



Interim report January–September 2024



SUMMARY OF INTERIM PERIOD, JULY–SEPTEMBER 2024

- Net sales SEK 809 million (701), an increase of 15%
- Recurring revenues SEK 718 million (614), an increase of 17%
- EBITA SEK 248 million (240), an increase of 3%
- EBITA margin 31% (34)
- Operating profit SEK 171 million (158), an increase of 8%
- Operating margin 21% (22)
- Earnings per share before dilution SEK 2.85 (2.25), an increase of 27%
- Cash flow from operating activities SEK 156 million (158)
- Acquisitions of Taxiteknik and Trinergy

SUMMARY OF INTERIM PERIOD, JANUARY–SEPTEMBER 2024

- Net sales SEK 2,407 million (2,037), an increase of 18%
- Recurring revenues SEK 2,109 million (1,735), an increase of 22%
- EBITA SEK 732 million (652), an increase of 12%
- EBITA margin 30% (32)
- Operating profit SEK 520 million (444), an increase of 17%
- Operating margin 22% (22)
- Earnings per share before dilution SEK 8.32 (6.92), an increase of 20%
- Cash flow from operating activities SEK 939 million (727)



▲ Vitec Software Group has its origin and headquarters in Umeå, Sweden. Forums for networking and knowledge sharing within the Group are provided here.

Brief facts

24,600
customers

1,570
employees

87%
proforma recurring revenues, ARR

3,296
SEK million proforma net sales

12
countries

42
business units

This is Vitec

Vitec is the market leader for vertical software and has its origin and headquarters in Umeå, Sweden. We develop and deliver standardized software for various functions in society. They can be found at the heart of a variety of businesses and activities, including energy, insurance, retail, hotels, churches and health care. Our products enable us to help our customers achieve greater efficiency and to generate societal benefit. The expertise of our employees, combined with our shared corporate culture and business model, enable continuous improvement and innovation. Vitec is listed on the Nasdaq Stockholm Large Cap list.

GROWTH – DEVELOP AND ACQUIRE

Vitec is an industry player with a long-term outlook. Our growth mainly occurs through corporate acquisitions, but also organically. Our strong cash flow enables us to both reinvest in products and make acquisitions. Continual development of our products is crucial to ensure that our offering will remain relevant in the future.

RECURRING REVENUES

Our business model is based on a high percentage of recurring revenues. This provides us with stable and predictable cash flows that create the prerequisites for a long-term approach. It also makes the Group less sensitive to temporary declines within individual business units.

VALUE-DRIVEN ORGANIZATION

Within the framework of our decentralized organization, the corporate culture plays a significant role in corporate

governance and is important for our long-term success. Our values, brand promise and Code of conduct are the three cornerstones of our corporate culture. Through an array of forums, we create conditions for employees and leaders to become part of our corporate culture.

SUSTAINABILITY IN THE BUSINESS MODEL

Sustainability is integral to our business model and culture. To structure our work, we have defined four focus areas: Responsible growth, Enabling products, Empowered people and Reduced footprint. They are specified based on where and how our business has the greatest impact on the world around us, as well as areas where we believe we can make the greatest difference. Read more on page 11 as well as in the annual report.

OUR VISION

Shaping a wiser and more sustainable future

OUR VALUES

Our products – our foundation
Vertical Market Software

Keep it simple

Simple solutions succeed

Trust and transparency

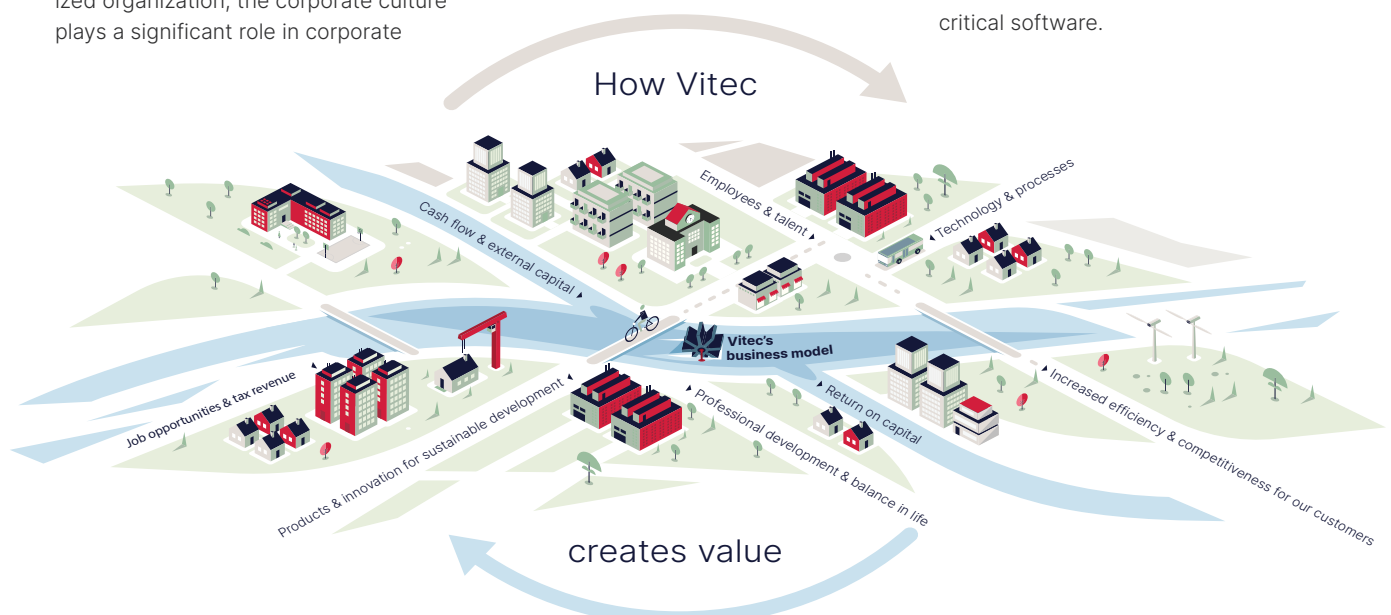
Collaboration and responsibility create success

OUR BRAND PROMISE

To rely on – today and tomorrow

OUR BUSINESS CONCEPT

To contribute to the success of our customers by developing and providing standardized and niche business-critical software.



Comments from the CEO

We tech society

Vitec continues to grow. Revenues for the third quarter amounted to SEK 809 million, an increase of 15%, of which our recurring revenues accounted for SEK 718 million, an increase of 17%. Both license and service revenues decreased compared to the same period last year. License and service revenues are usually lower during the holiday season, but this is also due to the more cautious new sales that we have experienced throughout the year. In terms of earnings, we report a slightly lower EBITA margin than last year, 31% compared to 34%. This is mostly due to the revenue mix, where the share of transaction-based revenues, which have lower gross margins, was higher and license and service revenues lower than the corresponding period last year. Profit for the period increased and earnings per share rose by 27% as the impact of lower interest rates starts to show. Cash flow from operating activities for the quarter was in line with last year and for the entire nine-month period was really strong.

During the period, Vitec carried out a directed share issue, which raised just over SEK 1,100 million. The share issue is future-oriented and strengthens our balance sheet, which together with existing credit lines and our cash flow, provides us with solid opportunities to leverage acquisition prospects we continue to identify in Europe and the Nordic region. Just a few days after the issue, we completed an acquisition of Trinergy, our first Belgian company.

Trinergy is a market leader in its vertical in Belgium, with software for forecasting and energy consumption monitoring in buildings, as well as analysis and streamlining of invoicing processes, invoice automation, compliance and reporting. We also completed the previously announced acquisition of Taxiteknik. In total, we have thus acquired four companies so far this year. We keep working and assessing businesses based on our well-established acquisition criteria, enabling us to find successful vertical software companies.

