



**POWERING
INNOVATION.
ENERGIZING
TOMORROW.**

Q1 2025 Presentation

15 May 2025

HydrogenPro

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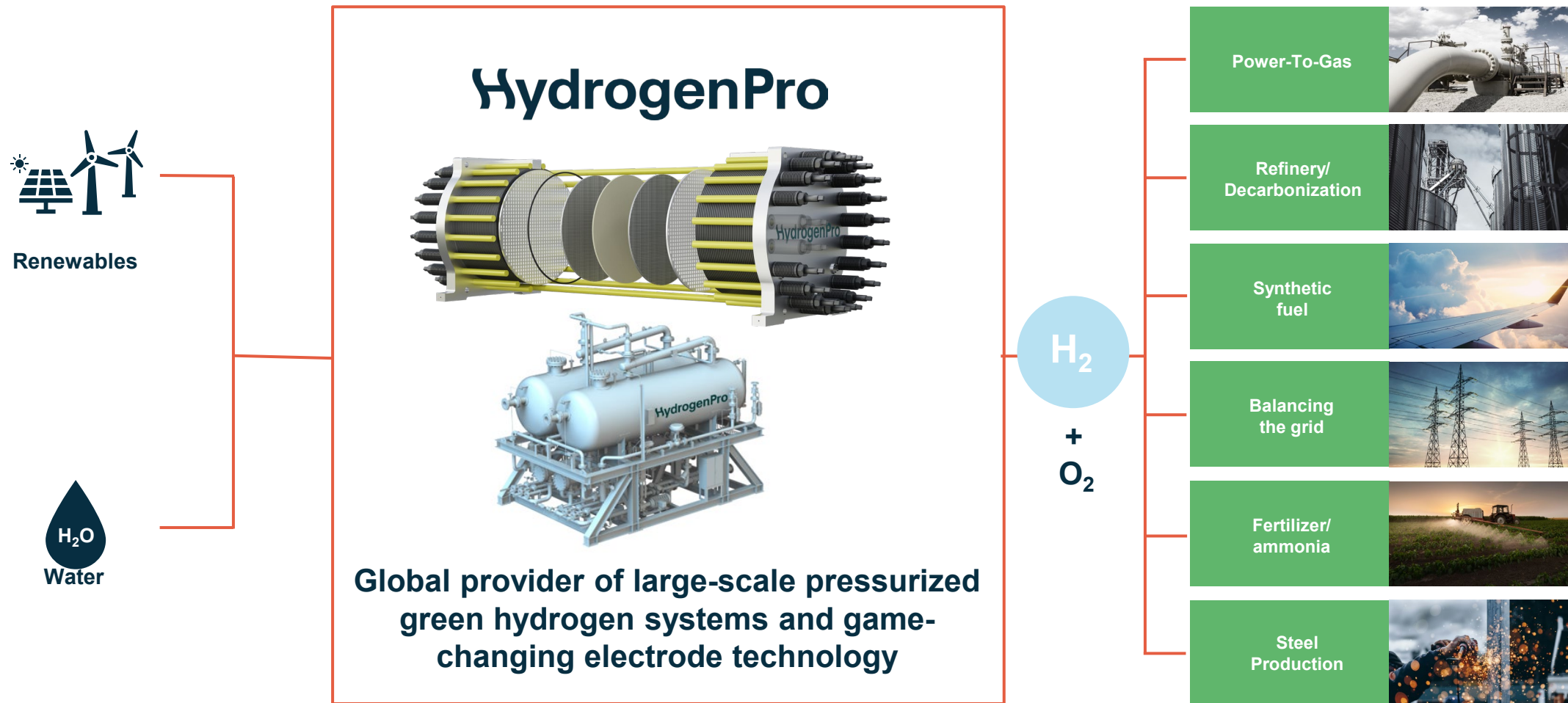
Agenda

- › **Introduction**
- › Quarterly highlights
- › Financials
- › Market update
- › Technology update

Q&A

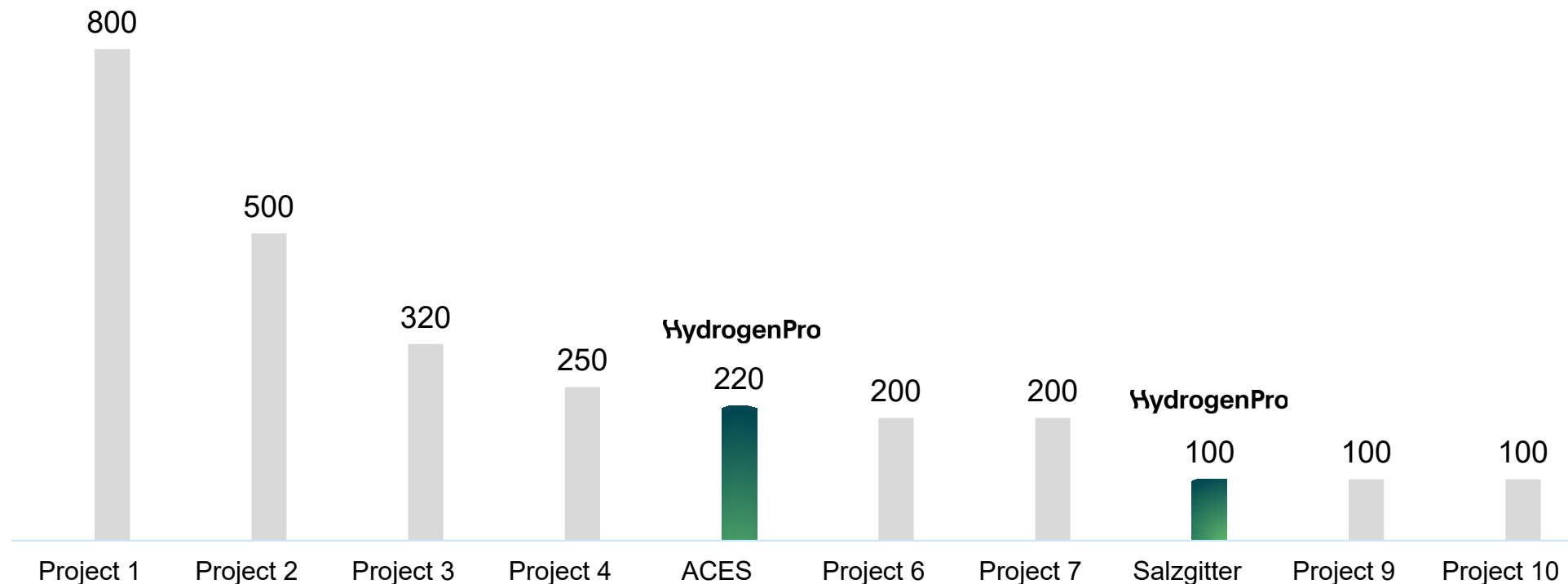


Serving industrial applications and hard-to-abate sectors



HydrogenPro delivers 2 of the 10 largest projects (excl. China) estimated to come online in 2025

(Electrolyser capacity MW p.a.)



Source: IEA "Hydrogen production projects" database

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Highlights

1

ANDRITZ to order 100 MW electrolyzer unit from HydrogenPro for project in Germany

2

Awarded USD 2.5 million purchase order

3

New manufacturing line of advanced electrodes in Denmark started up, investment on time and below budget

4

Successful completion of large-scale validation test confirmed performance improvements

