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Magnolia Bostad

Year-end report The Group 1 Jan–31 Dec 2023



Year-end Report 1 January–31 December 2023



"2023 marked a dramatic and rarely seen slowdown in Sweden's housing production, a trend not witnessed since the early 90s.

Due to a high volume of production starts in 2020-2021, we began 2023 with a total of 9,300 residencies in production, of which 78% were sold to institutional investors and the rest were developed for our use. During the year, we completed 1,932 residential units, of which 1,779 have been handed over to customers in line with concluded contracts. Under the current circumstances, however, it has been challenging to start production of new projects and in 2023 we started one project, comprising 57 units. To-day, Magnolia Bostad has 7,500 residential units in production.

Our result for 2023, which was affected by the market situation with missed production starts, high interest rates and negative valuation effects, is anything but satisfactory.

Decreasing inflation and forecasts of falling interest rates mean that there are conditions for a gradual recovery in the housing market in 2024. There's a huge need for quality housing in Sweden's growth regions, mainly around the major cities, but also in towns that are part of the green industrial shift.

To meet lower future production volumes, we must adapt our organization and reduce our costs, a difficult but unfortunately inevitable decision. With the aim of being one of Sweden's leading urban developers, we need to create the conditions for stable, profitable business, and after these measures we will be better positioned to take advantage of business opportunities as the market recovers.

Finally, I would like to say a big thanks to all our employees. Your ability to adapt and your commitment have been decisive for our progress during this demanding year." Johan Tengelin, CEO

1 January-31 December 2023

- Net sales amounted to SEK 305 m (569).
- The operating loss was SEK 595 m (-747), of which SEK -104 m (-230) applies to changes in the value of investment properties.
- The loss before tax for the period was SEK 871 m (-929) and the loss after tax was SEK 868 m (-863).
- Earnings per share after deductions for minority shares was SEK -21.34 (-20.89).

Significant events 1 October-31 December 2023

Received an unconditional shareholder contribution of SEK 200 m from Magnolia Bostad's owner HAM Nordic AB.

1 October–31 December 2023

- Net sales amounted to SEK 71 m (349).
- The operating loss was SEK 180 m (-235), of which SEK -30 m (-34) applies to changes in the value of investment properties.
- The loss before tax for the period was SEK 254 m (-288) and the loss after tax was SEK 252 m (-281).
- Earnings per share after deductions for minority shares was SEK -6.15 (-6.93).

Significant events after the end of the period

No significant events have occurred after the end of the period.

	2023	2022	2023	2022
KPIs, Group	Jan-Dec	Jan-Dec	Oct-Dec	Oct-Dec
Project-related				
Number of production starts during the period ¹	57	949	0	60
Number of sold residencies during the period	0	60	0	60
Total number of residencies in production	7 496	9 345	7 496	9 345
Number of estimated building rights in the portfolio, not yet production started	14 073	18 828	14 073	18 828
Financials				
Investment properties (SEK m)	3 085	2 489	3 085	2 489
Operating profit/loss	-595	-747	-180	-235
Return on equity (%)	neg	neg	-	-
Equity/assets ratio (%)	31,2	32,5	31,2	32,5
Interest coverage ratio (multiple)	neg	neg	-	-
Share-related				
Earnings per share (SEK)	-21,34	-20,89	-6,15	-6,93
Equity per share (SEK) ¹	0,00	-0,03	0,00	-0,03

¹ Excluding non-controlling interests (minority).

Sustainable urban development through green financing

Magnolia Bostad AB (publ), co. reg. no. 556797–7078 is a leading urban developer that develops new residential properties, primarily rental accommodation but also tenant-owned apartments, community service properties and hotels, in attractive locations in Sweden's growth areas and major cities. Housing is developed both for sale and self-management. Our work is guided by a holistic view where the business is conducted in a way that promotes long-term sustainable social development. The company's bonds are listed on Nasdaq Stockholm. More information can be found at: www.magnoliabostad.se.

Magnolia Bostad contributes to sustainable community development. Our key sustainability issues are rooted in the UN's global sustainability goals and spread through our life cycle analysis, planning, production, property management and financing.

The land being prepared, and the properties being built will be used by generations for many years to come. We work for sustainable construction with energy-efficient technology, healthy material choices and circular recycling and build to a minimum criteria based on The Swedish Green Building Society's silver certification, the Nordic Swan eco-label or an equivalent. Our projects are third-party audited with environmental audits. Our ambition is to carry out a sustainability audit of a turnkey contract every year.

To create security in the communities we develop, BoTryggt 2030 is part of our architecture and project development. We also want to create conditions for security, integration, gender equality and health through community involvement and support around 30 girls' and women's football clubs. We take part in various local initiatives such as HS30, LFM30 and ÖBKN to achieve a quicker transition to a sustainable housing industry through cooperation.

All employees, partners and sponsorship partners, sign Magnolia Bostad's code of conduct, which governs the company's business ethics, health and safety, human rights and working conditions.

The fact that we develop and build sustainably also enables sustainable financing. All of our outstanding bond schemes are green and we work continuously towards financing via green building loans. Our aim is that all our financing will be green or sustainable in another way in terms of environmental and social aspects. Our corporate bonds follow the company's green framework, which has been established in accordance with the Green Bonds Principles 2018 category Green Buildings.

Read more about sustainable financing on page 10.

Read more about our green bonds and sustainability work:: <u>https://om.magnoliabostad.se/sv/obligationer</u> <u>https://om.magnoliabostad.se/sv/hallbarhet</u>

In Upplands-Bro, we are developing a new community with more than 2,000 homes.



