# Q3 2025 Earnings Presentation



#### NON-GAAP AND FORWARD-LOOKING STATEMENTS

#### Non-GAAP Measures and Reconciliations to GAAP Measures

Adjusted EBITDA, Adjusted EBITDA margin, Adjusted income from continuing operations, Adjusted diluted earnings per share from continuing operations ("Adjusted EPS"), and free cash flow are non-GAAP financial measures. JBT Marel provides non-GAAP financial measures in order to increase transparency in our operating results and trends. These non-GAAP measures eliminate certain costs or benefits from, or change the calculation of, a measure as calculated under U.S. GAAP. By eliminating these items, JBT Marel provides a more meaningful comparison of our ongoing operating results, consistent with how management evaluates performance. Management uses these non-GAAP measures in financial and operational evaluation, planning and forecasting. These calculations may differ from similarly-titled measures used by other companies. The non-GAAP financial measures disclosed are not intended to be used as a substitute for, nor should they be considered in isolation of, financial measures prepared in accordance with U.S. GAAP. Reconciliations of non-GAAP financial measures can be found in the supplemental schedules to this presentation.

#### Forward-Looking Statements

This presentation contains forward-looking statements as defined in the Private Securities Litigation Reform Act of 1995. Forward-looking statements are information of a non-historical nature and are subject to risks and uncertainties that are beyond JBT Marel's ability to control. The inclusion of this forward-looking information should not be regarded as a representation by us or any other person that the future plans, estimates or expectations contemplated by JBT Marel will be achieved. These forward-looking statements include, among others, statements relating to our business and our results of operations, including our outlook, the benefits or results of our acquisition of Marel hf. (the "Marel Transaction"), our strategic plans, our restructuring plans and expected cost savings from those plans and our liquidity. The factors that could cause our actual results to differ materially from expectations include, but are not limited to, the following factors: the inability to successfully integrate the legacy businesses of JBT and Marel, operationally, technologically, culturally or otherwise, in a manner that permits the combined company to achieve the benefits and synergies anticipated from the Marel Transaction on the anticipated timeline or at all; fluctuations in our financial results; changes to tariffs, trade regulation, quotas, or duties; deterioration of economic conditions, including impacts from supply chain delays and reduced material or component availability; unanticipated delays or accelerations in our sales cycles; inflationary pressures, including increases in energy, raw material, freight and labor costs; disruptions in the political, regulatory, economic and social conditions of the countries in which we conduct business; the potential effects of the U.S. government shutdown that began in October 2025; fluctuations in currency exchange rates and interest rates; changes in food consumption patterns; impacts of pandemic illnesses, food borne illnesses and diseases to various agricultural products; weather conditions and natural disasters; the impact of climate change and environmental protection initiatives; acts of terrorism or war, including the ongoing conflicts in Ukraine and the Middle East; termination or loss of major customer contracts and risks associated with fixed-price contracts, particularly during periods of high inflation; customer sourcing initiatives; competition and innovation in our industries; our ability to develop and introduce new or enhanced products and services and keep pace with technological developments; difficulty in developing, preserving and protecting our intellectual property or defending claims of infringement; catastrophic loss at any of our facilities and business continuity of our information systems; cyber-security risks such as network intrusion or ransomware schemes; loss of key management and other personnel; potential liability arising out of the installation or use of our systems; our ability to comply with U.S. and international laws governing our operations and industries; increases in tax liabilities; work stoppages; our ability to remediate the material weaknesses relating to the Marel financial statements; availability of and access to financial and other resources; and the factors described under the captions "Risk Factors" and "Management's Discussion and Analysis of Financial Condition and Results of Operations" in our most recent Annual Report on Form 10-K, our Quarterly Report on Form 10-Q for the six months ended June 30, 2025, and any future Quarterly Report on Form 10-Q. If one or more of those or other risks or uncertainties materialize, or if our underlying assumptions prove to be incorrect, actual results may vary materially from what we projected. Consequently, actual events and results may vary significantly from those included in or contemplated by our forward-looking statements. The forward-looking statements included in this presentation are made only as of the date hereof, and we undertake no obligation to publicly update or revise any forward-looking statement made by us or on our behalf, whether as a result of new information, future developments, subsequent events or changes in circumstances or otherwise.



