Momentum Group AB (publ) Interim Report 1 Jan – 30 Sep 2022





Summarv

Content

 $\rightarrow$  Summary

- President's statement
- Group financial development
- Components business area
- Services business area
- **Financial position**
- **Business** combinations
- Other
- Consolidated financial statements
- Parent Company financial statements
- Notes
- Performance measures

About Momentum Group

## Activity level remains high, with increased revenue and favourable profit growth

Continued solid sales performance and demand for the companies' products and services during the quarter. The Group displayed organic sales growth of 8 per cent which, combined with good cost control, led to an increase in EBITA of 16 per cent compared with the third guarter of the preceding year.

## Third guarter 2022

Ion Con

- Revenue increased by 17% to SEK 400 m (343), of which 8 per cent for comparable units.
- Operating profit rose by 18% to SEK 47 m (40), corresponding to an operating margin of 11.8% (11.7).
- EBITA increased by 16% to SEK 50 m (43), corresponding to an EBITA margin of 12.5% (12.5).
- Profit for the guarter increased by 13% to SEK 36 m (32). corresponding to earnings per share of SEK 0.70 (0.60).
- Acquisition of Mytolerans, which offers products and services in measurement technology for Swedish industry.

P12 Son

January–September 2022	
------------------------	--

- Revenue increased by 14% to SEK 1,245 m (1,089), of which 9% for comparable units.
- Operating profit rose by 14% to SEK 133 m (117), corresponding to an operating margin of 10.7% (10.7). Profit included expenses affecting comparability of SEK -6 m attributable to the separate listing process.
- EBITA increased by 19% to SEK 148 m (124), corresponding to an EBITA margin of 11.9% (11.4).
- Profit for the period increased by 13% to SEK 101 m (89). corresponding to earnings per share of SEK 1.95 (1.75).
- The return on working capital (EBITA/WC) was 62% (60).
- The equity/assets ratio was 44% (38) at the end of the period.
- Momentum Group was spun-off from Alligo AB and listed on Nasdag Stockholm's main list on 31 March.
- During the second guarter, the Group acquired HNC Group, a leading player in solutions for industrial automation in Denmark.
- As of 30 September, 1,500,000 Class B shares had been bought back within the framework of the company's share buyback programme.

## Events after the end of the period

 Acquisition of Börjesson Pipe Systems, a leading player in sustainable flow technology solutions and products. Part of the purchase consideration was paid through a transfer of own Class B shares.

11% A quarterly presentation will be available on the company's website, momentum.group, where CEO Ulf Lilius and CFO Niklas Enmark present the report and provide an update on operations.

## Download PDF for print 🖳

	Q3		Jan-Sep			R12 Sep			
	2022	2021	Δ	2022	2021	Δ	2022	2021	Δ
Revenue	400	343	17%	1,245	1,089	14%	1,647	1,386	19%
Operating profit	47	40	18%	133	117	14%	171	150	14%
of which: Items affecting comparability	-	-		-6	-		-12	-	
of which: Amortisation of intangible assets in connection with acquisitions	-3	-3		-9	-7		-12	-8	
EBITA	50	43	16%	148	124	19%	195	158	23%
Net profit	36	32	13%	101	89	13%	129	114	13%
Earnings per share before and after dilution, SEK	0.70	0.60	17%	1.95	1.75	11%	2.50	2.25	11%
Operating margin	11.8%	11.7%		10.7%	10.7%		10.4%	10.8%	
EBITA margin	12.5%	12.5%		11.9%	11.4%		11.8%	11.4%	
Return on working capital (EBITA/WC)							62%	60%	
Equity/assets ratio							44%	38%	

02

#### President's statement

## **Positive advances during the quarter despite global concerns**

## Content

- Summary
- $\rightarrow$  President's statement
- Group financial development
- Components business area
- Services business area
- Financial position
- **Business** combinations
- Other
- Consolidated financial statements
- Parent Company financial statements
- Notes
- Performance measures
- About Momentum Group

The activity level in our operations remained high, with increased revenue and healthy profit growth in the third quarter of the financial year. The business climate in our main markets in the Nordic region remained satisfactory, particularly in the industrial sector, which is our primary customer segment. To date this year, we have noted a gradual increase in order intake from our industrial customers, despite ongoing turbulence in the operating environment.

#### Components business area

In the Components business area, the subsidiary Momentum Industrial's sales trend remained favourable, while revenue in our specialist companies continued to increase. It is particularly gratifying to note how Momentum Industrial, which is currently celebrating its 25th anniversary, continued to strengthen its market position and earnings. We are also seeing improvements in our specialist companies, which delivered healthy profitability for the period.

After the reporting period, we acquired Börjesson Pipe Systems (BPS), a leading player in sustainable flow technology solutions and products. BPS is a wellestablished company with strong customer relations and highly competent employees, and I see major potential in its continued development in sustainable flow technology. Like all of our companies, BPS will operate as an independent subsidiary in accordance with our philosophy based on decentralised business responsibility.

#### Services business area

The sales trend in our companies remained positive with respect to both goods and services. At the same time, the business area's margins and profitability have gradually improved during the year.

The acquisition of Mytolerans, a company offering products and services in measurement technology for Swedish industry, was completed during the quarter. Mytolerans is a good fit with our group of companies specialising in measurement technology, with Mytolerans and previously acquired Intertechna complementing each other well. We see considerable potential for knowledge sharing between the companies with respect to both service packaging and technological content.

»It is now particularly important that we work close to our customers and provide them with competitive offerings while also adapting to the prevailing market conditions.«

ULF LILIUS

### An intensive autumn

We are now in one of our most intensive sales periods of the year. In light of the ongoing market turbulence, with a deteriorating security situation, an energy crisis, rising inflation and a continued shortage of components, it is now particularly important that we work close to our customers to provide them with competitive offerings. At the same time, we are continuously adapting our operations to the prevailing market conditions. We will also continue to implement improvement measures in our various companies based on unique situations and opportunities, with a focus on always improving and being "better than yesterday".



We are also continuously assessing interesting acquisition candidates with the potential to strengthen our position in our main markets in the Nordic region, and our ambition is that the entrepreneurs at the acquired companies want to remain as owners and develop together with us. BPS is proof of this. This was also one of the reasons why we bought back shares during the year – to enable future acquisitions to be partly paid for using own shares.

Stockholm, October 2022 Ulf Lilius President & CEO

## **Sales performance**

## Comments on the market

The business climate in our main markets in the Nordic region remained satisfactory, particularly in the industrial sector which is the Group's primary customer segment. The Group experienced a favourable sales trend and demand for the companies' products and services. The turbulence characterising the market, with a deteriorating security situation, an energy crisis and rising inflation, has not yet had any tangible impact on customer behaviour. The shortage of components that characterised the year has stabilised but is still causing long delivery times in certain product areas. However, the companies' customers have been understanding of the situation and we are maintaining a high delivery capacity given the circumstances. The Group has successfully offset price increases from suppliers. The continued global impact of COVID-19, the security situation and the declining economic conditions are expected to impact the market going forward. The Group is therefore implementing ongoing measures in its operations to adapt them to the prevailing demand situation. As in the past, the Group's decentralised structure, with decisions made close to customers and suppliers, has proven to be a major strength in this regard.

The current situation has not led to any changes in material assessments compared with those applied in the prospectus for admission to trading of the company's Class B shares published in March 2022.

## Performance in the third quarter of 2022

The sales trend was positive during the third quarter for both business areas. The operations worked proactively to secure the best possible delivery capacity and offset higher shipping and energy costs and general cost increases. During the third quarter, revenue increased 17 per cent compared with the year-earlier period and amounted to SEK 400 million (343). Growth in comparable units was approximately 8 per cent. The acquisition of Mytolerans was completed during the quarter. The quarter included the same number of trading days as the corresponding quarter in the preceding year.

