

Coala Life October monthly KPI´s USA and preliminary figures Q3 2023

Coala Life Group today provides preliminary figures for the quarterly report that will be published on 23 November 2023 as well as key figures for October 2023

Third quarter 2023

- Net sales increased to approximately SEK 14 M (5.0).
- EBITDA amounted to approximately SEK -30 M (-27.8).
- Operating income totaled approximately SEK -32 M (-28.2).
- Profit after tax was approximately SEK -31 M (-18.5).
- Cash flow from operating activities was approximately SEK -6 M (-36.1).

The period: January 1, 2023 – September 30, 2023

- Net sales increased to approximately SEK 40 M (7.5).
- EBITDA amounted to approximately SEK -90 M (-99.4).
- Operating income totaled approximately SEK -97 M (-101.7).
- Profit after tax was approximately SEK -94 M (-88.6).
- Cash flow from operating activities was approximately SEK -65 M (-122.5).

Key figures for October 2023:

- Patients in RPM as of October 31, 2023: 4,400
- Annual revenue rate as of October 31, 2023: USD 4.6 MUSD

Explanations of KPI´s

Patients in RPM as of October 31, 2023 – Number of patients that the company monitors in USA at the end of October.

Annual revenue rate as of October 31, 2023 – Estimated recurring revenue in USD based on October month's revenue, measured at an annual rate.

Comments of KPI´s October 2023

The number of patients is unchanged compared to previous periods. Revenue was however exceptionally affected in October due to a large number of patients not taking their measurements, which led to a large decrease in the number of measurements that could be invoiced. The company works actively to increase the compliance.

Historical KPI´s

Month	Patients in RPM	Annual rate of turnover
October 2023	4,400	4.6 MUSD
September 2023	4,400	5.0 MUSD
August 2023	4,400	5.2 MUSD
July 2023	4,100	5.0 MUSD
July 2023	4,100	5.0 MUSD
June 2023	4,100	5.6 MUSD
May 2023	3,800	5.7 MUSD
April 2023	3,700	5.4 MUSD
March 2023	3,700	4.8 MUSD
February 2023	3,700	4.6 MUSD
January 2023	3,800	3.7 MUSD
December 2022	3,500	3.6 MUSD
November 2022	3,100	3.2 MUSD
October 2022	2,800	3.2 MUSD
September 2022	2,600	2.7 MUSD

The figures in this press release are preliminary and unaudited.

About us

Coala-Life Group AB ("Coala Life" or the "Company") founded in 2015, is a Cloud Based Software as a Service provider, and medical device developer and reseller, listed on Nasdaq First North Growth Market. The Company focuses on B2B solutions for managed Remote Patient Monitoring ("RPM"), offering medical care providers, primarily in the US, with a highly scalable, cost-efficient platform to remotely and virtually manage large volumes of patients suffering from chronic diseases. The company offers care providers a comprehensive solution and lifts the administrative work from the care providers regarding, amongst other things, follow-up, 24/7 monitoring, as well as the reimbursement process from state and private health insurance companies. Patients are monitored long-term in everyday life and typically have diabetes, obesity, and /or cardiovascular disease.

For more information see www.coalalife.com

For more information, please contact:

Dan Pitulia, CEO Coala Life AB
+44 7849 257 532, dan.pitulia@coalalife.com
Robin Danielsson Källmark, Interim CFO Coala Life AB
+46 72 188 84 09, robin.danielsson.kallmark@coalalife.com

Certified Adviser

The company's Certified Adviser is Erik Penser Bank AB.

This information is information that Coala Life is obliged to make public pursuant to the EU Market Abuse Regulation. The information was submitted for publication, through the agency of the contact persons set out above, at 2023-11-21 08:50 CET.

Attachments

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