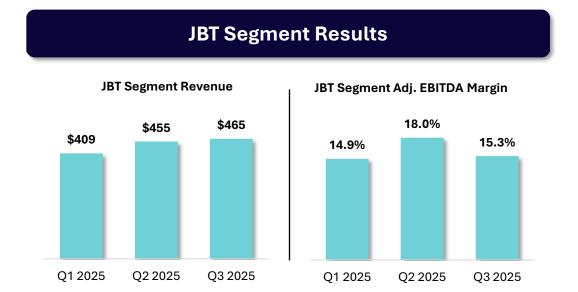
#### JBT MAREL DELIVERED SOLID THIRD QUARTER 2025 RESULTS

#### **Q3 2025 Consolidated Results Key Takeaways**

- Delivered solid quarterly performance with revenue and adjusted EBITDA margin exceeding expectations
- Revenue outperformed expectations by ~\$65M driven by higher book and ship revenue as well as better backlog conversion, resulting from manufacturing and supply chain efficiencies; this allowed JBTM to realize equipment revenue ahead of schedule (particularly in poultry)
- Realized year-over-year synergy savings of \$14M, consisting of \$8M in operating expense and \$6M in cost of goods sold
- Net tariff cost impact, which is inclusive of mitigating efforts but prior to the impact of pricing actions, was ~\$15M
- Adjusted EBITDA was ~140 bps better than expectations, primarily driven by better volume flow through, a favorable mix of poultry equipment and shorter cycle products, and accelerated synergy savings
- Sequential adjusted EPS performance benefited from strong operating performance and lower interest expense
- Generated meaningful quarterly cash from operating activities of \$88M

	Q3 2025	Q3 2024
Results from Continuing Operations (\$ millions except EPS and margin)		
Orders	\$946	\$440
Backlog	\$1,339	\$698
Revenue	\$1,001	\$454
Income from Continuing Operations	\$67	\$38
Income from Continuing Operations Margin	6.7%	8.4%
Adjusted EBITDA <sup>(1)</sup>	\$171	\$82
Adjusted EBITDA Margin <sup>(1)</sup>	17.1%	18.0%
GAAP EPS	\$1.28	\$1.18
Adjusted EPS <sup>(1)</sup>	\$1.94	\$1.76
Year to Date Free Cash Flow (1)	\$163	\$79

#### JBT MAREL SEGMENT RESULTS SUMMARY





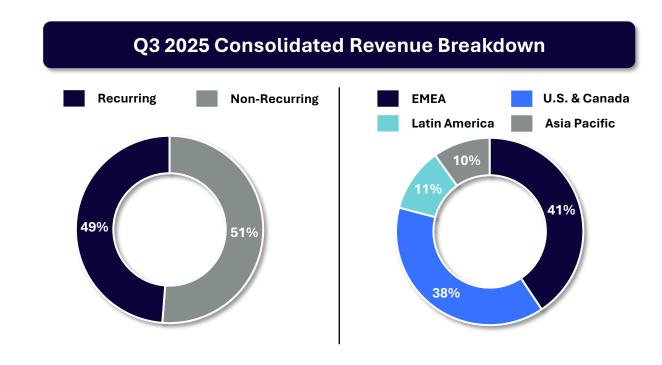
#### **Key Highlights**

- JBT segment adjusted EBITDA margin declined 270 bps sequentially, primarily a result of higher overall corporate costs and unfavorable equipment mix
- Marel segment adjusted EBITDA margin improved 310 bps sequentially, primary from a favorable mix of poultry equipment and book and ship products, synergy savings, volume flow through, and continued improvement in meat and fish
- During Q4 2025, JBT Marel plans to realign its reportable segments to better reflect the continued integration of the Company's operating model; the Company will have two financial reporting segments: Protein Solutions and Prepared Food and Beverage Solutions
- Given the segment realignment, JBT Marel expects to recast prior period financial results before its Q4 and FY 2025 earnings release



#### HEALTHY QUARTERLY ORDERS & RECURRING REVENUE

# Consolidated Orders and Revenue Analysis\$millionsQ3 2025Orders\$946Revenue\$1,001



#### **Key Highlights**

- Quarterly orders of \$946M included ~\$26M in year-over-year tailwind from foreign exchange translation
- Orders were strong in poultry, pharmaceutical, and pet food end markets
- Generated 49% of total revenue from recurring products and services, which was better than expectations

