

May 17, 2022: The Board of Directors and Chief Executive Officer of Modelon AB (publ), listed on Nasdaq First North Growth Market, present the following report for the period January - March 2022.

Q1 Highlights

- ARR increased to MSEK 39.4 (30.6), an annual growth of 29%.
- Net revenue amounted to MSEK 17.8¹ (20.6), of which software revenues were MSEK 11.6 (8.8)
- EBIT amounted to MSEK -12.7 (-6.7), including development costs of MSEK 13.5² (11.0).
- Net result amounted to MSEK -12.8 (-6.6).
- Earnings per share amounted to SEK -1.16 (-0.87) before dilution.
- Financial result for the period reflects the ongoing investment phase for accelerated growth.



Summary Financials

MSEK	Q1, Jan - Mar			Q1 - Q4
	2022	2021	Change	2021
Annual recurring revenue, ARR	39.4	30.6	29%	38.7
Net revenues	17.8	20.6	-13%	68.9
Software revenues	11.6	8.8	32%	36.4
- whereof recurring revenue	9.9	7.3	35%	33.0
Service revenues ¹	6.2	11.8	-47%	32.4
Other operating income	0.3	2.7		2.9
EBIT	-12.7	-6.7	-	-39.4
EBIT margin	-71.5%	-32.5%		-57.3%
Net result after tax	-12.8	-6.6	-	-28.5
Earnings per share (SEK) before dilution	-1.16	-0.87		-2.59
Cash balance	157.6	55.3	185%	169.4

1. The comparison numbers for 2021 include co-development activities related to a U.S. enterprise customer amounting to MSEK 6.5, see Revenues section on page 3.

2. Development costs are taken as operating expenses and not capitalized, see page 3 and definition on page 10.

Significant events during the period

- No significant events.

Significant events after the period

- Annual general meeting to be held on May 18 via postal voting procedure.

Investor presentation

Modelon will hold a presentation of the Q1 interim report at 10am CET on May 17, 2022. CEO Magnus Gäfvert and CFO Jonas Eborn will present the Q1 earnings in an audiocast.

 [Link to audiocast](#)

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Comments from the CEO

ARR growth continues

Annual recurring revenue in the first quarter of 2022 grew 29% compared to Q1 2021. With the Q1 ARR of MSEK 39.4, we remain on track towards the ARR target of MSEK 100 in 2024.

Software revenue in Q1 increased 32% compared to Q1 2021. The share of software revenue has increased from 43% to 65% in the first quarter compared to Q1 2021 and illustrates the strategic shift towards product license revenues from the 2020 introduction of Modelon Impact.

We are pleased to see that our new account wins for Modelon Impact have a global spread, with increasing activity in Asia following our investment in sales capacity there. North America continues to be the strongest region in terms of new business. In line with our land-and-expand sales strategy, new accounts generated a majority of the sales growth during the quarter, with increasing upsell on existing accounts as well as migration of long-term customers from our legacy multi-platform products to Modelon Impact.

Notable new customer wins during the first quarter include:

- Global leader in engineering and R&D services
- Global building technologies provider
- Chinese IoT leader
- German national research center
- Hydrogen research institute in Brazil
- Global industrial machinery and automation leader
- Korean smart factory specialist
- Austrian engineering simulation services company
- Global fuel cell stack developer.

These customers are market and technology pioneers that choose Modelon Impact to drive innovation and transformation in areas such as hydrogen-based green energy and industrial internet-of-things. For example, 1W1 GmbH is a German innovator of methanol fuel cell systems and a recent Modelon customer that represents well the intense, growing activity in hydrogen and fuel cell technologies. 1W1's CTO recently provided a testimonial about Modelon's value as a simulation solution provider: "Modelon beat out the other solutions we have evaluated because of the range of component libraries supplied in Modelon Impact and Modelon's dedication to its customers."



