

INTERIM REPORT

July - September 2023



OXEMARINE 

OXE Marine AB (publ)

Interim Report July - September 2023

Third Quarter 2023

- Consolidated Net turnover amounted to SEK 47.5 m (SEK 39.1 m).
- Consolidated Gross Profit amounted to SEK 17.0 m (SEK 10.1 m) with a gross margin of 36% (26%).
- Consolidated EBITDA amounted to SEK -10.2 m (SEK -8.0 m).
- The consolidated result for the quarter amounted to SEK -17.6 m (SEK -20.1 m).
- Consolidated EPS and Diluted EPS amounted to SEK -0.06 (SEK -0.08).

January - September 2023

- Consolidated Net turnover amounted to SEK 126.6 m (SEK 116.3 m).
- Consolidated Gross Profit amounted to SEK 25.3 m (SEK 28.7 m) with a gross margin of 20% (25%).
- Consolidated EBITDA amounted to SEK -55.4 m (SEK -29.8 m).
- The consolidated result for the period amounted to SEK -89.0 m (SEK -64.2 m).
- Consolidated EPS and Diluted EPS amounted to SEK -0.29 (SEK -0.26).

Significant events during the third quarter

- OXE Marine receives orders worth SEK 63 m (USD 5.8 m) to supply a United States Governmental Agency.
- OXE Marine received an order from its exclusive distributor in the Philippines of approximately SEK 9 m (EUR 0.9 m) as a result of an award from the Philippines Coast Guard.
- OXE Marine and Punch Torino announced a collaboration.
- OXE Marine expands in North America by appointing new distributor in Mexico.

Significant events during the first half of the year

- OXE Marine receives orders worth SEK12M (USD1.1M) from United States DLA.
- OXE Marine presented a new concept outboard OXE hybrid 450, the world's first diesel electric hybrid outboard.
- OXE Marine's water jet engine was nominated for innovation of the year at the Miami international boat show.
- OXE Marine expands in South America by appointing new distributors in Brazil and Colombia.
- OXE Marine expand their footprint in Asia by appointing Creation Co., Ltd as dealers for Japan.
- OXE Marine appointed Paul Frick as new CEO.
- OXE Marine introduced the OXE configurator, that allows the customers to customize their OXE Diesel Outboard.

Significant events after the reporting period

- OXE Marine announced collaboration with control system manufacturer Uflex.

Key Figures	2023		2022		2023		2022	
	Consolidated				OXE Marine AB			
	Jul - Sep	Jan - Sep	Jul - Sep	Jan - Sep	Jul - Sep	Jan - Sep	Jul - Sep	Jan - Sep
Net turnover, KSEK	47 510	126 603	39 135	116 271	37 187	114 187	31 873	101 348
Propulsion	35 768	90 935	29 635	94 197	25 043	81 196	24 473	83 740
Parts & Accessories	11 742	35 668	9 500	22 074	12 144	32 991	7 400	17 608
Gross Margin %	36%	20%	26%	25%	27%	8%	27%	27%
Operating expenses, KSEK	-24 831	-87 568	-24 072	-70 867	-18 568	-63 251	-16 486	-53 151
EBITDA, KSEK	-10 222	-55 387	-8 040	-29 816	-11 111	-53 435	-9 111	-29 418
Net loss for the period, KSEK	-17 581	-89 031	-20 131	-64 229	-16 970	-83 457	-20 609	-62 947
Earnings per share basic, SEK	-0.06	-0.29	-0.08	-0.26	-0.06	-0.27	-0.08	-0.25
Earnings per share diluted* SEK	-0.06	-0.29	-0.08	-0.26	-0.06	-0.27	-0.08	-0.25

* Refer to section Definitions of Key Business Ratios, Diluted Earnings Per Share.

A MILESTONE QUARTER

“The two large milestones achieved during the quarter is an accumulation of hard work over several years finally paying off. Greater visibility in the delivery pipeline brings stability to our business as well as giving us momentum to pursue new opportunities. Our full focus is on delivering on our commitments to customers.”

Most notably there were two large milestone orders to governmental end users received during the quarter. Individually, each order is significant. The USD 5.8m order received to supply a US Governmental Agency demonstrates the growing market acceptance of our product in the largest market. The order to supply our customer in the Philippines as a result of an 80-engine order from the Philippines Coast Guard demonstrates the ability to perform repeat business in volume, where the customer previously delivered a large fleet order to the Philippines Bureau of Customs. This was enabled through good cooperation with an emphasis on training, knowledge transfer and ensuring an availability of spare parts.

During the quarter we recognized revenue of approximately 20% of the order to supply a US Governmental Agency with further deliveries on the order relating to engines, spare parts & accessories, and containerised lifecycle support, planned to be carried out during the remainder of the year as well as the first half of 2024.

Financially it was also a milestone quarter with the highest ever gross margin achieved of 36%. The higher margin was attributable to the following factors: milestone orders consisting of engines and P&A, price increases coming into full effect and a larger proportion of P&A sales. This is an encouraging development, as it means that this has been the best performance in the underlying business during a quarter. While a large portion of the margin improvement is attributable to the milestone orders received, which includes engines and sufficient P&A to support the lifecycle of the product, excluding these orders there was still a general improvement in the underlying margin of the business.

Total sales amounted to SEK 47.5 m (SEK 39.1 m) on a consolidated basis. The large orders received during the quarter gives us some visibility in the coming quarters as we know already now on the planned delivery schedules of these projects, enabling production planning and delivery coordination.

Parts & Accessories contributed 25% (24%) of total revenue during the third quarter with sales amounting to SEK 11.7 m (SEK 9.5 m). The growth is mainly attributable to the increasing population of OXE outboards in the market. The majority of P&A related to the milestone orders is still to be delivered.

