

FlexQube in final negotiations for an order worth USD 1.6 million

FlexQube is awaiting signatures for an expanded pilot order worth approximately USD 1.6 million with the existing customer in the United States that on August 1, 2025, placed a pilot order of approximately USD 350,000. The order includes several AMRs with corresponding load carriers from FlexQube's Navigator system for handling multiple material flows. The order is considered received by FlexQube, with signing viewed as a mere formality, expected to take place within the next few days. Work on the order will then begin immediately and continue during the last quarter of 2025 and the first quarter of 2026.

As with the previous pilot order, the purpose of this order is to evaluate the automation system for a potential large-scale rollout within the customer's network.

In addition to the previously communicated potential for a volume order of USD 6 million in early 2026, pending a successful pilot, an additional potential volume of USD 13 million in order intake has now been added. The total project volume for 2026 and 2027 could potentially exceed USD 43 million if the customer chooses FlexQube for all material flows, up from USD 12 million as previously communicated, as the original potential has also increased in value.

About FlexQube

FlexQube is a technology company headquartered in Gothenburg, Sweden with subsidiaries in USA, Mexico, Germany and England. FlexQube offers solutions for cart-based material handling using a patented modular concept. FlexQube develops and designs customized solutions for both robotic and mechanical cart logistics. Through the own developed and unique automation concept FlexQube can offer robust and self-driving robotic carts. FlexQube has more than 1200 customers in 40 countries with primary markets being North America and Europe.

FlexQube's customers can be found within the manufacturing industry, distribution- and warehousing. We represent some of the most successful companies in the world with a significant share being represented on the Fortune 500 list. These companies exist within automotive, electric vehicle manufacturing, online retail, heavy-duty trucks, industrial automation and retail logistics.

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The share (FLEXQ) is traded on Nasdaq First North. FNCA Sweden AB is the company's Certified Adviser. Read more at www.flexqube.com

This information is information that FlexQube is obliged to make public pursuant to the EU Market Abuse Regulation. The information was submitted for publication, through the agency of the contact persons set out above, at 2025-10-06 18:15 CEST.