Pipeline development was robust during Q1, with activity in all regions (Europe, North America and Asia) and industries (Automotive, Energy, Aerospace, Industrial Equipment), with North America and Energy continuing to stand out as the strongest opportunities. During the quarter we participated in industry events such as the AHR Expo in Las Vegas on HVAC and Refrigeration, which resulted in several high-quality leads. We see clear benefits in our pipeline development from the return to face-to-face industry events and customer visits.

We are pleased to have 12 committed customer keynotes and presentations for our upcoming Modelon Innovate international user conference in Stockholm in October. At the conference, we look forward to further testimonials on industrial use-cases and success stories from using our simulation solutions from renowned industry leaders such as NASA Jet Propulsion Laboratory, Volvo Autonomous Solutions, Heliogen, MAN Energy Solutions, and more.

Investing in product development and commercial progress

Our growth investments in product and commercial activities are, since the third quarter 2021, fully self-funded with all product development costs expensed. In the period from 2018 through the first half of 2021, the early development of Modelon Impact was co-funded in partnership with a U.S. enterprise customer, with the customer funding recognized as services revenue. The planned strategic shift to self-funding is reflected in a 48% increase in development costs in the trailing twelve-month period, while the Q1 2022 increase of 23% reflects the gradual end of this transition period. After Q2 2022, investors will more clearly be able to compare revenues and development costs on a like-for-like basis.

Modelon Impact development

Modelon Impact 2022.1 was successfully released on February 21, as previously reported. Market response to our unique cloud native solution and vision remains positive, with a growing following among potential customers. Current development is focused on further strengthening the cloud capabilities and scalability. Our industry experts are also evolving the workflow and library content in key application areas, such as hydrogen-based energy systems.

We head into the remaining quarters of 2022 with an increasing pipeline of exciting opportunities and an ambitious roadmap for Modelon Impact's SaaS evolution. We are proud to be pioneering the system simulation market with our cloud native Modelon Impact platform and are encouraged by the praise and energy we receive from our valued customers – some of the world's most demanding and innovative companies. We remain confident in our 2024 target of MSEK 100 in annual recurring revenues.

A handwritten signature in black ink, appearing to read 'Magnus Gäfvert'.

Magnus Gäfvert, CEO

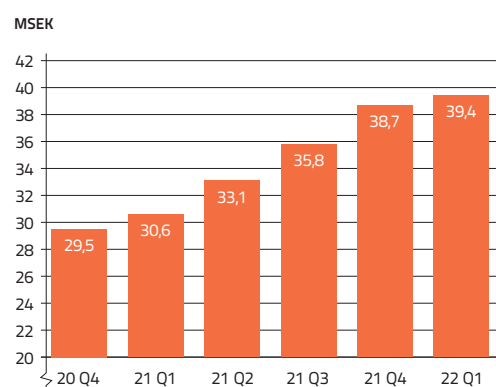
Financial development

Revenues

Annual recurring revenue

The total software annual recurring revenue at constant currency (ARR) amounted to MSEK 39.4 (30.6), an increase of 29% compared to Q1 2021 and an increase of 2% compared to MSEK 38.7 in Q4 2021. Modelon Impact is the principal growth driver. The total software ARR includes a quarter-to-quarter growth rate of annual recurring revenues for Modelon Impact of 14%. The total ARR before adjusting for currency effects amounted to MSEK 39.4 (29.3), the differences in exchange rate at the end of Q1 gave an FX adjustment of MSEK +1.3 for the comparison period.

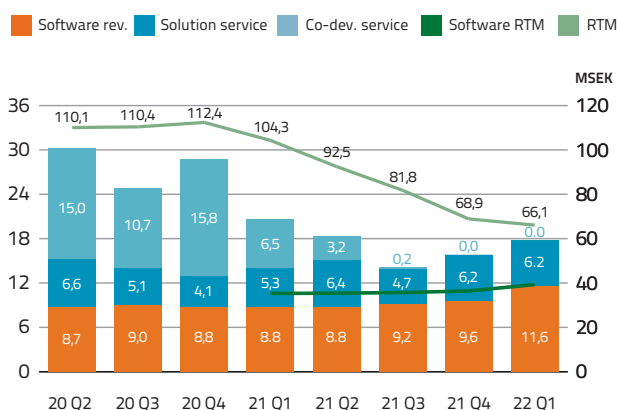
ARR



Software ARR has grown at a steady pace since the launch of Modelon Impact in July 2020, see quarterly development figures in the table on page 10. Total ARR numbers include revenue from Modelon Impact and from multi-platform library and deployment products.

