

A photograph of an industrial air filtration system. The system consists of several large, cylindrical metal ducts connected to a grey metal cabinet. The cabinet has a control panel with a small digital display and several buttons. The background shows a factory or industrial setting with various pipes and equipment.

Fourth Quarter and Year-end Report

2024

IMPROVED CASH FLOW DESPITE WEAK SALES IN THE QUARTER

MSEK 104

Net revenue, -16%

MSEK 77

Recurring revenue, -2%

-5.3%

EBIT margin, adjusted -2.9%

"We put yet another challenging quarter behind us from a revenue and financial perspective that was negatively impacted by the loss of the Curexa deal in the US (MUSD 2.9), lower revenues in Japan due to the cyclically low base of renewable contracts to finance companies and a weak economic climate in Europe. In 2024 we have dealt with and finished the cleanroom projects from 2021. During the fourth quarter the recurring revenue increased sequentially to MSEK 77 compared to MSEK 73 in Q3 2024. We have significantly advanced our position from a product perspective with six product launches in the last quarter," comments Sebastian Lindström, CEO of QleanAir.

October–December 2024 in summary

- Net revenue MSEK 103.6 (123.8), currency-adjusted net revenue amounted to MSEK 103.2
- Recurring revenue MSEK 77.0 (78.5)
- Operating profit (EBIT) MSEK -5.4 (9.6), adjusted MSEK -3.0 (9.6)
- Operating margin (EBIT) -5.3% (7.8%), adjusted -2.9% (7.8%)
- Earnings per share SEK -0.31 (0.36)
- Cash flow from current operations MSEK 17.1 (14.4)

January–December 2024 in summary

- Net revenue MSEK 450.3 (503.5), currency-adjusted net revenue amounted to MSEK 465.1
- Recurring revenue MSEK 299.0 (306.3)
- Operating profit (EBIT) MSEK 12.0 (64.1) adjusted MSEK 21.5 (66.7)
- Operating margin (EBIT) 2.7% (12.7%), adjusted 4.8% (13.2%)
- Earnings per share SEK -0.10 (2.92)
- Cash flow from current operations MSEK 39.7 (62.6)
- The Board of directors proposes no dividend for 2024 (SEK 0.60 per share)

Significant events during the fourth quarter

- QleanAir expands product portfolio with the launch of six new solutions for optimization of air quality in professional environments
- QleanAir signs USD 437,000 agreement with a large IDN in New York, marking the seventh cleanroom suite sold to the customer
- QleanAir signs MUSD 1.03 agreement with a Baltimore non-profit health system with over ten hospitals

Significant events after the end of the period

- QleanAir appoints Fredrik Sandelin to new CFO

A WORD FROM THE CEO

We put yet another challenging quarter behind us from a revenue and financial perspective that was negatively impacted by the loss of the Curexa deal in the US (MUSD 2.9), lower revenues in Japan due to the cyclically low base of renewable contracts to finance companies and a weak economic climate in Europe. In 2024 we have dealt with and finished the cleanroom projects from 2021. During the fourth quarter the recurring revenue increased sequentially to MSEK 77 compared to MSEK 73 in Q3 2024. We have significantly advanced our position from a product perspective with six product launches in the last quarter.

Sales in the fourth quarter amounted to MSEK 104 (124). As a result of the weak revenue, we have reduced personnel costs in sales management at the corporate office and in the US by approx. MSEK 6 annually with effect from Q1 2025. The weak sales affected the operating profit negatively in the fourth quarter. Adjusted, operating profit amounted to MSEK -3.0 compared to MSEK 9.6 the previous year.

We maintain our focus on three priorities: Customer Focus, Sales Effectiveness and Cost Control. Our focus on solutions for more critical application areas creates opportunities to improve our margins.



CUSTOMER FOCUS AND PRODUCT LAUNCHES

During the quarter we continued our work towards more critical solutions for specific industrial challenges, which will make us more resilient in the current weaker economy. The six products we launched during the fourth quarter 2024 have been well received by our industrial customers in EMEA and APAC.

CONTINUED EFFORTS IN EMEA

In EMEA, we continue to see restraint among our customers, particularly in Germany and Sweden, as a result of the weaker economy. It takes longer to set up new customer meetings and thus to close new deals. As a consequence, revenue dropped by 14% in the quarter. In response to the lower revenue, we have reduced costs in sales management at the corporate office. We continue our regional investments to strengthen our proximity to customers and our investment in France shows continued growth, especially in Air Cleaners, which grew by 50% in the quarter and 35% for the full year 2024.

SALES EFFICIENCY DRIVES GROWTH AND PROFITABILITY IN APAC

APAC continues to be the driving force in the QleanAir Group. Japan contributes with significant revenue, strong earnings and cash flow in local currency. However, the Japanese yen has weakened against the Swedish krona, which negatively affected sales in 2024 by approximately MSEK 15. We continue to see stable demand with long-term growth in Cabin Solutions and strong growth in Air Cleaners. The base of renewable contracts will be significantly higher in 2025 than it was in 2024. In local currency, Air Cleaners grew by 55% in the fourth quarter.

COST CONTROL AND STRATEGY IN FOCUS FOR PROFITABILITY IN THE AMERICAS

The loss of the Curexa deal (total order value of approximately USD 2.9 million) had a significant negative impact on sales and profitability in the fourth quarter. QleanAir has initiated legal proceedings for damages. In the US, we have reduced the number of employees and, consequently, costs to accommodate the lower revenue. The first partnership dialogues in the US have been initiated

as part of the new strategy for our US operations. At the same time, we have a strong contracted order book for installations in 2025, amounting to just over USD 3 million.

BUSINESS MODEL

The QleanAir business model consists of a combination of rental and sales, including service. Revenue amounted to MSEK 103.6 (123.8) for the quarter, which is a decrease of 16.2% and 16.6% currency-adjusted. Our recurring revenue amounted to MSEK 77.0 (78.5), a decrease of 1.9% but, sequentially, recurring revenue increased by 5.9% from Q3 to Q4 2024.

QleanAir cleans indoor air by reducing harmful particles. The working environment for people is improved. Furthermore, the quality of customers' products and the efficiency of their processes is improved. We work systematically on growth combined with profitability.

Our business model is circular, our products have a long life with our customers through our strong service model and at the end of the contract we recondition the product to give it a new lease of life with the next customer.

OUTLOOK

In 2025, we will sharpen our focus. In EMEA and APAC, we will focus entirely on Air Cleaners and Cabin Solutions. Regarding Cleanrooms, the focus is on the US.

In Cabin Solutions, which we view as a mature market and where we are the market leader, we will stay with a broad approach. Here it will be all about maximizing the reach.

When it comes to Air Cleaners, which we view as a growth market, we will focus on the industrial segment primarily. Because this is the segment where we can leverage the versatility of our products; our ability to recirculate filtrated air, create negative and positive pressure in a room, work with clean zones and a combination of all these four.

As a company, we know where we are heading. In 2025, we will leverage our success in digital marketing in Japan in two of our focus markets in EMEA; Germany and Sweden.

Finally, I would like to thank all our dedicated staff, as well as our customers and partners, for a good collaboration during 2024.

Solna, February 7, 2025

Sebastian Lindström, CEO QleanAir AB

FINANCIAL DEVELOPMENT

	Oct-Dec 2024	Oct-Dec 2023	Full year 2024	Full year 2023
Sales, TSEK	103 642	123 751	450 339	503 518
Installed units, at the end of the period	12 269	12 696	12 269	12 696
Recurring revenue, TSEK	77 019	78 545	299 042	306 294
Recurring revenue from units in own balance sheet, %	74%	63%	66%	61%
Gross profit, TSEK	68 153	82 391	293 221	344 038
Gross margin, %	65,8%	66,6%	65,1%	68,3%
EBITDA ² , TSEK	2 997	17 808	45 320	97 470
EBITDA-margin, %	2,9%	14,4%	10,1%	19,4%
EBIT, TSEK	-5 443	9 627	11 976	64 067
EBIT-margin, %	-5,3%	7,8%	2,7%	12,7%
EBIT, TSEK, <u>adjusted</u>	-3 043	9 627	21 476	66 667
EBIT-margin, %, <u>adjusted</u>	-2,9%	7,8%	4,8%	13,2%
Result for the period, TSEK	-4 544	5 401	-1 433	43 366
Earnings per share ² , SEK	-0,31	0,36	-0,10	2,92
Earnings per share after full dilution, SEK	-0,31	0,36	-0,10	2,92
Cash flow from ongoing operations, TSEK	17 074	14 426	39 744	62 650
Net working capital, TSEK	-36 781	-27 824	-36 781	-27 824
Equity/Asset ratio, %	32%	33%	32%	33%

Key ratios:

¹Definition of key figures appears from page 21.²Explanation for EBITDA and operating income can be found on page 9.