Consolidated condensed income statement

	2023	2022	2023	2022
Amounts in MSEK	Jan- Dec	Jan- Dec	Oct-Dec	Oct-Dec
Net sales	305	569	71	349
Production and operating costs	-452	-795	-153	-444
Gross profit/loss	-147	-226	-83	-96
Central administration	-76	-98	-20	-22
Profit/loss from participations in associated companies and joint ventures	-268	-193	-47	-83
Change in value, investment properties	-104	-230	-30	-34
Operating profit/loss	-595	-747	-180	-235
Financial income	19	19	9	5
Financial expenses	-295	-201	-83	-57
Profit/loss before tax	-871	-929	-254	-287
Income tax	3	67	2	7
NET PROFIT/LOSS FOR THE PERIOD	-868	-863	-252	-281
Profit/loss attributable to				
Parent company shareholders	-807	-790	-233	-262
Non-controlling interests	-61	-73	-19	-19
Earnings per share (SEK)				
Before dilution effects	-21,34	-20,89	-6,15	-6,93
After dilution effects	-21,34	-20,89	-6,15	-6,93

Consolidated statement of comprehensive income

	2023	2022	2023	2022
Amounts in MSEK	Jan-Dec	Jan-Dec	Oct-Dec	Oct-Dec
Net profit/loss for the period	-868	-863	-252	-281
OTHER COMPREHENSIVE INCOME FOR THE PERIOD				
Total other comprehensive income	0	0	0	0
COMPREHENSIVE INCOME FOR THE PERIOD	-868	-863	-252	-281
Comprehensive income attributable to				
Parent Company shareholders	-807	-790	-233	-262
Non-controlling interests	-61	-73	-19	-19

Comments on the results

Comparisons in parentheses refer to the corresponding figure for the previous year except in sections describing the financial position and financing. These figures refer to the end of the previous year.

Reporting period 1 January-31 December 2023

Net sales amounted to SEK 305 m (569) and the operating loss was SEK 595 m (-747). The loss before tax amounted to SEK 871 m (-929).

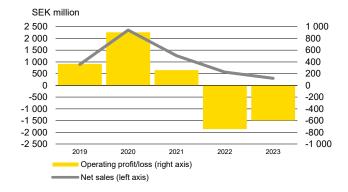
Distribution of revenue	2023 Jan-Dec	2022 Jan-Dec
Property sales	58	206
Sum of revenue recognised at a point in time	58	206
Project management	49	49
Rent	32	19
Other invoicing for the projects and other revenue	166	295
Sum of revenue recognised over in time	247	362
TOTAL REVENUE	305	569

Property sales in the period consisted of a building rights sale in Lund of SEK 17 m, a sale of a premises within the framework of the Nya Hovås project in Göteborg of SEK 7 m and adjustments of previously revenue-recognized projects of SEK 34 m.

Development of net operating income	2023 Jan-Dec	2022 Jan-Dec
Rental income		
Properties owned at the beginning of the period	18	5
Completed properties	5	-
Project properties	9	14
Rental income	32	19
Property costs		
Properties owned at the beginning of the period	-11	-2
Completed properties	-5	-
Project properties	-11	-9
Operating costs	-27	-11
Net operating income	5	8

During the period, a completed investment property in Upplands-Bro was acquired from a JV company. Parts of the Ångloket project in Knivsta have also been completed and occupancy started during Q4. Production and operating costs were SEK 452 m (-795) and were affected by costs for canceled projects and write-downs in the project portfolio of SEK 206 m.

Net sales & operating profit/loss, full-year



The costs for central administration amounted to SEK 76 m (-98). The reduction in costs is due to the review of fixed costs and the workforce that was carried out in Q3 2022.

The loss from associated companies was SEK 268 m (-193), mainly affected by negative valuation effects as a result of higher required returns and financing costs in productions in progress.

Distribution of profits from associated companies	2023 Jan-Dec	2022 Jan-Dec
Net operating income	26	13
Other income and expenses	-26	-35
Change in value, project development	124	55
Change in value, other	-242	-144
Financing costs	-158	-96
Тах	8	14
Total	-268	-193

The change in value of investment properties was SEK -104 m (-230) and was mainly affected by higher required returns, which to some extent was countered by favourable rent estimates.

Change in value	2023 Jan-Dec	2022 Jan-Dec
Change in net operating income	150	-88
Change in project cost	-21	-102
Project development	96	107
Change in required return	-331	-145
Sales	2	2
Sales to JV	-	-3
Total	-104	-230

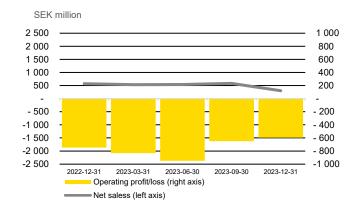
Financial items

Net financial items amounted to SEK -276 m (-182). At the end of the period, Magnolia Bostad's average interest rate was 9.8% compared to 8.2% at the turn of 2022/2023.

Profit/loss for the period

The loss for the period was SEK 868 m (-863) and included SEK 3 m (67) in deferred tax.

Net sales & operating profit/loss, rolling 12-months



Reporting period 1 October-31 December 2023

Net sales amounted to SEK 71 m (349) and the operating loss was SEK 180 m (-235). The loss before tax was SEK 254 m (-288).

Distribution of revenue	2023 Oct-Dec	2022 Oct-Dec
Property sales	14	244
Sum of revenue recognised at a point in time	14	244
Project management	12	13
Rent	15	5
Other invoicing for the projects and other revenue	29	87
Sum of revenue recognised over in time	57	105
TOTAL REVENUE	71	349

Revenue for the period from property sales of SEK 14 m (244) consisted of the sale of a premises within the framework of the Nya Hovås project in Göteborg of SEK 7 m and adjusted estimates of variable components in the transaction price of divested projects of SEK 7 m.

Rental income amounted to SEK 15 m (5) and property costs amounted to SEK -14 m (-4), which gave a net operating income of SEK 1 m (1). During the quarter, parts of the Ångloket project in Knivsta were completed and occupancy has started.

In addition to the results from project sales and net operating income, the gross profit/loss was also affected by fixed costs and write-downs in the project portfolio, which gave a gross loss for the period of SEK 83 m (-96).

Costs for central administration amounted to SEK 20 m (-22). The reduction in costs is due to the review of fixed costs and the workforce carried out in Q3 2022.

The loss from associated companies was SEK 47 m (-83), mainly affected by negative changes in value as a result of higher required returns and financing costs.

Distribution of profits from associated companies	2023 Oct-Dec	2022 Oct-Dec
Net operating income	7	5
Other income and expenses	-5	-7
Change in value, project development	26	30
Change in value, other	-39	-79
Financing costs	-36	-33
Тах	-	1
Total	-47	-83

The change in value of investment properties was SEK -30 m (-34) and was primarily affected by higher required returns, which was countered to some extent by favourable rent estimates.