First quarter 2022

Software revenues amounted to MSEK 11.6 (8.8), an increase of 32%. Total service revenues amounted to MSEK 6.2 (11.8). The comparison number for 2021 includes a co-development service project with a U.S. enterprise customer. The service revenues from this customer amounted to MSEK 0.0 (6.5). Net revenues amounted to MSEK 17.8 (20.6).



Revenue development shows the transition to Software and Solutions. Comparison numbers in 2020 and 2021 includes a co-development service project with a U.S. enterprise customer, reported separately. Note that revenues are not FX adjusted. During 2021 about 55% (70%) of the total revenue is in USD. Since the average USD rate 2021 was 8.6 (9.2) over the year, the -7% change in the USD exchange rate would impact the 2020 revenue by approximately MSEK -5.3.

Costs

First quarter 2022

Other external expenses amounted to MSEK 10.5 (10.1), mainly related to sales activities, consultancy fees and premises. Personnel costs amounted to MSEK 19.4 (17.8). Depreciation amounted to MSEK 0.2 (0.2) and other operating expenses were MSEK 0.7 (1.8).

Research and development costs

Modelon recognizes all research and development costs as operating expenses and does not capitalize any development costs. This approach is consistent with that of most SaaS companies, since product development expenses are a recurring cost that is matched to recurring revenues.

Development costs in the first quarter amounted to MSEK 13.5 (11.0), an increase of 23%. Development costs were MSEK 51.0 (34.4) for the trailing twelve-month (TTM) period from Q2 2021. The 48% increase in development costs for the TTM period is primarily due to the shift from customer-funded to self-funded product development and is in line with the company's strategy. In line with our communicated financial targets, product sales and ARR are expected to grow at a faster pace than development costs.

Key Performance Indicators

Modelon presents selected financial Key Performance Indicators (KPI's) that are not defined by Swedish GAAP, and which are considered to provide valuable complementary information to investors in assessing company performance. Since companies may define such metrics differently, we suggest caution in using these for comparison among companies. These metrics should not be considered as replacing any metrics defined in Swedish GAAP. KPI's are defined on page 10, under Quarterly development.

MSEK	Q1, Jan - Mar			Q1 - Q4
	2022	2021	Change	2021
Annual recurring revenue, ARR	39.4	30.6	29%	38.7
Development costs	13.5	11.0	23%	48.5

Profit and Loss

First quarter 2022

The financial development in Q1 reflects the planned increased investment pace in product development and commercial expansion using proceeds from financing activities. EBIT for the quarter amounted to MSEK -12.7 (-6.7) and reflects the ramp-down of customer funded co-development that started in Q1 2021 and planned self-funding of software development.

Net financial income

Net result from financial items for the quarter amounted to MSEK -0.1 (0.0).

Net result after tax

Net result after tax in the quarter amounted to MSEK -12.8 (-6.6), corresponding to SEK -1.16 per share.

Financing and cash flow

As of March 31, Modelon's total available liquidity amounted to MSEK 167.6 (65.3), of which the cash balance amounted to MSEK 157.6 (55.3) and unutilized credit facilities amounted to MSEK 10.0 (10.0). Cash flow from operating activities amounted to MSEK -11.2 (4.6) for the quarter. The change in working capital amounted to MSEK 0.8 (12.5) in the quarter. The positive change in

working capital for the quarter is related to the increase of software sales, resulting in higher deferred (pre-paid) revenue, while the larger change in the comparison period Q1 2021 is mainly due to the decrease in receivables. Cash flow from investing activities amounted to MSEK -0.7 (0.0) during the quarter. Cash flow from financing activities amounted to MSEK 0.0 (0.0) during the quarter.

