

# NIMBUS GROUP

## PRESS RELEASE

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## NIMBUS GROUP PARTNERS WITH ACY YACHTS TO EXPAND MARKET PRESENCE FOR NIMBUS BRAND BOATS

**Nimbus Group AB (publ) has signed a new dealer distribution agreement with ACY Yachts to sell Nimbus brand boats in Texas and the Caribbean.**

Headquartered in Annapolis, Maryland, ACY Yachts is a leading yacht dealership with over 40 years of marine expertise in innovative yacht ownership strategies. ACY Yachts, a subsidiary of Fountaine Pajot Group, specializes in both retail sales and charter services across several key boating markets throughout the US and Caribbean.

“This agreement offers Nimbus Group a great opportunity to expand within the premium segment in some of the world’s most interesting boating markets, a key strategic priority for Nimbus Group”, says Jan-Erik Lindström, CEO of Nimbus Group.

This new dealer appointment grants ACY Yachts exclusive rights to retail sell Nimbus boats along the Texas coastline as well as into the US and British Virgin Islands. ACY Yachts will also sell Nimbus boats into its charter programs, which operate under the subsidiary name, Waypoints. Waypoints has full-service charter operations in Maryland, Florida, the Bahamas, British Virgin Islands, and US Virgin Islands.

“ACY’s yacht ownership program allows prospective boat buyers to first experience the Nimbus yachts through charters or rentals, guiding them on the journey to eventual ownership—all while enjoying some of the world’s most stunning destinations” says Chris Bent, President of ACY Yachts.

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### About Nimbus Group

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Nimbus Group produces and markets powerboats which includes the brands Alukin, Aquador, Bella, EdgeWater, Falcon, Flipper, Nimbus and Paragon Yachts. Sales are made through dealer networks and the largest markets are the Nordic region, Europe and the USA. During 2023, the Group strengthened its position on the important North American market through the acquisition of the premium powerboat manufacturer EdgeWater Power Boats. In 2023, the Group had sales of SEK 1,898 million and 511 employees. Operations are conducted in Sweden, Finland, Poland, England, Norway and the USA.

Nimbus Group has been listed on Nasdaq Stockholm First North since February 2021. For more information, see [www.nimbusgroup.se](http://www.nimbusgroup.se)

### Attachments

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