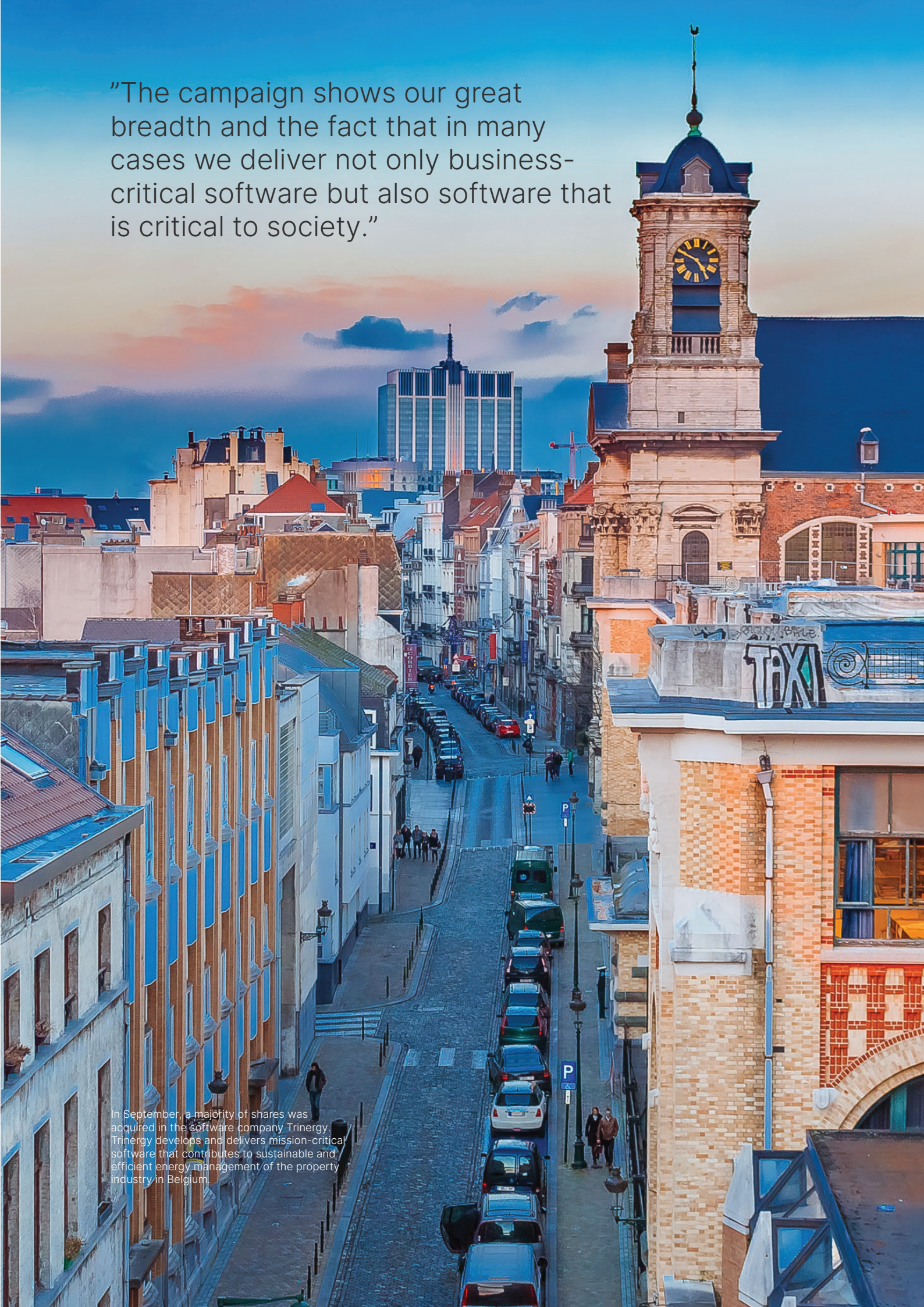
We look forward to celebrating 40 years next year, but many people still don't know who we are. We have therefore, for the first time introduced a group-wide communication concept, named We tech. The campaign shows our great breadth and the fact that in many cases we deliver not only business-critical software but also software that is critical to society. In the campaign, we address customers, partners, future employees and society at large, and at the same time create awareness and pride among those of us who work at Vitec today. We tech society.



A handwritten signature in black ink, which appears to read 'Olle Backman'. The signature is fluid and cursive.

Olle Backman, CEO and President
Vitec Software Group

“The campaign shows our great breadth and the fact that in many cases we deliver not only business-critical software but also software that is critical to society.”



In September, a majority of shares was acquired in the software company Trinergy. Trinergy develops and delivers mission-critical software that contributes to sustainable and efficient energy management of the property industry in Belgium.

Group financial information

NET SALES AND EARNINGS

July–September 2024

Net sales

Net sales for the period totaled SEK 809.3 million (701.0) and included recurring revenues of SEK 717.8 million (613.7), license revenues of SEK 7.2 million (7.6), service revenues of SEK 67.3 million (70.7) and other revenues of SEK 17.0 million (9.1). Recurring revenues consist of subscription-based revenue of SEK 527.5 million (480.8) and transaction-based revenue of SEK 190.2 million (132.9). The increase in transaction-based revenues is mainly attributable to increased volumes.

Comments on sales

Net sales rose a total of 15% for the period and recurring revenues rose by 17%.

Other revenues totaled SEK 17.0 million, which is an increase of 87% compared with the corresponding period last year. License revenues declined 5%, compared with the corresponding period last year. Service revenues fell by 5%, compared with the corresponding period in 2023. Recurring revenues accounted for 89% of net sales, compared with 88% for the corresponding period in 2023. During the year, acquired companies contributed SEK 42.7 million in net sales.

Earnings

EBITA was SEK 247.9 million (240.2), with an EBITA margin of 30.6% (34.3). Operating profit was SEK 170.7 million (157.6), with an operating margin of 21.1% (22.5). Profit after tax amounted to SEK 108.4 million (85.2). Earnings per share before dilution totaled SEK 2.85 (2.25).

Comments on earnings

EBITA increased 3%, compared with the corresponding period in 2023. IFRS 16 related to leases had an impact of SEK 18.5 million (11.5) on operating profit, and SEK -18.0 million (-13.2) on depreciation. The net of capitalized development costs, amortization on intangible fixed assets, and acquisition-related amortization had a negative effect on operating profit of SEK 22.7 million, compared with a loss of SEK 19.7 million the corresponding period last year. Acquisition-related costs are included in operating profit and amount to SEK -9.5 million (-15.5).

Net financial items total SEK -30.5 million (-38.8). The items consist of net interest income of SEK -28.1 million (-24.3), as well as non-cash remeasurement to fair value of supplementary purchase considerations of SEK -2.3 million (-6.1) and securities held as fixed assets of SEK 0 million (-8.4).



▲
Vitec Software Group develops and provides software for customers such as hair and beauty salons in Norway.

January–September 2024

Net sales

Net sales for the period totaled SEK 2,407.5 million (2,037.3) and included recurring revenues of SEK 2,108.6 million (1,735.1), license revenues of SEK 24.6 million (32.4), service revenues of SEK 237.8 million (242.1) and other revenues of SEK 36.5 million (27.6). Recurring revenues consist of subscription-based revenue of SEK 1,550.5 million (1,382.3) and transaction-based revenue of SEK 558.1 million (352.9). The increase in transaction-based revenues is mainly attributable to increased volumes.

Comments on sales

Net sales rose a total of 18% for the period and recurring revenues rose by 22%.

Other revenues totaled SEK 36.5 million, which is an increase of 32% compared with the corresponding period last year. License revenues declined 24%, compared with the corresponding period last year. Service revenues fell by 2%, compared with the corresponding period in 2023. Recurring revenues accounted for 88% of net sales, compared with 85% for the corresponding period in 2023. During the year, acquired companies contributed SEK 64.8 million in net sales.

Earnings

EBITA was SEK 732.3 million (651.8), with an EBITA margin of 30.4% (32.0). Operating profit was 519.9 Mkr (444.1), with an operating margin of 21.6 % (21.8). Profit after tax amounted to SEK 313.4 million (259.2). Earnings per share before dilution totaled SEK 8.32 (6.92).

Comments on earnings

EBITA increased 12%, compared with the corresponding period in 2023. IFRS 16 related to leases had an impact of SEK 54.6 million (41.7) on operating profit, and SEK -52.9 million (-40.0) on depreciation. The net of capitalized development costs, amortization on intangible fixed assets, and acquisition-related amortization had a negative effect on operating profit of SEK 42.8 million, compared with a loss of SEK 24.3 million the corresponding period last year. Acquisition-related costs are included in operating profit and amount to SEK -11.4 million (-26.9).

Net financial items total SEK -110.8 million (-95.2). The items consist of net interest income of SEK -89.4 million (-61.3), as well as non-cash remeasurement to fair value of supplementary purchase considerations of SEK -18.8 million (-25.5) and securities held as fixed assets of SEK -2.7 million (-8.4).

2,407
SEK million net sales
January–September

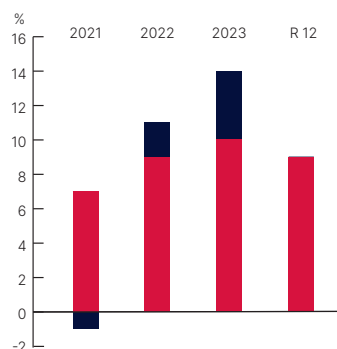
	2024 Jul-Sep	2023 Jul-Sep	Change	2024 Jan-Sep	2023 Jan-Sep	Change
Net sales, SEK million	809	701	15%	2,407	2,037	18%
Recurring share of net sales, %	89%	88%		88%	85%	
EBITA, SEK million	248	240	3%	732	652	12%
EBITA margin, %	31%	34%		30%	32%	
Operating profit/loss, SEK million	171	158	8%	520	444	17%
Operating margin, %	21%	22%		22%	22%	
Net profit/loss for the period, SEK million	108	85	27%	313	259	21%
Earnings per share, SEK ¹⁾	2.85	2.25		8.32	6.92	

1) The comparative figures have been recalculated in order to, according to IFRS, take into account issue elements in new share issue.

ORGANIC GROWTH

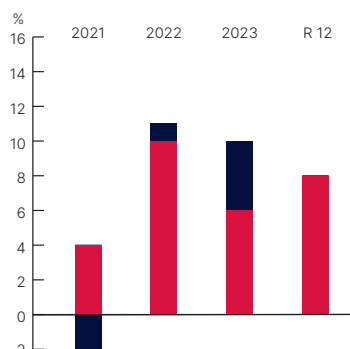
SEK million	R12 Sep 2024	R12 Sep 2023	Growth
Reported subscription-based recurring revenues	2,041	1,794	
Effect of acquired units	46	123	
Proforma subscription-based recurring revenues	2,087	1,917	9%
Reported transaction-based recurring revenues	679	392	
Effect of acquired units	97	271	
Proforma transaction-based recurring revenues	776	663	17%
Reported recurring revenues	2,720	2,186	
Effect of acquired units	143	394	
Proforma recurring revenues	2,863	2,580	11%
Reported net sales	3,148	2,615	
Effect of acquired units	148	438	
Proforma net sales	3,296	3,053	8%

Organic growth subscription-based recurring revenues



- Organic growth subscription-based recurring revenues
- Of which currency effects

Organic growth in net sales



- Organic growth in net sales
- Of which currency effects

Rolling 12, Oct 2023–Sep 2024

Recurring revenues calculated on a rolling 12-month basis including revenues from acquired units amount to SEK 2,863 million. Compared with the same period last year, the increase is 11%.

