# Third quarter 2026



**David Pagels**
CEO



**Christoffer Robertsson**
CFO

CAVOTEC®
We connect the future.

# Cavotec – a leading global engineering company

**50**
years since founding in Sweden

**700+**
employees across the globe

We empower customers by delivering **innovative engineered solutions** that enhance safety, reliability, and performance

Competitive offering that enables **decarbonisation** of ports, mines and other industrial applications

Growing underlying markets, driven by the megatrends **electrification, automation and regulations**


Motorized Cable Reel



50
YEARS OF HERITAGE
IN INNOVATION

CAVOTEC
We connect the future.

# Highlights in Q3

Order intake

**EUR 46.8 m**

**+28.8% vs Q3 2025**

Revenue

**EUR 42.6 m**

**+18.9% vs Q3 2025**

EBIT

**EUR 0.8 m**

**Q3 2025: EUR -0.5 m**

## WHAT WENT WELL

- Strong order intake and operating cash flow
- All-time high order backlog
- Good improvement in operating result

## WHAT WE ARE ADDRESSING

- Our profitability not yet satisfactory
- Cost-saving program under implementation

CAVOTEC
We connect the future.

# Recent developments

**MOORMASTER · INDIA**

First MoorMaster order for India, valued at about **EUR 5 million**

India’s first installation of automated mooring technology

**SHORE POWER**

Order for newbuild container ships, operated by a leading global shipping company, valued at about **EUR 8 million**

**DISTRIBUTION AGREEMENT**

Exclusive agreement to bring **EVIAS’ automatic ground-based charging** technology to ports worldwide



MoorMaster automated mooring



Shore power system

CAVOTEC
We connect the future.

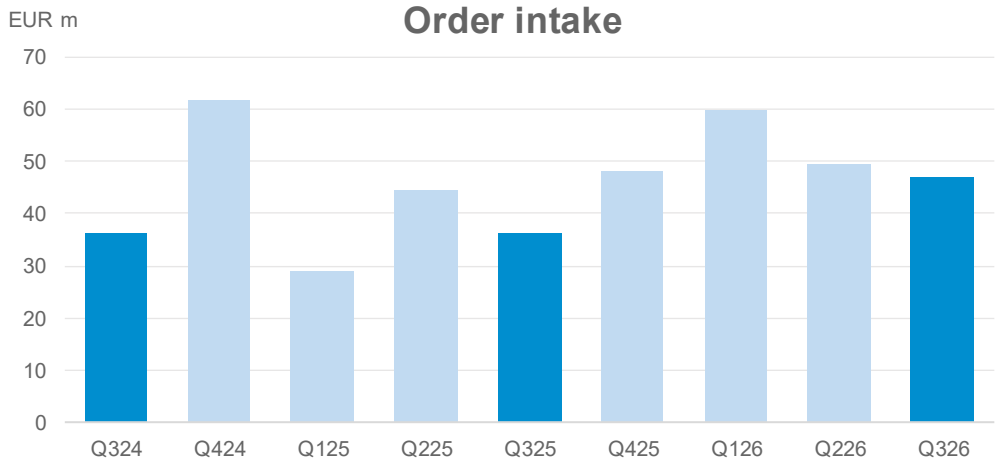
# Strong order intake and record-high order backlog

