

Year-end & Q4 report

1 July 2023 – 30 June 2024

RVRC Holding AB (publ)

The report concerns the group in which RVRC Holding AB (559129-4623)
is the parent company and which is referred to in the report as RevolutionRace



FOURTH QUARTER & FULL YEAR HIGHLIGHTS

Financial development & significant events during the fourth quarter

- Net sales for the period increased by 13 percent and amounted to SEK 407 (362) million.
- Gross profit amounted to SEK 293 (269) million, corresponding to a gross margin of 71.9 (74.5) percent.
- EBIT amounted to SEK 74 (68) million, corresponding to an increase of 9 percent.
- EBIT margin amounted to 18.3 (18.9) percent.
- Earnings per share before dilution amounted to SEK 0.54 (0.48) and after dilution to SEK 0.53 (0.48).

Financial development and significant events during the full year

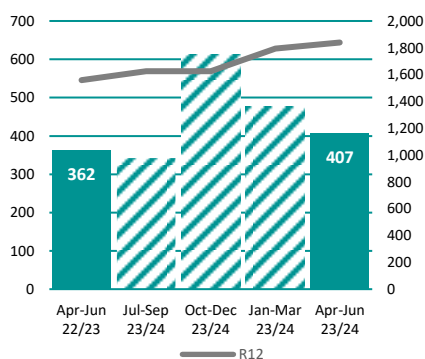
- Net sales for the period increased by 18 percent and amounted to SEK 1,840 (1,560) million.
- Gross profit amounted to SEK 1,312 (1,126) million, corresponding to a gross margin of 71.3 (72.2) percent.
- EBIT amounted to SEK 386 (310) million, corresponding to an increase of 24 percent.
- EBIT margin amounted to 20.9 (19.9) percent.
- Adjusted EBIT amounted to SEK 389 (322) million, corresponding to an increase of 21 percent.
- Adjusted EBIT margin amounted to 21.1 (20.6) percent.
- Earnings per share before dilution amounted to SEK 2.73 (2.15) and after dilution to SEK 2.72 (2.15).
- The Board proposes a dividend of 1.20 (0.86) SEK per share.

Financial overview

SEKm	Apr-Jun 23/24	Apr-Jun 22/23	Δ	Jul-Jun 23/24	Jul-Jun 22/23	Δ
Net sales	407	362	13%	1,840	1,560	18%
Average order value (AOV), (SEK)*	939	842	12%	942	875	8%
Gross profit*	293	269	9%	1,312	1,126	17%
EBIT*	74	68	9%	386	310	24%
Adjusted EBIT* 1)	74	68	9%	389	322	21%
Result for the period	61	54	13%	308	243	27%
Earnings per share before dilution, SEK	0.54	0.48	13%	2.73	2.15	27%
Earnings per share after dilution, SEK	0.53	0.48	10%	2.72	2.15	27%
Gross margin*	71.9%	74.5%	-2.6 pp	71.3%	72.2%	-0.9 pp
EBIT margin*	18.3%	18.9%	-0.6 pp	20.9%	19.9%	1.1 pp
Adjusted EBIT margin*	18.3%	18.9%	-0.6 pp	21.1%	20.6%	0.5 pp

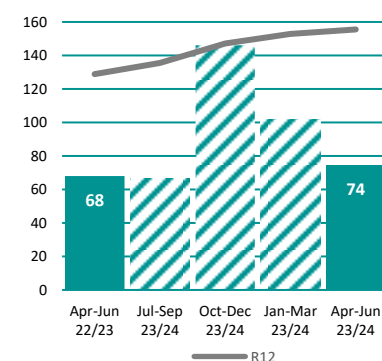
Net sales

Per quarter and rolling 12 months



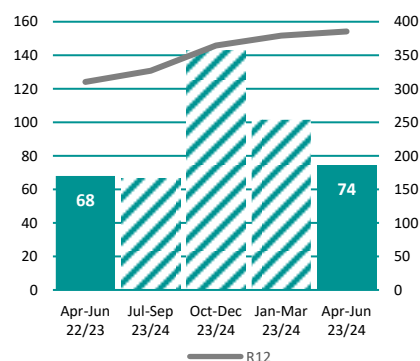
Adjusted EBIT¹⁾

Per quarter and rolling 12 months



EBIT

Per quarter and rolling 12 months



RevolutionRace financial year is 1 July – 30 June.

1) Excluding costs for the incentive programme (LTIP), which amounted to SEK 3 million during the second quarter 23/24 and to SEK 12 million during the second quarter 22/23.

* Alternative performance measures, see pages 17-18.

COMMENTS FROM THE CEO

A year of continued growth and profitability

We reflect on another strong fiscal year with sustained sales growth and profitability that ranks at the top of our industry. Total sales for the year amounted to SEK 1,840 (1,560) million, an increase of 18 percent from the previous fiscal year. This represents strong performance, particularly given the challenging market conditions. In the fourth quarter, our net sales reached SEK 407 (362) million, reflecting a growth of 13 percent. The company's continued growth and strong cash flow provide the foundation to expand in many markets. The Board proposes increasing the dividend by 40 percent to 1.20 (0.86) SEK per share.