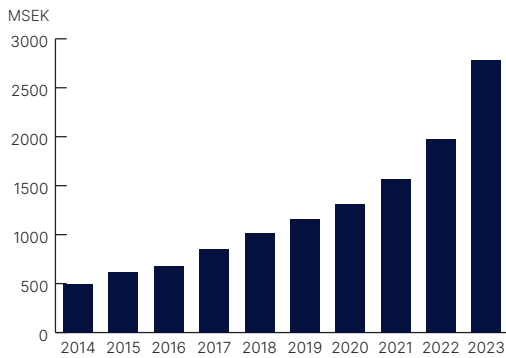
We divide our recurring revenues into subscription-based recurring revenues and transaction-based recurring revenues. Organic growth of our subscription-based recurring revenues is 9%; organic growth of transaction-based recurring revenues is 17%.

Net sales calculated on a rolling 12-month basis, including sales from acquired units, amount to SEK 3,296 million. Compared with the same period last year, the increase is 8%.

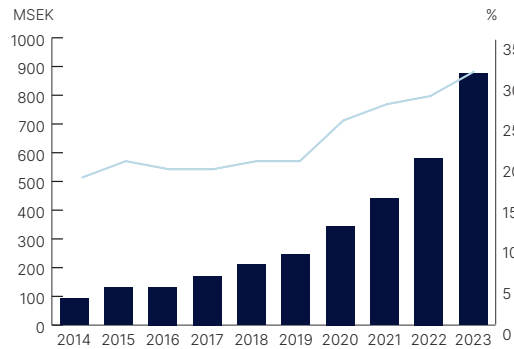
We estimate that approximately 0.1% of this growth is attributable to currency effects.

Diagrams on Group trends

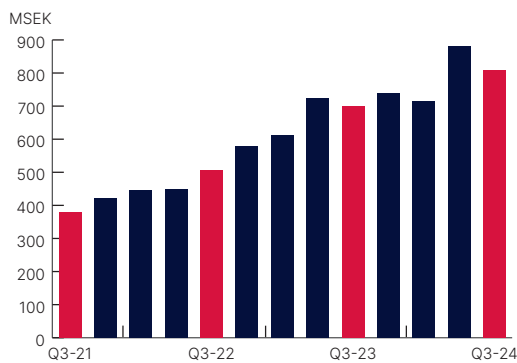
Sales



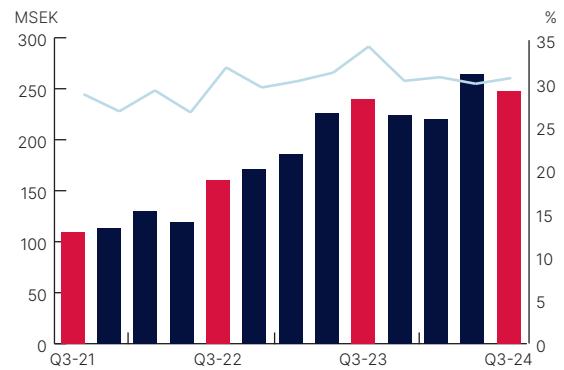
EBITA and EBITA margin



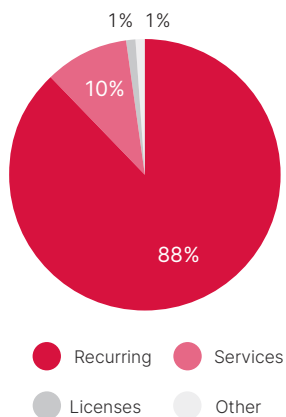
Sales by quarter



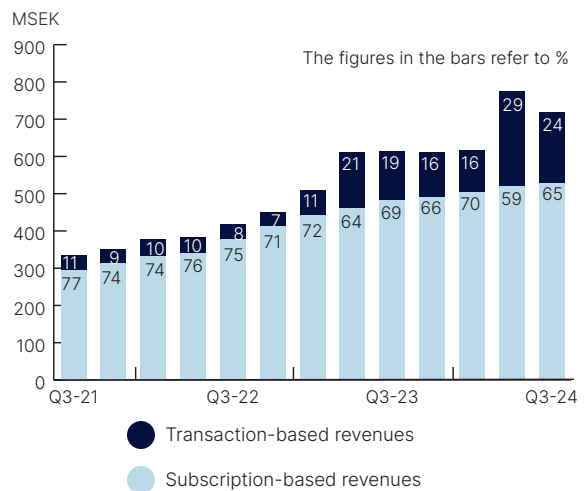
EBITA and EBITA margin by quarter



Breakdown of revenue, January–September 2024



Allocation of recurring revenues
Q3 2021–Q3 2024



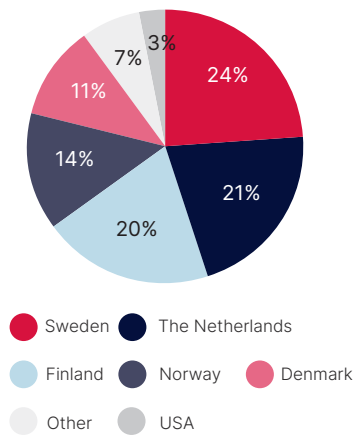
Sales broken down by business unit and customer

Because we operate in a number of niche markets and countries, we have good distribution of revenue in terms of both geography and area of operation. Although we operate in several niche markets, we still engage in essentially the same business: we develop and deliver standardized software. Some are complete enterprise systems, while others provide support for specific aspects of our customers' operations.

As we continue to acquire profitable vertical software companies, we expect the distribution of risk to continue in a positive direction.

VITEC WORLDWIDE

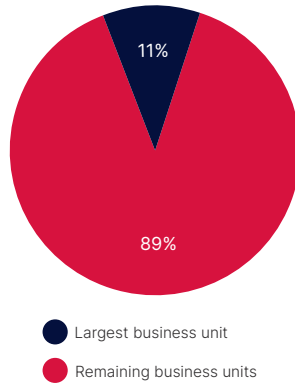
Sales by market, January–September 2024



BREAKDOWN OF SALES

Our sales are evenly spread across our 42 business units. No individual business unit accounts for more than 11% of consolidated sales.

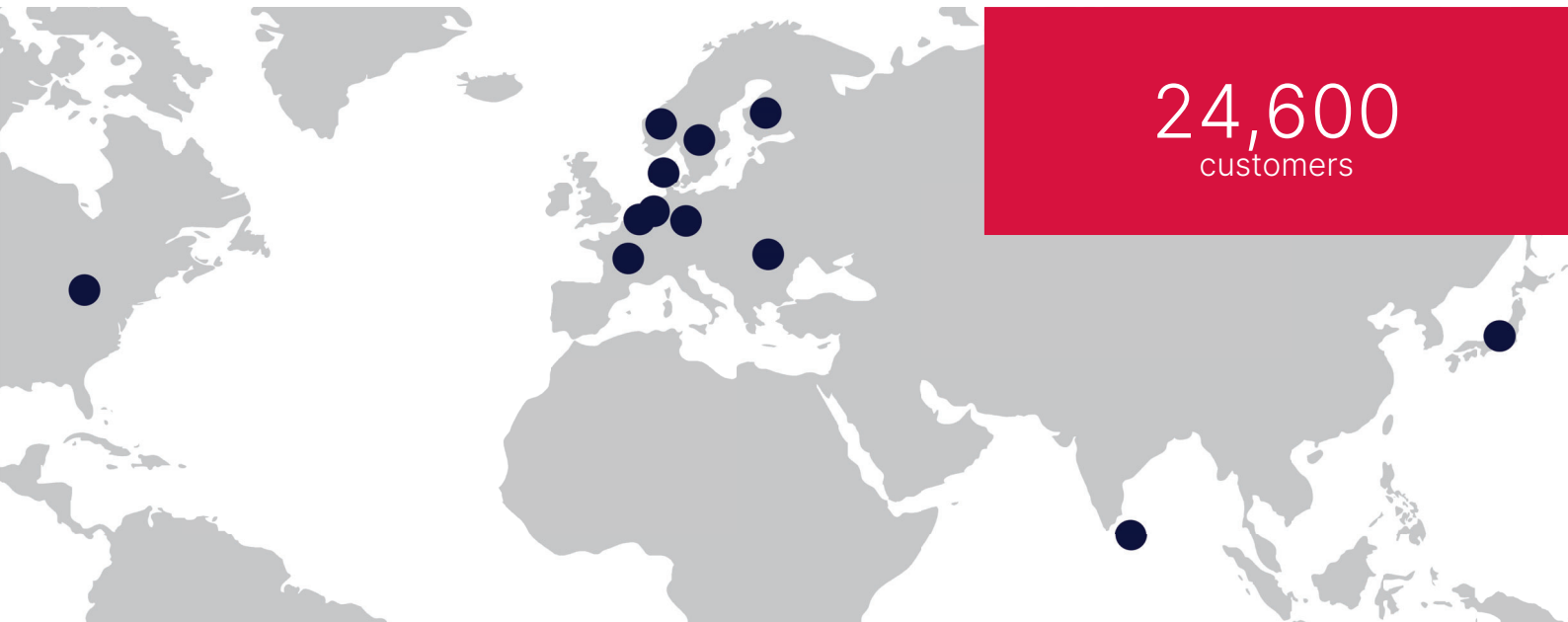
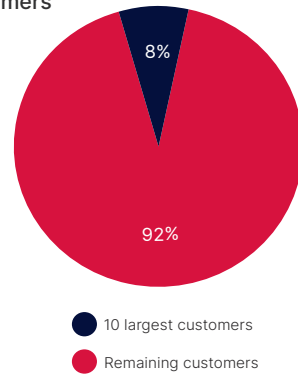
Breakdown of sales among our business units



CUSTOMERS

We have about 24,600 customers. The Group's ten largest software customers account for approximately 8% of sales. The single largest software customer accounts for approximately 1.4% of sales.

