PRESS RELEASE 18 June 2021

# Physitrack

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# PHYSITRACK ANNOUNCES OUTCOME OF THE OFFERING IN CONNECTION WITH FIRST DAY OF TRADING IN PHYSITRACK PLC'S SHARES ON NASDAQ FIRST NORTH PREMIER GROWTH MARKET

Physitrack PLC ("Physitrack" or the "Company"), domiciled in the UK and Wales, a leading and fast-growing B2B SaaS and Virtual Care provider within the remote patient engagement sector, today announces the outcome of the Offering of the Company's shares (the "Offering") and the listing of the shares on Nasdaq First North Premier Growth Market (the "Listing"). The Offering attracted very strong interest from Swedish and international institutional investors and the general public in Sweden and Finland and the Offering was heavily oversubscribed. Trading on Nasdaq First North Premier Growth Market commences today, 18 June 2021.

The Offering in brief:

- The price per share in the Offering was SEK 40, corresponding to a total value of all the outstanding shares in Physitrack of approximately SEK 624 million upon completion of the Offering.
- The Offering comprised 4,375,000 newly issued shares, corresponding to a total value of SEK 175 million, excluding any over-allotment option as described below.
- In order to cover any over-allotment in connection with the Offering, the Company has committed to issue up to 656,250 additional shares, corresponding to up to 15 percent of the total number of shares in the Offering (the "Over-Allotment Option").
- If the Over-allotment Option is fully exercised, the Offering constitutes a total of 5,031,250 shares, which corresponds to approximately 31 percent of the total number of shares in the Company and total proceeds of approximately SEK 201 million.
- Consensus Asset Management (through the funds Consensus Småbolag and Consensus Sverige Select) and Atlant Fonder undertook, under certain conditions, and at the same offering price as other investors, to subscribe for shares corresponding to a total value of SEK 125 million. The undertakings represent, in aggregate, 20 percent of the outstanding shares in the Company upon completion of the Offering and approximately 71 percent of the number of shares in the Offering (approximately 62 percent assuming the Over-Allotment Option is exercised in full).
- Trading on Nasdaq First North Growth Market Premier commences today, 18 June 2021 under the ticket "PTRK". Settlement will take place on 22 June 2021.

# Henrik Molin, CEO and founder of Physitrack, comments:

"The IPO of Physitrack is the next step in our growth journey to continue bringing our solution to even more healthcare providers and patients around the world. The strong interest in the IPO is proof of the support we see among investors. We are pleased to have attracted strong institutional names among our new shareholders, as well as a diverse base of investors among the general public in Sweden and Finland."

# Elaine Sullivan, Chairperson of the board of directors of Physitrack, comments:

"Physitrack has now embarked on the next phase in the company's growth journey. I have great confidence in the company and the management team's capacity to succeed in a public environment. I very much look forward to being a part of the journey ahead."

# **About Physitrack**

Established in 2012 by Henrik Molin and Nathan Skwortsow, Physitrack is a fast growing, global B2B virtual care provider within the remote patient engagement sector. The Company focuses on remote care and has two business lines:

- A SaaS based software platform tailored to the needs of healthcare providers, notably physiotherapists, enabling the digitalization of the patient journey, from initial contact to patient interactions and outcomes tracking.
- A Virtual Care offering where Physitrack is retained by businesses to offer remote physiotherapy on demand by using the Physitrack technology platform.

The SaaS offering has about 89,000 paying healthcare provider users and registered patients in more than 180 countries globally. The software suite also comprises an in-house developed Telehealth solution and a sector-leading digital exercise library on a scalable technology platform based on AWS cloud architecture.

# **Stabilisation measures**

In connection with the Offering, DNB Markets as the stabilisation manager, may over-allot shares to conduct transactions aimed to stabilise, maintain or in other ways support the market price of the Company's shares at a higher level than the one that might otherwise have prevailed in the open market. Such stabilisation transactions may be conducted on Nasdaq First North Premier Growth Market, over-the-counter market or any other way and may be executed any time during the period that starts from the first day of trading in the Company's shares on Nasdaq First North Premier Growth Market, and ending not later than 30 calendar days thereafter. DNB Markets is, however, not required to conduct such transactions and there is no assurance that such measures will be undertaken. Under no circumstances will transactions be carried out at a higher price than that the price in the Offering.