Change in value	2023 Oct-Dec	2022 Oct-Dec
Change in net operating income	111	-45
Change in project cost	-19	-
Project development	20	23
Change in required return	-142	-13
Total	-30	-34

Net financial items during the quarter amounted to SEK -74 m (-53).

Consolidated condensed statement of financial position

	2023	2022
Amounts in MSEK	31 Dec	31 Dec
ASSETS		
Non-current assets		
Goodwill		6
Other intangible assets		1
Total intangible assets	-	7
Investment properties	3 085	2 489
Right of use assets	47	49
Machinery and equipment	2	4
Total property, plant and equipment	3 134	2 541
Shares in associated companies and joint ventures	338	515
Receivables from associated companies	78	192
Other long-term receivables	509	910
Total financial assets	925	1 618
Total non-current assets	4 059	4 166
Current assets		
Development and project properties	1 426	1 348
Tenant-owned apartments	4	4
Accounts receivable	18	17
Receivables from associated companies	135	149
Other receivables	355	439
Prepaid expenses and accrued income	21	13
Cash and cash equivalents	331	772
Total current assets	2 290	2 742
TOTAL ASSETS	6 350	6 908

Assets

The Group's total assets amounted to SEK 6,350 m, compared to SEK 6,908 m at the beginning of the year.

Investment properties

Properties held for self-management are reported as investment properties and amounted to SEK 3,085 m (2,489). The increase is mainly due to the acquisition of a completed property in Upplands-Bro, which was developed in a JV together with Heimstaden. In addition to the acquisition, the item was also affected by continued investments in properties being constructed, primarily the Ångloket project in Knivsta, the Meriten student housing project in Visby and the Öresjö Ängar project in Borås. Q4's value changes amounted to SEK -30 m.

Investment properties	2023 Jan-Dec	2022 Jan-Dec
Opening carrying amount	2 489	2 276
Reclassifications	0	-324
Investments and acquisitions	702	769
Change in value	-106	-233
Closing carrying amount	3 085	2 489

Development and project properties

Development and project properties amounted to SEK 1,426 m (1,348) at the end of the period. During Q4, a property was acquired in Ystad. In addition to continued development work in the projects, the item was affected by write-downs of certain projects that are not seen to be able to be carried out profitably under current market conditions.

Associated companies and joint ventures

Distrubution of assets

Shares in associated companies and joint ventures fell, mainly due to financing costs and negative changes in the value of underlying properties and amounted to SEK 338 m (515). Shareholder contributions to JVs during the period amounted to SEK 83 m. Long-term and short-term receivables from associated companies and JVs fell by SEK 128 m to SEK 213 m (341).

Some of the JVs are working with zoning plans, some have properties with production in progress and some have completed investment properties.

projects. The Strandblick project in Östersund with a total of 216 residential units was completed in 2021, the LU:1 project in Luleå was completed in Q1 2022 and the Gjuteriet stage 2 project in Eskilstuna and the Sportflygaren in Örebro were completed in Q2 2022. The total carrying amount for Magnolia Bostad's share of the JV is SEK 38 m. The underlying property value in the JV amounts to SEK 1,051 m and the properties annual net operating income is SEK 45 m.

Magnolia Bostad owns a JV with Slättö, with four completed

Magnolia Bostad has two more JVs with Slättö, a JV with Heimstaden and a JV with SBB for the development of properties for self-management, with one or more projects with production in progress in each JV. In addition, Magnolia Bostad has a JV with Heimstaden with projects in various stages of the zoning plan process that are being developed for self-management, where a majority of the building rights belong to the Näsängen project in Åkersberga.

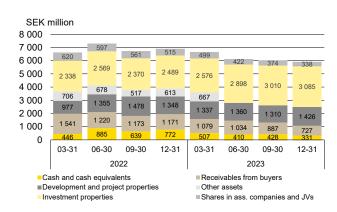
In addition to JVs for development for self-management, Magnolia Bostad is the owner of a JV with SBB to develop a total of 289 residential units for sale in Nykvarn. Together with KFfastigheter, Magnolia Bostad is also owner of a JV for the development of around 900 residential units in Upplands-bro.

Other receivables

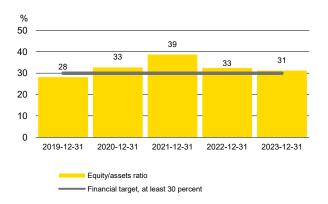
Out of other long-term and other receivables of a total of SEK 864 m (1,349), SEK 727 m (1,171) are receivables from buyers of projects, mainly large property companies. Of receivables from buyers, the Group expects to receive SEK 298 m (370) as repayments of promissory notes, additional purchase price payments, final purchase price payments and forward funding within the next 12 months. Deposits for future property acquisitions amounted to SEK 74 m (110).

Cash and cash equivalents

Cash and cash equivalents amounted to SEK 331 m (772).



Equity/assets ratio



Consolidated condensed statement of financial position

	2023	2022
Amounts in MSEK	31 Dec	31 Dec
EQUITY AND LIABILITIES		
Equity		
Share capital	151	151
Other capital contributions	2 155	1 528
Retained profits incl. net profit/loss for the period	-264	549
Equity attributable to Parent Company shareholders	2 042	2 228
Non-controlling interests	-64	18
Total equity	1 978	2 245
Non-current liabilities		
Deferred tax liability	24	27
Non-current interest-bearing liabilities	2 339	2 515
Non-current liabilities to associated companies	25	24
Non-current lease liabilites	33	36
Other long-term liabilities	115	906
Total long-term liabilities	2 537	3 507
Current liabilities		
Current interest-bearing liabilities	860	506
Current lease liabilities	19	18
Accounts payable	27	33
Liabilities to associated companies	11	11
Income tax liabilities	0	0
Other current liabilities	702	403
Accrued expenses and deferred income	216	185
Total current liabilities	1 835	1 156
TOTAL EQUITY AND LIABILITIES	6 350	6 908

Equity and equity/assets ratio

At the end of the period, the Group's equity amounted to SEK 1,978 m (2,245) with an equity/assets ratio of 31.2% (32.5). The equity/assets ratio has fallen due to the period's negative results. During Q2, a shareholder loan totalling SEK 327 million, including accrued interest, was converted into an unconditional shareholder contribution. During Q3, the group received a shareholder contribution of SEK 100 m. During Q4, the Group received a shareholder contribution of SEK 200 m. Magnolia Bostad's financial target means that the equity/assets ratio must amount to at least 30%.

