



# Q4 2024

## Interim Report

**Nordic Aqua Partners AS**

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Business registration No. 928 958 280



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# This is Nordic Aqua

Nordic Aqua is a land-based Atlantic Salmon farming company operating the first fully integrated and commercially scaled Recirculating Aquaculture System (“RAS”) farm for Atlantic salmon in China, using cutting edge technology and expertise. First harvest started April 2024.

Located in Ningbo in the Zhejiang-province, the Company is positioned to deliver fresh and locally farmed Atlantic salmon to about 100 million of China’s wealthiest consumers within 5 hours.

## Market features

- **Dense population and high purchasing power in cities nearby**
- **High growth potential for premium quality Atlantic salmon driven by the rising middle-class**
- **Well established infrastructure enables fast and sustainable transportation of fresh Atlantic salmon to key cities**
- **Imports of fresh Atlantic salmon grew 16% in 2024 to a new record high of 93,000 MT HOG (Head-on gutted)**
- **Projected 12% CAGR growth to 2030 in the Chinese market for Atlantic salmon**

The current plan comprises a 3-stage development, combined totaling an annual production capacity of 20,000 tonnes. The dedicated land has potential to increase production to 50,000 tonnes of Atlantic salmon and is part of Nordic Aqua’s long-term ambitions.

First harvest from Stage 1 commenced in April 2024, and the objective is to start harvest from Stage 2 in Q3 2026. Time for Stage 3 start up is under consideration and the final timeline will be concluded in 2025.





# Highlights

- Commercial harvesting and sales resumed in mid-February with premium quality
- Good underlying operational and biological performance for all batches with excellent fish health and welfare
- Geosmin handled through Q4 2024
- Q4 2024 biomass production of 525 tonnes and total biomass of 2,232 tonnes by quarter end, due to reduced feeding to optimise stock
- Proven capability of producing 7 kg fish at scale with no maturation
- Stage 2 construction is on schedule
- Completed Private Placement of total EUR 30 million



# Key figures



(figures in EUR 1000)	Q4 2024	Q4 2023	YTD 2024	YTD 2023
Revenue	1,568	0	6,497	0
EBITDA	-4,367	-1,442	-15,749	-3,982
EBIT	-5,626	-1,829	-19,929	-4,679
Operating EBIT*	-5,081	-2,569	-20,760	-6,574
Profit/loss before tax	-3,208	-3,983	-19,907	-8,229
<b>Profit/loss for the period</b>	<b>-1,824</b>	<b>-3,983</b>	<b>-17,422</b>	<b>-8,229</b>
Cash flow from operating activities	-8,230	-4,094	-17,671	-17,364
Cash flow from investment activities	-1,209	-1,413	-21,702	-19,362
Cash flow from financing activities	23,760	7,433	34,054	48,077
Net cash flow	14,321	1,926	-5,319	11,351
Cash	18,044	22,422	18,044	22,422
<b>Total assets</b>	<b>158,349</b>	<b>101,585</b>	<b>158,349</b>	<b>101,585</b>
Equity	86,883	73,350	86,883	73,350
Harvested tonnes, HOG	0	0	523	0
Other harvested tonnes, WFE	1,038	0	1,669	0
Operating EBIT/kg**	-4.90	N/A	-9.47	N/A
Equity ratio***	55%	72%	55%	72%
Net interest bearing debt (NIBD)****	8,592	N/A	8,592	N/A

\*Operating EBIT = EBIT excl. fair value adjustments

\*\*Operating EBIT/kg = EBIT excl. fair value adjustments/harvested tonnes, HOG + Other harvested tonnes, WFE

\*\*\*Equity ratio = Equity / Total assets

\*\*\*\*Net interest-bearing debt (NIBD) = Long- and short-term interest-bearing debt - Cash and cash equivalents

# Summary of the quarter

The operation continued to experience geosmin in the fourth quarter of 2024, negatively impacting production, harvest and sales. The company has taken corrective measures to reduce the risk for geosmin issues in the future, including preventive investments and operational protocols. The issues have been managed and the sale of high quality Atlantic Salmon has now resumed with renewed strength in the first quarter of 2025.

Because of the geosmin issue, there was, as planned, no commercial harvest in the fourth quarter of 2024. To optimize the biomass stock, the company has taken out 1,079 tonnes live weight of biomass during the quarter.

Underlying biological performance was good during the quarter with a total production of 525 tonnes, bringing total biomass to 2,232 tonnes by the end of the period. Production was thus influenced by

reduced feeding, due to geosmin. Fish health and welfare was good, and mortality rates were low.

The construction of the farming operation progressed as planned during the quarter. The Stage 2 hatchery, start-feeding, parr unit and smolt unit are finished and in operation. Construction of the on-growing RAS units for Stage 2 is ongoing, and the steel structure is well underway for the large building. The first egg inlay for Stage 2 was successfully executed in Q3 2024. The batches for Stage 2 expansion to 8,000 tonnes are performing according to plan, and the company is on schedule for first harvest from Stage 2 in Q3 2026.

The lower harvest and volumes sold, as well as corrective capex, impacted the Company's liquidity during the second half of the year. As a response, the company in August 2024 entered a short-term credit facility of EUR 5.8 million with DNB to provide the necessary liquidity to support the company's ongoing

operations and strategic growth initiatives. The credit facility was repaid in October 2024. In October 2024 the company successfully completed a private placement of approximately NOK 350 million and in November 2024 the company received proceeds of approximately NOK 16 million from the subsequent offering. The proceeds have been and will further be used to (i) fund the estimated equity for Stage 2 build out, (ii) repay short-term debt facility, (iii) for geosmin improvement capex, (iv) working capital and (v) for general corporate purposes.

On 6 November 2024, Nordic Aqua (Ningbo) Co., Ltd. signed a Strategic Cooperation Agreement with Bank of China. The agreement is to refinance current financing of Stage 1 and for the long-term financing of the development and construction of Nordic Aqua's facility at Gaotang towards an annual harvesting capacity of 20,000 tonnes. Financing is subject to credit approval which is expected during Q2 2025 for Stage 1 and 2.

# Operational review

The operation experienced geosmin in the third quarter of 2024 which affected production, harvest and sales for the rest of 2024. Nordic Aqua has taken corrective measures to reduce the risk for geosmin issues, including preventive investments and operational protocols (See separate section for more details). The issues have been managed and the sale of high quality Atlantic Salmon has now resumed with renewed strength in the first quarter of 2025.

## Harvesting and sales

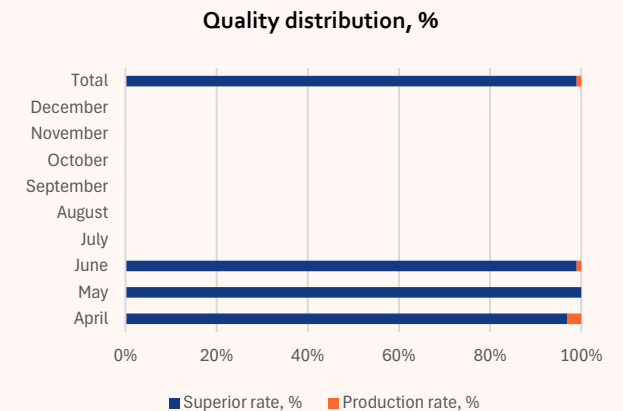
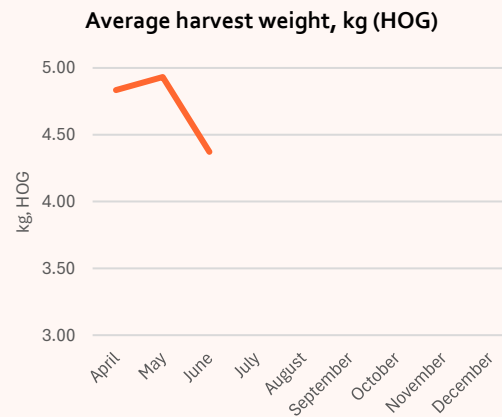
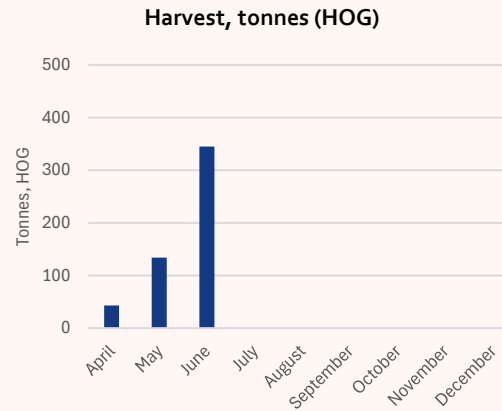
Due to the geosmin issue, there was no commercial harvest in the fourth quarter of 2024. To optimize the biomass stock, the company has taken out 1,079 tonnes live weight of biomass during the quarter.

