

VEF: Creditas 1Q21 trading statement

VEF's largest holding, Creditas, today released its quarterly summary trading statement for 1Q21

The full Creditas press release is available below:

For access to Creditas' release and IR page, please follow the below URL.

<https://ir.creditas.com/ir/financial-information>

Creditas announces Q1 2021 financial performance

São Paulo, 26 April 2021

Today, we announce the results corresponding to the 1st quarter of 2021.

In R\$ millions	Q1-2020	Q1-2021
Credit portfolio	892.5	1,544.8
New loan origination	268.4	420.7
Revenues	83.0	124.2
Contribution Margin	50.9	65.9
Margin / Revenues (%)	61.3%	53.1%
Net income	-51.4	-64.6

In Q1-21 our revenues were R\$124.2mn due to the sustained growth reacceleration started in Q3-20 and expansion of our credit portfolio. The continued high quality of our credit portfolio and resilience of debt capital markets enabled us to resume the accelerated growth path that we had prior to the beginning of the COVID 19 pandemic and resulted in a record new loan origination of R\$420.7mn in the quarter.

Contribution margin (discounting funding costs, servicing costs, credit provisions and taxes) stood at 53.1% as we continue to increase the leverage of the credit portfolio in line with previous quarter. In Q1-21 we completed a R\$160mn warehousing facility with IDB Invest, a member of the IDB Group, thus continuing our strategy of diversifying funding sources.

Definitions

Credit Portfolio. - Outstanding net balance of all our lending products net of write-offs. Our credit portfolio is mostly securitized in ring-fenced vehicles and funded by both institutional and retail investors.

New Loan Origination. - Volume of new loans granted in the period. If new loans refinance outstanding loans at Creditas, new loan origination includes only the net increase in the customer loan.

Revenues. - Income received from our operating activities including (i) recurrent interest from the credit portfolio, (ii) recurrent servicing fees from the credit portfolio related to our collection activities, (iii) up-front fees charged

to our customers at the time of origination, (iv) up-front revenues recognized at the time of the securitization of the loans, and (v) other revenues from both lending and non-lending products.

Contribution Margin. - Margin calculation deducts from our revenues (i) costs of servicing our loan portfolio including headcount, data consumption and third party costs, (ii) costs incurred in our non-lending businesses necessary to generate revenues, (iii) funding costs of our portfolio comprising interests paid to investors and costs related to the issuance of our securitization (eg. auditors, rating agencies, advisors), (iv) credit provisions related to our credit portfolio and (v) sales taxes related to fees, interest and other revenues.

Net Income. - Net income deducts from our Contribution Margin (i) headcount not included in the credit portfolio servicing cost, (ii) general overhead cost, (iii) customer acquisition cost and (iv) other income and expenses.

For further information please contact:

Henrik Stenlund, CFO: +46 (0) 8-545 015 50

About Us

VEF Ltd. is an investment company, whose SDRs are listed in Sweden, that invests in growth stage private fintech companies. We take minority stakes and are active investors with board representation in each of our portfolio companies, always looking to back the best entrepreneurs in each market. We focus on scale emerging markets and invest across all areas of financial services inclusive of payments, credit, mobile money and wealth advisors. VEF trades in Sweden on Nasdaq First North Growth Market under the ticker VEFL SDB. For more information on VEF, please visit <http://www.vef.vc>.

VEF's Certified Adviser on Nasdaq First North Growth Market is Pareto Securities AB, +46 8 402 50 00, certifiedadviser.se@paretosec.com.

This information is information that VEF Ltd. is obliged to make public pursuant to the EU Market Abuse Regulation. The information was submitted for publication, through the agency of the contact persons set out above, at 2021-04-26 16:50 CEST.

Attachments

[VEF: Creditas 1Q21 trading statement](#)