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WÄSTBYGG GRUPPEN AB (PUBL) JANUARY – MARCH 2024

> WĀSTBYGG GROUP

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## **KEY RATIOS ACCORDING TO IFRS**

**JANUARY – MARCH 2024 IN SUMMARY** 

**KEY RATIOS ACCORDING TO SEGMENT REPORTING** 

Cash flow from operating activities SEK 5 million (-427)

Order backlog 31 March SEK 5,563 million (4,764)

Interest-bearing net cash (+) /net debt (-) SEK -112 million (464)

1 JANUARY - 31 MARCH 2024

Revenue SEK 942 million (1,379)

Operating profit SEK -47 million (22)

Profit after tax SEK -37 million (22)

Earnings per share SEK -1,14 (0.69)

Order intake SEK 338 million (328)

Equity ratio 34% (47)

# I JANUARY - 31 MARCH 2024 Revenue SEK 896 million (1,207) Operating profit SEK -46 million (5) Profit after tax SEK -41 million (1) Earnings per share SEK -1.27 (0.03) Cash flow from operating activities SEK -97 million (-655) Interest-bearing net cash (+) / net debt (-) SEK -1,318 million (-1,134) Equity ratio 27% (35) Order intake SEK 338 million (328) Order backlog 31 March SEK 5,563 million (4,764)

## SIGNIFICANT EVENTS IN THE FIRST QUARTER

- In accordance with the change in the terms of the company's green bond adopted in 2023, SEK 50 million was amortised on 10 January. The condition to amortise SEK 100 million by the end of Q1 2024 has thus been met.
- In March, the Wästbygg Group's CFO Jessica Gårdmo and Logistic Contractor's CEO Benn Karlberg stepped down from their respective positions and left the group management team. Peter Bryng has been appointed interim CFO and joined the group management team, and CEO Jonas Jönehall will be Logistic Contractor's acting CEO until further notice.

## SIGNIFICANT EVENTS AFTER THE BALANCE SHEET DATE

• The group company Logistic Contractor signed a contract with Niam on 16 April, under which Niam acquired a logistics facility under construction in Norway. The agreed property value is NOK 1,450,000,000. The transaction is carried out as a forward commitment, but Niam will make advance payments during the production period. Niam will take possession of the property on its completion in the summer of 2025.

WĀSTBYGG GROUP The segment reporting is prepared for the group's operating segments and is based on the way in which the board and group management control and monitor the operations. See note 2 on page 27 for further information.

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## AN INTERMEDIATE QUARTER PENDING THE EFFECTS OF A STRONG ORDER BACKLOG

During Q1 we saw positive signals in the form of falling inflation, which in turn suggests interest rate cuts could be imminent. At the same time, the situation remains challenging for the construction industry, although there have been signs of increased market activity during the spring.

For the Wästbygg Group, Q1 was something of an intermediate quarter. We went into 2024 with a strong order backlog, but the rate of implementation in ongoing projects was slowed by delays to the startup of our major logistics and industrial projects. However, in April we took several important steps in the right direction. The work sheds are now in place on the construction site for H2 Green Steel's new facility in Boden, and our part of the project has started. Work on erecting the frame of Ahlsell's new central warehouse in Norway began immediately after Easter. We also recently signed a contract with Niam, under which Niam acquired the facility in Norway. This means that the project will start to be recognised as income as of Q2. Niam will take possession of the property on its completion next summer.

## STABLE ORDER BACKLOG BUT DELAYED PROJECT IMPLEMENTATION

Order intakes are usually relatively low in Q1, and this year was no exception. However, it feels very encouraging that we have signed a contract with the housing company HSB for residential construction in Gothenburg, which

represents a welcome signal from the residential market.

In addition to the reported order intake, in Q1 we signed Phase 1 collaborative agreements for two community service properties. These will not be included in the order intake until Phase 2 has started and a construction contract has been signed.

The company's order backlog was significantly larger at the end of Q1 than the same time last year. Once the implementation rate picks up as a result of the above-mentioned project start-ups in Logistics and Industry, we will be better able to capitalise on our order backlog.

## INCREASED SALES OF SELF-DEVELOPED APARTMENTS

Following an almost total standstill in our self-developed tenant ownership projects during the autumn, we are seeing an upswing in sales. We currently have three completed tenant-ownership projects in which a total of 82 percent of the apartments have been sold. These projects are in attractive locations where no other new housing is currently being constructed. Considering this, along with the potential for imminent interest rate cuts, I am hopeful that demand will rise even further, including for the apartments in the two tenant-ownership projects that are currently in production.

## **OUR LONG-TERM STRATEGY WILL PAY OFF OVER TIME**

The Q1 profit shows that some work is still needed before profitability returns to a satisfactory level for us and our shareholders. In light of this, we will focus strongly on identifying strategic business opportunities where the group's collective skills and expertise in project development and construction give us an edge in terms of offering and competitiveness. We will monitor market developments closely, and are prepared to make further adaptations to our business if market conditions require it. We are firmly convinced that our long-term strategy, with activities in the three business areas central to our operations, will generate strong profitability and healthy growth over time.

Jonas Jönehall CEO, Wästbygg Gruppen AB

WĀSTBYGG GROUP

## FINANCIAL OVERVIEW AND KEY RATIOS<sup>1</sup>

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SEK million unless otherwise stated. For KPI definitions, see page 30.

- <sup>1</sup> KPIs for the group in accordance with the segment reporting, that is applied for internal control and auditing, and IFRS. See note 2 on page 27 for further information.
- <sup>2</sup> The KPIs Working capital and Interest-bearing net cash/net debt have been recalculated due to a reclassification of Other liabilities.
- <sup>3</sup> The company has no options or similar agreements that give rise to a dilution effect, so this is not reported separately. When Rekab Entreprenad AB was acquired, the number of shares changed as a result of the agreement structure. No decisions have been taken regarding a new share issue. When all buybacks and transfers of consideration shares have taken place, the number of shares will again correspond to the number of registered shares. See page 31 for further information on the number of shares.

WĀSTBYGG
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SEGMENT REPORTING <sup>1</sup>	Jan-Mar 2024	Jan-Mar 2023	Apr-Mar 2023-24	Jan-Dec 2023	Jan-Dec 2022	Jan-Dec 2021	Jan-Dec 2020
Financial key ratios							
Revenue	942	1,379	4,406	4,843	5,794	3,818	3,801
Operating profit	-47	22	-574	-505	88	277	254
Operating margin, %	-5.0	1.6	-13.0	-10.4	1.5	7.3	6.7
Profit/loss after tax	-37	22	-555	-496	131	290	268
Balance sheet	3,737	4,001	3,737	3,637	4,149	4,226	2,872
Equity/assets ratio, %	34	47	34	36	45	44	57
Return on equity, %	-43	6	-35	-31	7	17	24
Operating capital	1,166	1,839	1,166	1,290	1,400	1,225	<sup>2</sup> 800
Interest-bearing net cash (+) / net debt (-)	-112	464	-112	-48	849	794	<sup>2</sup> 877
Cash flow from operating activities	5	-427	228	-204	-307	-137	-95
Equity related key ratios <sup>3</sup>							
Earnings per share , SEK	-1.14	0.69	-17.17	-15.34	4.05	8.94	10.75
Equity per share, SEK	39.16	57.81	39.16	40.30	57.11	56.87	50.92
Number of shares at the end of the period (thousands)	32,341	32,341	32,341	32,341	32,341	32,591	32,340
Average number of shares (thousands)	32,341	32,341	32,341	32,341	32,402	32,474	24,913
IFRS <sup>1</sup> Financial key ratios	896	1 207	4 690	4 001	E 101	2.0.40	2 620
Revenue		1,207	4,680	4,991	5,181	3,949	3,620
Operating profit	-46	5	-412	-361	-50	235	223
Operating margin, %	-5.1	0.4	-8.8	-7.2	-1.0	6.0	6.2
Profit/loss after tax	-41	1	-411	-369	-17	241	234
Balance sheet	4,226	4,580	4,226	4,043	4,467	4,101	3,170
Equity/assets ratio, %		35		29	36	43	50
Return on equity, %	-35	-1	-30	-27	-]	14	22
Operating capital	1,819	2,599	1,819	1,850	1,956	1,336	<sup>2</sup> 1010
Interest-bearing net cash (+) / net debt (-)	-1,318	-1,134	-1,318	-1,126	-556	151	<sup>2</sup> 252
Cash flow from operating activities	-97	-655	-159	-717	-891	-319	-237
Equity related key ratios <sup>3</sup>							
Earnings per share , SEK	-1.27	0.03	-12.70	-11.40	-0.53	7.42	9.39
Equity per share, SEK	35.11	49.28	35.11	36.38	49.25	53.62	49.17
Number of shares at the end of the period (thousands)	32,341	32,341	32,341	32,341	32,341	32,591	32,340
Average number of shares (thousands)	32,341	32,341	32,341	32,341	32,402	32,474	24,913
OPERATIONAL KEY RATIOS							
Order intake	338	328	5,524	5,514	5,006	5,456	3,232
							0.001
Order backlog	5,563	4,764	5,563	6,195	5,754	6,572	3,201

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## **GENERAL MARKET SITUATION**

## SUMMARY

Sweden's economy is facing major challenges. In 2023, BNP decreased by 0.2 compared to the previous year, and no significant change is expected during 2024. Consumption and investments also declined in 2023, and are expected to remain weak during the current year. Inflation was 4.1 percent in March. The market expectation is that inflation will start approaching the Riksbank's target during the year. All the signs suggest that the Riksbank will begin lowering its policy interest rate during the summer at latest, with at least three rate cuts on the cards this year. The policy interest rate is likely to have edged down to 3.25 percent by year end.

Building construction investment dropped in 2023, with the greatest decline seen in residential construction. Rising unemployment, high construction costs and financing costs are dampening building construction volumes this year as well. Navet Analytics expects initiated building construction investment in residential and commercial premises to fall by 7 percent this year, before the market turns around in 2025. This would mean a decline of just over 40 percent in the combined volume of building construction by year end, measured in initiated investments, compared with the latest peak in 2021. We do not expect a strong recovery, since interest rates will likely remain significantly higher than we had grown accustomed to before Russia's invasion of Ukraine. However, parts of the construction sector will likely benefit from investments in infrastructure, energy supply and distribution, and from energy-saving renovation works. Total initiated building construction investment in the Wästbygg Group's three business areas for the full financial year 2023 was just under SEK 154 billion. This was 27 percent lower than for 2022, which is in line with the -30 percent forecast. The strongest decline last year was in the Residential business area. Building construction volume dropped 40 percent, which was slightly less negative than expected. Investment volume also shrank in the Commercial business area in 2023, and initiated building construction volume fell by just over 20 percent, which is comparable to the -10 percent forecast. Investment volume remained unchanged in the Logistics and Industry business area, which was marginally better than the -3 percent forecast.

The combined building construction volume is expected to continue shrinking in the three business areas in 2024, by a total of 6 percent. This means that the forecast has worsened slightly since the previous report, when the forecast was -2 percent for 2024. In 2025, the decline is expected to slow and the investment volume is expected to remain unchanged from the 2024 figure. The market is not expected to turn around until 2026, when investments in the three business areas could potentially increase by approximately 5 percent, primarily due to a bounceback in residential construction and a slight upturn in the Commercial business area. Viewed in a longer perspective until 2026, total building construction investment for the three business areas is expected to be 35 percent lower than five years previously (2021).

Information compiled by NAVET Analytics.

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WĀSTBYGG GROUP

## **ABOUT WÄSTBYGG GROUP**

## The Wästbygg Group is a listed construction and project development company that builds and develops residential and commercial buildings, community service properties and logistics and industrial facilities. The Group comprises Wästbygg AB, Rekab Entreprenad AB and Logistic Contractor AB.

The Group operates in the most rapidly expanding markets in Sweden, with Logistic Contractor also providing services in Denmark, Norway and Finland.



## SUSTAINABLE BUSINESS

We take our mission as community builders very seriously. Within our area of activity, we want to contribute to a more sustainable society – ecologically, socially and economically.

Environmentally certified buildings are a way to safeguard the future. We have extensive experience in building according to the most common certification systems in the Swedish market: Miljöbyggnad, Nordic Ecolabel, Breeam and Green Building We hold a basic license for the Nordic Ecolabel, which facilitates certification of our self-developed properties with the Nordic Ecolabel.