YTD 2024, the Company has harvested 523 tonnes HOG (0 tonnes), achieving an average harvest weight of 4.54 kg HOG, with a superior rate of 99%.

In mid-February 2025, the company announced the restart of its sale of Atlantic Salmon from the Ningbo facility, marking a significant milestone in the company's plan to deliver fresh, sustainably farmed Atlantic salmon to the growing Chinese market.

Together with leading industry specialists from AKVA Group and others the operational issues caused by geosmin has now been combated through several operational and structural improvements, and the facility is now fully operational and de-risked. Hence, Nordic Aqua is entering 2025 with a fortified production system, enhanced operational protocols, and a commitment to delivering premium quality salmon under its Nordic PureAtlantic brand.

*Figures for the corresponding period in 2023 in brackets*



Company data for 2024



## Farming

Production during the fourth quarter of 2024 was 525 tonnes (469 tonnes) bringing the total biomass to 2,233 tonnes (1,079 tonnes), which is low and deliberate due to reduced feeding addressing the geosmin situation.

Production in July and August 2024 was in line with an annual run rate of 4,000 tonnes but was taken down from September to reduce biomass growth due to the geosmin issue.

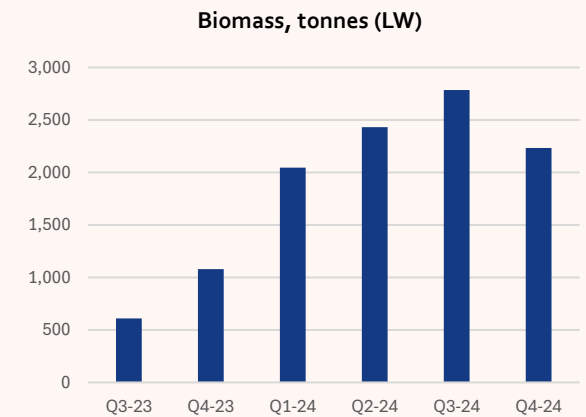
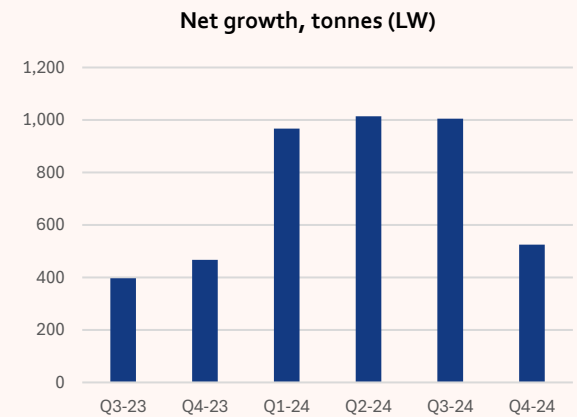
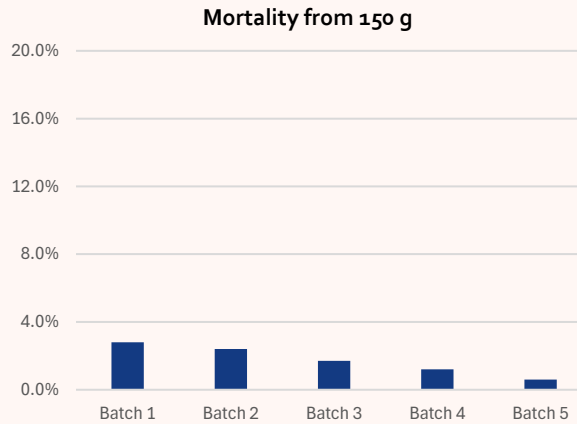
Overall biological performance remains strong with good fish health and survival rates above expectations for all batches. Accumulated mortality from 150 g in batch 1, 2 and 3 was 2.8%, 2.4% and 1.7% respectively.

Mortality has remained low QTD 2025 and feeding started to increase during January and February 2025 and is expected to be on normal feeding levels from March 2025.

During the third quarter the first eggs for the Stage 2 expansion to 8,000 tonnes were successfully laid in Hatchery 2, and the company is on schedule for first harvest from Stage 2 in Q3 2026.

The facility has proven to have the capability of producing 7 kg fish at scale with no maturation.

Figures for the corresponding period in 2023 in brackets



Company data as of 31.12.2024



## Geosmin

As communicated on July 24, 2024, incidents of off-flavor were detected in part of the production due to a high concentration of geosmin.

### What is Geosmin?

Geosmin is a naturally occurring compound commonly found in RAS facilities. Build-up typically occurs in the biofilters and normal levels are removed by holding the fish in purging tanks for a limited time before harvest. The biofilter is where “kind” bacteria break down waste material (e.g., feed spillage, fish excrete) from the smolt and grow-out tanks, and bacteria that produce geosmin thrive well within these biofilters.

The presence of geosmin is without any health concerns for humans and fish, but it may; even when present in extreme small quantities, cause off-flavor to fish produced in such facilities.

### Geosmin measures taken

Nordic Aqua takes all aspects of Nordic PureAtlantic’s salmon quality seriously and strives to achieve the best quality and taste possible for our product. Water and fish are being monitored and tested for geosmin in a rigid and established process. From the beginning of harvesting in April, the feedback from the market on taste has been highly satisfactory.

The incident in July set off an immediate in-depth study of the root causes of the problem as well as implementation of mitigating efforts. To address the issue, the company takes action to achieve low levels of geosmin before fish again are transferred into the purging unit.

Since the end of July, the Company has installed protein skimmers to remove particles in the water using ozone, installed Vacuum UV systems (AOP’s) and installed further ozonation systems.

In addition, Nordic Aqua has adjusted the operating protocols for the biofilters to reduce the production of geosmin in the system.

Ongoing testing has shown that mitigating efforts are reducing the geosmin level compounds.

Preventative measures were implemented, 1,079 tonnes have been culled in Q4 2024, which is lower than that was communicated in Q3 2024 report. Instead, the company reduced feeding to achieve the same effect.

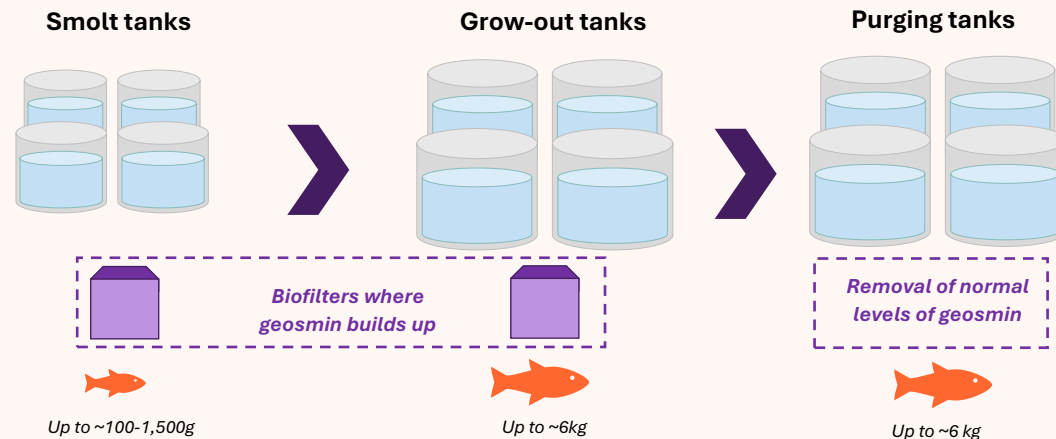
### Consequences on capex for Stage 1 and 2

The total investment of improvement capex for Stage 1 and 2 resulting from the geosmin situation, is expected to be EUR 19 million.

