

Year-end Report

GOOBIT  group

1 MAY 2022–30 APRIL 2023



GOOBIT GROUP, YEAR-END REPORT

OVERVIEW FINANCIAL RESULTS FOR GOOBIT GROUP AB (PUBL) ("THE COMPANY" OR "GOOBIT")

Q4, 1 February 2023–30 April 2023

– COMPARED WITH THE CORRESPONDING PERIOD OF THE PREVIOUS YEAR –

- Net sales amounted to 20.9 MSEK (31.6). The decrease is primarily due to the termination of banking services in mid-December 2021, which resulted in lower exchange volumes.
- Operating profit amounted to -3.9 MSEK (-4.3). The period includes consultant and lawyer costs attributable to the ongoing Swedish FSA investigation (SFSA), which are considered non-recurring.
- Income after financial items amounted to -3.9 MSEK (-4.1).
- Earnings per share before and after dilution amounted to -0.03 SEK (0.03).

Full Year May 1, 2022 – April 30, 2023

– COMPARED WITH THE CORRESPONDING PERIOD OF THE PREVIOUS YEAR –

- Net sales amounted to 99.1 MSEK (360.2), representing a decrease of 72.5 percent.
- Operating profit amounted to -15.7 MSEK (-17.5). The period includes consultant and lawyer costs attributable to the ongoing Swedish FSA investigation (SFSA) which are considered non-recurring.
- Loss after financial items amounted to -15.9 MSEK (-17.9).
- Loss per share after tax amounted to -0.11 SEK (-0.13).

Important Events During the Period

- The first test period of Goobit's new solution for direct bank payments has been successfully completed and is now offered to more customers. The goal is to offer all customers direct bank payments.
- Goobit has initiated a collaboration with Divly, Monetax, DLT Accounting, and Koinly to simplify the tax process for its customers.
- Goobit has signed a distribution agreement with NBX, the leading Norway-based exchange for digital assets. The companies form a strategic alliance to offer NBX Visa credit cards to the Swedish market.
- The Company has taken a short-term loan to facilitate the management of working capital.

Important Events After the Period

- In May 2023, Goobit acquired the assets of Snowbank AB (BTCSWE), a well-regarded Swedish bitcoin exchange service registered with the Financial Supervisory Authority. The acquisition includes BTCSWE's brand, technology, and customer base which will be integrated into Goobit Group's operations.
- Goobit has decided to sell Nova Exchange's assets to further strengthen its position as a prominent bitcoin exchange. Technology related to Nova Exchange will still be fully available for Goobit. The sale opens new opportunities for Goobit to enhance its offerings and partnership, specifically BTCX, one of Europe's oldest and most trusted bitcoin exchanges, and AML Desk, a leading tool for complying with Anti-Money Laundering regulations in the crypto industry.

Shareholder letter

Fellow Shareholders and Bitcoin believers,

With great enthusiasm, I want to share not only the exciting events at Goobit Group over the past quarter, but also my fervor toward the bright future of Bitcoin and our company. I believe that with each of our business steps, we have positioned ourselves firmly for the ever-growing adoption of Bitcoin in the Nordics and on a global scale.

A perfect storm is brewing for Bitcoin and Bitcoin companies, and this technology and its enormous potential have never been more important, especially when you consider Sweden's recent history.

As inflation has significantly impacted our spending capacity and the Swedish Krona continues to reach new all-time lows, Bitcoin represents an essential savings method and investment free from counterparty risk in a world where navigating through economic, financial, geopolitical, and societal changes becomes increasingly challenging.

In the grand tapestry of technology, cryptocurrencies have emerged as the new frontier, with Bitcoin holding the promise to transform the financial system and our political and societal systems. While these changes may sound overly futuristic at this point, we are taking all the necessary steps to make Bitcoin more accessible to everyone now and in the future as we adapt accordingly.