Growth in an international market

We continue to deliver growth in all regions, both over the full year and during the fourth quarter. Sales in the Rest of the World region grew by 18 percent in the fourth quarter, in the DACH region the growth was 13 percent, and the Nordic region grew by 7 percent compared to the same quarter last year. This marks four consecutive quarters of growth in the Nordics, despite the challenging consumer market in the region. The sales increase in local currency in the fourth quarter was 12 percent.

For the full fiscal year, we can report solid growth primarily driven by our presence in markets outside the Nordics, fully aligned with our growth strategy to expand internationally. The Rest of the World region grew the most at 24 percent, followed by the DACH region at 20 percent, and the Nordic region at 8 percent. We deliver industry-leading profitability and believe we have significantly increased our market share in several markets. The sales increase in local currency for the full year was 14 percent.

It is encouraging to see a strong sales growth, both during the quarter and the fiscal year, in major markets where we have significant growth potential. The United Kingdom is a good example of this.

An industry-leading margin

We continue to maintain strong gross and operating margins even in these uncertain times. A stable and high profitability gives us flexibility to make progress when other market players face challenges. Our EBIT margin for the year is 21 percent. We are proud to be industry leading, with both earnings and margins having improved compared to the previous year. Adjusted EBIT for the year amounted to SEK 389 (322) million, representing an increase of 21 percent. EBIT in the fourth quarter grew by 9 percent, reaching SEK 74 (68) million, which corresponds to an EBIT margin 18.3 (18.8) percent.

Gross profit in the quarter increased by 9 percent to SEK 293 (269) million, with a gross margin of 71.9 (74.5) percent. The difference in gross margin is partly explained by a positive one-off event in the fourth quarter of the previous year, equivalent to 0.7 percentage points.

Financial position and dividend

Inventory has increased as planned to enable higher sales volumes in the future and continues to be well-balanced. Together with this year's results, we report strong cash flow

for the year, ending with a net cash position of SEK 282 (139) million and an unused credit facility of SEK 600 million. As a result of the company's continued growth and strong cash flow, the Board proposes a dividend of 1.20 (0.86) SEK per share in accordance with the company's dividend policy.

In the third quarter, a share buyback program was initiated to, among other things, adjust the capital structure. In the fourth quarter, 1,565,511 shares were repurchased for SEK 80 million. Overall, in the recently concluded fiscal year, we distributed SEK 195 million to shareholders, 97 MSEK through the dividend for the year 2022/23, and SEK 97 million through share buybacks.

Increased pace in product development

Satisfied customers are our most important asset, and we have now surpassed 600,000 customer reviews with high ratings, which builds trust in our products. This feedback also provides us with valuable insights for the development and improvement of our product range.

Most of our sales come from our running assortment, products that have been sold for at least one previous season. We are simultaneously expanding and further developing our range with products that can become part of our recurring offering. As part of our growth strategy, we are now accelerating product development and have expanded our product team.

This autumn, we can look forward to a whole range of new products. In the shell category, three new series will be available in different price categories. We are also continuing to introduce new outdoor garments designed for more active training. Additionally, we are expanding our successful alpine collection from last year with a variety of new colors, and we will further develop our shoe category with more products.

Strengthened sustainability efforts

To become the world's most recommended outdoor brand, it is crucial that we take long-term responsibility in product development and other key areas. We continue to focus on and further develop our sustainability efforts and have applied to have our climate goals validated by the Science Based Targets initiative (SBTi) this quarter. We have also implemented a new Product Lifecycle Management system (PLM) during the quarter, which will improve the traceability data management for our products and facilitate future product development, amongst other things.

Outlook

We have a well-developed strategy and a strong financial position that gives us a unique opportunity to continue our growth journey and increase market share in a challenging market environment. Solid growth and strong cash flow provide the foundation to increase our market investments in growth markets for our continued international expansion. At the same time, we can increase our efforts to develop new products, always with the customer in focus, always aiming for high quality at competitive prices.

In the fourth quarter, the company announced new long-term financial goals. These new targets mean that over the next three years, RevolutionRace aims for sustainable and profitable growth with an annual growth target of 20 percent, while maintaining an industry-leading annual adjusted EBIT margin of 20 percent.

We continue to see many players struggling with weak sales and weak consumer sentiment. RevolutionRace is of course not unaffected by the weaker market, but we also believe we are well positioned in the current market climate. Our customer offering is strong, we have a business model with a lower cost base and with good opportunity to managing the business.

During July we noted continued growth. However, due to seasonality the development of the first quarter is, to a large extent, impacted by sales in the latter part of August and September.

Finally, I would like to extend a big thank you to our fantastic employees. Their passion, knowledge, and energy are crucial to the success of RevolutionRace. Thank you for your dedication and hard work. I would also like to take this opportunity to thank our customers and partners for your contribution to the excellent development we are presenting today. For us at RevolutionRace, this is just the beginning of an exciting journey forward.