Investments are partly in new protein skimmers, ozone generators and AOP systems, but also in additional water systems and cooling, that will mean further improvements of the facilities and water quality, while also de-risking the operations.

### Geosmin issue managed

Together with leading industry specialists from AKVA Group and others the operational issues caused by geosmin has now been combated through several operational and structural improvements, and the facility is now fully operational and de-risked. Hence, Nordic Aqua is entering 2025 with a fortified production system, enhanced operational protocols, and a commitment to delivering premium quality salmon under its Nordic PureAtlantic brand.



# Project review

All necessary land, infrastructure and operational facilities needed for the development of the project is facilitated by the local governments and made available for Nordic Aqua under long term lease agreements through Xiangshan Strait Economic & Technological Cooperation Co., Ltd.

The contract with AKVA Group for delivery of the Stage 1 RAS system was a turnkey delivery contract, meaning that the contract amount was fixed all the way to installation, commissioning, and handover.

Combined, the long-term lease contracts with Xiangshan Strait Economic & Technological Cooperation Co., Ltd., and the contracts with AKVA Group contributes to reduce risk for potential cost overruns in the projects.

For Stage 2, the contract with AKVA Group is based on a target price arrangement, implying that potential changes in sourcing indexes may impact the contract price.

As the project has progressed, Nordic Aqua has, to optimise operations and CAPEX, made individual adjustments to the design of the facility and the RAS technology together with the local government and AKVA Group.

## Stage 2

The second stage will increase annual production capacity to 8,000 tonnes HOG.

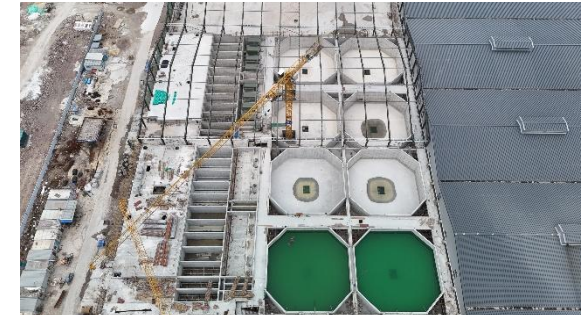
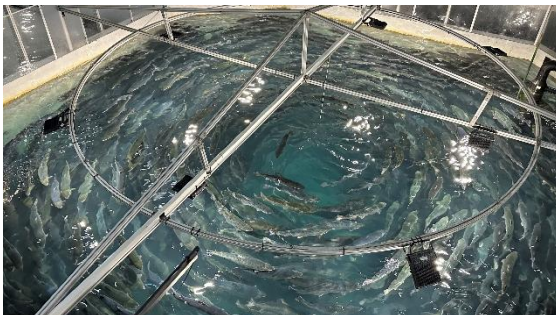
Following the completion of Stage 1, the Stage 2 hatchery, start-feeding, parr unit and smolt unit is finished and in operation. Construction of the On-growing RAS units for Stage 2 is now ongoing, and the steel structure is well underway for the large building. The construction for Stage 2 is on schedule. The first egg inlay for Stage 2 was successful. As such, the company is on schedule with first harvest from Stage 2 in Q3 2026.

Technical installations for the On-growing RAS units started in January 2025.

The total capex is projected to cost around EUR 77 million. By the end of the fourth quarter, accumulated CAPEX for Stage 2 amounted to EUR 17 million. Please see section below for improvement capex.

## Stage 3

In Q4 2024 Nordic Aqua entered into a 30-year rental agreement for land and production facilities allowing for an annual production capacity of 20,000 tonnes.



# Financial review

## Fourth quarter 2024 profit and loss

Due to the geosmin issue, there was no commercial harvest in the fourth quarter of 2024. Operating revenues during the period amounted to EUR 1.6 million (EUR 0.0 million) and related to sales to non-core markets.

The company has been in a non-optimal period of the production, due to the geosmin situation. Therefore, the facility's production capacity is not fully utilized. Production has been reduced to avoid having to take unnecessarily large biomass out. Cost of production is therefore adjusted for unutilized production capacity during H2 2024 in December 2024. As per 31 December 2024 this adjustment amounted to EUR 2.3 million which has been expensed directly in the profit and loss statement in December 2024.

Other external expenses came in at EUR 5.0 million in the fourth quarter of 2024 (EUR 3.0 million), mainly related to production cost.

Staff costs for the fourth quarter of 2024 totaled EUR 2.1 million, up from EUR 1.6 million in the fourth quarter of 2023. The increase is due to increased production and the corresponding development of the organization, expanding both operational and administrative capacity, all according to plan.

Thus, operating EBIT for the fourth quarter of 2024 ended at EUR -5.1 million (EUR -2.6 million).

Net financial items were positive at EUR 2.4 million during the quarter (EUR -2.2 million), driven by exchange rate deviations of EUR 2.6 million (EUR -1.3 million). Exchange rate deviations are mainly deviations on the EUR 40 million loan from Nordic

Aqua to the subsidiary Nordic Aqua (Ningbo) and on the EUR 25 million loan from Export Finance Norway (EksFin). Financial expenses are related to interest payments on the loan facility.

Pre-tax profit came in at EUR -3.2 million for the fourth quarter of 2024 (EUR -4.0 million).

Net profit for the period ended at EUR -1.8 million (EUR -4.0 million), corresponding to EUR -0.06 per share (EUR -0.27).

The total sales, costs and operating EBIT are all lower than expected due to the pause of commercial harvest and taken fish out.

## Fourth quarter 2024 cash flow

The net cash flow from operating activities was EUR -8.2 million during the quarter (EUR -4.1 million), primarily due to EUR 5.6 million operating loss (EUR -1.8 million).

Net cash flow from investment activities was EUR -1.2 million (EUR -1.4 million), all related to payments for fixed assets.

The net cash flow from financing activities was EUR 23.8 million (EUR 7.4 million), primarily from net proceeds from the capital increase of EUR 29.8 million (EUR 8.5 million).

The total net cash flow during the fourth quarter of 2024 was EUR 14.3 million (EUR 1.9 million), leaving cash and cash equivalents at the end of the period at EUR 18.0 million, down from EUR 22.4 million 12 months earlier.

## Full year of 2024 profit and loss

Operating revenues in the full year of 2024 amounted to EUR 6.5 million (EUR 0.0 million) and related mainly to commercial harvest from Q2 2024. This is lower than expected due to no commercial harvest in the second half of the year.

The company has been in a non-optimal period of the production, due to the geosmin situation. Therefore, the facility's production capacity is not fully utilized. Production has been reduced to avoid having to take unnecessarily large biomass out. Cost of production is therefore adjusted for unutilized production capacity during H2 2024 in December 2024. As per 31 December 2024 this adjustment amounted to EUR 2.3 million which has been expensed directly in the profit and loss statement in December 2024.

Other external expenses came in at EUR 14.2 million in the full year of 2024 (EUR 5.9 million), mainly related to production cost.

Staff costs for the full year of 2024 totaled EUR 6.9 million, up from EUR 4.2 million in the full year of 2023. The increase is due to increased production and the corresponding development of the organization, expanding both operational and administrative capacity, all according to plan.

Thus, operating EBIT for the full year of 2024 ended at EUR -20.8 million (EUR -6.6 million).

Net financial items were positive EUR 0.0 million in the full year of the year 2024 (EUR -3.6 million), where exchange rate deviations and financial expenses ended at EUR 2.4 million positive and negative respectively. Exchange rate deviations are



mainly deviations on the EUR 40 million loan from Nordic Aqua to the subsidiary Nordic Aqua (Ningbo) and on the EUR 25 million loan from Export Finance Norway (EksFin). Financial expenses are related to interest payments on the loan facility and the short-term loan.

Pre-tax profit came in at EUR -19.9 million for the full year of 2024 (EUR -8.2 million).

The Company has in 2024 recognized deferred tax assets from losses carried forward, since the Company now is in operation and the uncertainty is low, related to the possibility that there would be taxable profits available against the deductible temporary difference. As such, profit for the full year ended at EUR -17.4 million (EUR -8.2 million), corresponding to EUR -1.01 per share (EUR -0.58).