Since the mid-1990s, we have focused on developing our quality and environmental management procedures. Today, we use a selfdeveloped management system with detailed procedures and schedules in the areas of quality, environmental care and occupational health and safety. Within the group, Wästbygg AB is certified according to ISO 9001, 14001 and 45001. Rekab Entreprenad and Logistic Contractor are both certified according to ISO 9001 and 14001.

Thanks to our green framework, which comprises both share and debt instruments, the Wästbygg Group is one of relatively few companies whose shares can be classified as green according to Nasdaq. This classification provides excellent acknowledgement of our sustainability efforts. The framework improves transparency around our sustainability efforts and serves as an internal control tool for our business decisions.

## **BUSINESS STRATEGIES**

The Wästbygg Group's four business strategies are set out in the company's business plan. They are designed to promote long-term development in areas defined as business-critical. The four strategies are:

- Continued growth in existing business areas.
- The proportion of self-developed projects will be 50 percent.
  A clearly defined position in the Nordic market in Logistics
- and Industry.
- Increased focus on community service properties.

A set of long-term goals is linked to each strategy.

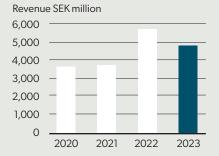
## **BUSINESS MODEL**

The company's business model is described on page 17 in the annual report for 2023.

## OVERALL FINANCIAL GOALS, SEGMENT REPORTING

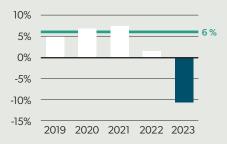
**GROWTH** (revenue) must be 10 percent over time but always taking into account good profitability. The KPI used is CAGR.

2020-2023: 8.4%



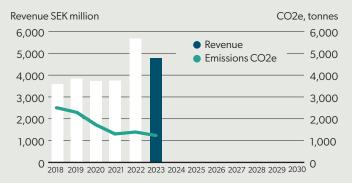
**OPERATING MARGIN** (EBIT) must exceed 6 percent in the long term.

Jan–Mar 2024: **-5.0%** 



## SUSTAINABLE BUSINESS

Up to and including 2023, the group's sustainability goal has been to become fossil-free by 2030 in the areas of electricity, heat, transport and waste, see development below. As of 2024, that goal has been replaced by achieving climate neutrality in our value chain by 2045. Outcomes for that goal will be reported from 2025 onwards.



For key ratio definitions, see page 30.

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## SUSTAINABILITY DATA

The Wästbygg Group's Annual Report and Sustainability Report for 2023 were published at the beginning of April 2024, and can be downloaded from group.wastbygg.se. The Sustainability Report gives further details on the company's performance with regard to achieving its overarching goal of creating sustainable business.

## **OUR GREEN FRAMEWORK**

The Wästbygg Group's green framework qualifies the company for green labelling of its share and debt instruments. Reporting on the greenness of our revenues, operating expenditures, investments and order backlog improves transparency regarding the company's climate commitments. The framework also serves as an internal control tool that helps us make more sustainable business decisions. The diagram at the side of the page shows the development since 2021.

Cicero Shades of Green audits the outcome of our green framework every spring, and will soon complete the 2023 audit. In the previous audits for financial years 2021 and 2022, we gained a rating of Excellent in sustainability management.

## DIVERSITY AND SICK LEAVE

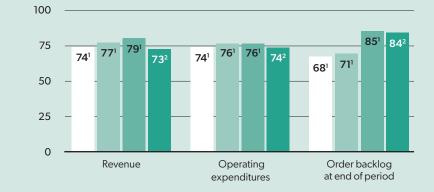
The total proportion of women in the Group, the proportion of female senior executives and female board members is reported quarterly. In addition, the proportion of employees with foreign backgrounds is reported every six months.

Sick leave is reported quarterly on a rolling 12-month basis and was 4.02 percent for the most recent period.

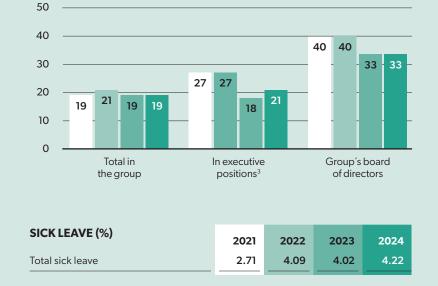
## **NEW SUSTAINABILITY TARGET**

A new sustainability target was adopted at the start of 2024: *By 2045, Wästbygg Gruppen shall achieve climate neutrality in its value chain.* Our new climate target is aligned with the industry's and Sweden's climate targets. This also gives us a more complete picture of our climate impact, which in turn streamlines our climate management efforts and lays the foundation for more sustainable business in collaboration with all customers, suppliers and partners who share our ambition.

## **GREEN SHARES (%)**



**PROPORTION OF WOMEN (%) AT END OF PERIOD** 



<sup>1</sup> Cicero Shades of Green, Company Assessment.
 <sup>2</sup> Estimated by definition in Wästbygg Group's

Green Finance Framework.

<sup>3</sup> Definition executive position: Member of management team on at least company level as well as "arbetschef" and higher positions.

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The order intake for Q1 was SEK 338 million (328). A lacklustre sales performance in the first quarter is more the rule than the exception, as negotiations commencing at the start of the year are seldom concluded before the end of the quarter. No clear turn in the trend for the residential market can yet be seen, and the number of calls to tender remains low. However, activity is relatively high in the Commercial business area, where public sector clients continue to procure various types of community service properties. The procurements are marked by high competition and a large number of bidders. In Logistics and Industry, the year began with a relatively cautious market. Among the players who built generic logistics facilities on speculation in the last year, there is a relatively high vacancy rate.

The order backlog was SEK 5,563 million (4,764) as of 31 March. Due to Logistics and Industry's strong order intake at the end of last year, this business area represents 60 percent of the company's order backlog. A better balance is desirable in the longer term, not least in the Residential business area.

All three business areas reported reduced revenues in Q1. For Residential and Commercial, this is due to a decreased order intake in 2023. For Logistics and Industry, delays to project start-ups were a major factor.

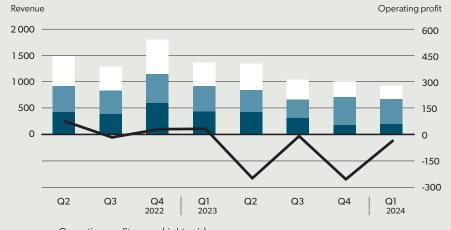
Operating profit was SEK-47 million (22) for the quarter. In addition to reduced volumes and delayed project start-ups, profit is still being impacted by financial challenges in some projects.

All amounts related to our business areas are given in SEK million unless otherwise stated.

ORDER INTAKE	Jan-Mar 2024 338	jan-Mar 2023 328	Apr-Mar 2023-24 5,524	Jan-Dec 2023 5,514	45 51 4	Distribution of order intake per business area Jan-Mar 2023 (%)
ORDER BACKLOG		31 Mar 2024		31 Dec 2023	15 25	Distribution of order backlog per business
Total		5,563	4,764	6,195	60	area 31 Mar 2023 (%)

## **REVENUE AND OPERATING PROFIT**

SEK million, segment reporting



## - Operating profit group (right axis)

SEASONAL VARIATIONS

Wästbygg Group's seasonal variations are mainly linked to order intake and revenue.

The level of order intake is usually higher during Q2 and Q4. This is explained by the fact that many customers want to conclude negotiations on new projects before the holiday period begins or before the end of the year.

The number of production days is lower during the third quarter of the year, when the holiday period occurs, which is reflected in both revenue and order intake.



## COLOUR CODING:

Residential Commercial Cogistics and industry

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## RESIDENTIAL

The Wästbygg Group builds apartment buildings for private and municipal clients. The company also develops and constructs rental apartments and tenant-owned apartments.

The slump in the residential market in 2023 has persisted into 2024. According to data from Statistics Sweden for the full financial year 2023, the number of homes starting construction was half that of the previous year. It is important to note that these statistics from Statistics Sweden are based on starting clearance being given in municipalities, which does not mean that production has actually started. This means that the decline is probably even larger, which is reflected in the Residential business area's activities. The company had 1,112 apartments in production as per 31 March, compared with 2,045 at the same time last year. The order backlog fell significantly during the same period, standing at SEK 843 million (1,502) at the end of Q1.

In ongoing residential projects, there is currently a clear preponderance of rental apartments, with municipal housing companies as the main clients. This category accounted for nearly half of the number of apartments in production as of 31 March. Three self-developed residential projects remain ongoing in 2024, one of which comprises rental apartments that were sold to Lansa Fastigheter before the start of construction. In the current conditions, it is not possible to meet our target for the business area's project development revenues to reach approximately 50 percent over time. This target will be adjusted on an ongoing basis in line with market conditions.

The business area's revenues during the period shrank significantly year-on-year to SEK 213 million (440), due to the decrease in volume. One contract for a new residential project was signed in late March, the effects of which will not be seen until Q2. Profit stood at SEK -16 million (-5). Some of the projects in which we encountered financial challenges in 2023 are still in production, and these projects' margins will remain lower than originally calculated until they are completed and handed over.

Moreover, sales of self-developed tenant-ownership apartments have not yet reached the desired level, despite a tentative rise in appetite for home buying. The company will acquire unsold apartments in completed tenant-ownership projects in connection with handover, according to agreement with each individual tenant-owner association. Share profit related to unsold apartments will subsequently be deducted as the apartments are sold.

The company has an extensive portfolio of residential projects. The viability of individual projects is continuously assessed in relation to demand in the residential property market, and as a result of this, sales of residential properties are now under way in two projects in southern Sweden. No decision on the start of production has been made.

## NEW PROJECTS AND AGREEMENTS ENTERED INTO

 A contract was signed with HSB for production of Brf Prisma in Mölndal, comprising 58 apartments. The order value is SEK 132 million.

## **CONTRACTS SIGNED AFTER 31 MARCH**

 A contract was signed with Vännäs Fastigheter for the construction of Kv Tränaren in Vännäs, comprising 23 rental apartments. The order value is SEK 34 million.



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REVENUE AND PROFIT	Jan-Mar	Jan-Mar	Apr-Mar	Jan-Dec
	2024	2023	2023-24	2023
Revenue	213	440	1,149	1,376
- of which construction	<i>128</i>	<i>216</i>	<i>556</i>	644
- of which construction - of which project development	85	224	593	732
Profit	-16	-5	-372	-361

## ORDER INTAKE AND ORDER BACKLOG



## PRODUCTION, NO OF APTS

Completed during Q1 17	
Ongoing 31 March 1,11	2
- of which construction 7	11
- of which project development 40	)1

## DISTRIBUTION BY TYPE, NO OF APARTMENTS

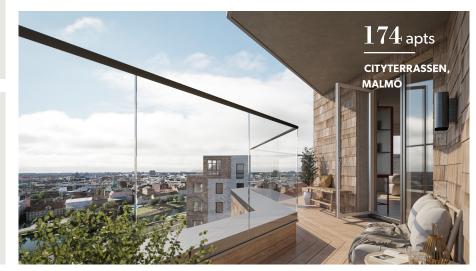


## SELF DEVELOPED TENANT OWNED

31 MARCH 2024			Ofw	hich	
Project	Status	No of apts	Sold/ booked	Reserved	Com- pletion
Älgoxen, Umeå	Completed	30	27		2023
Slottshusen, Täby	Completed	89	77		2023
Tuvebo Glashytta, Gothenburg	Completed	45	30		2023
Cityterrassen, Malmö	Production	174	91	1	2024
Tjärleken stage 1 (brf Tjäran), Norrtälje	Production	50	25	3	2024
Kv Salt, Landskrona	Sales launched	12			2025
Kv Kust, Ängelholm	Sales launched	79		8	2026
Total		479	250	12	

## SELF DEVELOPED RENATAL

31 MARCH 2024		No of		Com-
Projekt	Status	apts	Acquired by	pletion
Journalen 1, Malmö	Production	177	Lansa Fastigheter	2024
Totalt		177		



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## **COMMERCIAL**

The Commercial business area primarily develops and builds community service properties, offices and retail properties. Contract assignments are predominately under production at present. Although the company's project portfolio is dominated by residential projects, it also includes many commercial development projects that are expected to commence in the coming years. In Q1 it was announced that a local development plan for the Varberg harbour area, which had previously been appealed, has gained legal force after the Land and Environment Court of Appeal ruled in Varberg Municipality's favour. The Wästbygg Group has a land allocation for a hotel in the area concerned, for which planning will now resume.