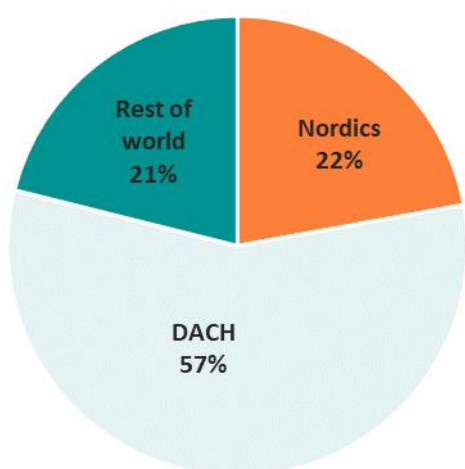
Paul Fischbein, CEO

FINANCIAL DEVELOPMENT

Fourth quarter (Apr – Jun 2024)

Operating income

Net sales in the fourth quarter amounted to SEK 407 (362) million, an increase of 13 (12 in local currencies) percent. The increase in net sales is attributable to higher demand for the company's products in all regions. Net sales in the Nordics increased by 7 percent to SEK 90 (84) million. Net sales in DACH increased by 13 percent to SEK 231 (205) million and in RoW by 18 percent to SEK 86 (73) million.



Share of net sales by region in the fourth quarter

Operating income for the period amounted to SEK 407 (362) million. The difference between net sales and operating income comprises other operating income which is usually attributable to the net of exchange gains and losses. A positive net amount equals Other operating income and a negative net amount equals Other operating expenses. The net amount for the quarter is SEK -1 million, compared to SEK -1 million in the corresponding quarter last year.

Gross profit

Gross profit increased by 9 percent to SEK 293 (269) million, corresponding to a gross margin of 71.9 (74.5) percent. During the fourth quarter of the previous financial year, the gross margin was positively affected by a one-off event corresponding to a net effect of SEK 2.5 million.

Operating profit (EBIT)

Operating profit (EBIT) amounted to SEK 74 (68) million, corresponding to an EBIT margin of 18.3 (18.9) percent.

Goods for resale increased to SEK -114 (-92) million driven by increased net sales. Other external expenses amounted to SEK -184 (-174) million. Personnel expenses in the quarter amounted to SEK -31 (-25) million. Net Other operating income/expenses amounted to SEK -1 (-1) million.

Earnings and earnings per share for the period

Profit before tax amounted to SEK 76 (68) million. Profit for the period was SEK 61 (54) million. Earnings per share before dilution amounted to SEK 0.54 (0.48) and after dilution to SEK 0.53 (0.48).

Cash flow

Cash flow from operating activities amounted to SEK 92 (11) million. The improved cash flow is primarily attributable to an increase in operating liabilities and a decrease in operating receivables compared to the previous quarter.

Cash flow from investment activities amounted to SEK -1 (-2) million. Cash flow from financing activities amounted to SEK -82 (-1) million, primarily attributable to shares repurchased during the quarter. The credit facility has been unutilized during the fourth quarter of 2023/24. Cash flow for the period amounted to SEK 10 (8) million.

Financial position

Net cash amounted to SEK 282 (139) million. Cash and cash equivalents amounted to SEK 295 (154) million. The interest-bearing debt of SEK 12 (15) million consists of lease liabilities of SEK 12 (15) million. Liabilities to credit institutions amounts to SEK 0 (0) million. The group's total credit facility amounts to SEK 600 million, which at the end of the quarter was unutilized. The credit facility expires June 2028.

Net working capital

Net working capital amounted to SEK 187 (218) million. The change is mainly attributable to an increase in trade payables and higher inventory levels. The company has worked to extend payment terms in new supplier agreements during the fiscal year, which has had some impact on trade payables compared to the previous fiscal year.

Investments

Investments affecting cash flow amounted to SEK 1 (2) million. Investments in intangible assets amounted to SEK 0 (1) million. Investments in tangible assets amounted to SEK 0 (1) million.

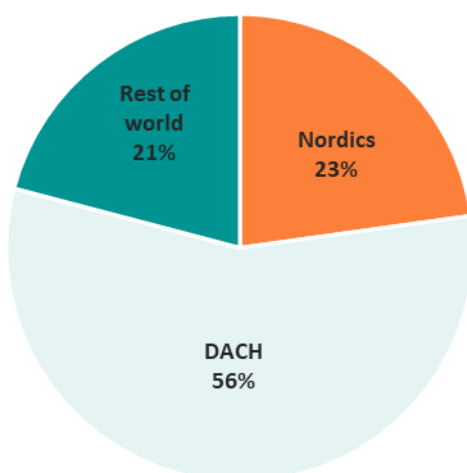
Personnel

The average number of FTEs was 130 (119). The increase in the number of full-time positions is attributable, among other things, to the company's strategy to invest more in product development.

Full year (Jul 2023 – Jun 2024)

Operating income

Net sales during the full year amounted to SEK 1,840 (1,560) million, an increase of 18 (14 in local currencies) percent. The increase in net sales is attributable to higher demand for the company's products in all regions. Net sales in the Nordics increased by 8 percent to SEK 420 (388) million. Net sales in DACH increased by 20 percent to SEK 1,036 (862) million and in RoW by 24 percent to SEK 385 (310) million.



Share of net sales by region in the full year period

Operating income for the period amounted to SEK 1,842 (1,562) million. The difference between net sales and operating income comprises other operating income which is usually attributable to net amount of exchange gains and losses. A positive net amount equals Other operating income and a negative net amount equals Other operating expenses. The net amount for the period is SEK 2 (2) million.

Gross profit

Gross profit increased by 17 percent to SEK 1,312 (1,126) million, corresponding to a gross margin of 71.3 (72.2) percent.