#### JBT MAREL CAPITAL STRUCTURE AS OF SEPTEMBER 30, 2025

#### **Key Highlights**

- Evaluated options to pre-fund 2026 convertible maturity; chose to issue \$575M of 0.375% convertible senior notes due 2030 given meaningful interest expense savings vs. high yield and ability to mitigate shareholder dilution via hedge/warrants transactions
- Cash flow and adjusted EBITDA performance allowed JBT Marel to further de-lever the balance sheet
- JBT Marel's bank leverage ratio was 2.7x, which includes the benefit of certain run rate synergies
- Net debt / trailing twelve months pro forma adjusted EBITDA, or financial leverage ratio, was 3.1x; reduced leverage by ~0.9x since the closing of the Marel transaction

Note: Figures may have immaterial differences due to rounding

Ample liquidity <sup>(1)</sup> of ~\$1.9B

#### **Total Gross Debt Outstanding & Maturity Schedule**

	Amount Issued / Drawn (\$ millions)	Effective Rate Structure	Maturity Schedule
2026 Convertible Senior Notes	~\$400	Fixed at 0.25%	May 2026
Revolving Credit Facility	~\$63	SOFR + spread based on leverage	Jan 2030
2030 Convertible Senior Notes	~\$575	Fixed at 0.375%	Sep 2030
Term Loan B <sup>(2)</sup>	~\$900	\$700M at EURIBOR + 175 bps	Jan 2032

#### **Credit Ratings**

- S&P: BB (for both issuer & secured debt)
- Moody's: Ba3 (issuer) and Ba2 (secured debt)

#### **Secured Leverage Holiday**

- Secured leverage holiday provides flexibility and steps down over time
- 5.0x at timing of close, stepping down to 4.0x at 12 months and 3.5x at 18 months

#### **Total Net Leverage Covenant**

5.75x



# IMPLEMENTING ACTIONS TO MITIGATE DIRECT COST IMPACT FROM CURRENT TARIFFS

#### **Annualized U.S. COGS Tariff Sensitivity Analysis**

Country / Region	JBTM U.S. Spend (\$ millions)	Expected JBTM Impact: Tariff Costs Before Mitigation (\$ millions)
European Union (EU)	~\$210	~\$45 - \$55
United Kingdom (UK)	~\$20	<\$5
China	~\$5	<\$5
Canada	~\$10	<\$5
Brazil	~\$10	~\$5
All Other Regions	~\$40	~\$5
U.S. Domestic Purchases	~\$270	~\$20 - \$25
Estimated Total (Before Mitigation)	~\$565	~\$90 - \$105 annual / ~\$22 - \$25 per quarter
Expected Net Tariff Impact in Q4 2025 Before Pricing Actions		~\$20

#### **Assumptions**

- Table includes both third party and intercompany purchases of parts/materials and equipment from respective regions, which are expected to be subject to tariffs (based on annualized spend through the first half of 2025)
- Costs based on current tariffs implemented as of November 1, 2025; do not expect material impact from proposed Section 232 tariffs on robotics/industrial equipment
- Analysis does not include reciprocal tariffs on JBT Marel exports from the U.S. or any potential customer demand impacts

#### **Tariff Mitigation Actions**

#### **Short-Term Actions**

- Leveraging strong supplier partnerships to seek concessions, consolidate procurement spends, and streamline import clearance documentation
- Parts price increases as of May 1 with continued evaluation
- Re-pricing of existing equipment orders already in backlog (where possible) and re-pricing of outstanding quotes

#### **Medium & Longer-Term Actions**

- We believe that JBT Marel's global footprint and capacity are advantageous, but supply chain actions described below take time and require more certainty around the long-term tariff environment
- Moving parts sourcing (internal and external) from high tariff locations to low/no tariff locations
- Assessing the ability to move equipment assembly for U.S. orders to low/no tariff jurisdictions and low-cost countries

#### **RAISING FULL YEAR 2025 GUIDANCE**

Full Year 2025 Guidance			
\$ millions except EPS and margin	FY 2025		
Revenue	\$3,760 – \$3,790		
Income from Continuing Operations Margin	(1.5%) – (1.0%)		
Adjusted EBITDA Margin (1)	15.75 – 16.0%		
GAAP EPS	(\$1.05) – (\$0.75)		
Adjusted EPS (1)	\$6.10 - \$6.40		