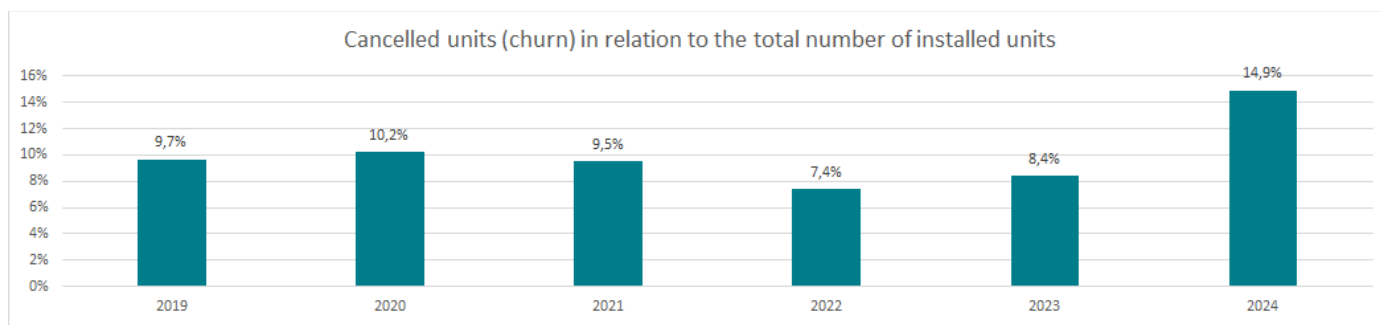
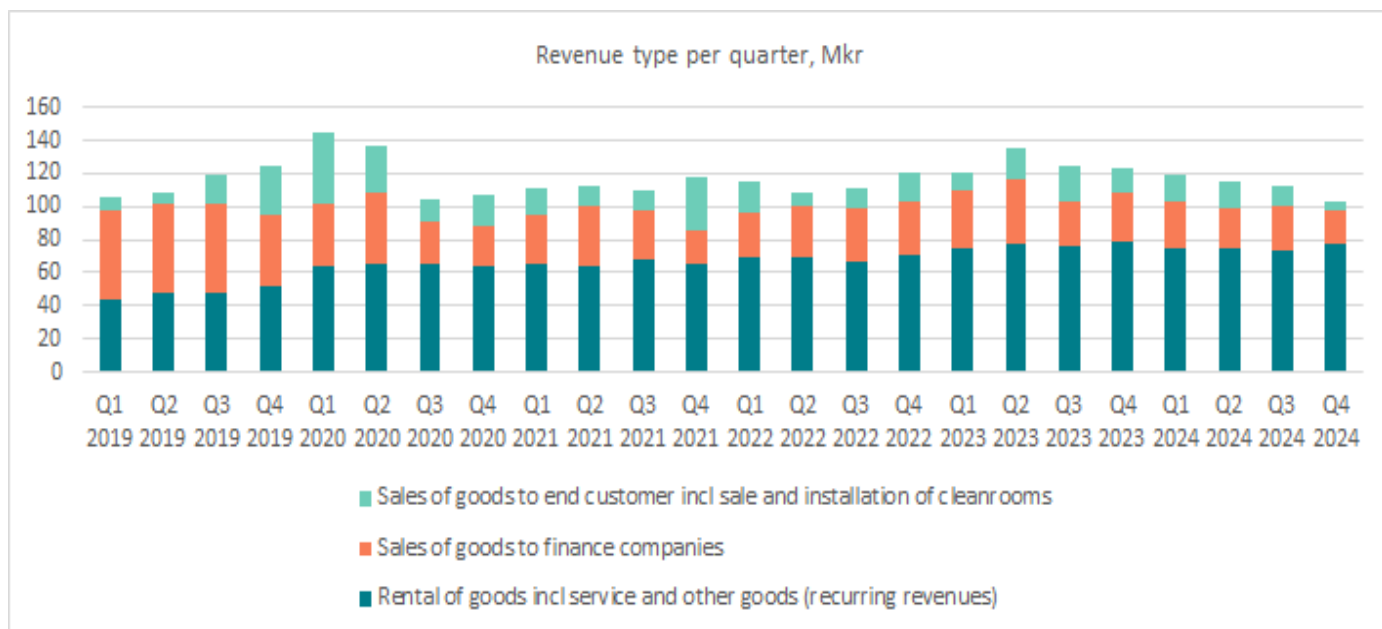
RECURRING REVENUE AND TYPES OF REVENUE

The group's revenue consists of three revenue streams; Rental of goods including service and other (recurring revenue), Sale of goods to finance companies and Sale of goods including sale and installation of cleanrooms. For direct sales to customers, QleanAir signs separate three-year service contracts.

Recurring revenue decreased by 2% in the fourth quarter and amounted to MSEK 77.0 (78.5). The decline is mainly attributable to cancelled contracts from German schools in 2024. Notably, recurring revenue increased sequentially by 5.9% compared to Q3 2024. Recurring revenue comes from the rental of QleanAir-owned units, service and other and amounted to 74% (63) of total revenue in Q4 2024. The increase in the share of recurring revenue is naturally linked to a lower share of sales to financial companies in Japan and product sales in the United States.

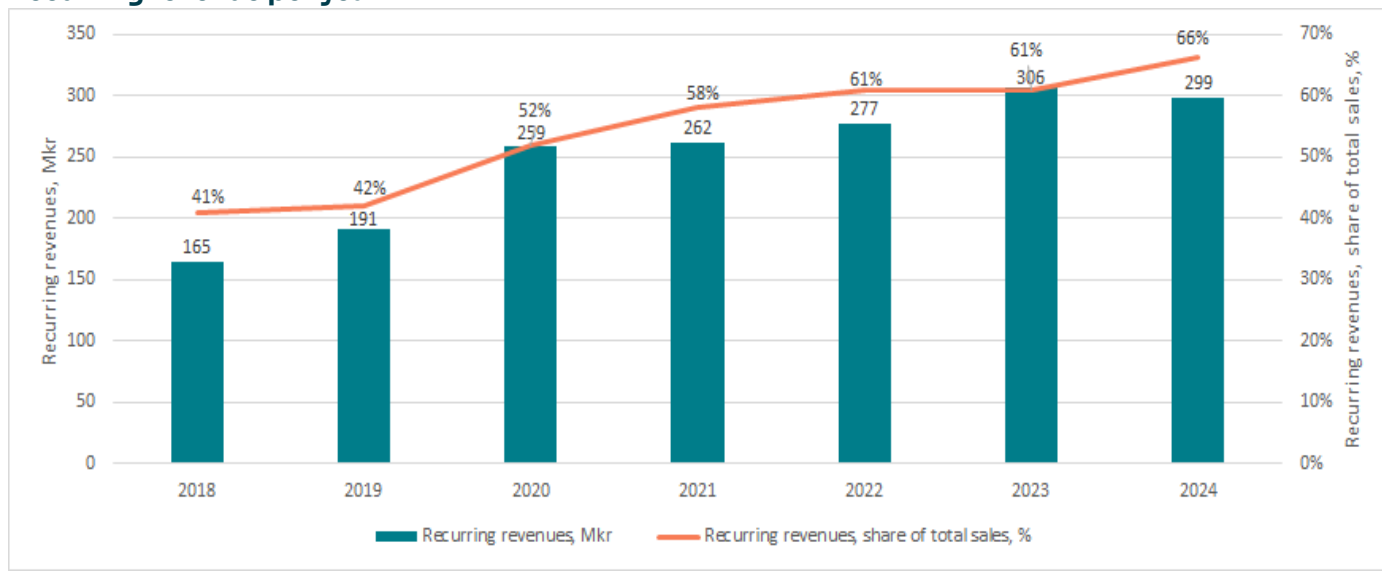
In January-December 2024, recurring revenue amounted to MSEK 299.0 (306.3), a decrease of 2%.

The number of terminations of installed units, often referred to as churn, relative to the total number of installed units amounted to 14.9% (8.4%) in 2024. The increase is due to the cancellation of major orders from schools in Germany following the end of subsidies for air cleaning in German schools. The returned units will largely be reconditioned and re-launched in the market.