Operating profit (EBIT)

Operating profit (EBIT) amounted to SEK 386 (310) million, corresponding to an EBIT margin of 20.9 (19.9) percent. An incentive program approved by the general meeting (LTIP) was implemented in the second quarter and affected the result with SEK -3 (-12) million. Adjusted for this one-time expense, EBIT amounted to SEK 389 (322) million and the adjusted EBIT margin to 21.1 (20.6) percent.

Goods for resale increased to SEK -528 (-434) million driven by increased net sales. Other external expenses amounted to SEK -806 (-701) million. Personnel expenses in the period amounted to SEK -114 (-110) million, of which SEK -3 (-11) million is attributable to LTIP. Net Other operating income/expenses amounted to SEK 2 (2) million.

Earnings and earnings per share for the period

Profit before tax amounted to SEK 390 (306) million. Profit for the period was SEK 308 (243) million. Earnings per share before dilution amounted to SEK 2.73 (2.15) and after dilution to SEK 2.72 (2.15).

Cash flow

Cash flow from operating activities amounted to SEK 349 (188) million. The improved cash flow is primarily attributable to an increase in operating liabilities and to the improved result.

Cash flow from investment activities amounted to SEK -10 (-6) million. The increase is primarily attributable to investments in other intangible assets. Cash flow from financing activities amounted to SEK -198 (-102) million, primarily attributable to dividend and to repurchased shares. Cash flow for the period amounted to SEK 141 (79) million.

Financial position

Net cash amounted to SEK 282 (139) million. Cash and cash equivalents amounted to SEK 295 (154) million. The interest-bearing debt of SEK 12 (15) million consists of lease liabilities of SEK 12 (15) million. Liabilities to credit institutions amounts to SEK 0 (0) million. The group's total credit facility amounts to SEK 600 million, which at the end of the period was unutilized. The credit facility expires June 2028.

Net working capital

Net working capital amounted to SEK 187 (218) million. The change is mainly attributable to an increase in trade payables and higher inventory levels. The company has worked to extend payment terms in new supplier agreements during the fiscal year, which has had some impact on trade payables compared to the previous fiscal year.

Investments

Investments affecting cash flow amounted to SEK 10 (6) million. Investments in intangible assets amounted to SEK 9 (3) million. Investments in tangible assets amounted to SEK 1 (3) million.

Personnel

The average number of FTEs was 122 (122).

OTHER INFORMATION

Financial targets for fiscal years 2024/2025 – 2026/2027

In May 2024, the board of RevolutionRace resolved on new financial targets. These targets are set for a new three-year period ending in the fiscal year 2026/2027 and are a natural reflection of the recent years' development, the company's business plan which focuses on continued international growth and expansion of new products, as well as the investments required to continue the growth journey.

RevolutionRace strives for a sustainable and profitable growth with an annual growth target of 20 percent and to maintain an annual adjusted EBIT margin of 20 percent.

Dividend policy

RevolutionRace intends to distribute surplus capital to shareholders after considering long-term financial stability, growth opportunities and strategic initiatives. With these considerations in mind, RevolutionRace intends to distribute 40-60 percent of profits for the year.

Significant events after the end of the period

No significant events after the end of the period.

Future prospects

RevolutionRace's strategy is to continue to capitalize on the transformation from physical in-store trading to ecommerce and strong expected market growth. The company focuses on driving continued high growth in existing and new markets combined with good profitability. The company does not provide a forecast.

Items affecting comparability

Items affecting comparability amount to 0 (0) MSEK for the fourth quarter.

Parent company

RVRC Holding AB (publ), org. nr. 559129-4623, is a Swedish public company with domicile in Borås, Sweden. Net sales for the fourth quarter amounted to SEK 4 (3) million. The net sales are attributable to intra-group services related to group management. The Parent company's profit for the fourth quarter amounted to SEK 4 (11) million.

Risks and uncertainties

A full description of the risks and uncertainties associated with RevolutionRace can be found in the annual report 2022/23 published on 17 October 2023.

RevolutionRace is an international company and its operations as such can be affected by several risk factors in the form of both operational and financial risks. The risks related to the industry and the company include, but are not limited to, trends linked to people's interest in nature as well as increased competition. An economic downturn or change in consumer preferences could have a negative impact on the Group's net sales and profitability.

RevolutionRace is further exposed to external factors that the company cannot influence, such as, for example, the effects of increased inflation.

Since RevolutionRace operates globally, the company is exposed to changes in exchange rates, which may have a negative impact on the company's revenues as they are reported in SEK but since a large proportion of net sales originate from other currencies. In addition, the company's products are produced in Asia, which entails a currency risk also on the cost side.

About RevolutionRace

RVRC Holding AB (publ) (RevolutionRace) is a fast-growing outdoor company offering multifunctional products including clothes, shoes, backpacks, and accessories to people with an active lifestyle. RevolutionRace ambition is to create high-quality, colorful, and affordable outdoor products with an amazing design and fit at unmatched value under the tagline “Nature is our playground.” The company operates with a digital D2C business model reaching customers in approximately 40 countries. The company was founded in 2013 and is listed on Nasdaq Stockholm since 2021. RevolutionRace is on a mission – to make nature accessible for everyone!

Borås, 13 August 2024

Paul Fischbein
CEO

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Auditor's review

This interim report has not been subject to a review by the company's auditors.