DNB Markets may utilise the Over-allotment Option to over-allot shares in order to enable stabilisation measures. The stabilisation measures, if conducted, may be discontinued at any time without prior notice but must be discontinued no later than within the aforementioned 30-day period. DNB Markets must, no later than by the end of the seventh daily market session after the stabilisation measures have been undertaken, in accordance with article 5(4) of the Market Abuse Regulation (EU) 596/2014 and the Commission Delegated Regulation (EU) 2016/1052, disclose that stabilisation measures have been undertaken. Within one week after the end of the stabilisation period, DNB Markets will, through the agency of the Company, disclose whether or not stabilisation measures were undertaken, the date on which stabilisation started, the date on which stabilisation was last carried out as well as the price range within which stabilisation was carried out for each of the dates when stabilisation measures were conducted.

#### Advisors

DNB Markets is the Sole Global Coordinator and Sole Bookrunner in the Offering. Baker McKenzie is the legal advisor to the Company as to Swedish and UK law. White & Case acts as legal advisor to the Sole Global Coordinator and Sole Bookrunner.

#### Contacts

Elaine Sullivan, Chair of the board of directors es@physitrack.com, +44 208 133 9325

Henrik Molin, CEO hpm@physitrack.com, +44 208 133 9325

Charlotte Goodwin, CFO cg@physitrack.com, +44 208 133 9325

Website: http://www.physitrackgroup.com

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This press release is not an offer or an invitation to subscribe for or acquire securities in the Company and is not a prospectus for the purposes of Regulation (EU) 2017/1129 (the "**Prospectus Regulation**"). The Offering referred to in this press release may only be effected through a prospectus and a potential investors should not make an investment decision based on other information than as disclosed in such a prospectus. The press release has not been approved by any regulatory authority in any jurisdiction. A prospectus has been prepared in connection with the Offering and scrutinized and approved by the Swedish Financial Supervisory Authority (Sw. Finansinspektionen) which is the national competent authority in Sweden with regard to the Prospectus Regulation.

In the United Kingdom, this press release and any other materials in relation to the securities described herein is only being distributed to, and is only directed at, and any investment or investment activity to which this document relates is available only to, and will be engaged in only with, "**qualified investors**" (within the meaning of the United Kingdom version of the EU Prospectus Regulation (2017/1129/ EU) which is part of United Kingdom law by virtue of the European Union (Withdrawal) Act 2018) who are (i) persons having professional experience in matters relating to investments who fall within the definition of "investment professionals" in Article 19(5) of the Financial Services and Markets Act 2000 (Financial Promotion) Order 2005 (the "**Order**"); or (ii) high net worth entities falling within Article 49(2)(a) to (d) of the Order (all such persons together being referred to as "**relevant persons**"). In the United Kingdom, any investment or

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This press release does not identify or suggest, or purport to identify or suggest, the risks (direct or indirect) that may be associated with an investment in the Company's shares. Any investment decision to acquire or subscribe for shares in connection with the Offering must be made on the basis of all publicly available information relating to the Company and the Company's shares. Such information has not been independently verified by the Sole Global Coordinator. The Sole Global Coordinator is acting for the Company in connection with the Offering and no one else and will not be responsible to anyone other than the Company for providing the protections afforded to its clients nor for giving advice in relation to the Offering or any other matter referred to herein.

This press release does not constitute a recommendation for any investors' decisions regarding the Offering. Each investor or potential investor should conduct a self-examination, analysis and evaluation of the business and information described in this press release and any publicly available information. The price and value of the securities can decrease as well as increase. Achieved results do not provide guidance for future results. Neither the contents of the Company's website nor any other website accessible through hyperlinks on the Company's website are incorporated into or form part of this press release.

