

SMS delivers upgrade packages to returning customer in the USA

Scandinavian Medical Solutions has sold and delivered a larger order of upgrade packages for several systems to an existing customer in the USA.

The American customer has previously done business with Scandinavian Medical Solutions, and the transaction therefore highlights the strength of the long-term customer relationships the company has built in the American market. The deal was concluded through the company's US entity, Scandinavian Medical Solutions INC., and handled by SMS' Parts & Aftersales department. The recurring purchase likewise reflects the trust that has been built in Scandinavian Medical Solutions' solutions and service, and supports the continued work of developing and expanding customer relationships in the American market.

The transaction reflects a continued demand for upgrades and aftermarket services that can optimize performance and extend the lifetime of existing diagnostic imaging equipment, which is a key focus area for the company's 'Parts & Aftersales' department. This department supports customers throughout the entire lifetime of the equipment and helps ensure continued high usability of existing systems.

The order is in the range of DKK 2.0-3.5 million, and the company has therefore now announced orders totaling DKK 40.0-64.5 million in the current financial year. On 26 August 2026, Scandinavian Medical Solutions lowered its expectations for the 2025/26 financial year, where revenue is now expected to be DKK 155-175 million with a negative EBITDA of DKK 9-13 million.

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