This information is information that RVRC Holding AB (publ) is obliged to make public pursuant to the EU Market Abuse Regulation and the Securities Markets Act. The information was submitted for publication, through the agency of the contact person set out above, at 07:30 CEST on 13 August 2024.



FINANCIAL REPORTS

Group income statement

SEKm	Note	Apr-Jun 23/24	Apr-Jun 22/23	Jul-Jun 23/24	jul-jun 22/23
Operating income					
Net sales	3	407	362	1,840	1,560
Other operating income	4	-	-	2	2
		407	362	1,842	1,562
Operating expenses					
Goods for resale		-114	-92	-528	-434
Other external expenses		-185	-174	-805	-701
Personnel expenses		-31	-25	-114	-110
Depreciation and amortisation of tangible and intangible assets		-2	-2	-9	-7
Other operating expenses	4	-1	-1	-	-
		-333	-294	-1,456	-1,252
Operating profit (EBIT)		74	68	386	310
Financial income and expenses					
Financial income		2	1	8	1
Financial expenses		-1	-1	-4	-5
		1	-0	4	-4
Profit before tax		76	68	389	306
Income tax		-15	-14	-81	-63
Profit for the period		61	54	308	243
Attributable to parent company's shareholders		61	54	308	243
Earnings per share					
Earnings per share before dilution, SEK		0.54	0.48	2.73	2.15
Earnings per share after dilution, SEK		0.53	0.48	2.72	2.15

Group statement on other comprehensive income

SEKm	Note	Apr-Jun 23/24	Apr-Jun 22/23	Jul-Jun 23/24	jul-jun 22/23
Profit for the period		61	54	308	243
Other comprehensive income					
Items reclassified or which may be reclassified to profit for the period					
Exchange rate differences upon translation of foreign subsidiaries		-0	-0	-0	-0
Other comprehensive income for the period, after tax		-0	-0	-0	-0
Comprehensive income for the period		61	54	308	243
Attributable to parent company's shareholders		61	54	308	243

Group statement of financial position

SEKm	Note	30/06/2024	30/06/2023
ASSETS			
Non-current assets			
Intangible assets			
Capitalised expenditures for development work		6	9
Trademarks		171	171
Goodwill		617	617
Other intangible assets		8	-
		802	797
Tangible assets			
Expenditures on third-party property		2	2
Equipment, tools and installations		1	1
Right of use assets		11	14
		14	17
Deferred tax asset		2	2
		2	2
Total non-current assets		818	816
Current assets			
Goods in warehouse		362	323
Goods in transit		76	72
Right of return assets		10	8
Sum inventory		448	403
Accounts receivable		0	0
Current tax assets		5	7
Other current receivables		32	44
Derivative instrument	2	-	2
Prepaid expenses and accrued income		20	11
Cash and cash equivalents		295	154
Total current assets		800	621
TOTAL ASSETS		1,618	1,437

Group statement of financial position (cont.)

SEKm	Note	30/06/2024	30/06/2023
EQUITY AND LIABILITIES			
Equity			
Share capital		1	1
Other contributed capital		724	723
Reserves, translation differences		-0	-0
Retained earnings		219	171
Profit for the period		308	243
Total equity		1,252	1,138
Long-term liabilities			
Liabilities to credit institutions		-	-
Lease liabilities		8	11
Deferred tax liabilities		36	35
Total long-term liabilities		44	46
Current liabilities			
Leasingskulder		4	4
Accounts payable		140	91
Other current liabilities		46	43
Derivative instrument	2	-	3
Tax liabilities		22	17
Repayment liabilities		37	32
Prepaid income and accrued expenses		73	63
Total current liabilities		322	253
TOTAL EQUITY AND LIABILITIES		1,618	1,437

Group statement on cash flow

SEKm	Apr-Jun 23/24	Apr-Jun 22/23	Jul-Jun 23/24	Jul-Jun 22/23
Operating activities				
Operating profit (EBIT)	74	68	386	310
Adjustment for non-cash items				
Depreciation and amortisation	2	2	9	7
Interest received	2	1	8	1
Interest paid	-1	-1	-4	-5
Paid income tax	-11	-15	-74	-100
Cash flow from operating activities before changes in working capital	67	55	324	213
Increase (-)/Decrease(+) in inventory	13	-4	-46	40
Increase (-)/Decrease(+) in operating receivables	2	-17	5	8
Increase (+)/Decrease(-) in operating liabilities	10	-23	66	-73
Cash flow from operating activities	92	11	349	188
Investing activities				
Acquisition of tangible assets	-0	-1	-1	-3
Acquisition of intangible assets	-0	-1	-9	-3
Cash flow from investing activities	-1	-2	-10	-6
Financing activities				
Amortisation of lease liabilities	-1	-1	-4	-3
Repayment of borrowings	-	0	-	-20
Fees related to borrowings	-0	0	-1	1
Dividend paid	-	-	-97	-87
Buy back shares	-81	-	-98	-
Warrants	-	-0	1	7
Cash flow from financing activities	-82	-1	-198	-102
Cash flow for the period	10	8	141	79
Cash and cash equivalents at start of period	285	146	154	75
Exchange rate differences in cash and cash equivalents	-0	0	-0	0
Cash and cash equivalents at end of period	295	154	295	154

