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Medclair AB (publ)

Medclair's installed base creates new business – British operator invests an additional SEK 6.2 million

Medclair has received a new order from a British recycling operator valued at approximately SEK 6.2 million. The order pertains to the upgrade of an existing solution and illustrates the value of the company's growing installed base. Each installation constitutes not only a completed transaction but also creates opportunities for further sales and revenue for many years to come.

The transaction strengthens Medclair's position within the British recycling industry, a prioritized growth area with significant demand for efficient nitrous oxide management. Through upgrades and complementary solutions, Medclair can successively increase the value of its customer relationships and strengthen its long-term earning capacity.

"The customer's continued investment shows the strength of our business model. We are not only building a growing customer base, but a business where each installation creates opportunities for further sales. This is how we will continue to develop Medclair – through more customers, larger transactions, and increased earnings over time", says Jonas Lundh, CEO of Medclair.

For further information, please contact:

Jonas Lundh, Medclair AB (publ), Phone: +46 76 193 90 90, Email: jonas.lundh@medclair.com

About Us

Medclair is a Swedish cleantech company and a leader in safe and sustainable nitrous oxide management. With operations in twenty countries, Medclair provides innovative solutions that significantly reduce the climate impact of nitrous oxide while improving workplace safety.

The company is listed on NGM Nordic SME. For more information, please visit www.medclair.com.