

First quarter 2026



David Pagels, CEO



Joakim Wahlquist, CFO



Cavotec – a leading global engineering company

Founded in Sweden 50 years ago

We empower customers by delivering innovative engineered solutions that enhance safety, reliability, and performance

Enables decarbonisation of ports, mines and other industrial applications

Successful relocation of our HQs from Switzerland back to Sweden in 2025

Present across the globe with over 700 employees



An attractive offering in electrification and automation

Ports & Maritime

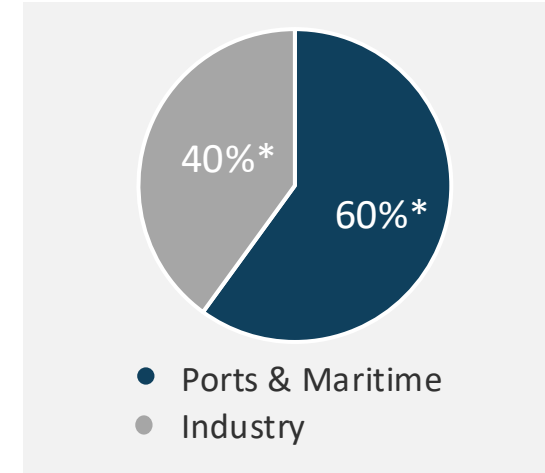


Automated mooring, shore power, crane electrification, and connection and charging systems

Industry



Motorised cable and hose reels, radio remote controls, power connectors, spring driven cables and hose reels



* Approx. long-term share

Services

Large installed base that drives service opportunities
Systems integration, commissioning and training, maintenance, spare parts, inspections, refurbishment, 24/7 service agreements



Strong business drivers

Megatrends



Markets driven by the electrification of society, need to reduce noise, and increased productivity from automation

Regulations



Our customers are facing increasing regulations from authorities to reduce emissions and noise

Leading technology and market position



We have leading technology and positions in prioritised market segments

Long-term customer relations



Long lasting win-win-win customer relationships

Large installed base



Large installed base provides an untapped potential for our services offering

Well positioned in large industries with stable underlying growth

Share of revenue



Good annual CAPEX growth

in the industries we are active in, although there currently is geopolitical uncertainty which impact customers' decisions

Plus further growth for Cavotec's markets

from CAPEX trends – main ones being:



Electrification

- Shore power adoption
- Port crane electrification
- Electrification of mining equipment



Automation and connected tech

- Automation of mining, construction, and general industry equipment
- Automation of mooring and berthing

Cavotec's strategic areas



Keep and achieve leading position in **Ports & Maritime** for our core products

- Innovate existing products and develop new products to complete our portfolio
- Focused product growth strategies



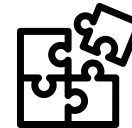
Grow in **Industry** with a more proactive approach and innovations co-developed with our customers

- Strengthen strategic partnerships
- Focused product growth strategies



Realise full **Services** potential from installed base

- Large installed base of Cavotec assets in the field that we service



Platform for **acquisitions**

- To enhance our market position, operational capabilities, and innovation

Ports & Maritime – recent key business wins

- Order signed for the supply of MoorMaster automated vacuum mooring systems for a special application in North America
 - One of Ports & Maritimes largest orders so far valued at approximately EUR 13 m
- Order signed for shore power systems to be deployed across several ports in southern Italy, valued at approximately EUR 3 m



Industry – recent key business wins

- Order with Australian Civmec for the supply of a motorised cable reels and hose reels
- Order signed with a leading engineering company in India for the supply of motorised cable and hose reels
 - The order demonstrates our ability to deliver reliable and high-performance solutions for demanding industrial applications