Group statement on changes in equity

SEKm	Share capital	Other contributed capital	Reserves, translation differences	Retained earnings	Profit for the period	Total equity
Opening balance, 1 July 2022	1	716	-0	-30	288	975
Transfer of profits for the previous period	-	-	-	288	-288	-
Profit for the period	-	-	-	-	243	243
Other comprehensive income	-	-	0	-	-	0
Comprehensive profit/loss for the year	-	-	0	288	-45	243
Transactions with owners						
Dividend	-	-	-	-87	-	-87
Warrants, program 2021/24	-	-0	-	-	-	-0
Warrants, program 2022/26	-	7	-	-	-	7
Total	-	7	-	-87	-	-80
Closing balance, 30 June 2023	1	723	-0	171	243	1,138
Opening balance, 1 July 2023	1	723	-0	171	243	1,138
Transfer of profits for the previous period	-	-	-	243	-243	-
Profit for the period	-	-	-	-	308	308
Other comprehensive income	-	-	-0	-	-	-0
Comprehensive profit/loss for the year	-	-	-0	243	66	308
Dividend	-	-	-	-97	-	-97
Buy-back of shares	-	-	-	-98	-	-98
Warrants, program 2021/24	-	-0	-	-	-	-0
Warrants, program 2022/26	-	-1	-	-	-	-1
Warrants, program 2023/27	-	2	-	-	-	2
Total	-	1	-	-195	-	-193
Closing balance, 30 June 2024	1	724	-0	219	308	1,252

Parent company

Parent company income statement

SEKm	Apr-Jun 23/24	Apr-Jun 22/23	Jul-Jun 23/24	Jul-Jun 22/23
Operating income				
Net sales	4	3	15	19
	4	3	15	19
Operating costs				
Other external expenses	-0	-1	-6	-7
Personnel expenses	-4	-3	-15	-18
Other operating expenses	-0	0	-0	-0
	-4	-4	-21	-26
Operating profit (EBIT)	-0	-1	-6	-7
Financial income and expenses				
Profit from participations in group companies	-	-	97	90
Interest income and equivalents	0	1	1	0
Interest expenses and equivalents	-1	-1	-4	-2
	-1	-0	95	88
Appropriations				
Group contribution received	6	13	6	13
	6	13	6	13
Profit or loss before tax	5	12	95	94
Income tax	-0	-1	-0	-1
Profit/Loss for the period	4	11	94	93

Parent company statement of financial position

SEKm	30/06/2024	30/06/2023
ASSETS		
Non-current assets		
Intangible assets		
Capitalised expenditures for development work	-	-
Total intangible assets	-	-
Financial assets		
Participations in group companies	644	644
Receivables from group companies	-	-
Total financial assets	644	644
Total non-current assets	644	644
Current assets		
Tax receivables	0	2
Receivables from group companies	62	30
Other receivables	-0	-0
Prepaid expenses and accrued income	3	4
Total current receivables	65	36
Cash and cash equivalents		
Cash and cash equivalents	3	8
Total cash and cash equivalents	3	8
Total current assets	68	44
TOTAL ASSETS	712	688

Parent company statement of financial position (cont.)

SEKm	30/06/2024	30/06/2023
EQUITY AND LIABILITIES		
Equity		
Restricted equity		
Share capital	1	1
	1	1
Unrestricted equity		
Share premium reserve	443	443
Retained earnings	23	124
Profit for the period	94	93
	560	660
Total equity	561	661
Non-current liabilities		
Liabilities to credit institutions	-	-
Total non-current liabilities	-	-
Current liabilities		
Accounts payable	0	0
Liabilities to group companies	144	21
Other liabilities	1	1
Tax liabilities	-0	1
Prepaid income and accrued expenses	6	3
Total current liabilities	151	26
TOTAL EQUITY AND LIABILITIES	712	688

DEFINITIONS

Items affecting comparability

Items affecting comparability refer to events of a material nature that make it difficult for the company to achieve good transparency and comparability over time in the financial statements. For example, LTIP or write downs.

Key performance measures

Some key measures that management and analysts use to assess the Group's performance are not defined by IFRS (alternative performance measures – “APM”). The following table follows definitions and a description of the purpose of all key measures. The Company applies ESMA's guidelines for alternative performance measures.