The share

As of March 31, 2022, the total number of shares in Modelon was 11,016,471 (7,607,381), comprising 1,426,218 A shares and 9,590,253 B shares. The total number of shares after full dilution is 11,274,471. The number of shares did not change during the period. The company's registered share capital is SEK 922,653.

Modelon has shares in two series, A and B. Each A share has 10 votes, and each B share has 1 vote. Series B shares are listed on Nasdaq First North Growth Market. Series A shares are not exchange-listed but can be converted into B shares upon request of the shareholder.

Largest shareholders

The table below shows the major shareholders in the company per March 31, 2022.

Owner	A shares	B shares	Votes	Capital
Modelon Group AB*	802,551	3,214,894	47.1%	36.5%
Accendo Capital	345,270	2,323,584	24.2%	24.2%
RoosGruppen AB	72,843	1,031,371	7.4%	10.0%
Ansys Inc.	129,000	516,000	7.6%	5.9%
Lancelot Avalon Master	0	297,000	1.2%	2.7%
Total top 5	1,349,664	7,382,849	87.5%	79.3%
Other owners	76,554	2,207,404	12.5%	20.7%
Total number of shares	1,426,218	9,590,253		

*Modelon Group AB comprises company co-founders that are active in company management and operations

Share incentive programs

Modelon has three active share incentive programs for all employees, 2019/2023, 2020/2024 and 2021/2025. Each program is split into two series in which warrants are offered to Swedish employees, and stock options are offered to employees outside Sweden. The number of outstanding warrants and stock options in these programs is 236,000, and the total dilution effect from share incentive programs if all warrants and options are allotted, vested and exercised for acquisition of shares is 2.14% per March 31, 2022.

Related party transactions

During the first quarter, consulting fees of total TSEK 335 (171) have been paid to two board members for additional assignments outside of board work. All transactions with related parties are deemed to be conducted under market conditions.

Parent Company

First quarter 2022

Total revenues of the parent company for Q1 2022 amounted to MSEK 11.2 (18.2) with an EBIT of MSEK -12.3 (-6.7). Since the parent company owns all IP rights in Modelon software products, it is also carrying all development costs. Net result from financial items for Q1 amounted to MSEK -0.1 (0.1) and the net result was MSEK -12.4 (-6.6).

Risk factors

Modelon operates in a competitive market where competitors are both global and local. Some of Modelon's competitors are companies with significantly more extensive sales and marketing organizations than Modelon. Such companies can expose Modelon to competition because they can sell broad, comprehensive software solutions, higher up in customer organizations, which in the long run have an impact on the customer's entire organization. Read more about company-specific risk factors in our annual report for 2021.

Sustainability

Modelon's sustainability work is in two parts: internal activities and initiatives to become more sustainable, and the offerings to customers, which is about Modelon with its deep expertise in digitization based on system modeling and simulation, being able to help its customers in the field of sustainability. Digitalization generally entails a reduction or elimination of transport, travel and resource-intensive prototype construction and related testing, and above all Modelon's solutions are often used to enable and drive innovation and conversion of products to more sustainable technology and solutions. The work revolves around Modelon's most important stakeholders: employees, customers, owners and the community in which the group operates. Read more about sustainability in our annual report for 2021.



Financial statement

Condensed Consolidated Income Statement

MSEK	Q1, Jan - Mar		Q1 - Q4
	2022	2021	2021
Net revenue	17.8	20.6	68.9
Other operating income	0.3	2.7	2.9
Total revenue	18.1	23.3	71.8
Operating expenses			
Other external expenses	-10.5	-10.1	-36.5
Personnel costs	-19.4	-17.8	-71.3
Depreciation and amortization	-0.2	-0.2	-0.8
Other operating expenses	-0.7	-1.8	-2.6
Total operating expenses	-30.9	-30.0	-111.2
Operating result	-12.7	-6.7	-39.4
Financial items			
Interest income and similar items	0.0	0.1	0.3
Interest expenses and similar items	-0.1	-0.1	-0.1
Net result from financial items	-0.1	0.0	0.2
Profit/loss before tax	-12.9	-6.7	-39.2
Tax	0.1	0.1	10.7
Net profit/loss	-12.8	-6.6	-28.5