Costs were kept under control during the quarter and one of the main reasons has been the decrease in personnel costs of SEK 3.2 m relative to the same quarter previous year. The organisation is lean with a high focus on productivity. At the same time, we have increased the resources in our global technical service and support team and continue to focus on this part of the business to develop the aftermarket. Our aim is to consistently increase the knowledge of OXE products as well as the technical ability of the service network to carry out installations and service and maintenance work.

Following the launch of the “refurb program” mentioned in Q2, we sold the first remanufactured engines in Q3. These engines were quality checked in Sweden before being sold back into the market as remanufactured engines. The program is running as a full-time program with resources permanently allocated to it and is key to ensuring effective management of inventory levels as well as creating an aftermarket for OXE products.

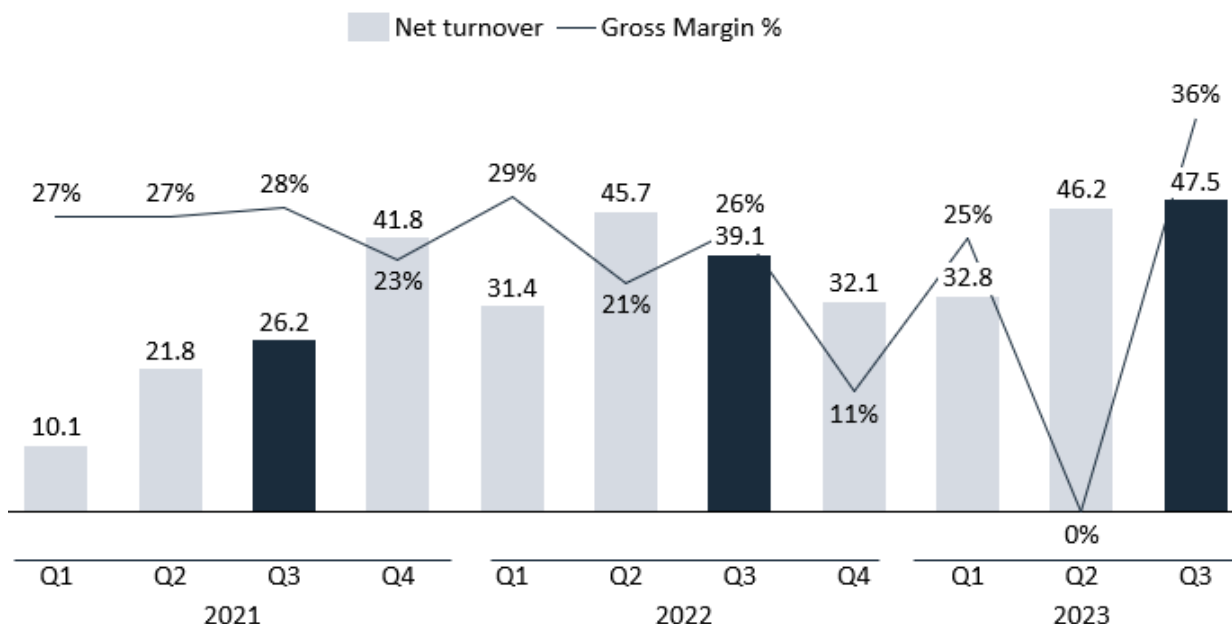
We announced a collaboration with Punch Torino during the Genoa Boat Show. Punch has extensive knowledge of diesel engines and is on the forefront of the development of clean burning combustion engines. The first step in the collaboration is for PUNCH to perform certification and calibration work on the OXE200 family of engines, in order to adhere to the latest maritime emission requirements.

Finally, when analysing our own EBITDA performance (refer EBITDA excluding forex movements and one-off adjustments below) we can see that there is an improvement in the operating performance of the business. This is encouraging as we continue to work towards achieving profitability and this is a goal that resonates with the entire company who understands the importance of achieving this milestone. Once again, I would like to thank the dedication of my colleagues who remain extremely productive and hard working.

Paul Frick, CEO

Sales (SEKm) and Gross Margin Development (%)

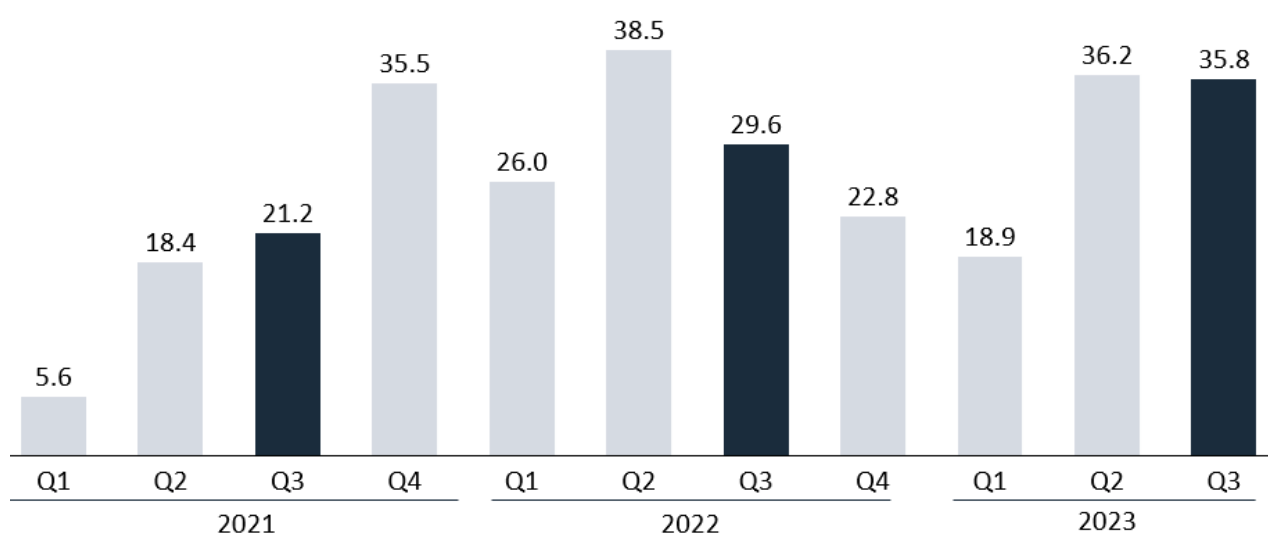
Total sales amounted to SEK 47.5 m on a consolidated basis. This quarter represents the highest revenue in a quarter since inception. Comparatively this is an increase of 21% relative to the same quarter of the previous year. More notably, the company achieved its highest ever gross margin for the quarter, 36% relative to 26% in the same period of the previous year. The higher margin was attributable to the following factors: milestone orders consisting of engines and P&A, price increases coming into full effect and a larger proportion of P&A sales.



