ORTELIUS

PRESS RELEASE
30 October 2025 10:16:00 CET

ORTELIUS ANNOUNCES STRATEGIC PARTNERSHIP WORTH UP TO EUR 30 MILLION WITH VEHICLE TESTING FACILITY

ORTELIUS International AB (publ) ("ORTELIUS") (Nasdaq First North Growth Market: ORTIN) has today entered into a strategic partnership with a pioneering new vehicle testing facility through a framework agreement for the delivery of Program Management and IT-related services.

The total agreement value is estimated at up to EUR 30 million (approximately SEK 330 million), payable to ORTELIUS, subject to the client's successful implementation of project strategies, including the financing of the various program phases. The Program runs until 31 December 2027, with the possibility of extension.

ORTELIUS will be responsible for overall Program Management, coordination, and implementation of the individual subprojects. The company will also develop and execute a detailed Program Plan covering all phases needed for the development of the total project.

The partnership positions ORTELIUS as a key enabler in establishing the facility's hard and soft infrastructure and reinforces the client's role in advancing AI-defined and sustainable vehicle innovation. The collaboration reflects an ongoing shift in the automotive industry — from vehicles once defined by hardware, later by software, and now increasingly by AI.

Management assessment of financial impact
Based on the company's current assessment and assuming the full program proceeds according to plan, ORTELIUS expects the framework agreement to have a material positive impact on revenue and earnings during 2026 and 2027, when the majority of the work is scheduled to take place.

For reference, ORTELIUS reported net sales of approximately SEK 69 million in 2024, with an EBITDA margin of around 10 percent. Assuming that the project achieves a similar profitability level, management currently estimates that the new framework agreement could generate annual revenues of approximately at maximum och this contract to SEK 150–175 million in both 2026 and 2027.

These indicative figures refer only to this specific agreement and are expected to be additive to ORTELIUS's existing revenue base and profitability. Actual outcomes may vary depending on client financing, project execution, and timing of deliverables. At this stage, and in accordance with applicable disclosure regulations, ORTELIUS does not provide a forecast for the company's total consolidated financial performance for upcoming financial years.

Comments from management
"This partnership represents one of the most significant framework agreements in ORTELIUS's history. It demonstrates our ability to manage complex, large-scale industrial programs and deliver high-value program management and digital infrastructure services in a rapidly transforming automotive sector. We are proud to contribute to the establishment of a next-generation, AI-driven vehicle innovation hub in Sweden," said Ulf Jensen, CEO of ORTELIUS International AB (publ)].

For more information, please contact:

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About Ortelius

Ortelius International is a Swedish company at the forefront of AI- and data-driven business operations. Since the early 2000s, we have supported leading enterprises in establishing reliable data foundations, robust governance frameworks and advanced digital capabilities for effective decision-making and sustainable competitiveness.

Building on this expertise, Ortelius today enables organizations to realize the full potential of AI by ensuring data quality, governance and readiness are in place. With offices in Malmö and Gothenburg, we work with some of the world's largest companies to strengthen resilience, adaptability and long-term preparedness in an AI-driven era.

For more information:
www.ortelius.com
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The share is listed on Nasdaq First North Growth Market (short name ORTIN).
The company's Certified Adviser is Redeye AB.

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This information is information that Ortelius International AB is obliged to make public pursuant to the EU Market Abuse Regulation. The information was submitted for publication, through the agency of the contact persons set out above, at 2025-10-30 10:16 CET.

Image Attachments

Ulf Jensen CEO Of ORTELIUS International

Attachments

ORTELIUS announces Strategic Partnership worth up to EUR 30 Million with Vehicle Testing Facility