

Q-linea - A targeted ASTar launch strategy

Q-linea is in the early stage of its targeted European launch strategy. The strong point is that Q-linea has developed a product ready for clinical use with positive initial feedback. The main go-to-market challenge is that it could take a bit longer to introduce ASTar in Europe without an international partner. The European market will require supporting clinical studies, including positive peer-to-peer review, before accepting rapid AST as a larger part of the standard of care.

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Attachments

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