

31 December 2025 17:00:00 CET **PRESS RELEASE** 

# Kambi Group plc signs multi-year online sportsbook partnership with Pickwin in Mexico

Fast-growing sports betting operator in Mexico will replace its previous third-party sportsbook provider with Kambi's market-leading Turnkey Sportsbook

Kambi Group plc ("Kambi"), the home of premium sports betting solutions, has agreed a multiyear partnership with Pickwin to provide its award-winning Turnkey Sportsbook solution to one of Mexico's fastest growing online sports betting operators.

As part of the agreement, Pickwin will replace its previous third-party sportsbook provider with Kambi's comprehensive end-to-end sportsbook solutions, including its award-winning Bet Builder, advanced trading capabilities, and regulatory compliance expertise, underscoring Pickwin's commitment to offering a premium product tailored to Mexico's dynamic sports betting market.

Pickwin will also benefit from shared margin-driving insights provided from Kambi's extensive global partner network, enabling superior pricing and risk management through the billions of bets processed by Kambi annually.

Scheduled to launch imminently, the partnership further strengthens Kambi's footprint in Mexico, reinforcing its reputation as the leading B2B sportsbook supplier in Latin America for operators seeking cutting-edge technology and excellence in regulated markets.

Werner Becher, Kambi Group CEO, said: "We are excited to partner with Pickwin and support their vision in delivering world-class sports betting experiences throughout Mexico. Our proven track record in Latin America, combined with our deep understanding of regulatory frameworks, makes this the ideal partnership to support sustainable growth."

Diego Sanchez, Pickwin, Co-founder and CEO: "Partnering with Kambi marks a pivotal moment for Pickwin as we continue our rapid growth in Mexico's thriving sports betting market. Kambi's reputation in the region gives us the confidence to deliver a premium experience to our players and we are excited about the opportunities this collaboration will present."

For further information, please contact:

Mattias Frithiof **SVP Investor Relations & Sustainability** Mattias.Frithiof@kambi.com

Mobile: +46 73-599 45 77

### For media enquiries, please contact:

pressoffice@kambi.com

Andy Roocroft Head of PR & Communications andy.roocroft@kambi.com

#### **About Kambi**

Kambi Group is the home of premium sports betting services for licensed B2C gaming operators. Kambi's portfolio of market-leading products include Turnkey Sportsbook, Odds Feed+, Managed Trading, Bet Builder, Esports, Front End and Sportsbook Platform. Kambi Group also operates esports data and odds supplier Abios, front end technology experts Shape Games and cuttingedge AI trading division Tzeract. Kambi Group's partners include ATG, Bally's Corporation, Corredor Empresarial, Kindred Group, LeoVegas, LiveScore, Rush Street Interactive and Svenska Spel. Kambi Group employs more than 1,000 staff across offices in Malta (headquarters), Australia, Denmark, Philippines, Romania, Sweden, the UK and the United States.

Kambi utilises a best of breed security approach and is ISO 27001 and eCOGRA certified. Kambi Group plc is listed on Nasdaq First North Growth Market under the symbol "KAMBI".

The Company's Certified Advisor is Redeye AB.

#### **Image Attachments**

Kambi X Pickwin

## **Attachments**

Kambi Group plc signs multi-year online sportsbook partnership with Pickwin in Mexico