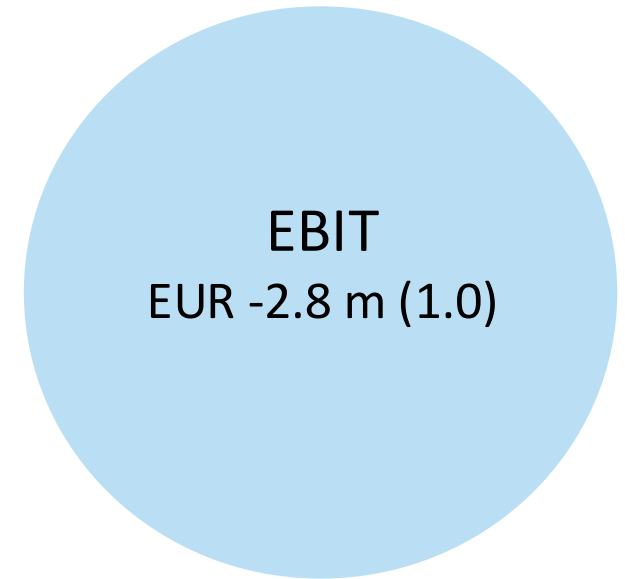
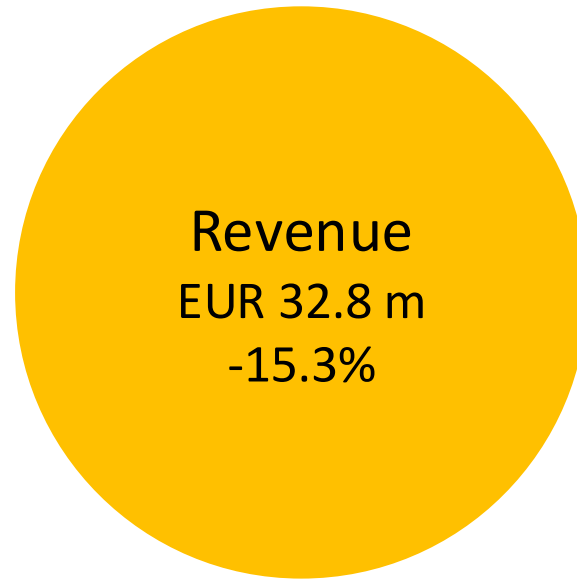


Cable and hose reel



Motorised cable reel

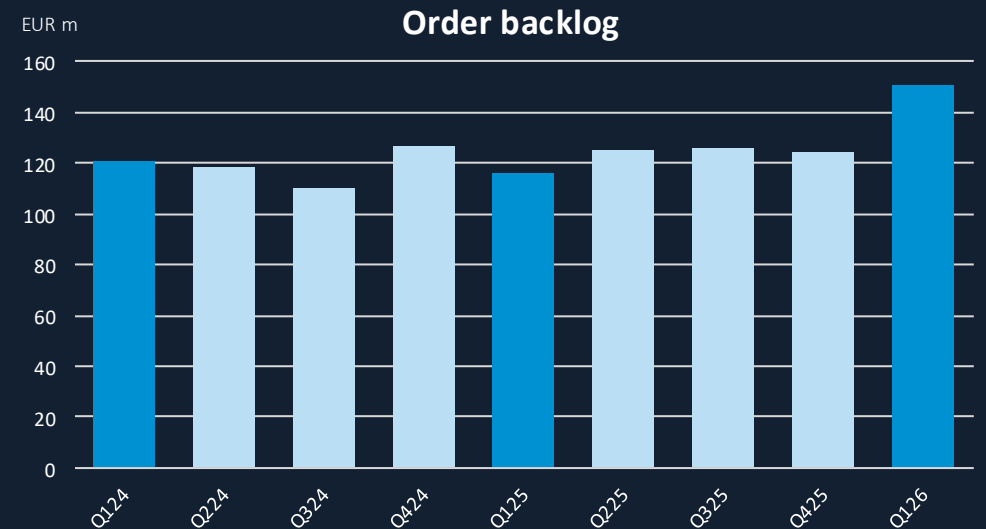
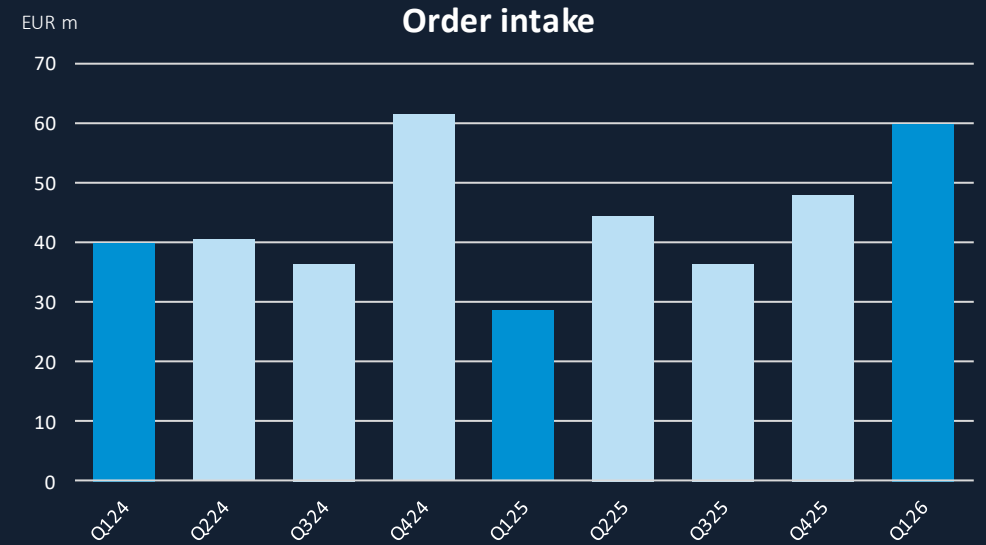
Q1 2026 – Strong order intake