Breakdown of sales among our customers



▲ Vitec operates in 12 countries.

Sustainability in the business model

Sustainability is part of the entire value chain, from the development and use of our products to the way we run and do business. This effort is a continuous journey together with our customers, partners and other stakeholders.

OUR FOCUS AREAS

To structure this effort and clarify its direction, we have defined four focus areas. They are specified based on where and how our business has the greatest impact on the world around us, as well as areas where we believe we can make the greatest difference. This also applies to the choice of the Sustainable Development Goals (SDGs) linked to each focus area.

RESPONSIBLE GROWTH

We work continuously to improve and strengthen our business and our working methods, based on trust, transparency, integrity and fact-finding.

The common brand Vitec, our business model and our focus on long-term growth provide stability and facilitate sustainable investments in our products. Equally important for maintaining responsible growth is our decentralized model for how we work, control, follow up and manage risks in our business. Our brand promise, To rely on – today and tomorrow, our values and our Code of Conduct provide valuable guidance on how to act ethically and sustainably. We choose suppliers who act professionally and appropriately. Our long-term approach to acquisitions also contributes to our social responsibility, since we acquire well-managed companies whose operations and products are future-proofed when the company becomes part of the Vitec Group.

In this area, we primarily support SDGs 8, 16 and 17.

ENABLING PRODUCTS

We develop and provide software to enable a more efficient, sustainable, resilient and inclusive society, where safe, secure and reliable operation with high demands for data ethics is crucial. We help our customers realize their ambitions through close collaboration, innovations and continuous investments.

In this area, we primarily support SDG 9.

EMPOWERED PEOPLE

To achieve success, Vitec depends on motivated and engaged employees with the knowledge and skills necessary to constantly develop the business – employees who can be proud of how their work helps to benefit society. We believe in short decision paths, freedom under responsibility and continuous skills development to enable each individual to reach their full potential. We believe that diversity, teamwork and a healthy work environment provide increased job satisfaction and good results.

In this area, we primarily support SDGs 3, 5 and 10.

REDUCED FOOTPRINT

We are determined to minimize our adverse impact on the climate and the environment, and this attitude permeates all of our decisions. We achieve this by constantly improving our resource efficiency, reducing our waste and making climate- and eco-friendly purchases. We also replace fossil fuels with fuels from renewable energy sources and optimize our travel.

In this area, we primarily support SDGs 7, 12 and 13.




























Our business units

We conduct our operations through our 42 independent business units. Vitec develops and delivers software aimed at various functions in society. They can be found at the heart of a variety of businesses and activities, including

energy, insurance, retail, hotels, churches and health care. Our products enable us to help our customers achieve greater efficiency and to generate societal benefit.

BUSINESS UNITS

Business unit	Software for:	Registered office	Acquisition year	Sales 2023, MSEK	Recurring 2023
ABS Laundry Business Solutions 	The global laundry and textile rental industry.	NL	2022	252	46%
Taxiteknik 	Taxi companies, mainly in Sweden.	SE	2024	15	92%
Trinergy 	Property industry in Belgium.	BE	2024	39	93%
Vitec Acute 	Healthcare companies in Finland	FI	2013	92	89%
Vitec Agrando 	Church-related administration in Norway.	NO	2018	40	94%
Vitec ALMA 	Information management within the process industry and energy companies in Finland.	FI	2020	51	59%
Vitec Aloc 	Banking and finance industry in the Nordic countries and western Europe.	DK	2014	143	87%
Vitec Appva 	Healthcare and social services sector in Sweden.	SE	2020	51	97%
Vitec Autosystemer 	Automotive, transportation and machinery industry in Norway.	NO	2014	53	94%
Vitec Avoine 	Local associations, national organizations and golf facilities in Finland.	FI	2019	55	87%
Vitec Bidtheatre 	Media agencies in Sweden and Norway.	SE	2024	113	100%
Vitec Capitex Finanssystem 	Banking and finance industry, primarily in Sweden and with some establishment in Norway and Finland.	SE	2010	30	92%
Vitec Cito 	Pharmacy market in Denmark.	DK	2018	46	78%
Vitec Codea 	Emergency service activities and field management of emergency vehicles in Finland.	FI	2023	19	75%
Vitec Datamann 	Car dealers and auto repair shops in Denmark.	DK	2015	71	84%
Vitec DocuBizz 	Automotive industry in northern Europe and the US.	DK	2022	36	95%
Vitec Energy 	Electricity traders and owners of electricity and district heating grids in about 25 different countries.	SE	1998	47	90%
Vitec Enova 	Energy management and grid balancing services in the Netherlands.	NL	2023	335	100%
Vitec Fastighet 	Property management industry in Sweden.	SE	1985	254	77%
Vitec Fixit 	Hair and beauty salons in Norway.	NO	2019	66	97%
Vitec Forsikring 	Insurance companies in Norway and Sweden.	NO	2015	46	71%

Business unit	Software for:	Registered office	Acquisition year	Sales 2023, MSEK	Recurring 2023
Vitec Futursoft	 Automotive industry and machinery sector in Finland and Sweden.	FI	2016	115	89%
Vitec HK data	 Health and welfare sector in Norway.	NO	2019	21	84%
Vitec Hotelinx	 Hotels and tourism in Finland.	FI	2022	21	91%
Vitec Katrina	 Church-related administration in Finland.	FI	2019	30	88%
Vitec LDC	 Career and personal development, training and retraining in the Netherlands.	NL	2024	22	92%
Vitec Megler	 Real estate agents in Norway.	NO	2011	123	94%
Vitec Memorix	 Archives, digital heritage and collections in the Benelux region.	NL	2023	47	82%
Vitec MV	 Education sector in Denmark, Norway and Sweden.	DK	2017	44	95%
Vitec Mäklarsystem	 Real estate agents in Sweden.	SE	2010	85	98%
Vitec Neagen	 Healthcare sector in Finland.	FI	2023	48	61%
Vitec Nordman	 Food and grocery retail industry in Sweden	SE	2021	20	96%
Vitec Plania	 Property and facility management in Norway.	NO	2016	39	78%
Vitec Raisoft	 Healthcare and social services company in Finland and Switzerland.	FI	2022	86	78%
Vitec Samfundssystem	 Administrative services for churches and preschools in Sweden.	SE	2018	46	83%
Vitec Scanrate	 Bond market in Denmark.	DK	2022	64	96%
Vitec Tietomitta	 Private and municipal waste-and-resource processing in Finland.	FI	2016	86	91%
Vitec Travelize	 Travel agencies mainly in Denmark, Norway and Sweden.	SE	2021	23	89%
Vitec Unikum	 Retail trade and manufacturing industry in Sweden.	SE	2021	112	85%
Vitec Vabi	 Sustainable energy management for the real estate and property management industry in the Netherlands.	NL	2021	98	99%
Vitec Visiolink	 Media companies in Europe.	DK	2020	73	77%
Vitec Visitor Systems	 Municipal culture and recreation administration offices, as well as visitor facilities in Norway and Sweden.	SE	2018	48	84%

Vitec Actor Smartbook is now called Vitec Visitor Systems.

Balance sheets and cash flow

LIQUIDITY AND FINANCIAL POSITION

The Group's cash and cash equivalents at the end of the period totaled SEK 903.2 million (362.7). In addition to cash and cash equivalents, Vitec has overdraft facilities of SEK 125.0 million and SEK 1,242.9 million in unutilized portions of the credit facility, which amount to a total of SEK 3,000 million. The terms and conditions of the company's credit agreement contain restrictions, known as covenants. The Group has fulfilled the terms and conditions in their entirety during the period.

At September 30, 2024, interest-bearing liabilities totaled SEK 1,964.3 million (2,054.6). Non-current interest-bearing liabilities comprised bank loans of SEK 1,565.0 million, as well as convertible debentures totaling SEK 50.5 million. Current interest-bearing liabilities comprised bank loans of SEK 192.8 million, convertible debentures totaling SEK 153.0 million as well as other interest-bearing liabilities of SEK 3.0 million. Interest-bearing net debt amounts to SEK 1,061.1 million (1,691.9).

The convertible loans consist in part of convertible debentures subscribed for in conjunction with acquisitions, and in part of employee convertibles. The maximum potential dilution from these convertible loans amounts to 1.0% of capital and 0.6% of votes.

During the year, two convertible loans were converted, which reduced financial liabilities by SEK 10.6 million.

Liabilities relating to right-of-use assets in the form of leases for premises are included in other non-current liabilities of SEK 20.8 million and in other current liabilities of SEK 42.8 million.

The total supplementary contingent consideration as well as the commitment to acquire shares amounted as of September 30 to SEK 829.9 million, including a non-current portion of SEK 535.0 million and a current portion of SEK 294.9 million.

CASH FLOW AND INVESTMENTS

During the year, the Group utilized the credit facility once for a sum of SEK 192.1 million in connection with an acquisition. A repayment was also made to the facility during the year. The repayment amounted to SEK 414.1 million. Amortization of bank loans amounted to SEK 2.1 million; amortization related to right-to-use assets totaled SEK 54.6 million.

Cash flow from operating activities was SEK 938.8 million (726.8). Investments totaled SEK 285.8 million in capitalized work, SEK 12.8 million in other intangible fixed assets and SEK 8.7 million in property, plant and equipment.