5

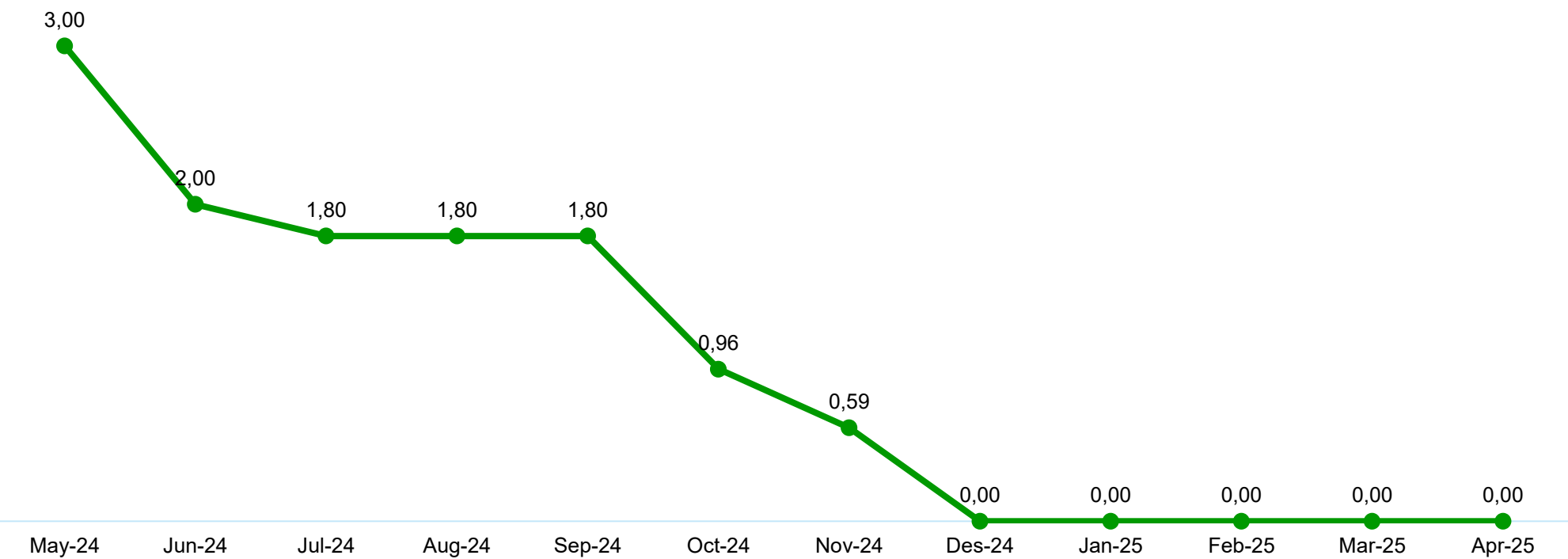
Installation and commissioning of ACES in 2025, SALCOS in 2026

6

Equity injection by ANDRITZ and Mitsubishi completed in January 2025, LONGi expected during Q2, pending ODI approval

Continued positive HSE development

Lost Time Injuries Frequence - Last Twelve Months



ACES in commissioning, SALCOS in assembly

PROJECT

SIZE & USE

SCOPE

STATUS & NEXT STEPS

**ACES
(USA)**

- **220MW**
- Renewable fuel for power generation

- Electrolyzer stacks + gas separator
- 2nd gen technology

- Manufacturing completed
- Installation and commissioning in 2025

**SALCOS
(GERMANY)**

- **100 MW**
- Green steel production

- Electrolyzer stacks
- **Partly 3rd generation technology**

- Main components manufactured, electrodes to be delivered in 2025
- Installation and commissioning in 2025/2026

350 MW manufacturing capacity of 3rd generation technology started up in Aarhus, Denmark

- › Delivered on time and below budget (NOK 70 million)
- › Productions started-up in the new manufacturing line, see picture
- › Production optimization ongoing
- › On-going work for even further capacity expansions



These achievements are part of the EU-funded H2-GIGA project with a grant of €16.5 million, supporting the European Unions Net-Zero goals through industrial-scale hydrogen technology.



Co-funded by the European Union

Emissions Trading System
Innovation Fund

Successful large-scale validation test confirmed performance improvements

Purpose

- › In cooperation with Andritz validating stack performance and operating conditions including **new design improvements** to reduce shunt currents and **3rd gen technology**

Location

- › Herøya, Norway

Equipment

- › One stack w/ **50% 3rd gen technology** and **gas separator + Coriolis measurement** (gas production), continuous cell voltage monitoring, pressure drops, temperatures, pressure sensors etc.

- › Electrodes produced in Århus
- › Stack assembled by in Erfurt
- › Test in start-up phase
- › 500 hours testing Q1 2025 at Herøya
- › Industrial manufacturing of **European value chain** demonstrated for pressurized alkaline electrolyzers



From Herøya, Norway

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Key P&L items

NOK million	Q1 2025	Q4 2024	Q1 2024	FY 2024
Revenue from contracts with customers	22	70	4	196
Direct materials	15	41	-5	147
Gross profit	7	29	9	49
<i>Gross margin</i>	32 %	41 %	224 %	25 %
Personnel expenses	39	42	30	144
Other operating expenses	18	31	35	109
EBITDA	-50	-44	-56	-204
Depreciation and amortization expenses	6	6	7	23
EBIT	-55	-50	-63	-227
Net financial income and expenses	-10	12	16	27
Profit/(loss) before income tax	-65	-38	-47	-200
Income tax expense	-	-	-	-
Profit/(loss)	-65	-38	-47	-200

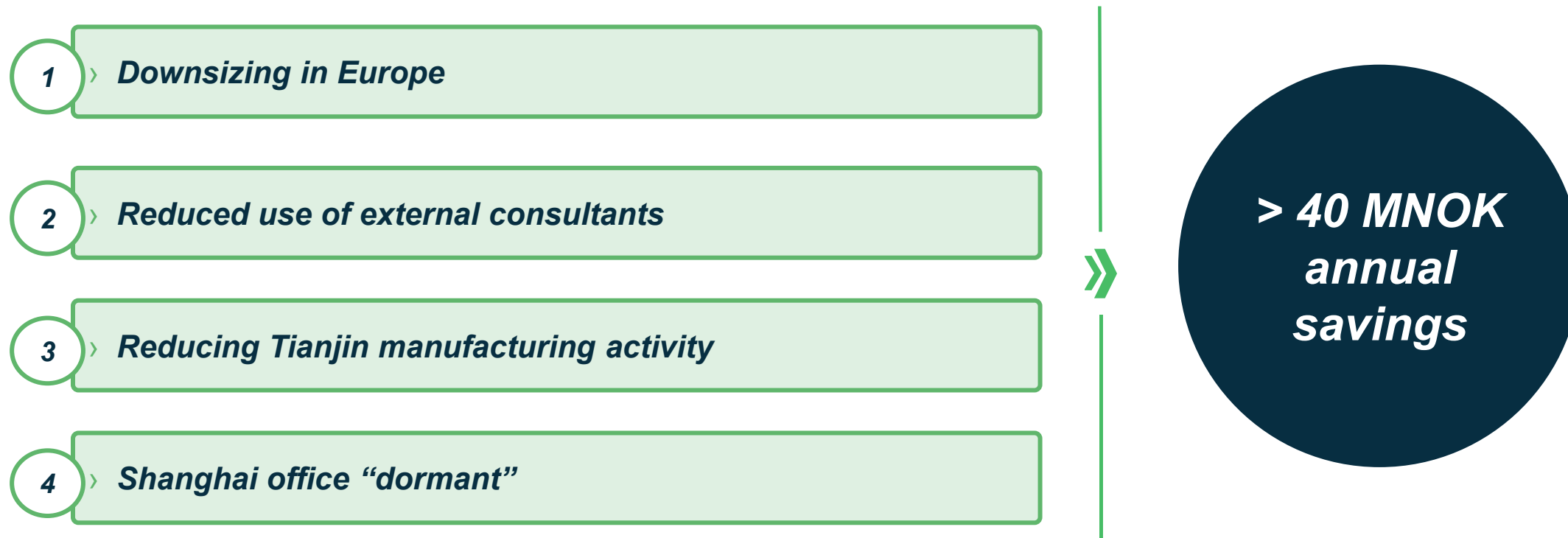
- › Q1 '25 revenues mainly related to deliveries on SALCOS project (ANDRITZ)
- › Components for Gen-3 electrode manufacturing sent from China to Aarhus, Denmark. Ongoing deliveries in Denmark expected to be completed before end of 2025
- › Gross margin in Q1 '25 negatively impacted by NOK 8.2 million in ACES project costs (vs. NOK 17.1 million in Q4 '24). Gross margin, adjusted for ACES, was 69% in Q1 2025 and 66% in 4 2024
- › Other opex decrease of NOK 13 million in Q1 '25 vs Q4'24 primarily driven by lower legal, travel, and project-related costs

Cash balance, changes in cash and backlog

NOK million	Q1 2025	Q4 2024	Q1 2024
Cash balance start of period	191	188	161
EBITDA	-50	-44	-56
Changes in NWC & other	-23	58	81
Investments	-22	-9	-0
Financing	68	-1	-0
Total changes in cash	-26	4	24
Cash balance end of period	165	191	185
Backlog	318	305	445

- › Investments mainly related to expansion of electrode manufacturing capacity in Aarhus
- › Equity injection by Andritz and Mitsubishi of NOK 70 million in January 2025
- › LONGi equity investment (NOK 70 million) expected to be completed and reflected in Q2 '25 financials, pending ODI approval
- › Awarded USD 2.5 million purchase order

The impact of cost reduction measures will increase during 2025



Note: cost savings are partly offset by costs related to increased activity level in Denmark to produce electrodes for the SALCOS project in 2025

