Soltech, Solis and Enequi enter into strategic partnership for the consumer market in solar and energy storage

Soltech Energy, Solis and Enequi have now entered into a strategic partnership to help homeowners and farmers optimize their energy and reduce electricity costs. The partnership will be part of Soltech Home, which is Soltech's concept for the consumer market in solar energy, electric car charging and energy storage.

In October, Soltech Energy launched the Soltech Home concept. The concept integrates solar panels, energy storage, electric car charging, support services, smart control and customer service. Together, a tailor-made package is created for households that want to future-proof their energy use and streamline their energy optimization.

As part of the work going forward, Soltech is now entering into a strategic partnership with inverter manufacturer Solis and energy optimizer company Enequi. This partnership has the ambition to set a new standard for sustainable energy solutions for private individuals and farmers in Sweden.

– We have carefully evaluated the market and chosen to collaborate with the best technical solutions for our customers. Through Enequi's AI technology, Solis' state-of-the-art inverters and our expertise in consulting, installation and support, a market-leading customer offering is created. We are therefore looking forward to this strategic partnership, **says Patrik Hahne, CEO of Soltech Energy.**

Advanced technology and energy optimization with AI
Solis, a global leader in inverter manufacturing, will contribute its technology to provide Soltech Home customers with access to the latest in flexible and efficient hybrid systems.

– As one of the world's largest manufacturers of inverters, we have a great responsibility to meet climate goals, and sustainability must be economically viable for both the planet and households. When Soltech presented the idea of a complete energy

concept that makes energy use both smarter and more cost-effective, we immediately saw the potential and we want to be part of a solution that is both good for the environment and for homeowners, **says Peter Mårtensson Florea, Regional Sales Manager Nordics at Solis.**

To further optimize the Soltech Home system, Enequi's AI solutions will help homeowners and farmers maximize energy efficiency and reduce electricity costs in a smart and automated way.

– Our collaboration with Soltech and the integration of Solis inverters as one of our compatible brands marks an important step in our strategy for both national and international expansion. This partnership opens up many new opportunities, and we look forward to continuing to develop and refine solutions that deliver real benefits to customers, **says Mikael Lindgren, CEO of Enequi.**

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About Soltech Energy Sweden AB (publ)

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Image Attachments

SoltechHome_Press Photo

Attachments

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