The total sales, costs and operating EBIT are all lower than expected due to the pause of commercial harvest and taken fish out.

## Full year 2024 cash flow

The net cash flow from operating activities was EUR -17.7 million (EUR -17.4 million), primarily due to EUR 19.9 million operating loss (EUR -4.7 million).

The net cash flow from investment activities was EUR -21.7 million (EUR -19.4 million), all related to payments for fixed assets.

The net cash flow from financing activities was EUR 34.1 million (EUR 48.1 million), primarily from net proceeds from the capital increase of EUR 29.8 million (EUR 34.6 million). The total net cash flow during the full year of 2024 was EUR -5.3 million (EUR 11.4 million), leaving cash and cash equivalents at the end of the full year at EUR 18.0

million, down from EUR 22.4 million 12 months earlier.

## Financial position

As of 31 December 2024, Nordic Aqua had total assets of EUR 158.3 million (EUR 101.6 million). Book value of fixed assets amounted to EUR 73.6 million (EUR 53.1 million). Right of use assets was EUR 35.9 million (EUR 9.3 million).

Current assets increased to EUR 39.9 million (EUR 37.1 million). Biomass at the end of the fourth quarter amounted to EUR 16.7 million (EUR 9.2 million). Biomass includes a fair value adjustment of EUR 2.7 million (EUR 1.9 million).

Total equity amounted to EUR 86.9 million (EUR 73.4 million), corresponding to an equity ratio of 55% (72%).

Non-current liabilities at the end of the fourth quarter were EUR 58.2 million (EUR 24.5 million). The change is related to the second and final drawdown of the loan from EksFin (Export Finance Norway) in May 2024 of EUR 10.0 million and long-term leasing debt increased to EUR 35.8 million (EUR 9.5 million).

Current liabilities at the end of the fourth quarter were EUR 13.3 million (EUR 3.7 million), of which short term interest-bearing debt amounted to EUR 4.9 million (EUR 0.0 million). Trade payables amounted to EUR 7.1 million (EUR 2.4 million).

## Liquidity and financing

In August the company entered a short-term credit facility of EUR 5.8 million with DNB Bank ASA. The facility had a tenor of up to four months and was designed to provide the necessary liquidity to support

the company's ongoing operations and strategic growth initiatives. The short-term credit facility was repaid in October 2024.

In October 2024 the company received the proceeds of approximately NOK 350 million from the successfully completed Private Placement of 4,666,666 Shares at an offer price of NOK 75 per share in September 2024. In November 2024 the company received the proceeds of approximately NOK 16 million from the Subsequent Offering of 466,666 Shares at the same offer price of NOK 75 per share. The gross proceeds have been and will further be used to (i) fund the estimated equity for Stage 2 build out, (ii) repay short-term debt facility, (iii) for geosmin improvement capex, (iv) working capital and (v) for general corporate purposes.

On 6 November 2024, Nordic Aqua (Ningbo) Co., Ltd. signed a Strategic Cooperation Agreement with Bank of China. The agreement is to refinance current financing of Stage 1 and for the long-term financing of the development and construction of Nordic Aqua's facility at Gaotang towards an annual harvesting capacity of 20,000 tonnes. Financing is subject to credit approval which is expected during Q2 2025 for Stage 1 and 2.

## Going concern

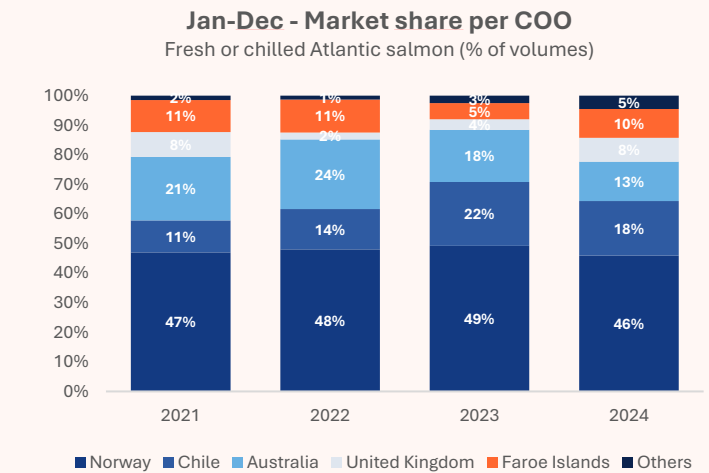
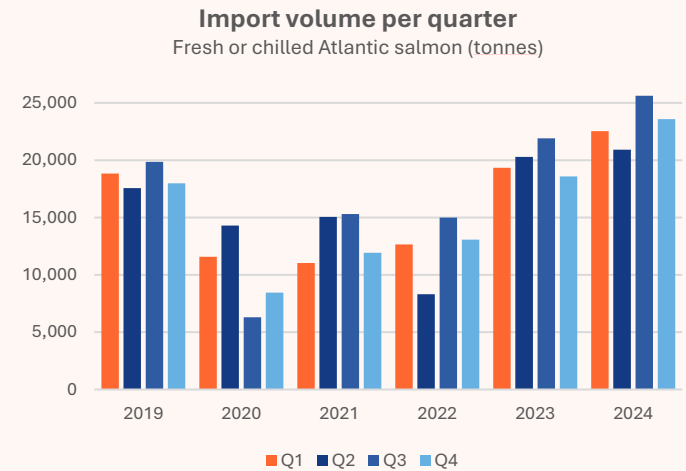
In accordance with section 3-3a in the Norwegian Accounting Act, it is hereby confirmed that the financial statements have been prepared on the assumption that the entity is a going concern. The Board considers that the interim financial statements for Nordic Aqua provide a true and fair picture of the Group's results for the fourth quarter and full year of 2024 and the Group's financial position at the end of the quarter.

# Market overview and development

The Chinese salmon market continues to show robust growth potential, driven by a rising middle class and demand for premium, sustainably produced seafood. Nordic Aqua's proximity to key urban markets gives the company access to more than 100 million consumers within a five-hour radius. Offering products of unparalleled freshness, Nordic Aqua is well-positioned to capitalize on the rising demand for fresh, local Atlantic salmon in China. The consumption growth of fresh, whole salmon in China in 2024 was an impressive 16%, the biggest growth in any of the major markets for salmon in the world. By end of week 6 2025 the consumption of fresh, whole salmon from Norway showed a further growth of 52%.

On a global scale the demand for healthy, nutritious, and sustainably produced seafood continues to rise. However, the conventional farming of Atlantic Salmon has witnessed limited supply growth in recent years. This disparity between demand and supply has resulted in a tight market balance, contributing to consistently high global salmon prices.

As the largest seafood market globally, China's momentum is driven by the rapid expansion of its upper middle- and high-income class, estimated at 54% of the Chinese households by 2025 (McKinsey 2022)<sup>1</sup>.



Chinese customs data as of 31.12.2024

## Market situation and strategic considerations

The Chinese market for Atlantic salmon, which started developing in the 1990s, is a market that has traditionally been known for having food service as a key channel. In that respect, raw consumption of Atlantic salmon in Japanese restaurants in the form of sashimi slices or sushi have been the key use. In such as a market situation, large sized Norwegian salmon, meaning above 6 kgs (HOG) have been a preferred choice.

The food-service industry's consumption of Atlantic salmon is estimated by various local industry actors to represent 80-85% of the market. A trend that has emerged in recent years is an increase in home consumption of Atlantic salmon and sales via e-commerce platforms.

Fresh Atlantic salmon can be found in retail chains throughout key cities around China, as well as available for online purchases. Market estimates indicate that retail channels, online and offline, constitute 15-20% percent of the total market. The Atlantic salmon used in retail channels also include some volume of 4-5 kgs, and more so 5-6kgs, (HOG). These are processed locally and distributed to retail channels. 6+kgs still represent the vast majority of the demand for Atlantic salmon.

It is expected that the trend of more home consumption and growth of sales via online channels will continue.

Nordic Aqua will proactively engage with the market to further develop the market for salmon sizes below 5 kg, HOG, and also review options on how to adjust production to meet the current preference for larger size Atlantic salmon, mainly above 6kgs (HOG),

which has traditionally achieved more attractive prices compared to smaller sizes.