## Performance in the January–September 2022 period

Revenue rose by 14 per cent to SEK 1,245 million (1,089). The increase in revenue for comparable units was approximately 9 per cent. Exchange-rate translation effects had an impact of SEK 3 million on revenue. The reporting period contained the same number of trading days as the year-earlier period.

## **Growth in comparable units** vs Q3 2021



#### Sales performance

	Q3	Jan-Sep
%	2022	2022
Comparable units in local currency	8.2%	9.0%
Currency effects	0.6%	0.3%
Number of trading days	0.0%	0.0%
Acquisitions	7.9%	5.1%
Total change	16.7%	14.4%



## Content

Summary

President's statement

 $\rightarrow$  Group financial development

Components business area

Services business area

Financial position

**Business** combinations

Other

Consolidated financial statements

Parent Company financial statements

Notes

Performance measures

About Momentum Group

## **Earnings** performance

Q3

2021

343

277

70

-4

40

43

44

7

-8

11.7%

12.5%

Δ

17%

14%

27%

18%

16%

5%

43%

2022

400

315

89

-4

47

50

46

10

-6

11.8%

12.5%

## Content

Summary

President's statement

 $\rightarrow$  Group financial development

Components business area

Services business area

Financial position

**Business** combinations

Other

Consolidated financial statements

Parent Company financial statements

Notes

Performance measures

About Momentum Group

#### Third quarter 2022

MSEK

EBITA

Revenue

of which: Components

of which: Components

of which: Group-wide and eliminations

of which: Group-wide and eliminations

of which: Services

**Operating profit** 

of which: Services

**Operating margin** 

**EBITA** margin

Operating profit rose by 18 per cent to SEK 47 million (40), corresponding to an operating margin of 11.8 per cent (11.7).

Operating profit was charged with amortisation of intangible non-current assets of SEK –3 million (–3) arising in conjunction with acquisitions and with depreciation of right-of-use assets and tangible non-current assets of SEK –15 million (–12). No exchange-rate translation effects impacted operating profit (O).

EBITA increased by 16 per cent to SEK 50 million (43), corresponding to an EBITA margin of 12.5 per cent (12.5). Profit after financial items totalled SEK 46 million (39) and profit after tax amounted to SEK 36 million (32), which corresponds to earnings per share of SEK 0.70 (0.60) for the quarter.

#### January-September 2022 period

Jan-Sep

2021

1.089

897

202

-10

117

124

130

14

-20

10.7%

11.4%

2022

1.245

995

264

-14

133

148

138

26

-16

10.7%

11.9%

Operating profit rose by 14 per cent to SEK 133 million (117), corresponding to an operating margin of 10.7 per cent (10.7). Operating profit included expenses affecting comparability of SEK –6 million (–) related to the separate listing. The listing project was concluded during the second quarter and costs totalled SEK –12 million for 2021–2022.

Operating profit was charged with amortisation of intangible non-current assets of SEK –9 million (–7) arising in conjunction with acquisitions and with depreciation of right-of-use assets and tangible non-current assets of SEK –40 million (–32). No exchange-rate translation effects impacted operating profit (0).

EBITA increased by 19 per cent to SEK 148 million (124), corresponding to an EBITA margin of 11.9 per cent (11.4). Profit after financial items totalled SEK 128 million (112) and profit after tax amounted to SEK 101 million (89), which corresponds to earnings per share of SEK 1.95 (1.75) for the reporting period.

Δ

14%

11%

31%

14%

19%

6%

86%

R12 Sep

2021

1.386

1,178

220

-12

150

158

172

17

-31

10.8%

11.4%

Δ

19%

11%

62%

14%

23%

4%

118%

2022

1.647

1,307

357

-17

171

195

179

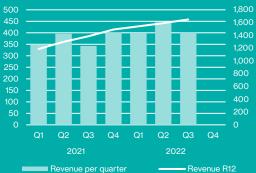
37

-21

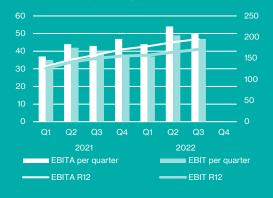
10.4%

11.8%

Reven	ue, SEK	million	



EBITA and operating profit, SEK million



Download PDF for print

## **Components business area**

## Content

- Summary
- President's statement
- Group financial development
- → Components business area
- Services business area
- Financial position
- **Business** combinations
- Other
- Consolidated financial statements
- Parent Company financial statements
- Notes
- Performance measures
- About Momentum Group

## Group of companies in industrial components, services and solutions for industry, with expertise in industrial improvement as well as companies with leading specialist positions in their respective market niches.

### Operations

Sales and earnings in the Components business area exhibited positive development during the third guarter.

Momentum Industrial reported increasing sales growth in the quarter, mainly driven by strong growth in the paper/ pulp, automotive and steel customer segments. The effects of the component shortage continued to be felt, although the situation improved during the quarter. Additional inventory purchases have been made to ensure high delivery capacity. The upgrade to the company's business system resulted in extra costs of approximately SEK 2.5 million related to implementation and the phase-out of certain products during the quarter.

The specialist companies, particularly ETAB Industriautomation and Öbergs, performed well during the quarter, with favourable growth in sales and earnings. In general, the companies successfully compensated for delivery disruptions and material shortages.

After the end of the quarter, the Group acquired Börjesson Pipe Systems (BPS), a leading player in sustainable flow technology solutions and products.

#### Financial performance in the third guarter of 2022

Revenue rose by 14 per cent to SEK 315 million (277) compared with the same quarter last year. Revenue for comparable units, measured in local currency and adjusted for the number of trading days, increased by approximately 7 per cent. EBITA amounted to SEK 46 million (44), corresponding to an EBITA margin of 14.6 per cent (15.9).

The business area's profitability, measured as the return on working capital (EBITA/WC), increased to 71 per cent (76).





	Q3 Jan-Sep		R12 Sep						
MSEK	2022	2021	Δ	2022	2021	Δ	2022	2021	Δ
Revenue	315	277	14%	995	897	11%	1,307	1,178	11%
EBITA	46	44	5%	138	130	6%	179	172	4%
EBITA margin	14.6%	15.9%		13.9%	14.5%		13.7%	14.6%	
Return on working capital (EBITA/WC)							71%	76%	

Download PDF for print

## Services business area

## Content

- Summary
- President's statement
- Group financial development
- Components business area
- $\rightarrow$  Services business area
- Financial position
- **Business** combinations
- Other
- Consolidated financial statements
- Parent Company financial statements
- Notes
- Performance measures
- About Momentum Group

Group of companies in industrial services in Sweden that, through its services, offers longer life and efficiency of installed machines and carries out new installations. In addition, solutions are offered for digitised maintenance.

## Operations

The Services business area performed well during the quarter in terms of both sales and earnings.

Rörick Elektriska Verkstad and the Mekano companies displayed a high capacity utilisation in workshop activities and high intensity in customer inquiries towards the end of the guarter after the initial holiday period. Rörick's two major workshops in Örebro and Köping delivered a particularly strong performance in the guarter.

Challenges in the form of prolonged delivery times and shortages of certain spare parts and components gradually subsided during the guarter. The slightly improved situation also contributed to Carl A. Nilssons Elektriska Reparationsverkstad completing a couple of major projects during the guarter, which had a positive impact on sales and earnings.

The acquisition of Mytolerans, which offers products and services in measurement technology for Swedish industry, was completed during the guarter. Mytolerans contributed positively to earnings for the quarter.

### Financial performance in the third quarter of 2022

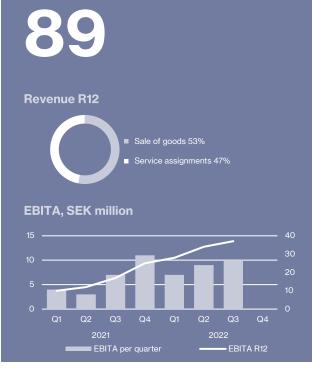
Revenue rose 27 per cent to SEK 89 million (70) compared with the corresponding quarter of the preceding year. Revenue for comparable units, measured in local currency and adjusted for the number of trading days, rose approximately 14 per cent.