Cost-saving measures to reduce costs by approximately EUR 3 million

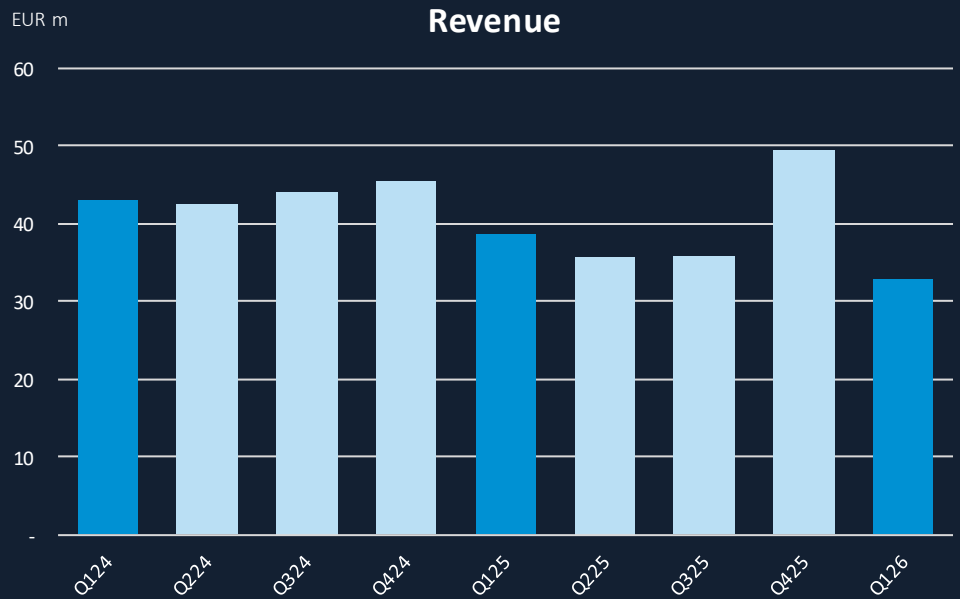
Strong order intake and order backlog growth

- Order intake increased 109%, EUR 59.7 m (28.6)
 - Ports & Maritime signed one of its largest contracts ever for delivery of MoorMaster
 - Good order intake in Industry
- Order backlog increased 30%, EUR 151.1 m (116.3)
 - Order backlog increased 21.7% from Q425

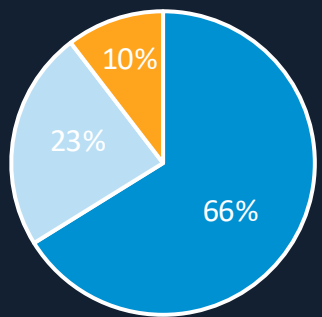


Revenue development reflecting weak market in 2025

- Revenue -15.3%, EUR 32.8 m (38.7)
 - Weaker order intake in Ports & Maritime in 2025 impacted revenue
 - Slight decrease in Industry
 - Currency effects -2.4%