Key measure	Definition	Purpose
Adjusted EBIT ¹	Operating profit (EBIT) adjusted by items affecting comparability.	Adjusted EBIT is used to maintain the clarity and comparability of the profit of the day-to-day operations.
Adjusted EBIT margin ¹	Adjusted EBIT as a percentage of operating income. Operating income = Net sales + Other operating income.	Adjusted EBIT margin is used to show the degree of profitability, excluding items affecting comparability.
Average net order value (AOV) ¹	Net sales for the period divided by number of orders for the period.	Average net order value (AOV) is used to analyse the profitability per order.
Cash flow from operations	Cash flow attributable to operations, investment and financial activities not included.	KPI defined by IFRS.
Earnings per share before dilution (SEK)	Net profit for the period attributable to holders of ordinary shares of the parent company, before dilution.	KPI defined by IFRS.
Earnings per share after dilution (SEK)	Net profit for the period attributable to holders of ordinary shares of the parent company, after dilution.	KPI defined by IFRS.
EBIT margin ¹	Earnings before interest and taxes divided by operating income. Operating income = Net sales + Other operating income.	EBIT margin is used to analyse the degree of profitability of the operating business.
EBT	Earnings before taxes.	KPI defined by IFRS.
EBITDA ¹	Operating profit before depreciation and write-downs of tangible and intangible assets.	EBITDA is used to show the profitability of the sale of goods.
EBITDA-margin ¹	EBITDA as a percentage of operating income. (operating income = net sales + other operating income)	EBITDA-margin is used to show the profitability of the operating business
Gross profit ¹	Net sales less direct costs related to purchase of goods including freight and customs to warehouse.	Gross profit is used to analyse the profitability of the sale of goods.
Gross margin ¹	Gross profit divided by net sales.	Gross profit margin is used to show the degree of profitability of the sale of goods.
Net sales	Total sales less exchange gains related to operational assets and liabilities.	Net sales is used to analyse sales less exchange rate gains.
Net sales growth, local currency ¹	Net sales for the period in local currency translated to SEK with comparison period currency rates, compared with net sales in comparison period.	Net sales growth, local currency is used to compare RevolutionRace growth, excluding currency effects.
Net debt/Net cash ¹	Interest-bearing current and long-term liabilities reduced by interest-bearing assets, cash and cash equivalents.	Net debt/Net cash is used to determine if the company will be able to fulfil its financial commitments.
Net working capital ¹	Current assets reduced by cash and cash equivalents minus non-interest-bearing current liabilities.	Net working capital is used to analyse the condition of the company to finance the day-to-day operations.
Number of orders ¹	Number of orders before cancellations and returns in the period.	Number of orders is used to measure the level of customer activity and to calculate the average net order value (AOV).
Operating profit (EBIT) ¹	Earnings before interest and taxes	Operating profit (EBIT) is used to analyse the profitability of the operating business.
Result for the period	Result for the period.	KPI defined by IFRS.

1) Alternative performance measures according to the guidelines of ESMA.

Reconciliation tables, alternative performance measures

All amounts in SEKm, unless otherwise stated.

	Note	Apr-Jun 23/24	Apr-Jun 22/23	Jul-Jun 23/24	Jul-Jun 22/23
Gross profit					
Net sales		407	362	1,840	1,560
Goods for resale		-114	-92	-528	-434
Gross profit		293	269	1,312	1,126
Gross margin					
Gross profit		293	269	1,312	1,126
Net sales		407	362	1,840	1,560
Gross margin		71.9%	74.5%	71.3%	72.2%
Operating profit (EBIT)					
Operating income		407	362	1,842	1,562
Operating expenses		-333	-294	-1,456	-1,252
Operating profit (EBIT)		74	68	386	310
Adjusted EBIT					
Operating profit (EBIT) as reported		74	68	386	310
Expenses related to LTIP (+)		0	0	3	12
Adjusted EBIT		74	68	389	322
EBIT margin					
Earnings before interest and taxes		74	68	386	310
Operating income		407	362	1,842	1,562
EBIT Margin		18.3%	18.9%	20.9%	19.9%
Adjusted EBIT margin					
Adjusted EBIT		74	68	389	322
Operating income		407	362	1,842	1,562
Adjusted EBIT margin		18.3%	18.9%	21.1%	20.6%
Net working capital					
Current assets		800	621	800	621
Cash and cash equivalents (-)		-295	-154	-295	-154
Current liabilities (-)		-322	-253	-322	-253
Current interest-bearing liabilities (+)		4	4	4	4
Net working capital		187	218	187	218
Net debt(+)/Net cash (-)					
Interest-bearing debt		12	15	12	15
Interest-bearing assets (-)		0	0	0	0
Cash and cash equivalents (-)		-295	-154	-295	-154
Net debt(+)/Net cash (-)		-282	-139	-282	-139
Number of orders and average order value (AOV)					
Number of orders ('000)		433	430	1,953	1,783
Net sales		407	362	1,840	1,560
Average order value (AOV); (SEK)		939	842	942	875

* Is composed of leasing liabilities

NOTES

All amounts in the report are rounded off to the nearest million Swedish kronor (SEKm), unless otherwise stated. Therefore, calculations in tables do not always sum up, figures between 0 and 0.5 are reported as 0.

NOTE 1 Accounting principles and estimates

RVRC Holding AB applies the International Financial Reporting Standards (IFRS) as adopted by the European Community (EC). The financial statements for the Group and the interim report have been prepared according to applicable sections of the Annual Accounts Act and IAS 34 Interim financial reporting.

The financial statements of the parent company have been prepared according to Annual Accounts Act and RFR 2. For complete information regarding accounting and valuation principles applied by the group, please see the annual report that was published on 17 October 2023.

New and amended standards and interpretations that have not yet been applied by the Group

RVRC Holding AB has made the assessment that new or changed standards during the financial year are expected to have an effect on the group. The changes that are expected to have an impact on the Group is IAS 1 Preparation of financial reports (information on accounting principles), where the requirement for enlightenment about accounting principles is replaced with a requirement for enlightenment about significant information about accounting principles. The changes must be applied for financial years starting on or after 1 January 2023, which for the Group means enforcement in the annual report from and including the financial year 2023/2024.

The IASB has also published changes to IAS 1 regarding the classification of liabilities as short-term or long-term and where the meaning of the right to postpone payment beyond 12 months from the balance sheet date is clarified in the presence of so-called covenants. The change comes into force in 2024. New disclosure requirements are also introduced on loan debts linked to covenants during the next twelvemonth period. The group is affected by the extended disclosure requirements and is investigating the changes.