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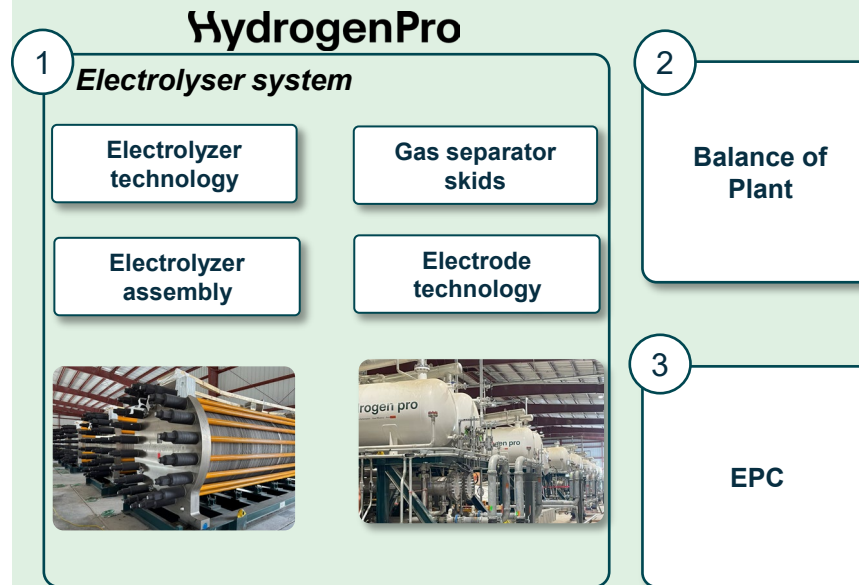


Solid partnerships enable full scope delivery on large-scale projects, globally

Target customers

- › Well-known developers of large renewable energy hubs to produce, store and deliver green hydrogen
- › Customers usually have a global presence, delivering to end-sectors such as green steel production, ammonia production, and grid operators

Green hydrogen project – key components



Customers key selection criteria

- › **Technology**
- › **Cost**
- › **Track record**
- › **Bankability**
- › **Quality assurance**
- › **Local content**
- › **ESG**

Scope delivered with global partners



ANDRITZ

LONGI

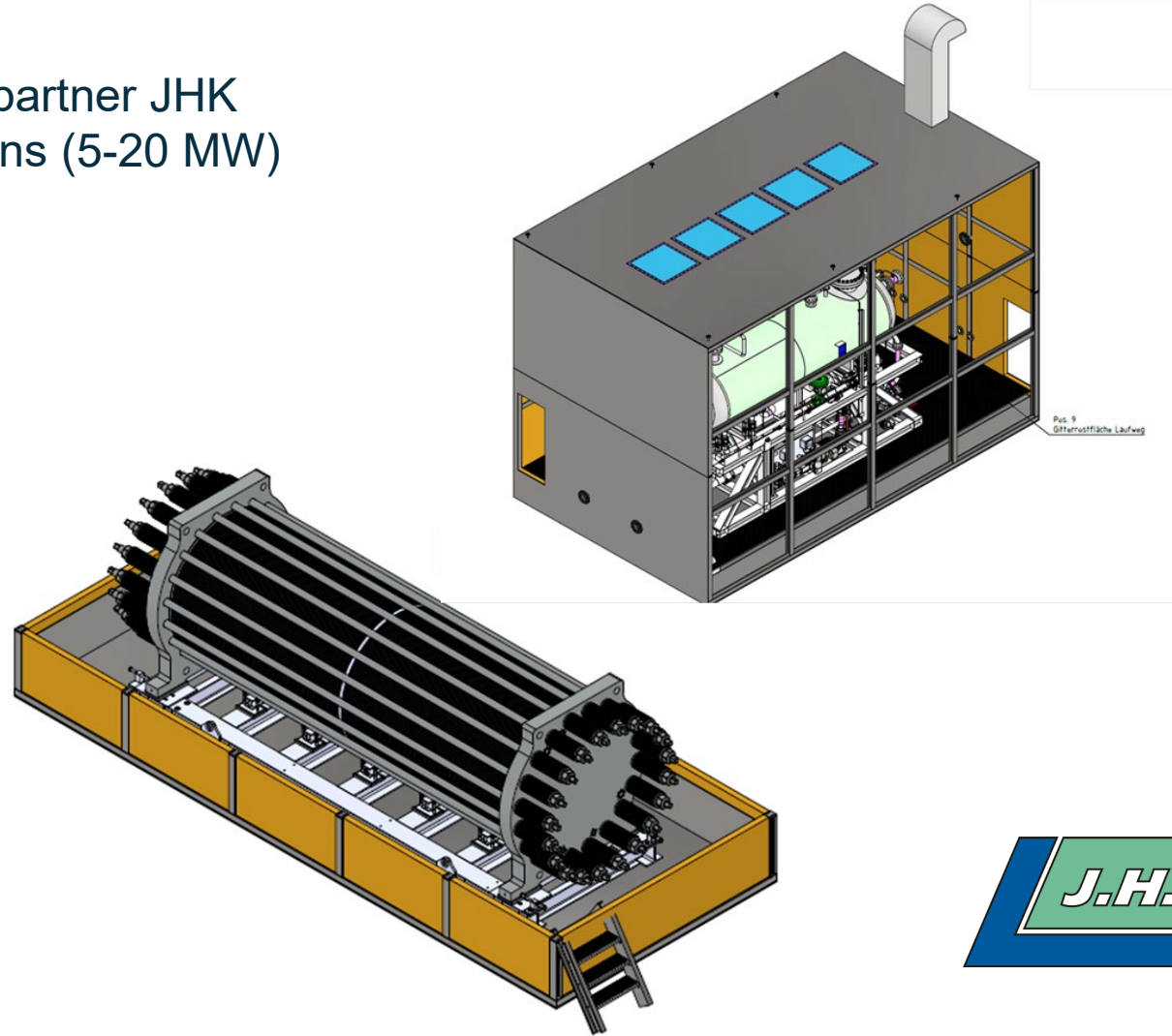


...and partner to address smaller scale projects

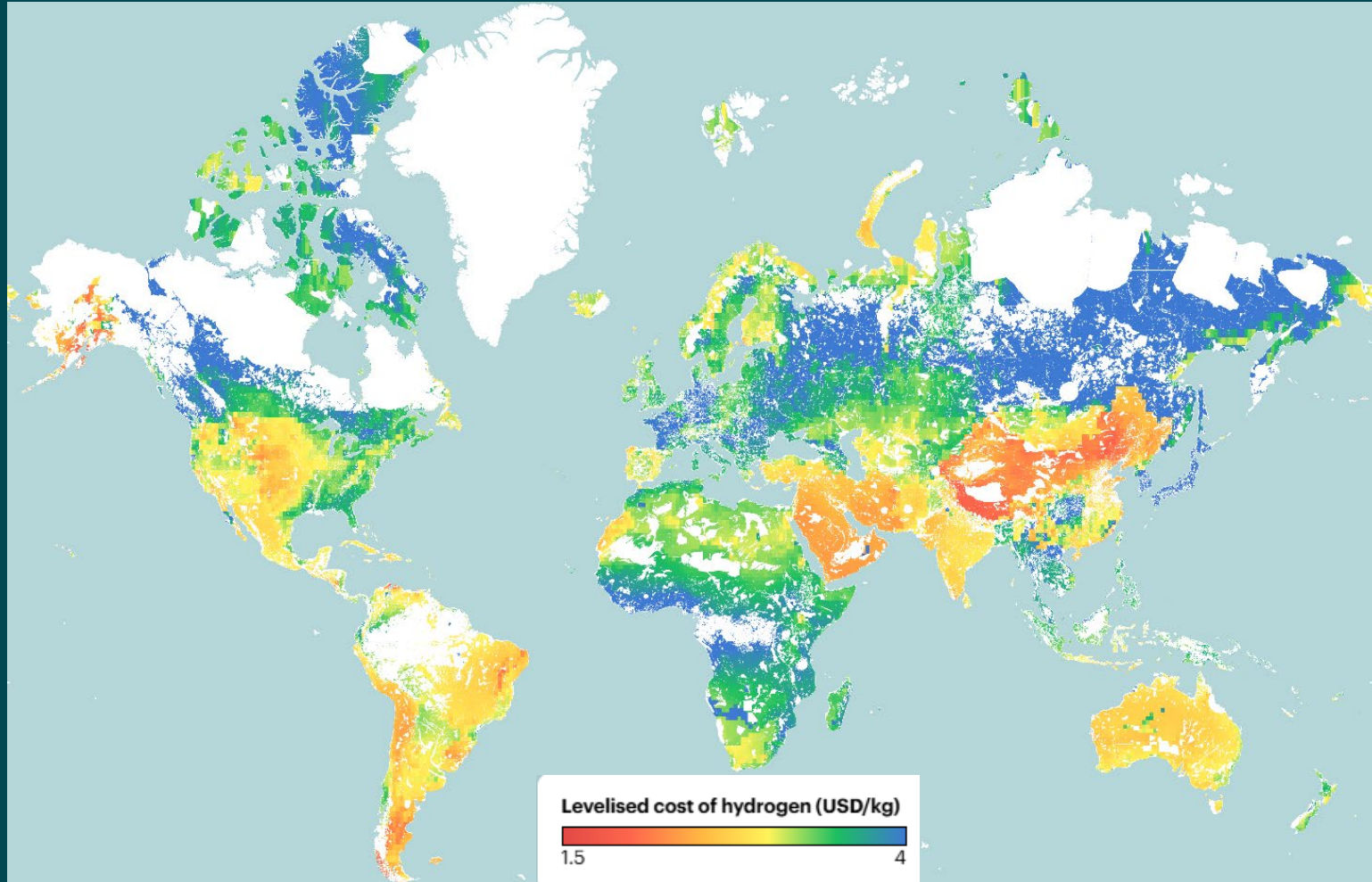
Turn-key Solutions developed through partner JHK
Prefabricated/enclosed small applications (5-20 MW)