We're working hard to that end despite the fact that the Swedish financial infrastructure is moving in the opposite direction. It is enforcing industry-wide restrictions on Swedish banking infrastructure and electronic identification methods, leaving no Swedish or international bitcoin & digital asset company access to vital Swedish payment channels.

This makes other EU countries, which have already started their work to adopt the EU's crypto regulation MiCA, leapfrogging Sweden's role as a pioneering fintech innovation hub and possibly miss out on the financial innovation of the century.

We still believe Sweden can return to its innovative spirit and therefore, we have continued to strengthen our position as a leading player in the cryptocurrency sphere in Sweden and the Nordics. Furthermore, to ensure that we remain at the forefront of this paradigm shift, we have sharpened our focus on providing unparalleled Bitcoin-centric services during the past quarter.

However, we must remember that each paradigm shift is not an easy feat, especially when introducing a new system that aims to replace an old and inefficient one, unleashing new potential within our societies.

And this time is no different.

Financial industry incumbents are exploiting a lack of understanding and several severe misconceptions about our industry against Bitcoin companies.

However, I firmly believe that education and constructive dialogue with regulators and policymakers will help us overcome this challenge and unlock another significant growth potential for Goobit Group.

Hence, our recent efforts have focused on engaging policymakers in Sweden and Brussels, emphasizing the need for financial inclusion and non-discriminatory rules for all legal businesses.



Our recent meeting with the Minister of Financial Markets, Niklas Wykman, strengthens our belief that positive change is indeed possible.

And we don't stop here.

- At BTC Prague, the largest and most significant Bitcoin conference in Europe, we engaged in critical discussions with other industry players on topics such as 'Operation Choke Point' – a worldwide challenge where cryptocurrency businesses are losing banking relationships.
- The conference also offered a platform for intriguing discussions on potential partnerships and mergers with crypto companies all over Europe, Asia and Latin America, which likely will add long-term value to our business. The conference also offered a platform for intriguing discussions on potential partnerships with crypto companies all over Europe, which likely will add long-term value to our business.
- Our unique focus on Bitcoin might help us going forward, as regulators primarily focus on other crypto assets. Regardless, we are not alone in this battle, and it strengthens our chances of overcoming the current discriminatory policy towards Bitcoin companies, which is unacceptable in modern Sweden.
- Furthermore, starting in June, to shed light on the industry's challenges and the regulatory aspects of cryptocurrency, Goobit is organizing a series of events in Stockholm with education, speakers from established thought leaders and hands on crypto AML.

This type of education will take time but we are well positioned for this.

As overheard at BTC Prague, "You need to believe it's just a cycle, otherwise you wouldn't be in this business".

We believe it's not just a market cycle but a paradigm shift cycle, with all its opportunities that can be gained and challenges that need to be overcome. This is why we are in this business, contributing to both Bitcoin adoption and increasing value for Goobit Group shareholders.

Sincerely,

Christian Ander

Founder and CEO Goobit Group AB (publ)

Market outlook

It's time to update the global financial system. The rules are outdated, the technology has been slow to catch up, and all over the world, people are paying the price with their time, money, and opportunities. Together with the global bitcoin community of people and companies, our goal is to build infrastructure and products that bring the entire world into bitcoin.

Bitcoin is borderless and accessible to everyone. With a global protocol, products like BT.CX enables our customers to access people and companies all over the world in a decentralized and transparent way to safely save and transact globally without financial counterparty risk. This can be especially valuable in countries with unstable governments and currencies, as evidenced by emerging markets already dominating bitcoin adoption compared to wealthier countries.

Bitcoin offers cost-effective and instant settlement. Bitcoin can reduce settlement risk and eliminate an entire risk category from the financial system. Bitcoin transfers can incur low or no fees, require no minimums or maximums, and have no banking hour restrictions.

