

Ortivus and Trapeze Group joins forces in a strategic partnership for the Australian and New Zealand market

Two leading e-health providers form a strategic partnership for Australia and New Zealand to deliver integrated solutions to prehospital care.

Ortivus is pleased to announce a partnership with Trapeze Emergency Services to deliver solutions that cover all aspects of patient care information, otherwise known as Integrated Patient Care Records (iPCR). The partnership, which covers Ortivus' complete product portfolio, is an important milestone as it provides access to new markets. It enables Trapeze to deliver integrated solutions into Australia and New Zealand (ANZ), while both companies can now deliver their interoperability vision and roadmap for the region.

Trapeze is the leading provider of incident response, paramedic safety and mission-critical communication solutions for ambulance authorities in ANZ. The partnership will enhance the highly successful Trapeze Ambulance Management Solution (TAMS) which is used by 70% of ambulance authorities in the region. Ortivus' patient care solution, MobiMed, which provides vital sign monitoring and advanced patient records in real time to support decision making, integrates with TAMS' existing incident response, resource mobilisation, paramedic safety and critical communications functions. TAMS and MobiMed complement each other and when combined, creates an unmatched, fully integrated solution for prehospital care.

Reidar Gårdebäck, CEO at Ortivus, said "We see great potential and mutual benefits in the partnership with Trapeze, who are well established in the Australian and New Zealand markets. Customers will benefit from our combined offering, which can be provided to Trapeze's existing clients and ambulance services in new territories."

There is a growing demand for innovations that increase efficiency and improve safety in prehospital care. After a thorough market analysis, Ortivus recognised there is significant interest in the company's solutions in the ANZ market. Prehospital requirements in ANZ are similar to other regions where Ortivus already experience customer success – hence, Ortivus' solutions are an excellent fit. Ortivus and Trapeze will work closely to offer a unique workflow where all clinicians can view vital real-time patient information across multiple services throughout the entire prehospital journey – a shared single source of the truth.

James Wetherall, Managing Director Emergency Services at Trapeze, said "We believe the future of healthcare will be centred on people with treatment innovation. In our vision of this future, process automation and analytics, as well as improved technology, will deliver better health outcomes. Collaboration and new partnerships are key to merging ideas and opening potential markets."



Both Reidar and James share the view that the partnership has come at the right time for the ANZ market, as there is a pressing need for a truly integrated patient journey solution.

About Trapeze Asia Pacific Pty Ltd

Trapeze enables seamless communication between your control centre, paramedics, ambulances, and hospitals – supporting organisations to meet response targets, increase paramedic safety and wellbeing, improve clinical handover, and deliver on community expectations. The innovative technology includes real-time vehicle status, location updates, shift management, asset management and clinical handover. Learn more at trapezegroup.com.au.

Contacts

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About Ortivus

Ortivus develops and commercialises MobiMed, medical technology solutions for a safer and more efficient

healthcare. The company was founded in 1985 and is today a leading provider of mobile digital solutions for prehospital care, worldwide. Ortivus' products are based on in-depth expertise in cardiology as well as decades of development together with users and customers. The company's headquarters are located in Danderyd, Stockholm and the company has, since 1998, a wholly-owned subsidiary based in the United Kingdom.

MobiMed is a modular platform that currently is used by over 12 000 paramedics in over 2 700 emergency vechicles. The platform consists of a monitor that in real-time measures, monitors and shares patients'

vital parameters, such as, ECG, blood pressure and blood oxygenation. The system also consists of an electronic patient record for decision support, collection of patient data and clinical documentation.

MobiMed has a total weight of 2.5kg and is created to function in a demanding environment and out in

the field. The two-way communication supports telemedicine consulting with clinical experts while patient data is seamlessly integrated into the medical records at the hospitals and primary care centers. MobiMed saves time and helps healthcare professionals make the right decisions in critical situations. MobiMed also contributes to improved quality of care and saved resources.

Ortivus Class A and Class B shares are listed on the NASDAQ Stockholm Small Cap list.

Read more about Ortivus at www.ortivus.com



This information is information that Ortivus is obliged to make public pursuant to the EU Market Abuse Regulation. The information was submitted for publication, through the agency of the contact persons set out above, at 2021-10-15 15:55 CEST.

Attachments

Ortivus and Trapeze Group joins forces in a strategic partnership for the Australian and New Zealand market