Key Benefits

- ✓ Capex efficient installation
- ✓ Flexible and Scalable
- ✓ Prefabricated → fast to deploy
- ✓ Pre-tested → Risk mitigation
- ✓ Low maintenance cost – no buildings
- ✓ Easier to relocate the installation
- ✓ Integrated safety «all in a box»
- ✓ No noble or rare metals



Renewable energy reducing Levelized cost of hydrogen

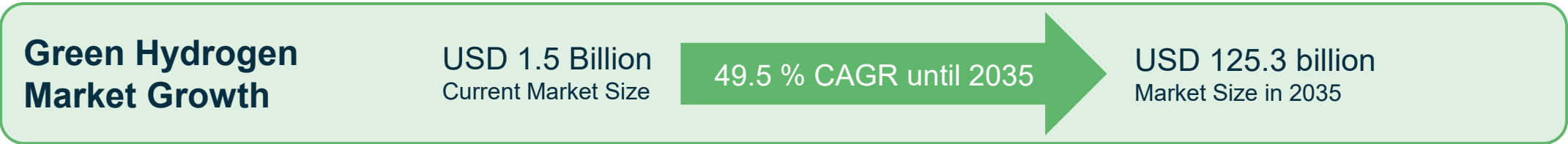


Source: IEA Hydrogen database

Green Hydrogen Markets in 2025



European Union	United States	Middle East	China	India
<p>Leaders: Germany, Spain, Netherlands</p> <p>Support:</p> <ul style="list-style-type: none">Hydrogen BankRenewable Energy Directive (REDIII)	<p>Leaders: California, Texas</p> <p>Support:</p> <ul style="list-style-type: none">IRA incentives (\$8B federal funding for regional hydrogen hubs)	<p>Leaders: UAE, Saudi Arabia, Oman, Morocco</p> <p>Target:</p> <p>UAE 1.4 million tonnes/year by 2031</p> <p>Saudi Arabia: 1.2 million tonnes/year by 2026</p>	<p>Support: National Energy Law (Jan. 2025)</p> <p>Target: 200,000 tonnes of green hydrogen annually by 2025</p>	<p>Support: ~66.6 million for green hydrogen projects in 2025</p> <p>Target: 5 million tons of annual green hydrogen production by 2030</p>



Source: <https://www.rootsanalysis.com/green-hydrogen-market>

Not all hydrogen announcements are negative



EU approves €400m Spanish hydrogen scheme to support 343km of electrolyser capacity

By Charles Cunniff on Apr 9, 2025 | 88 Translations

The European Commission has approved a €400m (Spanish state aid) scheme designed to accelerate green hydrogen production through the European Hydrogen Bank (EHB) scheme as a direct test.

Under the mechanism, the Spanish government will fund projects selected via its for state-funding process managed by the European Climate, Infrastructure and Environmental Executive Agency (EIIA).

The European Commission has stated the scheme will support the construction of up to 343km of installed electrolyser capacity and the production of 3,000 tonnes of green hydrogen in Spain.

Winning projects will secure direct grants per kilowatt of green hydrogen produced for a period of up to 10 years. To qualify, projects will be required to meet EU criteria for renewable fuels of non-biological origin (RFNBO), which will include feasibility of renewable electricity used.

The scheme aligns with Spain's target to install 1,000 km of electrolyser capacity by 2030, and meet Renewable Energy Directive Goals, such as having 42% of hydrogen in the industry come from renewable sources by 2030, rising to 40% by 2035.

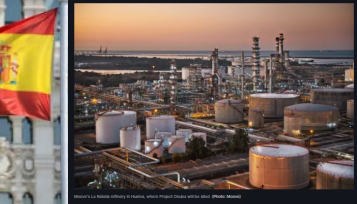
'Green, baby, green' | Spanish prime minister promises billion-euro spend on green hydrogen hubs

Pedro Sánchez positions Spain as a major global player in renewable H2 in contrast to Trump's US



Spain confirms €1.2bn in grants for seven green hydrogen projects — and four more on a waitlist

The largest development to receive funding, the 500MW Project Catalana, will have to waive funding received from the European Hydrogen Bank to accept the Spanish subsidy



Published: April 03, 2025

The Spanish government has published a final proposal for €1.2bn in grants for seven green hydrogen projects, which it had discussed in February this year.

The developers (see table below) will have ten working days from publication on 4 April to repeatedly accept the funding and three years from then to complete their projects.

In addition, the Spanish government has set out a 'waiting list' of four projects that have not been selected for aid in this round but meet the minimum technical, environmental and sustainability criteria, suggesting they could be in line for funding if one of the awarded projects refuses the Spanish government's proposed grants.

German state of Bavaria opens funding round in bid to support up to 50 green hydrogen projects

The state government will cover 45% of electrolyser and associated system costs from €45m funding pot



Published: September 2023, 2024

The German state of Bavaria has opened its first €45m (\$46m) funding round, as part of a wider €20bn initiative to support the development of up to 50 green hydrogen projects within the region.

EU approves Germany's €5bn subsidy scheme for industries to switch to hydrogen, carbon capture and electrification

The scheme will offer two-way carbon contracts for difference, awarded through an auction based on the lowest bid per tonne of CO2 avoided



Published: 16 March 2025, 19:21

Germany's Baden-Württemberg launches €100m hydrogen production funding programme

The German state of Baden-Württemberg will support local hydrogen production projects under a new €100m (\$105m) subsidy programme.



Electrolyser-based projects built within the state can apply for funding up until May 15, 2025. The maximum funding amount per project is €10m (\$10.5m), while small and medium-sized enterprises (SMEs) can secure up to €8.25m (\$8.6m) per project.

27 hydrogen projects shortlisted for government funding

11 April 2025 | Muriel Cozier

The UK government has shortlisted 27 hydrogen projects for the next stage of the Second Hydrogen Allocation Round (HAR2).

The HARs are a government funding mechanism that supports low-carbon hydrogen production in a sector which the government says has the potential to attract more than £1 billion of private sector investment into the by 2029.

The shortlist includes projects that could use hydrogen to help tackle climate change by decarbonising manufacturing and chemical production in areas such as ammonia production, glass manufacturing and sustainable aviation fuel production.

The 27 projects are spread across the UK and the government says the shortlist is a commitment to creating skilled jobs and establishing a hydrogen sector. The shortlist could also lead to projects that help support a 'net-zero energy superpower mission', the government said.

The 27 projects are:

- Aldbrough Hydrogen Pathfinder
- Bardonia Hill Hydrogen
- Binn Ecopark Hydrogen Facility
- Creca Hydrogen Facility
- Fawley Green Hydrogen
- Grangemouth Green Hydrogen
- Green Hydrogen 5
- Grenian Hydrogen St Helens
- Harper Lane Hydrogen
- Hartlebury Green Hydrogen
- Humber H2ub
- Irvine Green Hydrogen Project
- Lhyfe Kemsley
- Lhyfe Wallsend
- Magor Net Zero
- Pembroke Green Hydrogen 1
- Selinus Muir Hydrogen
- Shetland Hydrogen Project 1
- Singleton Birch Kilns
- South Tees Net Zero
- St Austell Green Hydrogen
- Strathallan Hydrogen Facility
- Tees Green Hydrogen Phase 2
- Teesside Green Hydrogen
- Tyseley 10MW
- Walsall Green Hydrogen
- Whitelee Green Hydrogen Phase 2

Three bidders shortlisted to supply hydrogen for UK highway construction after tender relaunched with 67% higher prices

The Lower Thames Crossing could begin construction as early as next year, with aim to use H2 instead of diesel to power equipment and vehicles