Furthermore, given a high untapped potential of increasing penetration of Atlantic salmon consumption in the growing Chinese market, the Company is also seeking to actively engage in creating business in new distribution channels and with partners closer to end-users.

The unique benefits of Nordic PureAtlantic when it comes to freshness, food safety, sustainability and local presence are key pillars for creating a winning value proposition to consumers and key industry partners alike.

Import of fresh whole Atlantic salmon to China reached 93,000 tonnes during 2024, setting a new-record high, and a YoY growth of 16% in volume. The market demand is still robust, driven by the expansion of its upper middle- and high-income class as well as the growing appetite for healthy, nutritious, and sustainable seafood.

The Chinese market has several countries of origins competing for market share, which is determined by the quality and size of fishes, combined with ability for stable deliveries and cyclical harvest variations from some origins. The countries include Norway, Faroe Islands and Scotland from the European side, as well as from Chilean and Australian. While the YTD market share of Norway, a dominant player, dropped 6% points from 2021 to 2024, the market witnessed the growth of other countries of origins (COOs), such as Chile. Also, in YTD 2024, the share of other COO's, showed a year-on-year increase of 4% points.

Nordic Aqua launched its brand Nordic PureAtlantic to the Chinese market in April 2024. As a newcomer to the market, Nordic Aqua, together with partners, aims to build a premium positioning towards food service as well as towards the retail sector with a compelling value proposition of unparalleled freshness, consistently superior quality, and high food safety standards.

To promote Nordic PureAtlantic and verify the product's quality, Nordic Aqua is utilizing efficient PR and social media tools to increase awareness and preference of Nordic PureAtlantic. The aim is to build a premium position for Nordic PureAtlantic within traditional distributions channels, such as the HoReCa segment, in addition to building relationships with downstream players within retail and e-commerce channels.



### Activities in Q4 2024

Nordic Aqua participated for the second time at the influential China Fisheries & Seafood Expo in Qingdao at the end of October 2024, which serves as a good industry platform to connect with customers and potential customers for strengthen business relations and new opportunities.

The company also participated at the country-wide renowned China International Import Expo (CIIE) from 5-10 November in Shanghai with a booth at the Food & Agricultural sector. The objectives were to strengthen corporate branding and tell the story of the Nordic PureAtlantic salmon, increased stakeholder engagements, and facilitating commercial interactions to local value chain.

In addition, the company inked a strategic framework agreement with Bank of China (Ningbo), which was witnessed by the Norwegian Minister of Fisheries and Ocean Policy Ms. Marianne Sivertsen Næss. The company also hosted a high-level strategic discussion panel on the future of land-based Atlantic salmon farming. The overall participation by Nordic Aqua at CIIE garnered in total 577 original media reports and pick-ups in China, underscoring the general interest for the company's presence, locally farmed Atlantic salmon, and prospects in the Chinese market.



China Fisheries & Seafood Expo in Qingdao at the end of October 2024



China International Import Expo (CIIE) from 5-10 November



High-level strategic discussion panel on the future of land-based Atlantic salmon farming

# Outlook

Nordic Aqua takes all aspects of Nordic PureAtlantic's salmon quality seriously and strives to achieve the best quality and taste possible for our product. Together with leading industry specialists from AKVA Group and others the operational issues caused by geosmin has now been combated through several operational and structural improvements, and the facility is now fully operational and de-risked.

We are pleased to announce that sale of Atlantic Salmon at our Ningbo facility is back on track and stronger than ever. With comprehensive corrective actions now in place, the Ningbo facility is fully optimized for sustainable, high-quality salmon farming, and the company is now ready to reengage with partners and customers to launch our unique products. Handling the operational issues brought challenges, but it also demonstrated the capabilities of the available resources and the robustness of our business model.

Nordic Aqua is grateful for the confidence of our stakeholders through the unscheduled transition period in 2024.

The company is entering 2025 with a fortified production system, enhanced operational protocols, and a commitment to delivering premium quality salmon under its Nordic PureAtlantic brand. The Company is continuing its efforts, together with customers, of building a long-term position with unparalleled freshness and high-quality Atlantic salmon in the growing Chinese salmon market.

The overall biological performance has developed well with very strong fish welfare, low mortality and good growth considering the reduced feeding in Q4 2024. Mortality has remained low QTD 2025 and feeding started to increase during January and February 2025 and is expected to be on normal feeding levels from March 2025.

Construction for Stage 2 expansion is on track with the first harvest scheduled for Q3 2026, paving the way to double production capacity to 8,000 tonnes, 5.3 kg salmon annually. On this basis the current plan is to harvest 3,500 - 3,700 tonnes in 2025. This expansion, and the further growth to 20,000 tonnes reinforces the company's commitment to long-term

growth and market leadership. Nordic Aqua's plans for 2025 include scaling production, strengthening market penetration, and advancing our sustainability initiatives to secure long-term shareholder value. Preparations for the expansion to 20,000 tonnes HOG (Stage 3) are ongoing, and a final decision on the timeline will be made during 2025.

The new Corporate Sustainability Reporting Directive (CSRD) is expected to soon come into effect for small and medium-sized businesses, which will impact the company's approach management and reporting of environmental, social and governance (ESG) topics. The company will be guided by the Omnibus Simplification Package announcement, though Nordic Aqua believes the new standards will better equip us to mitigate risks and capitalize on opportunities from the fast-changing external environment in which the company is operating.



# Subsequent events

## Harvesting and Sales resumed

In mid-February 2025, the company announced the restart of its sale of Atlantic Salmon at the Ningbo facility, marking a significant milestone in the company's plan to deliver fresh, sustainably farmed Atlantic salmon to the growing Chinese market.

Together with leading industry specialists from AKVA Group and others the operational issues caused by geosmin has now been combated through several operational and structural improvements, and the facility is now fully operational and de-risked. Hence, Nordic Aqua is entering 2025 with a fortified production system, enhanced operational protocols, and a commitment to delivering premium quality salmon under its Nordic PureAtlantic brand.





# Related party transactions

Nordic Aqua has entered into contracts with two of closely related parties. The contracts include ongoing and future deliveries of RAS technology and support, in addition to feed sales and R&D projects.

- Technology supply contract with AKVA Group.
- Feed sales and delivery agreement with Skretting, a subsidiary company of Nutreco.
- Trial and data access agreement with Skretting.

Knut Nesse is member of the Board of Directors of the Company and CEO of AKVA Group. Further, Nutreco, the parent company of Skretting, and AKVA Group are main shareholders in Nordic Aqua Holding ApS, the second largest shareholder of Nordic Aqua.

All agreements have been entered into at arm's length and at market terms. Other than those set out above, the Company has not entered into any transactions with related parties during the third quarter of 2024, that may be material to assessing the admission to trading on Euronext Growth.



# Share information

The company is listed on Euronext Growth.

Nordic Aqua Partners Holding ApS is the Company's second largest shareholder with 5,168,922 shares, corresponding to 24.4% of total number of shares outstanding. Nordic Aqua Partners Holding ApS is owned by Nutreco, key personnel and others. Nordic Aqua Partners Holding ApS is in the process of being reorganized and the ownership of Nordic Aqua Partners AS will be held directly. This process is expected to be concluded in Q2 2025.

The Board of Directors has allocated 603,490 warrants to the Company's employees, which have been subscribed by the respective holders. Each warrant entitles the holder to subscribe for one share in the Company at a strike price of NOK 81 per share. Additionally, 295,000 options have been allocated to the Company's employees, which have also been subscribed by the respective holders. Each option entitles the holder to subscribe for one share in the Company at a strike price of NOK 75 per share.

The Board is authorized to increase the share capital by up to NOK 500,000 in connection with the Company's incentive program, in one or more share capital increases through issuance of new shares. The authorization may only be used to issue shares to the Group's employees and Board members in connection with incentive programs, both individual and general. The authorization is valid until the annual general meeting in 2025, however no longer than until 30 June 2025.