Of the Group's equity, SEK -64 m (18) is attributable to noncontrolling interests. Return on equity attributable to the parent company's shareholders for the most recent twelve-month period was negative.

Sustainable financing

Magnolia Bostad's main focus in terms of financing is to provide the business with capital on favourable terms regarding sustainability, price, interest rate risk and structure. Our aim is for new financing to be green or sustainable based on environmental and social aspects. At present, all of our outstanding bond schemes are green. Development for our own portfolio, forward funding or tenant-owned apartments have different financing needs. Corporate bonds are used to finance the processing of building rights, other parts of the ongoing work to develop the projects and to finance the liquidity reserve. Certain land acquisitions are also initially financed with liquidity from bonds. Land acquisitions can, to some extent, also be financed with promissory notes or revolving credit facilities. For completed investment properties and rental-generating project properties, secured property loans are used as much as possible as the interest rate for this type of financing is lower than for other financing.

Interest-bearing liabilities

Total interest-bearing loan liabilities, including interest-bearing deposits received amounted to SEK 3,199 m (3,021) as of 31 December 2023. The majority of Magnolia Bostad's liabilities consist of bonds with a book value of SEK 1,418 m (1,411), project-related liabilities of SEK 685 m (529), construction loans of SEK 449 m (163) and promissory notes of SEK 337 m (408). The remaining interest-bearing liabilities consist of secured property loans of SEK 252 m (137), and deposits received of SEK 58 m (60).

Shareholder loans of SEK 313 m were converted into shareholder contributions during the period.

Repayment of project-related liabilities is made at the time of Magnolia Bostad's handover or upon final payment being received from buyers at the time of project completion. The average tied-up capital period, excluding deposits, amounted to 1.6 years as of 31 December 2023 compared to 2.3 years as of 31 December 2022.

Green bonds

As of 31 December 2023, Magnolia Bostad had three bonds that are all green, unsecured and listed on Nasdaq Stockholm's Sustainable Bonds list.

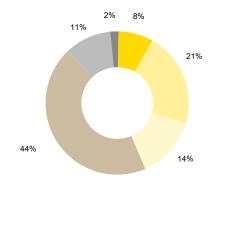
- One bond of a nominal SEK 400 m within a framework of SEK 700 m, with a variable interest rate of Stibor 3m + 7.50% (with a Stibor floor) maturing in April 2024.
- One bond of a nominal SEK 725 m within a framework of SEK 1,000 m, with a variable interest rate of Stibor 3m + 6.90% (with a Stibor floor) maturing in March 2025.
- One bond of a nominal SEK 300 m within a framework of SEK 1,500 m, with a variable interest rate of Stibor 3m + 7.75 % (with a Stibor floor) maturing in May 2026.

The difference between the book value of SEK 1,416 m and the nominal amount of the bonds is due to set-up fees paid, which are reported according to the effective interest method.

Read more about our green bonds on our website: https://om.magnoliabostad.se/sv/obligationer

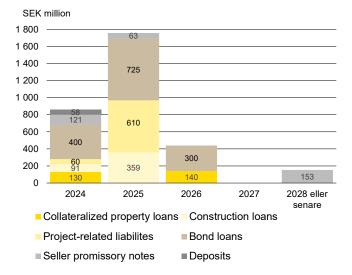
Other liabilities

Other long-term liabilities and current liabilities mainly consist of debt for unpaid purchase prices for acquired projects and amounts to SEK 817 m (1,309).



Collateralized property loans
Project-related liabilites
Construction loans
Bond loans
Seller promissory notes
Deposits

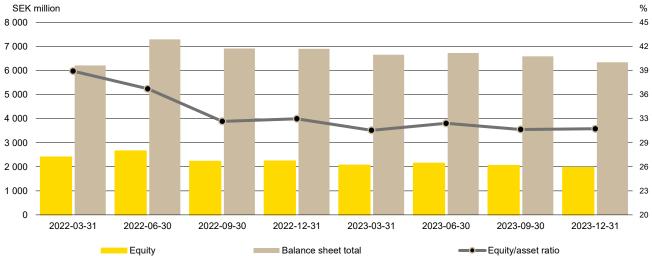
Maturity structure



Interest bearing liabilities

Consolidated condensed statement of changes in equity

				Retained profits		
Amounts in MSEK	Share capital	Other capital contributions	in Reserves	icl. net profit/ loss for the year	Non-controlling interests	Total equity
Opening equity 2022/01/01	151	823	-	1 342	89	2 406
Acquisition of non-controlling interests	-	-	-	-	0	-
Net profit/loss for the period	-	-	-	-790	-73	-863
Other comprehensive income	-	-	-	0	0	0
Transactions with owners						
Shareholder contributions	-	1 345	-	-	-	1 345
Interest on Hybrid loan	-	-	-	-5	-	-5
Redemption of Hybrid loan	-	-640	-	-	-	-640
Closing equity 2022/12/31	151	1 528	-	549	18	2 245
Opening equity 2023/01/01	151	1 528	-	549	18	2 245
Acquisition of non-controlling interests	-	-	-	-5	-20	-25
Net profit/loss for the period	-	-	-	-807	-61	-868
Other comprehensive income	-	-	-	0	0	0
Transactions with owners						
Shareholder contributions	-	627	-	-	-	627
Closing equity 2023/12/31	151	2 155	-	-264	-64	1 978



Equity, balance sheet total (SEK million) and equity/asset ratio (%)