Investments in right-of-use assets not affecting cash flow totaled SEK 17.6 million. As a result of acquisitions, SEK 607.8 million was invested in product rights, brands, customer agreements and goodwill.

During the third quarter, a new share issue was carried out in which the Group received SEK 1,111.2 million after issue costs.

The fourth and final payment of the dividend for financial year 2022 was made on March 28, 2024, when SEK 21.4 million was paid. Payments relating to the 2023 financial year were made on June 30 and September 30 in the amounts of SEK 28.1 million and SEK 29.9 million, respectively.

SHAREHOLDERS' EQUITY

Equity attributable to Vitec's shareholders totaled SEK 4,751.0 million (3483.1). The equity/assets ratio is 52% (45). On April 23, the Annual General Meeting resolved to pay a dividend of SEK 3.00 per share, totaling a maximum of SEK 121.6 million. The dividend will be divided up and paid on four payment dates: June 30, September 30, December 30 and March 30, 2025.

During the year, two convertible loans were converted and a warrant program expired. This has resulted in the number of Class B shares has increased by 63,854.

As of September 30, there is one outstanding warrant program. The maximum potential dilution from this warrant program amounts to 0.5% of capital and 0.3% of votes.

There are also two long-term share savings plans, ESSP 2023 and ESSP 2024, which are offered to all employees. Provided that the employee has made a personal investment in shares in the company (savings shares), the employee is allocated matching share rights. The cost of the matching share rights during the year amounts to SEK 13.2 million, recognized as a personnel expense and in equity.

During the year, 37,392 class B shares were also repurchased from the market. These shares will be used as matching shares. The purchase amount of SEK 21.3 million was recognized in shareholders' equity.

At September 30, the total number of repurchased shares amounted to 54,232.

TAXES

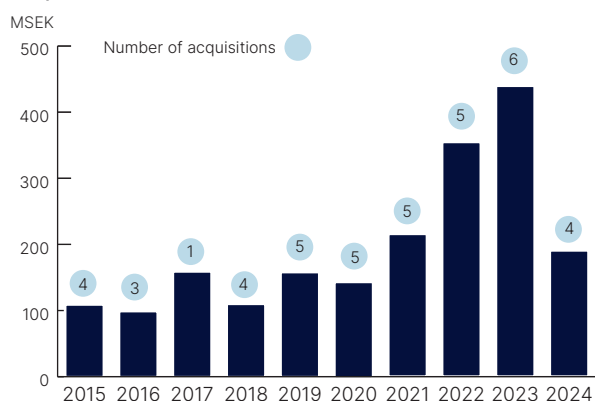
Current tax for the year amounted to SEK -90.7 million (-85.8). Deferred tax totaled SEK -4.9 million (-3.8).

Profit before tax is SEK 409.1 million (348.9). Non-deductible expenses and non-taxable revenues amount to SEK 17.8 million (35.4), which results in a taxable profit totaling SEK 426.9 million (384.3).

Tax expense for the year corresponds to an average tax rate of 22.4% (23.3).

Growth by acquisition

Acquired annual sales



ACQUISITIONS IN 2024

To date in 2024, four acquisitions have been completed: LDC I-Talent Solutions B.V., Bidtheatre AB, Taxiteknik Nordic AB and the Trinerogy group. From the acquisition date up to and including September 30, revenues in the acquired companies totaled SEK 64.8 million in sales and SEK 19.0 million in EBITA. If consolidation had occurred at the beginning of the year, the companies would have provided the Group with an additional approximately SEK 97.0 million in sales and SEK 27.6 million in EBITA. The acquisition-related expenses are recognized in operating profit and total SEK 11.2 million. The operating profit also includes SEK 0.2 million in acquisition-related costs related to acquisitions from previous years.

The goodwill items are deemed to be attributable to anticipated profitability and complementary expertise requirements, as well as anticipated synergy effects, in the form of the joint development of our products.

The acquisitions added SEK 46.1 million in product rights, SEK 14.2 million in brands, SEK 230.7 million in customer agreements and SEK 316.9 million in goodwill. Expensed portions of contingent considerations as well as the commitment to acquire shares amount in total to a discounted value of SEK 197.6 million and are subject to gross margin improvements and EBIT improvements over the next several years. Contingent considerations are valued at discounted value of maximum outcome.

ACQUISITIONS DURING THE PERIOD

Acquisition Taxiteknik Nordic AB

On July 14, 60% of shares were acquired in Swedish software company Taxiteknik Nordic AB, with an agreement to purchase the remaining shares in 2026 and 2027.

Software company Taxiteknik develops and delivers a complete business system for taxi companies, with functionality for traffic management, a driver app, and a booking app. The company had sales of SEK 14.6 million during the financial year 2023. The acquisition is deemed to yield an immediate increase in earnings per share. Payment was in cash.

Acquisition Trinerogy

On September 12, 60% of shares were acquired in Belgian software group Trinerogy, with an agreement to purchase the remaining shares during 2025-2028.

Software company Trinerogy develops and delivers mission-critical software that contributes to sustainable and efficient energy management of the property industry in Belgium. The group reported sales of EUR 3.5 million in the 2023 financial year. The acquisition is deemed to yield an immediate increase in earnings per share. Payment was in cash.

INVESTMENTS: CO-OWNERSHIP

Our subsidiary Malmkroppen AB aims to invest in Nordic software companies that are in an earlier phase than the software companies that are usually acquired.

Investment in Nordkap AB

On July 12, Malmkroppen expanded its ownership stake in Swedish software company Nordkap AB. Nordkap offers Treasury Management software for real estate companies. Vitec holds an 9.4% stake in the company after the investment.

Investment in Pinpointest AB

On July 31, Malmkroppen expanded its ownership stake in Swedish software company Pinpointest AB. Pinpointest offers an open, independent, and free platform that compiles estimates prior to financial statements and interim reports from a large number of investors and offers broad market expectations for listed companies. Vitec holds a 12.2% stake in the company after the investment.

Investment in Indico Technologies AB

On July 31, Malmkroppen expanded its ownership stake in Swedish software company Indico Technologies AB. Indico delivers forecasting tools that can interpret large amounts of data for businesses where forecast accuracy has a direct impact on margins and profits. Vitec holds a 5.4% stake in the company after the investment.

Investment in Noor Jobs AB

On August 26, Malmkroppen made an investment in Swedish software company Noor Jobs AB. Noor provides software for companies that work with keyword optimization. Noor also has a platform for matching companies and jobseekers. Vitec holds a 25.0% stake in the company after the investment.

Other significant events during the quarter

NEW SHARE ISSUE

Based on the issue authorization granted at the Annual General Meeting on April 23, 2024, the Board of Directors of Vitec Software Group AB (publ) resolved to carry out a directed new share issue of 2,250,000 class B shares at a price of SEK 500 per share. The company

raised SEK 1,125,000,000 before transaction costs.

The share issue entails an increase in the number of shares in Vitec from 37,599,341 to 39,849,341 shares, including 2,490,000 class A shares and 37,359,341 class B shares. The

Company's share capital will increase from SEK 3,759,934.10 to SEK 3,984,934.10. The share issue entails a dilutive effect of about 5.6 percent and 3.6 percent in relation to the total number of outstanding shares and votes, respectively, after the share issue.

Parent Company

Net sales totaled SEK 140.4 million (126.3) and essentially comprised invoicing to subsidiaries for services rendered. Profit after tax was SEK -79.8 million (-74.6). Parent Company earnings were charged with unrealized foreign-exchange losses totaling SEK -44.8 million (-53.6).

The Parent Company is generally exposed to the same risks and uncertainties as the Group; refer to the above section, Risks and uncertainties.

Risks and uncertainties

Material risks and uncertainties are described in the administration report of the 2023 Annual Report under "Risks and uncertainties" on pages 68–74, in Note 1, under the section "Critical estimates and judgements" on pages 117–118, and in Note 15 "Financial risks and capital risk management" on pages 139–140. No material changes have occurred since then.

Related-party transactions

No significant transactions with related parties occurred in the Group or Parent Company during the period.

August saw the completion of the acquisition of a majority stake in the software company Taxiteknik. The company develops and delivers a complete business system for taxi companies in Sweden.



Accounting and measurement policies

This interim report has been prepared in accordance with IAS 34 Interim Financial Reporting. The consolidated financial statements have been prepared in accordance with the International Financial Reporting Standards (IFRS) as adopted by the EU, and the Swedish Annual Accounts Act. The Parent Company's accounts were prepared in accordance with the Annual Accounts Act and recommendation RFR 2 Accounting for Legal Entities No new or amended standards entered into force as of 2024 that are expected to affect the Group's accounts.

Vitec Software Group continues to apply the same accounting principles and valuation methods as described in the latest Annual Report.

Disclosures in accordance with IAS 34.16A appear in the financial statements and related notes, as well as in other parts of the interim report.

OPERATING SEGMENTS

Operating segments are reported in a manner consistent with the internal reporting provided to the chief operating decision maker of the Company. In the Vitec Group, the CEO and President has been identified as chief executive decision-maker who evaluates the Group's financial position and performance and makes decisions on resource allocation. The operating segments form the operational structure for internal governance, follow-ups, and reporting. The CEO analyzes and monitors the sales

and earnings of the operation based on the total consolidated operations. The assessment is thus that the Group's operations consist of one segment.

INCENTIVE PROGRAM

There is an ongoing convertible program aimed at all personnel in the form of convertible debentures. The shares were issued on market terms. Consequently, there are no benefits that can be recognized as share-based remuneration.

Warrant incentive programs are also underway, in the form of warrants, aimed at around 45 people. The shares were issued on market terms. The fair value of options granted is calculated using a modified version of the Black-Scholes valuation model. The value of the option premiums is recognized as share-based remuneration.