Condensed Consolidated Balance Sheet

MSEK	2022-03-31	2021-03-31	2021-12-31
Fixed assets			
Patents, licenses, trademarks and similar	0.3	0.6	0.4
Equipment, tools and installations	1.8	1.5	1.2
Deferred tax assets	16.0	5.2	15.8
Total fixed assets	18.1	7.3	17.5
Current assets			
Accounts receivable	15.6	24.4	15.6
Other receivables	9.3	13.1	10.2
Cash and bank	157.6	55.3	169.4
Total current assets	182.6	92.8	195.2
TOTAL ASSETS	200.7	100.2	212.7

Consolidated Balance Sheet, cont.

MSEK	2022-03-31	2021-03-31	2021-12-31
Shareholders' equity			
Share capital	0.9	0.6	0.9
Other equity incl. net profit/loss	159.7	56.3	172.2
Total shareholders' equity	160.6	56.9	173.1
Liabilities			
Accounts payable	2.4	3.8	4.3
Deferred revenue, prepaid licenses	23.6	21.0	21.5
Other liabilities	14.0	18.4	13.7
Total liabilities	40.0	43.2	39.5
TOTAL EQUITY AND LIABILITIES	200.7	100.2	212.7

Condensed Consolidated Cash Flow Statement

MSEK	Q1, Jan - Mar		Q1 - Q4
	2022	2021	2021
Operating income	-12.7	-6.7	-39.4
Adjustment for non-cash items	0.9	-1.7	-0.8
Interests and paid taxes	-0.2	0.5	-1.3
Change in working cap. receivables	0.7	4.8	17.5
Change in working cap. liabilities	0.1	7.7	4.6
Cash flow from operating activities	-11.2	4.6	-19.3
Investments	-0.7	0.0	-0.2
Cash flow from investing activities	-0.7	0.0	-0.2
New share issue	0.0	0.0	150.0
Transaction costs, new share issue	0.0	0.0	-12.2
Repurchased warrants	0.0	0.0	0.0
New borrowings/amortization	0.0	0.0	0.0
Cash flow from financing activities	0.0	0.0	137.7
Net increase/decrease in cash and equiv.	-11.9	4.5	118.2
Cash and liquid assets at start of period	169.4	50.3	50.3
Exchange rate differences	0.1	0.5	0.9
Cash and liquid assets at end of period	157.6	55.3	169.4

Condensed Consolidated Changes in Equity

MSEK	Share capital	Other contr. of equity	Other equity incl. profit	Total equity
As of January 1, 2021	0.6	62.6	-0.3	62.9
Exchange differences			0.6	0.6
Net loss for the period			-6.6	-6.6
As of March 31, 2021	0.6	62.6	-6.3	56.9
Exchange differences			0.3	0.3
Net loss for the period			-21.9	-21.9
Transactions with owners:				
New share issue	0.3	149.7		150.0
Transaction costs		-12.2		-12.2
Issued warrants		0.0		0.0
Repurchased warrants		0.0		0.0
Share-based payments			0.0	0.0
As of January 1, 2022	0.9	200.1	-27.9	173.1
Exchange differences			0.3	0.3
Net loss for the period			-12.8	-12.8
Transactions with owners:				0.0
Repurchased warrants		0.0		0.0
As of March 31, 2022	0.9	200.1	-40.4	160.6