Note: Results from 2022 and 2023 are consolidated, 2021 relate to OXE Marine AB only.

Sales Propulsion (SEKm)

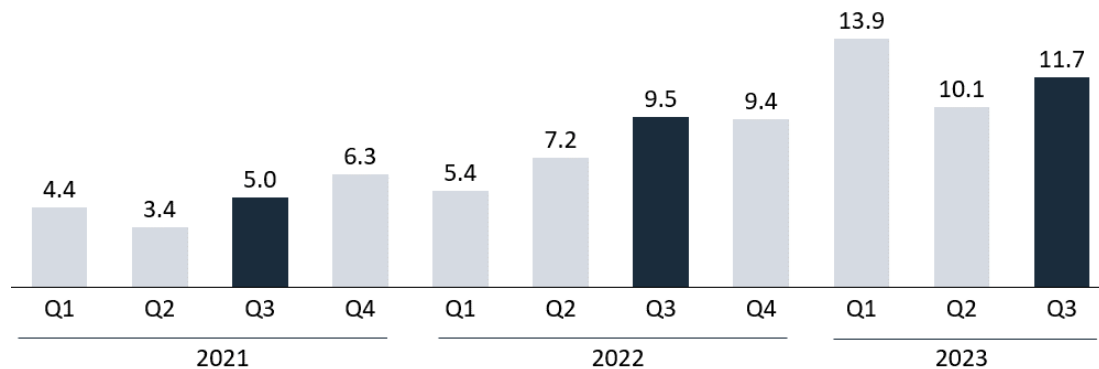
Propulsion sales amounted to SEK 35.8m on a consolidated basis, an increase of 21% compared to the same quarter of the previous year.



Note: Results from 2022 and 2023 are consolidated, 2021 relate to OXE Marine AB only.

Sales Parts & Accessories (SEKm)

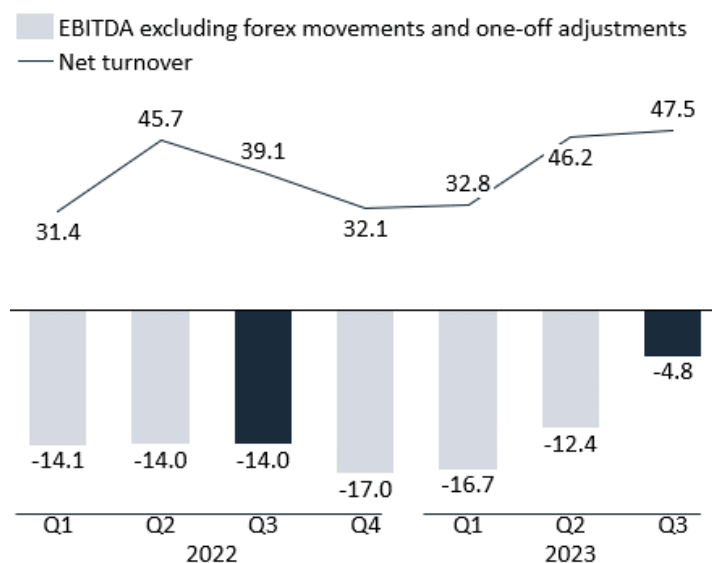
Parts & Accessories (P&A) sales amounted to SEK 11.7 m on a consolidated basis, an increase of 23% compared to the same quarter of the previous year. Included in P&A sales for Q1 2023 was SEK 3.8m in industrial sales during the quarter which have been included in this segment. Excluding the industrial sales, P&A would have amounted to SEK 10.1 m, meaning that Q3 2023 represented the highest P&A revenue in a quarter since inception. Our P&A department is seeing consistent growth quarter on quarter.



Note: Results from 2022 and 2023 are consolidated, 2021 relate to OXE Marine AB only.

EBITDA excluding forex movements and one-off adjustments

EBITDA amounted to SEK -10.2 m on a consolidated basis in Q3 2023. The graph below shows the Net turnover per quarter and the EBITDA after adjustments for foreign exchange revaluation effects and one-off adjustments previously stated in quarterly reports. Excluding foreign exchange effects and one-off adjustments, EBITDA for the quarter showed a significant improvement in the underlying business.



	Q1-22	Q2-22	Q3-22	Q4-22	Q1-23	Q2-23	Q3-23
EBITDA reported	-12 876	-8 900	-8 040	-31 106	-17 332	-27 833	-10 222
FX effect	-1 206	-5 131	-5 970	3 476	-484	-8 817	2 401
One off adjustments effect	0	0	0	10 600	1 165	24 300	3 018
EBITDA normalised	-14 082	-14 031	-14 010	-17 030	-16 651	-12 350	-4 803

Shareholders

OXE Marine's top ten shareholders as at 30 September 2023 are as follows:

Top 10	Holding	%
PSP Stockholm AB	61 719 962	20.3
Theodor Jeansson Jr.	36 396 851	11.9
Per Lindberg	30 668 887	10.1
Christian von Koenigsegg	29 162 805	9.6
Arne Andersson	21 883 473	7.2
Jonas Wikström	10 350 000	3.4
Avanza Pension	7 414 538	2.4
Futur Pension	7 170 000	2.4
Carl Rosvall	7 000 000	2.3
Sven Sandberg	6 130 000	2.0

Source: Monitor.