While commercial construction at an overall national level has been impacted by the slumping economy, demand varies between project types. Demand for community service properties remains strong in the market as a whole. Municipal clients are actively developing new projects, and the company's order intake in Q1 is wholly attributable to this market segment. There is also some demand for small offices, production facilities and warehouses. On the other hand, demand for new retail buildings is extremely limited.

The volume of projects in progress in the business area was 130,050 sqm at the end of the period, compared to 157,000 sqm at the same time the previous year. The order backlog was SEK 1,399 million (2,076). Revenues of SEK 474 million (492) were reported for Q1, and profit stood at SEK -12 million (15). The negative profit was largely attributable to write-downs in a project, mainly due to increased overheads and delay costs. Moreover, the business area is in a phase where new collaborative projects have started up, and these projects will initially only generate cost coverage for time expended.

In previous years, agreements for collaborative projects with public sector clients have been included in the company's order intake when Phase 1 contracts were signed, based on estimated order value. As of 2024, the same principle is applied as for collaborative projects with private clients, i.e. the agreements are only included in the order intake once a construction contract is signed prior to Phase 2.

## NEW PROJECTS AND AGREEMENTS ENTERED INTO

- A contract was signed with Skellefteå Municipality for construction of a new sports facility with three separate halls. The total area is 2,800 sqm including the entrance hall and changing rooms. The order value is SEK 86 million.
- A Phase 1 collaborative agreement was signed with Skellefteå Municipality for the planning and design of a conversion and extension of Örjansskolan, a school in Skelleftehamn. The estimated order value is SEK 150 million, but the project will only be included in the Wästbygg Group's order intake once a construction contract has been signed.
- A Phase 1 collaborative agreement was signed with Vännäs Fastigheter for the planning and design of a new preschool with eight departments in Vännas. The estimated order value is SEK 65 million, but the project will only be included in the Wästbygg Group's order intake once a construction contract has been signed.

## **CONTRACTS SIGNED AFTER 31 MARCH**

 A Phase 1 collaborative agreement was signed with Skellefteå Municipality for the planning and design of a conversion and extension of Sunnanåskolan, a school in Skellefteå. The estimated order value is SEK 150 million, but the project will only be included in the Wästbygg Group's order intake once a construction contract has been signed.





WÄSTBYGG GRUPPEN AB (PUBL) 1 JANUARY – 31 MARCH 2024

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REVENUE AND PROFIT	Jan-Mar	Jan-Mar	Apr-Mar	Jan-Dec
	2024	2023	2023-24	2023
Revenue	474	492	1,793	1,811
- of which construction	474	<i>492</i>	<i>1,793</i>	<i>1,811</i>
- of which project development	0	0	0	0
Profit	-12	15	-105	-78

## ORDER INTAKE AND ORDER BACKLOG



## PRODUCTION, NO OF SQM

Completed during Q1	4,900
Ongoing 31 March	130,050
- of which construction	127,050
- of which project development	3,000

## **DISTRIBUTION BY TYPE, SQM**

Community service propertiesOffice, industry and warehouse

14 %

69 %

17 %

Sport centres







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Operations in the Wästbygg Group's Logistics and Industry business area In Norway, the LOI has expired for a 40,000 sqm plot in Holmestrand, are conducted in the group company Logistic Contractor, with operations which has been removed from the company's landbank. The collaboration in Sweden, Norway, Denmark and Finland. The company specialises in with the land owner remains in place in case business opportunities developing and building large logistics and industrial facilities designed associated with this land area open up in future. for rational handling and large-scale operations in logistics and light

LOGISTICS AND INDUSTRY

The Swedish logistics market is less strong than previously. Investors

are showing caution, and it is taking longer than usual to rent out logistics

premises. However, there are still many potential projects in the market,

prevails in the neighbouring Nordic countries.

contract with H2 Green Steel in Boden.

million (1.508) at the end of the period.

although contracts are often taking longer to conclude. A similar situation

On the industrial side, it is primarily in northern Sweden that the market

self-developed projects over time. This goal was not achieved in 2023

due to the market situation. Although a major development project has

commenced production in Norway, there will continue to be a prepon-

In Q1, strong focus was placed on the start-up of the two H2 Green

Steel projects in Boden and Ahlsell Norway, as well as on sales of the

Ahlsell projects, the rate of implementation has so far been low, and will

Revenues for the period amounted to SEK 255 million (444) and profit was SEK -14 million (16), which is a direct consequence of the modified

the first logistics facility was completed and handed over to the client. Kiinteistö Oy Koskelonteollisuus. This facility is designed for two tenants. One part of the facility is rented to the Haugen Group, a contact that the Finnish client gained thanks to Logistic Contractor's extensive Nordic network of contacts. The company's Finnish organisation is now actively

developing the plot that was previously acquired in Sipoo.

intake during Q1 is related to additions in on-going projects.

manufacturing.

several years.

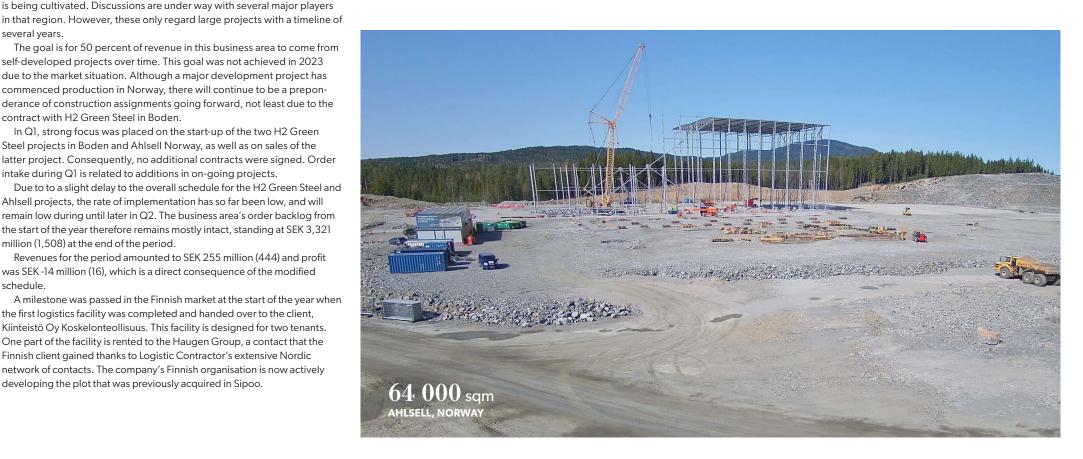
schedule.

## **NEW PROJECTS AND AGREEMENTS ENTERED INTO**

No new contracts were signed during the period.

## **CONTRACTS SIGNED AFTER 31 MARCH**

- A contract was signed with Niam, under which Niam acquired a logistics facility under construction in Norway. The agreed property value is NOK 1,450,000,000. The transaction is carried out as a forward commitment, but Niam will make advance payments during the production period. Niam will take possession of the property on its completion in the summer of 2025.
- A contract was signed with Mathem for a minor conversion and extension of their facility in Stockholm, built by Logistic Contractor in 2022-2023. The contract will be carried out according to the prime cost principle.



WĀSTBYGG GROUP

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REVENUE AND PROFIT	Jan-Mar 2024	Jan-Mar 2023	Apr-Mar 2023-24	Jan-Dec 2023	
Revenue Sweden Revenue abroad	179 76	407 37	1,323 144	1,551 105	
<b>Total revenue</b> - of which construction	<b>255</b> 250	<b>444</b> 268	<b>1,467</b> 1,075	<b>1,656</b> 1,094	
- of which project development	5	176	392	563	
Profit	-14	16	-85	-55	

## LAND BANK LOGISTICS AND INDUSTRY 31 MARCH 2024

Location	Туре	Area, sqm
Gardermoen Nord Næringspark, Ormlia 2, Norway	Option	191,000
Bastukärr industrial area, Sipoo, Finland	Acquisition	19,500
Total		210,500



## ORDER INTAKE AND ORDER BACKLOG

	Jan-Mar 2024	Jan-Mar 2023	Apr-Mar 2023-24	Jan-Dec 2023	4 000
Order intake	13	89	3,849	3,925	3 000
Share (%) of the group's total	4	27	70	71	
					2 000
		31 Ma 2024		31 Dec 2023	
Order backlog		3,32	1,186	3,632	Q2 Q3 Q4 Q1
Share (%) of the group's total		60	25	59	2023 2024
					🔵 Order intake 🛛 🗕 Order backlog

## **PRODUCTION, NO OF SQM**

Completed during Q1	26,000
Ongoing 31 March	405,600
- of which construction	321,000
- of which project development	84,600

## DISTRIBUTION OF REVENUE, JAN-MAR 2024



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\* Options, acquisitions have not yet been made.

**DEVELOPMENT** 

PORTFOLIO

AS PER 31 MARCH 2024

WĀSTBYGG
GROUP

ZP = Zoning plan

Project, municipality	Туре	No of apts	Total area (sqm)	Phase	Est. start of production	Estimatec completio
Alliero, Sundsvall*	Self owned/Commercial	80	6,512	ZP in effect	2027	2029
Almen, Umeå	Selfowned	200	13,569	ZP in effect	2025	2031
Borstahusen, Landskrona*	Selfowned	46	3,885	ZP in effect	2025	2027
Citadellsfogen, Malmö*	Rental	70	4,850	ZP in effect	2028	2029
Citadellsfogen, Malmö*	Selfowned	70	4,850	ZP in effect	2028	2029
Guldhedsgatan student apts and preschool, Gothenburg*	Rental/CSP	270	9,392	ZP in effect	2025	2028
Guldskrinet, Umeå*	Self owned/Rental	100	7,500	Ongoing ZP	2026	2029
Hökälla Höjd, Gothenburg	Selfowned	42	3,276	ZP in effect	2026	2027
Lilla Essingen Parkhuset, Stockholm	Selfowned	24	1,849	ZP in effect	2026	2027
Lilla Essingen Strandhusen, Stockholm*	Selfowned	56	6,032	ZP in effect	2026	2027
Nämnden (Sorgenfri multihus), Malmö	Rental/Commercial	60	4,645	ZP in effect	2025	2027
Play, Malmö*	Commercial	0	14,056	ZP in effect	2025	2027
Rest area 51, Falkenberg	Commercial	0	10,400	ZP in effect	2024	2025
Skarpnäck preschool, Stockholm	CSP	0	860	ZP in effect	2027	2028
Skarpnäck, Stockholm	Rental	126	5,659	ZP in effect	2026	2028
Solberga, Stockholm*	Selfowned	30	4,025	No ZP	2028	2029
Solvalla hotell, Stockholm*	Hotel	0	6,900	No ZP	2028	2031
Solvalla youth housing, Stockholm*	Rental	120	4,500	No ZP	2029	2031
Sparreallén, Borås	Commercial	0	4,400	ZP in effect	2024	2025
Strandängen 2, town houses Falkenberg*	Selfowned	40	3,500	Ongoing ZP	2025	2026
Syrenen, Umeå	Self owned/Commercial	80	7,270	Ongoing ZP	2026	2029
Tjärleken etapp 2, brf Leken, Norrtälje	Selfowned	61	5,590	ZP in effect	2025	2026
Vallastråket, Stockholm*	Selfowned	80	5,675	Ongoing ZP	2026	2028
Västerport, Varberg*	Hotel	0	18,250	ZP in effect	2027	2030
Västra Roslags-Näsby, Täby*	Selfowned	40	3,010	ZP in effect	2027	2025
Årsta etapp 2n, Stockholm*	Selfowned	237	14,503	ZP in effect	2032	2034
Årsta etapp 4a, Stockholm*	Selfowned	68	5,661	Ongoing ZP	2029	2031
Årsta etapp 4b, Stockholm*	Rental	231	11,786	Ongoing ZP	2029	2031
Åseberget, Kungälv*	Selfowned	150	10,000	Ongoing ZP	2029	2032
Överby Hälsa, Trollhättan	Commercial	0	2,630	ZP in effect	2026	2027

