

Q-linea signs distribution partnership for Poland

Q-linea AB (publ) (OMX: QLINEA) today announces that the company has signed a non-exclusive distribution agreement for Poland with Integra Diagnostic Sp. z.o.o.

In alignment with Q-linea's commercialisation strategy and to make ASTar commercially available to more customers in Europe, the company has signed a non-exclusive distribution agreement for Poland with Integra Diagnostic Sp. z.o.o.. The ambition is to continue partnering with strong distributors in other areas during the year.

"We have known Integra's management team for many years, and they have always expressed an interest in distributing ASTar. There are larger public tenders coming up and we are excited to partner with Integra Diagnostic to leverage these. The partnership is also an important step to demonstrate that we are following our commercialisation strategy and that the interest to distribute ASTar is large. Our goal is that this will translate into sales during the year, but primarily it will have an impact on 2024 sales due to long sales cycles," said Jonas Jarvius, CEO of Q-linea.

About ASTar Instruments and ASTar BC G-Kit

ASTar Instrument and ASTar BC G-Kit already deliver the broadest answer regarding the combination of the number of antibiotics and the number of double dilution steps of each antibiotic, in a single analysis for gram-negative bacteria. The test enables the analysis of gram-negative bacteria, including difficult-to-grow so-called fastidious bacteria, which satisfies the need for rapid and comprehensive results to support optimal treatment decisions.

ASTar Instrument and ASTar BC G- Kit are CE-marked but not FDA 510(k)-cleared and not available for sale in the United States.

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About Q-linea

Q-linea is an innovative infection diagnostics company that primarily develops instruments and disposables for rapid and reliable infection diagnostics. Our vision is to help save lives by ensuring antibiotics continue to be an effective treatment for future generations. Q-linea develops and delivers preferred solutions for healthcare providers, enabling them to accurately diagnose and treat infectious disease in the shortest possible time. The company's lead product ASTar® is a fully automated instrument for antibiotic susceptibility testing (AST), giving a susceptibility profile within six hours directly from a positive blood culture. For more information, please visit www.qlinea.com.

Attachments

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