Consolidated Financials

Interim Report - Basis of Preparation

The interim report is prepared in accordance with the Swedish Annual Accounts Act and BFNAR 2012:1 (K3). The accounting and valuation principles applied are the same as those used in the most recent annual report. The interim report has not been reviewed by the company's auditor.

The interim report should be read together with the 2022 Annual Report. The preparation of the interim report requires the use of accounting estimates and requires management to exercise judgment. For more information refer to the 2022 Annual Report.

The Swedish kronor is the reporting currency, and all figures are presented in KSEK if not stated otherwise.

Estimates and judgments

Preparation of financial statements and application of accounting policies, are often based on assessments, estimates and assumptions that are reasonable at the time when the assessment is made. Estimates are based on historical experience and various other factors that are considered to be reasonable under the circumstances. The results of these are used to assess the carrying values of assets and liabilities, which are not otherwise apparent from other sources. The actual outcome may differ from these estimates. Estimates and assumptions are reviewed regularly.

Risks and uncertainties

The Risk and uncertainties of OXE Marine's business is explained in detail within the 'Risks and Uncertainties' section of the 2022 Annual Report, available on OXE Marine's website. The main risks facing OXE Marine are production risk, changes in exchange rates, rising inflation, rising interest rates, technical development risk and financial risk relating to liquidity due to working capital requirements in the growth phase of the business. The conflict between Russia and Ukraine does not impact the Company's supply chain in the short term. Current macro-economic events including a rising interest rate and inflationary environment is closely monitored. Management will continue to monitor the situation closely.

Financial review

Third quarter 2023

Consolidated Net Turnover amounted to SEK 47.5 m (SEK 39.1 m). Comparatively this is an increase of 21% relative to the same quarter of the previous year. Sales from Propulsion amounted to SEK 35.8 m (SEK 29.6 m) and sales from Parts & Accessories amounted to SEK 11.7 m (SEK 9.5 m).

Parts & Accessories contributed 25% (24%) of total revenue in the third quarter. The growth is attributable to the growing population of OXE outboards in the market and was not heavily influenced by the milestone orders received during the quarter where the majority of the P&A related to those orders are still to be delivered. Excluding the industrial sales included in the segment in Q1 2023, this is the single highest quarter for P&A sales.

Gross profit amounted to SEK 17.0 m (SEK 10.1 m) during the quarter, with a gross margin of 36% (26%). The higher margin was attributable to the following factors: milestone orders consisting of engines and P&A, price increases coming into full effect and a larger proportion of P&A sales.

Operating expenses amounted to SEK -24.8 m (SEK -24.1 m) excluding forex adjustments and depreciation and amortisation. During the quarter there was provision for legal costs amounting to SEK -1.9 m as well as a one-time increase in bad debt provision of SEK -1.0 m. Excluding these one-off adjustments operating expenses would have been SEK -21.9 m (SEK -24.1 m).

The US organization consists of 18 people and the Swedish organization 31 as at 30 September 2023. The Company continues to be run as a slim organization and with a cost-conscious mindset.

EBITDA amounted to SEK -10.2 m (SEK -8.0 m). The change in EBITDA relative to the same quarter of the previous year is mostly due to foreign exchange rate movements. See illustrations *“EBITDA excluding forex movements and one-off adjustments”* for further comments on EBITDA. The result for the third quarter 2023 amounted to SEK -17.6 m (SEK -20.1 m).

Other operating income(costs) consists of foreign exchange movements on foreign denominated working capital movement which had an impact of SEK -2.4 m (SEK 5.9 m) in the quarter.

Interest expenses and similar profit/loss items amounted to SEK 0.2 m (SEK -5.6 m) in the quarter. During the quarter there was SEK -2.6 m (SEK -2.9 m) in interest cost, set-off by SEK 2.8 m (SEK -2.6 m) in foreign exchange movements on long-term liabilities.

Year to date, September 2023

Consolidated Net Turnover amounted to SEK 126.6 m (SEK 116.3 m), an increase of 9% relative to the prior year. Sales from Propulsion amounted to SEK 90.9 m (SEK 94.2 m) and sales from Parts & Accessories amounted to SEK 35.7 m (SEK 22.1 m).

Gross profit amounted to SEK 25.3 m (SEK 28.7 m) during the quarter, with a gross margin of 20% (25%).

Operating expenses amounted to SEK -87.6 m (SEK -70.9 m) excluding forex adjustments and depreciation and amortisation.

EBITDA amounted to SEK -55.4 m (SEK -53.5 m). The result for the period January to September 2023 amounted to SEK -89.0 m (SEK -83.5 m).

Other operating income(costs) consists of foreign exchange movements which had an impact of SEK 6.9 m (SEK 12.3 m) year to date.

Interest expenses and similar profit/loss items amounted to SEK -11.7 m (SEK -15.1 m) year to date. SEK -7.8 m (SEK -7.8 m) relates to interest cost and SEK -3.9 m (SEK -7.3 m) in foreign exchange movements on long-term liabilities.

Assets

As at 30 September 2023, total assets amounted to SEK 352.7 m (SEK 402.8 m), a decrease of SEK -50.1 m relative to end of 2022. OXE Marine's fixed assets at the closing date were SEK 163.3 m (SEK 186.2 m), out of which capitalised R&D amounted to SEK 121.1 m (SEK 136.9 m) and patents and intangible assets relating to last year's acquisition amounted to SEK 34.1 m (SEK 37.3 m). Capitalised R&D expenses are currently being amortized since the OXE300 project ended and serial production commenced. New R&D projects include the new OXE450 Hybrid (SEK 1.3 m capitalised so far) that was announced at the Miami Boat Show in February.

Inventory amounted to SEK 116.1 m (SEK 138.9 m) at the end of the quarter, a decrease of SEK 22.8 m relative to December 2022.