2,281

205,035

## **CONSOLIDATED INCOME STATEMENT**

CONTENT:	SEGMENT REPORTING	Jan-Mar	lan-Mar	Apr-Mar	lan-Dec	
SUMMARY		2024	2023	2023-24	2023	
	Revenue	942	1,379	4,406	4,843	
A WORD FROM THE CEO	Costs in production	-908	-1,268	-4,647	-5,007	
FINANCIAL OVERVIEW AND KEY RATIOS	Gross profit/loss	35	111	-240	-164	
MARKET SITUATION	Sales and administration costs Other operating revenue	-87 9	-90 2	-391 65	-394 58	
ABOUT WÄSTBYGG GROUP	Other operating costs	-4	-1	-8	-5	
SUSTAINABILITY DATA	Operating profit	-47	22	-574	-505	
BUSINESS AREAS	<b>Profit/loss from financial items</b> Profit shares from joint ventures and associated companies	0	0	-9	-9	
DEVELOPMENT PORTFOLIO	Financial revenue	11	9	62	60	
	Financial costs	-18	-11	-102	-95	
FINANCIAL REPORTS: SEGMENT REPORTING	Profit after financial items	-54	20	-623	-549	
INCOME STATEMENT	Change in value of properties	0	0	-15	-15	
BALANCE SHEET	Profit before tax	-54	20	-638	-564	
CHANGES IN EQUITY						
CASH FLOW STATEMENT	Taxes	17	2	83	68	
FINANCIAL REPORTS: IFRS	Profit for the period	-37	22	-555	-496	
PARENT COMPANY INCOME	Profit relating to:					
STATEMENT AND BALANCE SHEET	- the parent company's shareholders	-37	22	-555	-496	
	- holdings without controlling influence	0	0	0	0	* T
NOTES AND OTHER FINANCIAL INFORMATION	Function of the SEV*	114	0.00	1717	15.24	е
INFORMATION	Earnings per share, SEK*	-1.14 32,341	0.69 32,341	-17.17 32,341	-15.34 32,341	S
QUARTERLY OVERVIEW	Number of shares at the end of the period (thousands)	32,341	32,341	32,341	32,341	R
	Average number of shares (thousands)	32,341	32,341	32,341	32,341	19 b
KEY RATIOS AND DEFINITIONS						n
WÄSTBYGG GROUP'S SHARES	THE GROUP'S REPORT ON COMPREHENSIVE INCOME					
	Profit for the period	-37	22	-555	-496	
	Other comprehensive income that can be transferred to the income statement					
	Currency difference when translating foreign operations	0	0	5	5	
	Comprehensive income for the period	-36	22	-550	-491	
	Total result attributable to:					
	- the parent company's shareholders	-36	22	-550	-491	
	- holdings without controlling influence	0	0	0	0	

The company has no options and similar agreements that give rise to a dilution effect, therefore this is not reported separately. The change in the number of shares during the period is attributable to the structure of the acquisition of Rekab Entreprenad AB. No decisions have been taken regarding a new issue or issue of new shares. When all buybacks and transfers of consideration shares have taken place, the number of shares will again correspond to the number of registered shares. See page 31 for further information about the number of shares.

All amounts in financial reports and notes are given in SEK million unless otherwise stated. Segment reporting relates to financial reports based on accounting principles for segments. See note 2 for further information. As the amounts are rounded to the nearest SEK million, the tables do not always sum up.



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## COMMENTS ON THE INCOME STATEMENT

## **OPERATING PROFIT**

Based on the segment reporting, revenues for Q1 amounted to SEK 942 million (1,379). The difference in revenue is primarily due to the delayed start-up of two major projects in the Logistics and industry business area. Revenues were also impacted by decreased order intake in the Residential and Commercial business areas, which resulted in lower volumes than previously.

Operating profit stood at SEK -47 million (22). In addition to the delayed project start-ups and reduced volumes, operating profit was impacted by write-downs, primarily in one commercial project. Other revenues increased year-on-year, in particular rental revenues from the two logistics facilities in the company's inventory. One of these facilities was divested at the end of 2023, and the buyer took possession of it at the end of Q1 2024.

## PROFIT FOR THE PERIOD

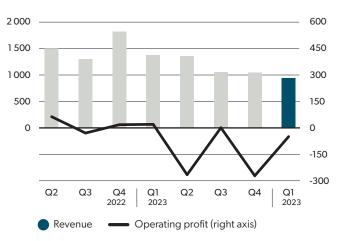
Profit after tax was SEK -37 million (22), equivalent to earnings per share of SEK -1.14 (0.69). The operating margin was -5.0 percent (1.6). Positive tax was reported for Q1, due to a negative tax result as well as non-taxable revenues. The item also includes deferred tax.

### ORDER INTAKE AND ORDER BACKLOG

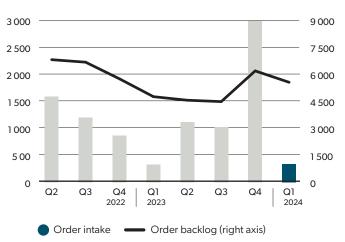
A look at the company's historical figures shows that order intake is often relatively low in the first quarter, as it takes a while after the start of the year for projects to come to market and received tenders to be evaluated. The order intake for Q1 followed this trend, and amounted to SEK 338 million (328). A positive signal is that the order intake includes new production of tenant-owned residential apartments for HSB, for which a call-off was made after the client's sales targets were achieved. In addition to the reported order intake, Phase 1 contracts were signed with an estimated order value of SEK 215 million. However, these will only be included in the order intake and order backlog once Phase 2 construction contracts have been signed.

The order backlog was SEK 5,563 million (4,764) as per 31 March. The rate of implementation has been relatively low since the start of the year due to the above-mentioned delays to two major projects in Logistics and industry.

### **REVENUE AND OPERATING PROFIT, SEK MILLION/QUARTER**



## ORDER INTAKE AND ORDER BACKLOG, SEK MILLION/QUARTER



## **GROUP BALANCE SHEET**

CONTENT:	SEGMENT REPORTING	31 Mar	31 Mar	31 Dec		31 Mar	31 Mar	31 Dec
SUMMARY	ASSETS	2024	2023	2023	TOTAL EQUITY AND LIABILITIES	2024	2023	2023
A WORD FROM THE CEO	Fixed assets				Equity			
A WORD FROM THE CEO	Intangible fixed assets				Share capital	4	4	4
FINANCIAL OVERVIEW	Goodwill	398	428	398	Other contributed capital	946	946	946
AND KEY RATIOS	Other intangible fixed assets	32	34	33	Retained earnings	353	897	845
	Total	430	462	431	This period's comprehensive income	-36	22	-491
MARKET SITUATION					Total equity attributable to the company's shareholders	1,267	1,869	1,304
ABOUT WÄSTBYGG GROUP	Tangible fixed assets				Holdings without controlling influence	4	4	4
	Investment properties	60	108	60	Total equity	1,271	1,873	1,308
SUSTAINABILITY DATA	User rights assets	61	33	27	Non-current liabilities			
BUSINESS AREAS	Inventory, tools and installations	54	4	19	Non-current induities Non-current interest-bearing liabilities			
DOSINESSYNEXS	Total	175	145	106	Bond loans		494	-
DEVELOPMENT PORTFOLIO					Liabilities to credit institutions	47	69	21
	Financial fixed assets				Debts user rights	40	12	10
FINANCIAL REPORTS: SEGMENT REPORTING	Shares in joint ventures and associated companies	1	1	1	Other liabilities	100	44	100
	Deferred tax receivables	192	110	177	Total	187	619	131
INCOME STATEMENT	Non-current financial assets	47	42	46	Non-current non-interest-bearing liabilities			
BALANCE SHEET	Total	240	153	224	Deferred tax liabilities	9	10	11
CHANGES IN EQUITY	Total fixed assets	845	760	761	Other provisions	73	69	64
CASH FLOW STATEMENT					Total	82	79	75
	Current assets				Total non-current liabilities	269	698	206
FINANCIAL REPORTS: IFRS	Self-developed properties, etc	371	-	350				
PARENT COMPANY INCOME	Development properties, etc.	526	303	469	Current liabilities Current interest-bearing liabilities			
STATEMENT AND BALANCE SHEET	Accounts receivable	682	476	561	Bond loans	397	-	446
	Accrued but not invoiced	209	460	240	Liabilities to credit institutions	169	1	252
NOTES AND OTHER FINANCIAL INFORMATION	Tax receivables	6	9	6	Overdraft facility	45	87	
INFORMATION	Other receivables	924	1,904	1,054	Debts user rights	22	21	18
QUARTERLY OVERVIEW	Prepaid costs and accrued income	15	16	22	Other liabilities	3	-	-
	Cash and cash equivalents	159	73	174	Total	636	109	716
KEY RATIOS AND DEFINITIONS	Total current assets	2,892	3,241	2,876	Current non-interest-bearing liabilities			
WÄSTBYGG GROUP'S SHARES					Accounts payable	571	598	532
	TOTAL ASSETS	3,737	4,001	3,637	Advance from customer	414	174	339
					Tax liabilities	0	1	1
					Other liabilities	258	112	162
					Accrued expenses and prepaid income	318	436	373

Total

Total current liabilities

Interest-bearing assets Interest-bearing liabilities

TOTAL EQUITY AND LIABILITIES

Interest-bearing net cash/net debt

**INTEREST-BEARING NET CASH/NET DEBT** 



1,407

2,123

3,637

800

848

1,561

2,197

3,737

710

822

-112

1,321

1,430

4,001

1 192

728

464

## **CHANGES IN THE GROUP'S EQUITY**

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WĀSTBYGG	
GROUP	

SEGMENT REPORTING, IN SUMMARY				
Seoment Rei Oktinto, in Sommakt	Jan-Mar	Jan-Mar	Apr-Mar	Jan-Dec
	2024	2023	2023-24	2023
Equity attributable to the parent company's owners				
Amount at the beginning of the period	1,304	1,847	1,869	1,847
Dividend	-	-	-53	-53
Comprehensive income for the period	-36	22	-549	-491
Amount at the end of the period	1,267	1,869	1,267	1,304
Holdings without controlling influence				
Amount at the beginning of the period	4	4	4	4
Comprehensive income for the period	0	0	0	0
Amount at the end of the period	4	4	4	4
Total equity	1,271	1,873	1,271	1,308

## COMMENTS ON THE BALANCE SHEET AND EQUITY

The size of the group's balance sheet and debt ratio varies over time, primarily in relation to the number of self-developed projects in production and the degree of external financing.

## **FIXED ASSETS**

The company does not tie up capital in equipment as most of the machinery and tools needed for the company's construction work are supplied by subcontractors. The increase in User right's assets is primarily due to the company's signing of new contracts for offices in Gothenburg and Stockholm. The change in the Inventory item is primarily related to ongoing investment in the company's own wind power plants.

## SELF-DEVELOPED PROPERTIES, ETC

The Self-developed properties item includes completed properties and unsold apartments in completed self-developed tenant-ownership projects. These are earmarked for sale and are only intended as short-term holdings. Revenues and operating costs for these properties are recognised under Other revenues and Other expenditures.

A self-developed logistics facility was divested in Q1. The transaction was carried out as a corporate sale at accounting values and had little effect on revenue and profit.

This item increased due to the purchase of tenant-ownership association apartments in three projects which were completed in the autumn of 2023 but settled in early 2024.

## DEVELOPMENT PROPERTIES, ETC

The Development properties item primarily includes raw land and properties for future development, as well as self-developed projects under construction. The item is largely comprised of a logistics project in Norway being developed and constructed for Ahlsell. In April 2024, a forward commitment contract was signed with Niam, who will take possession of the property on its completion in summer 2025.

## **OTHER RECEIVABLES**

The Other receivables item reports on shares and receivables in other shareholdings intended as short-term holdings. A year-on-year decline in development projects in progress resulted in a significant reduction in this item.

## FINANCING

Non-current liabilities include loans in fixed assets and loans in properties with a development time frame of more than one year. Property loans on completed self-developed properties are recognised as current liabilities. The divestment of a logistics facility in Q1 caused this item to decrease.

Senior unsecured green bonds of SEK 500 million were issued on 23 November 2021. The bond matures in November 2024, so it is now recognised as a short-term bond. SEK 50 million was amortised in December 2023, and a further SEK 50 million was amortised in January this year according to the terms agreed with the bondholders.

## EQUITY RATIO AND RETURN ON EQUITY

Despite a challenging 2023, the company has retained a strong financial position and comfortably met its equity ratio target by the end of Q1, 34 percent (47). The equity ratio was 36 percent on 1 January, but the balance sheet total has increased slightly since then, affecting the equity ratio. Equity per share amounted to SEK 39.16 (57.81) at the end of the period and the company's interest-bearing net cash was SEK -112 million (464).