ORDER INTAKE

## EUR 46.8 m

**+28.8% vs Q3 2025 (EUR 36.3 m)**

Good order intake in both Ports & Maritime and Industry

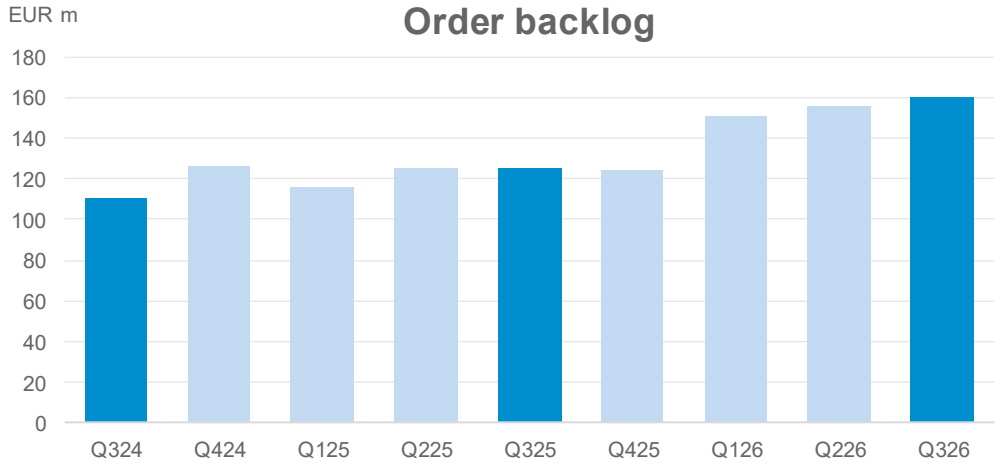



ORDER BACKLOG

## EUR 160.0 m

**+27.2% vs Q3 2025 (EUR 125.8 m)**

Record-high order backlog, preparing for deliveries in 2027 through 2029



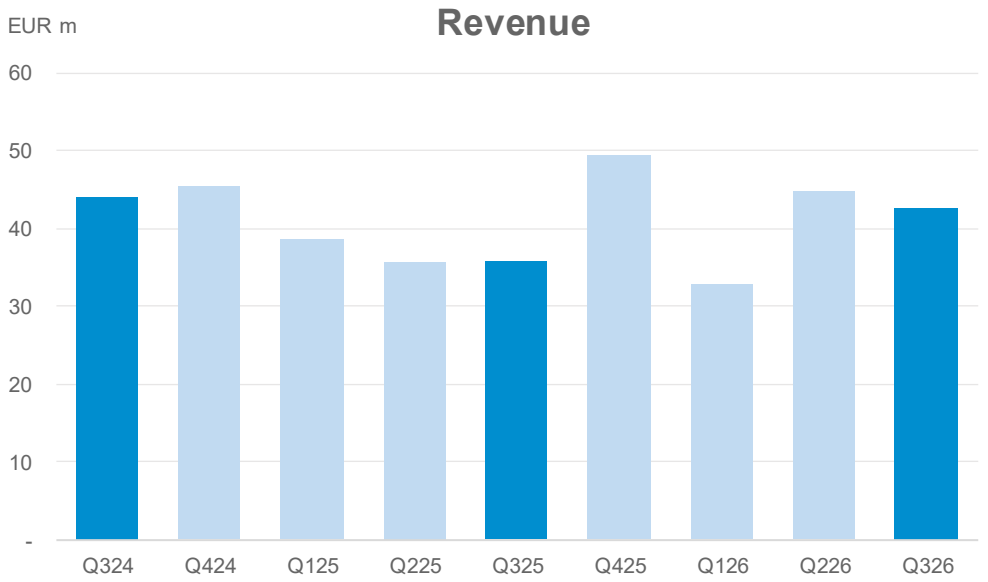

CAVOTEC
We connect the future.

# Strong revenue growth

REVENUE

## EUR 42.6 m

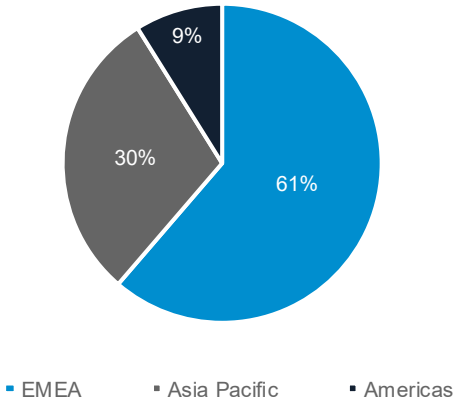
**+18.9% vs Q3 2025 (EUR 35.8 m)**




### WHAT DROVE THE QUARTER

- Mainly driven by sales of **shore power systems and motorised cable reels**
- Revenue fluctuates between quarters due to the project-driven business

### Revenue geographical split Q3 2026




CAVOTEC
We connect the future.