Notice Hydrogen Allocation Round 2 (HAR2): shortlisted projects

Published 7 April 2025

Since HAR2 applications closed in Spring 2024, government has conducted a comprehensive assessment process to produce a shortlist of projects that are invited to the next stage of the HAR2 process. The shortlist contains the following 27 electrolytic projects across England, Scotland, and Wales:

Project name	Lead developer	Location
Aldbrough Hydrogen Pathfinder	Aldbrough Pathfinder Ltd	North East
Bardonia Hill Hydrogen	Hygen Energy Holdings Ltd	East Midlands
Binn Ecopark Hydrogen Facility	Binn Ecopark Hydrogen Ltd	Scotland
Creca Hydrogen Facility	Green Cat Hydrogen	Scotland
Fawley Green Hydrogen	Dynamics Limited UK	South East
Grangemouth Green Hydrogen	RWE Generation UK Plc	Scotland
Green Hydrogen 5	Green Hydrogen 5 Ltd	Wales
Grenian Hydrogen St Helens	Grenian Hydrogen Ltd	North West
Harper Lane Hydrogen	Hygen Energy Holdings Ltd	Greater London
Hartlebury Green Hydrogen	Carlton Power Ltd	West Midlands
Humber H2ub®	Uniper Hydrogen UK	East Midlands
Irvine Green Hydrogen Project	ScottishPower	Scotland
Lhyfe Kemsley	Lhyfe SA	South East
Lhyfe Wallsend	Lhyfe SA	North East

Focusing on three main areas



**HydrogenPro's
focus areas**

- › *Established footprint in Europe and North America*
- › *Increased focus on India and Middle East*

Source: IEA Hydrogen database. Commissioning year 2023-2030, electrolysis, feasibility study/ FID/under construction

Green hydrogen as a game-changing decarbonization solution

Multiple new avenues of green hydrogen are becoming unlocked with increasing policy support, especially in hard-to-abate sectors

- More than half of green hydrogen will be consumed as hydrogen, but derivatives will be key to meeting decarbonization targets in new end-use sectors
- New end-use sectors are expected to represent a significant portion of total hydrogen demand

Green hydrogen



Green hydrogen derivatives

Green ammonia



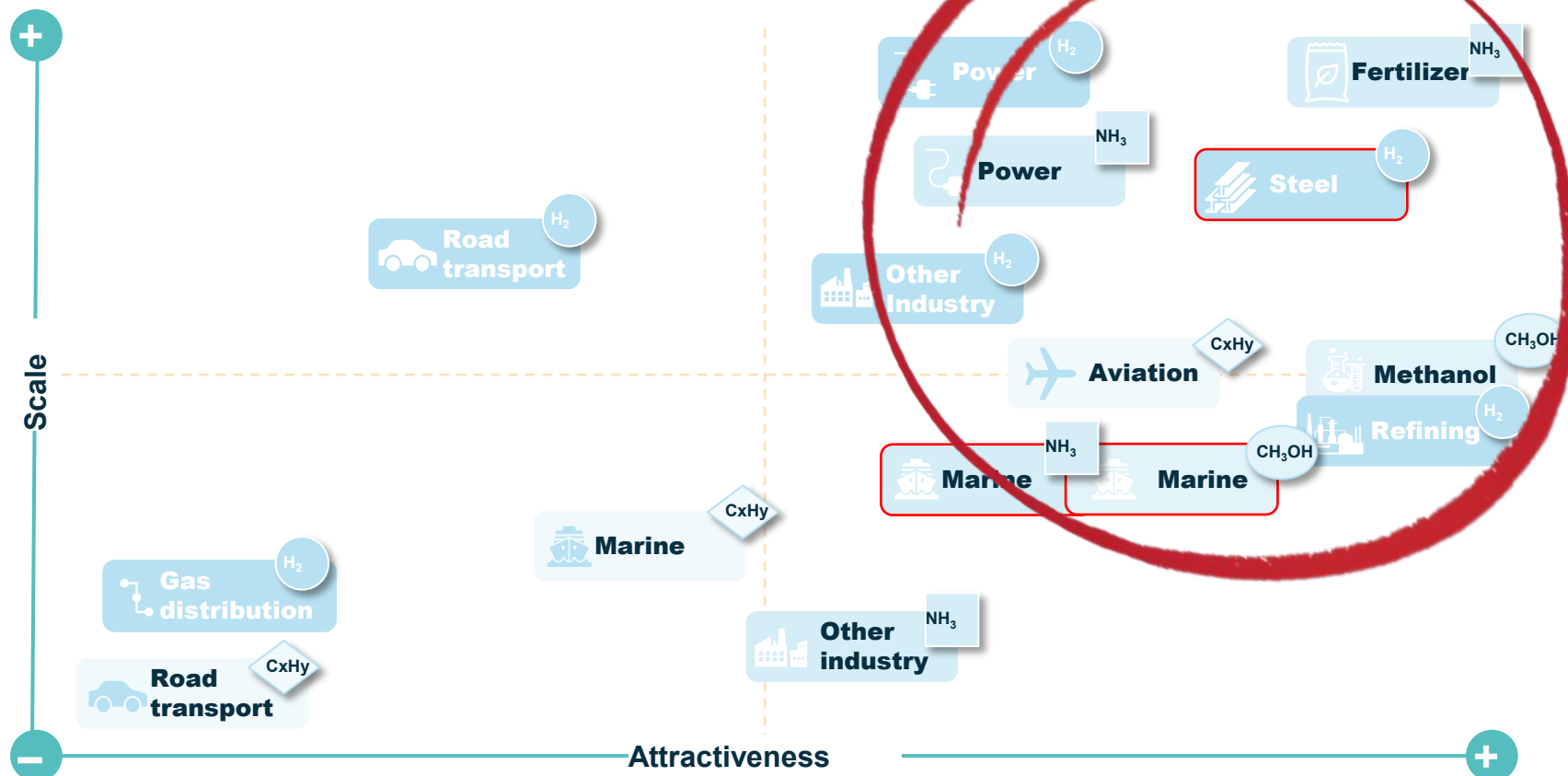
E-methanol



E-fuels

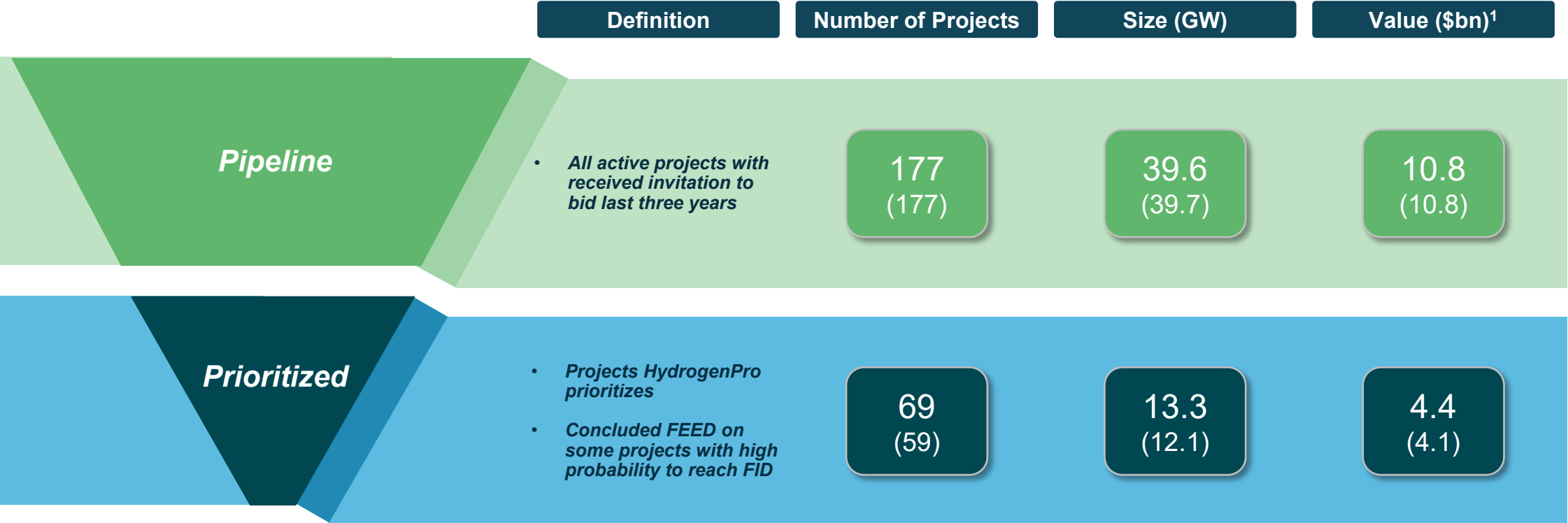


Outlook by end-use sector (2050)



Source: WoodMac.