When Rekab Entreprenad was acquired in 2021, the purchase consideration was paid, in part, through consideration shares. Half of the consideration was paid in 2022 and the next payment will be made in October 2024 in accordance with the contract. In 2022, Wästbygg bought back a sufficient number of its own shares to cover most of the outstanding settlement to Rekab Entreprenad's former holding company.

## **GROUP CASH FLOW STATEMENT**

CONTENT					
CONTENT:	SEGMENT REPORTING	Jan-Mar	Jan-Mar	Apr-Mar	Jan-Dec
SUMMARY		2024	2023	2023-24	2023
A WORD FROM THE CEO	Current operations				
	Profit/loss before financial items	-47	22	-574	-505
FINANCIAL OVERVIEW	Adjustment for items not included in cash flow	13	1	63	51
AND KEY RATIOS	Received interest	11	9	62	60
MARKET SITUATION	Paid interest	-18	-11	-102	-95
	Paid tax	0	-7	2	-5
ABOUT WÄSTBYGG GROUP	Cash flow from operating activities before				
	changes in working capital	-40	14	-548	-494
SUSTAINABILITY DATA					
BUSINESS AREAS	Cash flow from changes in working capital				
	Increase (-)/decrease (+) of accounts receivable	-121	-11	-206	-96
DEVELOPMENT PORTFOLIO	Increase (-)/decrease (+) of other operating receivables	76	-178	978	724
FINANCIAL REPORTS:	Increase (+)/decrease (-) of accounts payable	39	-92	-32	-163
SEGMENT REPORTING	Increase (+)/decrease (-) of operating liabilities	51	-159	35	-175
	Cash flow from current operations	5	-427	228	-204
INCOME STATEMENT					
BALANCE SHEET	Investment activities				
CHANGES IN EQUITY	Withdrawals/supplements joint ventures and associated companies	-	-	-9	-9
CASH FLOW STATEMENT	Acquisitions of intangible fixed assets	-2	-3	-7	-8
	investments in investment properties	-	-33	33	0
FINANCIAL REPORTS: IFRS	Acquisitions of tangible fixed assets	-36	0	-53	-17
PARENT COMPANY INCOME	Investment in other financial fixed assets	-1	-1		-5
STATEMENT AND BALANCE SHEET	Cash flow from investing activities	-39	-37	-41	-39
NOTES AND OTHER FINANCIAL	Financing activities				
	Paid dividend	-	-	-53	-53
QUARTERLY OVERVIEW	Amortisation of Ioan liabilities	-1	0	-6	-5
	Raised Ioan liabilities	24	0	99	75
KEY RATIOS AND DEFINITIONS	Bond loans	-50	-	-100	-50
WÄSTBYGG GROUP'S SHARES	Change in bank overdraft facilities	45	87	42	
	Cash flow from financing activities	18	87	-102	-33
	CASH FLOW FOR THE PERIOD	-16	-377	85	-276
	Cash and cash equivalents at the start of the period	174	450	73	450
	Exchange rate difference in cash and cash equivalents	0	0	0	0
	Cash and cash equivalents at the end of the period	159	73	159	174

## COMMENTS ON THE CASH FLOW

Variations in cash flow from one period to another are a natural consequence of the number of development projects in progress and the number of projects sold. Ongoing self-developed projects have been self-funded to a relatively large extent in recent years but the company is now in a phase where investment in new self-developed projects is decreasing.

Total cash flow for Q1 amounted to SEK -16 million (-377) divided into current operations of SEK 5 million (-427), investment operations of SEK -39 million (-37) and financing operations of SEK 18 million (87).

## CASH FLOW FROM CURRENT OPERATIONS

Cash flow from current operations was positively impacted by the divestment of a self-developed logistics facility, which the buyer took possession of in Q1. It was also affected by acquisition of unsold apartments in self developed completed tenant-ownership projects.

## CASH FLOW FROM INVESTMENT OPERATIONS

During the quarter, the company continued to invest in the two wind power plants currently under construction. No other major investments were carried out.

## CASH FLOW FROM FINANCING OPERATIONS

Financing operations were affected by the amortisation of SEK 50 million on the company's green bond. The company's overdraft facility was also partly utilised.

## LIQUIDITY

As per 31 March, the group's available liquidity amounted to SEK 264 million (236), including unused bank overdraft facilities of SEK 105 million (163). The company has adequate financing to meet its future obligations. As of 1 January 2024, the company reduced its bank overdraft facility to SEK 150 million as planned.

WÄSTBYGG GRUPPEN AB (PUBL) 1 JANUARY - 31 MARCH 2024

## **CONSOLIDATED INCOME STATEMENT**

CONTENT:	IFRS				
SUMMARY		Jan-Mar 2024	Jan-Mar 2023	Apr-Mar 2023-24	Jan-Dec 2023
A WORD FROM THE CEO	Revenue	896	1,207	4,680	4,991
A WORD FROM THE CEO	Costs in production	-861	-1,112	-4,765	-5,016
FINANCIAL OVERVIEW AND KEY RATIOS	Gross profit/loss	35	95	-85	-25
MARKET SITUATION	Sales and administration costs Other operating revenue	-87 9	-91 2	-390 70	-394 63
ABOUT WÄSTBYGG GROUP	Other operating costs	-4	-]	-8	-5
	Operating profit	-46	5	-412	-361
SUSTAINABILITY DATA			•		
BUSINESS AREAS	Profit/loss from financial items				_
	Profit shares from joint ventures and associated companies	0	0	-9	-9
DEVELOPMENT PORTFOLIO	Financial revenue	5	4	40	39
FINANCIAL REPORTS:	Financial costs Profit after financial items	-18 - <b>59</b>	<u>-11</u> -2	-102 - <b>483</b>	-95 - <b>426</b>
SEGMENT REPORTING	Profit after financial items	-59	-2	-483	-426
FINANCIAL REPORTS: IFRS	Change in value of real estate	0	0	-15	-15
	Profit before tax	-59	-2	-498	-441
INCOME STATEMENT					
BALANCE SHEET	Taxes	18	3	87	72
CHANGES IN EQUITY CASH FLOW STATEMENT	Profit for the period	-41	1	-411	-369
PARENT COMPANY INCOME	Profit relating to:				
STATEMENT AND BALANCE SHEET	- the parent company's shareholders	-41	1	-411	-369
	- holdings without controlling influence	0	0	0	0
NOTES AND OTHER FINANCIAL INFORMATION	Earnings per share, SEK*	-1.27	0.03	-12.70	-11.40
	Number of shares at the end of the period (thousands)	32,341	32,341	32,341	32,341
QUARTERLY OVERVIEW	Average number of shares (thousands)	32,341	32,341	32,341	32,341
KEY RATIOS AND DEFINITIONS		,	/- · · ·	,	/- ···
WÄSTBYGG GROUP'S SHARES	THE GROUP'S REPORT ON COMPREHENSIVE INCOME				
	Profit for the period	-41	1	-411	-369
	Other comprehensive income that can be transferred to the income statement				
	Currency difference when translating foreign operations	0	0	5	5
	Comprehensive income for the period	-41	1	-406	-364
	Total result attributable to:				
	- the parent company's shareholders	-41	1	-406	-364
	- holdings without controlling influence	0	0	0	0
		3	-	3	-

\* The company has no options and similar agreements that give rise to a dilution effect, therefore this is not reported separately. The change in the number of shares during the period is attributable to the structure of the acquisition of Rekab Entreprenad AB. No decisions have been taken regarding a new issue or issue of new shares. When all buybacks and transfers of consideration shares have taken place, the number of shares will again correspond to the number of registered shares. See page 31 for further information about the number of shares.

WĀSTBYGG GROUP

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## COMMENTS ON THE INCOME STATEMENT

### **OPERATING PROFIT**

Revenues for Q1 amounted to SEK 896 million (1,207). The difference in revenue is primarily due to the delayed start-up of two major projects in business area Logistics and industry. Revenues were also impacted by decreased order intake in the Residential and Commercial business areas, which resulted in lower volumes than previously. No self-developed tenant-ownership projects were handed over and settled in Q1, either this year or in 2023. On the other hand, two self-developed projects are in production, which means that both revenue and profit will be held back until these projects are completed.

Operating profit stood at SEK -46 million (5). In addition to the delayed project start-ups and reduced volumes, operating profit was impacted by write-downs, primarily in one commercial project. Other revenues increased year-on-year, in particular rental revenues from the two logistics facilities in the company's inventory. One of these facilities was divested at the end of 2023, and the buyer took possession of it at the end of Q1 2024.

### **PROFIT FOR THE PERIOD**

Profit after tax was SEK -41 million (1), equivalent to earnings per share of SEK -1.27 (0.03). The operating margin was -5.1 percent (0.4). Positive tax was reported for Q1, due to a negative tax result as well as non-taxable revenues. The item also includes deferred tax.

### ORDER INTAKE AND ORDER BACKLOG

A look at the company's historical figures shows that order intake is often relatively low in the first quarter, as it takes a while after the start of the year for projects to come to market and received tenders to be evaluated. The order intake for Q1 followed this trend, and amounted to SEK 338 million (328). A positive signal is that the order intake includes new production of tenant-owned residential units for HSB, for which a call-off was made after the client's sales targets were achieved. In addition to the reported order intake, Phase 1 contracts were signed with an estimated order value of SEK 215 million. However, these will only be included in the order intake and order backlog once Phase 2 construction contracts have been signed.

The order backlog was SEK 5,563 million (4,764) as per 31 March. The rate of implementation has been relatively low since the start of the year due to the above-mentioned delays to two major projects in Logistics and industry.

### **REVENUE AND OPERATING PROFIT, SEK MILLION/QUARTER**



## ORDER INTAKE AND ORDER BACKLOG, SEK MILLION/QUARTER



## **GROUP BALANCE SHEET**

CONTENT:	IFRS	31 Mar	31 Mar	31 Dec		31 Mar	31 Mar	31 Dec
SUMMARY	ASSETS	2024	2023	2023	TOTAL EQUITY AND LIABILITIES	2024	2023	2023
A WORD FROM THE CEO	Fixed assets				Equity			
A WORD FROM THE CEO	Intangible fixed assets				Share capital	4	4	4
FINANCIAL OVERVIEW	Goodwill	398	428	398	Other contributed capital	946	946	946
AND KEY RATIOS	Other intangible fixed assets	32	34	32	Retained earnings	227	643	591
MARKET SITUATION	Total	430	462	430	This period's comprehensive income	-41 1,136	1,594	-364
					Total equity attributable to the company's shareholders	1,130	1,594	1,177
ABOUT WÄSTBYGG GROUP	Tangible fixed assets				Holdings without controlling influence	4	4	4
SUSTAINABILITY DATA	Investment properties	60	108	60	Total equity	1,140	1,598	1,181
SUSTAINABILITT DATA	User rights assets	61	33	27	Non-current liabilities			
BUSINESS AREAS	Inventory, tools and installations	54	4	19	Non-current interest-bearing liabilities			
	Total	176	145	106	Bond loans	-	494	-
DEVELOPMENT PORTFOLIO					Liabilities to credit institutions	92	173	66
FINANCIAL REPORTS:	Financial fixed assets Shares in joint ventures and associated companies				Debts user rights	40	12	10
SEGMENT REPORTING	Deferred tax receivables	1	1	100	Other liabilities	<u> </u>	<u> </u>	<u>93</u> 169
FINANCIAL REPORTS: IFRS	Non-current financial assets	204	120	186	Total	225	/16	169
FINANCIAL REPORTS: IFRS	Total	<u> </u>	0	<u> </u>	Non-current non-interest-bearing liabilities			
INCOME STATEMENT	Total fixed assets	<u>208</u> 814	728	<b>726</b>	Deferred tax liabilities	17	20	19
BALANCE SHEET	Total fixed assets	014	720	720	Other provisions	73	69	64
CHANGES IN EQUITY	Current assets				Total Total non-current liabilities	<u>90</u> 315	89 805	<u>83</u> 252
CASH FLOW STATEMENT	Self-developed properties, etc.	371	_	350		315	805	252
	Development properties, etc.	495	272	438	Current liabilities			
PARENT COMPANY INCOME STATEMENT AND BALANCE SHEET	Tenant-owner association flats of own development under production	1,241	1,775	1,161	Current interest-bearing liabilities			
STATEMENT AND DALANCE SHEET	Accounts receivable	682	476	561	Bond loans	397	-	446
NOTES AND OTHER FINANCIAL	Accrued but not invoiced	175	369	177	Liabilities to credit institutions Overdraft facility	890 45	974 87	877
INFORMATION	Tax receivables	6	9	6	Debts user rights	22	21	18
QUARTERLY OVERVIEW	Other receivables	255	784	408	Total	1,357	1,082	1,341
	Prepaid costs and accrued income	15	16	22			,	,
KEY RATIOS AND DEFINITIONS	Cash and cash equivalents	172	151	194	Current non-interest-bearing liabilities	570	602	522
WÄSTBYGG GROUP'S SHARES	Total current assets	3,412	3,852	3,317	Accounts payable Advance from customer	572 419	602 165	532 349
					Tax liabilities	419	2	2
	TOTAL ASSETS	4,226	4,580	4,043	Other liabilities	265	174	173
					Accrued expenses and prepaid income	159	152	213
					Total	1,416	1,095	1,269

