

Presis Vegdrift AS Norway Orders Klimator Solutions Worth Approximately SEK 7 Million

Presis Vegdrift as has placed an order valued at approximately SEK 7 Million with Klimator AB, a leading provider of road weather intelligence and decision support solutions. The order represents a step in the companies' collaboration and reflects continued demand for digitalised and data-driven road maintenance operations. Klimator calculates a revenue of SEK 6 Million for 2026.

The order includes expanded use of Klimator's Saltera platform and supports Presis Vägdrift's continued efforts in digitalization and automation. The solution enables data-driven, optimized, and increasingly automated operations through advanced analysis of road conditions.

By combining real-time data with forecast-based insights, the platform supports the planning and execution of maintenance measures, enabling efficient resource utilization while maintaining road safety. The system also contributes to increased automation of operational workflows.

The delivery includes Klimator's new road-condition-based salting solution, which automates and controls the salt spreader based on real-time measurements of road conditions combined with forecast data. The system continuously adjusts spreading volumes based on parameters such as road conditions and expected weather developments, supporting efficient resource use and consistent operational performance. The order also includes Saltera Road Status—decision support—and IoT road weather sensors.

"This order marks a milestone for Klimator and reflects the growing demand for digital solutions within road maintenance," says Søren Pedersen, Head of Winter Maintenance at Klimator AB. "It demonstrates how increased automation, based on real-time data and predictive insights, saves resources, reduces manual processes, and contributes positively to the environment."

Delivery is expected to take place during the third to fourth quarter of 2026.

For further information

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Partner Fondkommission AB (phone 0046 31 761 22 30, www.partnerfk.se) is the company's Certified Adviser on Nasdaq First North Growth Market.

About Klimator

Klimator AB is a publicly listed software company with over 30 years of research in applied road climatology. Klimator has two innovations – the data platform Road Condition Data (RCD), providing predictive high precision road weather information, and the sensor fusion solution AHEAD providing real-time detective road weather information. With these innovations, Klimator provides precise and reliable road weather information to the winter maintenance and the automotive industries creating safer roads and enabling scalable autonomous driving (AD) and intelligent driver support systems (ADAS). In 2020, Klimator acquired HedeDanmark's business operations within connected sensors to broaden and strengthen Klimator's product portfolio.

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