EBITA amounted to SEK 10 million (7), corresponding to an EBITA margin of 11.2 per cent (10.0).

The business area's profitability, measured as the return on working capital (EBITA/WC), increased to 58 per cent (46).



## Revenue Q3 2022, SEK million



		Q3 Jan-Sep		R12 Sep					
MSEK	2022	2021	Δ	2022	2021	Δ	2022	2021	Δ
Revenue	89	70	27%	264	202	31%	357	220	62%
EBITA	10	7	43%	26	14	86%	37	17	118%
EBITA margin	11.2%	10.0%		9.8%	6.9%		10.4%	7.7%	
Return on working capital (EBITA/WC)							58%	46%	



Content

Summary

President's statement

Group financial development

Components business area

Services business area

 $\rightarrow$  Financial position

**Business** combinations

Other

Consolidated financial statements

Parent Company financial statements

Notes

Performance measures

About Momentum Group

Download PDF for print 🖳

## **Profitability, cash flow and** financial position

## **Profitability**

The Group's profitability, measured as the return on working capital (EBITA/WC), increased to 62 per cent (60) for the most recent 12-month period. The return on equity for the same period was 28 per cent (31).

## Cash flow in the January–September 2022 period

Cash flow from operating activities before changes in working capital for the reporting period totalled SEK 121 million (123). The reporting period was impacted by paid tax of SEK -56 million (-29), a large proportion of which concerned supplementary tax payments for the 2021 financial year and was paid in the first quarter.

During the period, inventories increased by SEK 27 million, partly due to additional purchases of components. Operating receivables decreased by SEK 9 million. Operating liabilities declined by SEK 38 million. Accordingly, cash flow from operating activities for the reporting period amounted to SEK 65 million (90).

Cash flow from investing activities for the reporting period amounted to SEK -43 million (-113) and included business combinations of SEK -40 million (-108) and net investments in non-current assets of SEK -3 million (-5).

Cash flow from financing activities for the reporting period of SEK -81 million (96) was mainly impacted by share buybacks of SEK -87 million (-). Cash flow also includes changes in holdings in partly owned

EBITA/WC

**EBITA/WC (R12 per quarter)** 

subsidiaries totalling SEK -16 million (-) in conjunction with the exercise of call options and a net change in interest-bearing liabilities of SEK -22 million (76). The comparative period also included contributions and other transactions with the former parent company Alligo AB with a net impact of SEK 20 million.

## **Financial position**

At the end of the reporting period, the Group's financial net loan liability amounted to SEK 191 million, compared with SEK 62 million at the beginning of the financial year. At the end of the period, the Group's operational net loan liability amounted to SEK 57 million, compared with a net loan receivable of SEK 61 million at the beginning of the financial year.

Cash and cash equivalents, including unutilised granted credit facilities, totalled SEK 952 million. The company has a granted credit facility of SEK 800 million with a remaining maturity of about three years (with an option to extend) and a committed credit facility totalling SEK 200 million, of which SEK 141 million was unutilised. At the end of the period, the Group had met all financial obligations to lenders.

The equity/assets ratio at the end of the reporting period was 44 per cent (38).

Equity per share totalled SEK 9.15 at the end of the reporting period, compared with SEK 9.05 at the beginning of the financial year.

The balance-sheet total at the end of the period was SEK 1.025 million, compared with SEK 984 million at the beginning of the financial year. The change during the year was partly attributable to acquisitions, and acquired assets and liabilities are presented in Note 4.

## Equity/assets ratio

44%

million



Available cash and cash equivalents, SEK



## **Business combinations**

### Content

Summary

- President's statement
- Group financial development

Components business area

Services business area

Financial position

 $\rightarrow$  Business combinations

Other

Consolidated financial statements

Parent Company financial statements

Notes

Performance measures

About Momentum Group

Download PDF for print

Acquisitions constitute an important part of Momentum Group's growth strategy and the company has a well-established model for evaluating, completing, integrating and welcoming new companies to the Group. To date in 2022, Momentum Group has announced three business combinations, with combine annual revenue of nearly SEK 150 million. The acquisitions will further strengthen Momentum Group's position as a specialist company in industrial components and related services for Nordic industry. Combined, the acquisitions are expected to have a marginally positive effect on Momentum Group's earnings per share during the current financial year.

### Acquisition of HNC Group

Acquisitions

Mekano AB<sup>3</sup>. SE

Intertechna AB. SE

HNC Group<sup>3</sup>, DK

Mytolerans AB<sup>3</sup>, SE

Arboga Machine Tool AB, SE

Mekano i Sävedalen AB, SE

During the reporting period

After the reporting period

Börjesson Pipe Systems AB, SE

Öbergs i Karlstad AB, SE

MRO operations from Brammer<sup>2</sup>, SE

SKFs spindle service operations, SE

Service workshops from Assemblin El. S

ETAB Industriautomation AB<sup>3</sup>, SE

The acquisition of 70 per cent of HNC Group was completed during the second quarter, and closing took place on 1 June 2022. HNC is a leading player in solutions for industrial automation in Denmark. The acquisition has broadened the Group's geographic presence and provided access to a strong offering in highly familiar product verticals. HNC is an automation supplier established in 1979, with sales and production of components as well as customised solutions for automation and process optimisation for customers, primarily in the food and pharmaceutical industry, and for machine builders. The company has had success with its self-developed pneumatic cylinder family Unic in stainless steel, which complements the offering of products from leading manufacturers. HNC has revenue of approximately SEK 60 million and just over 30 employees.

### Acquisition of Mytolerans

SEK 50 million

October, 2022

The acquisition of 70 per cent of Mytolerans AB was completed during the second quarter, and closing took place on 7 September 2022. Mytolerans offers products and services in measurement technology for

al industry, and fo	or ucts a	Acquisition of			
	Time	Revenue	No. of employees	Business Area	After the qua son Pipe Sys
	March, 2017	SEK 10 million	5	Services	ing took plac
	May, 2018	SEK 140 million	33	Componants	leading playe
	June, 2019	SEK 45 million	9	Componants	tions and pro and has beer
	November, 2020	SEK 10 million	5	Services	as WHP (Wat
	February, 2021	SEK 110 million	75	Services	hammer flow
	February, 2021	SEK 35 million	10	Services	design-pater
	February, 2021	SEK 50 million	12	Componants	to reduce wa
SE	April, 2021	SEK 90 million	45	Services	The company of products f
	October, 2021	SEK 25 million	8	Services	ates revenue
					seven employ
	June, 2022	SEK 60 million	30	Componants	<sup>1</sup> Refers to inform
	September, 2022	SEK 35 million	10	Services	<sup>2</sup> The acquisition <sup>3</sup> Momentum Gro

7

Componants

Swedish industry. The company was formed in 2001 and conducts sales of mechanical and optical measuring equipment for quality control, follow-up and process controls. The company also offers service and calibration as well as training in surface structure and measurement technology. The company is a general agent in Sweden for Mahr, Alicona and Fami and has its own accredited measurement lab for calibration. Mytolerans has revenue of approximately SEK 35 million and ten employees.

## Acquisition of Börjesson Pipe Systems

After the quarter, 100 per cent of the shares in Börjesson Pipe Systems AB (BPS) was acquired, where closing took place on 12 October 2022. BPS is one of the leading players in the market for flow technology solutions and products. The company was formed in 2001 and has been successful with its own products, such as WHP (Water Hammer Protector) to reduce water hammer flows, the Kiruna series of jet spray nozzles, design-patented jet spray lances and flow meter wells to reduce water leakage in drinking water networks. The company's own products complement its offering of products from leading manufacturers. BPS generates revenue of approximately MSEK 50 and has seven employees.