Shareholder	Holdings	% share
Kontrari AS	6,861,125	32.3%
Nordic Aqua Partners Holding ApS	5,168,922	24.4%
Israel Corporation Ltd.	1,983,320	9.3%
Nordea Funds Ltd.	959,113	4.5%
Saxo Bank A/S	376,651	1.8%
Stoksund AS	325,000	1.5%
Prima Blue AS	320,644	1.5%
Aino AS	254,965	1.2%
Jan Heggelund	241,943	1.1%
The Bank of New York Mellon SA/NV	232,730	1.1%
Danske Bank A/S	226,062	1.1%
Vicama AS	220,000	1.0%
Maringto AS	212,146	1.0%
Kewa Invest AS	195,000	0.9%
Sonstad AS	172,000	0.8%
Ristora AS	160,749	0.8%
Kristian Falnes AS	138,603	0.7%
AKVA Group ASA	133,333	0.6%
Bergen Kommunale Pensjonskasse	116,110	0.5%
Ole Ketil Teigen	109,063	0.5%
<b>Sum 20 largest</b>	<b>18,407,479</b>	<b>86.8%</b>
Other 578 shareholders	2,806,088	13.2%
<b>Total</b>	<b>21,213,567</b>	<b>100.0%</b>

# Risks and uncertainties

## Operational risks

Land-based salmon farming is a new industry, and operations will be subject to several biological risks, including water contamination, viruses and bacteria, which could cause lower quality, diseases and mortality. As the project is in the construction phase, there are many inherent risks, such as successful project execution, dependence on sub-contractors, delays and cost overruns, which could negatively impact the Company's ability to realize its business plan.

## Geopolitical risks

The risk from possible new trade tariffs is considered to be limited for the company having both its production and end market in China. The company may be affected by geopolitical risks, in particular those directly or indirectly affecting China, the possible escalation of which could entail a number of challenges for the Group's operations and the

marketability of its products, for example due to possible sanctions.

## Liquidity risk

The purpose of the Group's cash management policy is to maintain adequate cash resources to meet financial liabilities. The Group's cash resources consist of cash and cash equivalents, and undrawn credit facilities.

The Group continuously monitors liquidity and financial projections through internal budgets, with forecasts updated both yearly and monthly. The Group's business plan and growth ambitions are capital intensive and based on estimates. The Group will need future equity and/or debt financing to realize its plans.

The Group's future financial position depends on sales prices for salmon on the Chinese market. Other future liquidity risks include the impacts from fluctuations in production and harvest volumes, biological issues, and changes in feed prices.

The Group's Management assesses whether the Group's capital structure is in line with the interests of

the Group and its shareholders. The overall objective is to ensure a capital structure that supports long-term profitable growth.

## Interest rate risk

Interest rate risks refer to the influence of changes in market interest rates on future cash flows concerning the Group's interest-bearing assets and liabilities. The Group's interest rate risk relates to interest on external loan and is deemed insignificant as the interest rate is fixed.

## Foreign exchange risk

The cash and loan facility are primarily held in euros to match the coming capex payments.



# Statement by the Board of Directors and the CEO

## From the Board of Directors and CEO of Nordic Aqua Partners AS

We confirm, to the best of our knowledge, that the condensed set of financial statements for the period 1 January to 31 December 2024 has been prepared in accordance with IAS 34 – Interim Financial Reporting and gives a true and fair view of the (Company's and) Group's assets, liabilities, financial

position and profit or loss as a whole. We also confirm, to the best of our knowledge, that the interim management report includes a fair review of important events that have occurred during the full financial year and their impact on the condensed set of financial statements and major related parties'

transactions. Over and above the disclosures in the interim report, no changes in the Group's most significant risks and uncertainties have occurred relative to the disclosures in the annual report for 2023.

**Oslo, 26 February 2025**

The Board of Directors of Nordic Aqua Partners AS

**Atle Eide**  
Chairman of the Board

**Aino Olaisen**  
Board member

**Knut Nesse**  
Board member

**Vegard Gjerde**  
Board member

**Therese Log Bergjord**  
Board member

**Ove Nodland**  
Board member

**Marit Solberg**  
Board member

**Ragnar Joensen**  
CEO

# Financial statements

## Consolidated Statement of Comprehensive Income

(figures in EUR 1000)	Note	Q4 2024	Q4 2023	YTD 2024	YTD 2023
Revenue		1,568	0	6,497	0
Purchase of goods		-1,658	-1,259	-8,599	-2,492
Change in inventory and biological assets (at cost)		3,346	3,514	6,498	6,426
Other operating income		0	87	121	226
Other external expenses		-5,005	-2,965	-14,243	-5,850
Staff costs		-2,073	-1,559	-6,854	-4,187
Depreciations		-1,259	-387	-4,180	-697
<b>Operating EBIT</b>		<b>-5,081</b>	<b>-2,569</b>	<b>-20,760</b>	<b>-6,574</b>
Fair Value of Biological Assets	4	-545	740	831	1,895
<b>EBIT</b>		<b>-5,626</b>	<b>-1,829</b>	<b>-19,929</b>	<b>-4,679</b>
Financial income		86	17	108	334
Exchange rate deviations		2,618	-1,304	2,359	-2,401
Financial expenses		-286	-867	-2,445	-1,483
<b>Financial expense - net</b>		<b>2,418</b>	<b>-2,154</b>	<b>22</b>	<b>-3,550</b>
<b>Profit/loss before tax</b>		<b>-3,208</b>	<b>-3,983</b>	<b>-19,907</b>	<b>-8,229</b>
Income tax expense		1,384	0	2,485	0
<b>Profit/loss for the period</b>		<b>-1,824</b>	<b>-3,983</b>	<b>-17,422</b>	<b>-8,229</b>
<b>Other comprehensive income</b>					
<i>Other comprehensive income that may be reclassified to profit or loss in subsequent periods (net of tax):</i>					
Exchange differences on translation of foreign operations		946	-455	941	-1,443
<b>Other comprehensive income</b>		<b>946</b>	<b>-455</b>	<b>941</b>	<b>-1,443</b>
<b>Total comprehensive income for the period</b>		<b>-878</b>	<b>-4,438</b>	<b>-16,481</b>	<b>-9,672</b>
<b>Earnings per share</b>					
Basic		-0.06	-0.27	-1.01	-0.58
Diluted		-0.04	-0.26	-0.97	-0.55

## Consolidated Statement of Financial Position

(figures in EUR 1000)	Note	31.12.2024	31.12.2023
<b>Assets</b>			
Assets under construction	3	13,509	31,161
Property, plant & equipment	3	60,073	21,906
Right of use assets		35,850	9,287
Deferred tax assets		3,085	0
Financial assets	6	5,908	2,092
<b>Total non-current assets</b>		<b>118,425</b>	<b>64,446</b>
Biological assets (Biomass)	4	16,661	9,178
Inventory		303	457
Other current receivables		4,744	5,082
Receivables		170	0
Cash and cash equivalents	6	18,044	22,422
<b>Total current assets</b>		<b>39,922</b>	<b>37,139</b>
<b>Total assets</b>		<b>158,347</b>	<b>101,585</b>
<b>Equity and liabilities</b>			
Share capital		1,838	1,425
Other equity		85,044	71,925
<b>Total equity</b>		<b>86,883</b>	<b>73,350</b>
Deferred tax liabilities		600	0
Long-term interest-bearing debt	5&6	21,780	15,016
Long-term leasing debt		35,786	9,495
<b>Total non-current liabilities</b>		<b>58,166</b>	<b>24,511</b>
Short-term interest-bearing debt	5&6	4,856	0
Short-term leasing debt		412	206
Trade payables		7,078	2,394
Other current liabilities		954	1,124
<b>Total current liabilities</b>		<b>13,300</b>	<b>3,724</b>
<b>Total liabilities</b>		<b>71,466</b>	<b>28,235</b>
<b>Total equity and liabilities</b>		<b>158,347</b>	<b>101,585</b>