Condensed Income Statement, Parent company

MSEK	Q1, Jan - Mar		Q1 - Q4
	2022	2021	2021
Net revenue	11.0	15.6	48.2
Other operating income	0.3	2.7	2.8
Total revenue	11.2	18.2	51.0
Operating expenses			
Other external expenses	-11.4	-11.5	-42.4
Personnel costs	-11.4	-11.4	-45.0
Depreciation and amortization	-0.1	-0.2	-0.6
Other operating expenses	-0.6	-1.9	-2.1
Total operating expenses	-23.5	-24.9	-90.0
Operating result	-12.3	-6.7	-39.0
Financial items			
Interest income and similar items	0.1	0.2	0.6
Interest expenses and similar items	-0.1	-0.1	-0.1
Net result from financial items	-0.1	0.1	0.4
Profit/loss before tax	-12.4	-6.6	-38.6
Tax	0.0	0.0	10.4
Net profit/loss	-12.4	-6.6	-28.1

Condensed Balance Sheet, Parent company

MSEK	2022-03-31	2021-03-31	2021-12-31
Fixed assets			
Patents, licenses, trademarks and similar	0.3	0.6	0.4
Equipment, tools and installations	0.5	0.8	0.5
Long-term receivables from group comp.	5.1	5.2	5.2
Deferred tax assets and shares in group companies	16.5	6.1	16.5
Total fixed assets	22.4	12.7	22.7
Current assets			
Accounts receivable	4.1	14.3	2.0
Receivables from group companies	0.3	0.4	0.0
Other receivables	7.3	8.6	7.3
Cash and bank	146.6	42.7	160.4
Total current assets	158.3	66.0	169.7
TOTAL ASSETS	180.8	78.7	192.4
Shareholders' equity	153.3	49.4	165.6
Liabilities			
Accounts payable	2.3	3.7	4.1
Short-term liabilities to group companies	7.1	5.1	5.9
Other liabilities	18.1	20.5	16.8
Total liabilities	27.5	29.3	26.8
TOTAL EQUITY AND LIABILITIES	180.8	78.7	192.4

Condensed Cash Flow Statement, Parent company

MSEK	Q1, Jan - Mar		Q1 - Q4
	2022	2021	2021
Cash flow from operating activities	-13.9	4.8	-15.5
Cash flow from investing activities	0.0	0.0	0.0
Cash flow from financing activities	0.0	-0.1	137.7
Net increase/decrease in cash and equiv.	-14.0	4.7	122.2
Cash and liquid assets at start of period	160.4	37.9	37.9
Exchange rate differences	0.1	0.1	0.4
Cash and liquid assets at end of period	146.6	42.7	160.4

Accounting principles and currency exposure

The consolidated interim quarterly report for the Group is prepared in accordance with Swedish GAAP, annual accounting act, according to the same principles as the annual report. There has been no change in principles since the 2021 annual report was published.

Software license renewals and subscription revenue are accrued over the license validity period, and service revenue is generated as the services are completed (POC, percentage of completion).

The financial statements are presented in SEK, the functional currency of Modelon AB. Sales are largely generated in foreign currency, mainly USD and EUR, in addition, foreign subsidiaries are

included in the consolidation. USD is the dominant sales currency. The income statement is translated at the period-average exchange rate while balance sheet items are translated at the closing rate. Net exposure in USD (i.e., difference between sales and costs in USD) is expected to be similar in 2022 to 2021, approximately 2 MUSD, corresponding to 18 MSEK per the USD rate at the end of the period. A ± 5 percent change in the USD/SEK exchange rate would impact the net result by approximately ± 1 MSEK over the fiscal year.

Quarterly development

MSEK	2022 Q1	2021 Q4	2021 Q3	2021 Q2	2021 Q1
Annual recurring revenue	39.4	38.7	35.8	33.1	30.6
Change	2%	8%	8%	8%	4%
Net revenues	17.8	15.8	14.1	18.4	20.6
Software revenues	11.6	9.6	9.2	8.8	8.8
Service revenues	6.2	6.2	4.9	9.6	11.8
Other operating income	0.3	0.3	0.2	-0.3	2.7
EBIT	-12.7	-12.1	-11.0	-9.7	-6.7
EBIT margin	-71.5%	-76.5%	-77.9%	-52.7%	-32.5%
Net result after tax	-12.8	-1.2	-10.9	-9.9	-6.6
Net result per share (SEK)	-1.16	-0.11	-0.99	-0.90	-0.87
Deferred revenue (pre-paid), per EOQ	23.6	21.5	18.4	21.6	21.0
Cash flow from operations	-11.2	-15.8	-6.8	-1.3	4.6
Development costs	13.5	13.4	11.7	12.4	11.0

Definitions

Annual Recurring Revenue (ARR) is defined as the recurring software revenue from the reporting quarter multiplied by four. ARR for previous periods is reported at constant currency, evaluated at the current period's average exchange rate. **Development costs** include the operating costs and investments in our complete software product portfolio.

