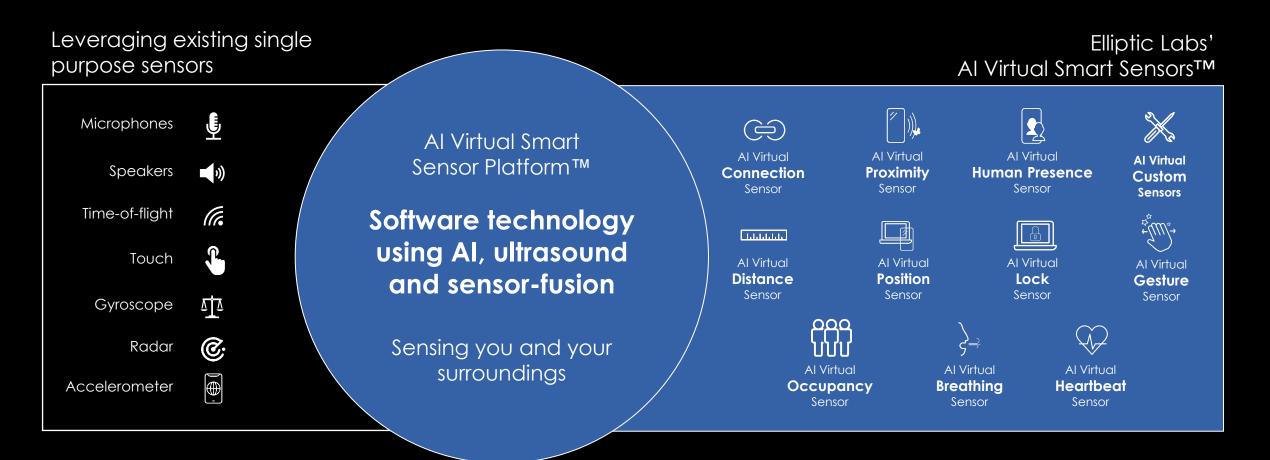
### Broad deployment of AI software, disrupting large global markets

**elliptic**labs

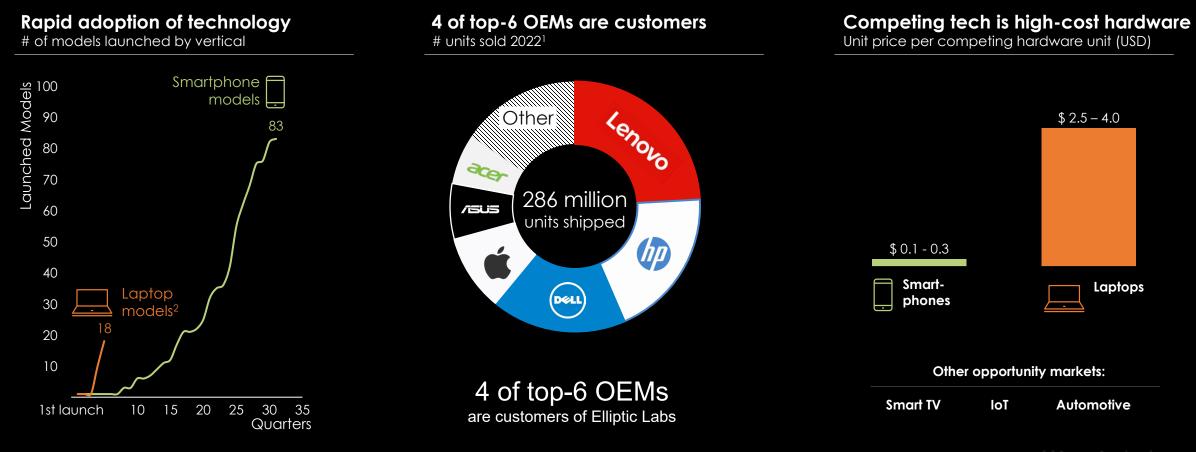
Carnegie Small & Mid-Cap Seminar | September 5, 2023