Two long-term share savings plans aimed at all staff are in place. If the conditions are met, participants receive matching shares. The value of the matching shares is recognized as share-based remuneration.

FINANCIAL INSTRUMENTS

Classification and measurement

Financial instruments are recognized initially at cost corresponding to the instrument's fair value plus transaction costs. A financial instrument is classified at initial recognition based on, among other factors, the purpose for which

the instrument was acquired. Vitec has financial instruments under the categories loans and accounts receivable, financial assets at fair value, financial liabilities at fair value and financial liabilities at amortized cost.

Financial assets and liabilities measured at fair value in the profit and loss

In accordance with IFRS 7, the fair value of each financial asset and financial liability must be disclosed, regardless of whether they are recognized in the balance sheet. Vitec deems the fair value of the financial assets/liabilities to be close to the recognized carrying amount.

All of the company's financial instruments that are subject to measurement at fair value are classified as level 3 and pertain to securities held as fixed assets, as well as contingent considerations in conjunction with acquisitions.

Securities held as fixed assets are measured at estimated fair value; any adjustments are made through profit or loss.

Significant amounts of supplementary contingent considerations are measured at estimated fair value; any adjustments are made through profit or loss.

Recurring measurements at fair value, at September 30, 2024, SEK thousands

	Level 1	Level 2	Level 3	Book value
Securities held as fixed assets			61,078	61,078
Total assets			61,078	61,078
Supplementary contingent considerations as well as commitment to acquire shares, due within 1 year			294,887	294,887
Supplementary contingent considerations as well as commitment to acquire shares, due in more than 1 year, but within 3 years			507,623	507,623
Supplementary contingent considerations as well as commitment to acquire shares, due in more than 3 year, but within 5 years			27,346	27,346
Total liabilities			829,856	829,856

Signature

The interim report for Vitec Software Group (publ) has been issued after authorization by the board.

Umeå, October 17, 2024

Olle Backman
CEO and President

Review report

INTRODUCTION

We have reviewed the interim report for Vitec Software Group (publ), corp. reg. no. 556258-8804, for the period January 1 – September 30, 2024. The Board of Directors and the President are responsible for the preparation and presentation of this interim report in accordance with IAS 34 and the Annual Accounts Act. Our responsibility is to express a conclusion on this interim report based on our review.

SCOPE OF REVIEW

We conducted our review in accordance with the International Standard on Review Engagements ISRE 2410, Review of Interim Financial Information Performed by the Independent Auditor of the Entity. A review consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review has a different focus and is substantially less in scope than an audit conducted in accordance with ISA and other generally accepted auditing practices. The procedures performed in a review do not enable us to obtain a level of assurance that would make us aware of all significant matters that might be identified in an audit. Therefore, the conclusion expressed based on a review does not give the same level of assurance as a conclusion expressed based on an audit.

CONCLUSION

Based on our review, nothing has come to our attention that causes us to believe that the interim report is not, in all material respects, prepared for the Group in accordance with IAS 34 and the Annual Accounts Act, and for the Parent Company in accordance with the Annual Accounts Act.

Malmö, October 17, 2024

Deloitte AB
Richard Peters
Authorized Public Accountant

Consolidated statement of profit/loss

SEK THOUSANDS	2024 Jul-Sep	2023 Jul-Sep	2024 Jan-Sep	2023 Jan-Sep	2023 Jan-Dec
OPERATING REVENUES					
Recurring revenues	717,756	613,654	2,108,572	1,735,128	2,346,036
License revenues	7,195	7,580	24,606	32,392	46,861
Service revenues	67,316	70,665	237,776	242,119	343,270
Other revenues	16,984	9,097	36,542	27,627	41,398
NET SALES	809,251	700,996	2,407,496	2,037,266	2,777,565
Reversal of supplementary purchase consideration	4,418	-	4,418	-	-
TOTAL REVENUES	813,669	700,996	2,411,914	2,037,266	2,777,565
Capitalized development costs	92,794	81,701	285,842	252,381	348,412
OPERATING EXPENSES					
Purchase of goods and services	-170,769	-118,185	-485,933	-323,330	-436,593
Other external expenses	-66,107	-72,596	-218,315	-223,338	-291,553
Personnel expenses	-346,273	-299,272	-1,060,506	-938,461	-1,294,192
Depreciation of property, plant and equipment	-23,161	-18,328	-68,430	-54,797	-88,239
Amortization of intangible fixed assets	-47,878	-34,321	-127,618	-95,818	-137,394
Impairment of intangible assets	-4,418	-	-4,418	-	-
Unrealized exchange-rate gains/losses (net)	18	222	-205	-2,071	-1,896
TOTAL EXPENSES	-658,588	-542,480	-1,965,425	-1,637,814	-2,249,867
EBITA	247,875	240,216	732,331	651,833	876,110
Acquisition-related costs	-9,513	-15,518	-11,388	-26,891	-38,040
Acquisition-related amortization	-67,644	-67,091	-201,046	-180,854	-247,953
OPERATING PROFIT/LOSS	170,718	157,607	519,897	444,089	590,117
Financial income	3,052	1,056	8,327	5,151	6,051
Financial expenses	-31,180	-25,153	-97,690	-66,428	-99,195
Other financial income and expenses	-2,333	-14,670	-21,480	-33,950	-29,161
TOTAL FINANCIAL ITEMS	-30,461	-38,767	-110,843	-95,227	-122,305
PROFIT AFTER FINANCIAL ITEMS	140,257	118,840	409,054	348,862	467,812
Tax	-31,842	-33,640	-95,646	-89,649	-128,629
NET PROFIT FOR THE PERIOD	108,415	85,200	313,408	259,213	339,183
Profit for the period attributable to:					
Parent Company shareholders	108,415	85,200	313,408	259,213	339,183
EARNINGS PER SHARE (SEK)					
Earnings per share before dilution (SEK) ¹⁾	2.85	2.25	8.32	6.92	9.04
Earnings per share after dilution (SEK) ¹⁾	2.85	2.20	8.32	6.87	9.04

1) The comparative figures have been recalculated in order to, according to IFRS, take into account issue elements in new share issue.

Consolidated statement of comprehensive income

	2024 Jul-Sep	2023 Jul-Sep	2024 Jan-Sep	2023 Jan-Sep	2023 Jan-Dec
PROFIT FOR THE YEAR	108,415	85,200	313,408	259,213	339,183
Other comprehensive income					
Items that may be restated in profit or loss					
Restatement of net investments in foreign operations	-69,399	-138,944	71,255	140,579	-107,827
Net investment hedges for foreign operations	17,214	54,432	-44,830	-66,632	41,429
Deferred tax on net investment hedges for foreign operations	-3,546	-14,215	9,235	10,724	-8,534
Total items that may be restated in profit or loss	-55,731	-98,727	35,660	84,671	-74,932
TOTAL OTHER COMPREHENSIVE INCOME/LOSS	-55,731	-98,727	35,660	84,671	-74,932
TOTAL COMPREHENSIVE INCOME FOR THE PERIOD	52,684	-13,526	349,068	343,884	264,251
Total comprehensive income attributable to:					
– Parent Company shareholders	52,684	-13,526	349,068	343,884	264,251

Condensed consolidated statement of financial position

SEK THOUSANDS	September 30, 2024	September 30, 2023	December 31, 2023
ASSETS			
FIXED ASSETS			
Goodwill	4,330,315	3,813,943	3,962,672
Other intangible fixed assets	3,208,934	2,985,304	2,915,147
Tangible property, plant and equipment	129,965	137,170	162,687
Financial fixed assets	73,444	50,585	43,590
Deferred tax assets	8,036	8,465	7,320
TOTAL FIXED ASSETS	7,750,694	6,995,468	7,091,416
CURRENT ASSETS			
Inventories	3,984	4,809	4,645
Current receivables	430,851	399,508	561,432
Cash and cash equivalents	903,227	362,748	171,851
TOTAL CURRENT ASSETS	1,338,062	767,065	737,928
TOTAL ASSETS	9,088,756	7,762,533	7,829,344
SHAREHOLDERS' EQUITY AND LIABILITIES			
Equity attributable to Parent Company shareholders	4,750,966	3,483,098	3,407,634
Non-current portion of interest-bearing liabilities	1,615,555	2,023,175	2,148,936
Deferred tax liabilities	650,405	562,673	584,977
Other non-current liabilities	549,853	784,632	657,758
TOTAL NON-CURRENT LIABILITIES	2,815,813	3,370,480	3,391,671
Accounts payable	69,719	59,040	57,274
Current portion of interest-bearing liabilities	348,785	31,413	13,363
Other current liabilities	594,527	352,178	498,336
Accrued expenses	238,193	215,514	191,955
Prepaid recurring revenues	270,753	250,809	269,111
TOTAL CURRENT LIABILITIES	1,521,977	908,955	1,030,039
TOTAL SHAREHOLDERS' EQUITY AND LIABILITIES	9,088,756	7,762,533	7,829,344

Condensed consolidated statement of changes in equity

SEK THOUSANDS	2024 Jul-Sep	2023 Jul-Sep	2024 Jan-Sep	2023 Jan-Sep	2023 Jan-Dec
EQUITY ATTRIBUTABLE TO PARENT COMPANY SHAREHOLDERS					
Opening balance	3,570,712	3,489,560	3,407,634	3,209,758	3,209,758
Correction of error attributable to previous year	-	-	-	50	-13,409
Convertible debenture with stock options	-	920	527	1,053	1,195
Debenture conversion	8,161	3,430	10,591	16,906	34,982
New share issue	1,125,000	-	1,125,000	-	-
Issuing costs	-13,792	-	-13,872	-	-273
Paid option premiums	-	-	-	-	21
Long-term incentive program	8,161	2,716	13,218	2,716	5,357
Repurchase of treasury shares	-	-	-21,260	-	-7,527
Reserved dividend	29,887	21,303	-40,625	-30,004	-4,060
Paid dividend	-29,846	-21,304	-79,315	-61,266	-82,661
Total comprehensive income	52,683	-13,527	349,068	343,884	264,251
CLOSING BALANCE	4,750,966	3,483,098	4,750,966	3,483,098	3,407,634