Annual General Meeting

Modelon will hold its annual general meeting via postal voting on May 18, 2022. The three largest shareholders in Modelon have formed a nomination committee with the following representation:

- Johan Andreasson, Chairman, representing Modelon Group AB
- Kai Tavakka, representing Accendo Capital SICAV RAIF
- Mikael Bluhme, representing RoosGruppen AB
- Christer Ljungberg, Chairman of the Board, adjunct member

The Board proposes that no dividend is paid, as communicated in the announcement of the annual general meeting.

More information about the AGM is available at www.modelon.com/agm2022

Financial Calendar

May 18, 2022	Annual General Meeting
August 24, 2022	Q2 Interim Report
November 11, 2022	Q3 Interim Report

Review

This interim report has not been reviewed by the company's auditor.

This information is information that Modelon AB (publ) is obliged to disclose pursuant to the EU Market Abuse Regulation 596/2014. The information in this interim report has been made public through the agency of the responsible person set out above for publication at the time stated the Company's news distributor MFN at the publication of this press release.

Modelon Overview

Business and Operations

Modelon offers software products and complementary consulting services in industrial mathematical modelling, simulation, and analysis of complex technical systems, which enables companies to digitize, transform and improve their product development and operations. The company has established itself as a global player with several industry-leading companies as clients, including Carrier, NASA JPL, Toyota, MAN Group and Daimler.

Modelon's flagship product, Modelon Impact, is a cloud-native system simulation software platform featuring a collaborative browser-based interface and thousands of proven models and components spanning a broad range of applications. Modelon's solutions are built on international open standards with a focus on Modelica, an open modeling language for component-oriented modelling of complex systems, and Functional Mock-Up Interface (FMI), a tool-independent standard to support both model exchange and simulation of dynamic models. Modelon Impact is built on and embeds the modeling and simulation technology developed over 15 years and industry proven in our multi-platform software portfolio including the Modelon Library Suite, Modelon Deployment Suite and OEM components.

Modelon is a global company founded in 2004 with approximately 100 employees distributed among ten offices in six countries. The company is headquartered in Lund, Sweden, where senior executives, group administration including finance, HR, and IT, as well as product development functions are centered. There are local offices in Stockholm and Gothenburg. Furthermore, the company has subsidiaries in the USA, Japan, Germany, and India. Modelon has historically demonstrated consistent growth, up until the beginning of 2021. With the funds from the April 2021 IPO, Modelon has shifted into an investment and ARR growth period that affects comparison with the prior period. For 2021, the company reported net revenue of MSEK 68.9 (112.4), with an EBIT of MSEK -39.4 (4.5).

Vision

Modelon's vision is to be a global SaaS leader and empower technology industries world-wide to accelerate their product innovation, development, and operations with Modelon Impact – the cloud native systems modeling and simulation platform.

Strategy

Modelon's strategy builds on three pillars: People, Product and Reach.

People

As a first-choice employer, Modelon attracts, grows, and retains a global team of world-class talent and thought leaders with a passion for solving real-world problems. Modelon nurtures a strong company culture based on our core values: Collaboration, Engagement, Openness, and Innovation.