Accounts Receivable amounted to SEK 34.4 m (SEK 21.0 m). OXE Marine works with the Swedish Export Agency 'Exportkreditnämnden' ("EKN"). EKN promotes Swedish export by issuing state guarantees which protects OXE from bad debts up to a certain percentage and in specific geographies. The Accounts Receivable balance is displayed net of provisions for doubtful debts amounting to SEK 3.0 m as at 30 September 2023.

OXE Marine had cash on hand of SEK 22.2 m (SEK 46.3 m) at the end of the quarter. The Company has a working capital facility of USD 5.5m (SEK 59.6m) via its wholly owned US subsidiary, OXE Marine Inc. During the quarter OXE Marine Inc. made a drawdown of USD 0.8 m (SEK 8.7 m) on the working capital facility. The facility is on demand, open-ended and subject to a monthly borrowing basis, guaranteed by Powersports Plus LLC. The interest rate on the facility will be SOFR plus 2.65%.

Equity and liabilities

Total equity amounted to SEK -0.7 m (SEK 103.3 m). Total equity in the parent company is SEK 42.2 m and therefore sufficiently positive. Management monitors the equity balance and maintains its equity base through equity funding from its shareholders.

Long-term liabilities amounted to SEK 238.1 m (SEK 229.8 m). This balance relates entirely to non-current liabilities in OXE Marine AB and consists of financing from the European Investment Bank ("EIB") and corporate bonds. Effective 15 August 2022, interest on corporate bonds is 7 % per annum with 2% cash, paid out quarterly and 5% accumulated. Interest is capitalized quarterly and added to the bonds' nominal amount. Both the first and second tranches from the EIB, collectively making up EUR 8 m, are interest free. The EIB has received in total 28,091,521 warrants in OXE which, on the date hereof, which entitles the EIB to subscribe for 41,629,337 shares in OXE, at a subscription price corresponding to the quota value of OXE's shares. The warrants may be exercised at any time until 31 December 2039.

Current liabilities amounted to SEK 102.8 m (SEK 57.9 m) at the end of the quarter, an increase of SEK 44.9 m

relative to Q4 2022. Accounts payable amounted to SEK 52.3 m (SEK 29.8 m), an increase of SEK 22.5 m relative to end of December 2022.

Cash Flow

Third quarter 2023

On a consolidated basis cash flow from operating activities amounted to SEK -2.3 m (SEK -3.2 m) of which SEK -16.0 m (SEK -11.0 m) related to cashflow from operating activities before changes in working capital. The change in cashflow due to changes in working capital amounted to SEK 13.8 m (SEK 7.8 m) and the largest movement related to positive changes in trade payables amounting to SEK 10.3 m.

Year to date, September 2023

On a consolidated basis cash flow from operating activities amounted to SEK -32.5 m (SEK -33.8 m) of which SEK -67.7 m (SEK -31.0 m) related to cashflow from operating activities before changes in working capital. The change in cashflow due to changes in working capital amounted to SEK 35.2 m (SEK -2.8 m) and the largest movement related to positive changes in trade payables amounting to SEK 22.6 m.

Taxation

The Company has unutilized carry forward tax losses in Sweden amounting to SEK 494.5 m as of 2022. The tax effect has not been recognized as a deferred tax asset in the balance sheet. The Company is currently reporting losses and therefore there is uncertainty around the ability to utilize these tax losses. Furthermore, the ability to utilize these tax losses in the future are influenced by changes in Company shareholding.

Financial calendar

- Q4 2023 Interim Report – 29 February 2024 07:00 CET
- 2023 Annual Report – 19 April 2024 07:00 CET
- Q1 2024 Interim Report – 3 May 2024 07:00 CET
- AGM – 3 MAY 2024 13:00 CET
- Q2 2024 Interim Report – 26 July 2024 07:00 CET
- Q3 2024 Interim Report – 25 October 2024 07:00 CET

All times indicated above are CEST/CET

Consolidated Financial Statements for the Period to 30 September 2023

Consolidated Income Statement

<i>(amounts in KSEK)</i>	2023	2022	2023	2022	2022
	Jul - Sep	Jul - Sep	Jan - Sep	Jan - Sep	Jan - Dec
Net Turnover	47 510	39 135	126 603	116 271	148 416
Propulsion	35 768	29 635	90 935	94 197	116 978
Parts & Accessories	11 742	9 500	35 668	22 074	31 438
Goods for resale	-30 500	-29 073	-101 322	-87 528	-116 242
Gross Profit	17 010	10 062	25 281	28 743	32 174
External costs (including R&D expenditure)	-14 741	-10 642	-52 217	-31 475	-52 101
Capitalised R&D expenditure	104	0	705	0	625
Personnel costs	-10 194	-13 430	-36 056	-39 392	-50 451
Depreciation and Amortisation	-7 484	-6 510	-22 249	-19 282	-30 250
Other operating income (costs)	-2 401	5 970	6 900	12 308	8 831
Total operating costs	-34 716	-24 612	-102 917	-77 841	-123 346
Operating Loss	-17 706	-14 550	-77 636	-49 098	-91 172
Interest expenses and similar profit/loss items	237	-5 581	-11 677	-15 131	-19 960
Loss after financial items	-17 469	-20 131	-89 313	-64 229	-111 132
Taxation	-112	0	282	0	1 236
Net loss for the period	-17 581	-20 131	-89 031	-64 229	-109 896