Consolidated condensed cash flow statement

	2023	2022	2023	2022
Amounts in MSEK	Jan-Dec	Jan-Dec	Oct-Dec	Oct-Dec
Operating activities				
Profit/loss after financial items	-871	-929	-253	-288
Adjustments for non-cash items, etc				
Less share of profit/loss from associated companies and joint ventures	267	193	46	82
Retained dividend from associated companies	-	3	-	3
Depreciation/amortization and impairment of assets	212	119	88	56
Fair value changes, investment properties	105	230	30	35
Capital gains/losses from the sale of development properties	-34	27	-7	-15
Profit from sale of other long-term securities	-	-5	-	-
Other profit/loss items that do not affect liquidity	10	9	2	2
Income tax paid	-	-	-	-
Cash flow from operating activities before changes in working capital	-311	-353	-94	-125
Decrease (+)/increase (-) of development and project properties	-447	-571	-343	-300
Decrease (+)/increase (-) in current receivables	476	641	190	258
Decrease (+)/increase (-) in current liabilities	-138	-141	-182	79
Cash flow from operating activities	-420	-423	-428	-87
Investing activities				
Acquisition of intangible fixed assets	-	0	-	-
Acquisition of investment properties	-702	-395	-105	-83
Acquisition of machinery and equipment	-1	-	-	-
Investment in financial assets	-77	-105	-	-34
Disposal/reduction of financial assets	-	35	-	-
Cash flow from investing activities	-780	-465	-105	-117
Financing activities				
Shareholder contribution	300	700	200	300
Borrowings	915	1 004	512	133
Repayment of borrowings	-434	-277	-253	-95
Acquisition of non-controlling interests	-24	-	-24	-
Cash flow from financing activities	757	1 427	435	338
Cash flow for the period	-442	539	-98	133
Cash and cash equivalents at the beginning of the period	772	233	428	639
Cash and cash equivalents at the end of the period	331	772	331	772

Cash flow, cash and cash equivalents

The period's cash flow amounted to SEK -442 m (539). Cash and cash equivalents amounted to SEK 331 m (772) as of 31 December 2023. Besides cash and cash equivalents, there were unused granted credits of SEK 358 m as of 31 December 2023.

Current activities

Cash flow from current activities amounted to SEK -420 m (-423), mainly affected by costs in operations, investments in project properties and final cash received for completed projects.

At the time of handovers Magnolia Bostad receives forward funding for the projects, which means that Magnolia Bostad receives payment for investments made up to handover. Often, part of the project's profit is also received in cash upon exiting the project. The remaining part of the project profit is usually received upon project completion. This leads to a delay between the timing of reporting sales in the income statement and cash flows received.

Investment activities

Cash flow from investment activities amounted to SEK -780 m (-465), mainly affected by investments in investment properties of SEK -702 m (-395), driven by continued investments in productions in progress and access to the property Bro Mälarstrand 36.

Financing activities

Cash flow from financing activities amounted to SEK 757 m (1,427). Loans taken out refer to the expansion of construction loans for productions in progress and borrowed financing for Bro Mälarstrand 36, which was taken over during the year.

Parent company's condensed income statement

	2023	2022	2023	2022
Amounts in MSEK	Jan-Dec	Jan-Dec	Oct-Dec	Oct-Dec
Net sales	26	29	6	19
Total income	26	29	6	19
Central administration	-49	-51	-10	-12
Operating profit/loss	-23	-22	-4	7
Financial income	188	144	56	42
Financial expenses	-191	-141	-47	-39
Profit/loss after financial items	-26	-19	5	10
Group contributions	-53	-67	-53	-67
Tax on profit/loss for the period	0	0	0	0
NET PROFIT/LOSS FOR THE PERIOD	-79	-86	-48	-57

Parent company's condensed balance sheet

	2023	2022
Amounts in MSEK	31 Dec	31 Dec
ASSETS		
Non-current assets		
Financial assets	142	124
Total non-current assets	142	124
Current assets		
Current receivables		
Receivables from Group companies	3 367	3 010
Other receivables	7	4
Prepaid expenses and accrued income	0	0
Total current receivables	3 374	3 014
Cash and bank balances	237	396
Total current assets	3 611	3 410
TOTAL ASSETS	3 754	3 534
EQUITY AND LIABILITIES		
Equity	2 164	1 596
Non-current liabilities		
Non-current interest-bearing liabilities	1 018	1 471
Total long-term liabilities	1 018	1 471
Current liabilities		
Current interest-bearing liabilities	458	373
Liabilities to Group companies	85	438
Other current liabilities	0	1
Accrued expenses and deferred income	29	29
Total current liabilities	572	841
TOTAL EQUITY AND LIABILITIES	3 754	3 907

Parent company

The parent company does not own any properties. Sales in the parent company primarily refer to the invoicing of services to Group companies.

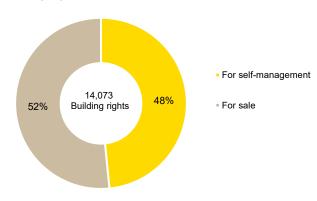
The parent company's loss after financial items was SEK 26 m (-19).

The equity/assets ratio for the parent company was 57.6% (45.2). The balance sheet total has increased to SEK 3,754 m (3,534). During the period, a shareholder loan of SEK 327 m, including accrued interest, was converted into an unconditional shareholder contribution and a further two shareholder contributions of SEK 100 m and SEK 200 m, respectively, were received. In addition to the period's results and shareholder contributions, equity was affected by the mergers of subsidiaries.

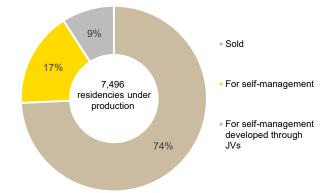
Projects and properties

Magnolia Bostad aims to certify all projects according to The Swedish Green Building Council's silver certification, Nordic Swan eco-label or an equivalent. Every quarter our productions are environmentally audited and also in the design phase of various projects.

Building rights portfolio



Residential units in production



Magnolia Bostad develops rental properties as well as tenantowned apartments, community service properties and hotels. Our residences are developed as individual projects or as part of a larger project in conjunction with the creation of a completely new district.

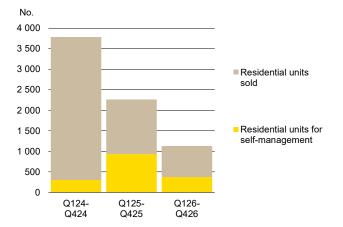
On 31 December 2023 our estimated building rights totalled 14,073, of which 6,817 were for self-management and 7,256 for sale. The building rights portfolio includes an estimated number of residential units. Projects relating to warehouses, logistics or schools are excluded from the number of units.

During Q3 2023,128 building rights were acquired at Väsjön in Sollentuna municipality.

