

# Ortivus signs exclusive distributor agreement with digital health company HealthCare Software

Ortivus AB and HealthCare Software (HCS) have entered into a collaboration through an exclusive distributor agreement that encompasses the United Kingdom and Ireland. This strategic agreement provides Ortivus with the opportunity to offer HCS' Controlled Drug Management solution. This solution ensures secure end-to-end management of controlled drugs in the prehospital care setting.

We are pleased to announce that Ortivus has joined forces with the Australia-based digital health company HealthCare Software (HCS). Through this partnership, Ortivus will serve as the local representative and distributor for HCS' Controlled Drug Management solution, purpose-built for the safe and accurate management of medications in the Ambulance and Emergency Services settings.

The agreement is exclusive and applies to the United Kingdom and Ireland. In addition to delivering the product, Ortivus will also provide comprehensive service and support.

"We are delighted to enter into this partnership with HCS! The Controlled Drug Management solution is cutting-edge, with functionality that significantly enhances the critical management of controlled drugs in prehospital care. This agreement further strengthens Ortivus' product portfolio, and we eagerly anticipate introducing this innovative technology to our primary markets." – Says Elias Obaid, Global Sales Manager at Ortivus.

Rich Metcalfe, CEO of HealthCare Software said, "HCS is delighted to be partnering with Ortivus, a leading provider of solutions to ambulance services across the world. I'm excited to be working with the team from Ortivus to bring our Controlled Drug Management solution to the UK and Ireland. Ortivus and HCS share deep domain knowledge in pre-Hospital care and our solution nicely complements their product suite".

HCS is based in Australia, where Ortivus since 2021 is represented by the local partner, Corvanta.

### About HealthCare Software

HealthCare Software (HCS) is an Australian Digital Health company with nearly 20 years' experience in delivering exceptional solutions to solve complex healthcare problems. Founded by a clinical pharmacist in 2005, HCS solutions are used in public health settings where accurate and efficient management of medications are valued for clinical and patient safety. HCS solutions are used across more than 200 hospitals by in excess of 30,000 primary care providers.

HCS' Controlled Drug Management solution is purpose-built for Ambulance and Emergency Services with a view to safe and secure end-to-end management of controlled drugs in the station, field and in transit.



Used by 100s of paramedics daily, HCS' Controlled Drug Management ensures Ambulance services can be confident that controlled drugs can be tracked, incidents managed, and audits performed through a simple interface delivered from the cloud and accessible on any device at any time.

Controlled Drug Management can be integrated into systems that support standards-based integration such as HL7 and FHIR and is routinely integrated to Active Directory, Ambulance electronic patient record and Rostering solutions.

## Contacts

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### About Ortivus

Ortivus develops and commercialises MobiMed, e-health and medical technology solutions for a safer and more efficient healthcare. The company was founded in 1985 and is today a leading provider of mobile digital solutions for prehospital care, worldwide. Ortivus' innovations are based on in-depth expertise in cardiology as well as decades of development together with users and customers. The company's headquarters are located in Danderyd, Stockholm. The company has, since 1998, a wholly owned subsidiary based in the United Kingdom and since 2022, a wholly owned subsidiary based in Denmark.

MobiMed is a modular platform that connects and enable real-time information sharing throughout the prehospital care chain. It is currently used by over 12,000 paramedics in over 2,700 emergency vehicles. The platform, MobiMed, consists of several product modules that are completely integrated but can also be used stand-alone. MobiMed comprises four main solutions: MobiMed Monitor, that measures, monitors and shares patients' vital parameters and ECG in real-time, MobiMed ePR, - an electronic patient record for decision support, collection of patient data and clinical documentation, MobiMed enRoute, - a tool for navigation and case management, and MobiMed Life - a range of stand-alone defibrillators.

MobiMed saves vital seconds and enable healthcare professionals make the right decisions in critical situations. MobiMed also contributes to improved quality of care and saved resources.

Ortivus Class A and Class B shares are listed on the NASDAQ Stockholm Small Cap list.

Read more about Ortivus at www.ortivus.com



This information is information that Ortivus is obliged to make public pursuant to the EU Market Abuse Regulation. The information was submitted for publication, through the agency of the contact persons set out above, at 2023-12-01 08:30 CET.

## Attachments

Ortivus signs exclusive distributor agreement with digital health company HealthCare Software