NOTE 2 Fair value of financial instruments

	30/06/2024		30/06/2023	
	Reported value	Fair value	Reported value	Fair value
Financial assets				
Financial assets reported at fair value via income statement				
Derivative instrument				
Foreign exchange forwards	0	0	2	2
Financial liabilities				
Financial liabilities reported at fair value via income statement				
Derivative instrument				
Foreign exchange forwards	0	0	3	3

For other financial assets and liabilities, carrying amount represents a good approximation of fair value.

NOTE 3 Income from agreements with customers

The company has one operating segment and has for the breakdown of income identified one category, geographical area, for which the smallest entity is market which belongs to a region. The definition of a market relates to the site on which the sales take place, for example revolutionrace.se for Sweden and revolutionrace.de for Germany.

Below, net sales is presented per geographical market and region, respectively.

Market	Apr-Jun	Apr-Jun	Δ	Jul-Jun	Jul-Jun	Δ
	23/24	22/23		23/24	22/23	
Germany	204	177	15%	905	743	22%
Sweden	45	41	11%	200	182	10%
Finland	19	21	-6%	105	101	4%
Other	139	123	13%	631	534	18%
Total	407	362	13%	1,840	1,560	18%

Region	Apr-Jun	Apr-Jun	Δ	Jul-Jun	Jul-Jun	Δ
	23/24	22/23		23/24	22/23	
Nordics	90	84	7%	420	388	8%
DACH	231	205	13%	1,036	862	20%
Rest of world	86	73	18%	385	310	24%
Total	407	362	13%	1,840	1,560	18%

NOTE 4 Other operating income and other operating expenses

Other operating income and other operating expenses	Apr-Jun	Apr-Jun	Δ	Jul-Jun	Jul-Jun	Δ
	23/24	22/23		23/24	22/23	
Exchange rate gains	7	7	5%	57	58	-2%
Exchange rate losses	-9	-8	5%	-59	-57	5%
Other	-0	0	-100%	4	1	434%
Total	-1	-1	36%	2	2	-27%

NOTE 5 External Related Party Transactions

The company has no external transactions with external related parties in the period.

NOTE 6 Number of shares, repurchase of own shares and warrants**Number of shares**

Date	Description	Change in number of shares	Total number of shares
01/07/2023	Opening balance		112,918,918
30/06/2024	Closing balance		112,918,918

Repurchase of own shares

Number of outstanding shares at the start of the financial year was 112,918,918. During the financial year, RevolutionRace has repurchased 1,853,261 own shares. At the end of the financial year, the number of outstanding shares amounted to 111,065,657.

Period	Number of repurchased shares	Average share price, SEK	Amount, SEKm*
Jan-Mar 23/24	287,750	59.09	17
Apr-Jun 23/24	1,565,511	51.41	80
	1,853,261	52.60	97

*Excluding transaction costs.

Number of warrants

RevolutionRace has three incentive programs comprising warrants for senior executives and key personnel. The warrants have been sold to the participants at market price.

Description	Utilisation period	Subscription price		Number of shares	
		price	per warrant	Issued	Allocated
2021/24 incentive program	2024-07-01 - 2024-12-31	93.35	1.04	1,889,677	1,435,027
2022/26 incentive program	2025-11-15 - 2026-05-15	38.27	1.04	2,125,000	1,622,000
2023/27 incentive program	2027-01-02 - 2027-07-02	74.32	1.00	750,000	239,500

NOTE 7 Currency rates

RevolutionRace has a currency exposure mainly towards SEK, EUR, GBP, NOK and DKK for inflow and towards USD, EUR and SEK for outflow. RevolutionRace has accordingly an exposure towards changes in these currencies. For inflow EUR is the primary currency and for outflow the primary currency is USD.

Below currency cross rates for SEK/EUR and SEK/USD for information purposes.

Currency	Apr-Jun 23/24		Apr-Jun 22/23		Jul-Jun 23/24		Jul-Jun 22/23	
	AR	CR	AR	CR	AR	CR	AR	CR
SEK/EUR	11.50	11.36	11.47	11.81	11.51	11.36	11.05	11.81
SEK/USD	10.68	10.61	10.54	10.86	10.64	10.61	10.56	10.86

Source: European Central Bank

AR = average rate
CR = closing rate



Financial Calendar

Annual report 2023/24	15 October 2024
Interim report, Q1 2024/25	5 November 2024
Annual General Meeting 2023/24	19 November 2024
Interim report, Q2 2024/25	30 January 2025
Interim report, Q3 2024/25	6 May 2025
Year-end report 2024/25	12 August 2025



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In the event of discrepancies between the English and Swedish reports, the Swedish version shall govern.

This report contains forward-looking statements that reflect the company's current expectations. Although the Company believes that the expectations reflected in such forward-looking statements are reasonable, it cannot be guaranteed that expectations will prove correct as they are subject to risks and uncertainties that could cause actual results to differ materially depending on a number of factors. Such factors include, but are not limited to, changes in consumer demand, changing economic, market and competitive conditions, exchange rate fluctuations, developments in product liability disputes, regulatory environment changes and other government measures. Forward-looking statements relate only to expectations as of the date they were made, and beyond what is required by applicable law, the Company undertakes no responsibility for updating any of them in the event of new information or future events.