On 31 December 2023, Magnolia Bostad had 7,496 residential units in production. 1,930 are properties for self-management and 5,666 are sold properties. Of the 1,930 residential units being developed for self-management, 35% are being developed through JVs.

Magnolia Bostad project manages the development of all housing, including those developed in JVs. Magnolia Bostad reports project management income for this work continually. Once a year, we aim to carry out an environmental audit on a turnkey contract for one of our projects.

Completion - three years ahead, rolling twelve months



This is the company's best estimate of the completion of residential units in production. Upon completion of the sold units, Magnolia Bostad receives final payment for each project.

During the next 12 months, we estimate that around 3,783 residential units will be completed, and over the next three-year period, we estimate that around 7,200 units will be completed.

The number of building rights and number of residential units include the minority interest's share, the share of the other JV partners is not shown

Properties for self-management

Information, unless otherwise stated, includes the minority ownership, excluding the JV partners' share.

Properties for self-management in production

In total, 8 projects for self-management are in production consisting of around 1,930 residential units for Magnolia Bostad's self-management.

Magnolia Bostad's share of the property value upon completion is estimated at SEK 4.6 bn, of which around SEK 1.7 bn is currently owned in JVs. Through development in JVs with a financially strong partner, a large part of the financing needs for remaining investments has been secured. The remaining investments amount to SEK 0.4 bn for the 684 residential units in production that are owned through JVs.

The number of residential units under construction for selfmanagement amounted to 1,534. The final completion date for projects in production for self-management as of 31 December 2023 is estimated at 2028, but most of the projects are ex-pected to be completed in 2024 to 2025.

Building rights portfolio for self-management

The number of non-production started building rights intended for Magnolia Bostad's self-management amounted to 6,817 building rights as of 31 December 2023. When a zoning plan is in force and taking into account the initial estimated costs for demolition, development, planning costs, etc. non-production started properties for self-management have a non-discounted excess value of SEK 4.1 bn.

Production started residential units for self-management

Magnolia Bostad's share	1 930
Of which construction started	1 534
Of which not construction started	396

Business target

Magnolia Bostad's business target is to complete around 6,000 residential units for self-management.

Building rights portfolio

Not yet production started projects for self management

Status zoning plan process		RA	CSP	Total
Early stages	0 - 36 months	1 120	0	1 120
Plan assignments	18 - 24 months	2 198	0	2 198
Review	2 - 4 months	0	78	78
Adoption of zoning plan	3 weeks, opportunity to appeal	1 458	0	1 458
Zoning plan comes into force		1 963	0	1 963
Total		6 739	78	6 817

Zoning plan work can be affected by a number of factors and thus delayed due to, for example, political shifts or changed conditions in the development area. An appeal of an adopted plan can delay the process by up to 18 months.

RA = Rental accommodation, CSP = Community service property

Building rights portfolio per 31 December 2023.

Value and valuation of properties for self-management

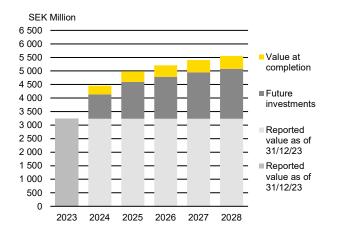
Compilation, properties in self-management

- total completed projects and projects in production

	Estimated no. of ap.	Rentable space upon completion (sqm)	Reported value (SEK m)	Remaining investment (SEK m)	Est. value upon	Estimated annual rental value upon completion (SEK m)
Properties in self-management, completed	537	26 236	1 000	0	1 000	53
Properties in self-management, in production	1 930	84 646	2 234	1 792	4 606	229
Total	2 466	110 881	3 234	1 792	5 606	282

Properties for self-management

Completed properties and estimated value of properties for selfmanagement upon completion that are already currently in production. Magnolia Bostad's direct and indirect share of ownership.



Reported value in the table above consists of what is reported as investment properties in Magnolia Bostad's report on financial position and Magnolia Bostad's share of investment properties in JV companies.

As of 31 December 2023, the number of completed properties for self-management was 537 with an estimated property value of SEK 1,000 m. The majority of these properties are owned in JVs with Slättö Core plus Holding AB.

During Q4, the Valfisken 1 property from our JV with Slättö was completed. The property is located in Västerås and includes 82 apartments.

Magnolia Bostad's property value at completion for projects in production is estimated at SEK 4.6 bn and non-discounted residual surplus value is estimated at SEK 0.6 bn. In total, including the JV partners' value, the estimated property value upon completion for projects in production is SEK 6.2 bn and the non-discounted residual surplus value is SEK 0.7 bn.

Important information about assumptions

Information about projects in production and non-production-started projects in the interim report, is based on assessments of size, focus and scope and when in time projects are judged to be started and completed. Furthermore, the information is based on assessments of future investments, direct yield, inflation, and rental value.

The assessments and assumptions should not be seen as a forecast, The assessments and assumptions involve uncertainties relating to the implementation of the projects, design and size, schedules, project costs, direct yield, inflation, and future rental value. Information about ongoing projects and non-production-started projects is reviewed regularly and assessments and assumptions are adjusted as a result of projects being started, completed, or added to, and conditions changing. For projects that have not been production-started, financing has not been secured, which means that the financing of construction investments in project development is an uncertainty factor. Projects that are currently being run by the company itself may in future be run in JVs.

Changes in value

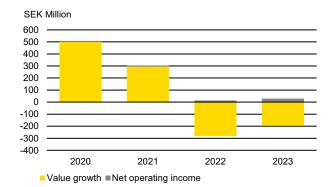
Changes in value for the rolling twelve-month period 1 January 2023 – 31 December 2023 on investment properties, including Magnolia Bostad's share of changes in value of indirectly owned properties in JVs.

	Directly owned ow	Indirectly ned via JVs	Total
Change in net operating income	150	75	224
Change in project costs	-21	-30	-51
Project development	96	124	220
Change in direct yield	-331	-264	-595
Sale	2	4	6
Sale to JV	0	0	0
Change in value	-104	-91	-196

Most of the reported value changes come from rising return requirements. Value change from project development has contributed SEK 220 m over the last 12 months.

Value growth and net operating income

Value growth and net operating income generated from directly and indirectly owned investment properties.



Changes in the value of investment properties will in future constitute an important part of the operating profit as a result of the development of properties for self-management.