As of this year, 2023, bitcoin started strong price-wise but cooled off during April and May. However, what has been remarkable for us is the rapidly growing demand to store and trade NFTs and tokens, also called Ordinals, on the Bitcoin blockchain. This increased activity led to record levels of unconfirmed transactions in the Bitcoin network and a sharp increase in transaction fees for a short period. This type of use of Bitcoin's chain will likely be a transitional phase, given its high costs for on-chain transactions. However, the reality is that there is enormous interest in this right now, and significant sums of money are also being invested in the ecosystem around Bitcoin-based NFTs. Hence Goobit is actively talking with layer-2 providers for a simple solution for our customers to make transactions as seamless as possible.

MiCA

On 20th April, the European Parliament approved the Markets in Crypto Assets (MiCA), a comprehensive regulatory framework aimed at providing uniform guidelines for the Bitcoin and other crypto-asset industries across the EU. Its approval is pivotal as it introduces regulatory clarity, promoting an environment of trust and security, which has already been followed by an influx of venture capital investment shifting from Asia and the US to Europe.

By eliminating the ambiguity that has existed in recent years and setting clear standards, MiCA will facilitate growth in the Bitcoin industry. This regulatory certainty establishes a robust foundation for our company and sector, catalyzing further advancements in the Bitcoin space.

MiCA has just been officially published in the Official Journal of the European Union. As of 30 June 2023, MiCA will officially become the first pan-national instrument worldwide, establishing a harmonized crypto regulatory framework at the EU level. It will apply directly across the EU Member States EU replacing the existing domestic laws and harmonizing all national legislations in the area of crypto assets and related to their activities.

This highlights the importance of Goobits Crypto AML-SaaS product AML-Desk and its emerging market in the EU.

The SEC investigating exchanges

The Securities and Exchange Commission (SEC – a U.S. government oversight agency responsible for regulating the securities markets and protecting investors) is currently investigating a handful of big crypto exchanges, including Binance and Coinbase. The likelihood that this will lead to some cryptocurrencies being classified as unregistered securities in the U.S. is high, except for bitcoin. Since bitcoin doesn't have a centralized board or anything resembling a company structure, there is no single issuer of new bitcoins. Therefore, bitcoin is the crypto asset that is least likely to be classified as a security, hence businesses mainly focused on Bitcoin will require less regulatory oversight.

To adapt to this new reality, our way forward is to run a bitcoin-centric strategy and utilize our resources to be the best on- and off-ramp between bitcoin and fiat currencies. This move will also remove a significant portion of our overhead for regulatory risk management.



GOOBIT GROUP, YEAR-END REPORT

The Group's Net Sales

Net sales for the period amounted to 20.9 MSEK (31.6), and like previously reported, it has been significantly negatively affected by Goobit no longer being able to offer Swish or similar payment solutions since mid-December 2021. Net sales for the full year amounted to 99.1 MSEK (360.2).

The Group's Operating Profit

Operating profit for the period amounted to -3.9 MSEK (-4.3). The decrease is primarily due to lost transaction revenues and thereby reduced gross profit. In addition, operating costs have increased due to the strengthening and expansion of the compliance function, as well as increased costs for the development of new services and functionality. The operating profit for the period includes non-recurring costs for attorney and litigation expenses mainly concerning the terminated banking services. The operating profit for the full year amounted to -15.7 MSEK (-17.5).

Financial Position and Liquidity

The balance sheet total for the Group as of April 30, 2023, amounted to 26.6 MSEK (47.3). The Group's equity at the end of the period amounted to 18.1 MSEK (33.6), and the solvency ratio stood at 68 percent (71). Liquid assets at the end of the period amounted to 4.2 MSEK (23.1).

Personnel

During the period, Goobit had an average of 6 (15) employees. In addition to this, the Company has several contracted consultants, primarily developers, who work on ongoing projects for the Company.

