

JONDETECH SIGNS DISTRIBUTION AGREEMENT WITH SHENZHEN BEYD TECHNOLOGY FOR THE CHINESE MARKET

JonDeTech Sensors AB (publ) ("JonDeTech" or the "Company") announced today that it has entered into a strategic distribution agreement with Shenzhen BEYD Technology Co Ltd. based in Shenzhen, China. The agreement covers the distribution of JonDeTech's sensors JIRS30 and JIRS40 across China.

Shenzhen BEYD Technology Co Ltd is a niche player focused on high-quality products with a smaller, carefully curated selection. Through this agreement, JonDeTech strengthens its position in the Chinese market, gaining a dedicated distributor with deep expertise and a commitment to actively sell and promote its products.

The agreement is ongoing and includes close collaboration to increase JonDeTech's sales and revenues with Shenzhen BEYD. The aim is to leverage Shenzhen BEYD's market experience to maximize business opportunities and ensure a continuous exchange of feedback and training that bolsters JonDeTech's sales.

Lars Lindell, Head of Sales at JonDeTech, comments:

"I have an established relationship with Shenzhen BEYD from previous collaborations, where we have achieved good results together. Through this agreement, the collaboration with JonDeTech can be strengthened, focusing on enhancing JonDeTech's position in the Chinese market."

For more information, please contact:

Leif Borg, CEO, tel: +46 73 810 93 10, leif.borg@jondetech.com

About JonDeTech

JonDeTech is a supplier of sensor technology. The company markets a portfolio of IR sensor elements based on proprietary nanotechnology and silicon MEMS. The nanoelements are extremely thin, built-in flexible plastic, and can be manufactured in high volumes at a low cost, which opens up for a variety of applications, such as temperature and heat flow measurements, presence detection, and gas detection. The company is listed on Nasdaq First North Growth Market.

Mangold Fondkommission AB is the company's Certified Adviser.

Read more at www.jondetech.se or see how the IR sensor works at www.youtube.com/watch? v=2vEc3dRsDq8



Attachments

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