TSEK	Oct-Dec 2024	Oct-Dec 2023	Full year 2024	Full year 2023
Rental of goods incl service and other goods (recurring revenues)	77 019	78 545	299 042	306 294
Sales of goods to finance companies	20 482	29 547	100 468	130 251
Sales of goods to end customer incl sale and installation of cleanrooms	6 141	15 659	50 829	66 973
Total	103 642	123 751	450 339	503 518

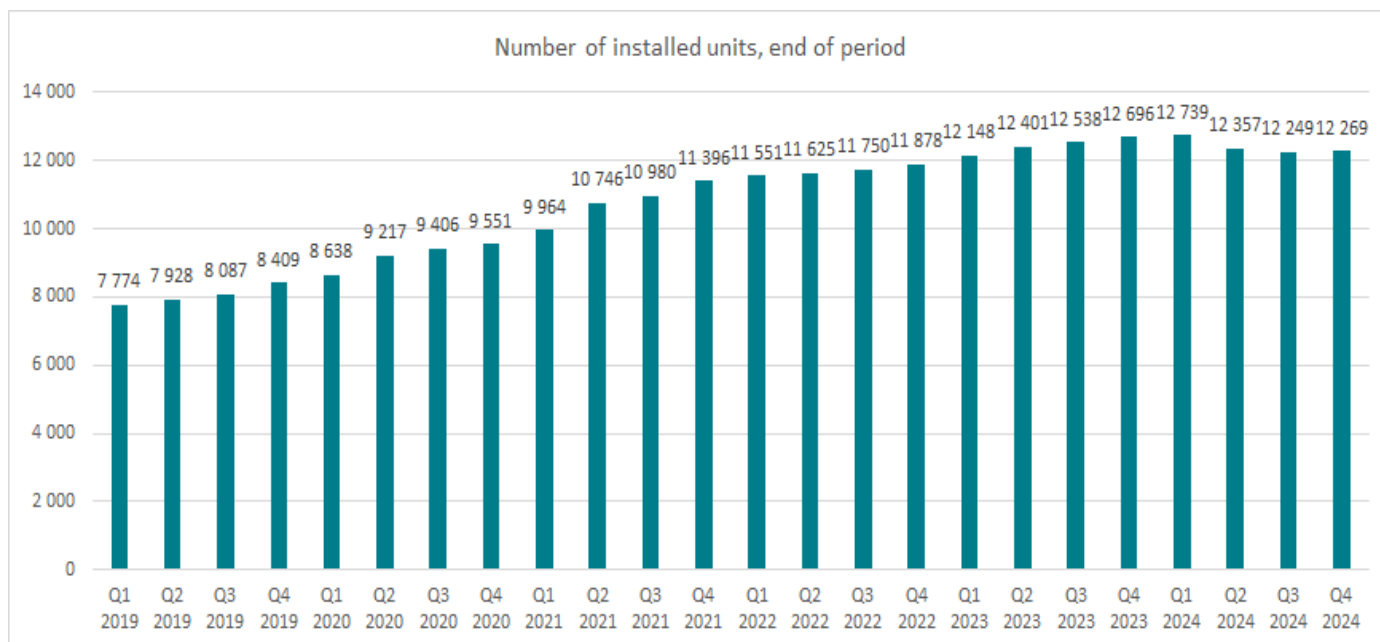
Recurring revenue per year



INSTALLED UNITS

The number of installed units decreased by 3% from 31 December 2023 to 31 December 2024. The total number of installed units at the end of the period amounted to 12,269 (12,696), of which 4,695 (5,238) units are owned and rented out by QleanAir.

The main reason for the decline is the termination of contracts from schools in Germany. In Germany, subsidies were introduced during the Covid-19 pandemic to install air cleaning in schools. When the subsidies ended, schools chose to terminate their contracts. Thus, the installed base has been reduced in 2024. Adjusted for the withdrawn contracts from schools, the installed base remains intact.



	December 2024	December 2023
Accounted value installed units, TSEK (accounted for in tangible fixed assets)	47 740	49 782
Installed units in balance sheet rented out, number	4 695	5 238
Installed units sold to finance companies, number	2 007	1 989
Sold units with service agreement, number	5 567	5 469
Total installed units, number	12 269	12 696

REVENUE

October–December 2024

During the fourth quarter, revenue amounted to MSEK 103.6 (123.8), a decrease of 16.2% compared to the previous year. Currency-adjusted, this decrease was 16,6%. By geographic area, revenue for the fourth quarter amounted to MSEK 56.1 (65.3) for EMEA, MSEK 44.3 (50.9) for APAC and MSEK 3.3 (7.6) for the Americas. Revenue by product category amounted to MSEK 71.8 (83.8) for Cabin Solutions, MSEK 24.7 (28.2) for Air Cleaners and MSEK 7.1 (11.8) for Cleanrooms.

Revenue decreased by 14.0% in EMEA during the fourth quarter. In APAC, revenue decreased by 13.0% and in the Americas, revenue decreased by 56.8%. Cabin Solutions decreased by 14.2% in the quarter. Air Cleaners decreased by 12.5% and Cleanrooms by 39.8%.

In EMEA, Cabin Solutions fell by 7.2% in the fourth quarter. EMEA continues to have a strong position in Cabin Solutions through our longstanding presence in eleven European countries. The market is more mature but we see opportunities for growth among small and medium sized companies. In APAC, Cabin Solutions decreased by 17.8% in local currency.

APAC continues to focus on the premium segment in Tokyo offices, but with an increasingly clear strategy to broaden the offering and reach more customers, including small and medium-sized companies.

In EMEA, Air Cleaners fell by 21.9% in the fourth quarter. Last year, we had a higher share of product sales and sales to finance companies. Otherwise, Germany is where we see the decrease. In Europe, we are focusing on Air Cleaners through new products to offer customers an even more complete product range. In Japan, Air Cleaners grew by 55.1% in local currency during the fourth quarter. Our work focusing on selected customer categories has paid off.

As part of our focus, QleanAir is no longer actively marketing cleanrooms in EMEA. In the Americas, a number of cleanroom projects are underway. Revenue for Cleanrooms in the Americas decreased by 56.8%. The reason for the decline is the loss of the Curexa project, which negatively affected growth in 2024.

During October–December 2024, revenue was positively affected by currency effects of MSEK 0.5 (-0.7). Currency-adjusted organic sales growth amounted to -16.6% (3.7).

January–December 2024

During January–December 2024, revenue amounted to MSEK 450.3 (503.5), a decrease of 10.6%. Currency adjusted, this decrease was 7.6%.

By geography, revenue for January–December 2024 amounted to MSEK 218.4 (231.8) for EMEA, MSEK 192.8 (223.8) for APAC and MSEK 39.1 (47.9) for Americas. Revenue by product category amounted to MSEK 303.3 (345.2) for Cabin Solutions, MSEK 101.5 (103.9) for Air Cleaners and MSEK 45.5 (54.4) for Cleanrooms.

The decline in APAC January–December 2024 is due to the relatively low number of contracts that came up for renewal in the period. As a result, fewer contracts could be renewed during the period. QleanAir has thus lost both revenue and margin as renewed contracts are more profitable. Furthermore, January–December 2024 has been negatively affected by the development of the Japanese yen.

In 2024, January–December sales were impacted negatively by currency effects of MSEK -14.7 (+10.5) and currency-adjusted organic sales growth amounted to -7.6% (+8.3).

Revenue by geography, TSEK

TSEK	Oct-Dec 2024	Oct-Dec 2023	Full year 2024	Full year 2023
EMEA	56 101	65 261	218 397	231 822
APAC	44 256	50 880	192 832	223 806
Americas	3 285	7 610	39 110	47 890
Total	103 642	123 751	450 339	503 518

Revenue by product category, TSEK

TSEK	Oct-Dec 2024	Oct-Dec 2023	Full year 2024	Full year 2023
Cabin Solutions	71 845	83 756	303 301	345 179
Air Cleaners	24 711	28 231	101 506	103 901
Cleanrooms	7 086	11 765	45 532	54 438
Total	103 642	123 751	450 339	503 518

SEASONAL VARIATIONS

Historical revenues and costs have not significantly been affected by seasonal variations for QleanAir. This is due to the company's revenue model, which consists of a relatively large proportion of recurring revenue from the rental of goods including services and other. In APAC, we experience contract cyclicity, meaning that the number of contracts maturing in a quarter that can be resold to finance companies varies from quarter to quarter, typically at 36-month intervals.

GROSS PROFIT AND OPERATING PROFIT

During the fourth quarter, gross profit was MSEK 68.2 (82.4), corresponding to a gross margin of 65.8% (66.6). The lower gross profit is mainly a consequence of lower revenue. Furthermore, the lower gross margin is an effect of lower sales to financial companies in APAC.