New strategic direction boosts priority mid term and keep long term stable



Note: All numbers exclude DG Fuels
1. Value is equivalent to €9.9bn and €4.0 bn. Numbers in brackets: data as of previous quarter

Summary

1 ***Solid partnerships enable delivery power on large-scale projects globally, essential to:***

- reduce project risk
- reduce cost
- secure bankability
- win contracts
- increase scope

2 ***HydrogenPro with partner developing standardized small scale container solution***

3 ***HydrogenPro focuses on 3-4 large markets/regions***

4 ***Our offering is suited for the most attractive segments that are hard to abate***

5 ***Increased number of prioritized projects getting closer to FID***

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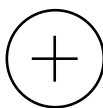


Key measures to deliver market-leading LCOH for our customers

Share of LCOH: ~75%

OPEX: green H₂ production cost

- › **Reduce cell voltage through 3rd Gen electrode technology**
- › **Process optimization, incl. higher uptime and stable performance**
- › **Higher pressure reduce cost of Balance of Plant (BoP) and extra compression**



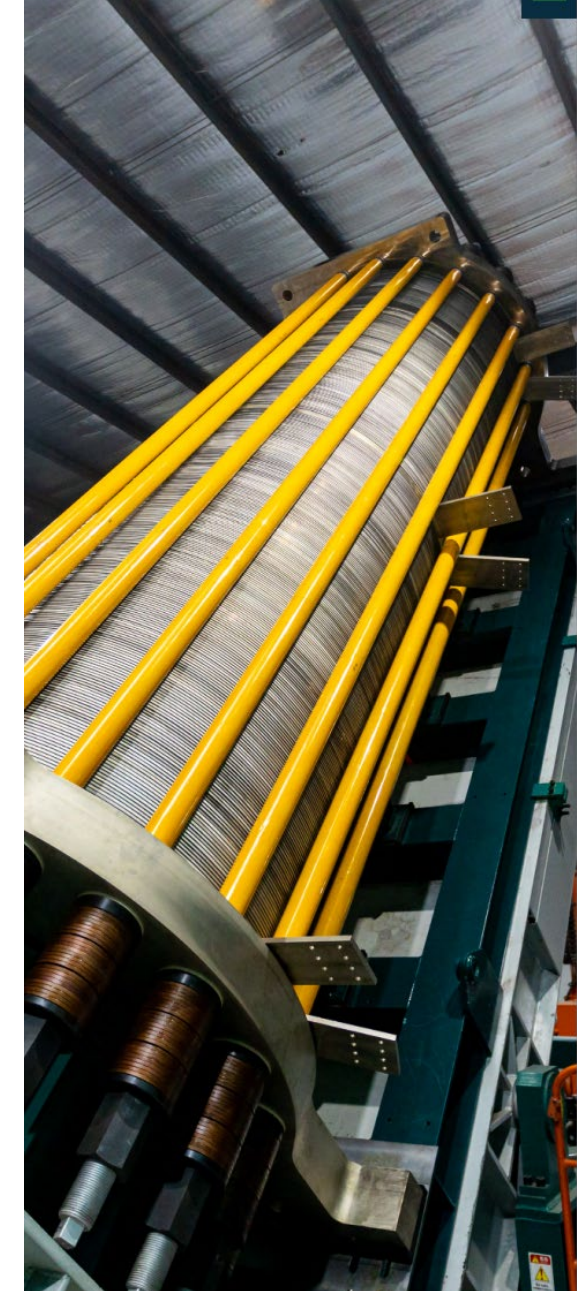
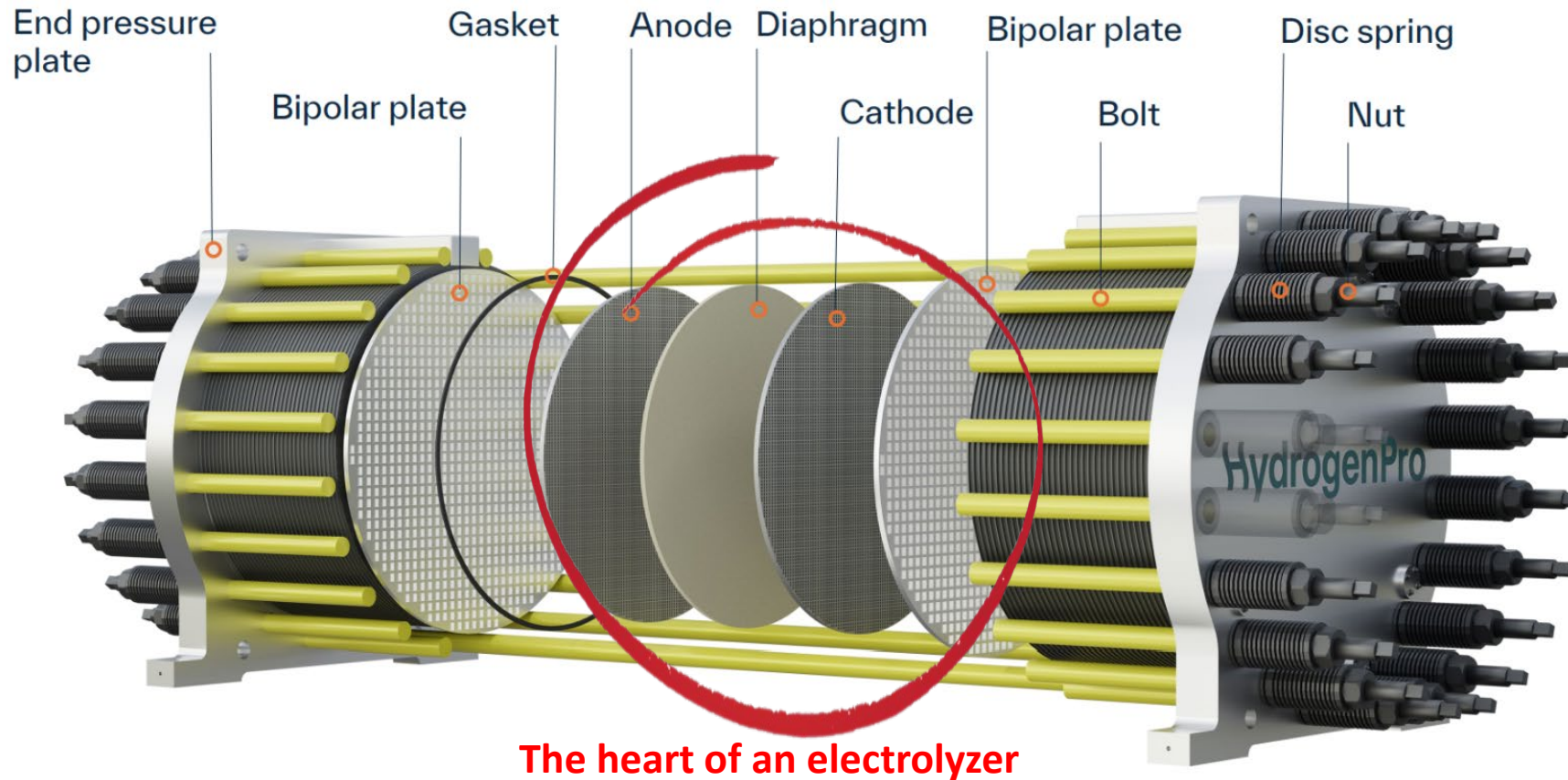
Share of LCOH: ~25%

CAPEX¹: electrolyser cost

- › **Reduce weight**
- › **Smart manufacturing & standardisation**
- › **Material selection and use**
- › **Electrodes without precious catalysts**
- › **Higher current densities (production per unit)**