#### **Additional Modeling Details**

	FY 2025 Guidance	Actual: Q1 - Q3 2025
Items included in GAAP EPS & Excluded in Adj. EPS (\$ millions)		
Restructuring related costs	~\$28	~\$24
M&A related costs	~105	~100
Acquisition related amortization and depreciation	~180	~133
Non-cash pension plan settlement	~147	~147
M&A bridge financing fees	~12	~12
Loss on investment from JV impairment charge	~11	~11

#### FY 2025 Assumptions

- Full year revenue expected to include ~\$70 \$85M year-over-year tailwind from foreign exchange translation
- Net interest expense is estimated to be ~\$105M, which is inclusive of the \$12M in M&A related bridge financing fees
- Other income is expected to be ~\$10M, which is related to cross currency swaps on the Term Loan B
- Total D&A is anticipated to be ~\$265M, which is inclusive of the ~\$180M in acquisition related D&A

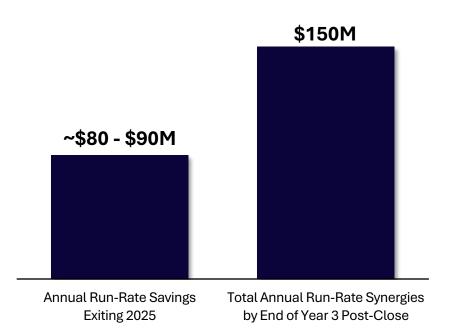
#### **Fourth Quarter Assumption**

For the fourth quarter, the assumed tax rate is ~21% for GAAP EPS and ~25% for adjusted EPS



#### EXPECTING TO ACHIEVE \$150M IN COST SYNERGIES BY THE END OF YEAR 3 POST-TRANSACTION CLOSE





Estimating ~65% in one-time costs to achieve total expected cost synergies

#### Cost of Goods Sold: ~\$80M

#### **Operating Expense:** ~\$70M

#### **Direct Materials**

- Supplier consolidation
- Best cost country sourcing
- Value add / value engineering

#### Indirect

- Logistics efficiencies
- Spend reduction
- Supplier consolidation and center-led programs

#### **Plant & Other**

- Operating footprint
- Factory flow optimization

#### Sales and Marketing

- Streamline organizational structure
- Optimize consolidated spend

#### **General & Administrative**

- Certain back-office resource rationalization
- Redundant systems, public company costs, and third-party contracts
- Optimize overlapping R&D programs



# Appendix

**+JBT Marel** 

#### NON-GAAP FINANCIAL MEASURES

The non-GAAP financial measures presented in this report may differ from similarly-titled measures used by other companies. The non-GAAP financial measures are not intended to be used as a substitute for, nor should they be considered in isolation of, financial measures prepared in accordance with U.S. GAAP.

- Adjusted EBITDA and Adjusted EBITDA margin: We define Adjusted EBITDA as earnings adjusted for income taxes, interest expense (income), net, other financing income, pension expense other than service cost, restructuring, M&A related costs and depreciation and amortization, including acquisition related depreciation and amortization. We define Adjusted EBITDA margin as Adjusted EBITDA divided by revenue.
- Adjusted income from continuing operations and Adjusted diluted earnings per share from continuing operations: We adjust earnings for restructuring expense, M&A related costs, which include integration costs, amortization of inventory step-up from business combinations, impacts of foreign currency derivatives and trades to hedge variability of exchange rates on the cash consideration paid for business combination, advisory and transaction costs for both potential and completed M&A transactions and strategy ("M&A related costs"), acquisition related amortization and depreciation, amortization of debt issuance costs related to bridge financing for potential M&A transactions, non-cash pension plan related settlement costs and the related tax impact.
- Free cash flow: We define free cash flow as cash provided by continuing operating activities, less capital expenditures, plus proceeds from sale of fixed assets and pension contributions. For free cash flow purposes, we consider contributions to pension plans to be more comparable to the payment of debt, and therefore exclude these contributions from the calculation of free cash flow.