Earnings capacity

	Total	Completed	Under production
Rental value	282	53	229
Vacancies	-3	-1	-2
Rental income	279	52	227
Operating and maintenance costs	-47	-9	-39
Net operating income	232	43	188
Net financial items	-155	-29	-126
Net operating income after net financial items	76	14	62

The table shows the estimated annual earning capacity for investment properties in total for the portfolio divided into completed investment properties and investment properties in production, Magnolias direct and indirect ownership. Operating and maintenance costs include operation, maintenance, property fees and administration, but not Magnolia Bostad's share of costs for central administration. Financing costs are calculated at 5% based on an estimated loan-to-value ratio of 55% of the estimated property value.

Projects for sale

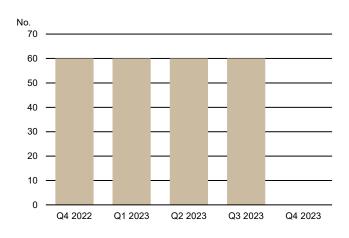
Rental accommodation projects are usually sold at an early stage and as a large number of residential units in a forward funding deal to larger institutions or other reputable partners. Through forward funding, Magnolia Bostad's financing needs are reduced as the projects are financed by the buyer during production.

Magnolia Bostad's projects for sale

Irregular sales from quarter to quarter are characteristic of Magnolia Bostad's business model.

The production start for building rights in the portfolio for sale occur when the zoning plan has come into force and the turnkey contract, and a binding sales agreement have been signed. Larger projects usually start production in several stages of 200–300 residential units per stage. Magnolia Bostad usually has a project management agreement with the buyer that runs until occupancy. Revenue from tenant-owned apartments is first recognized when the tenant-owned apartments are handed over.

Magnolia Bostad aims to achieve a margin of at least 10% for all projects developed for sale. In sold rental accommodation projects, Magnolia Bostad can, on behalf of and in collaboration with the buyer, sell parts of the sold rental accommodation projects as tenant-owned apartments. Sold residential units Rolling 12 months



Building rights portfolio

Not yet production started projects for sale

		RA	то	CSP + H	Total
Early stages	0 - 36 months	0	0	0	0
Plan assignments	18 - 24 months	781	391	300	1 472
Review	2 - 4 months	0	0	0	0
Adoption of zoning plan	3 weeks, opportunity to appeal	573	285	0	858
Zoning plan comes into force		4 066	784	77	4 927
Total		5 420	1 459	377	7 256

Zoning plan work can be affected by a number of factors and thus delayed due to, for example, political shifts or changed

conditions in the development area. An appeal of an adopted plan can delay the process by up to 18 months.

RA = Rental accommodation, TO =Tenant-owned apartment, CSP = Community service property, H = Hotel

Building rights portfolio per 31 December 2023.

Other information

Accounting principles

Magnolia Bostad follows the IFRS standards approved by the EU. The interim report for the Group has been prepared in accordance with IAS 34 Interim Financial Reporting and the Annual Accounts Act. For the parent company, the interim report has been prepared in accordance with the Annual Accounts Act, which is in accordance with the provisions set out in RFR 2. Disclosures in accordance with IAS 34 Interim Financial Reporting are provided in notes as well as elsewhere in the interim report.

Transactions with related parties

The Group

The Group is subject to controlling influence from HAM Nordic AB, co. reg. no. 559279–7376, which is domiciled in Stockholm. HAM Nordic AB is controlled by funds and entities that are managed and advised on by Areim AB. Transactions with related parties have occurred between the parent company and its subsidiaries and between the subsidiaries in the form of loans of cash and cash equivalents and invoicing of internal administrative services between the companies. All transactions occurred under market terms and conditions.

Of the profit/loss for the period attributable to non-controlling influence of SEK -61 m, SEK -64 m is attributable to Videbo Invest AB's share of the profit in Magnolia Holding 4 AB and SEK 0 m is attributable to Videbo Invest AB's share of the profit in Magnolia Hotellutveckling 2 AB.

During the period, Magnolia Holding 4 AB acquired all the shares in Magnolia Holding 3 AB from Magnolia Utveckling AB and Videbo Invest AB. During Q4, Magnolia Utveckling AB acquired the entire minority interest in Moutarde Holding AB.

The scope and focus of other transactions by related parties have not changed significantly since the last Annual Report. For further information, see Note 4, Note 9, and Note 35 in the company's Annual Report for 2022, www.magnoliabostad. se.

Parent company

In addition to the closely related parties specified for the Group, the parent company has closely related parties that include a controlling influence over their subsidiaries.

Litigation and legal proceedings

Magnolia Bostad becomes involved in litigation and legal proceedings from time to time in its operating activities. These disputes and legal processes are not expected to affect Magnolia Bostad's financial results or position to any significant extent, either individually or together.

Significant risks and uncertainty factors

Magnolia Bostad is exposed to risks and uncertainties through its operations. Russia's war of aggression against Ukraine has increased uncertainty, even though the company has no operations in either Ukraine or Russia. The company also has no counterparties and does not make any direct purchases from Ukraine or Russia. The war may nevertheless, through indirect effects, affect the supply of materials for projects, which may delay the projects and/or make them more expensive. All projects are evaluated on a continual basis. The company continues to follow developments closely.

For more information about the Group's risks and uncertainties, please refer to Magnolia Bostad AB's website www.magnoliabostad.se and pages 64–66 and Note 3 in the company's Annual Report for 2022.

Fair value of financial instruments

The fair value of financial assets and liabilities is considered to correspond in all material respects to the book values of all financial instruments except bonds, where the fair value is estimated to amount to SEK 1,111 m (1,215) compared with the book value of SEK 1,418 m (1,411). Bonds belong to the category of financial liabilities valued at accrued acquisition value. The fair value of the bonds has been determined in accordance with level 1 in the fair value hierarchy in accordance with IFRS 13. No changes have occurred in the fair value hierarchy of financial instruments.

Seasonal variations

Magnolia Bostad's revenue recognition means that full earnings are recognized at the time of sale. This can lead to significant fluctuations between the quarters and the results should therefore be assessed over a longer period of time. Magnolia Bostad's Q3 is usually weaker due to the holiday season falling during this quarter. Otherwise, the business is not affected by any clear seasonal variations.