# Our AI Virtual Smart Sensors are deployed on more than 500 million devices, with recent entry into the PC market



#### **elliptic**labs

### Al Virtual Human Presence Detection software on 18 laptop models launched in the market

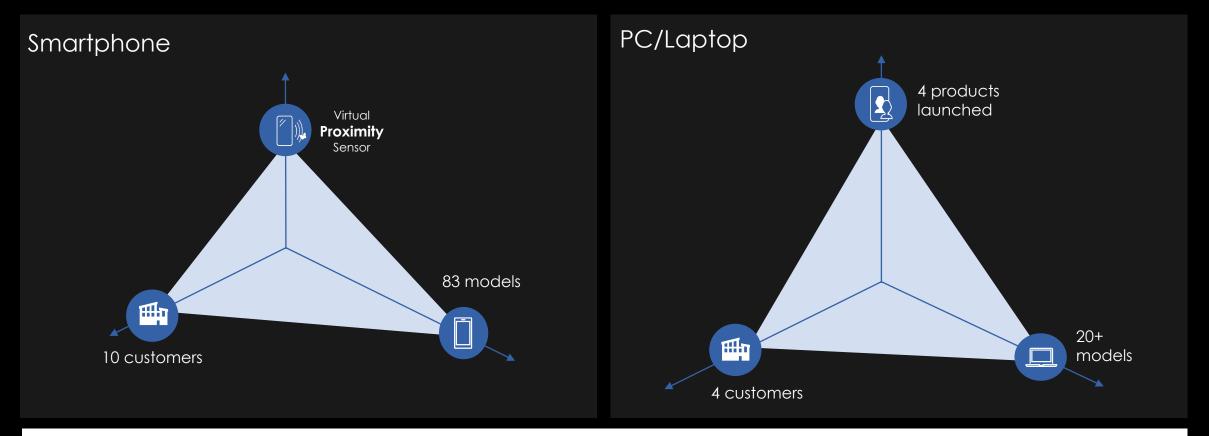


First Smartphone: Xiaomi Mi Mix (Q1'16), and first Laptop: Lenovo's best-seller ThinkPad T14 (Q1'22)
Models differentiated by chipset and generation

3

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# In a stronger than ever technical and commercial position, with multiple opportunities for expansion



More models, more customers, more Al Virtual Smart Sensors – across more verticals



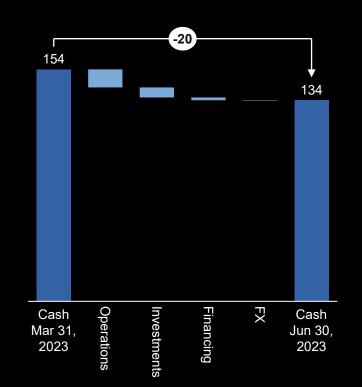
### Broad deployment of Al software, disrupting large global markets

3

prioritized growth markets

Strong cash position supporting growth plans (NOK million)

2

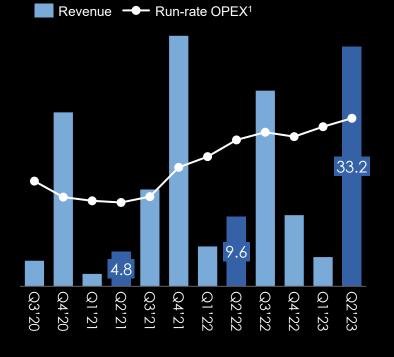


	Revenue 500 NOK million	EBITDA > <b>50%</b>
Based on opportunities in prioritized markets		
	Laptops key growth vertical	USD 1.1 – 1.8bn
	Continued <b>Smartphone</b> expansion	USD 140 - 350m
	Building position in the <b>IoT market</b>	USD 1bn

Mid-term 2024/25 targets based on opportunities in

Building a lean organization to handle future sales volumes (NOK million)

1



5 1) (12 months Personel expenses and other OPEX)/4

## ellipticlabs

## Al Virtual Smart Sensor Platform<sup>TM</sup>



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