

Xplora Technologies AS: Monthly Subscriptions Update May 2025

As of May 31, 2025, Xplora Technologies has 378k subscriptions, an increase of 108k from May 2024 (270k). This represents an accelerated net growth of 21k subscriptions so far in Q2 2025, compared to 13k during the same period last year.

This month's subscription update reflects Xplora Technologies' existing activity in the Kids market within the Kids & Youth segment. As previously announced, subscription sales in the Youth market and the Senior segment (Doro AB) are scheduled to begin at the end of June.

This month's highlight:

-18k new subscriptions (gross)

Note: We expect our churn rate to be consistent with historic numbers. Subscriptions encompass connectivity plans (mobile subscriptions), premium services, B2B service revenues, and service fees for Xplora smartwatches without Xplora mobile subscriptions (Nordics). Xplora has seasonal changes, especially related to Back-to-school and the Festive Season. The net growth in the subscription base will therefore fluctuate throughout the year.

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About Xplora Technologies AS:

Xplora is a platform and services company delivering technology solutions that enable families to stay connected and safe. The company designs smart devices and services for Kids, Youths, and Seniors, combining secure communication with services promoting physical activity and digital balance. Founded in Norway, Xplora pioneered the Kids' smartwatch category in Europe and has since expanded its offering to include phones and solutions for the Youth and Senior markets. This positions Xplora as a leading European platform for family-centric services. The company is headquartered in Oslo, Norway with operations in leading European markets. Xplora is listed on Euronext Growth under the ticker XPLRA.