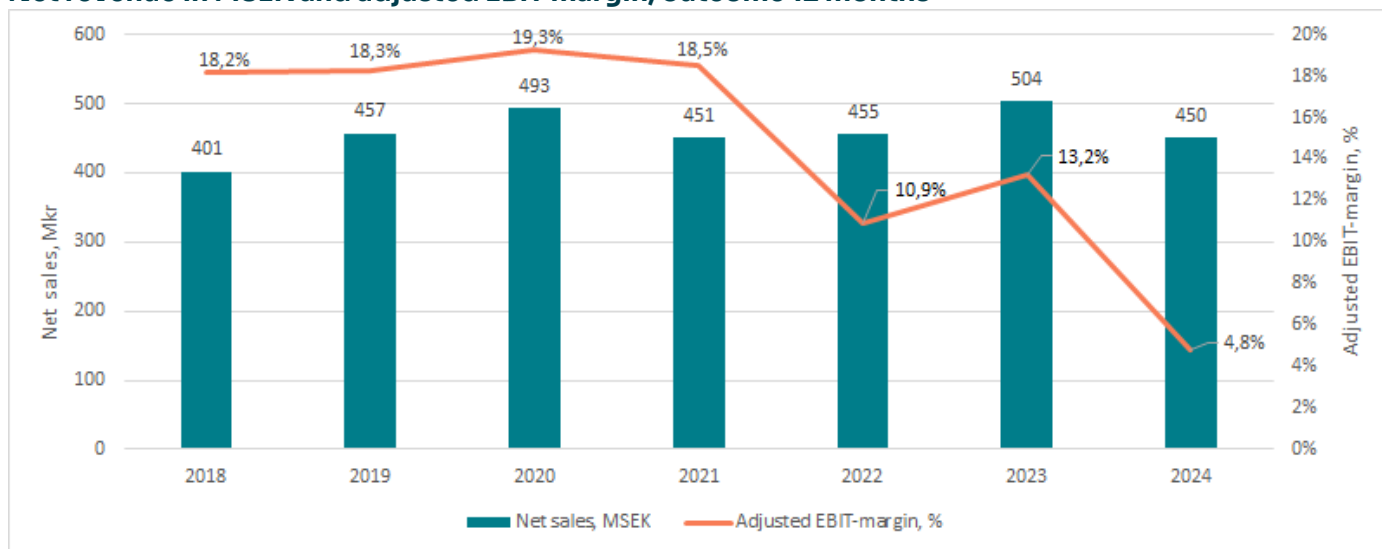
During January–December 2024, gross profit amounted to MSEK 293.2 (344.0) and the gross margin to 65.1% (68.3).

In the fourth quarter of 2024, operating profit amounted to MSEK -5.4 (9.6). The operating margin amounted to -5.3% (7.8). Adjusted for organizational changes, operating profit amounted to MSEK -3.0 (9.6) and operating margin to -2.9% (7.8%). The lower profitability is linked to weak revenue during the quarter. This negative revenue growth results in lower gross profit.

For January–December 2024, operating profit amounted to MSEK 12.0 (64.1). Adjusted operating profit amounted to MSEK 21.5 (66.7) and the adjusted operating margin to 4.8% (13.2). During the period, non-recurring costs amounted to MSEK 9.5 (2.6).

TSEK	Oct-Dec 2024	Oct-Dec 2023	Full year 2024	Full year 2023
Operating income (EBIT)	-5 443	9 627	11 976	64 067
Adjustments for one off items	2 400	0	9 500	2 600
Operating income (EBIT), adjusted	-3 043	9 627	21 476	66 667
Depreciations fixed assets	8 441	8 181	33 343	33 403
EBITDA, adjusted	5 397	17 808	54 820	100 070

Net revenue in MSEK and adjusted EBIT margin, outcome 12 months



OTHER EXTERNAL COSTS

Other external costs are mainly attributable to marketing, external service costs, regional promotion costs, rental of premises, research and development, travel costs and consultancy costs. During the fourth quarter of 2024, other external costs amounted to MSEK 32.3 (31.2).

During January–December 2024, other external costs amounted to MSEK 123.3 (112.5). Higher external service costs, particularly in Germany, have had a negative impact on revenue, combined with higher legal fees in the United States.

PERSONNEL COSTS AND EMPLOYEES

During the fourth quarter of 2024, personnel costs amounted to MSEK 32.8 (33.4). In the fourth quarter, we initiated a reduction of the Americas organization and of EMEA sales management.

In January–December 2024, personnel costs amounted to 124.6 (134.1). Costs are lower due to organizational changes implemented in the first half of 2023, combined with lower bonus accruals in 2024.

The average number of employees in the Group was 117 (109). The breakdown between men and women in the Group was 81 (74) men and 36 (35) women. The number of employees at the end of the period was 118 (111).

NET FINANCIAL ITEMS

Net financial items for the fourth quarter of 2024 amounted to MSEK -1.1 (-3.5). The improvement is mainly due to lower interest rates.

During January–December 2024, net financial items amounted to MSEK -13.7 (-8.4). The overdraft facility has been used to a greater extent in combination with negative exchange rate differences.

EARNINGS BEFORE TAX, NET PROFIT FOR THE PERIOD AND EARNINGS PER SHARE

Earnings before tax for the fourth quarter amounted to MSEK -6.6 (6.1). Reported tax for the period was MSEK +2.0 (-0.7). For January–December 2024, earnings before tax amounted to MSEK -1.7 (55.7). Reported tax amounted to MSEK +0.3 (-12.3). For January–December 2024, the Group's tax expense as a percentage was 17.1 % (22.1).

Net profit for the fourth quarter was MSEK -4.5 (5.4). The net profit for January–December 2024 amounted to MSEK -1.4 (43.4). The deterioration is attributable to lower revenue and higher costs as described earlier. Earnings per share for the quarter amounted to SEK -0.31 (0.36) and SEK -0.31 (0.36) on a fully diluted basis. Earnings per share for January–December 2024 amounted to SEK -0.10 (2.92) and, after full dilution, to SEK -0.10 (2.92).

CASH FLOW FROM CURRENT OPERATIONS AND INVESTMENTS

Cash flow from current operations (operating cash flow) for the fourth quarter amounted to MSEK 17.1 (14.4). The improvement is due to a positive development in working capital. An increased focus on working capital has paid off. For January–December 2024, cash flow from operating activities amounted to MSEK 39.7 (62.5). The deterioration in the January–December operating cash flow is attributable to a decline in operating profit.

Cash flow from investing activities during the fourth quarter amounted to MSEK -5.2 (-6.3). Cash flow from investing activities during January–December 2024 amounted to MSEK -23.8 (-23.8). The investments mainly relate to units that are owned by QleanAir and leased to customers.

CASH AND FINANCIAL POSITION

Cash at the end of the period, excluding available overdraft facilities, amounted to MSEK 52.0 (56.9). Interest-bearing net debt, i.e. liabilities to credit institutions less cash and cash equivalents, amounted

to MSEK 164.2 (160.1). QleanAir continues to amortize quarterly according to plan. For the fourth quarter, QleanAir has received a waiver from Swedbank concerning the covenants net debt/EBITDA and interest coverage ratio.

QleanAir switched banks on January 15, 2025. As of Q1 2025, the bank credit will be recognized as a non-current liability. QleanAir has covenants to be met under the financing agreement with Danske Bank. The 2025 covenants are net debt/EBITDA (<3.9, <3.50, <3.00, <2.75).

The Group's total assets amounted to MSEK 631.1 (662.0). Fixed assets amounted to MSEK 430.2 (436.0) and are mainly attributable to goodwill MSEK 343.7 (343.7). The book value of equipment and installed units amounted to MSEK 47.7 (49.8). Inventories amounted to MSEK 47.4 (60.5). In all material respects, stated values for financial assets and liabilities correspond to fair value.

FOLLOW-UP ON FINANCIAL OBJECTIVES

Change is underway to increase growth and profitability in the medium term. Currency-adjusted sales growth was -7.6% and the adjusted operating margin was 4.8% in January-December 2024. The ambition of the Board and management is to grow sales organically by an average of 10% in the medium term and to achieve an operating margin of 15-20%.

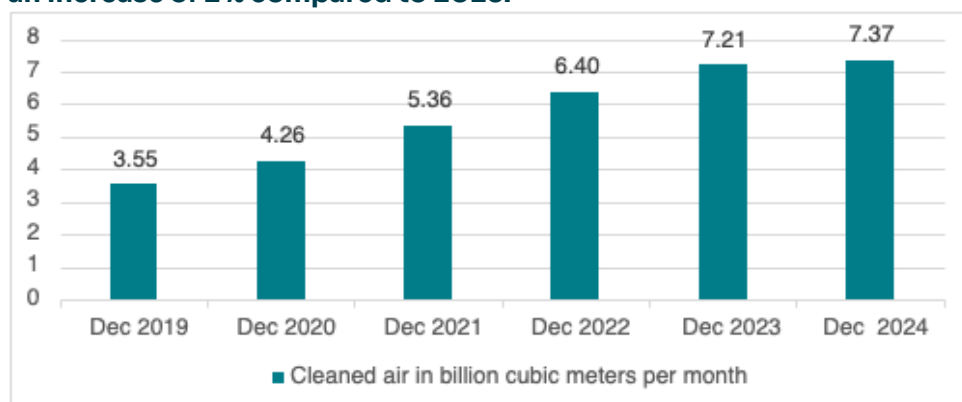
GOODWILL

Goodwill is attributable in its entirety to QleanAir AB's acquisition of operating subsidiary QleanAir Scandinavia AB and can be derived from the change of ownership that took place in 2012. Goodwill is tested for impairment at least annually by comparing its value in use, based on the discounted value of future cash flows, with its book value. The impairment test, which was performed in September 2024, showed that there was no need for impairment. Thus, there is no indication of an impairment need as of December 31, 2024.