#### JBT MAREL RECONCILIATION OF INCOME FROM CONTINUING **OPERATIONS TO ADJUSTED EBITDA**

	Three Months Ended September 30,		Nine Months I September					
(In millions)	20	2025 2024 2025		2025		2024		
Income (loss) from continuing operations	\$	66.8	\$	38.1	\$	(102.8)	\$	91.5
Income tax provision (benefit)		17.1		9.5		(21.2)		14.3
Interest expense (income), net		21.3		(1.8)		91.3		(6.2)
Other financing (income) <sup>(1)</sup>		(3.1)		-		(8.1)		-
Loss on investment		-		-		10.6		-
Pension expense, other than service cost <sup>(2)</sup>		0.2		1.0		147.2		3.0
Restructuring related costs <sup>(3)</sup>		7.4		(0.2)		23.6		1.1
M&A related costs <sup>(4)</sup>		5.8		12.9		100.2		32.6
Depreciation and amortization <sup>(5)</sup>		55.4		22.2		198.5		66.5
Adjusted EBITDA from continuing operations	\$ :	170.9	\$	81.7	\$	439.3	\$	202.8
Total revenue	\$ 1,0	001.3	\$	453.8	\$	2,790.2	\$ :	1,248.4
Income (loss) from continuing operations margin		6.7%		8.4%		-3.7%		7.3%
Adjusted EBITDA margin	1	17.1%		18.0%		15.7%		16.2%

<sup>(1)</sup> Other financing income represents transaction gains from fair value hedges on our foreign currency denominated debt, and are considered nonoperating as they relate to our cost of borrowing on this debt.

<sup>(2)</sup> Pension expense, other than service cost is excluded as it represents all non service-related pension expense, which consists of non-cash interest cost, expected return on plan assets, amortization of actuarial gains and losses, and settlement charges.

<sup>(3)</sup> Costs incurred as a direct result of the restructuring program are excluded because they are not part of the ongoing operations of our underlying business.

<sup>(4)</sup> M&A related costs for the three and nine months ended September 30, 2025, respectively, include advisory and transaction related costs for both potential and completed M&A transactions and strategy of \$0.5 million and \$58.2 million, amortization of inventory step-up from business combinations of \$(0.2) million and \$19.7 million, and integration costs of \$5.5 million and \$22.3 million. M&A related costs are excluded as they are generally short-term in nature and turn over quickly or are not part of the ongoing operations of our underlying business.

<sup>(5)</sup> Depreciation and amortization, including the acquisition related amortization and depreciation expense, is excluded to determine EBITDA.