Consolidated Balance Sheet

<i>(amounts in KSEK)</i>	30 Sep 23	30 Sep 22	31 Dec 22
ASSETS			
Fixed Assets			
Intangible assets			
Capitalised expenditure for development and similar work	121 099	142 959	136 936
Concessions, patents, licenses, trademarks etc.	34 084	32 857	37 343
Total intangible assets	155 183	175 816	174 279
Tangible assets			
Improvement expenditure on leaseholds	1 206	1 442	1 348
Equipment, tools and installations	6 643	10 991	9 992
Total tangible assets	7 849	12 433	11 340
Financial assets			
Deferred tax assets	220	-	536
Total financial assets	220	0	536
Total fixed assets	163 252	188 249	186 155
Currents assets			
Inventory etc			
Inventory	116 107	150 946	138 997
Advance payments to suppliers	11 709	4 380	6 404
Total inventory etc	127 816	155 326	145 401
Current receivables			
Accounts receivables	34 390	24 497	21 036
Other receivables	2 376	2 096	1 538
Prepaid expenses and accrued income	2 652	3 620	2 319
Total current receivables	39 418	30 213	24 893
Cash on hand and in bank	22 237	10 749	46 307
Total current assets	189 471	196 288	216 601
TOTAL ASSETS	352 723	384 537	402 756

Consolidated Balance Sheet

<i>(amounts in KSEK)</i>	30 Sep 23	30 Sep 22	31 Dec 22
EQUITY AND LIABILITIES			
Equity			
Share capital	9 117	7 644	9 117
Other capital contributions	689 825	642 186	604 293
Loss brought forward incl loss for the period	-699 610	-570 508	-510 120
TOTAL EQUITY	-668	79 322	103 290
Provisions			
Deferred tax liability	6 700	-	7 300
Other provisions	5 835	5 045	4 517
Total provisions	12 535	5 045	11 817
Long-term liabilities			
Corporate bonds	146 125	138 313	140 730
Liabilities to finance institutions	91 938	87 342	89 026
Total long-term liabilities	238 063	225 655	229 756
Current liabilities			
Liabilities to finance institutions	8 673	16 901	0
Advance payments from customers	23 193	8 504	9 855
Accounts payable	52 317	37 695	29 763
Current tax liabilities	747	691	1 443
Other liabilities	1 950	2 591	1 671
Accrued expenses and deferred income	15 913	8 133	15 161
Total current liabilities	102 793	74 515	57 893
EQUITY AND LIABILITIES	352 723	384 537	402 756

Consolidated Statement of Cash Flows

<i>(amounts in KSEK)</i>	2023	2022	2023	2022	2022
	Jul - Sep	Jul - Sep	Jan - Sep	Jan - Sep	Jan - Dec
Operating Activities					
Results before financial items	-17 706	-14 550	-77 636	-49 098	-91 172
Adjustments for items not included in cash flow*	2 403	3 519	12 077	18 087	27 390
Interest paid	-734	0	-2 131	0	-1 554
Cash flow from operating activities before changes in working capital	-16 037	-11 031	-67 690	-31 011	-65 336
Cash flow from changes in working capital					
Change in Inventories	6 175	9 154	22 890	24 590	36 539
Change in accounts receivable	-3 688	-1 466	-15 523	-6 316	-2 855
Change in other current receivables	-501	-1 134	-6 476	3 409	3 244
Change in Trade payables	10 331	1 443	22 554	-7 530	-15 462
Change in other current liabilities	1 467	-148	11 724	-16 942	-8 733
Cash flow from operating activities	-2 253	-3 182	-32 521	-33 800	-52 603
Investing Activities					
Acquisitions: cash acquired	-	-	-	11 282	11 282
Investments in property, plant and equipment	-29	-1 232	-526	-2 860	-2 602
Divestments in property, plant and equipment	-	-	290	-	85
Investments in intangible fixed assets	-104	-	-705	-	-625
Cash flow from Investing activities	-133	-1 232	-941	8 422	8 140
Financing activities					
Proceeds from new share issue	-	-	-	-	68 845
Option premium	-	-	-	56	56
Proceeds from loans	8 673	-	8 673	15 529	15 529
Repayment of loans	-	-4 000	-	-4 000	-19 528
Cash flow from financing activities	8 673	-4 000	8 673	11 585	64 902
Cash flow for the period	6 287	-8 414	-24 789	-13 793	20 439
Cash and bank balances at the beginning of the period	16 081	18 730	46 307	23 451	23 451
Exchange rate difference in cash and bank balances	-131	433	719	1 091	2 417
Cash and bank balances at the end of the period	22 237	10 749	22 237	10 749	46 307

*Adjustments not included in the cashflow for the current period includes adjustments of depreciation of SEK 7.5 m and non-cash forex adjustments of SEK -5.1 m.

Consolidated Statement of Changes in Equity

<i>(amount in KSEK)</i>	2023	2022
	1 Jan - 30 Sep	1 Jan - 30 Sep
Opening balance equity (1 Jan)	103 290	46 651
Loss for the period	-89 031	-64 229
New share issue less transaction costs	0	98 765
Option premium	0	56
Forex exchange revaluation reserve	-14 927	-1 921
Closing balance equity	-668	79 322

Parent Company Financial Statements

<i>(amounts in KSEK)</i>	2023	2022	2023	2022	2022
	Jul - Sep	Jul - Sep	Jan - Sep	Jan - Sep	Jan - Dec
Net Turnover*	37 187	31 873	114 187	101 348	133 123
Propulsion	25 043	24 473	81 196	83 740	107 065
Parts & Accessories	12 144	7 400	32 991	17 608	26 058
Goods for resale	-27 097	-23 305	-105 343	-74 134	-102 702
Gross Profit	10 090	8 568	8 844	27 214	30 421
External costs (including R&D expenditure)	-12 679	-7 323	-40 750	-23 850	-35 356
Capitalised R&D expenditure	104	0	705	0	625
Personnel costs	-5 993	-9 163	-23 206	-29 301	-36 365
Depreciation and Amortisation	-6 240	-6 294	-18 565	-18 782	-26 160
Other operating income (costs)	-2 633	-1 193	972	-3 481	-2 532
Total operating costs	-27 441	-23 973	-80 844	-75 414	-99 788
Operating Loss	-17 351	-15 405	-72 000	-48 200	-69 367
Interest expenses and similar profit/loss items	381	-5 204	-11 457	-14 747	-19 303
Loss after financial items	-16 970	-20 609	-83 457	-62 947	-88 670
Taxation	0	0	0	0	0
Net loss for the period	-16 970	-20 609	-83 457	-62 947	-88 670

* Net Turnover includes intercompany sales to subsidiaries amounting to SEK 9.4 m during Q3 2023, SEK 8.3 m during Q3 2022, SEK 38.2 m during Jan-Sep 2023, SEK 23.5 m during Jan-Sep 2022 and SEK 34.3 m for 2022.