Condensed consolidated statement of cash flow

SEK THOUSANDS	2024 Jul-Sep	2023 Jul-Sep	2024 Jan-Sep	2023 Jan-Sep	2023 Jan-Dec
OPERATING ACTIVITIES					
Operating profit	170,717	157,607	519,897	444,089	590,117
Adjustments for non-cash items					
Other operating revenues	-4,418	-	-4,418	-	-
Depreciation, amortization and impairment	143,101	111,331	401,512	323,060	473,586
Unrealized foreign exchange gains/losses	-16	-222	206	2,071	1,896
	309,384	268,716	917,197	769,220	1,065,599
Interest received	3,052	1,055	8,327	5,150	6,051
Interest paid	-36,153	-24,457	-96,122	-64,637	-93,969
Income tax paid	-28,836	-24,904	-93,417	-67,399	-109,795
CASH FLOW FROM OPERATING ACTIVITIES BEFORE CHANGES IN WORKING CAPITAL	247,447	220,410	735,985	642,334	867,886
Changes in working capital					
Increase/decrease in inventories	-81	-1,583	703	-1,112	-947
Increase/decrease in accounts receivable	19,289	-2,371	222,204	138,896	-81,596
Increase/decrease in other operating receivables	59,013	21,439	-50,286	-44,889	31,463
Increase/decrease in accounts payable	-3,305	13,991	4,238	-7,385	-10,075
Increase/decrease in other operating liabilities	-166,374	-93,613	25,908	-1,031	-88,320
CASH FLOW FROM OPERATING ACTIVITIES	155,989	158,274	938,752	726,814	718,411
INVESTING ACTIVITIES					
Acquisition of shares and participations	-22,992	-	-28,005	-15,902	-15,902
Acquisition of subsidiaries (net impact on liquidity)	-219,986	-284,754	-318,914	-814,559	-1,038,680
Supplementary purchase considerations paid	-28,054	-	-257,183	-247,027	-247,027
Purchase of intangible fixed assets and capitalized development costs	-100,360	-82,945	-298,660	-254,401	-351,132
Purchase of property, plant and equipment	-4,915	-6,700	-8,744	-17,075	-25,827
CASH FLOW FROM INVESTING ACTIVITIES	-376,307	-374,398	-911,506	-1,348,963	-1,678,568
FINANCING ACTIVITIES					
Dividends to Parent Company shareholders	-29,968	-21,304	-79,437	-61,266	-82,661
Borrowings	192,100	268,135	192,100	820,245	984,652
Repayment of loans	-414,833	-688	-416,209	-336,340	-337,028
Repayment of lease liabilities	-18,520	-11,462	-54,606	-41,691	-67,270
New share issue	1,125,000	-	1,125,000	-	-
Issuing costs	-17,391	-	-17,471	-	-273
Acquisition of treasury shares	-	2,716	-21,260	2,716	-7,527
Paid option premiums	-	-	-	-	11
CASH FLOW FROM FINANCING ACTIVITIES	836,388	237,398	728,117	383,664	489,904
CASH FLOW FOR THE PERIOD	616,070	21,274	755,363	-238,485	-470,255
OPENING CASH AND CASH EQUIVALENTS, INCLUDING CURRENT INVESTMENTS	276,271	396,584	171,851	615,787	615,787
Exchange-rate differences in cash and cash equivalents	10,886	-55,111	-23,987	-14,554	26,319
CASH AND CASH EQUIVALENTS INCLUDING CURRENT INVESTMENTS AT THE END OF THE PERIOD	903,227	362,748	903,227	362,748	171,851

Condensed income statement, Parent company

SEK THOUSANDS	2024 Jul-Sep	2023 Jul-Sep	2024 Jan-Sep	2023 Jan-Sep	2023 Jan-Dec
Operating revenues	46,311	42,717	140,369	126,294	177,820
Operating expenses	-41,419	-31,651	-114,559	-106,468	-146,232
Unrealized exchange-rate gains/losses (net)	17,264	68,633	-44,772	-53,572	39,729
OPERATING PROFIT/LOSS	22,156	79,699	-18,962	-33,746	71,316
Income from participation in Group companies	-	-	5,867	-	320,430
Interest income and similar profit items	2,786	1,012	7,820	4,905	5,635
Interest expenses and similar loss items	-30,972	-24,649	-96,580	-64,574	-96,646
PROFIT AFTER FINANCIAL ITEMS	-6,030	56,062	-101,855	-93,415	300,734
Appropriations	-	-	-	-	79,048
PROFIT/LOSS BEFORE TAX	-6,030	56,062	-101,855	-93,415	379,782
Tax	1,269	-12,322	22,018	18,771	-24,942
NET PROFIT FOR THE PERIOD	-4,761	43,740	-79,837	-74,644	354,840

Profit/Loss for the period corresponds to total comprehensive income.

Condensed balance sheet, Parent company

SEK THOUSANDS	September 30, 2024	September 30, 2023	December 31, 2023
ASSETS			
FIXED ASSETS			
Intangible fixed assets	2,828	2,062	2,141
Tangible property, plant and equipment	10,172	10,945	10,646
Financial fixed assets	7,816,058	6,858,928	7,158,901
TOTAL FIXED ASSETS	7,829,058	6,871,935	7,171,687
CURRENT ASSETS			
Current receivables	121,867	83,044	369,951
Cash and cash equivalents	672,016	83,919	-
TOTAL CURRENT ASSETS	793,883	166,963	369,951
TOTAL ASSETS	8,622,941	7,038,898	7,541,638
SHAREHOLDERS' EQUITY AND LIABILITIES			
Shareholders' equity	4,223,595	2,865,108	3,331,352
Untaxed reserves	1,638	1,686	1,638
Other provisions	655	508	684
Non-current liabilities	2,195,062	2,826,615	2,834,654
Current liabilities	2,201,991	1,344,981	1,373,309
TOTAL SHAREHOLDERS' EQUITY AND LIABILITIES	8,622,941	7,038,898	7,541,638

Acquired assets and liabilities 2024

During the year, four acquisitions have been completed: LDC I-Talent Solutions B.V., Bidtheatre AB, Taxiteknik Nordic AB and the Trinergy group.

Some items in the acquisition plan may be remeasured, due to our brief

ownership of the companies. This applies to all assets and liabilities in the acquisition balances, but mainly brands, product rights, customer agreements and goodwill. For this reason, the acquisition plans remain preliminary, until 12 months after the acquisition date.

Acquired assets and liabilities, acquisitions for the year, SEK thousands	Book value	Fair value adjustment	Fair value recognized in the Group
Goodwill	-	316,855	316,855
Intangible fixed assets	15,092	290,966	306,058
Tangible property, plant and equipment	438	-	438
Financial fixed assets	915	-	915
Inventories	34	-	34
Current receivables	36,823	-	36,823
Cash and cash equivalents	82,919	-	82,919
Deferred tax liabilities	-	-68,561	-68,561
Accounts payable	-8,207	-	-8,207
Other current liabilities	-49,169	-	-49,169
Total	78,845	539,260	618,105

Effect of acquisitions on cash flow, SEK thousands	
Group's purchase costs	-618,105
Expensed portion of purchase considerations	209,991
Convertible debentures	14,313
Acquired cash and cash equivalents	82,919
Net cash outflow	-310,882

Acquired assets and liabilities, revaluations of previous years' acquisitions within 12 months

Revaluation acquisition analyses, SEK thousands	Initial valuation	Revaluation	Final valuation
Goodwill	322,470	8,032	330,502
Intangible assets	156,953	-	156,953
Deferred tax liabilities	-31,391	-	-31,391
Other net assets	102,224	-	102,224
Total	550,256	8,032	558,288

Effect of revaluation on cash flow for the year, SEK thousands	
Group's purchase costs	-8,032
Expensed portion of purchase considerations	-
Convertible debentures	-
Acquired cash and cash equivalents	-
Cash flow for the year	-8,032

Allocation of revenues and date of revenue recognition

Allocation of revenues and date of revenue recognition, SEK million	2024 Jul-Sep	2023 Jul-Sep	2024 Jan-Sep	2023 Jan-Sep	2023 Jan-Dec
Subscription-based revenues	527.6	480.9	1,550.6	1,382.3	1,872.5
Transaction-based revenues	190.2	132.8	558.0	352.9	473.5
Other revenues	91.5	87.3	298.9	302.1	431.6
Net sales	809.3	701.0	2,407.5	2,037.3	2,777.6
Date of revenue recognition					
Services transferred to customers over time, flat distribution	527.6	480.8	1,550.6	1,382.3	1,872.5
Services transferred to customers over time, in pace with use	257.5	203.5	795.7	595.0	816.8
Services transferred to customers at a given time	24.2	16.7	61.2	60.0	88.3
Net sales	809.3	701.0	2,407.5	2,037.3	2,777.6

Shareholder information

PUBLICATION

This information is such information that Vitec Software Group AB (publ.) is required to disclose pursuant to the EU Market Abuse Regulation. The information was submitted for publication, through the agency of the contact person set out below, at 8:00 a.m. (CEST) on October 17, 2024.

This English version of the report is a translation of the original Swedish version; in the event of variances, the Swedish version shall take precedence over the English translation.