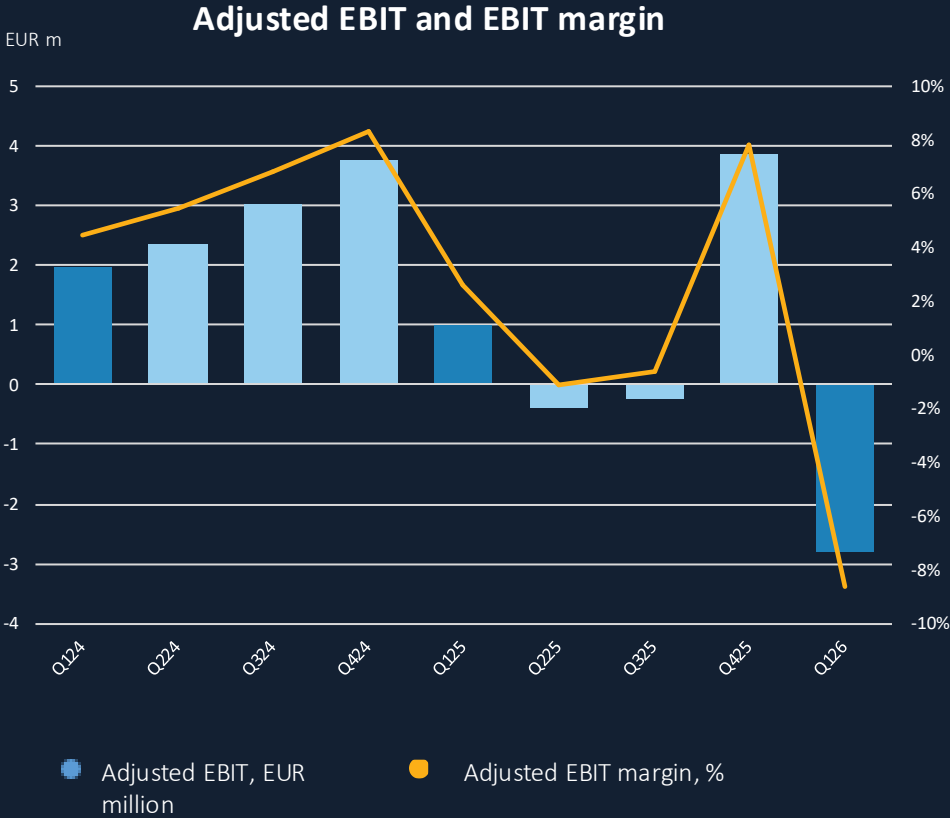
Revenue geographical split Q1 2026



EMEA Asia Pacific Americas

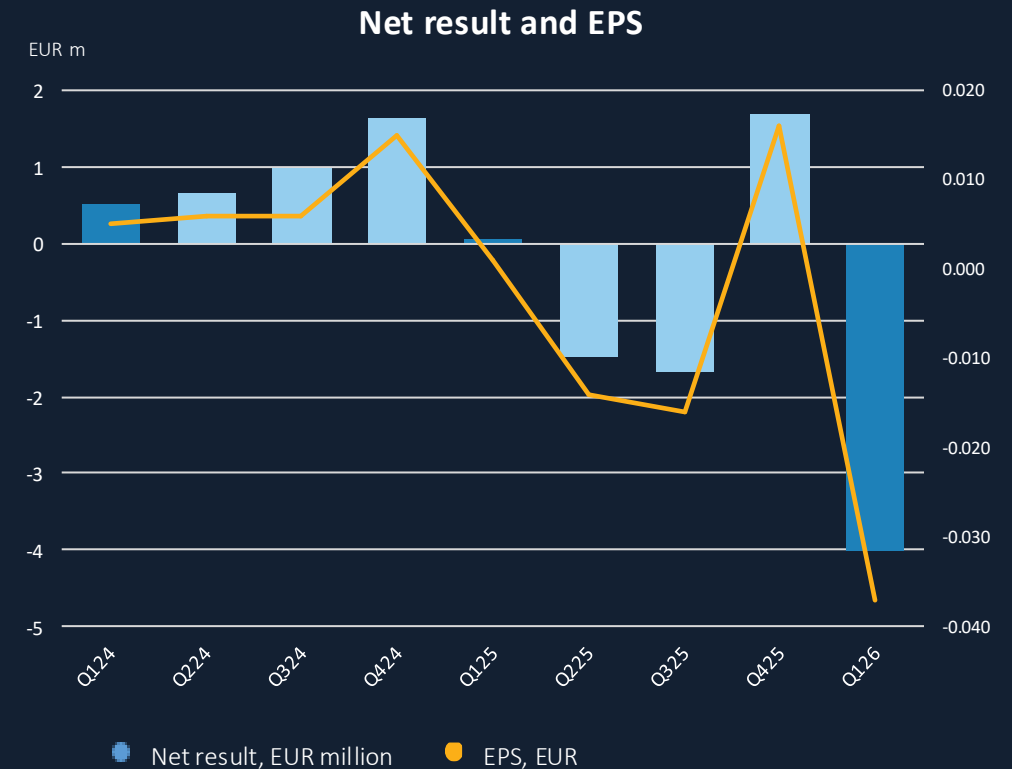
EBIT impacted by lower volumes in Ports & Maritime