Parent Company Balance Sheet

<i>(amounts in KSEK)</i>	30 Sep 23	30 Sep 22	31 Dec 22
ASSETS			
Fixed Assets			
Intangible assets			
Capitalised expenditure for development and similar work	121 099	142 959	136 936
Concessions, patents, licenses, trademarks etc.	1 561	2 024	1 908
Total intangible assets	122 660	144 983	138 844
Tangible assets			
Improvement expenditure on leaseholds	49	334	172
Equipment, tools and installations	3 563	5 528	5 022
Total Tangible assets	3 612	5 862	5 194
Financial assets			
Shares in group companies	100 001	100 001	100 001
Total financial assets	100 001	100 001	100 001
Total fixed assets	226 273	250 846	244 039
Currents assets			
Inventory etc			
Inventory	100 748	108 090	101 566
Advance payments to suppliers	11 709	4 380	6 404
Total inventory etc	112 457	112 470	107 970
Current receivables			
Accounts receivables	28 008	16 332	17 646
Receivables from group companies	15 950	2 424	4 432
Other receivables	2 376	2 096	1 538
Prepaid expenses and accrued income	1 778	2 321	1 546
Total current receivables	48 112	23 173	25 162
Cash on hand and in bank	6 016	8 103	46 269
Total current assets	166 585	143 746	179 401
TOTAL ASSETS	392 858	394 592	423 440

Parent Company Balance Sheet

<i>(amounts in KSEK)</i>	30 Sep 23	30 Sep 22	31 Dec 22
EQUITY AND LIABILITIES			
Restricted equity			
Share capital	9 117	7 644	9 117
Development fund	91 597	107 241	103 612
Total restricted equity	100 714	114 885	112 729
Non-restricted equity			
Share Premium	604 237	536 866	604 237
Retained loss	-579 304	-506 279	-502 649
Loss for the period	-83 457	-62 947	-88 670
Total non-restricted equity	-58 524	-32 360	12 918
TOTAL EQUITY	42 190	82 525	125 647
Provisions			
Other provisions	5 835	5 045	4 517
Total provisions	5 835	5 045	4 517
Long-term liabilities			
Corporate bonds	146 125	138 313	140 730
Liabilities to finance institutions	91 938	87 342	89 026
Total non-current liabilities	238 063	225 655	229 756
Current liabilities			
Liabilities to finance institutions	0	0	0
Advance payments from customers	9 553	20 293	9 554
Accounts payable	42 519	26 167	22 001
Liabilities to group companies	35 088	24 596	18 819
Current tax liabilities	747	691	1 443
Other liabilities	1 007	1 432	1 131
Accrued expenses and deferred income	17 856	8 188	10 572
Total current liabilities	106 770	81 367	63 520
TOTAL EQUITY AND LIABILITIES	392 858	394 592	423 440

Parent company Statement of Cash Flows

<i>(amounts in KSEK)</i>	2023	2022	2023	2022	2022
	Jul - Sep	Jul - Sep	Jan - Sep	Jan - Sep	Jan - Dec
Operating Activities					
Results before financial items	-17 351	-15 405	-72 000	-48 200	-69 367
Adjustments for items not included in cash flow*	6 561	5 780	18 750	18 978	23 187
Interest paid	-734	0	-2 131	0	-905
Cash flow from operating activities before changes in working capital	-11 524	-9 625	-55 381	-29 222	-47 085
Cash flow from changes in working capital					
Change in Inventories	-5 389	1 485	818	5 482	12 006
Change in accounts receivable	-1 277	1 234	-10 362	-3 995	-2 885
Change in other current receivables	-71	-894	-17 893	1 195	-3 928
Change in Trade payables	10 099	9 405	20 518	19 274	-9 488
Change in other current liabilities	2 806	-1 032	22 732	-2 449	8 466
Cash flow from operating activities	-5 356	573	-39 568	-9 715	-42 914
Investing Activities					
Investments in property, plant and equipment	-	-	-95	-1 051	-1 092
Divestments in property, plant and equipment	-	-	-	-	126
Investments in intangible fixed assets	-104	-	-705	-1 235	-625
Cash flow from Investing activities	-104	0	-800	-2 286	-1 591
Financing activities					
Proceeds from new share issue	-	-	-	-	68 845
Option premium	-	-	-	56	56
Repayment of loans	-	-4 000	-	-4 000	-4 000
Cash flow from financing activities	0	-4 000	0	-3 944	64 901
Cash flow for the period	-5 460	-3 427	-40 368	-15 945	20 396
Cash and bank balances at the beginning of the period	11 592	11 312	46 269	23 451	23 451
Exchange rate difference in cash and bank balances	-116	218	115	597	2 422
Cash and bank balances at the end of the period	6 016	8 103	6 016	8 103	46 269

*Adjustments not included in the cashflow for the current period includes adjustments of depreciation of SEK 6.2 m and non-cash forex adjustments of SEK 0.4 m.