The Parent Company

The parent company's operating profit for the fourth quarter amounted to -1.3 MSEK (-1.4). The result after financial items amounted to -10.6 MSEK (-0.6). The parent company's operating profit for the full year amounted to -6.4 MSEK (-18.7). The full year income after financial items amounted to -15.9 MSEK (-17.9). The parent company's equity at the end of the period amounted to 26.7 MSEK (42.2), and the solvency ratio stood at 57 percent (71). Otherwise, the report's comments about the Group's development also apply to the parent company.

Significant events

- The first test period of Goobit's new solution for direct bank payments has been successfully completed and is now offered to more customers. The goal is to offer all customers direct bank payments.
- Goobit has initiated a collaboration with Divly, Monetax, DLT Accounting, and Koinly to simplify the declaration process for its customers.
- Goobit Group has signed a distribution agreement with NBX, the leading Norway-based exchange for digital assets. The companies form a strategic alliance to offer NBX Visa credit cards to the Swedish market.
- The company has taken a short-term loan to facilitate the management of working capital.

Events after the end of the reporting period

- In May 2023, Goobit acquired the assets of Snowbank AB (BTCSE), a well-regarded Swedish bitcoin exchange service registered with the Financial Supervisory Authority. The acquisition includes BTCSE's brand, technology, and customer base which will be integrated into Goobit Group's operations.
- Goobit has decided to sell Nova Exchange's assets to strengthen its position as a dedicated bitcoin exchange. The sale opens new opportunities for Goobit to enhance its offerings, specifically BTCX, one of Europe's oldest and most trusted bitcoin exchanges, and AML Desk, a leading tool for complying with Anti-Money Laundering regulations in the crypto industry.

Certified Adviser

Eminova Fondkommission AB is the Company's Certified Adviser. Contact: 08-684 211 10, adviser@eminova.se

The Stock

The Company's shares are traded on Nasdaq First North Growth Market under the ticker symbol BTCX and with ISIN code SE0015837752. The first day of trading was May 5, 2021. All shares carry equal voting rights and equal entitlement to the company's profits and capital.

GOOBIT GROUP, YEAR-END REPORT

Warrants

As of the date of the financial statement communication for 2022/2023, the Company has the following outstanding warrants.

Program	2021/2024:2
Share increase:	845 724
Share capital increase:	8 457,24 SEK
Exercise period:	2024-09-01 – 2024-12-31
Dilution:	0,6%
Program	2021/2024:1
Share increase:	8 457 255
Share capital increase:	84 572,55 SEK
Exercise period:	2024-09-01 – 2024-12-31
Dilution:	5,0%
Program	2022/2025
Share increase:	7 238 232
Share capital increase:	72 382,32 SEK
Exercise period:	2025-09-01 – 2025-10-31
Dilution:	6,0%

Ownership structure

The table on page 7 shows the Company's largest shareholders according to the share register and the custodian register as of April 31, 2023, along with any known changes thereafter.

Significant risks and uncertainties

An investment in Goobit Group entails risks. Several factors affect, or may affect, the Company's operations directly or indirectly. For a more detailed description of significant risks and uncertainties, please refer to Goobit Group AB's Company Description, which is available on the Company's website and was published in connection with the listing.

Outlook

The Company has previously communicated plans for geographical expansion, first through establishment in the Nordic neighboring countries and from 2022 and onwards, country by country within the EU area. This plan still applies but has been postponed, and hence, no establishment outside the Nordic region is expected in the near future. The Company continuously evaluates new business areas products and sees great opportunities to build upon the AML SaaS solution that was communicated during the period through the LOI with Azerion.

The SaaS solution is not limited by financial regions and is global. Furthermore, the Company has implemented additional streamlining of the organization, where the savings have not yet been reflected in the figures.

Based on the current market climate, growth trajectory, expansion opportunities, and ongoing contract discussions, the board assesses that the Company's cash position may need to be strengthened during the upcoming twelve-month period.

Dividend

The Board has decided to propose to the Annual General Meeting that no dividend be distributed to the shareholders.