- EBIT EUR -2.8 m (0.8)
- EBIT margin -8.6% (1.9)
- Ports & Maritime contributed negatively and Industry had a positive impact



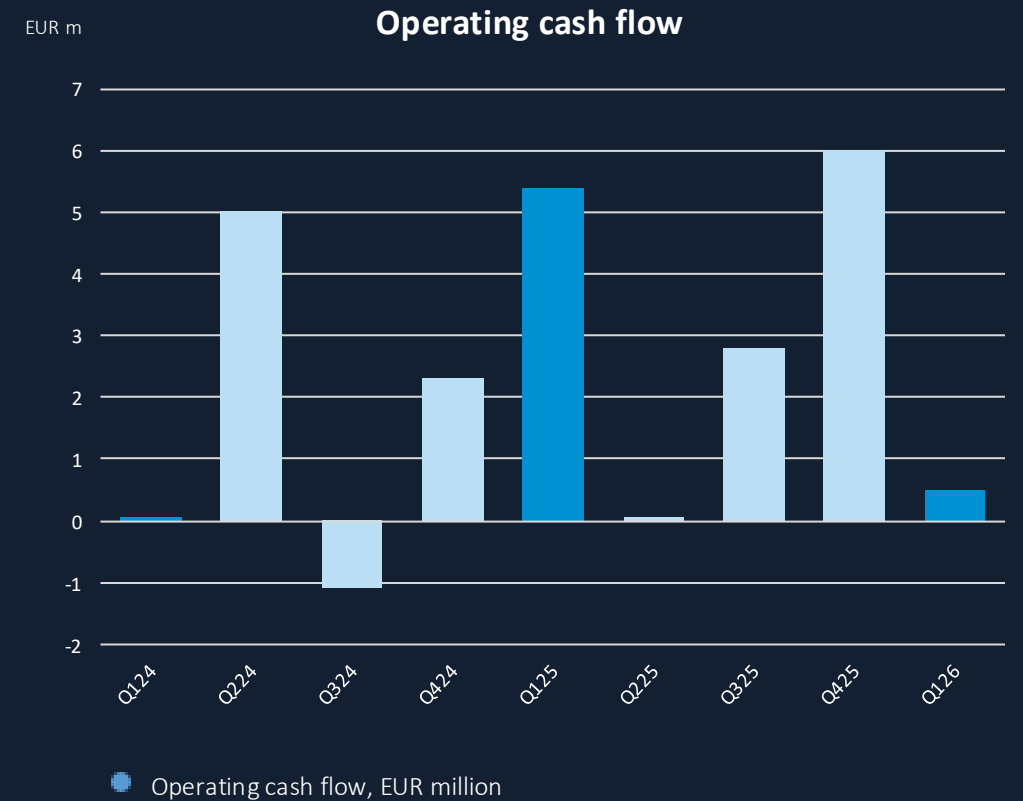
Cost saving measures totalling EUR 3 m initiated

