

FlexQube Secures Orders Worth Approximately USD 13 Million

FlexQube has received orders worth approximately USD 13 million from one of the world's largest U.S.-based e-commerce and logistics companies. The orders include Navigator AMR robots and tugging train systems, with deliveries primarily planned for the third quarter of 2026 and the total order value for the project is expected to increase further in the near term with approximately 4 MUSD and has the potential to grow significantly in the coming years.

FlexQube has now received part of the orders that the company announced in a press release on February 26, 2026, were in final negotiations. The orders come from one of the world's largest U.S.-based e-commerce and logistics companies, with which FlexQube has maintained a commercial relationship since 2021.

The orders include Navigator AMR robots and tugging train systems, and the total order value for the project is expected to increase by approximately USD 4 million the coming weeks.

In line with previous communication regarding this project, there remains potential for FlexQube to continue delivering products within the framework of the same project during both 2027 and 2028, with a potentially significant order value.

The orders relate to planned deliveries primarily during the third quarter of 2026.

CEO Anders Fogelberg comments: *"When we listed FlexQube in 2017, our ambition was clear: to challenge how material handling is traditionally designed and delivered, and over time become a world-leading player in modular solutions for intralogistics. Our conviction has always been that the material flows of the future require a high degree of adaptability in order to be successfully automated. The wave of automation now underway reinforces this view, and we are seeing signs that many traditional solutions and companies are being challenged.*

Over the past five years, we have therefore invested significant resources in developing the patented Navigator AMR robot solution. A modular and standardized robot designed to create ecosystems with different load carriers depending on each customer's specific needs. The result is a flexible system where robots, tugging trains, and load carriers are integrated into a comprehensive and adaptable solution.

This work has resulted in several innovative technological solutions and a growing intellectual property portfolio surrounding our Navigator AMR robot platform.

The orders we are now confirming from one of the world's largest e-commerce and logistics companies are a very strong validation that our long-term strategy and technological direction are attracting some of the most demanding players in the world. For us, this represents not only a significant business opportunity in itself, but also an important breakthrough for our robot platform and for our way of thinking about automated material handling.

In this project, we have also competed with major global material handling players, which strengthens our conviction in the significant future potential of our products and technology and their ability to support increasingly advanced applications.

The project has the potential to grow further in the coming years, and we see this as the beginning of a broader opportunity to deliver similar solutions at scale to global logistics and industrial companies. Our ambition is to continue developing our unique combination of modular material handling systems and robotics to create even more flexible and efficient material flows for customers around the world."

About FlexQube

FlexQube is a technology company headquartered in Gothenburg, Sweden with subsidiaries in USA, Mexico, Germany and England. FlexQube offers solutions for cart-based material handling using a patented modular concept. FlexQube develops and designs customized solutions for both robotic and mechanical cart logistics. Through the own developed and unique automation concept FlexQube can offer robust and self-driving robotic carts. FlexQube has more than 1200 customers in 40 countries with primary markets being North America and Europe. FlexQube's customers can be found within the manufacturing industry, distribution- and warehousing. We represent some of the most successful companies in the world with a significant share being represented on the Fortune 500 list. These companies exist within automotive, electric vehicle manufacturing, online retail, heavy-duty trucks, industrial automation and retail logistics.

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The share (FLEXQ) is traded on Nasdaq First North. FNCA Sweden AB is the company's Certified Adviser. Read more at www.flexqube.com

Image Attachments

[FlexQube CEO Anders Fogelberg with Navigator AMR](#)