1,095 **2 ,177** 1,269 **2,610** 1,416 Total current liabilities 2,772 TOTAL EQUITY AND LIABILITIES 4,226 4,580 4,043 **INTEREST-BEARING NET CASH/NET DEBT** Interest-bearing assets 263 664 385 1,581 1,511 Interest-bearing liabilities 1,798 -1,318 -1,134 -1,126 Interest-bearing net cash/net debt

## **CHANGES IN THE GROUP'S EQUITY**

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## WĀSTBYGG GROUP

IN SUMMARY, IFRS	Jan-Mar 2024	Jan-Mar 2023	Apr-Mar 2023-24	Jan-Dec 2023
Equity attributable to the parent company's owners				
Amount at the beginning of the period	1,177	1,593	1,594	1,593
Dividend	-	-	-53	-53
Comprehensive income for the period	-41	1	-405	-364
Amount at the end of the period	1,136	1,594	1,136	1,177
Holdings without controlling influence				
Amount at the beginning of the period	4	4	4	4
Comprehensive income for the period	0	0	0	0
Amount at the end of the period	4	4	4	4
Total equity	1,140	1,598	1,140	1,181

## COMMENTS ON THE BALANCE SHEET AND EQUITY

The size of the group's balance sheet and debt ratio varies over time, primarily in relation to the number of self-developed projects in production and the degree of external financing.

## **FIXED ASSETS**

The company does not tie up capital in equipment as most of the machinery and tools needed for the company's construction work are supplied by subcontractors. The increase in User right's assets is primarily due to the company's signing of new contracts for offices in Gothenburg and Stockholm. The change in the Inventory item is primarily related to ongoing investment in the company's own wind power plants.

## SELF-DEVELOPED PROPERTIES, ETC

The Self-developed properties item includes completed properties and unsold apartments in completed self-developed tenant-ownership projects. These are earmarked for sale and are only intended as short-term holdings. Revenues and operating costs for these properties are recognised under Other revenues and Other expenditures.

A self-developed logistics facility was divested in Q1. The transaction was carried out as a corporate sale at accounting values and had little effect on revenue and profit.

This item increased due to the purchase of tenant-ownership association apartments in three projects which were completed in the autumn of 2023 but settled in early 2024.

## DEVELOPMENT PROPERTIES, ETC

The Development properties item primarily includes raw land and properties for future development, as well as self-developed projects under construction.

The item is largely comprised of a logistics project in Norway being developed and constructed for Ahlsell. In April 2024, a forward commitment contract was signed with Niam, who will take possession of the property on its completion in summer 2025.

## TENANT-OWNER ASSOCIATION FLATS OF OWN DEVELOPMENT UNDER PRODUCTION

This item includes properties, either undeveloped or under construction, earmarked for the production of tenant-ownership projects. It is comprised of two major tenant-ownership projects, both of which will be completed in autumn 2024.

## FINANCING

Non-current liabilities include loans in fixed assets and loans in properties with a development time frame of more than one year. tion was paid in 2022 and the next payment will be made in October 2024

Self-developed tenant ownership projects under production are partially financed by construction credits during the duration of each project. These are reported as current liabilities. When the control is transferred to the tenant-owner association upon completion, they are no longer reported as liabilities in the balance sheet.

Property loans related to completed self-developed properties are also reported as current liabilities.

Senior unsecured green bonds of SEK 500 million were issued on 23 November 2021. The bond matures in November 2024, so is now recognised as a short-term bond. SEK 50 million was amortised in December 2023, and a further SEK 50 million was amortised in January this year according to the terms agreed with the bondholders.

## EQUITY RATIO AND RETURN ON EQUITY

Despite a challenging 2023, the company has retained a strong financial position and met its equity ratio target by the end of Q1, 27 percent (35). The equity ratio was 29 percent on 1 January, but the balance sheet total has increased slightly since then, affecting the equity ratio. Equity per share amounted to SEK 35.11 (49.28) at the end of the period and the company's interest-bearing net cash was SEK -1,318 million (-1,134).

When Rekab Entreprenad was acquired in 2021, the purchase consideration was paid, in part, through consideration shares. Half of the consideration was paid in 2022 and the next payment will be made in October 2024 in accordance with the contract. In 2022, Wästbygg bought back a sufficient number of its own shares to cover most of the outstanding settlement to Rekab Entreprenad's former holding company.

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## **GROUP CASH FLOW STATEMENT**

CONTENT					
CONTENT:	IFRS	Jan-Mar	Jan-Mar	Apr-Mar	Jan-Dec
SUMMARY		2024	2023	2023-24	2023
A WORD FROM THE CEO	Current operations				
	Profit/loss before financial items	-46	5	-412	-361
FINANCIAL OVERVIEW	Adjustment for items not included in cash flow	13	1	58	46
AND KEY RATIOS	Received interest	5	4	40	39
MARKET SITUATION	Paid interest	-18	-11	-102	-95
	Paid tax	-1	-8	3	-4
ABOUT WÄSTBYGG GROUP	Cash flow from operating activities before				
	changes in working capital	-47	-9	-413	-375
SUSTAINABILITY DATA					
BUSINESS AREAS	Cash flow from changes in working capital Increase (-)/decrease (+) of tenant-owner association				
	flats of own development in production	-80	-210	-422	-552
DEVELOPMENT PORTFOLIO	Increase (-)/decrease (+) of accounts receivable	-121	-11	-206	-96
FINANCIAL REPORTS:	Increase (-)/decrease (+) of other operating receivables	-46	-237	344	153
SEGMENT REPORTING	Increase (+)/decrease (-) of accounts payable	40	-88	-35	-163
	Increase (+)/decrease (-) of operating liabilities	157	-100	574	317
FINANCIAL REPORTS: IFRS	Cash flow from current operations	-97	-655	-159	-717
INCOME STATEMENT					
BALANCE SHEET	Investment activities				
CHANGES IN EQUITY	Withdrawals/supplements joint ventures and associated companies	-	-	-9	-9
CASH FLOW STATEMENT	Acquisitions of intangible fixed assets	-2	-3	-7	-8
	Investments in investment properties	-	-33	33	0
PARENT COMPANY INCOME STATEMENT AND BALANCE SHEET	Acquisitions of tangible fixed assets	-36	0	-52	-16
STATEMENT AND BALANCE SHEET	Investment in other financial fixed assets		0	-3	-3
NOTES AND OTHER FINANCIAL INFORMATION	Cash flow from investing activities	-38	-36	-38	-36
	Financing activities				
QUARTERLY OVERVIEW	Paid dividend	-	-	-53	-53
KEY RATIOS AND DEFINITIONS	Amortisation of Ioan liabilities	-1	0	-6	-5
	Raised Ioan liabilities	121	221	420	520
WÄSTBYGG GROUP'S SHARES	Bond loans	-50	0	-100	-50
	Change in bank overdraft facilities	44	87	-43	
	Cash flow from financing activities	114	308	218	412
	CASH FLOW FOR THE PERIOD	-21	-383	21	-341
	Cash and cash equivalents at the start of the period	194	534	151	534
	Exchange rate difference in cash and cash equivalents	0	0	0	0
	Cash and cash equivalents at the end of the period	172	151	172	194

## COMMENTS ON THE CASH FLOW

Variations in cash flow from one period to another are a natural consequence of the number of development projects in progress and the number of projects sold. Ongoing self-developed projects have been self-funded to a relatively large extent in recent years but the company is now in a phase where investment in new self-developed projects is decreasing.

Total cash flow for Q1 amounted to SEK -21 million (-383) divided into current operations of SEK -97 million (-655), investment operations of SEK -38 million (-36) and financing operations of SEK 114 million (308).

## CASH FLOW FROM CURRENT OPERATIONS

Cash flow from current operations was positively impacted by the divestment of a self-developed logistics facility, which the buyer took possession of in Q1. It was also affected by acquisition of unsold apartments in self developed completed tenant-ownership projects.

## CASH FLOW FROM INVESTMENT OPERATIONS

During the quarter, the company continued to invest in the two wind power plants currently under construction. No other major investments were carried out.

## CASH FLOW FROM FINANCING OPERATIONS

Financing operations were affected by additional utilisation of the construction credit in the two tenant-ownership projects under construction and the amortisation of SEK 50 million on the company's green bond. The company's bank overdraft facility was also partly utilised.

## LIQUIDITY

As per 31 March, the group's available liquidity amounted to SEK 277 million (314), including unused bank overdraft facility of SEK 105 million (163). The company has adequate financing to meet its future obligations. As of 1 January 2024, the company reduced its bank overdraft facility to SEK 150 million as planned.

## **PARENT COMPANY INCOME STATEMENT**

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WÄSTBYGG GROUP'S SHARES

A WORD FROM THE CEO	IN SUMMARY	Jan-Mar 2024	Jan-Mar 2023	Apr-Mar 2023-24	Jan-Dec 2023	IN SUM
FINANCIAL OVERVIEW				2023-24		ASSETS
AND KEY RATIOS	Revenue	26	29	112	115	Intangible
MARKET SITUATION	Other operating revenue	2	0	10	8	Tangible f
MARKETSHUAHON	Total operating revenue	28	29	122	123	Financial f
ABOUT WÄSTBYGG GROUP						Total fixe
SUSTAINABILITY DATA	Staff costs	-16	-18	-65	-67	
SUSTAINABILITT DATA	Other external costs	-18	-13	-74	-69	Current re
BUSINESS AREAS	Operting profit/loss	-6	-2	-17	-13	Cash and
DEVELOPMENT PORTFOLIO						Total curr
	Profit/loss from financial items					
FINANCIAL REPORTS: SEGMENT REPORTING	Profit from shares in group companies	-	-	-167	-167	TOTAL A
SEGMENT REFORTING	Other interest income and similar income items	24	17	100	93	
FINANCIAL REPORTS: IFRS	Interest expenses and similar income items	-13	-10	-74	-71	TOTAL
PARENT COMPANY INCOME	Profit after financial items	6	5	-158	-158	Restricted
STATEMENT AND BALANCE SHEET						Unrestrict
	Year-end appropriations					Total equ
NOTES AND OTHER FINANCIAL	Year-end appropriations	-	-	76	76	
INFORMATION						Non-curre
QUARTERLY OVERVIEW	Profit before tax	6	5	-81	-82	Current lia
KEY RATIOS AND DEFINITIONS	Taxes	-1	-1	-14	-14	
	Profit/loss for the period	5	4	-95	-96	TOTAL E

## **PARENT COMPANY BALANCE SHEET**

IN SUMMARY	31 Mar	31 Mar	31 Dec
ASSETS	2024	2023	2023
Intangible fixed assets	14	11	13
Tangible fixed assets	12	2	5
Financial fixed assets	479	467	470
Total fixed assets	505	480	488
Current receivables	1,814	2,131	1,667
Cash and bank balances	3	0	72
Total current assets	1,817	2,131	1,739
TOTAL ASSETS	2,322	2,611	2,227
TOTAL EQUITY AND LIABILITIES			
Restricted equity	4	4	4
Unrestricted equity	1,541	1,689	1,537
Total equity	1,545	1,693	1,540
Non-current liabilities	-	494	-
Current liabilities	777	424	687
TOTAL EQUITY AND LIABILITIES	2,322	2,611	2,227

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## **NOTES AND OTHER FINANCIAL INFORMATION**