1) Cost of capital

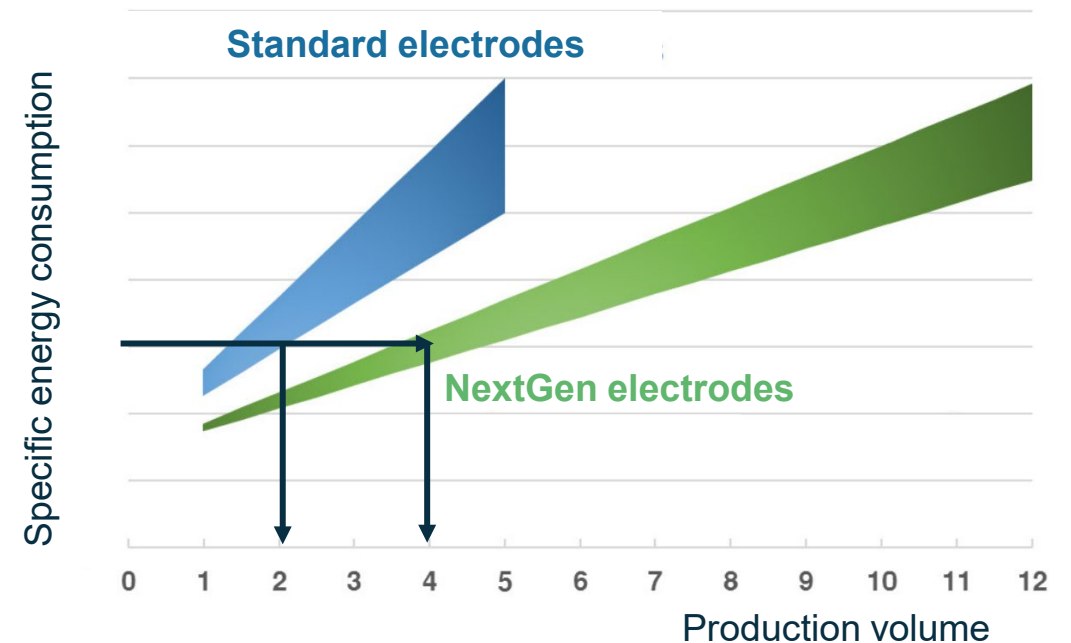
Alkaline Water Electrolyser Stack



Electrode performance is vital for reduced opex

- › Key electrode success factors:
 - Low voltage
 - Low degradation
- › Will lead to improved energy efficiency and allow for higher production rate (volume) per electrolyser stack

Illustration of performance improvement



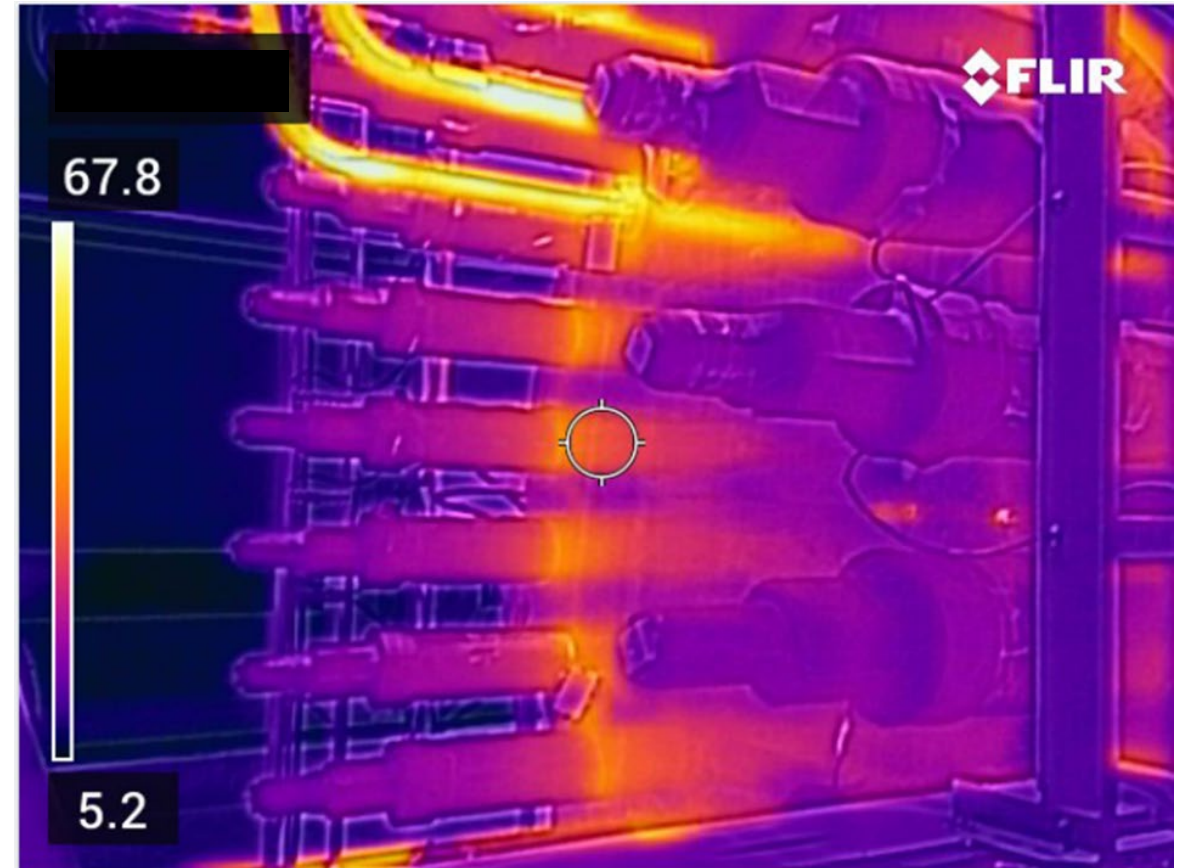
Full-size stack tested under realistic industrial conditions

Main test objectives of new design

- › 500 hours test
- › Full stack with ~50/50% Gen2/Gen3 electrodes
- › Monitoring many operating conditions
- › Tested stable and variable load

Results

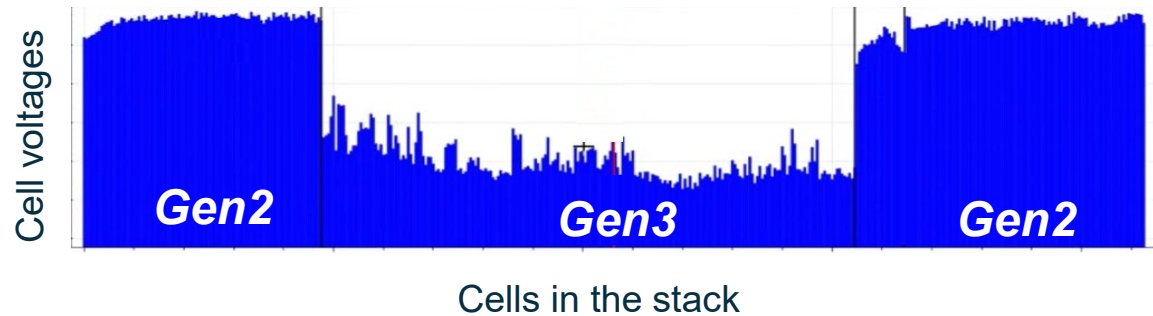
- ✓ 500 hours continuous of operation
- ✓ Good performance values
- ✓ Generation 3 electrodes industrially proven
- ✓ Excellent product qualities confirmed
- ✓ Safe operation from partial to 115% load
- ✓ Electrode performance improved efficiency with >12-14%



Heatmap picture of the stack

Electrode performance confirming significant improvements

Observations after 500 hours test



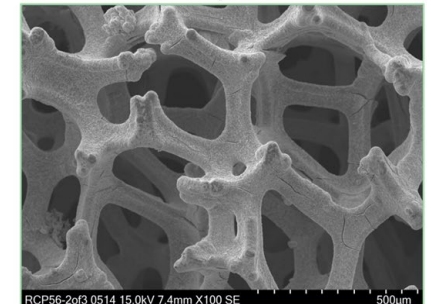
Gen3 showed significant better performance than Gen2 (lower cell voltage)