SUSTAINABILITY

QleanAir has been developing solutions that protect people from indoor air pollution for over 30 years. Environmental issues, corporate social responsibility and working environment issues have been focus areas for QleanAir since its inception. QleanAir's air cleaning solutions create a healthy and safe working environment, ensure product quality and durability and contribute to more efficient processes and increased productivity by, for example, extending the life of mechanical equipment. QleanAir's operating subsidiary, QleanAir Scandinavia AB, has been ISO-certified to quality standard ISO 9001 and environmental standard ISO 14001. QleanAir's circular business model is based on renting out modular units with a performance guarantee. The equipment can be recycled and reused. Large parts of the business are based on subcontractors who undertake to comply with QleanAir's Code of Conduct. The Code of Conduct is linked to the sustainability policy, the quality and environmental policy, the marketing policy and the work environment policy. The group has been measuring the amount of air cleaned per month continuously since 2015. The amount of delivered, cleaned air continues to rise every quarter. For more information, see www.qleanair.com.

At the end of 2024, 7.37 (7.21) billion cubic meters of cleaned indoor air were delivered per month, an increase of 2% compared to 2023.



RISKS

There is a risk that the war in Ukraine and its impact on the global economy will continue to affect market conditions. In addition, the situation in the Middle East has increased geopolitical uncertainty.

QleanAir is exposed to market risks and especially currency risks, interest risk and other price risks as part of its ongoing operations and investment activities. One market risk is regulation concerning tobacco smoke. This market risk applies to EMEA and APAC. QleanAir is exposed to different financial risks on financial instruments, mainly market risk, credit risk and liquidity risk. Risk management is focused on the management of financial risks via a centralized finance department. For more information about company risks, see QleanAir's 2023 annual report, available at www.qleanair.com.

PARENT COMPANY

For the parent company, Q4 2024 revenue amounted to MSEK 2.6 (2.6). Profits for the fourth-quarter amounted to MSEK -7.1 (38.5). In January-December 2024, revenue amounted to MSEK 10.2 (10.2) and the result was MSEK -25.3 (17.8). QleanAir AB provides management services to QleanAir Scandinavia AB. Amounts owed to group companies relate to the subsidiary QleanAir Scandinavia AB, which pays for QleanAir AB's current expenses including interest and amortization. QleanAir AB, with company registration number 556879-4548, is a Swedish limited liability company with its registered office in Solna, Sweden.

DISPUTES

At the end of 2024, QleanAir filed a lawsuit regarding damage claims against Curexa in the United States.

TRANSACTIONS WITH RELATED PARTIES

Other than remuneration to the CEO, no significant transactions have taken place with related parties during Q4 2024.

CAPITAL STOCK, SHARES AND OWNERS

The total number of shares as of December 31, 2024 was 14,859,200 and the share capital was MSEK 7.4. After full dilution, the number of shares amounts to 15,806,428 shares. The dilution consists of a maximum of 947,228 warrants issued to employees in senior positions. The maximum dilution effect of the issued warrants relative to the number of shares amounts to 6.4%.

The decision to issue 166,784 warrants was made on May 12, 2021, and 88,604 warrants have been subscribed. Subscription of new shares supported by the warrants may take place during the period from June 1, 2024, to December 31, 2024. The subscription price is SEK 81.99/share.

The decision to issue 145,384 warrants was made on May 12, 2022, and 105,348 warrants have been subscribed. Subscription of new shares supported by the warrants may take place during the period from June 1, 2025, to December 31, 2025. The subscription price is SEK 43.24/share.

The decision to issue 445,776 warrants was taken on March 9, 2023 and 445,776 warrants have been subscribed. Subscription of new shares under the warrants will be possible during the period from April 1, 2026 up to and including October 31, 2026. The subscription price is SEK 40.00/share.

The decision to issue 237,500 warrants was made on May 10, 2023. Subscription of new shares supported by the warrants may take place during the period from June 1, 2026, to December 31, 2026. The subscription price is SEK 40.00/share.

The decision to issue 70,000 warrants was made on May 8, 2024. Subscription of new shares supported by the warrants may take place during the period from June 1, 2027, to December 31, 2027. The subscription price is SEK 40.00/share.

The average number of shares January–December 2024 was 14,859,200 before dilution and 15,788,928 shares after full dilution. All shares are ordinary shares with equal voting rights. The shares have a quota value of SEK 0.5 per share. QleanAir AB is listed on the Nasdaq First North Premier Growth Market. FNCA (First North Certified Advisor) is the certified advisor. For contact, email: info@fnca.se.

2024-12-31 Shareholders	%, capital and votes
Staffan Persson (Swedia Capital)	28,7%
Fredrik Palmstierna	10,3%
Avanza Pension	9,2%
Calandrella Ltd	6,6%
Livförsäkringsbolaget Skandia	4,6%
Jan-Olof Backman (bolag)	4,4%
SEB Life Assurance, Ireland	3,3%
Nordnet Pension	1,9%
Citibank London Nordic Small Cap Fund	1,9%
Sebastian Lindström	1,4%
Ten largest shareholders	72,3%
Other shareholders	27,7%
Total	100,0%

CALENDAR

- April 16, 2025: Annual report 2024
- May 9, 2025: First quarter 2025
- May 9, 2025: Annual General Meeting 2025 at 1 pm at QleanAir's head office, Torggatan 13, Solna
- August 8, 2025: Second Quarter 2025
- November 7, 2025: Third quarter 2025
- February 6, 2026: Fourth quarter and Year-end report 2025

OTHER INFORMATION

The Q4 2024 quarterly report and the year-end report offer a true and fair account of the Group's operations, financial position and results. If there are discrepancies between the Swedish and English versions of the report, the Swedish version shall prevail.

The undersigned declares that this interim report provides a true and fair account of the parent company's and the group's operations, position and results and describes the significant risks and uncertainties faced by the parent company and the companies included in the group.

This information is information that QleanAir AB is obliged to publish in accordance with the EU Market Abuse Regulation. The information was submitted for publication, through the agency of the contact person set out below, at 08.00 CET on February 7, 2025.

GENERAL REVIEW

This report has not been reviewed by the company's auditors.

PRESENTATION

QleanAir invites you to a webcast/teleconference on February 7, 2025 at 10 am. The company's CEO, Sebastian Lindström and CFO, Henrik Resmark, will present the company's quarterly report in English.

Link to watch the presentation online:

<https://qleanair.events.inderes.com/q4-report-2024/register>

For more information, please contact

Sebastian Lindström, CEO, on 070-308 94 51 or Henrik Resmark CFO, on 070-260 09 17.