# JBT MAREL RECONCILIATION OF DILUTED EARNINGS PER SHARE (EPS) TO ADJUSTED DILUTED EPS

Non-GAAP adjustments
Restructuring related costs       7.4       5.6       10.6       0.3       (0.2)         M&A related costs       5.8       20.0       74.4       53.3       12.9         Loss on investment       -       10.6       -       -       -         Amortization of bridge financing debt issuance cost       -       -       12.4       4.7       1.2         Acquisition related amortization and depreciation       33.1       58.3       41.7       11.4       11.0         Impact on tax provision from Non-GAAP adjustments       (11.4)       (20.2)       (31.0)       (16.7)       (6.3)         Recognition of non-cash pension plan related settlement costs       -       -       146.9       23.3       -         Impact on tax provision from non-cash pension plan related settlement costs       -       -       (37.1)       (6.0)       -         Discrete tax adjustment from M&A activity       -       -       -       5.4       -       -
M&A related costs       5.8       20.0       74.4       53.3       12.9         Loss on investment       -       10.6       -       -       -         Amortization of bridge financing debt issuance cost       -       -       12.4       4.7       1.2         Acquisition related amortization and depreciation       33.1       58.3       41.7       11.4       11.0         Impact on tax provision from Non-GAAP adjustments       (11.4)       (20.2)       (31.0)       (16.7)       (6.3)         Recognition of non-cash pension plan related settlement costs       -       -       -       146.9       23.3       -         Impact on tax provision from non-cash pension plan related settlement costs       -       -       -       (37.1)       (6.0)       -         Discrete tax adjustment from M&A activity       -       -       5.4       -       -
Loss on investment  Amortization of bridge financing debt issuance cost  Acquisition related amortization and depreciation  Impact on tax provision from Non-GAAP adjustments  Recognition of non-cash pension plan related settlement costs  Impact on tax provision from non-cash pension plan related settlement costs  Costs  Discrete tax adjustment from M&A activity  - 10.6
Amortization of bridge financing debt issuance cost  Acquisition related amortization and depreciation  Impact on tax provision from Non-GAAP adjustments  Recognition of non-cash pension plan related settlement costs  Impact on tax provision from non-cash pension plan related settlement costs  Costs  Discrete tax adjustment from M&A activity  12.4 4.7 11.2  1.2  4.7 11.4 11.0  (6.3)  (11.4) (20.2) (31.0) (16.7) (6.3)  146.9 23.3
Acquisition related amortization and depreciation 33.1 58.3 41.7 11.4 11.0 Impact on tax provision from Non-GAAP adjustments (11.4) (20.2) (31.0) (16.7) (6.3) Recognition of non-cash pension plan related settlement costs 146.9 23.3 - Impact on tax provision from non-cash pension plan related settlement costs (37.1) (6.0) - Discrete tax adjustment from M&A activity 5.4
Impact on tax provision from Non-GAAP adjustments (11.4) (20.2) (31.0) (16.7) (6.3) Recognition of non-cash pension plan related settlement costs Impact on tax provision from non-cash pension plan related settlement costs (37.1) (6.0) - Discrete tax adjustment from M&A activity 5.4
Recognition of non-cash pension plan related settlement costs 146.9 23.3 - Impact on tax provision from non-cash pension plan related settlement costs (37.1) (6.0) - Discrete tax adjustment from M&A activity 5.4
Impact on tax provision from non-cash pension plan related settlement  costs  Discrete tax adjustment from M&A activity  - (37.1) (6.0) -  - 5.4
costs       -       -       (37.1)       (6.0)       -         Discrete tax adjustment from M&A activity       -       -       5.4       -       -
Discrete tax adjustment from M&A activity
· · · · · · · · · · · · · · · · · · ·
Adjusted income from continuing operations \$ 101.7 \$ 77.7 \$ 50.3 \$ 63.4 \$ 56.7
Income from continuing operations \$ 66.8 \$ 3.4 \$ (173.0) \$ (6.9) \$ 38.1
Total shares and dilutive securities         52.3         52.2         51.7         32.2         32.2
Diluted earnings per share from continuing operations \$ 1.28 \$ 0.07 \$ (3.35) \$ (0.21) \$ 1.18
Adjusted income from continuing operations \$ 101.7 \$ 77.7 \$ 50.3 \$ 63.4 \$ 56.7
Total shares and dilutive securities         52.3         52.2         51.9         32.2         32.2
Adjusted diluted earnings per share from continuing operations \$ 1.94 \$ 1.49 \$ 0.97 \$ 1.97 \$ 1.76



# JBT MAREL RECONCILIATION OF CASH PROVIDED BY OPERATING ACTIVITIES TO FREE CASH FLOW

(In	mil	lions	
	_		_

Cash provided by operating activities

Less: Capital expenditures

Plus: Proceeds from disposal of assets

Plus: Pension contributions

Free cash flow

Q3 2025					
	QTD	YTD			
\$	87.7	\$	224.3		
	31.2	\$	69.7		
	-	\$	4.5		
	0.7	\$	3.9		
\$	57.2	\$	163.0		

#### JBT MAREL LEVERAGE RATIO CALCULATIONS

(1) As defined in the credit agreement.

(In millions)	 23 2025
Total debt	\$ 1,906.7
Less: cash and marketable securities	 114.9
Net debt	1,791.8
Other items considered debt under the credit agreement	 50.7
Consolidated total indebtedness <sup>(1)</sup>	\$ 1,842.5
Trailing twelve months adjusted EBITDA from continuing operations	\$ 531.4
Pro forma EBITDA of recent acquisitions <sup>(2)</sup>	38.7
Trailing twelve months pro forma adjusted EBITDA	570.1
Other adjustments net to earnings under the credit agreement	 103.3
Consolidated EBITDA <sup>(1)</sup>	\$ 673.4
Bank total net leverage ratio (Consolidated Total Indebtedness / Consolidated EBITDA)	2.7x
Total net debt to trailing twelve months Adjusted EBITDA from continuing operations	3.1x

(2) Pro forma EBITDA related to the acquisitions in the prior twelve months as defined in the credit agreement.