# Positive EBIT contribution from both P&M and Industry

**EBIT**

**EUR 0.8 m**

Q3 2025: EUR -0.5 m

**EBIT MARGIN**

**2.0%**

Q3 2025: -1.4%

**ADJUSTED EBIT**

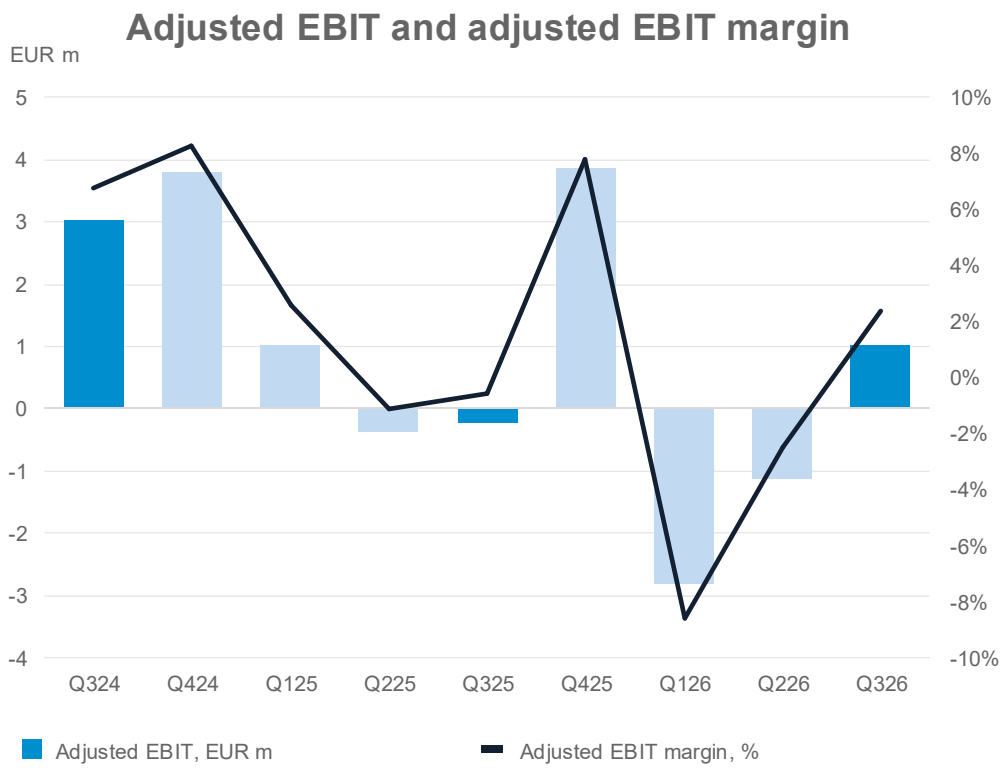
**EUR 1.0 m**

Q3 2025: EUR -0.2 m

**ADJUSTED EBIT MARGIN**

**2.4%**

Q3 2025: -0.6%




## BY SEGMENT

- **Improved profitability** in Ports & Maritime
- Industry **somewhat lower profitability** in the quarter compared to last year

CAVOTEC
We connect the future.

