

Qliro launches new B2B offering in partnership with Two

Qliro AB (publ) today announces a strategic partnership with Two, a World leading provider of B2B payment solutions. Through this collaboration, Two's market-leading capabilities are now integrated into Qliro Checkout 0.0, providing merchants with a powerful and seamless payment experience for business customers.

"Our partnership with Two significantly enhances Qliro Checkout 0.0 to offer the most advanced B2B propositions on the market. For merchants serving both consumers and businesses, we can now offer a leading checkout experience with a demonstrated high conversion – all through a single checkout. Leveraging our strong position in B2C, this marks the next step in setting a new standard for B2B conversion as well," says Christoffer Rutgersson, CEO, Qliro.

Manual processes and complex credit assessments have traditionally characterized B2B payments. With Qliro Checkout 0.0 and Two's technology, business buyers are now offered a smooth purchasing experience – comparable to consumer transactions. At the same time, merchants gain an integrated solution that drives both conversion and operational efficiency.

In recent years, Qliro has seen a clear increase in demand for modern B2B payment solutions from both SME and enterprise merchants. The partnership with Two is a strategic step in addressing this demand and expanding Qliro's offering to both new and existing partners.

Key benefits for merchants:

- Higher conversion and better acceptance rates – flexible payment options and a seamless buyer experience.
- Single checkout – handle both B2C and B2B payments in Qliro Checkout 0.0.
- Instant credit decisions – real-time, automated assessments.
- Advanced risk management –state-of-the-art data-driven fraud prevention and credit insurance decisions.

"At Two, we're revolutionising B2B payments, and our partnership with Qliro is a significant step. By embedding our advanced B2B payment technology into Qliro Checkout 0.0, we're giving Nordic merchants a single, checkout for both B2C and B2B, meeting a huge market need. This integration offers instant credit decisions and real-time risk management, boosting conversion and efficiency. We're proud to support Qliro in setting a new standard for digital payments in the Nordics, helping businesses unlock growth and shaping the future of commerce across the region." says Andreas Mjelde, CEO and Co-founder at Two.

The new B2B offer will be available across the Nordics and represents a key milestone in Qliro's mission to deliver a world-leading experience for merchants and their customers' journey – across both B2C and B2B.

About Two

Two is on a mission to revolutionise B2B payments by making net-term selling as effortless as card payments. With a diverse team spread across 15 countries and offices in Oslo, Stockholm, Glasgow, London and New York, as well as collaborations with leading financial institutions such as Allianz, Santander, ABN AMRO and Kreditor, Two has become a trusted payment enabler for B2B companies throughout Europe.

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About Qliro AB

Qliro is a leading fintech company offering safe and simple digital payment solutions, including a complete check-out to e-merchants. Qliro is a credit market company under supervision of the Swedish Financial Supervisory Authority and has its registered address in Stockholm. Qliro's shares are listed on Nasdaq Stockholm under the ticker "Qliro".

For more information, please visit <https://www.qliro.com/en-se/investor-relations>

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Image Attachments

[Andreas Mjelde \(Co Founder, CEO Two\)](#)
[Christoffer Rutgersson \(CEO Qliro\)](#)
[Qliro x TWO](#)

Attachments

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