

Precise Biometrics Signs New Customer and Deepens Partnership with Flowscape Technology

Precise Biometrics, a global pioneer in biometric IT security solutions, has signed an extended cooperation agreement with Flowscape Technology, a listed property-technology company. The agreement provides Flowscape the right to sell Precise Biometrics' visitor management system – YOUNiQ Visit* – in all Flowscape's markets, which will significantly extend Precise Biometrics' international reseller network for YOUNiQ Visit.

Since 2023, Precise Biometrics has a strategic collaboration with Flowscape for North America. With this extended agreement, the collaboration will now also include new markets such as the Nordics, the UK, and the Middle East.

Flowscape offers smart office solutions to streamline and enhance the hybrid office, where the visitor management system YOUNiQ Visit complements the company's own solutions and adds value to the overall offering.

Building on the extended partnership, the companies have already achieved a significant milestone by winning a global consulting firm as a customer. As a first step, the customer has successfully implemented YOUNiQ Visit in one of their UK offices.

Peter Reigo, CEO at Flowscape Technology comments:

"We are happy to further deepen the collaboration with Precise Biometrics, which is a leader in their category. In our work to offer innovative and high-quality solutions to our customers in the field of Smart Office, this type of high-tech system is an important competitive advantage that strengthens our offering to customers. The joint customer win in the UK is a true proof of this."

Joakim Nydemark, CEO at Precise Biometrics, comments:

"I'm very pleased that we have signed this extended agreement with Flowscape Technology, which allows Precise Biometrics to reach new customer segments and markets. The collaboration is fully in line with our commercialization strategy, where partners like Flowscape are crucial to being able to accelerate growth in a cost-effective way."

*The visit management system YOUNiQ Visit goes by the name EastCoast Visit on the Swedish market.

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About Us

Precise Biometrics AB (publ) (“Precise”) is a global pioneer in biometric technology. The company offers products in various areas of application that enable users – using their own biometrics – to authenticate or identify themselves in a convenient and secure way. Precise has two business areas; Digital Identity and Biometric Technologies, and operates out of its offices in Lund (HQ) and Stockholm, Sweden, Potsdam NY, USA, Seoul, South Korea, Taipei, Taiwan, and Shanghai, China. The Precise share is listed at Nasdaq Stockholm (PREC). For more information, please visit www.precisebiometrics.com

Attachments

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