CONTENT:	Note 1. Accounting policies	SEGMENT REPORT	Jan-Mar	lan-Mar	Apr-Mar	lan-Dec
SUMMARY		IN SUMMARY, SEK MILLION	2024	2023	2023-24	2023
A WORD FROM THE CEO	The interim report for the Group has been prepared in accordance with IAS 34 Interim Financial Reporting. The interim report for the Parent Company has	REVENUE Residential Of which internal sales	213	440 1	1 149	1 376 1
AND KEY RATIOS MARKET SITUATION	been prepared in accordance with the Annual Accounts Act. Consolidated financial statements are prepared in accordance with IFRS from the 2015 financial year. The accounting principles applied in the interim	Commercial Of which internal sales	474	492 5	1 793 4	1811 <i>9</i>
ABOUT WÄSTBYGG GROUP	report are described in the annual report for 2023 on pages 74–79. Accounting principles and calculation methods for the Group are unchanged	Logistics and industry <sup>1</sup> Of which internal sales	255	444	1 467 -	1656
SUSTAINABILITY DATA	compared with the annual report last year.	Other <sup>2</sup> Of which internal sales	26 <i>26</i>	29 <i>29</i>	112 <i>112</i>	115 <i>115</i>
BUSINESS AREAS	NEW STANDARDS APPLIED FROM 1 JANUARY 2024	Group adjustments	-26	-26	-114	-115
DEVELOPMENT PORTFOLIO	New or amended IFRS standards applied from 2024 have no or little impact	Total	942	1,379	4,406	4,843
FINANCIAL REPORTS: SEGMENT REPORTING	on Wästbygg Group's financial reporting.	IFRS adjustment (attributable to the Residential segment) Total IFRS <sup>3</sup>	-47	-172 <b>1,207</b>	<u> </u>	<u>148</u> <b>4,991</b>
FINANCIAL REPORTS: IFRS	STANDARDS, AMENDMENTS AND INTERPRETATIONS CONCERNING EXISTING STANDARDS THAT HAVE NOT YET	Of which revenue reported at one point in time	0	0	<b>4,680</b> <i>667</i>	667
PARENT COMPANY INCOME STATEMENT AND BALANCE SHEET	ENTERED INTO FORCE AND ARE NOT APPLIED PREMATURELY BY THE GROUP	OPERATING PROFIT	10	F	272	-361
NOTES AND OTHER FINANCIAL	As of the date of approval of this financial report, certain new standards, amendments and interpretations of existing standards that have not yet	Residential Operating margin	-16 <i>-7.5%</i>	-5 -1.1%	-372 <i>-32.4%</i>	-26.2%
	entered into force have been published by IASB. These have not been applied prematurely by the Group and the changes are not expected to have	Commercial Operating margin	-12 <i>-2.5%</i>	15 <i>3.0%</i>	-105 <i>-5.9%</i>	-78 -4.3%
QUARTERLY OVERVIEW	a significant impact on the financial statements during the financial year in which they are to be applied for the first time and therefore no information has	Logistics and industry <sup>1</sup> Operating margin	-14 <i>-5.5%</i>	16 <i>3.6%</i>	-85 <i>-5.8%</i>	-55 -3.3%
WÄSTBYGG GROUP'S SHARES	been provided.	Other <sup>2</sup> Group adjustments	-6 1	-2 -2	-17 4	-13 1
		Total	-47	22	-574	-505
	Note 2. Segment reporting	Operating margin	-5.0%	1.6%	-13.0%	-10.4%
		Financial items	-7	-2	-49	-44
	Wästbygg Group's segment reporting follows the group's internal reporting	Change in value of real estate	0	0	-15	-15
	to company management and the board, as this is how the board and group	Profit before tax, segment	-54	20	-638	-564
	management controls and monitors operations. The segment reporting reports revenue recognition for project development of owner-occupied flats	IFRS adjustment (attributable to the Residential segment)	-6	-22	138	122
	reports revenue recognition for project development of owner-occupied flats over time.	Profit before tax IFRS	-59	-2	-498	-441

<sup>1</sup> Distribution by geographic market is reported under section Logistics and industry on page 14. Only Logistics and industry have operations abroad.

<sup>2</sup> Segment Other consists of the parent company's operations and contains only internally invoiced revenue. As a result, the operating margin for Other is not reported. The parent company's operations consist of support functions for the segments in the form of departments for Finance, HR, Risk, quality and HSE, Sustainability, IT, Communications, Investor relations, Development and innovation and group management.

The transfer pricing between the operating segments takes place on market terms. Financial items and taxes are not distributed by segment, nor are they followed up by the highest executive decision-makers, which is why they have been excluded from the table above. The equivalent also applies to assets and liabilities.

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## Note 3. Personnel

At the end of the period there were 534 employees in the Wästbygg Group, compared with 595 at the same time the year before. The difference is primarily due to the termination of approximately 70 positions in the company, of which notice was given in May 2023. Some new staff recruitments took place in the autumn, primarily in the group company Logistic Contractor's offices in Oslo and Luleå in preparation for projects starting in 2024.

## Note 4. Disputes

The group has discussions or disputes with customers or partners from time to time about commercial terms. In exceptional cases, this takes place in an arbitration or other legal instance. In some cases, they are evaluated by external legal representatives in consultation with internal resources. The report reflects at all times the best overall assessment that has been made, but actual outcomes may deviate as in some cases these are complex assessments.

## Note 5. Risks and uncertainty factors

The group is continuously working on assessing and managing risks and uncertainty factors, and places strong focus on various vulnerability reduction measures. The group's risks may primarily be related to three areas: external environment risks, operational project and contract risks including sustainability risks, and financial risks. A more comprehensive risk analysis can be found in the company's annual report for 2023 on pages 55–63. No significant changes took place that have changed these reported risks.

There are several uncertainty factors in our environment that negatively affect both the construction industry and the general economic situation, primarily Russia's invasion of Ukraine as well as the war between Hamas and Israel, which also risks spreading further in the region.

Current uncertainty on the financial market and measures to reduce inflation entail both a generally reduced availability of capital on the market and increased credit costs as well as a pending inposition from clients. For the construction industry, the present economic situation has also led to an increasing number of bankruptcies in the subcontractor sector, something that has already affected the Wästbygg Group.

The financial risks are primarily related to the company's capital requirements, capital tie-up and financing. Due to the current market situation, there is an increased risk in the company's future obligations with regard to amortisation of part of the bond loan, as well as to the acquisition of tenant-ownership association apartments in self-developed projects that remain unsold at the end of the project. Both these obligations are included in the company's ongoing risk assessment, and there is currently adequate financing to cover these risks.

We are closely monitoring the macroeconomic situation to minimise negative impact to the Wästbygg Group.

## Note 6. Parent company and other group items

The parent company's intra-group revenues for the first quarter amounted to SEK 26 million (29) and the profit/loss after net financial items was SEK 6 million (5).

## **Note 7.** Transactions with related companies

The Wästbygg Group's largest shareholder is M2 Holding AB, which is owned and controlled by Rutger Arnhult, who is also a Board member of that company. The M2 Group owns a majority of the Wästbygg Group's share capital, but controls less than 50 percent of votes in the company.

The M2 Group has significant direct and indirect ownership interests in Corem Property Group AB, which is part of the group of related companies but is not a group company connected with the Wästbygg Group.

The Wästbygg Group carries out contract assignments in competition for Corem Property Group and M2.

Revenue accrued in current projects is shown in the table below. As of 31 March 2024, other transactions with related parties comprised rental costs of SEK 1 million (1), accounts receivable of SEK 2 million (0), other receivables of SEK 13 million (13) and financial liabilities in the form of accounts payable of SEK 1 million (0).

ACCRUED REVENUE	Jan-Mar 2024	Jan-Mar 2023	Apr-Mar 2023-24	Jan-Dec 2023
Corem Property Group*	2	36	48	83
M2	0	2	1	3
Total SEK million	2	39	49	85

\* Merger of Corem and Klövern after Corem's acquisition of Klövern. These companies were previously reported separately. The figures also include accrued revenue for Tobin Properties which is a wholly owned subsidiary to Klövern/Corem

## Note 8. Financial instruments

The Group's financial instruments essentially consist of financial assets and financial liabilities that are valued at accrued acquisition value. Financial instruments that are valued at fair value consist of currency futures and contingent purchase consideration, which amount to insignificant amounts. Further information can be found in the group's annual report for 2023 in Note 1 Accounting Principles and Note 29 Financial Risk Management and Financial Instruments.

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For KPI definitions, see page 30.

**QUARTERLY** 

**OVERVIEW**<sup>1</sup>

FINANCIAL OVERVIEW AND KEY RATIOS

<sup>1</sup> KPIs for the group in accordance with the segment reporting, that is applied for internal control and auditing, and IFRS. See note 2 on page 27 for further information.

<sup>2</sup> The company has no options or similar agreements that give rise to a dilution effect, so this is not reported separately. When Rekab Entreprenad AB was acquired, the number of shares changed as a result of the agreement structure. No decisions have been taken regarding a new share issue. When all buybacks and transfers of consideration shares have taken place, the number of shares will again correspond to the number of registered shares. See page 31 for further information on the number of shares.

SEGMENT REPORTING <sup>1</sup>	Jan-Mar 2024	Oct-Dec 2023	Jul-Sep 2023	Apr-Jun 2023	Jan-Mar 2023	Oct-Dec 2022	Jul-Sep 2022	Apr-Jun 2022
Financial key ratios								
Revenue	942	1,050	1,057	1,358	1,379	1,814	1,299	1,499
Operating profit	-47	-268	3	-262	22	20	-27	65
Operating margin, %	-5.0	-25.5	0.3	-19.3	1.6	1.1	-2.1	4.3
Profit/loss after tax	-37	-277	-3	-239	22	26	-9	73
Balance sheet	3,737	3,637	4,724	4,511	4,001	4,149	4,416	4,401
Equity/assets ratio, %	34	36	33	35	47	45	41	42
Return on equity, %	-43	-34	-12	-12	6	7	10	14
Operating capital	1,166	1,290	1,982	1,771	1,839	1,400	1,916	1,774
Interest-bearing net cash (+) / net debt (-)	-112	-48	158	150	464	849	402	314
Cash flow from operating activities	5	449	-219	-5	-427	329	-171	-409
Equity related key ratios <sup>3</sup>								
Earnings per share , SEK	1.14	-8.56	-0.10	-7.37	0.69	0.80	-0.28	2.27
Equity per share, SEK	39.16	40.30	48.72	48.70	57.81	57.11	56.36	56.66
Number of shares at the end of the period (thousands)	32,341	32,341	32,341	32,341	32,341	32,341	32,341	32,341
Average number of shares (thousands)	32,341	32,341	32,341	32,341	32,341	32,341	32,341	32,341
IFRS <sup>1</sup>								
Financial key ratios								
Revenue	896	1,261	1,038	1,485	1,207	1,728	1,101	1,304
Operating profit	-46	-196	33	-204	5	14	-74	20
Operating margin, %	5.1	-15.5	3.2	-13.7	0.4	0.8	-6.7	1.5
Profit/loss after tax	-41	-210	26	-185	1	13	-56	26
Balance sheet	4,226	4,043	5,167	4,868	4,580	4,467	4,657	4,457
Equity/assets ratio, %	27	29	27	28	35	36	34	37
Return on equity, %	-35	-29	-11	-15	-1	-]	-1	6
Operating capital	1,819	1,850	2,593	2,373	2,599	1,956	2,373	2,142
Interest-bearing net cash (+) / net debt (-)	-1,318	-1,126	-1,113	-1,176	-1,134	-556	-836	-603
Cash flow from operating activities	-97	363	-280	-144	-655	209	-309	-546
Equity related key ratios <sup>3</sup>								
Earnings per share , SEK	1.27	-6.49	0.79	-5.74	0.03	0.39	-1.73	0.80
Equity per share, SEK	35.11	36.38	42.72	41.82	49.28	49.25	48.91	50.66
Number of shares at the end of the period (thousands)	32,341	32,341	32,341	32,341	32,341	32,341	32,341	32,341
Average number of shares (thousands)	32,341	32,341	32,341	32,341	32,341	32,341	32,341	32,341
OPERATIONAL KEY RATIOS								
Order intake	338	2 987	1 019	1 180	328	869	1 201	1 591
Order backlog	5,563	6,195	4,490	4,566	4,764	5,754	6,679	6,818
		559	568	595	595	597	578	569



## **KEY RATIOS AND DEFINITIONS**

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THE GROUP: Wästbygg presents certain financial measures in the interim
report that are not defined by IFRS. The key ratios on page 4 and 29 are chosen
on the basis that they are considered to give a fair view of the company's
operations and development. They are also commonly used among other
companies, which facilitates comparisons. The key figures listed to the right
are not defined in accordance with IFRS unless otherwise stated. Growth
(CAGR) is defined in accordance with segment reporting.