- Net result decreased to EUR -4.0 m (0.0)
- Earnings per share, basic and diluted, EUR -0.037 (0.001)
- Cost-saving measures to reduce costs by about EUR 3 m with some effect in second half of 2026 and full effect early 2027
- The measures include, among other things, optimisation of the organisational structure and efficiency improvements in IT and administrative systems
- The cost of the measures totalling EUR 3 million will be taken on an ongoing basis in 2026 and reported as items affecting comparability starting Q226



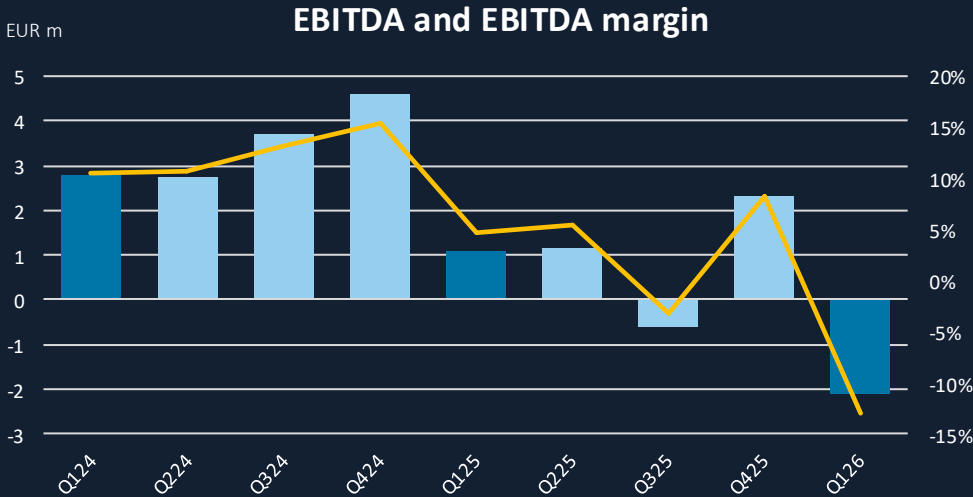
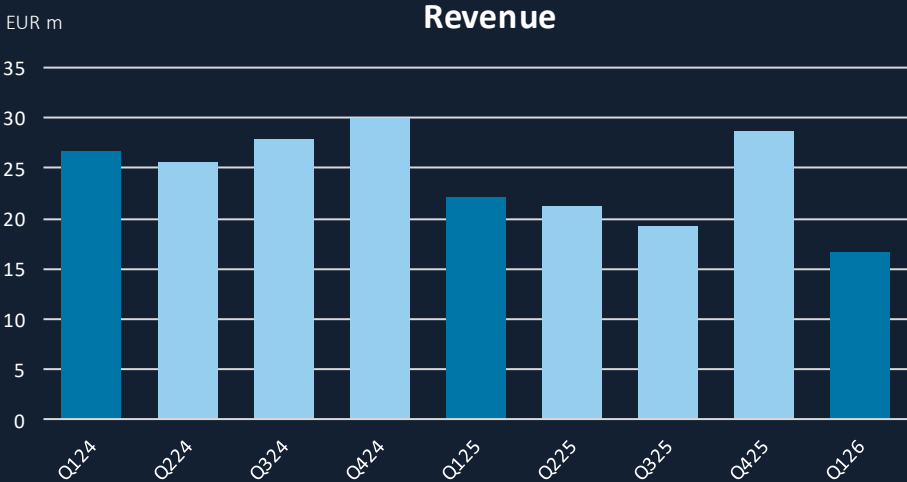
Continued strong focus on operating cash flow

- Operating cash flow EUR 0.5 m (5.4)
 - Impacted by lower revenue and profitability
 - Continued strong focus in the organisation
- Net debt amounted to EUR -8.8 m, unchanged compared to Q425
- Leverage ratio 1.58x compared to 0.96x Q425