FINANCIAL INFORMATION

Our website, vitecsoftware.com, is our primary channel for IR information, where we publish financial information immediately upon release.

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CORPORATE REGISTRATION NUMBER

Vitec Software Group AB (publ), corp.
reg. no. 556258-4804

FINANCIAL CALENDAR

Year-end report, January–December 2024	Feb 5, 2025 8:00 a.m. (CET)
Interim report January–March 2025	Apr 23, 2025 8:00 a.m. (CEST)
Annual General Meeting	Apr 29, 2025 5:30 p.m. (CEST)
Interim report January–June 2025	Jul 11, 2025 8:00 a.m. (CEST)
Interim report January–September 2025	Oct 16, 2025 8:00 a.m. (CEST)
Year-end report, January–December 2025	Feb 6, 2026 8:00 a.m. (CET)



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Definitions of key indicators

This interim report refers to several financial measurements that are not defined under IFRS, known as alternative performance measures, in accordance with ESMA's is called alternative. These measurements provide senior man-

agement and investors with significant information for analyzing trends in the company's business operations. Alternative performance measures are not always comparable with measurements used by other companies. They are

intended to complement, not replace, financial measurements presented in accordance with IFRS. The key indicators presented on the last page of this report are defined as follows:

NON-IFRS KEY INDICATORS	DEFINITION	USAGE
Recurring revenues	Recurring contractual revenues with no direct relationship between our work efforts and the contracted price. The contractual amount is usually billed in advance and the revenues are recognized during the contract's term.	A key indicator for the management of operational activities.
Subscription-based recurring revenues	Recurring, contractual recurring revenue for all types of subscriptions and cloud services. Revenue is evenly distributed over the contract period.	Used to track the company's recurring revenues.
Transaction-based recurring revenues	Recurring, contractual recurring transaction-based revenue. Revenue is strongly linked to volume and varies by volume.	Used to track the company's recurring revenues.
Percentage of recurring revenues	Recurring revenues in relation to net sales.	A key indicator for the management of operational activities.
Growth	The trend of the company's net sales in relation to corresponding year-earlier period.	Used to monitor the company's sales trend.
Growth in recurring revenues	Trend in recurring revenues in relation to the previous corresponding year.	Used to monitor the company's sales trend.
Organic growth in recurring revenues	Development of the company's recurring revenue over the last 12 months, including data for acquired companies, in relation to corresponding year-earlier period.	Used to monitor the company's sales trend.
Proforma net sales, rolling 12 months	Net sales the past four quarters with addition of sales from acquired units for the time prior to the acquisition date.	Used to monitor the company's sales trend.
ARR, Proforma recurring revenues, rolling 12	ARR, Annual Recurring Revenues. Recurring revenues the past four quarters with addition of recurring revenues from acquired units for the time prior to the acquisition date.	Used to monitor the company's sales trend.
Gross profit	The company's sales less the cost of goods purchased for resale and subcontractors and subscriptions.	Used to monitor the company's dependence on external direct costs
Gross margin	Gross profit in relation to net sales.	Used to monitor the company's dependence on external direct costs
EBITA	Net profit/loss for the period before acquisition-related costs, acquisition-related amortization, net financial items and tax.	Indicates the company's net profit/loss for the period before acquisition-related costs, acquisition-related amortization.
EBITDA	Earnings before interest, tax, depreciation and amortization for the period.	Indicates the company's operating profit/loss before depreciation/amortization.
Acquisition-related costs	Costs such as broker fees, legal fees and stamp tax (tax on single property purchases).	Used to disclose items affecting comparability.
Acquisition-related amortization	Amortization regarding product rights and customer agreements.	Used to disclose items affecting comparability.
EBITA margin	Operating profit before acquisition-related costs in relation to net sales.	Used to monitor the company's earnings trend.
Operating margin	Operating profit in relation to net sales.	Used to monitor the company's earnings trend.

NON-IFRS KEY INDICATORS	DEFINITION	USAGE
Profit margin	Profit after tax for the period, in relation to net sales.	Used to monitor the company's earnings trend.
Equity/assets ratio	Shareholders' equity, including equity attributable to non-controlling interests as a percentage of total assets.	This measurement is an indicator of the company's financial stability.
Equity/assets ratio after full conversion	Shareholders' equity and convertible debentures as a percentage of total assets.	This measurement is an indicator of the company's financial stability.
Interest-bearing net debt	Non-current interest-bearing liabilities and the current portion of interest-bearing liabilities, less cash and cash equivalents.	This measurement is an indicator of the company's financial stability.
Debt/equity ratio	Average debt in relation to average shareholders' equity and non-controlling interests.	This measurement is an indicator of the company's financial stability.
Average shareholders' equity	The average between shareholders' equity for the period attributable to Parent Company shareholders and shareholders' equity for the preceding period attributable to Parent Company shareholders.	An underlying measurement on which the calculation of other key indicators is based.
Return on capital employed	Profit after net financial items plus interest expenses, as a percentage of average capital employed. Capital employed is defined as total assets less interest-free liabilities and deferred tax.	This measurement is an indicator of the company's profitability in relation to externally financed capital and shareholders' equity.
Return on equity	Reported profit/loss after tax in relation to average equity attributable to Parent Company shareholders.	This measurement is an indicator of the company's profitability and gauges the return on shareholders' equity.
Sales per employee	Net sales in relation to the average number of employees.	This metric is used to assess the company's efficiency.
Added value per employee	Operating profit/loss plus depreciation/amortization and personnel expenses in relation to average number of employees.	This metric is used to assess the company's efficiency.
Personnel expenses per employee	Personnel expenses in relation to average number of employees.	A key indicator used to measure operational efficiency.
Average no. of employees	The average number of employees in the Group during the period.	An underlying measurement on which the calculation of other key indicators is based.
AES (Adjusted equity per share)	Shareholders' equity attributable to Parent Company shareholders, in relation to the number of shares issued at the balance-sheet date.	This measurement indicates the equity per share at the balance-sheet date
Cash flow per share	Cash flow from operating activities before changes in working capital, in relation to the average number of shares.	Used to monitor the company's trend in cash flow per share.
Number of shares after dilution	Average number of shares during the period plus the number of shares added following full conversion of convertibles and warrants.	An underlying measurement on which the calculation of other key indicators is based.

IFRS KEY INDICATORS	DEFINITION	USAGE
Earnings per share	Profit after tax attributable to Parent Company shareholders, in relation to the average number of shares during the period.	IFRS key indicators
Earnings per share after dilution	Profit after tax attributable to Parent Company shareholders, plus interest expenses pertaining to convertible debentures, in relation to the average number of shares after dilution, with the exception of when earnings per share after dilution exceeds earnings per share.	IFRS key indicators

Key indicators

		2024 Jan-Sep	2023 Jan-Sep	2023 Jan-Dec
Net sales	SEK 000s	2,407,496	2,037,266	2,777,565
Recurring revenues	SEK 000s	2,108,572	1,735,128	2,346,036
Recurring share of net sales	(%)	88%	85%	84%
Growth net sales	(%)	18%	46%	40%
EBITA	SEK 000s	732,331	651,833	876,110
EBITA margin	(%)	30%	32%	32%
Growth EBITA	(%)	12%	59%	51%
Operating profit/loss (EBIT)	SEK 000s	519,897	444,089	590,117
Operating margin	(%)	22%	22%	21%
Profit after financial items	SEK 000s	409,054	348,862	467,812
Profit after tax	SEK 000s	313,408	259,213	339,183
Profit margin	(%)	13%	13%	12%
Balance-sheet total	SEK 000s	9,088,756	7,762,533	7,829,344
Equity/assets ratio	(%)	52%	45%	44%
Equity/assets ratio after full conversion	(%)	54%	48%	46%
Interest-bearing net debt	SEK 000s	1,061,113	1,691,840	1,990,448
Debt/equity ratio	(multiple)	1.05	1.36	1.14
Return on capital employed	(%)	11%	15%	12%
Return on equity	(%)	10%	15%	10%
Sales per employee	SEK 000s	1,574	1,460	1,963
Added value per employee	SEK 000s	1,300	1,247	1,693
Personnel expenses per employee	SEK 000s	693	672	915
Average no. of employees	(persons)	1,530	1,396	1,415
Adjusted equity per share (AES)	(SEK)	119.39	93.19	90.78
Earnings per share ¹⁾	(SEK)	8.32	6.92	9.04
Earnings per share after dilution ¹⁾	(SEK)	8.32	6.87	9.04
Resolved dividend per share	(SEK)	3.00	2.28	2.28
Cash flow per share	(SEK)	19.54	17.20	23.21
Basis of computation:				
Earnings from calculation of earnings per share	SEK 000s	313,408	259,213	339,183
Cash flow from calculation of cash flow per share	SEK 000s	735,985	642,334	867,886
Weighted average number of shares (weighted average) ¹⁾	(thousands)	37,666	37,460	37,502
Number of shares after dilution ¹⁾	(thousands)	38,211	38,178	38,285
Number of shares issued at balance-sheet date	(thousands)	39,795	37,375	37,535
Share price at close of the respective period	(SEK)	526.00	513.50	585.50
1) The comparative figures have been recalculated in order to, according to IFRS, take into account issue elements in new share issue.				
The previously reported key indicators are reported below:				
Earnings per share	(SEK)	8,32	6,94	9,07
Earnings per share after dilution	(SEK)	8,32	6,89	9,07
Weighted average number of shares (weighted average)	(thousands)	37 666	37 347	37 389
Number of shares after dilution	(thousands)	38 211	38 064	38 170



Cover: Vitec Software Group develops and provides software for clients such as the processing industry and energy companies in Finland.