Parent Company Statement of Changes in Equity

<i>(amount in KSEK)</i>	2023	2022
	1 Jan - 30 Sep	1 Jan - 30 Sep
Opening balance equity (1 Jan)	125 647	46 651
Loss for the period	-83 457	-62 947
New share issue less transaction costs	0	98 765
Option premium	0	56
Closing balance equity	42 190	82 525

Key Performance Indicators

<i>(amounts in KSEK)</i>	2023 Consolidated				2022 Consolidated		
	Jul-Sep	Apr-Jun	Jan-Mar	Oct-Dec	Jul-Sep	Apr-Jun	Jan-Mar
Net turnover	47 510	46 247	32 846	32 145	39 135	45 731	31 405
Propulsion	35 768	36 171	18 996	22 781	29 635	38 523	26 039
Parts & Accessories	11 742	10 076	13 850	9 364	9 500	7 209	5 365
Gross Profit	17 010	122	8 149	3 431	10 062	9 653	9 028
Gross Margin %	36%	0%	25%	11%	26%	21%	29%
EBITDA, KSEK	-10 222	-27 833	-17 332	-31 106	-8 040	-8 900	-12 876
Net loss for the period	-17 581	-43 979	-27 471	-45 668	-20 131	-20 586	-23 511
Cash on hand	22 237	16 081	25 105	46 307	10 749	18 730	14 135
Intangible fixed assets	155 183	161 742	167 769	174 279	175 816	181 461	187 044
Total Equity	-668	25 370	72 128	103 290	79 322	101 372	121 959
Total Assets	352 723	357 451	381 175	402 756	384 537	404 414	419 882
Equity Asset ratio	0%	7%	19%	26%	21%	25%	29%
Total shares outstanding	304 068 067	304 068 067	304 068 067	304 068 067	254 945 260	254 945 260	254 945 260
Average number of shares	304 068 067	304 068 067	304 068 067	264 022 300	254 945 260	254 945 260	231 322 807
Earnings per share, basic	-0.06	-0.14	-0.09	-0.17	-0.08	-0.08	-0.10
Diluted earnings per share*	-0.06	-0.14	-0.09	-0.17	-0.08	-0.08	-0.10
Number of employees	49	44	48	47	51	56	54

<i>(amounts in KSEK)</i>	2023 Parent Company				2022 Parent Company		
	Jul-Sep	Apr-Jun	Jan-Mar	Oct-Dec	Jul-Sep	Apr-Jun	Jan-Mar
Net turnover	37 187	45 298	31 702	31 775	31 873	43 896	25 579
Propulsion	25 043	36 144	20 009	23 325	24 473	38 197	21 070
Parts & Accessories	12 144	9 154	11 693	8 450	7 400	5 699	4 509
Gross Profit	10 090	-10 195	8 949	3 207	8 568	13 370	5 276
Gross Margin %	27%	-23%	28%	10%	27%	30%	21%
EBITDA, KSEK	-11 111	-35 286	-7 038	-13 789	-9 111	-5 262	-15 045
Net loss for the period	-16 970	-50 450	-16 037	-25 724	-20 609	-16 664	-25 673
Cash on hand	6 016	11 592	19 853	46 269	8 103	11 312	4 478
Intangible fixed assets	122 660	128 248	133 305	138 844	144 983	150 628	156 211
Total Equity	42 190	59 160	109 609	125 647	82 525	103 135	119 799
Total Assets	392 858	397 833	409 653	423 440	394 592	405 949	418 735
Equity Asset ratio	11%	15%	27%	30%	21%	25%	29%
Total shares outstanding	304 068 067	304 068 067	304 068 067	304 068 067	254 945 260	254 945 260	254 945 260
Average number of shares	304 068 067	304 068 067	304 068 067	264 022 300	254 945 260	254 945 260	231 322 807
Earnings per share, basic	-0.06	-0.17	-0.05	-0.10	-0.08	-0.07	-0.10
Diluted earnings per share*	-0.06	-0.17	-0.05	-0.10	-0.08	-0.07	-0.10
Number of employees	31	27	31	30	33	40	42

* Refer to section Definitions of Key Business Ratios, Diluted Earnings Per Share.

Definition and Key Business Ratios

Net Turnover

Main operating revenues and other revenue net of warranty costs, discounts and credit notes. Net turnover is split into two segments, Propulsion and Parts & Accessories.

Gross Profit / Gross Margin %

Net Turnover less goods for resale. Gross margin (%) is the calculated gross profit expressed as a percentage of total turnover.

EBITDA

Earnings before interest tax, depreciation and amortization and after the capitalization of research and development and patent cost. EBITDA includes other income and losses attributable to foreign exchange revaluation of working capital balances.

Profit/loss after financial items

Profits after financial items and costs, but before taxes. Financial items include interest expense and similar profit and loss items and includes foreign exchange revaluation of foreign debt balances.

Number of employees

Number of employees at the end of the financial period.

Earnings Per Share, Basic ("EPS")

Net Profit/Loss for the period to average number of shares outstanding as at 30 September 2023. The average number of shares during the period 1 Jan – 30 September 2023 amounted to 304 068 067. The total number of shares at the end of the period amounted to 304 068 067.

Diluted Earnings Per Share ("DEPS")

Due to the company being in a loss position, diluted earnings per share is equal to earnings per shares. The total amount of shares and dilutive instruments (outstanding warrants that are in-the-money) as at 30 September 2023 was 345 697 403.

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OXE Marine AB (publ) is obligated to make this information public pursuant to the EU Market Abuse Regulation. The information was provided by the contacts above to be submitted for publication on 27 October 2023, 07:00 CET.

OXE Marine AB (publ) has, after several years of development, constructed the OXE Diesel, the world's first diesel outboard engine in the high-power segment. OXE Diesel has a unique belt driven propulsion system that allows a hydraulic multi-friction gearbox to be mounted. This means that the engine can handle significantly higher loads than a traditional outboard engine. OXE's OXE diesel has a horizontally mounted engine as opposed to a traditional outboard with a vertically mounted engine.

All products developed by OXE are built on the core value of Engineering the Future. The OXE Diesel product line is no exception. Utilizing modern diesel powerheads from the automotive industry, heavy duty gearbox design and patented belt transmission system provides for robust outboards with inboard features and high torque capacity.

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