Annual General Meeting

According to the Companies Act, the general meeting of shareholders is the highest decision-making body of the Company. At the general meeting, shareholders exercise their voting rights. The Annual General Meeting must be held within six months from the end of each financial year. The Ordinary Annual General Meeting will be held on Monday, October 17, 2023, in Stockholm.

- Q1 Quarterly Report (May-July): September 15, 2023
- Annual General Meeting: October 17, 2023
- Q2 Quarterly Report (August-October): December 12, 2023
- Q3 Quarterly Report (November-January): March 15, 2024
- Q4 Quarterly Report (February-April): June 15, 2024

Accounting principles

The company applies the Annual Accounts Act and BFAR 2012:1 Annual Financial Statements and Consolidated Financial Statements (K3) when preparing financial reports.

Contact Person:

Christian Ander, CEO, Goobit Group AB (publ), ir@goobit.se

Audit:

This financial statement communication has not been subject to review by the company's auditors.

The Board in Goobit Group AB

June 2023

Stockholm

GOOBIT GROUP, YEAR-END REPORT

Shareholder	Number of shares	%	Last updated
Christian Ander	54 622 684	39,4%	2023-03-29
GBI Holding AB	20 646 365	14,9%	2023-03-29
Nordnet Pensionsförsäkring	7 438 123	5,4%	2023-03-29
Avanza Pension	4 122 961	3,0%	2023-03-29
Johan Karlsson	3 279 000	2,4%	2023-03-29
Investerum AB	2 141 920	1,5%	2023-05-31
Mickaëla Aychouh	1 280 000	0,9%	2023-03-29
Theodoros Samourkasidis	1 207 280	0,9%	2023-03-29
Michael Völter	1 020 000	0,7%	2023-12-27
Tomas Kronvall	656 000	0,5%	2023-03-29
Total top-10	96 414 333	69,6%	
Others	42 125 994	30,4%	
Total shares	138 540 327	100,0%	

The information in this Year-end Report is the type of information that Goobit Group AB (publ) is required to disclose under the EU Market Abuse Regulation. The information is disclosed for publication on June 15, 2023, at 08:00 (CET) through the CEO's office.

Financial Statements

Income statement, Group

	Q4	Q4	Q1-Q4	Q1-Q4
Revenues (tSEK)	2022/2023	2021/2022	2022/2023	2021/2022
Revenues	20 893	31 638	99 171	360 231
Exchange costs	-18 916	-25 800	-86 973	-324 703
Gross profit	1 977	5 838	12 198	35 528
Operating expenses	-2 947	-5 425	-12 499	-29 420
Personnel costs	-893	-3 158	-8 031	-16 522
EBITDA	-1 863	-2 745	-8 332	-10 414
Amortization/Depreciation	-1 961	-1 544	-7 351	-7 063
EBIT	-3 824	-4 289	-15 683	-17 477
Financial income	0	0	0	
Financial expenses	-37	-60	-213	-379
Result before tax	-3 861	-4 349	-15 896	-17 856
Tax	-15	0	-15	0
Results of the year	-3 876	-4 349	-15 911	-17 856

Balance Sheet, Group

Fixed Assets (tSEK)	4/30/2023	4/30/2022
Intangible Assets	19 990	20 932
Tangible Assets	113	278
Total fixed assets	20 103	21 210
Long-term receivables		
Other financial assets	400	400
Total long-term receivables	400	400
Current assets		
Inventory	282	1 124
Other receivables	892	925
Accruals and deferrals	727	581
Cash and bank	4 217	23 073
Total current assets	6 118	25 702
TOTAL ASSETS	26 621	47 312
Equity		
Share capital	1 385	1 375
Other equity	16 720	32 261
Total equity attributable to parent company shareholders	18 105	33 636
Holdings without controlling influence	0	0
Total equity, Group	18 105	33 636
Long-term liabilities		
Total long-term liabilities	0	0
Total long-term liabilities	0	0
Current liabilities		
Accounts Payable	827	1 489
Other Liabilities	6 163	10 052
Tax liabilities	0	173
Accruals and prepaid	1 526	1 963
Total current liabilities	8 516	13 676
Total liabilities	8 516	13 676
TOTAL EQUITY AND LIABILITIES	26 621	47 312