Significant electrode production improvements

April 2024

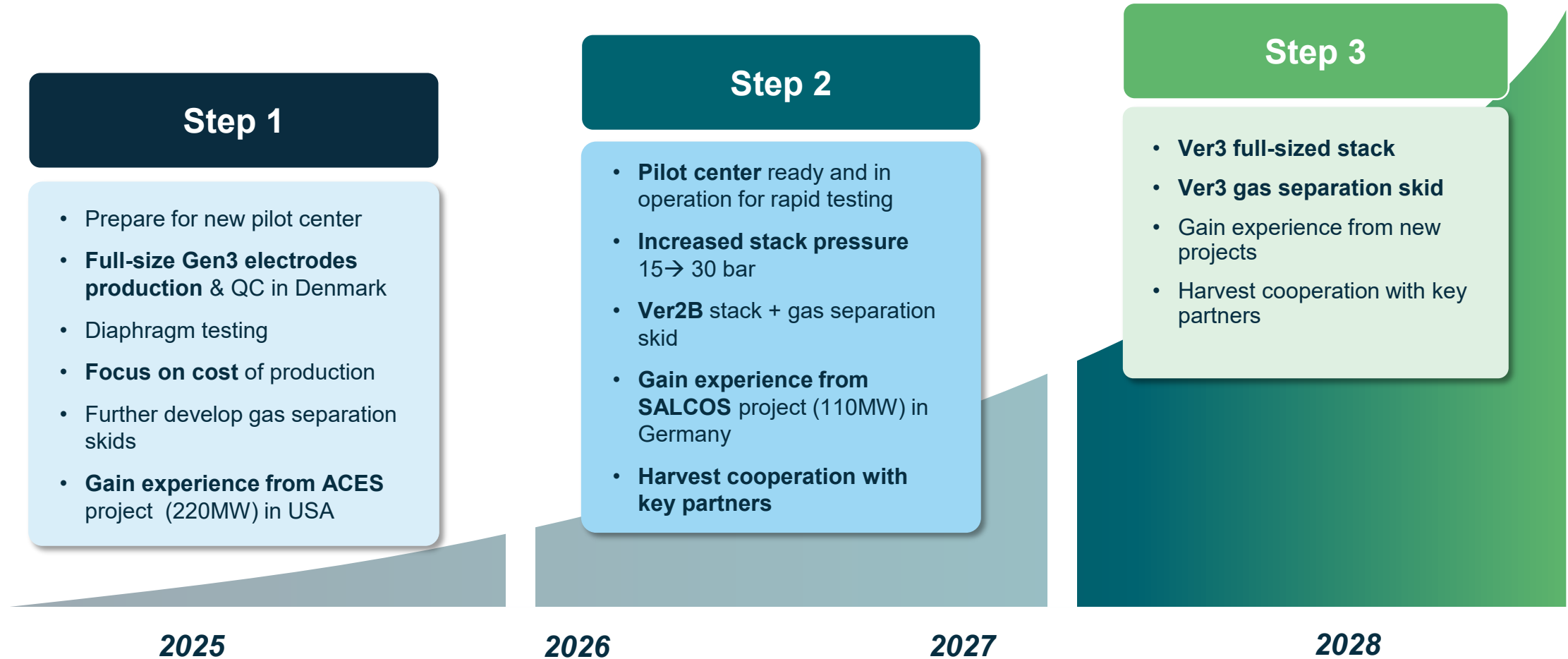


April 2025



Quality Control and optimisation of electrode production in Denmark improved significantly since the test electrodes were produced

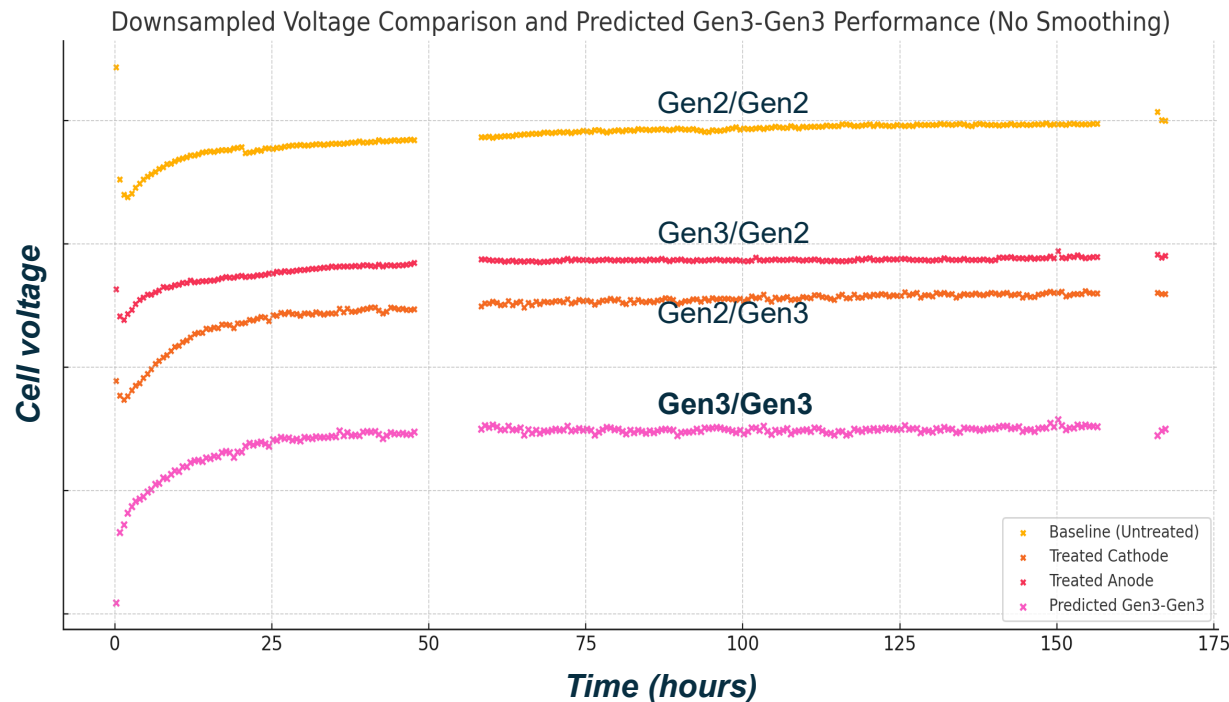
HydrogenPro is continuously improving the electrolyser performance lowering the cost



Recent electrode performance improvements

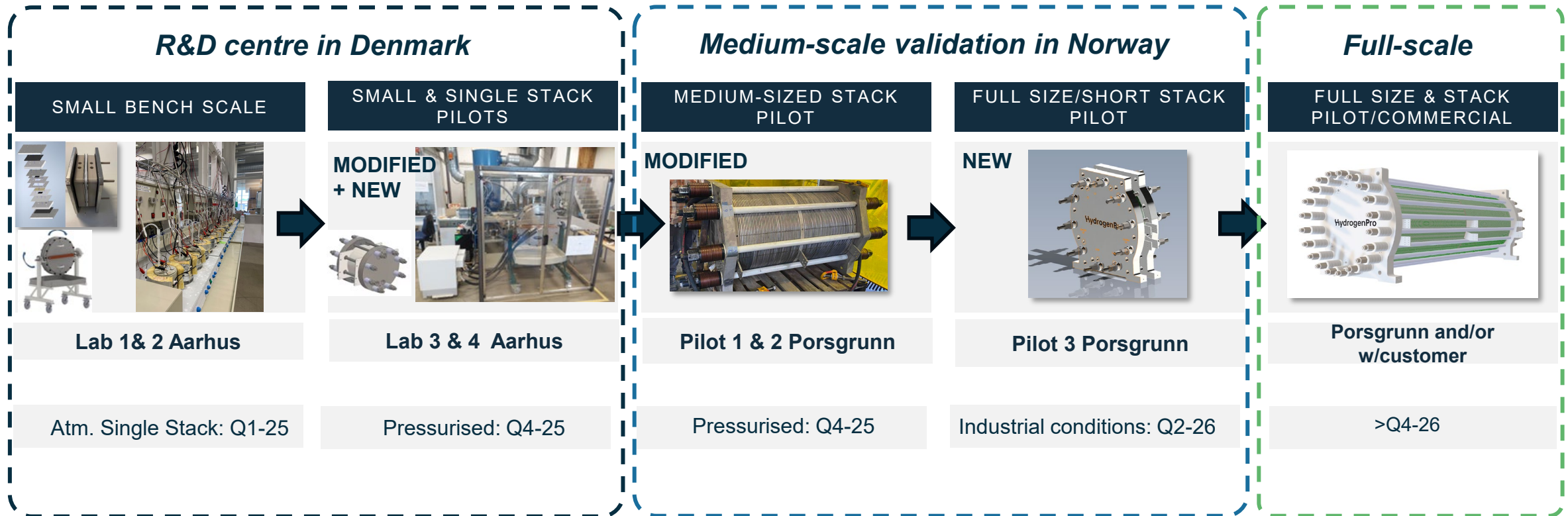
Focus on reducing QC variation:

obtained lower electrode degradation and more repetitive lab results due to better electrode coating



By selecting the very best anodes and cathode results from lab tests, the cell voltage obtained is predicted to drop significantly compared to earlier results

Stack performance improvement required further investments in test and development facilities



Rapid technology development requires more testing and a need for a new test centre
– to be completed in 2026

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Key investment highlights



Vast TAM and massive growth potential for green H₂ underpinned by secular tailwinds

Favorable government policies provide critical support; new end markets unlock a bigger TAM for green H₂



HydrogenPro's 3rd-generation technology drives significant LCOH reductions

Technology developed for 10+ years with extensive R&D efforts



Substantial commercial traction with ACES hub and ANDRITZ contracts

Manufacturing for 220MW ACES project completed; 100MW ANDRITZ project in progress



Manufacturing capacity in place to service demand today with plans to expand globally

Existing 350 MW electrode capacity in Denmark and 500MW electrolyser capacity in China



Scalable business model positioned to grow

Recurring revenue and optimized production systems



World-class leadership team with deep industry knowledge

Management team brings valuable insights and execution capabilities in the hydrogen sector



HydrogenPro

Market leading global
provider of large-scale
green hydrogen
technology & systems

**POWERING
INNOVATION.
ENERGIZING
TOMORROW.**