Refers to information for the full year on the date of acquisition. <sup>2</sup> The acquisition was carried out as a conveyance of assets and liabilities. <sup>3</sup> Momentum Group initially acquired 70 per cent of the shares in each company. For the remaining 30 per cent, the sellers have a put option and Momentum Group has a call option. The price of the options is dependent on certain results being achieved in the companies.

## Other

#### Content

- Summary
- President's statement
- Group financial development
- Components business area
- Services business area
- Financial position
- **Business** combinations
- $\rightarrow$  Other
  - Consolidated financial statements
  - Parent Company financial statements
- Notes
- Performance measures
- About Momentum Group

## Parent Company, January–September 2022

The Parent Company's revenue for the reporting period amounted to SEK 9 million (2) and profit after financial items totalled SEK 15 million (–2). Profit includes dividends received of SEK 40 million (–). Profit after tax for the reporting period amounted to SEK 20 million (–2).

## Employees

At the end of the reporting period, the number of employees in the Group amounted to 534, compared with 484 at the beginning of the year. This change is primarily attributable to acquisitions.

### The share

Momentum Group's Class B share (ticker MMGR B) was listed on Nasdaq Stockholm on 31 March 2022. The share price on as of 30 September 2022 was SEK 62.00 (–).

During the second quarter, the Board decided, with the support of the authorisation granted by the Annual General Meeting on 11 February 2022, to repurchase own shares in order to adapt the capital structure and to enable future acquisitions of businesses and operations to be paid for using treasury shares. The decision applies to repurchases of a maximum of 10 per cent of the number of shares outstanding until the 2023 Annual General Meeting. As of 30 September 2022, the holding of Class B treasury shares totalled 1,500,000, corresponding to approximately 3 per cent of the total number of shares.

At the end of the reporting period, the share capital amounted to SEK 25.2 million. The distribution by class of share was as follows:

#### Class of share

Total number of shares after repurchasing	48,980,889
Less: Repurchased Class B shares	-1,500,000
Total number of shares before repurchasing	50,480,889
Class B shares (1 vote/share)	49,916,816
Class A shares (10 votes/share)	564,073

After the end of the reporting period, the Group acquired Börjesson Pipe Systems AB, which was partly financed through the transfer 240,376 own Class B shares to the seller at a price of SEK 62.40 per share (corresponding to the volume-weight average price for the company's Class B share on Nasdaq Stockholm during the ten trading days immediately preceding the closing date).

## Transactions with related parties

An Extraordinary General Meeting (EGM) of Alligo AB on 23 March 2022 approved the spin-off and separate listing of the Momentum Group subsidiary. Other than purchases of certain consumables from companies in the Alligo Group, no transactions having a material impact on the Group's position or earnings occurred between Momentum Group and its related parties during the reporting period. The remuneration of senior management follows the guidelines established in the Group.

## **Risks and uncertainties**

Momentum Group's earnings, financial position and strategic position are impacted by a number of factors that are within the control of Momentum Group as well as a number of external factors. The most important external risk factors for Momentum Group are the economic and market situation for the industrial sector. Other risks include the competitive situation in the Group's markets and the significance of efficient logistics with high accessibility, in which the accessibility of the Group's logistics centres are important for certain flows of goods, as well as a dependence on identifying and developing relationships with qualified suppliers. The Group's opportunities and risks also include the completion of acquisitions and related capital requirements and the intangible surplus value that this can result in. Cyber-related risks are also considered important.



Download PDF for print

### Content

Summary

President's statement

Group financial development

Components business area

Services business area

Financial position

**Business** combinations

 $\rightarrow$  Other

Consolidated financial statements

Parent Company financial statements

Notes

Performance measures

About Momentum Group

The future trend in the market and in demand may be impacted by the uncertain security situation as a result of Russia's invasion of Ukraine and the continued spread of COVID-19, which could also impact delivery times and availability and result in price, interest rate and inflation increases. The Parent Company is impacted indirectly by the above risks and uncertainties through its function in the Group.

## Events after the end of the period

After the end of the guarter, it was announced that Momentum Group was acquiring 100 per cent of the shares in Börjesson Pipe Systems AB, a leading player in sustainable flow technology solutions. Part of the purchase consideration was paid through a transfer of own Class B shares. See sections "The share" and "Business combinations" above.

## Election Committee and 2023 Annual General Meeting

The Election Committee ahead of the 2023 Annual General Meeting consists of Pontus Boman (nominated by Nordstjernan), Stefan Hedelius (nominated by Tom Hedelius). Lilian Fossum Biner (nominated by Handelsbanken Fonder) and Mattias Montgomery (nominated by Carnegie Fonder), with Pontus Boman as Chairman.

Momentum Group's Annual General Meeting will be held at 4:00 p.m. on 9 May 2023 in Stockholm. All documentation for the Meeting will be available from the company's head office and on momentum.group no

later than three weeks prior to the Meeting. The 2022 Annual Report will be published around 31 March 2023.

Shareholders who wish to submit proposals to the Election Committee or to have a matter addressed at the Annual General Meeting may do so by email to ir@momentum.group or by post to:

Momentum Group AB Östermalmsgatan 87 E SE-114 59 Stockholm

To ensure that any proposals received can be addressed in a constructive manner, all proposals must be received by the Election Committee or Board of Directors at least seven weeks prior to the Meeting.

Stockholm, 27 October 2022

Ulf Lilius President & CEO

This report has not been reviewed by the Company's auditors.

**Dates for forthcoming financial** information

15 February 2023 Year-end financial report 2022

27 April 2023 Interim Report for the first quarter of 2023

9 May 2023 2022 Annual General Meeting

14 July 2023 Interim Report for the second quarter of 2023

27 October 2023 Interim Report for the third quarter of 2023

**Contact information** 

Ulf Lilius, President & CEO Tel: 070-358 29 31

Niklas Enmark. CFO Tel: 070-393 66 73

Visit momentum.group to subscribe for reports and press releases.

## Group

## Content

Summary

 $\rightarrow$ 

	President's statement
	Group financial development
	Components business area
	Services business area
	Financial position
	Business combinations
	Other
>	Consolidated financial statements
	Parent Company financial statements
	Notes
	Performance measures
	About Momentum Group

## Condensed income statement

	Q	3	Jan-S	Sep	Full y	vear
	2022	2021	2022	2021	R12 Sep	2021
Revenue	400	343	1,245	1,089	1,647	1,491
Other operating income	1	1	3	2	5	4
Total operating income	401	344	1,248	1,091	1,652	1,495
Cost of goods sold	-210	-179	-654	-584	-865	-795
Personnel costs	-90	-75	-298	-246	-394	-342
Depreciation, amortisation, impairment losses and reversal of impairment losses	-18	-15	-49	-39	-64	-54
Other operating expenses	-36	-35	-114	-105	-158	-149
Total operating expenses	-354	-304	-1,115	-974	-1,481	-1,340
Operating profit	47	40	133	117	171	155
Financial income	0	0	0	0	0	C
Financial expenses	-1	-1	-5	-5	-7	-7
Net financial items	-1	-1	-5	-5	-7	-7
Profit after financial items	46	39	128	112	164	148
Taxes	-10	-7	-27	-23	-35	-3
Net profit	36	32	101	89	129	117
Of which attributable to:						
Parent Company shareholders	35	31	99	88	127	116
Non-controlling interests	1	1	2	1	2	
Earnings per share (SEK)						
Before dilution	0.70	0.60	1.95	1.75	2.50	2.30
After dilution	0.70	0.60	1.95	1.75	2.50	2.30

