

PRESS RELEASE  
July 2, 2025

## Hedin Automotive establishes new business area for operational leasing in partnership with Arval

**Möln dal, 2 July 2025 – Hedin Automotive, part of Hedin Mobility Group and one of Europe's largest car retailers, is now launching Hedin Automotive Lease in partnership with Arval, a leading provider of operational leasing and mobility solutions. This new business area offers a comprehensive all-inclusive solution for operational leasing to corporate clients as well as private leasing.**

Hedin Automotive Lease is a strategic complement to Hedin Automotive's existing sales models and an important step in broadening the company's offering to meet the increasing demand for flexible leasing solutions. From 1 July, the service is available to corporate customers in Sweden, while a tailored offer for private individuals is expected to launch later this autumn.

*"We see a growing trend towards operational leasing and private leasing. Therefore, we are pleased to present a strong and reliable offer where our customers get a complete solution that makes car ownership both simple and predictable. Our ambition is to provide a leasing service that makes everyday life easier for our corporate and private customers. In the first stage, we are launching the operational leasing service for companies together with Arval, and in the next step we will introduce a dedicated solution for private customers. Through this partnership with Arval, we can combine our experience in the Swedish market with Arval's international resources and leasing expertise, creating a solution that is both flexible and sustainable in the long term,"* says Rickard Magnusson, COO of Hedin Automotive Sweden.

The leasing offer includes a guaranteed residual value and a comprehensive package of services, providing customers with a secure setup and full cost control. The service covers a fixed interest rate, servicing, maintenance, repairs, insurance, winter tyres and storage, claims management, driver support and simplified administration with everything consolidated in a single invoice.

*"We are delighted to launch Hedin Automotive Lease together with Hedin Automotive, and at Arval we look forward to contributing our many years of expertise in operational leasing. Through Hedin's nationwide dealer network, we can reach even more corporate and private leasing customers across Sweden, and thanks to our team of experts we will provide a comprehensive global solution,"* says Philippe Chabert, General Manager of Arval Sweden.

With Hedin Automotive Lease, Hedin Automotive strengthens its position as a full-service provider of mobility solutions in the Swedish market.

PRESS RELEASE

July 2, 2025

**About Hedin Automotive**

Hedin Automotive is one of Europe's largest car retailers and part of Hedin Mobility Group. With operations in 12 countries – Sweden, Norway, Finland, Belgium, the Netherlands, Luxembourg, the United Kingdom, Switzerland, Hungary, the Czech Republic, Slovakia, and Germany – Hedin Automotive represents over 50 brands and operates more than 330 dealerships and over 800 points of sale. The company offers a wide range of new and used vehicles, services, and mobility solutions. With a strong customer focus and innovative services, Hedin Automotive strives to create the best car ownership experience, from purchase and ownership to service and resale.

**About Arval**

Arval specialises in full-service leasing and new mobility solutions and leased 1.8 million vehicles globally at the end of 2024. Every day, over 8,600 Arval employees in 29 countries offer flexible solutions to tailor every journey for their customers, ranging from large international organisations to small businesses, individual entrepreneurs and private individuals. Arval is a co-founder and member of the Element-Arval Global Alliance, a world leader in the fleet management industry with more than 4.5 million vehicles in 55 countries. Founded in 1989, Arval is fully owned by BNP Paribas and is part of the Retail Banking & Services division of the BNP Paribas Group. Arval Sweden was established in 2015 and offers a full range of leasing and mobility solutions, and is ISO 14001 certified. Read more at [arval.se](https://arval.se).

**For further information, please contact:**

Kristina Wärmare  
Global Communications Director, Hedin Mobility Group  
[press@hedinmobilitygroup.com](mailto:press@hedinmobilitygroup.com)

Linnea Källgren  
Head of Marketing & Communication, Arval  
[linnea.kallgren@arval.se](mailto:linnea.kallgren@arval.se)

PRESS RELEASE

July 2, 2025

## About Hedin Mobility Group

---

Hedin Mobility Group is one of Europe's largest mobility providers, with more than 11,800 employees and operations in 14 countries. In 2024, net sales amounted to SEK 92.3 billion and the Group sold more than 259,000 vehicles.

Our operations consist of three main business areas:

- In **Distribution**, we are a significant importer/distributor of vehicles, spare parts, tires, rims and wheels as well as accessories on the European market. We are importer and/or distributor for BYD, Corvette, Dodge and RAM, Ford and Ford F-150, Hongqi, INEOS Grenadier, IVECO, MG, XPENG and NIO, as well as Renault, Dacia and Alpine. Within spare parts we are, among other things, an authorised partner for GM and Mopar in Europe as well as the exclusive global supplier of Saab Original parts.
- In **Retail**, we represent more than 50 brands and provide a comprehensive offer – sales, financing, insurance, and aftermarket services – comprising new and used passenger cars, commercial vehicles, and trucks to both private and corporate customers. Sales take place both online and via a European dealer network comprising more than 330 own dealerships with a total of over 800 sales points under the names Hedin Automotive, Carstore, and Stephen James.
- In **Mobility Solutions**, we address new user needs and sales models in the automotive industry by providing and developing innovative services. Through Carplus, Unifleet, MABI Mobility and Hedin Supercharge, users are offered various flexible and modern mobility solutions.

Hedin Mobility Group's operations also include Hedin IT, which provides the Group with high-end operations, support and digital development, as well as strategic investments in Mercedes-Benz Financial Services Slovakia, Lasingoo Sverige and Casi.

Read more on [www.hedinmobilitygroup.com](http://www.hedinmobilitygroup.com)

## Part of Hedin Group

Hedin Mobility Group is part of the Hedin Group together with the Hedin Construction group and I.A. Hedin Fastighet AB. Hedin Group is also a partner in Consensus Asset Management and Ripam Invest AB, which owns Marstrands Kurhotell, Kurbadhus and Societetshus.

[www.hedingroup.com](http://www.hedingroup.com)

## Image Attachments

---

[Hedin Automotive Lease 1920x1080](#)

PRESS RELEASE  
July 2, 2025

### **Attachments**

---

**Hedin Automotive establishes new business area for operational leasing in partnership with Arval**