Cash flow, Group

Cash flow (tSEK)	Q4 2022/2023	Q4 2021/2022	Q1-Q4 2022/2023	Q1-Q4 2021/2022
Cash flow from current operations	-1 842	-6 277	-10 723	-9 392
Cash flow from Investment operations	-822	-1 966	-6 245	-8 130
Cash flow from financing operations	-1 057	-871	-3 797	3 993
Cash flow for the period	-3 721	-9 114	-20 765	-13 529
Cash and bank at the end of the period	4 422	23 073	4 422	23 073

Changes in equity, Group

tSEK	Share ca- pital	Other contributed capital	Other equity including profit for the year	Holdings without controlling	Total equity
Opening balance as of 1 February 2022	1 375	62 826	-26 217	0	37 984
New issue of shares					0
The result of the period			-4 349		-4 349
Closing balance as of 30 April 2022	1 375	62 826	-30 565	0	33 636
Opening balance as of 1 May 2022	1 375	62 826	-30 565	0	33 636
New issue of shares	10				10
Redeemed warrants	0	310			310
Warrants sold			44		44
The result of the period			-12 035		-12 035
Closing balance as of 31 January 2023	1 385	63 136	-42 556	0	21 965
Opening balance as of 1 February 2023	1 385	63 136	-42 556	0	21 965
New issue of shares					0
The result of the period			3 861		-3 861
Closing balance as of 30 Apr 2023	1 385	63 136	-46 417	0	18 105