Organization

Magnolia Bostad's organization is divided into: Business Development, Project Development, Business Generation, Architects, Business Management and Finance. As of 31 December 2023, the company had 98 (104) employees, 42 (46) women and 56 (58) men at offices in Stockholm, Norrköping, Göteborg, Malmö and Umeå. Comparative information refers to 31 December 2022. On 31 December 2023 the management team consisted of four people. For more information about Magnolia Bostad's management team, see www.magnoliabostad.se.

> **Stockholm** 21 February 2024, Magnolia Bostad AB (publ) The Board of Directors

This report has not been subject to review by the company's auditors

Definitions

Alternative KPIs not defined by IFRS

Return on equity, %

Net profit/loss for the period attributable to the parent company's shareholders as a percentage of the average equity attributable to the parent company's shareholders.

Equity per share

Equity attributable to parent company's shareholders divided by the number of outstanding shares before dilution.

Net financial items

Net of financial income and financial expenses.

Cash flow from the operating activities, per share

Cash flow from operating activities divided by the average number of out-standing shares before dilution.

Realized value growth

Revenue from sales of management properties minus acquisition cost, accumulated investments, and cost of sale.

Interest-bearing net liabilities

Interest-bearing liabilities minus cash and cash equivalents.

Interest coverage, multiple

Profit/loss after financial items with reversal of financial expenses and adjustment for changes in value of investment properties and additions for realized value growth of investment properties divided by financial expenses.

Operating profit/loss

Net sales minus costs for production and operation, central administration, depreciation/amortization and impairment of intangible as-sets and property, plant, and equipment, including profit/loss from participations in associated companies and fair value changes of investment properties.

Alternative KPIs not defined in IFRS For reconciliation of alternative KPIs, refer to: https://om.magnoliabostad.se/en/esma-key-figures

Abbreviations

LFM30 (Lokal färdplan Malmö 2030) (Local Roadmap Malmö 2030) is an organization that works with collaboration in the construction and civil engineering sector to develop a climate-neutral construction and civil engineering sector in Malmö.

HS30 (Hållbart Stockholm 2030) (Sustainable Stockholm 2030) brings together players from the housing development sector in Mälardalen, who work together to sharply reduce the industry's ecological footprint and take social sustainability even more seriously.

ÖBKN (Östergötland Bygger KlimatNeutralt) (Östergötland Builds Climate-Neutral) is a politically independent network where people from business, the public and academia meet to solve society's environmental challenges.

Other KPIs

Estimated area based on preliminary blueprints or calculated using standardized figures. GFA: Gross Floor Area, MUA: Main Usable Area, UFA: Usable Floor Area

Estimated number of building rights

Number of estimated future residential units in acquired properties. Due to uncertainties such as zoning plan processes, government decisions or non-established dates for vacancy of project properties, assessments of the number of residential units may change over time.

Estimated production start, projects for sale

Estimated production start is the management's best assessment of when the zoning plan has come into force and the turnkey contract signed. In order to be able to profit from a project, it is also required that a binding sales agreement has been signed. Due to uncertainties such as zoning plan processes, authorities' decisions, or unspecified dates for the handover of project properties, assessments may change over time.

Estimated production start, projects for self-management

Estimated production start is the management's best assessment of when the zoning plan has come into force and the turnkey contract signed. Due to uncertainties such as zoning plan processes, authorities' decisions, or unspecified dates for the handover of project properties, assessments may change over time.

Construction start

Construction start is when the starting clearance from the municipality's building committee is issued for the project.

Production start, projects for sale

Production starts when the zoning plan has come into force and the turnkey contract, and a binding sales agreement have been signed.

Production start, properties for self-management The start of production takes place when the zoning plan has come into legal force and the turnkey contract has been signed.

Projects in progress

Projects in design or in production.

Estimated completion of projects

The time for the estimated completion of a project is when the project is completed and finalized.

Forward Funding

Forward funding means that the project during the production period is owned and financed by the project's buyer.

Zoning plan process

The zoning plan process is a municipal process that can be affected by a number of factors and thus delayed due to, for example, political change or changed conditions in the development area. An appeal against the adopted plan can delay the process by up to 18 months.

Sales rate

Sold residential units in production divided by units in projects in production.

Sold residential units in production

Number of residential in production where binding sales agreements were signed, and the revenue recognized.

Occupancy rate, %

Leased area in relation to leasable area.

Quarterly overview

	2023			2022				
	31 Dec	30 Sep	30 Jun	31 Mar	31 Dec	30 Sep	30 Jun	31 Mar
Net sales (SEK million)	71	76	101	57	349	32	97	91
Operating profit/loss (SEK million)	-180	-129	-179	-107	-235	-427	-62	-23
Profit/loss after tax (SEK million)	-252	-195	-246	-175	-281	-433	-109	-39
Earnings per share (SEK)	-6,15	-4,97	-6,03	-4,20	-6,93	-10,57	-2,59	-1
Equity (SEK million)	0	2 055	2 149	2 069	2 245	2 227	2 660	2 769
Equity per share (SEK) ¹	54,00	54,72	56,82	54,69	58,89	57,88	68,45	71
Equity/assets ratio (%)	31,2	31,1	31,9	31,0	32,5	32,2	36,4	42
Cash flow from operating activities (SEK million)	-428	132	-49	-74	-87	-86	155	-405
Cash flow from the operating activities, per share (SEK)	-11,3	3,5	-1,3	-2,0	-2,3	-2,3	4,1	-11
Number of basic outstanding shares	37 822 283	37 822 283	37 822 283	37 822 283	37 822 283	37 822 283	37 822 283	37 822 283
Number of outstanding shares after full dilution	37 822 283	37 822 283	37 822 283	37 822 283	37 822 283	37 822 283	37 822 283	37 822 283

¹ Excluding the minority and hybrid loan

Financial calendar

Annual Report 2023:	12 April 2024
Interim report January – March 2024:	26 April 2024
Half-yearly report January – June 2024:	5 July 2024
Interim report January – September 2024:	23 October 2024

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This information is information that Magnolia Bostad is obliged to make public pursuant to the EU Market Abuse Regulation and the Securities Markets Act. The information was submitted for publication, through the agency of the contact persons set out above, at 07.45 CET on 21 February 2024.



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