## Condensed statement of comprehensive income

	Q	3	Jan-9	Sep	Full y	ear
	2022	2021	2022	2021	R12 Sep	2021
Net profit	36	32	101	89	129	117
Other comprehensive income for the period						
Components that will not be reclassified to net profit						
Total components that will not be reclassified to net profit	-	-	-	-	-	-
Components that will be reclassified to net profit						
Translation differences	2	0	2	0	2	0
Fair value changes for the year in cash-flow hedges	0	0	0	0	0	0
Tax attributable to components that were or can be reclassified to net profit	0	0	0	0	0	0
Total components that will be reclassified to net profit	2	0	2	0	2	0
Other comprehensive income for the period	2	0	2	0	2	0
Comprehensive income for the period	38	32	103	89	131	117
Of which attributable to:						
Parent Company shareholders	37	31	101	88	129	116
Non-controlling interests	1	1	2	1	2	1

## **Condensed balance sheet**

MSEK	30 Sep 2022	30 Sep 2021	31 Dec 2021
ASSETS			
Non-current assets			
Intangible non-current assets	317	276	284
Tangible non-current assets	17	17	17
Right-of-use assets	139	128	127
Financial investments	1	1	1
Deferred tax assets	2	1	1
Total non-current assets	476	423	430
Current assets			
Inventories	260	214	213
Accounts receivable	251	221	255
Other current receivables	27	32	16
Current investments	-	218	-
Cash and cash equivalents	11	0	70
Total current assets	549	685	554
TOTAL ASSETS	1,025	1,108	984

MSEK	30 Sep 2022	30 Sep 2021	31 Dec 2021
EQUITY AND LIABILITIES			
Equity			
Equity attributable to Parent Company shareholders	449	426	458
Non-controlling interests	22	17	17
Total equity	471	443	475
Non-current liabilities			
Non-current interest-bearing liabilities	9	131	9
Non-current lease liabilities	86	84	82
Other non-current liabilities and provisions	73	52	56
Total non-current liabilities	168	267	147
Current liabilities			
Current interest-bearing liabilities	59	73	0
Current lease liabilities	48	39	41
Accounts payable	147	139	153
Other current liabilities	132	147	168
Total current liabilities	386	398	362
TOTAL LIABILITIES	554	665	509
TOTAL EQUITY AND LIABILITIES	1,025	1,108	984

## Content

Summary

President's statement

Group financial development

Components business area

Services business area

Financial position

**Business** combinations

Other

→ Consolidated financial statements
Parent Company financial statements

r arent oompany inancia statement

Notes

Performance measures

About Momentum Group

## Statement of changes in equity

Jan-Sep

2021

400

2022

404

Full year R12 Sep

400

2021

474

## **Condensed cash-flow statement**

**Operating activities** 

Cash flow from operating activities

Summary	MSEK
President's statement	Closing e
	Net profit
Group financial development	Other cor
Components business area	Acquisitio
Services business area	Other tra
Financial position	Tax effec
Business combinations	Option lia
Other	Closing e
	Net profit
Consolidated financial statements	Other con
Parent Company financial statements	Other tra
Notes	Tax effec
Performance measures	Change i
About Momentum Group	Closing e
	Net profit
	Other co
	Other co Bonus iss

	-	-	iny shareholde			
MSEK	Share capital	Reserves	Retained earnings incl. profit/loss for the year	Total	Non-controlling interests	Total equity
Closing equity. 31 Dec 2020	0	1	336	337	6	343
Net profit			88	88	1	89
Other comprehensive income		0	0	0		0
Acquisitions of partly owned subsidiaries				-	10	10
Other transactions with owners <sup>1</sup>			21	21		21
Tax effect on other transactions with owners			-5	-5		-5
Option liability, acquisitions <sup>2</sup>			-15	-15		-15
Closing equity. 30 Sep 2021	0	1	425	426	17	443
Net profit			28	28	0	28
Other comprehensive income		0	0	0		0
Other transactions with owners <sup>1</sup>			1	1		1
Tax effect on other transactions with owners	0		0	0		0
Change in value of option liability <sup>3</sup>			3	3		3
Closing equity. 31 Dec 2021	0	1	457	458	17	475
Net profit			99	99	2	101
Other comprehensive income		2	0	2		2
Bonus issue⁴	25		-25	0		0
Repurchase of own shares			-87	-87		-87
Changes in ownership share in partly owned subsidiaries			1	1	-7	-6
Acquisitions of partly owned subsidiaries				-	10	10
Option liability, acquisitions⁵			-24	-24		-24
Change in value of option liability <sup>3</sup>			0	0		0
Closing equity. 30 Sep 2022	25	3	421	449	22	471

Equity attributable to Parent

Cash and cash equivalents at						
Exchange-rate differences in cash and cash equivalents	0	0	0	0	0	0
Cash and cash equivalents at the beginning of the period	3	219	70	145	218	145
Cash flow for the period	8	-1	-59	73	-207	-75
Financing activities Financing activities	-1	1	-81	96	-296	-119
Cash flow before financing	9	-2	22	-23	89	44
Cash flow from investing activities	-10	-2	-43	-113	-55	-125
Acquisition of subsidiaries and other business units	-8	-	-40	-108	-52	-120
Investing activities Purchase of intangible and tangible non-current assets	-2	-2	-3	-5	-3	-5
Cash flow from operating activities	19	0	65	90	144	169
Changes in working capital	-36	-35	-56	-33	-25	-2
before changes in working capital	55	35	121	123	169	171

Q3

2021

0

2022

---

<sup>1</sup>Mainly pertains to the Group's share of expenses recognised in Alligo AB.

<sup>2</sup> Refers to the value of put options in relation to non-controlling interests in the acquired subsidiary Mekano AB, which entail that the shareholders are entitled to sell their shares to Momentum Group. The price of the options is dependent on certain results being achieved in the company and may be extended from 2025 by one year at a time.

<sup>3</sup> Pertains to a change in the value of the put options in relation to non-controlling interests issued in conjunction with the acquisitions of partly owned subsidiaries.

<sup>4</sup> Pertains to a completed bonus issue in accordance with a resolution of the EGM on 26 January 2022. <sup>5</sup> Refers to the value of put options in relation to non-controlling interests in the acquired subsidiaries HNC Group A/S and Mytolerans AB, which entail that the shareholders are entitled to sell their shares to Momentum Group. The price of the options is dependent on certain results being achieved in the companies and may be extended from 2025 by one year at a time.

<sup>6</sup> The definition of cash and cash equivalents also includes current investments.



## **Parent Company**

### Content

President's statement

Group financial development

Components business area

Services business area

Financial position

**Business** combinations

Other

Consolidated financial statements

→ Parent Company financial statements Notes

Performance measures

About Momentum Group

## **Condensed income statement**

	Q	Q3		Jan-Sep		ear
SEK million	2022	2021	2022	2021	R12 Sep	2021
Revenue	3	0	9	2	10	3
Other operating income	1	0	3	0	3	C
Total operating income	4	0	12	2	13	3
Operating expenses	-10	0	-34	-2	-44	-12
Operating profit	-6	0	-22	0	-31	-9
Financial income and expenses	-1	0	37	-2	36	-3
Profit after financial items	-7	0	15	-2	5	-12
Appropriations	-	-	-	-	63	63
Profit/loss before tax	-7	0	15	-2	68	51
Taxes	2	0	5	0	-5	-10
Net profit/loss	-5	0	20	-2	63	4

In December 2021, the Parent Company received a Group contribution of SEK 80 million that is recognised in the line item appropriations. In June 2022, the Parent Company received a dividend of SEK 40 million, which was resolved on at an EGM of the subsidiary Momentum Group Holding AB. The dividend is recognised in the line item financial income and expenses.