Board of Directors of QleanAir AB

Solna, February 7, 2025

Bengt Engström, Chair

Fredrik Persson

Jan-Olof Backman

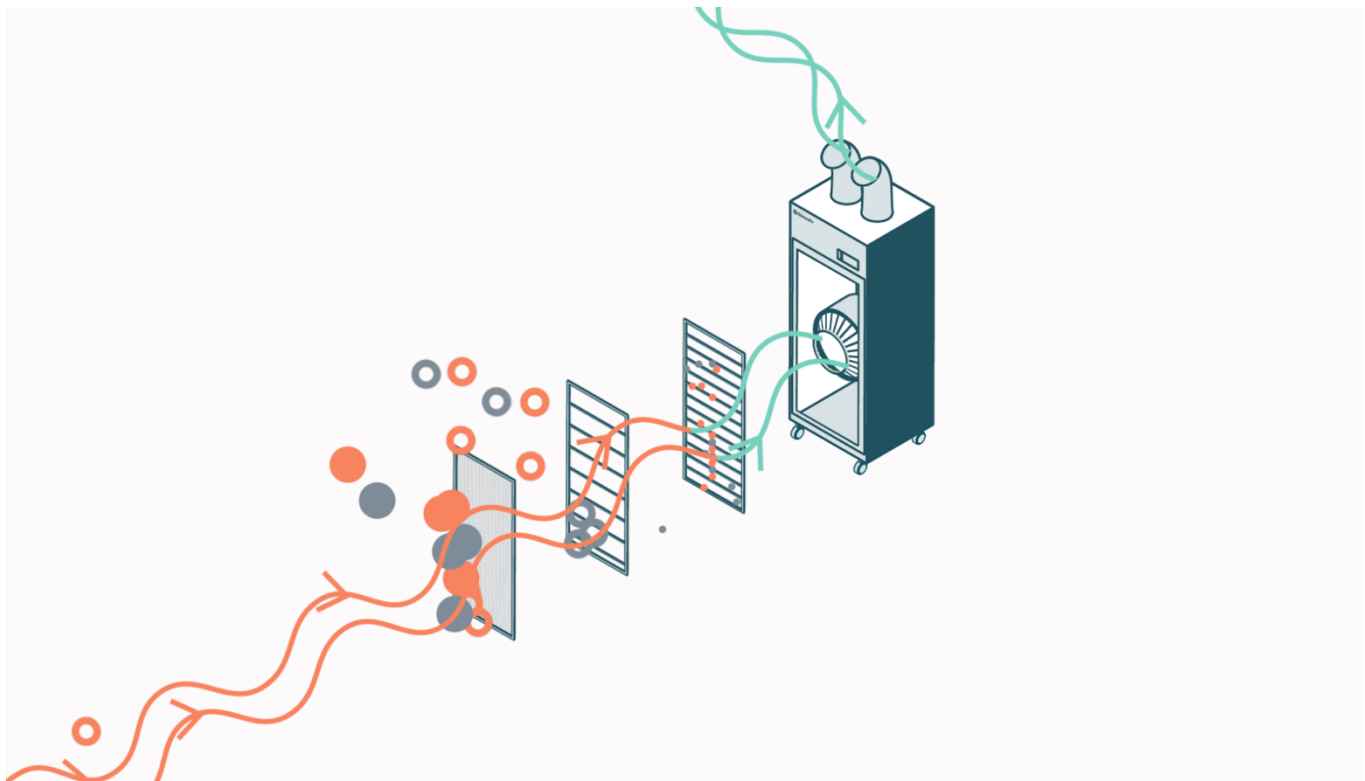
Dan Pitulia

Sara Uhlén

Sebastian Lindström, CEO

THE GROUP'S CONSOLIDATED BALANCE SHEET IN SUMMARY

TSEK	Oct-Dec 2024	Oct-Dec 2023	Full year 2024	Full year 2023
Net sales	103 642	123 751	450 339	503 518
Other income	0	0	36	0
Sales	103 557	123 751	450 376	503 518
Cost of goods sold	-35 405	-41 360	-157 155	-159 480
Gross profit	68 153	82 391	293 221	344 038
Other external costs	-32 343	-31 220	-123 271	-112 473
Personnel costs	-32 812	-33 363	-124 630	-134 095
Depreciation of tangible and intangible assets	-8 441	-8 181	-33 343	-33 403
Operating income	-5 443	9 627	11 976	64 067
Financial income	1 105	1 358	3 187	9 512
Financial expenses	-2 219	-4 852	-16 893	-17 879
Income before tax	-6 558	6 133	-1 730	55 700
Deferred tax	-2 579	-3 350	1 392	194
Tax on result for the period	4 593	2 617	-1 095	-12 528
Net result for the period	-4 544	5 401	-1 433	43 366
Profit/Loss attributable to:				
Shareholders parent company	-4 544	5 401	-1 433	43 366
Non-controlling interest	0	0	0	0
Net result for the period	-4 544	5 401	-1 433	43 366
Earnings per share basic, SEK	-0,31	0,36	-0,10	2,92
Earnings per share basic, after dilution, SEK	-0,31	0,36	-0,10	2,92
Net result for the period	-4 544	5 401	-1 433	43 366
Currency translation differences foreign subsidiaries	-1 428	-3 009	-3 226	-12 338
Total result for the period	-5 972	2 392	-4 659	31 028
Profit/loss attributable to:				
Shareholders parent company	-5 972	2 392	-4 659	31 028
Total net result for the period	-5 972	2 392	-4 659	31 028



QleanAir's products are developed using multi-stage mechanical filtration technology. Filter configurations can be customized to each customer's environment and specific challenges.

THE GROUP'S FINANCIAL POSITION IN SUMMARY

TSEK	2024-12-31	2023-12-31
ASSETS		
Capitalized development cost	13 727	13 214
Goodwill	343 704	343 704
Intangible fixed assets	357 431	356 917
Leasing	23 888	29 254
Tangible fixed assets	47 740	49 782
Tangible fixed assets	71 628	79 036
Deferred tax	1 143	69
Fixed assets	430 202	436 022
Inventories	47 365	60 482
Account receivables	39 671	40 417
Skattefordringar	7 794	0
Other receivables	9 812	9 689
Prepaid costs and accrued income	44 245	58 552
Cash and bank	52 043	56 885
Current assets	200 930	226 025
TOTAL ASSETS	631 132	662 047
SHAREHOLDERS' EQUITY AND LIABILITIES		
Share capital	7 430	7 430
Additional paid in capital	120 894	120 894
Translation differences	-21 475	-18 249
Balanced result	96 304	61 855
Result for the period	-1 433	43 366
Shareholders' Equity	201 720	215 295
Long term interest bearing liabilities	0	144 375
Deferred tax liability	2 928	3 245
Other liabilities	13 903	22 136
Long term liabilities	16 830	169 756
Short term interest bearing liabilities	216 193	72 612
Accounts payable	48 773	38 357
Tax liabilities	7 621	9 166
Other short term liabilities	7 231	20 083
Other liabilities	10 721	7 420
Accrued expenses and deferred income	122 043	129 358
Current liabilities	412 582	276 996
Liabilities	429 412	446 752
TOTAL EQUITY AND LIABILITIES	631 132	662 047

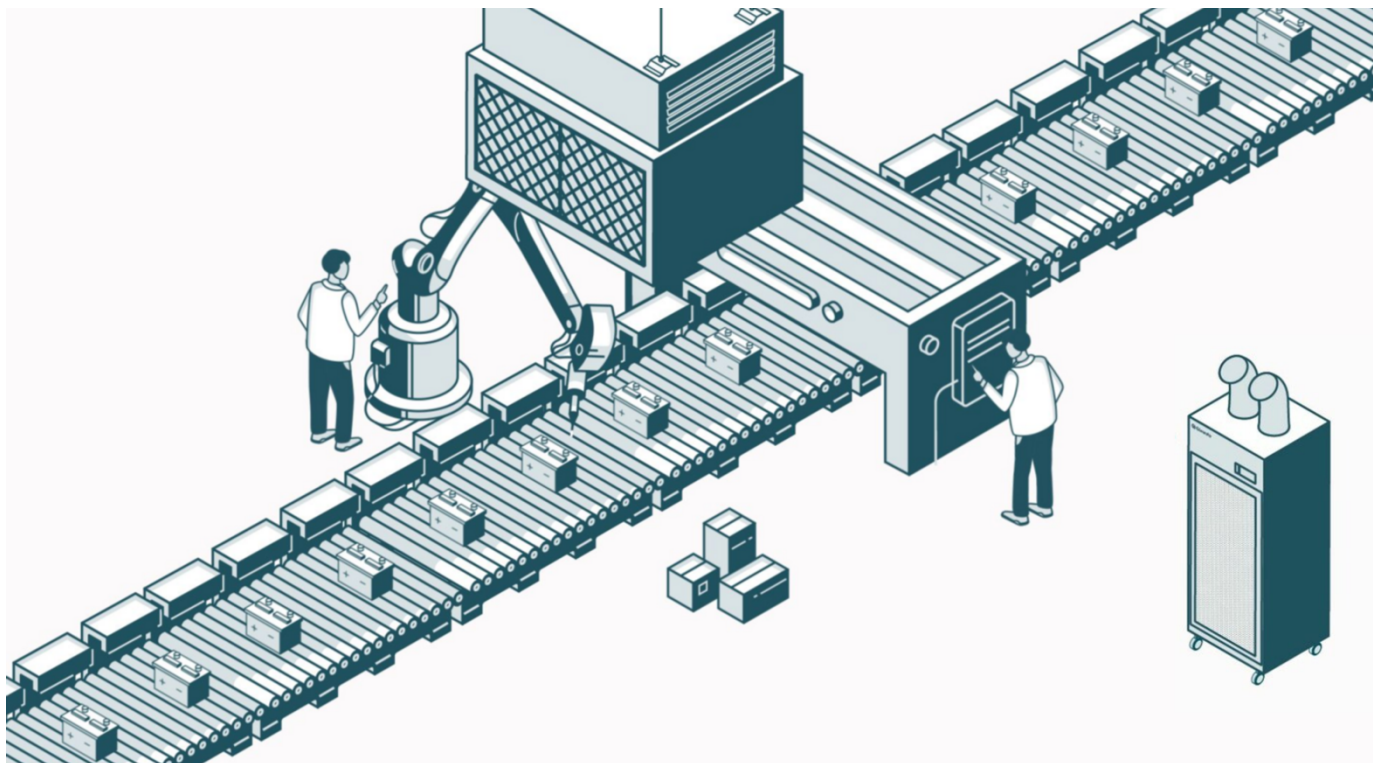
THE GROUP'S CHANGES IN SHAREHOLDERS' EQUITY IN SUMMARY

2024, TSEK	Share capital	Other paid in capital	Reserves	Balanced result	Total equity
Opening balance 2024-01-01	7 430	120 894	-18 249	105 221	215 296
Dividend				-8 916	-8 916
Net result for the period				-1 433	-1 433
Other result			-3 226		-3 226
Closing balance 2024-12-31	7 430	120 894	-21 475	94 872	201 720

2023, TSEK	Share capital	Other paid in capital	Reserves	Balanced result	Total equity
Opening balance 2023-01-01	7 430	120 603	-5 911	61 855	183 976
Warrants, net		291			291
Net result for the period				43 366	43 366
Other result			-12 338		-12 338
Closing balance 2023-12-31	7 430	120 894	-18 249	105 221	215 295