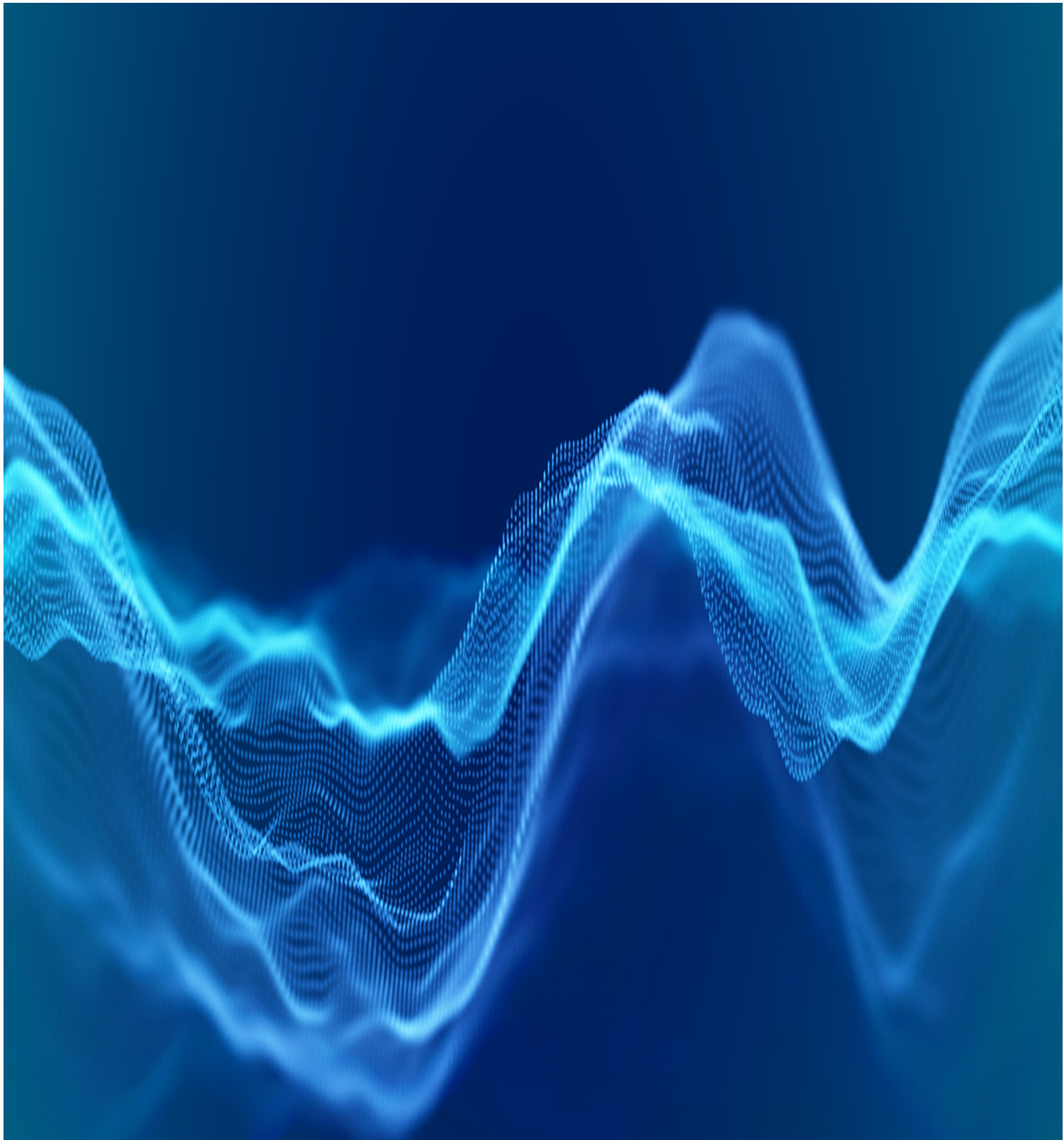
Income statement, parent company

tSEK	Q4 2022/2023	Q4 2021/2022	Q1-Q4 2022/2023	Q1-Q4 2021/2022
Revenues	50	78	344	713
Revenues	50	78	344	713
Operating expenses	-1 055	-399	-3 191	-13 231
Personnel costs	-252	-1 096	-3 589	-6 175
EBITDA	-1 257	-1 416	-6 436	-18 692
Amortization/Depreciation	0	0	0	0
EBIT	-1 257	-1 416	-6 436	-18 692
Financial income	-9 411	842	-9 412	842
Financial expenses	0	-1	-60	-5
Result before tax	-10 668	-576	-15 908	-17 856
Tax	0	0	0	0
Results of the year	-10 668	-576	-15 908	-17 856

*All companies in the Group are part of a tax law commission where the result is collected in Goobit Group AB.

Balance sheet, parent company

Financial Assets (tSEK)	4/30/2023	4/30/2022
Financial assets		
Other financial assets	18 504	18 504
Total financial assets	18 504	18 504
Current assets		
Receivables, associated companies	27 459	37 429
Other receivables	818	831
Accruals and deferrals	115	313
Cash and bank	103	2 648
Total current assets	28 495	41 220
TOTAL ASSETS	46 999	59 724
Equity		
Share capital	1 385	1 375
Premium fund	49 362	48 996
Retained earnings	-8 158	9 698
Result of the year	-15 908	-17 856
Total equity, Parent company	26 681	42 213
Current Liabilities		
Accounts payable	308	348
Liabilities, associated companies	18 831	13 480
Tax liabilities	93	62
Other Liabilities	569	3 086
Accruals and prepaid	517	536
Total current liabilities	20 318	17 511
Total liabilities	20 318	17 511
TOTAL EQUITY AND LIABILITIES	46 999	59 725



Goobit Group AB | c/o Goobit AB Box 3332 | 103 67 Stockholm
info@goobit.se