## **Condensed balance sheet**

SEK million	30 Sep 2022	30 Sep 2021	31 Dec 2021
ASSETS			
Intangible non-current assets	-	-	-
Tangible non-current assets	0	-	0
Financial non-current assets	51	43	43
Current receivables	177	1	168
Cash and cash equivalents	-	_	58
TOTAL ASSETS	228	44	269
EQUITY, PROVISIONS AND LIABILITIES Restricted equity	25	0	0
Restricted equity	25	0	0
Non-restricted equity	-8	41	84
Total equity	17	41	84
Untaxed reserves	17	-	17
Provisions	-	-	-
Non-current liabilities	-	-	-
Current liabilities	194	3	168
TOTAL EQUITY, PROVISIONS AND LIABILITIES	228	44	269

The Parent Company has its own internal bank function tasked with coordinating the Group's financial activities and ensuring that systems are available for efficient cash management. To support this, the Parent Company is the holder of the Group's cash pool and the Parent Company's current receivables and liabilities essentially comprise the subsidiaries' utilisation of credit facilities and the subsidiaries' surplus in the cash pool. At the beginning of the year, current receivables also included the Group contribution received of SEK 80 million, which was settled during the first quarter of 2022.

During the reporting period, equity has been reduced by repurchased shares totalling SEK 87 million, corresponding to 1,500,000 Class B shares.

## **Notes**

## **1.** Accounting policies

The Interim Report for the Group was prepared in accordance with IFRS and by applying IAS 34 Interim Financial Reporting, the Swedish Annual Accounts Act and the Swedish Securities Market Act. In addition to the financial statements and associated notes, other disclosures in accordance with IAS 34.16A are also presented in other sections of the report. The Interim Report for the Parent Company was prepared in accordance with the Swedish Annual Accounts Act and the Swedish Securities Market Act, which conforms to the provisions detailed in RFR 2 Accounting for Legal Entities. The same accounting policies and bases of judgement described in Note 1 Summary of key accounting policies and Note 2 Key estimates and judgements in Momentum Group's prospectus for admission to trading of the company's Class B shares published in March 2022 and pages F7-F13 have been applied.

IASB has issued additions and amendments to standards that will take effect for the Group on or after 1 January 2022. These additions and amendments are deemed not to be material for the consolidated financial statement.

### Parent Company accounting policies

The Parent Company applies the Swedish Annual Accounts Act (1995:1554) and recommendation RFR 2 Accounting for Legal Entities issued by the Swedish Financial Reporting Board. RFR 2 stipulates that the Parent Company, in the annual accounts for the legal entity, is to apply all IFRS and statements adopted by the EU to the greatest extent possible within the framework of the Swedish Annual Accounts Act and with due consideration given to the relationship between accounting and taxation. The recommendation states which exceptions/additions should be made from/to IFRS. Combined, this results in differences between the Group's and the Parent Company's accounting policies in the primary areas of subsidiaries, leased assets, taxes, Group contributions and shareholder contributions.

The accounting policies for the Group and the Parent Company are published in full on Momentum Group's website https://www.momentum.group/en/investors/accounting-principles.

## **Financial instruments**

Momentum Group measures financial instruments at fair value or amortised cost in the balance sheet depending on their classification. In addition to items in the financial net debt, financial instruments also include accounts receivable and accounts payable. Current investments measured at amortised cost pertain to balances in the Group account for the year-earlier period. The carrying amount of all of the Group's financial assets is deemed to be a reasonable approximation of their fair value. Liabilities measured at fair value comprise hedging instruments for which the fair value is based on observable market data and which are therefore included in level 2 according to IFRS 13.

MSEK	30 Sep 2022	30 Sep 2021	31 Dec 2021
Financial assets measured at fair value			
Financial assets measured at fair value	0	0	0
Derivative hedging instruments	1	0	0
<b>_</b>			
Financial assets measured at amortised cost	1	1	1
Long-term receivables	•		•
Accounts receivable	251	221	255
Current investments	-	218	-
Cash and cash equivalents	11	0	70
Total financial assets	264	440	326
Financial liabilities measured at fair value			
Derivative hedging instruments	0	0	0
Financial liabilities measured at amortised cost			
Option liability	36	25	22
Interest-bearing liabilities	202	327	132
Accounts payable	147	139	153
Total financial liabilities	385	491	307

## Content

Summary

- President's statement
- Group financial development
- Components business area
- Services business area
- Financial position
- **Business** combinations
- Other
- Consolidated financial statements
- Parent Company financial statements
- $\rightarrow$  Notes
- Performance measures About Momentum Group

## Notes

## 2. Operating segments and information on income

The Group's operating segments comprise the business areas Components and Services. The operating segments are consolidations of the operational organisation, as used by Group management and the Board of Directors to monitor operations. Group management, comprising the CEO and CFO, are the Group's chief operating decision makers. **Components** consists of Momentum Industrial, ETAB Industriautomation, Öbergs, JNF and HNC Group, which offer spare parts, maintenance, repairs and solutions in industrial production and automation to customers in the industrial sector in the Nordic region. **Services** consists of Rörick Elektriska Verkstad, Carl A. Nilssons Elektriska Reparationsverkstad, Mekano, Intertechna and Mytolerans, which together provide technical industrial services, mainly to the Swedish market. **Group-wide** includes the Group's management, finance and support functions. The support functions include internal communications, investor relations and legal affairs. Financial items and taxes are not distributed by operating segment but recognised in their entirety in Groupwide. Intra-Group pricing between the operating segments occurs on market terms. The accounting policies are the same as those applied in the consolidated financial statements. Revenue presented for the geographic markets below is based on the domicile of the customers.

			Jan-Sep 2022		
NOTIC	Compon-	<u> </u>	<b>•</b> ••	Elimin-	Group
MSEK	ents	Services	Group-wide	ations	total
Revenue					
From external customers per country					
Sweden	874	247	-	-	1,121
Norway	31	4	-	-	35
Denmark	68	0	-	-	68
Other countries	19	2	-	-	21
From other segments	3	11	6	-20	-
Total	995	264	6	-20	1,245
Revenue					
From external customers by class of revenue					
Sale of goods	908	139	-	-	1,047
Service assignments	82	111	-	-	193
Other income	2	3	-	-	5
From other segments	3	11	6	-20	-
Total	995	264	6	-20	1,245
EBITA	138	26	-16	-	148
Items affecting comparability	-	-	-6	-	-6
Amortisation of intangible assets in connection with corporate acquisitions	-5	-4	-	-	-9
Operating profit/loss	133	22	-22	0	133

			Jan-Sep 2021		
	Compon-			Elimin-	Group
MSEK	ents	Services	Group-wide	ations	total
Revenue					
From external customers per country					
Sweden	824	189	-	-	1,013
Norway	25	1	-	-	26
Denmark	36	3	-	-	39
Other countries	9	2	-	-	11
From other segments	3	7	2	-12	-
Total	897	202	2	-12	1,089
Revenue					
From external customers by class of revenue					
Sale of goods	823	84	-	-	907
Service assignments	67	111	-	-	178
Other income	4	0	-	-	4
From other segments	3	7	2	-12	-
Total	897	202	2	-12	1,089
EBITA	130	14	-20	-	124
Items affecting comparability	-	-	-	-	-
Amortisation of intangible assets in connection with corporate acquisitions	-4	-3	-	-	-7
Operating profit/loss	126	11	-20	0	117

## Content

Summary

President's statement

Group financial development

```
Components business area
```

Services business area

Financial position

Business combinations

Other

Consolidated financial statements

Parent Company financial statements

 $\rightarrow$  Notes

Performance measures

About Momentum Group

## Download PDF for print

## Content

- Summary
- President's statement
- Group financial development
- Components business area
- Services business area
- Financial position
- **Business** combinations
- Other
- Consolidated financial statements
- Parent Company financial statements
- $\rightarrow$  Notes
  - Performance measures
- About Momentum Group

## 3. Business combinations

Momentum Group conducted two business combinations that closed during the reporting period and one business combination that closed after the reporting period. The acquisitions are presented on page 9.