## Consolidated Statement of Cash Flow

(figures in EUR 1000)	Note	Q4 2024	Q4 2023	YTD 2024	YTD 2023
<b>Cash flow from operating activities</b>					
EBIT		-5,626	-1,829	-19,929	-4,679
<b>Adjustments for:</b>					
Depreciation		1,259	387	4,180	697
Fair value adjustments	4	545	-740	-831	-1,895
Exchange rate deviations		744	-794	486	-103
Equity-settled share-based payment transactions		84	41	241	160
<b>Changes in working capital:</b>					
Change in other current receivables		-219	1,777	168	-4,523
Change in trade payables		-187	175	4,684	-902
Change in other current liabilities		-1,060	306	-170	895
Change in inventory		191	25	154	-457
Change in biomass	4	-3,959	-3,442	-6,652	-6,557
<b>Net cash flow from operating activities</b>		<b>-8,230</b>	<b>-4,094</b>	<b>-17,671</b>	<b>-17,364</b>
<b>Cash flow from investment activities</b>					
Payments for fixed assets and other capitalizations	3	-1,209	-1,413	-21,702	-19,362
<b>Net cash flow from investment activities</b>		<b>-1,209</b>	<b>-1,413</b>	<b>-21,702</b>	<b>-19,362</b>
<b>Cash flow from financing activities</b>					
Change in interest-bearing debt (short and long)		-4,850	308	11,620	15,016
Financial assets		-45	-818	-3,816	-818
Interest received		86	17	108	334
Interest paid		-286	-867	-2,445	-1,483
Lease payments		-918	340	-1,186	414
Proceeds from capital increase		30,978	8,718	30,978	35,456
Transaction cost of issue of shares		-1,205	-265	-1,205	-842
<b>Net cash flow from financing activities</b>		<b>23,760</b>	<b>7,433</b>	<b>34,054</b>	<b>48,077</b>
Net change in cash and cash equivalents		14,321	1,926	-5,319	11,351
Foreign exchange differences		946	-455	941	-1,443
Cash and cash equivalents at the beginning of the period		2,777	20,951	22,422	12,514
<b>Cash and cash equivalents at the end of the period</b>		<b>18,044</b>	<b>22,422</b>	<b>18,044</b>	<b>22,422</b>

## Statement of Changes in Equity

(figures in EUR 1000)	Share capital	Share premium reserve	Currency translation differences	Retained earnings	Share based payments	Total equity
Equity 1 January 2024	1,425	93,888	331	-22,584	289	73,350
Net profit/(loss) for the period				-17,422		-17,422
Other comprehensive income			941			941
Share-based payments					241	241
<b>Total comprehensive income</b>	<b>1,425</b>	<b>93,888</b>	<b>1,272</b>	<b>-40,006</b>	<b>530</b>	<b>57,110</b>
Capital increase	413	30,565				30,978
Transaction costs		-1,205				-1,205
<b>Total transactions with owners</b>	<b>413</b>	<b>29,360</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>29,773</b>
<b>Balance 31 December 2024</b>	<b>1,838</b>	<b>123,248</b>	<b>1,272</b>	<b>-40,006</b>	<b>530</b>	<b>86,883</b>
(figures in EUR 1000)	Share capital	Share premium reserve	Currency translation differences	Retained earnings	Share based payments	Total equity
Equity 1 January 2023	1,381	59,319	1,903	-14,355	0	48,248
Correction of prior year misstatement			-129		129	0
Net profit/(loss) for the period				-8,229		-8,229
Other comprehensive income			-1,443			-1,443
Share-based payments					160	160
<b>Total comprehensive income</b>	<b>1,381</b>	<b>59,319</b>	<b>331</b>	<b>-22,584</b>	<b>289</b>	<b>38,736</b>
Capital increase	745	34,711				35,456
Transaction costs		-842				-842
Effect from merger/capital decrease	-700	700				0
<b>Total transactions with owners</b>	<b>45</b>	<b>34,569</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>34,614</b>
<b>Balance 31 December 2023</b>	<b>1,425</b>	<b>93,888</b>	<b>331</b>	<b>-22,584</b>	<b>289</b>	<b>73,350</b>

# Selected Notes to the Quarterly Financial Statements

## NOTE 1. STATEMENT OF COMPLIANCE

This Condensed Consolidated Interim Report has been prepared in accordance with International Financial Reporting Standards (IFRS) IAS 34 Interim Financial Reporting as adopted by the EU. It does not include all the information required for the full Annual and Consolidated Report and Accounts and should be read in conjunction with the Annual and Consolidated Report and Accounts for the Group as of 31 December 2023. This interim report has not been subject to any external audit. The consolidated financial statements are presented in thousands of euro (EUR 1000), which is the functional currency of Nordic Aqua Partners AS.

## NOTE 2. SIGNIFICANT ACCOUNTING POLICIES

The accounting policies applied by the Group in this Condensed Consolidated Interim Report are the same as those applied in the Annual Report as at and for the year ended 31 December 2023, to which the company refers to a full understanding of applied accounting policies. Accounting policies, application of estimates, methods of compilation and presentation are unchanged as compared to the last financial statements.

## NOTE 3. PROPERTY, PLANT AND EQUIPMENT

(figures in EUR 1000)	Other plant, fixtures and operating equipment	Assets under construction	Total
<b>Cost at 1 January 2024</b>	<b>22,511</b>	<b>31,161</b>	<b>53,672</b>
Exchange rate adjustment	794	1,100	1,894
Reclassification	39,433	-39,433	0
Additions	1,020	20,682	21,702
<b>Cost at 31 December 2024</b>	<b>63,758</b>	<b>13,509</b>	<b>77,267</b>
<b>Depreciation and impairment at 1 January 2024</b>	<b>-604</b>	<b>0</b>	<b>-604</b>
Exchange rate adjustment	-21	0	-21
Depreciation for the year	-3,060	0	-3,060
<b>Depreciation and impairment at 31 December 2024</b>	<b>-3,685</b>	<b>0</b>	<b>-3,685</b>
<b>Carrying amount 31 December 2024</b>	<b>60,073</b>	<b>13,509</b>	<b>73,582</b>
<b>Cost at 1 January 2023</b>	<b>802</b>	<b>35,907</b>	<b>36,709</b>
Exchange rate adjustment	-204	-2,253	-2,457
Reclassification	21,815	-21,815	0
Additions	98	19,322	19,420
<b>Cost at 31 December 2023</b>	<b>22,511</b>	<b>31,161</b>	<b>53,672</b>
<b>Depreciation and impairment at 1 January 2023</b>	<b>-94</b>	<b>0</b>	<b>-94</b>
Exchange rate adjustment	32	0	32
Depreciation for the year	-542	0	-542
<b>Depreciation and impairment at 31 December 2023</b>	<b>-604</b>	<b>0</b>	<b>-604</b>
<b>Carrying amount 31 December 2023</b>	<b>21,906</b>	<b>31,161</b>	<b>53,067</b>



**NOTE 4. BIOLOGICAL ASSETS**

(figures in EUR 1000)	31.12.2024	31.12.2023
Biological assets carrying amount 1 January	9,178	726
Increase due to production or purchase	22,823	6,426
Reduction due to harvesting or sales (cost of goods sold)	-5,120	0
Reduction due to obsolete goods that are taken out	-8,877	0
Reduction due to unutilized production capacity*	-2,328	0
Fair value adjustments at the beginning of the period reversed	-1,895	0
Fair value adjustments at the end of the period	2,727	1,895
Currency translation differences	153	131
<b>Biological assets carrying amount at the end of the period</b>	<b>16,661</b>	<b>9,178</b>
<b>Number of fish (thousand)</b>	<b>31.12.2024</b>	<b>31.12.2023</b>
Fish measured at cost	1,934	1,222
Fish measured at fair value	794	480
<b>Total number of fish (thousand)</b>	<b>2,728</b>	<b>1,702</b>
<b>Volume of biomass (tonnes)</b>	<b>31.12.2024</b>	<b>31.12.2023</b>
Fish measured at cost	189	188
Fish measured at fair value	2,043	891
<b>Total volume of biomass (tonnes)</b>	<b>2,232</b>	<b>1,079</b>
<b>Sensitivity effect on fair value (EUR 1000)</b>	<b>31.12.2024</b>	<b>31.12.2023</b>
Price increase of EUR 0.5	1,419	745
Volume of biomass increase of 1%	231	128
Discount rate increase of 1%	-1,024	-754
Discount rate decrease of 1%	1,123	831

\* The company has been in a non-optimal period of the production, due to the geosmin situation. Therefore, the facility's production capacity is not fully utilized. Production has been reduced to avoid having to take unnecessarily large biomass out. Cost of production is therefore adjusted for unutilized production capacity during H2 2024 in December 2024. As per 31 December 2024 this adjustment amounted to EUR 2.3 million which has been expensed directly in the profit and loss statement in December 2024.

