

Wirtek Prepares for New Acquisition and Signs Letter of Intent

Wirtek has entered into a non-binding agreement to acquire a profitable Danish SaaS company that develops and sells a content management platform for large enterprises in regulated industries.

The specific company has not yet been disclosed, but the acquisition candidate operates a subscription-based SaaS business with predominantly recurring revenue, and has a customer portfolio consisting of leading companies within life science, defence, energy, financial services, and the public sector. In addition, the company has a track record of profitable growth and zero customer churn in 2025.

The anticipated acquisition is closely aligned with Wirtek's strategy of growth through strategic acquisitions, and will strengthen Wirtek's Solutions portfolio with a profitable, subscription-based product line. Wirtek will simultaneously gain new reference customers among leading companies in regulated industries, creating opportunities for cross-selling across the combined North American and European customer base.

The final completion of the acquisition is planned for July 2026, and is subject to a satisfactory outcome of the due diligence process as well as the negotiation and execution of a binding share purchase agreement.

The purchase price will be paid in cash. A portion of the purchase price is fixed and will be paid upon completion of the transaction, while the remaining portion is structured as a multi-year earn-out arrangement tied to the development of recurring revenue in the acquired company for the financial years 2026, 2027, and 2028.

At this stage, this is solely a letter of intent, and accordingly no guarantee is given that the transaction will be completed.

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