## Acquisition analysis - business combinations closing during the reporting period

The total purchase consideration for the acquisitions was SEK 47 million excluding acquisition costs. Acquisition costs totalling approximately SEK 2 million were recognised in the item other operating expenses. In accordance with the preliminary acquisition analysis presented below, SEK 24 million of the purchase consideration was allocated to goodwill and SEK 16 million to customer relations.

The allocation to customer relations was based on the discounted value of future cash flows attributable to each class of assets, where an assessment was conducted that included margin, tied-up capital and turnover rate of the customer base. The value of goodwill is based to the expectation that the subsidiary's position in the markets in question, the profitability of the operations and the other benefits and synergies that the Group expects to realise through the acquisitions.

The acquisition analysis is considered preliminary largely because the acquisitions were closed only recently.

## Income and earnings in acquired businesses

During the reporting period, the acquired subsidiaries contributed a total of SEK 55 million to the Group's revenue and SEK 2 million to the Group's profit after tax.

If the acquisitions had been completed on 1 January 2022, a preliminary consolidated income statement for the Momentum Group at 30 September 2022, including the acquired subsidiaries, shows total revenue of SEK 1,281 million and net profit after tax of SEK 104 million. These amounts have been calculated using the subsidiaries' earnings adjusted for i) differences in accounting policies between the Group and the subsidiaries, and ii) additional depreciation and amortisation that would have arisen if the adjustment to fair value for tangible and intangible non-current assets had been applied from 1 January 2022, together with attributable tax effects.

MSEK	Fair value recognised in the Group
Acquired assets:	
Intangible non-current assets	16
Right-of-use assets	14
Other non-current assets	1
Inventories	18
Other current assets incl. cash and cash equivalents	25
Total assets	74
Acquired provisions and liabilities:	
Interest-bearing liabilities	2
Lease liabilities	14
Deferred tax liability	4
Current operating liabilities	21
Total provisions and liabilities	41
Net of identified assets and liabilities	33
Goodwill <sup>1</sup>	24
Non-controlling interests	-10

Less: Net cash in acquired business <sup>3</sup>	-7
Effect on the Group's cash and cash equivalents	40

<sup>1</sup> Of recognised goodwill, SEK 24 million is expected to be tax deductible.

<sup>2</sup> Non-controlling interest is calculated as the proportional share of the identified net assets.

<sup>3</sup> Net of cash and cash equivalents and interest-bearing liabilities in the acquired businesses.

## **Performance measures**

#### Content

- Summary
- President's statement
- Group financial development
- Components business area
- Services business area
- Financial position
- **Business** combinations
- Other
- Consolidated financial statements
- Parent Company financial statements Notes
- → Performance measures About Momentum Group

Momentum Group uses certain financial performance measures in its analysis of the operations and their performance that are not defined in accordance with IFRS. Momentum Group believes that these alternative performance measures provide valuable information for the company's Board of Directors, owners and investors, since they enable a more accurate assessment of current trends and the company's performance when combined with other performance measures calculated in accordance with

	Q3		Jan-	Jan-Sep		R12 Sep	
MSEK	2022	2021	2022	2021	2022	2021	
IFRS performance measures							
Revenue	400	343	1,245	1,089	1,647	1,386	
Profit for the period	36	32	101	89	129	114	
IFRS performance measures per share (SEK)							
Earnings per share before dilution	0.70	0.60	1.95	1.75	2.50	2.25	
Earnings per share after dilution	0.70	0.60	1.95	1.75	2.50	2.25	
Other performance measures per s	hare						
Equity per share before dilution, at the end of the period					9.15	8.45	
Equity per share after dilution, at the end of the period					9.15	8.45	
Number of shares (thousands of shares)							
Number of shares before dilution	48,981	50,481	48,981	50,481	48,981	50,481	
Weighted number of shares before dilution	49,314	50,481	49,981	50,481	50,106	50,481	
Weighted number of shares after dilution	49,314	50,481	49,981	50,481	50,106	50,481	
Other performance measure							
No. of employees at the end of the period					534	467	
Share price, SEK				62.00	-		

IFRS. Since not all listed companies calculate these financial performance measures in the same way, there is no guarantee that the information is comparable with other companies' performance measures of the same name. Hence, these financial performance measures must not be viewed as a replacement for those measures calculated in accordance with IFRS.

	Q3		Jan-Sep		R12 Sep	
MSEK	2022	2021	2022	2021	2022	2021
ALTERNATIVE PERFORMANCE MEASURES Income statement-based						
performance measures	47	10	100	447	171	450
Operating profit	47	40	133	117	171	150
of which: items affecting comparability	-	-	-6	-	-12	-
of which: Amortisation of intangible non-current assets in connection with acquisitions	-3	-3	-9	-7	-12	-8
EBITA	50	43	148	124	195	158
Profit after financial items	46	39	128	112	164	144
Operating margin	11.8%	11.7%	10.7%	10.7%	10.4%	10.8%
EBITA margin	12.5%	12.5%	11.9%	11.4%	11.8%	11.4%
Profit margin	11.5%	11.4%	10.3%	10.3%	10.0%	10.4%
Profitability performance measures	6					
Return on working capital (EBITA/WC)					62%	60%
Return on capital employed					26%	24%
Return on equity					28%	31%
Performance measures on financia	l position					
Financial net loan liability					191	109
Operational net loan liability/receivable +/-				57	-14	
Equity attributable to parent company shareholders				449	426	
Equity/assets ratio					44%	38%

Download PDF for print 🖳

Content

Summary

President's statement

Group financial development

Components business area

Services business area

**Business** combinations

→ Performance measures

About Momentum Group

Consolidated financial statements

Parent Company financial statements

Financial position

Other

Notes

## Definitions of alternative performance measures and their purpose

## Operating profit

Profit before financial items and tax. Used to present the Group's earnings before interest and tax.

### Items affecting comparability

Items affecting comparability include revenue and expenses that do not arise regularly in the operating activities. Items affecting comparability for the period pertain to costs for preparations ahead of the separate listing and mainly pertain to advisory costs, review costs and separation costs.

The separate disclosure of items affecting comparability clarifies the development of operational activities.

## EBITA

Operating profit adjusted for items affecting comparability and before any impairment of goodwill and amortisation and impairment of other intangible assets arising in connection with acquisitions and equivalent transactions.

Used to present the Group's earnings generated from operating activities.

## Operating margin, %

Operating profit relative to revenue.

Used to measure the Group's earnings generated before interest and tax and provides an understanding of the earnings performance over time. Specifies the percentage of revenue remaining to cover interest payments and tax and to provide profit after the Group's expenses have been paid.

## EBITA margin, %

### EBITA as a percentage of revenue.

Used to measure the Group's earnings generated before interest and tax and provides an understanding of the earnings performance over time. The EBITA margin based on revenue from both external and internal customers is presented per business area (operating segment).

## Profit margin, %

Profit after financial items as a percentage of revenue.

Used to assess the Group's earnings generated before tax and presents the share of revenue that the Group may retain in earnings before tax.

## Return on working capital (EBITA/WC), %

EBITA for the most recent 12-month period divided by average working capital measured as total working capital (accounts receivable and inventories less accounts payable) at the end of each month for the most recent 12-month period and the opening balance at the start of the period divided by 13.

The Group's internal profitability target, which encourages high EBITA and low tied-up capital. Used to analyse profitability in the Group and its various operations.

## Return on capital employed, %

Operating profit plus financial income for the most recent 12month period divided by average capital employed measured as the balance-sheet total less non-interest-bearing liabilities and provisions at the end of the most recent four quarters and the opening balance at the start of the period divided by five.

Presented to show the Group's return on its externally financed capital and equity, meaning independent of its financing.

## Return on equity, %

Net profit for the most recent 12-month period divided by average equity measured as total equity attributable to Parent Company shareholders at the end of the most recent four quarters and the opening balance at the start of the period divided by five.

Used to measure the return generated on the capital invested by the Parent Company's shareholders.

## **Financial net loan liability**

Financial net loan liability measured as non-current interestbearing liabilities and current interest-bearing liabilities, less cash and cash equivalents at the end of the period.

