Press Release

9 November 2026
Medclair AB (publ)

Medclair's new technology opens the way for strategic collaboration and expansion in North America

Medclair has entered into a Letter of Intent (LOI) with a significant international industrial player to develop and commercialize new solutions based on the company's new technology platform. The collaboration covers product development, manufacturing and commercialization, with an initial focus on North America, a market with significant potential across Medclair's three business areas: Medical, Dental and Industry.

The prospective partner has a strong industrial position and established sales channels in the North American market. That the company intends to develop market-adapted products based on Medclair's technology is an important external validation of the technology platform's commercial potential.

By combining Medclair's technology with the partner's industrial capacity and market presence, the conditions are created for significantly broader commercialization and faster international expansion.

“This is one of the strategically most important business steps in Medclair's history. That a significant international player wants to develop products based on our new technology is a strong confirmation of its commercial relevance. At the same time, the collaboration may give us access to a very large market and enable growth on a completely different scale than before,” says Jonas Lundh.

The parties will now continue to work on the technical and commercial prerequisites with the aim of entering into a definitive cooperation agreement. Given that the collaboration is at an early stage, the parties have agreed not to disclose the counterparty's identity for the time being.

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About Us
Medclair is a Swedish cleantech company and a leader in safe and sustainable nitrous oxide management. With operations in twenty countries, Medclair provides innovative solutions that significantly reduce the climate impact of nitrous oxide while improving workplace safety.

The company is listed on NGM Nordic SME. For more information, please visit **www.medclair.com**.

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