THE GROUP'S CASH-FLOW STATEMENT IN SUMMARY

TSEK	Oct-Dec 2024	Oct-Dec 2023	Full year 2024	Full year 2023
Operating activities				
Operating income	-5 443	9 627	11 976	64 067
Adjustment for non-cash items	9 603	10 864	42 611	40 625
Net finance effect	-1 607	-4 257	-14 755	-15 532
Tax paid	476	6 520	-10 351	-4 343
Total	3 029	22 754	29 481	84 818
Decrease (+)/Increase (-) inventories	1 549	1 658	4 291	-4 190
Decrease (+)/Increase (-) account receivables	-3 214	-5 976	66	-14 578
Decrease (+)/Increase (-) current assets	21 280	7 128	16 154	9 319
Decrease (-)/Increase (+) account payables	9 008	1 685	8 037	3 921
Decrease (-)/Increase (+) current liabilities	-14 578	-12 822	-18 285	-16 641
Cash-flow from ongoing operations	17 074	14 426	39 744	62 650
Investing activities				
Investments in intangible assets	-2 830	-1 368	-5 620	-4 285
Investments in tangible assets	-2 371	-4 884	-18 207	-19 505
Cash flow from investing activities	-5 201	-6 252	-23 827	-23 790
Financing activities				
Increase in loan	500	0	25 376	0
Paid dividend	0	0	-8 916	0
Amortization of loan	-9 443	-6 528	-37 716	-46 527
Payment of warrants, net	0	-89	0	283
Cash flow from financing activities	-8 942	-6 617	-21 255	-46 244
Cash flow for the period	2 930	1 558	-5 338	-7 385
Opening cash balance	48 818	56 808	56 885	66 956
Exchange rate differences on financial items	295	-1 481	496	-2 686
Closing cash balance	52 043	56 885	52 043	56 885



QleanAir offers a wide range of air cleaning solutions that can be adapted to different industrial environments such as manufacturing, warehousing and logistics, food and beverage production, etc. The units can be mounted on the ceiling or placed on the floor depending on specific needs.

THE PARENT COMPANY'S INCOME STATEMENT IN SUMMARY

TSEK	Oct-Dec 2024	Oct-Dec 2023	Full year 2024	Full year 2023
Net sales	2 550	2 550	10 200	10 200
Other external costs	-1 618	-585	-7 390	-7 575
Personnel costs	-3 473	-2 450	-11 210	-11 583
Depreciation on intangible assets	-2 063	-2 063	-8 254	-8 254
Operating profit	-4 604	-2 549	-16 654	-17 211
Interest costs and similar profit/loss items	-16 384	-20 469	-25 611	-30 224
Result after financial items	-20 988	-23 017	-42 265	-47 435
Group contribution	18 635	75 000	18 635	75 000
Tax on result for the period	-4 796	-13 500	-1 637	-9 745
Net result for the period	-7 149	38 483	-25 267	17 820

THE PARENT COMPANY'S BALANCE SHEET IN SUMMARY

TSEK	2024-12-31	2023-12-31
<i>Intangible assets</i>		
Goodwill	17 195	25 448
<i>Financial assets</i>		
Shares in Group companies	429 000	429 000
Total fixed assets	446 195	454 448
Current tax receivables	40	0
Prepaid expenses and accrued income	168	1 566
Cash and bank	1 731	2 923
Total current assets	1 939	4 488
Total assets	448 134	458 937
Shareholders' equity	7 430	7 430
Premium reserve	63 983	55 079
Profit/loss for the period	-25 267	17 820
Total equity	46 146	80 329
Long term interest bearing liabilities	0	144 375
Total long term liabilities	0	144 375
Short term interest bearing liabilities	144 375	27 500
Accounts payable	572	699
Liabilities to Group companies	243 984	191 511
Tax liabilities	7 621	8 026
Other current liabilities	222	168
Accrued expenses and prepaid income	5 214	6 329
Total current liabilities	401 988	234 233
Total equity and liabilities	448 134	458 937

ACCOUNTING PRINCIPLES

QleanAir applies International Financial Reporting Standards (IFRS) as adopted by the EU. This interim report has been prepared in accordance with IAS 34 Interim Financial Reporting and the Swedish Annual Accounts Act.

The parent company's interim report has been prepared in accordance with the Swedish Annual Accounts Act and RFR2 Accounting for legal entities, issued by the Swedish Financial Reporting Board.

The accounting policies applied correspond to those of the previous financial year, as described in the 2023 Annual Report.

New or revised IFRS and interpretative statements from IFRIC with effect from January 1, 2024, have not had a material impact on the Group's financial statements.

Segment

QleanAir has a segment that reflects the Group's operations, financial governance and management structure.

Financial instruments and currency exposure

The majority of the Group's transactions are denominated in Euro, Japanese Yen and US dollars. Exposure to changes in foreign exchange rates is related to group sales and purchases from other countries.

Basis of valuations applied in preparing financial statements

Assets and liabilities are recognized at historical cost with the exception of currency derivatives, which are measured at fair value.

Assessments and estimates in financial statements

Preparation of the financial statements in compliance with IFRS requires the company's management to make assessments, estimates and assumptions that affect the application of the accounting policies and the carrying amounts of assets, liabilities, income and expenses. Actual outcomes may deviate from such estimates and assessments. Assumptions are reviewed on a regular basis. Changes to estimates are recognized in the period when the change is made if the change affects only that period, or in the period when the change is made and future periods if the change affects both the current period and future periods.

Impairment testing of goodwill and shares in subsidiaries

To assess the need for impairment, management calculates the recoverable amount of each cash-generating unit, based on expected future cash flows, and uses an appropriate interest rate to discount the cash flows. Uncertainties lie in the assumptions about future operating income and the determination of an appropriate discount rate.

Adjustments, rounded

Some of the financial information provided in this report has been rounded, which may affect totals in tables.

NOTES

Distribution of revenue

QleanAir's geographic markets are EMEA, which includes Germany, Austria, Switzerland, the Netherlands, Belgium, France, Poland and the Nordic countries, along with the Middle East, APAC with Japan and the Americas with the US. QleanAir's solutions can be divided into three product categories; cabin solutions, stand-alone air cleaners and cleanrooms. Net revenue by geography and product category, as well as by revenue type, appears on pages 6–9.

Sales of goods and sales of goods to finance companies are recognized at a specific point in time. Regarding the sale of goods to finance companies, revenue is recognized in accordance with the rules in IFRS 16 for manufacturer lessors, which means that the profit or loss is recognized at the start date of the leasing agreement. Revenue is therefore recognized in accordance with the same principle as for sales of goods directly to customers to which IFRS 15 applies and is therefore recognized at a specific point in time. Rental of goods including services and other (recurring revenue) as well as sales and installation of cleanrooms are recognized on an ongoing basis.

Currency effect and organic growth

	Oct-Dec 2024	Oct-Dec 2023	Full year 2024	Full year 2023
Net sales, TSEK	103 642	123 751	450 339	503 518
Growth Net sales, %	-16,2%	3,1%	-10,6%	10,6%
Currency exchange variances, TSEK	452	-721	-14 727	10 471
Currency exchange variances, %	0,4%	-0,6%	-2,9%	2,3%
Organic growth Net sales, TSEK	-20 561	4 397	-38 452	37 874
Organic growth Net sales, %	-16,6%	3,7%	-7,6%	8,3%

Alternative key ratios

The company complies with ESMA (European Securities and Markets Authority) guidelines on alternative key ratios. Alternative key ratios refer to financial measures that cannot be directly read or derived from financial statements. These financial measures are intended to help management and investors analyze the Group's performance. Investors should consider these alternative key ratios as a complement to financial reporting prepared in accordance with IFRS. As not all companies calculate financial ratios in the same way, these are not always comparable with ratios used by other companies.

As of the first quarter of 2024, QleanAir does not present order intake as an alternative performance measure. Order intake was previously defined as an alternative performance measure that showed order intake excluding extra services. It also excluded revenue from short-term leases that were automatically extended beyond the initial contract period. This key figure no longer fulfills the purpose of making it easier for investors to understand the company's revenue development, as the product mix has evolved. The product groups differ in terms of order to delivery, for example, there is often direct delivery of Cabin Solutions and Air Cleaners. Cleanroom delivery times vary from customer to customer.