Product

The roadmap for Modelon's flagship product Modelon Impact leads towards a fully SaaS-enabled, seamless, and scalable cloud-platform supporting all major model-based engineering workflows in the digital domain across a range of industries and throughout the full product lifecycle from early concept phases through design, integration, and testing to operations. As pioneers in bringing systems modeling and simulation to the cloud and with a current focus on on-premise and private cloud deployment, the pace towards public cloud and full SaaS is tuned with industry market trends and preferences. A modern and low threshold browser-based user experience with web-app customization enables true democratization of simulation to address a very broad and large user base of engineers and more. Natively built on the Modelica and FMI open standards and with a general philosophy of openness, Modelon Impact enables the formation of strong ecosystems of content, service and platform partners and high impact re-use, sharing, connectivity and integration of data, toolchains, and workflows.

Reach

Modelon's market reach is defined by a global commercial team of experienced business developers working with a dedicated customer success team of application engineers and supported by subject matter experts on modeling and simulation in a range of industry applications and domains. The direct sales force is complemented by carefully selected reseller partners to increase the market contact surface and cover all relevant regions. Systematic lead generation, branding and awareness is managed by a team of marketing specialists with a focus on digital channels and content marketing with blogs, webinars, and success stories. The software business is accelerated and boosted by a global solution services expert team to accelerate adoption and scaling of Modelon software by high impact and transformational consulting services to support and ensure success of digital transformation, workflow implementation, customizations, and deployment. The transformation towards a SaaS business tears down barriers for adoption, deployment, and scaling of Modelon Impact to exploit the full potential of the large and growing global addressable market.

Financial targets

ARR 2020 – 2024 CAGR	~35%
ARR 2024	100 MSEK
Long-term EBIT-margin	>20%
Cash flow 2024	>0 MSEK

Learn more about Modelon Impact on our blog or follow us on LinkedIn:

www.linkedin.com/company/modelon

TESTIMONIAL FROM 1W1 GMBH

MARCH 30, 2022

Make quicker decisions in your product development cycle using Modelon Impact! Arne Knoblauch, Chief Technology Officer at 1W1 GmbH, gives his view about working with Modelon Impact and the Modelon team.

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TESTIMONIAL

“Modelon beat out the other solutions we had evaluated because of the range of component libraries supplied in Modelon Impact and Modelon's dedication to its customers. Modelon Impact is easy to use when we want to test multiple simulations. If we get stuck, it's refreshing to be able to directly reach out to the developers of the technology to get the support and direction that we can trust. This level of support helps us make quicker decisions in our product development cycle.”

 Arne Knoblauch, Chief Technology Officer, 1W1 GmbH

AIRCRAFT FUEL SYSTEMS: MODELING AND SIMULATING COMPLEX FUEL TANKS

MARCH 6, 2022

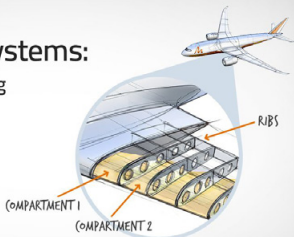
Efficiently model and simulate components of a complex aircraft multi-level fuel tank using Modelon Impact.

<https://www.modelon.com/news-blog/>


BLOG

Aircraft Fuel Systems: Modeling and Simulating Complex Fuel Tanks

By Nithish Selvan,
Simulation Engineer, Modelon



COMPARTMENT 1
COMPARTMENT 2
RIBS



MODELON 2022.1 RELEASE NOW AVAILABLE

FEBRUARY 21, 2022

[Modelon Impact](https://www.modelon.com/news-blog/) 2022.1 Release is here, and system simulation just got a lot more powerful. Introducing the new Modelon Help Center, workspace configuration management, quick-start example models, and more.

<https://www.modelon.com/news-blog/>



 **Modelon Impact**
Release 2022.1

About Modelon

Modelon provides software solutions and expert services to organizations that use model-based simulation tools to innovate, design and operate technical systems. Our customers are global technology and engineering companies in automotive, aerospace, energy, and industrial equipment industries. Modelon has approximately 100 employees with headquarters in Lund, Sweden, and offices in Sweden, USA, Germany, Japan, India, and Czech Republic.

Welcome to our blog on www.modelon.com/news-blog
and to follow us on LinkedIn: www.linkedin.com/company/modelon



YOUR EXPERT PARTNER IN SYSTEMS MODELING AND SIMULATION

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