#### JBT MAREL RECURRING VS. NON-RECURRING REVENUE

	As of September 30, 2025			30, 2025
		QTD		YTD
Type of Good or Service				
Recurring <sup>(1)</sup>	\$	488.4	\$	1,422.4
Non-recurring <sup>(1)</sup>		512.9		1,367.8
Total	\$	1,001.3	\$	2,790.2
% of recurring		49%		51%

<sup>(1)</sup> Aftermarket parts and services and revenue from lease and long-term service contracts are considered recurring revenue. Non-recurring revenue includes new equipment and installation.

# JBT MAREL RECONCILIATION OF DILUTED EPS FROM CONTINUING OPERATIONS TO ADJUSTED DILUTED EPS GUIDANCE

Diluted earnings per share from continuing operations  Non-GAAP adjustments:  Restructuring related costs <sup>(1)</sup> M&A related costs <sup>(2)</sup> Acquired asset depreciation and amortization <sup>(3)</sup> Bridge financing fees and related costs <sup>(4)</sup> Pension lump sum payment and termination <sup>(5)</sup> Loss on investment <sup>(6)</sup> Impact on tax provision from Non-GAAP adjustments <sup>(7)</sup> (\$1.05) - (\$0.70  ~0.50  ~0.50  Total continuing operations  (\$1.05) - (\$0.70  ~0.70  ~0.70  *1.05) - (\$0.70  ~0.70  ~0.70  *1.05) - (\$0.70  ~0.70  ~0.70  *1.05) - (\$0.70  ~0.70  ~0.70  *1.05) - (\$0.70  ~0.70		Guidance
Non-GAAP adjustments:  Restructuring related costs <sup>(1)</sup> M&A related costs <sup>(2)</sup> Acquired asset depreciation and amortization <sup>(3)</sup> Bridge financing fees and related costs <sup>(4)</sup> Pension lump sum payment and termination <sup>(5)</sup> Loss on investment <sup>(6)</sup> Impact on tax provision from Non-GAAP adjustments <sup>(7)</sup> ~0.5	(In cents)	Full Year 2025
Restructuring related costs <sup>(1)</sup> M&A related costs <sup>(2)</sup> Acquired asset depreciation and amortization <sup>(3)</sup> Bridge financing fees and related costs <sup>(4)</sup> Pension lump sum payment and termination <sup>(5)</sup> Loss on investment <sup>(6)</sup> Impact on tax provision from Non-GAAP adjustments <sup>(7)</sup> ~0.5  ~2.6  ~0.5	Diluted earnings per share from continuing operations	(\$1.05) - (\$0.75)
M&A related costs <sup>(2)</sup> Acquired asset depreciation and amortization <sup>(3)</sup> Bridge financing fees and related costs <sup>(4)</sup> Pension lump sum payment and termination <sup>(5)</sup> Loss on investment <sup>(6)</sup> Impact on tax provision from Non-GAAP adjustments <sup>(7)</sup> ~2.6  ~2.6  ~2.6  ~2.6  ~2.6  ~2.6  ~2.6  ~2.6  ~2.6  ~2.6  ~2.6  ~2.7  ~2.7  ~2.7  ~2.8  ~2.8	Non-GAAP adjustments:	
Acquired asset depreciation and amortization <sup>(3)</sup> Bridge financing fees and related costs <sup>(4)</sup> Pension lump sum payment and termination <sup>(5)</sup> Loss on investment <sup>(6)</sup> Impact on tax provision from Non-GAAP adjustments <sup>(7)</sup> ~3.4  ~0.2  ~2.8  ~2.8  ~(2.8)	Restructuring related costs <sup>(1)</sup>	~0.54
Bridge financing fees and related costs <sup>(4)</sup> Pension lump sum payment and termination <sup>(5)</sup> Loss on investment <sup>(6)</sup> Impact on tax provision from Non-GAAP adjustments <sup>(7)</sup> ~(2.	M&A related costs <sup>(2)</sup>	~2.02
Pension lump sum payment and termination <sup>(5)</sup> Loss on investment <sup>(6)</sup> Impact on tax provision from Non-GAAP adjustments <sup>(7)</sup> ~(2.	Acquired asset depreciation and amortization (3)	~3.42
Loss on investment <sup>(6)</sup> Impact on tax provision from Non-GAAP adjustments <sup>(7)</sup> ~(2.	Bridge financing fees and related costs <sup>(4)</sup>	~0.24
Impact on tax provision from Non-GAAP adjustments <sup>(7)</sup>	Pension lump sum payment and termination <sup>(5)</sup>	~2.82
	Loss on investment <sup>(6)</sup>	~0.21
Adjusted diluted earnings per share from continuing operations \$6.10 - \$6.4	Impact on tax provision from Non-GAAP adjustments <sup>(7)</sup>	~(2.1)
	Adjusted diluted earnings per share from continuing operations	\$6.10 - \$6.40