SEGMENT: As for the key ratios provided on page 16-20 and in Note 2, they are regarded as alternative key ratios. They have the same definition as key ratios to the right, but are based on segment figures.

## **OPERATIONAL KEY RATIOS**

## Order intake

Definition: The value of projects received and changes to existing projects during the current period. Tenant-owner association projects of own development are included in order intake as soon as a construction agreement has been signed for construction.

Purpose: Shows the company's sales during the current period.

### Order backlog

Definition: The value at the end of the period of the remaining unprocessed project revenue in pending assignments. Tenant-owner association projects of own development are included in the order backlog as soon as a construction agreement has been signed for construction.

Purpose: Shows the company's revenues in future periods.

INANCIAL KEY RATIOS	Jan-Mar	Jan-Mar	Apr-Mar	Jan-Dec	
RETURN ON EQUITY	2024	2023	2023-24	2023	
A Profit/loss for the period (rolling 12 months)	-411	-16	-411	-369	Definition: Profit for the period (rolling 12 months) divided by average equity for
B Equity at the beginning of the period	1,181	1,597	1,598	1,597	the period.
C Equity at the end of the period	1,140	1,598	1,140	1,181	Purpose: Shows the company's ability to generate return on equity.
A/((B+C)/2) = Return on equity, %	-3 %	-1%	-30%	-27%	
BALANCE SHEET TOTAL					
A Total assets	4,226	4,580	4,226	4,043	
A = Balance sheet total	4,226	4,580	4,226	4,043	
EQUITY PER SHARE, IFRS					Definition: Profit/loss attributable to the company's shareholders in relation to
A Profit for the period	1,136	1,594	1,136	1,177	the number of outstanding shares.
B Average no of outstanding shares (thousands) <sup>2</sup>	32,341	32,341	32,341	32,341	-
A/B = Earnings per share, SEK	35.11	49.28	35.11	36.38	<b>Purpose:</b> Illustrates each share's share of the period's earnings.
REVENUE GROWTH (CAGR) <sup>1</sup>					Definition: Revenue for rolling 12 months divided by revenue for the previous
A Revenue (rolling 12 months)	4,406	5,990	4,406	4,843	period, raised to one divided by the number of years between the two periods,
B Comparison period revenue	3,818	3,801	3,818	3,801	minus one. Wästbygg Gruppen measures CAGR over three years based on the end of the year immediately before the current three-year period.
C Number of years between periods	2,25	2,25	2,25	3	
$(A/B)^{1/C} = Revenue growth, \%$	6.6%	22.4%	6.6%	8.4%	Purpose: Shows the company's ability to increase revenue over time
EARNINGS PER SHARE, IFRS					Definition: Profit/loss attributable to the company's shareholders in relation to
A Profit for the period	-41	1	-411	-369	the number of outstanding shares.
B Average no of outstanding shares (thousands) <sup>2</sup>	32,341	32,341	32,341	32,341	<b>Purpose:</b> Illustrates each share's share of the period's earnings.
A/B = Earnings per share, SEK	-1.27	0.03	-12.70	-11.40	<b>Turpose</b> , indicates each share sistare of the period scarnings.
INTEREST BEARING NET DEBT/NET CASH					Definition: Interest-bearing receivables including cash and cash equivalents
Receivables from group companies	0	0	0	0	less interest-bearing liabilities.
Cash and cash equivalents	172	151	172	194	Purpose: Shows the company's real indebtedness.
Other interest-bearing receivables	91	513	91	190	
A Interest-bearing assets at end of period	264	664	264	385	
Non-current interest-bearing liabilities	225	716	225	169	
Current interest-bearing liabilities	1,357	1,082	1,357	1,341	
B Interest-bearing liabilities	1,582	1,798	1,582	1,511	
$\overline{A-B} = \text{Interest bearing net cash (+)/net debt (-)}$	-1,318	-1,134	-1,318	-1,126	
OPERATING CAPITAL					Definition: Current assets (excluding cash and cash equivalents and tax
A Current assets	3,406	3,843	3,406	3,311	receivables) less current non-interest-bearing liabilities (excluding tax liabilities).
B Cash and cash equivalents	172	151	172	194	<b>Purpose:</b> Shows the company's tied up capital.
C Current non-interest-bearing liabilities	1,415	1,093	1,415	1,267	
A-B-C = Operating capital	1,819	2,599	1,819	1,850	
OPERATING MARGIN					<b>Definition:</b> Operating profit/loss in relation to revenue.
A Operating profit/loss	-46	5	-412	-361	<b>Purpose:</b> Shows the company's earning capacity.
B Revenue	896	1,207	4,680	4,991	rapose, onows the company's carming capacity.
A/B = Operating margin, %	-5.1%	0.4%	-8.8%	-7.2%	
EQUITY RATIO					Definition: Equity in relation to the balance sheet total.
A Total equity	1,140	1,598	1,140	1,181	<b>Purpose:</b> Describes the capital structure of the company.
B Balance sheet total	4,226	4,580	4,226	4,043	
A/B = Equity ratio, %	27%	35%	27%	29%	



<sup>1</sup> From segment reporting <sup>2</sup> See information about Wästbygg Gruppen's share on page 31 for further information about the number of shares.

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## WÄSTBYGG GROUP'S SHARES

The class B shares of the Wästbygg Group are listed on Nasdag Stockholm

under the ticker code WBGR B. On the last trading day of the first guarter

of 2024, the share price closed at SEK 35.20. This was equivalent to a

stock market value of SEK 1,138 million, calculated on the basis of the number of outstanding shares. The share capital amounted to SEK

3,593,352 as per 31 March, divided into 620,000 Class A shares and

share capital. The ten largest shareholders controlled approximately

83 percent of the capital and 86 percent of the votes. The table at the side of the page shows the ten confirmed largest shareholders as per

**BUY-BACK AND TRANSFERS OF THE COMPANY'S SHARES** 

4 May 2023 to make decisions regarding buy-back and transfer of the

The Board of Directors was authorised at the Annual General Meeting on

company's shares. No buy-back of the company's shares took place based on the existing authorisation. However, the Wästbygg Group already holds

424,687 of the company's shares which were bought back on an earlier date to cover the outstanding payment to Trekcyd AB for the acquisition of

Rekab Entreprenad AB, which took place in 2021. The Board of Directors

Annual General Meeting 2024 as by the Annual General Meeting 2023 to make decisions regarding buy-back and transfer of the company's shares.

In the written procedure carried out in relation to the company's bondholders in August 2023, the company undertook not to pay any dividends to shareholders for the remainder of the term of the green bond, which

ends in November 2024. The Board of Directors has proposed that the Annual General Meeting 2024 vote for no dividend to be paid.

has proposed that the Board be granted identical authorisation by the

One of the Wästbygg Group's long-term goals is for the dividend to amount to 40 percent of net profit over time, based on the segment

The Wästbygg Group had 3,978 shareholders at the end of Q1. The proportion of foreign ownership was approximately 10.2 percent of the

## THE WÄSTBYGG GROUP'S TEN LARGEST SHAREHOLDERS

31 MARCH 2024

Name	No of class A-shares	No of class B-shares	Total no	Proportion	Proportion
		D-Sildies	of shares	of capital	of votes
M2 Holding AB	117,500	16,853,586	16,971,086	52.5 %	47.5 %
Svolder AB (publ)	110,000	3,271,754	3,381,754	10.5 %	11.5 %
Gårdarike Invest AB	110,000	2,808,922	2,918,922	9.0 %	10.3 %
Fino Förvaltning AB	282,500	1,762,000	2,044,500	6.3%	12.1 %
Drumbo Oy	-	300,000	300,000	0.9 %	0.8 %
Avanza Pension	-	298,026	298,026	0.9 %	0.8 %
Carnegie Fonder	-	273,387	273,387	0.8 %	0.7 %
Handelsbanken Fonder	-	193,538	193,538	0.6 %	0.5 %
Skandrenting AB	-	175,000	175,000	0.5 %	0.5 %
Other shareholders	-	5,359,265	5,359,265	16.6%	15.3 %
Wästbygg Gruppen AB (publ) <sup>1</sup>	-	424,687	424,687	1.3 %	-
Number of registered shares	620,000	31,720,165	32,340,165	100.0 %	100.0 %
Commitment consideration shares <sup>2</sup>	-	425,313	425,313		
Bought back shares <sup>1</sup>	-	-424,687	-424,687		
Total number of shares outstanding <sup>3</sup>	620 000	31,720,791	32,340,791		

<sup>1</sup> Bought back shares do not carry voting rights and therefore do not entitle holders to dividends. Se note 3 in the annual report for 2022.

<sup>2</sup> The Wästbygg Group agreed to pay 425,313 WBGR Class B shares (consideration shares) as part of the purchase consideration for Rekab Entreprenad AB. The final settlement will take place in October 2024.

<sup>3</sup> The number of outstanding shares is used to calculate equity per share and includes commitments for consideration shares and bought back shares. The same applies to the calculation of earnings per share, which is based on the average number of shares outstanding.

## **GREEN LABELLING**

31,720,165 Class B shares.

31 March 2024.

DIVIDEND

reportina.

The Wästbygg Group has become one of the first companies in Sweden to apply for and be awarded the Nasdaq Green Equity Designation.





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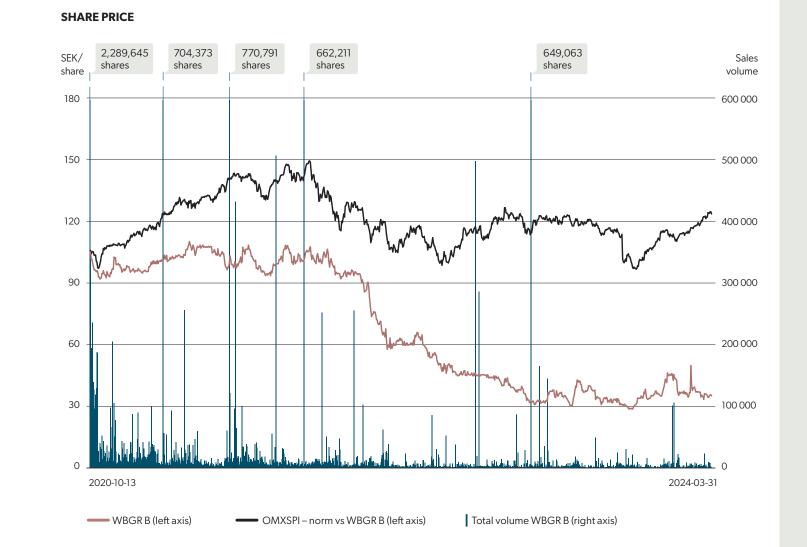
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## INFORMATION

Market:	Nasdaq Stockholm, Small Cap
Ticker code:	WBGRB
Stock market value:	SEK 1,1 billion at end of period
No of shares:	32,340,165,of which 31,720,165 class B shares and 620,000 class A shares
ISIN:	SE0014453874

SHAREHOLDER DISTRIBUTION (%)



Source: Monitor by Modular Finance AB. Compiled and processed data from various sources, including Euroclear, Morningstar and the Swedish Financial Supervisory Authority (Finansinspektionen).



## DECLARATION

has not been reviewed by the company's auditors.

Gothenburg 7 May 2024

JONAS JÖNEHALL

CEO

WÄSTBYGG GRUPPEN AB (PUBL)

The CEO declares that the interim report provides a fair and accurate overview of the parent company's and the group's operations, financial position and results of operations and describes significant risks and uncertainties that the parent company and the companies included in the group face. The report

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QUARTERLY OVERVIEW

KEY RATIOS AND DEFINITIONS

WÄSTBYGG GROUP'S SHARES

The information is such that the Wästbygg Gruppen AB (publ) must publish in accordance with the EU Market Abuse Regulation. The information was submitted for publication on 7 May 2024 at 08:00.

This interim report has been published in Swedish and English. In the event of a discrepancy between the language versions, the Swedish version shall prevail.

## CALENDAR

Annual General Meeting	7 May 2024
Interim report January–June	22 August 2024
Interim report January–September	6 November 2024
Year-end report 2024	6 February 2025

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