# **Forward-looking statements**

This press release contains forward-looking statements that reflect the Company's intentions, beliefs, or current expectations about and targets for the Company's and the Group's future results of operations, financial condition, liquidity, performance, prospects, anticipated growth, strategies and opportunities and the markets in which the Company and the Group operates. Forward-looking statements are statements that are not historical facts and may be identified by words such as "believe", "expect", "anticipate", "intend", "may", "plan", "estimate", "will", "should", "could", "aim" or "might", or, in each case, their negative, or similar expressions. The forward-looking statements in this press release are based upon various assumptions, many of which are based, in turn, upon further assumptions. Although the Company believes that the expectations reflected in these forward-looking statements are reasonable, it can give no assurances that they will materialize or prove to be correct. Because these statements are based on assumptions or estimates and are subject to risks and uncertainties, the actual results or outcome could differ materially from those set out in the forward-looking statements as a result of many factors. Such risks, uncertainties, contingencies and other important factors could cause actual events to differ materially from the expectations expressed or implied in this release by such forward-looking statements. The Company does not guarantee that the assumptions underlying the forwardlooking statements in this press release are free from errors and readers of this press release should not place undue reliance on the forward-looking statements in this press release. The information, opinions and forward-looking statements that are expressly or implicitly contained herein speak only as of its date and are subject to change without notice. Neither the Company nor anyone else undertake to review, update, confirm or to release publicly any revisions to any forward-looking statements to reflect events that occur or circumstances that arise in relation to the content of this press release, unless it is not required by law or Nasdaq First North Premier Growth Market rule book for issuers.

#### Information to distributors

Solely for the purposes of the product governance requirements contained within: (a) EU Directive 2014/65/EU on markets in financial instruments, as amended ("**MiFID II**"); (b) Articles 9 and 10 of Commission Delegated Directive (EU) 2017/593 supplementing MiFID II; and (c) local implementing measures (together, the "**MiFID II Product Governance Requirements**"), and disclaiming all and any liability, whether arising in tort, contract or otherwise, which any "manufacturer" (for the purposes of the MiFID II Product Governance Requirements) may otherwise have with respect thereto, the shares in Physitrack have been subject to a product approval process, which has determined that such shares are: (i) compatible with an end target market of retail investors and investors who meet the criteria of professional clients and eligible counterparties, each as defined in MiFID II; and (ii) eligible for distribution through all distribution channels as are permitted by MiFID II (the "**EU Target Market Assessment**"). Solely for the purposes of each manufacturer's

product approval process in the United Kingdom, the target market assessment in respect of the shares in the Company has led to the conclusion that: (i) the target market for such shares is only eligible counterparties, as defined in the FCA Handbook Conduct of Business Sourcebook, and professional clients, as defined in Regulation (EU) No 600/2014 as it forms part of domestic law by virtue of the European Union (Withdrawal) Act 2018 ("**UK MiFIR**"); and (ii) all channels for distribution of such shares to eligible counterparties and professional clients are appropriate (the "**UK Target Market Assessment**" and, together with the EU Target Market Assessment, the "**Target Market Assessment**"). Notwithstanding the Target Market Assessment, Distributors should note that: the price of the shares in Physitrack may decline and investors could lose all or part of their investment; the shares in Physitrack offer no guaranteed income and no capital protection; and an investment in the shares in Physitrack is compatible only with investors who do not need a guaranteed income or capital protection, who (either alone or in conjunction with an appropriate financial or other adviser) are capable of evaluating the merits and risks of such an investment and who have sufficient resources to be able to bear any losses that may result therefrom. The Target Market Assessment is without prejudice to the requirements of any contractual, legal or regulatory selling restrictions in relation to the Offering.

For the avoidance of doubt, the Target Market Assessment does not constitute: (a) an assessment of suitability or appropriateness for the purposes of MiFID II or UK MiFIR; or (b) a recommendation to any investor or group of investors to invest in, or purchase, or take any other action whatsoever with respect to the shares in Physitrack.

Each distributor is responsible for undertaking its own target market assessment in respect of the shares in Physitrack and determining appropriate distribution channels.