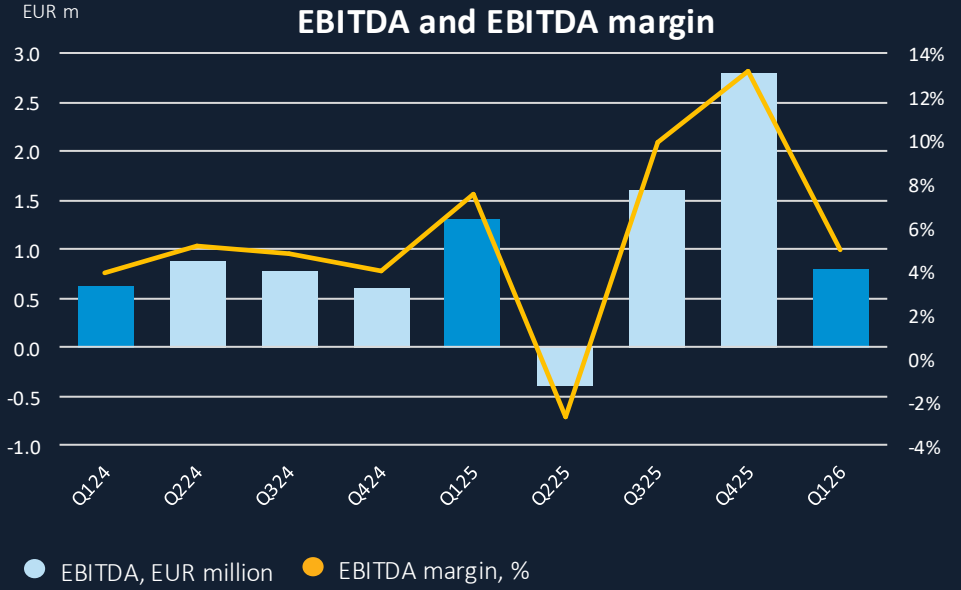
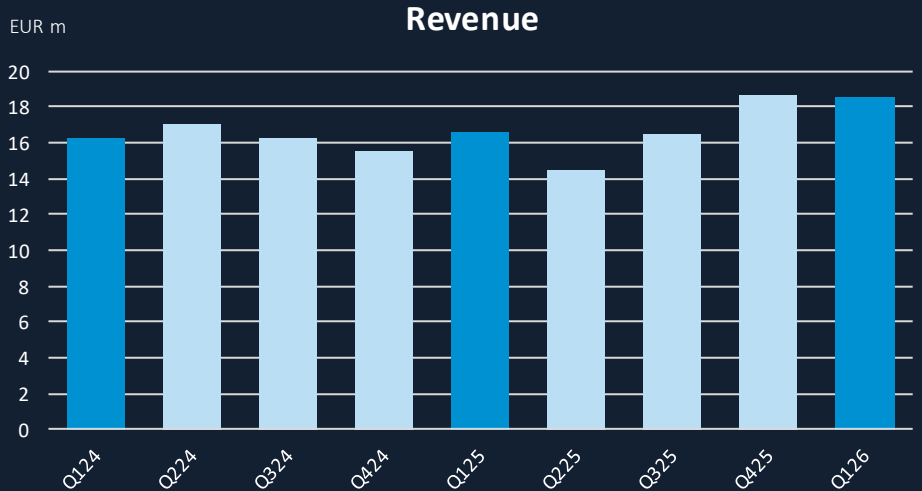
Ports & Maritime – strong order intake

- Order intake increased 243.3%, EUR 41.2 m (12.0)
- Order backlog increased 39.6%, EUR 128.6 m (92.2)
- Revenue -25.7%, EUR 16.5 m (22.1)
 - Currency impact of -3.1%
- EBITDA EUR -2.1 m (1.0)
- EBITDA margin -12.9% (4.7%)



Industry – stable revenue development

- Order intake increased 11.7%, EUR 18.5 m (16.6)
- Order backlog -6.8%, EUR 22.5 m (24.1)
- Revenue EUR 16.3 m (16.6)
 - Currency did not impact revenue
- EBITDA EUR 0.8 m (1.3)
- EBITDA margin 5.0% (7.5%)



Good underlying markets and measures to shape a stronger Cavotec

Order intake strong in both divisions

Ports & Maritime signed one of its largest contracts ever worth about EUR 13 million

Revenue and profitability decreased due to the weak market in 2025

Our underlying market are good, driven by megatrends like electrification, automation and regulations

Customers affected by the continued uncertain global situation

Cost-saving measures to shape a stronger Cavotec



Crane electrification and motorized reels



MoorMaster automated mooring



Shore power system

Q&A

Second quarter report 24 July