**NOTE 5. INTEREST-BEARING LOANS AND BORROWINGS**

The Group has entered into a loan agreement with Eksfin – Export Finance Norway\*, and Coöperative Rabobank U.A. (“Rabobank”) for a senior secured export credit term loan and guarantee facility agreement, amounting to EUR 25 million. Loan amount was split into 2 drawings based on progress on Capex. The Facility shall be repaid in equal, consecutive quarterly instalments starting one year after finishing date of the Project, 31 March 2024, and the facility matures 10 years after the first drawdown date. The first drawdown of EUR 15 million took place in April 2023 and the second drawdown of EUR 10 million took place in May 2024. Nordic Aqua has an agreement with Bank of Ningbo, Xiangshan Branch, to provide a conditional working capital facility of RMB 35 million (EUR 4.5 million). Cash and loan facility is primarily held in EUR to match the coming Capex-payments. The loan facility is based on a fixed interest rate.

(figures in EUR 1000)	31.12.2024	31.12.2023
Credit facility	26,636	29,458
Undrawn credit facility	0	-14,442
<b>Total financial liabilities</b>	<b>26,636</b>	<b>15,016</b>
Included in the balance sheet:		
Non-current liabilities	21,780	15,016
Current liabilities	4,856	0
<b>Total bank loans</b>	<b>26,636</b>	<b>15,016</b>

**NOTE 6. FINANCIAL RISKS AND FINANCIAL INSTRUMENTS****Capital management**

The Group's Management assesses whether the Group's capital structure is in line with the interests of the Group and its shareholders. The overall objective is to ensure a capital structure that supports long-term profitable growth.

On 31 December 2024, the Group has a net interest-bearing debt net of EUR 8.6 million (EUR 0.0 million).

Included in the interest-bearing debt is a loan agreement with Eksfin – Export Finance Norway, and Coöperative Rabobank U.A. (“Rabobank”) for a senior secured export credit term loan and guarantee facility agreement, amounting to EUR 25 million.

Following the private placement in September 2024, the financial position of the Group is considered sufficient for the business plan for the coming year.

### **Liquidity risk**

The purpose of the Group's cash management policy is to maintain adequate cash resources to meet financial liabilities. The Group's cash resources consist of cash and cash equivalents, and undrawn credit facilities. The Group continuously monitors the cash flows to manage the liquidity risk.

The Group has cash of EUR 18.0 million (EUR 22.4 million). A Debt Service Retention Account of EUR 4.6 million (EUR 0.8 million) is reclassified out of cash to financial assets, leaving liquidity available at EUR 18.0 million (EUR 22.4 million) as of 31 December 2024.

Financial assets consist of EUR 1.3 million in deposits regarding the lease agreement and EUR 4.6 million is a Debt Retention Account regarding the loan from Eksfin – Export Finance Norway and Coöperative Rabobank U.A.

### **Foreign exchange risk**

The Group is only insignificantly affected by exchange rate fluctuations. The Group has in all material aspects only transactions in EUR, DKK, NOK and CNY.

The sensitivity analysis for foreign currency risk: Cash and loan facility is primarily held in EUR to match the coming Capex-payments also in EUR.

### **Interest rate risk**

Interest rate risks refer to the influence of changes in market interest rates on future cash flows concerning the Group's interest-bearing assets and liabilities.

The Group's interest rate risk relate to interest on external loans is deemed insignificant.

## **NOTE 7. CONTINGENT LIABILITIES AND SECURITY FOR DEBT**

### **Security for debt**

Assets in property, plant and equipment and biological assets (biomass) will be pledged as security for bank loan facility.

As of 31 December 2024, assets in property, plant and equipment and biological assets (biomass) have been pledged for a total amount of EUR 63.7 million (EUR 39.9 million).

Nordic Aqua (Ningbo) Co., Ltd. has entered into an agreement with Xiangshan Strait Economic & Technological Cooperation Co., Ltd, in which they will provide land, infrastructure, utilities and all facilities on a 10 + 10 years' lease, with a contracted option for the Group to purchase land, infrastructure, utilities and all facilities during the lease term. The annual lease amounts to EUR 2.0 million for Stage 1. In November 2024 the company signed a side-letter to the agreement prolonging the lease up to 32 years.

## **NOTE 8. RELATED PARTIES**

### **Transactions with related parties**

A company where the CEO has significant influence has received advising fee for assistance to the Company kEUR 0 in YTD Q4 2024 (YTD Q4 2023: 87 kEUR).

There were no further transactions with the Board of Directors or the Executive Management, besides remuneration. For information on remuneration, please refer to the Annual Report for 2023.

# Alternative Performance Measures (APM)

An Alternative Performance Measure (APM) is a measure of historic or future financial performance, financial position, or cash flows other than a financial measure defined or specified in the applicable financial reporting framework.

The Groups financial information is prepared in accordance with international financial reporting standards (IFRS). To enhance the understanding of the company's financial performance, the management's intention is to provide alternative performance measures, which are regularly reviewed by the management. These alternative performance measures are not replacing the financial statements prepared in accordance with IFRS. Other companies may determine or calculate the presented alternative performance measures differently. The APM's are adjusted IFRS measures defined, calculated and used in a consistent and transparent manner over time and across the company where relevant.

## Operating EBIT

Operating EBIT is EBIT aligned for fair value adjustments. Operating EBIT is a common alternative performance measure in the salmon farming industry, and it is Nordic Aqua's experience that this APM is frequently used by analysts, investors and other parties. A reconciliation from EBIT to Operating EBIT is provided below.

(figures in EUR 1000)	Q4 2024	Q4 2023	YTD 2024	YTD 2023
EBIT	-5,626	-1,829	-19,929	-4,679
Fair Value of Biological Assets	545	-740	-831	-1,895
<b>Operating EBIT</b>	<b>-5,081</b>	<b>-2,569</b>	<b>-20,760</b>	<b>-6,574</b>

## Operating EBIT/kg

Operating EBIT/kg is Operating EBIT divided by harvest volume, HOG in the same period. Operating EBIT/kg is a common alternative performance measure in the salmon farming industry, and it is Nordic Aqua's experience that this APM is frequently used by analysts, investors and other parties.

## Net interest-bearing debt (NIBD)

NIBD consists of both current and non-current interest-bearing liabilities, less cash and cash equivalents. The NIBD is a measure of the Group's net indebtedness that provides an indicator of the overall balance sheet strength. It is also a single measure that can be used to assess both the Group's cash position and its indebtedness. The use of the term net debt does not necessarily mean that the cash included in the net debt calculation is available to settle the liabilities included in this measure. Net debt is an alternative performance measure as it is not defined in IFRS. The most directly comparable IFRS measure is the aggregate interest-bearing liabilities (both current and non-current), derivatives and cash and cash equivalents. A reconciliation of NIBD is provided below.

(figures in EUR 1000)	31.12.2024	31.12.2023
Long-term interest-bearing debt	21,780	15,016
Short-term interest-bearing debt	4,856	0
Cash and cash equivalents	-18,044	-22,422
<b>Net interest-bearing debt (NIBD)</b>	<b>8,592</b>	<b>-7,406</b>



# Parent Company Details

## Parent Company

Nordic Aqua Partners AS  
C.J. Hambros Plass 2c  
0164 Oslo  
Norway

Business registration  
928 958 280

Registered office:  
Oslo

Financial year:  
01.01 – 31.12

## Board of Directors

Atle Eide, Chairman  
Aino Olaisen  
Knut Nesse  
Therese Log Bergjord  
Vegard Gjerde  
Ove Nodland  
Marit Solberg

## Executive Management

Ragnar Joensen, CEO

## Auditors

Deloitte AS  
State Authorised  
Public Accountants  
Dronning Eufemias gate 14  
0191 Oslo  
Norway

**Nordic Aqua Partners AS**

C.J. Hambros plass 2c, 0164 Oslo, Norway

Business registration No. 928 958 280