Used to monitor the debt trend and analyse the Group's total indebtedness including lease liabilities.

## Operational net loan liability / Net loan receivable

Operational net loan liability measured as non-current interest-bearing liabilities and current interest-bearing liabilities excluding lease liabilities less cash and cash equivalents at the end of the period.

Used to monitor the debt trend and analyse the Group's total indebtedness excluding lease liabilities.

## Equity/assets ratio, %

Equity attributable to Parent Company shareholders as a percentage of the balance-sheet total at the end of the period.

Used to analyse the financial risk in the Group and show how much of the Group's assets are financed by equity.

## Change in revenue for comparable units

Comparable units refer to sales in local currency from units that were part of the Group during the current period and the entire corresponding period in the preceding year. Trading days refer to the effect on sales in local currency depending on the difference in the number of trading days compared with the comparative period. Other units refer to the acquisition or divestment of units during the corresponding period.

Used to analyse the underlying sales growth driven by changes in volume, the product and service offering, and the price for similar products and services across different periods. Refer to the reconciliation table on page 4.

## **Derivation of alternative performance measures**

	Q	3	Jan-Sep		R12 \$	Sep
EBITA	2022	2021	2022	2021	2022	202 <sup>-</sup>
Operating profit	47	40	133	117	171	150
Items affecting comparability	-	-	6	-	12	-
Amortisation of intangible non- current assets in connection with corporate acquisitions	3	3	9	7	12	8
EBITA	50	43	148	124	195	158
Items affecting comparability						
Listing and separation costs	-	-	-6	-	-12	
Total items affecting comparability	-	-	-6	-	-12	-
Operating margin						
Operating profit	47	40	133	117	171	150
Revenue	400	343	1,245	1,089	1,647	1,386
Operating margin	11.8%	11.7%	10.7%	10.7%	10.4%	10.8%
EBITA margin						
EBITA	50	43	148	124	195	158
Revenue	400	343	1,245	1,089	1,647	1,386
EBITA margin	12.5%	12.5%	11.9%	11.4%	11.8%	11.4%
Profit margin						
Profit after financial items	46	39	128	112	164	144
Revenue	400	343	1,245	1,089	1,647	1,386
Profit margin	11.5%	11.4%	10.3%	10.3%	10.0%	10.4%
EBITA/WC						
Average inventories					232	194
Average accounts receivables					242	204
Total average operating assets					474	398
Average accounts payables					-158	-135
Average working capital (WC)					316	263
EBITA					195	158
EBITA/WC					62%	60%

	R12 Sep	
Return on capital employed	2022	2021
Average balance sheet total	1,023	928
Average non-interest-bearing non-current liabilities	-60	-40
Average non-interest-bearing current liabilities	-300	-265
Average capital employed	663	623
Operating profit	171	150
Financial income	0	0
Total operating profit + financial income	171	150
Return on capital employed	26%	24%
Return on equity		
Average equity attributable to parent company shareholders	454	363
Profit for the period attributable to the parent company shareholders	127	113
Return on equity	28%	31%
Financial net Ioan liability Non-current interest-bearing liabilities	95	215
Current interest-bearing liabilities	107	112
Current investments	-	-218
Cash and cash equivalents	-11	-
Financial net loan liability	191	109
Operational net loan liability/receivable +/-		
Financial net loan liability	191	109
Leasing liability	-134	-123
Operational net loan liability/receivable +/-	57	-14
Equity/assets ratio		
Balance-sheet total	1,025	1,108
Equity attributable to the parent company shareholders	449	426
Equity/assets ratio	44%	38%

### Content

Summary

President's statement

Group financial development

Components business area

Services business area

Financial position

**Business** combinations

Other

Consolidated financial statements Parent Company financial statements

Notes

→ Performance measures About Momentum Group

Download PDF for print 🖳

## Historical financial information<sup>1</sup>

R12						
MSEK	30 Sep 2022	31 Dec 2021	31 Dec 2020	31 Mar 2020	31 Mar 2019	
Revenue	1,647	1,491	1,163	1,254	1,196	
Operating profit	171	155	130	130	111	
EBITA	195	171	134	134	114	
Net profit	129	117	99	99	84	
Intangible non-current assets	317	284	175	177	165	
Right-of-use assets	139	127	51	60	-	
Other non-current assets	20	19	12	8	7	
Inventories	260	213	176	193	191	
Current receivables	278	271	175	227	220	
Cash and cash equivalents and current investments	11	70	145	31	29	
Total assets	1,025	984	734	696	612	
Equity attributable to Parent Company shareholders	449	458	337	259	143	
Non-controlling interests	22	17	6	5	-	
Interest-bearing liabilities and provisions	202	132	147	193	141	
Non-interest-bearing liabilities and provisions	352	377	244	239	328	
Total equity and liabilities	1,025	984	734	696	612	
Operating margin	10.4%	10.4%	11.2%	10.4%	9.3%	
EBITA margin	11.8%	11.5%	11.5%	10.7%	9.5%	
Return on working capital (EBITA/WC)	62%	61%	54%	52%	46%	
Return on equity	28%	30%	35%	49%	51%	
Financial net loan liability	191	62	2	162	112	
Operational net loan liability/receivable +/-	57	-61	-45	107	112	
Equity/assets ratio	44%	47%	46%	37%	23%	
Earnings per share before and after dilution, SEK	2.50	2.30	1.90	1.95	1.65	
Equity per share, SEK	9.15	9.05	6.70	5.15	2.85	
Share price, SEK	62.00	-	-	-		
No. of employees at the end of the period	534	484	329	339	335	

Content

Summary

President's statement

Group financial development

Components business area

Services business area

Financial position

Business combinations

Other

Consolidated financial statements Parent Company financial statements

Notes

→ Performance measures About Momentum Group

Download PDF for print 🖳

<sup>1</sup> Pertains to balance-sheet items, and performance measures related to financial position pertain to the closing balance for each year.

# Developing and acquiring successful sustainable companies in the Nordic region

## Content

Summary
---------

President's statement

Group financial development

Components business area

Services business area

Financial position

**Business** combinations

Other

Consolidated financial statements Parent Company financial statements

Notes

- Performance measures
- → About Momentum Group

## Momentum Group is a leading company offering sustainable products and services and related value-creating services to the industrial sector. Momentum Group is an active owner that focuses on developing and acquiring companies in the product and service categories where we possess knowledge, expertise and experience.

Momentum Group AB Östermalmsgatan 87 E SE-114 59 Stockholm Tel: +46 8 92 90 00

Org No: 559266-0699

Stockholm momentum.group

Board of Directors' registered office:

## Mission Together for a sustainable industry

Our various companies focus on understanding customer needs in order to offer the best solution for the customer, based on their situation and needs.

## The customer's best sustainable choice

Vision

The Group's businesses, together with their customers, partners and other stakeholders, will contribute to creating a sustainable industry from a social, environmental and economic perspective.

### Our focus areas

Business development through decentralised responsibility and employee development.

Business development through active ownership.

Growth through acquisitions of sustainable companies.

Profitability EBITA/WC: >45%

Our financial targets

EBITA growth: >15%

Dividend >30%

## **Business concept**

## We will make the everyday lives of our customers easier, safer and more profitable – by offering sustainable products and services

For the Group's customers, it is important to maintain good profitability in their operations. Our companies sell quality products and related services that create value the customer throughout the life of the product or service.

## **Revenue** SEK million<sup>1</sup>

1,647

EBITA growth<sup>1</sup>

23%

**Profitability, EBITA/WC<sup>1</sup>** 



Employees<sup>2</sup>

534

Download PDF for print 🖳

<sup>1</sup> Refers to R12 until 30 September 2022. EBITA growth is measured against the corresponding R12 period of the preceding year. <sup>2</sup> Number of employees as of 30 September 2022.