Key ratios	Definition and purpose
Revenue	Revenue, including other operating revenue. The ratio shows the company's total revenue.
Gross profit	Revenue less cost of sold goods. Goods for resale include cost of goods sold, consumables and direct sales expenses.
Gross margin	Gross profit as percentage of revenue.
EBITDA	Earnings before depreciation and write-downs. The ratio is used to show the company's profitability before depreciations and write-downs.
EBITDA margin	Operating income before depreciation and write-downs as a percentage of revenue. This ratio is used to measure operating profitability before depreciation and write-downs.
Operating result (EBIT)	Profit before financial items and tax. The measure shows the operational profitability of the company.
EBIT margin	Operating income as a percentage of revenue. The measure is used to measure operating profitability after depreciation and write-downs.
Operating profit (EBIT), adjusted	Profit before financial items and tax, adjusted for one-off items. The measure shows the operational profitability of the company.
EBIT margin, adjusted	Operating profit, adjusted for one-off items, as a percentage of revenue. The measure is used to measure operating profitability after depreciation and write-downs.
Operating cash flow	EBITDA and adjustment for cash flow from changes in working capital. Operating cash-flow is stated to track the cash flow generated by operating activities.

Working capital	Current assets excluding cash and cash equivalents minus current liabilities (non-interest-bearing).
Average capital employed	Average equity and interest-bearing liabilities for the period. This ratio is used to analyze how much capital is employed in the business during the period.
Net interest-bearing debt	Interest-bearing short- and long-term liabilities minus cash and cash equivalents. Does not include IFRS 16 items. The ratio shows the financial position of the company.
Equity/asset ratio	Equity as a percentage of the company's total assets. The ratio is used to assess the financial stability of the company.
Net debt/equity ratio	Interest-bearing liabilities minus cash and cash equivalents divided by equity. Does not include IFRS 16 items. Net debt/equity ratio is stated because the Company believes that the ratio contributes to investors' understanding of the company's financial position.
Return on average capital employed	Adjusted EBIT rolling twelve months as a percentage of average capital employed. This ratio has been included to help investors understand the company's profitability relative to the capital employed in the business during the year.
Recurring revenue	Recurring revenue is defined as revenue from rental of goods incl. services and other.

Quarterly information

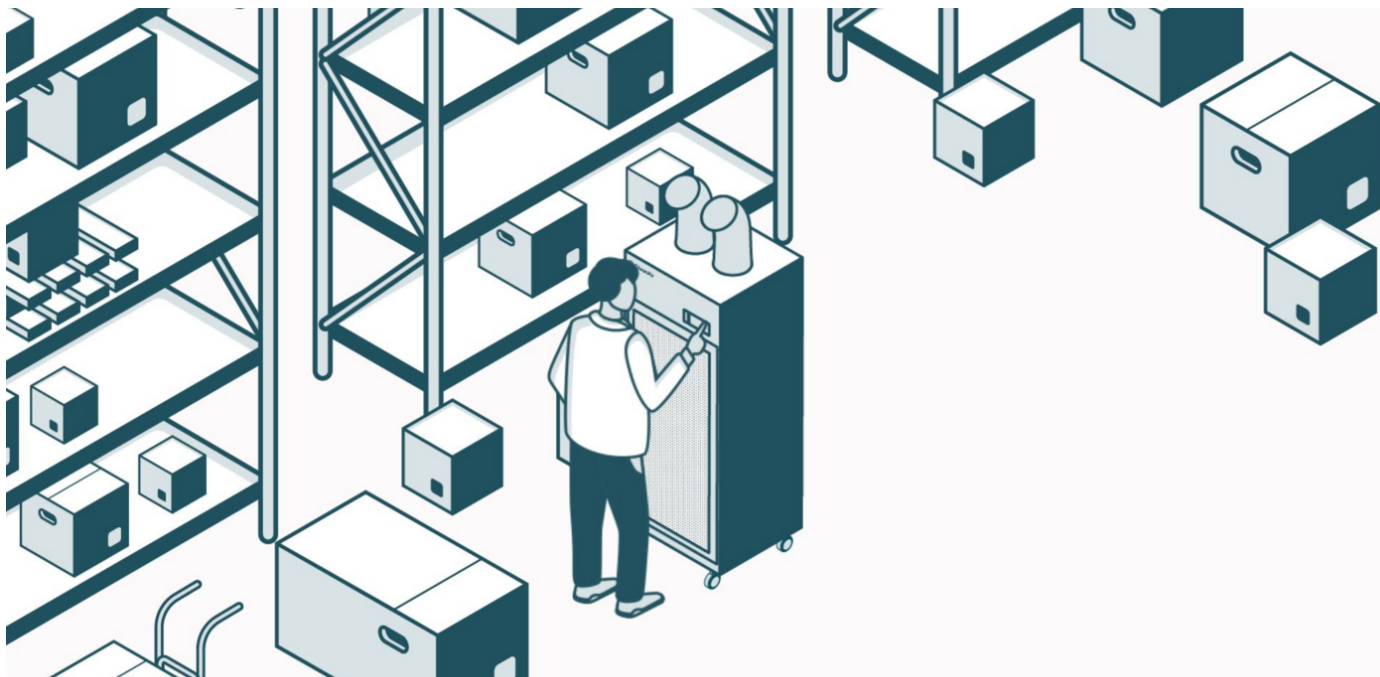
	Oct-Dec 2024	July-Sept 2024	April-June 2024	Jan-March 2024	Oct-Dec 2023	July-Sept 2023	April-June 2023	Jan-March 2023
Sales, TSEK	103 842	112 844	114 725	119 127	123 751	123 855	134 864	121 048
Installed units	12 269	12 249	12 357	12 739	12 696	12 538	12 401	12 148
Recurring revenues, TSEK	77 019	72 753	74 092	75 178	78 545	75 770	77 503	74 476
Gross profit, TSEK	68 153	70 443	72 504	82 121	82 391	82 959	92 310	86 377
Gross-margin, %	65,8%	62,4%	63,2%	68,9%	66,6%	67,0%	68,4%	71,4%
EBITDA, TSEK	2 997	12 665	9 802	19 856	17 808	25 153	29 720	24 790
EBITDA-margin, %	2,9%	11,2%	8,5%	16,7%	14,4%	20,3%	22,0%	20,5%
EBIT, TSEK	-5 443	4 192	1 622	11 605	9 627	16 765	21 080	16 595
EBIT-margin, %	-5,3%	3,7%	1,4%	9,7%	7,8%	13,5%	15,6%	13,7%
Operating cash-flow, TSEK	17 074	3 431	19 071	169	14 426	18 288	18 900	11 036
Working capital, TSEK	-36 781	-25 500	-30 642	-16 393	-27 824	-31 880	-31 044	-31 643
Average Capital Employed, TSEK	423 920	427 416	432 186	435 876	432 911	440 762	441 916	435 507
Net debt, excl. IFRS16, TSEK	164 150	173 417	169 759	166 200	160 103	163 747	175 380	184 008
Equity/Asset ratio, %	32,0%	32,1%	31,9%	33,4%	32,5%	31,4%	28,9%	28,9%
Net debt/Equity ratio, %	0,8	0,8	0,8	0,8	0,7	0,8	0,9	1,0
Adjusted return on Capital employed (ROCE), %	2,8%	6,3%	9,2%	13,6%	14,8%	8,3%	8,5%	6,3%

Key figures per share

Shareholders' equity per share, SEK	13,58	13,98	13,81	14,85	14,49	14,33	13,84	12,96
Operating cash-flow per share, SEK	1,15	0,23	1,28	0,01	0,97	1,23	1,27	0,74
Earnings per share, SEK	-0,31	-0,28	-0,04	0,53	0,36	0,70	1,18	0,68
Earnings per share after full dilution, SEK	-0,31	-0,28	-0,04	0,53	0,36	0,70	1,18	0,68
QleanAir-share, last day in each quarter	16,2	23,6	34,0	33,6	32,8	34,5	24,1	19,8

Adjusted key figures

Gross profit, TSEK, <i>adjusted</i>								
Gross margin, %, <i>adjusted</i>								
EBIT, TSEK, <i>adjusted</i>	-3 043	11 292						19 195
EBIT-margin, %, <i>adjusted</i>	-2,9%	10,0%						15,9%



We offer our products with a service agreement, including installation, ongoing service and filter changes, which allows us to ensure a constant airflow over time.

ABOUT QLEANAIR

QleanAir is a premium provider in the market for air cleaning in industrial, professional and public indoor environments. The company's business model is based on rental contracts for modular solutions with a full-service offer. QleanAir's solutions are developed from filter technology that captures, filters and recirculates indoor air. QleanAir's corporate office is in Solna, Sweden.

BUSINESS IDEA

QleanAir offers modular indoor air cleaning solutions to protect people, products and processes.

VISION

QleanAir aims to be a world-leading provider of standalone solutions for air cleaning in indoor environments within the product categories the company chooses to operate in.

MISSION

QleanAir seeks to create healthy indoor environments that help protect and enhance the productivity of people, products and processes.

VALUES

For health and safety with quality and trust.

FINANCIAL GOALS

Growth

QleanAir's goal is to achieve an average annual organic revenue growth of approximately 10% (7-13%) in the medium term.

Profitability

QleanAir's objective is to achieve an EBIT margin of 15-20% in the medium term.

Dividend policy

QleanAir's objective is to distribute between 30-50% of profits for the year. The dividend proposal shall consider QleanAir's long-term development potential.

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