- (1) Restructuring related costs are estimated to be approximately \$28 million for the full year 2025. The amount has been divided by our estimate of 52.3 million total shares and dilutive securities to derive earnings per share.
- (2) M&A related costs are estimated to be approximately \$105 million for the full year 2025, of which \$20 million is related to amortization of inventory step up from business combinations, \$27 million is related to integration costs, and \$58 million is related to advisory and transaction related costs for both potential and completed M&A transactions and strategy. The amount has been divided by our estimate of 52.3 million total shares and dilutive securities to derive earnings per share.
- (3) Acquisition related amortization and depreciation is expected to be approximately \$180 million for the full year 2025. The amount has been divided by our estimate of 52.3 million total shares and dilutive securities to derive earnings per share.
- (4) Bridge financing fees and related costs are estimated to be approximately \$12 million for the full year 2025. The amount has been divided by our estimate of 52.3 million total shares and dilutive securities to derive earnings per share.
- (5) Pension expense, other than service cost for the lump sum payment and termination of the pension plan is estimated to be approximately \$147 million for the full year 2025. The amount has been divided by our estimate of 52.3 million total shares and dilutive securities to derive earnings per share.
- (6) Loss on investment is estimated to be approximately \$11 million for the full year 2025. This is an impairment loss from a joint-venture investment, which occurred in the second quarter. The amount has been divided by our estimate of 52.3 million total shares and dilutive securities to derive earnings per share.
- (7) Impact on tax provision for 2025 tax provision on non-GAAP adjustments was calculated using a tax rate of approximately 23-24% based on a estimate of the tax rate of the country in which the non-GAAP adjustments are originating.



Guidance

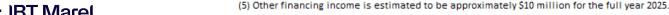
#### JBT MAREL RECONCILIATION OF INCOME FROM CONTINUING OPERATIONS TO ADJUSTED EBITDA GUIDANCE

Guidance

	Guidance
(In millions)	Full Year 2025
(Loss) from continuing operations	(\$55) - (\$39)
Income tax provision	(\$6) - (\$5)
Pension expense, other than service cost <sup>(3)</sup>	~\$147
Interest expense, net	~\$105
Other financing income <sup>(5)</sup>	~(\$10)
Loss on investment <sup>(4)</sup>	~\$11
Restructuring related costs <sup>(1)</sup>	~\$28
M&A related costs <sup>(2)</sup>	~\$105
Depreciation and amortization	~\$265
Adjusted EBITDA from continuing operations	\$590 - \$605
Revenue	\$3,760 - \$3,790
(Loss) from continuing operations margin	(1.5%) - (1.0%)
Adjusted EBITDA margin	15.75% - 16.0%

<sup>(1)</sup> Restructuring related costs are estimated to be approximately \$28 million for the full year 2025. The amount has been divided by our estimate of 52.3 million total shares and dilutive securities to derive earnings per share.

<sup>(4)</sup> Loss on investment is estimated to be approximately \$11 million for the full year 2025. This is an impairment loss from a joint-venture investment, which occurred in the second quarter. The amount has been divided by our estimate of 52.3 million total shares and dilutive securities to derive earnings per share.





<sup>(2)</sup> M&A related costs are estimated to be approximately \$105 million for the full year 2025, of which \$20 million is related to amortization of inventory step up from business combinations, \$27 million is related to integration costs, and \$58 million is related to advisory and transaction related costs for both potential and completed M&A transactions and strategy. The amount has been divided by our estimate of 52.3 million total shares and dilutive securities to derive earnings per share.

<sup>(3)</sup> Pension expense, other than service cost for the lump sum payment and termination of the pension plan is estimated to be approximately \$147 million for the full year 2025. The amount has been divided by our estimate of 52.3 million total shares and dilutive securities to derive earnings per share.