# Negative profit for the period

**PROFIT FOR THE PERIOD**

**EUR -1.6 m**

Q3 2025: EUR -1.7 m

**EPS, BASIC AND DILUTED**

**EUR -0.015**

Q3 2025: EUR -0.016

**COST-SAVING MEASURES WELL UNDERWAY**

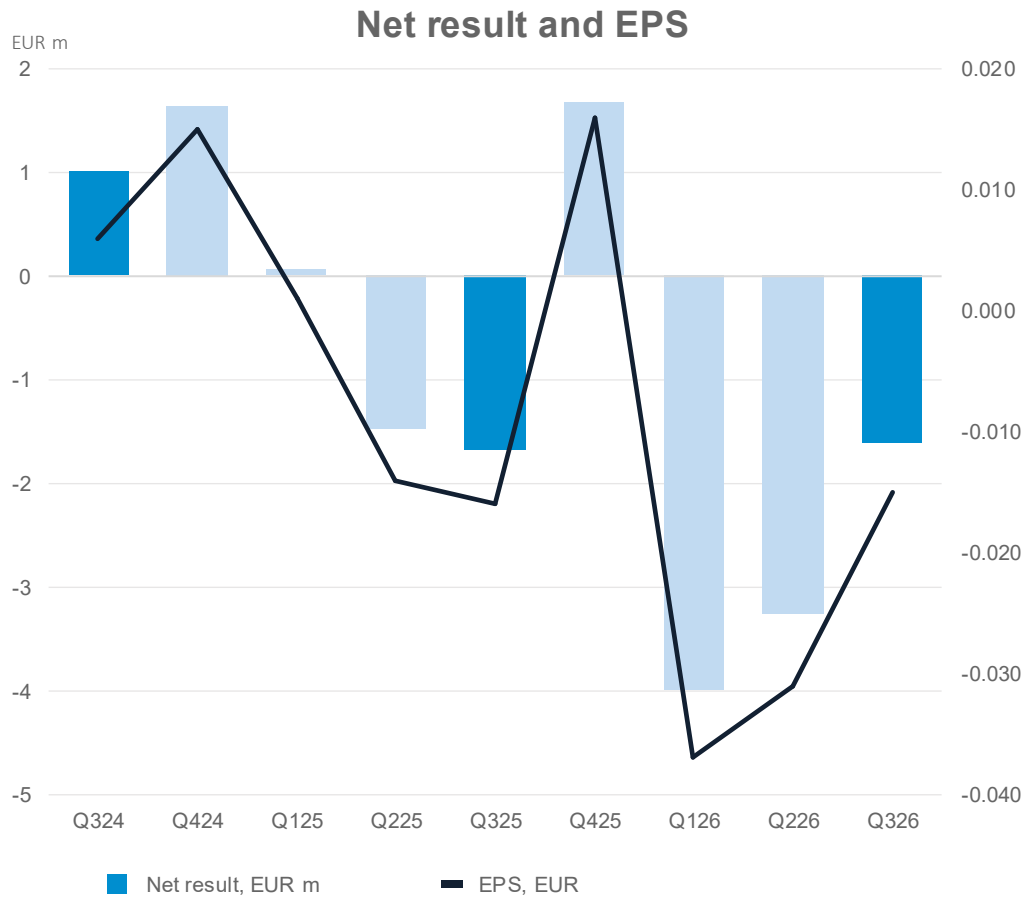
**EUR 3 m**

total cost reduction, with full effect by early 2027

**~EUR 3 m**

expected costs, incurred in 2026

**EUR 0.7 m** positive impact year to date




CAVOTEC
We connect the future.

# P&M – strong order intake and revenue growth

**ORDER INTAKE**

**EUR 27.5 m**

+25.8% vs EUR 21.9 m

**ORDER BACKLOG**

**EUR 131.1 m**

+27.2% vs EUR 103.1 m

**REVENUE**

**EUR 24.5 m**

+26.9% vs EUR 19.3 m

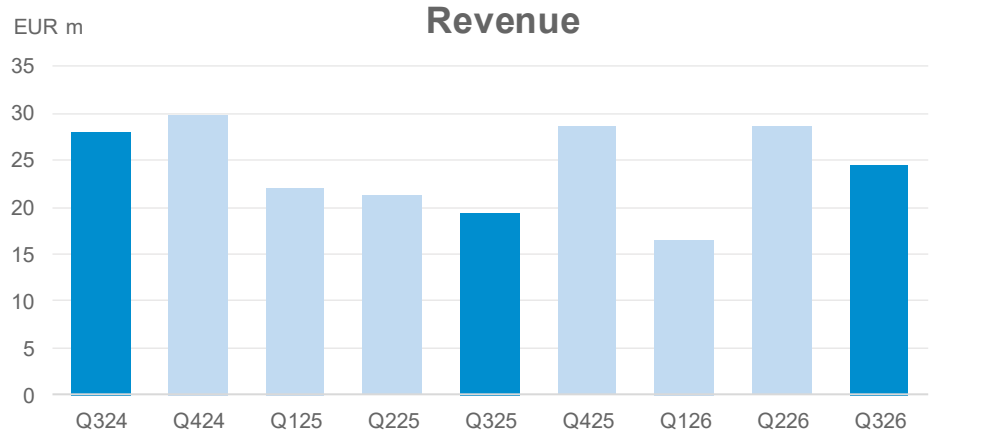
**ADJUSTED EBITDA**

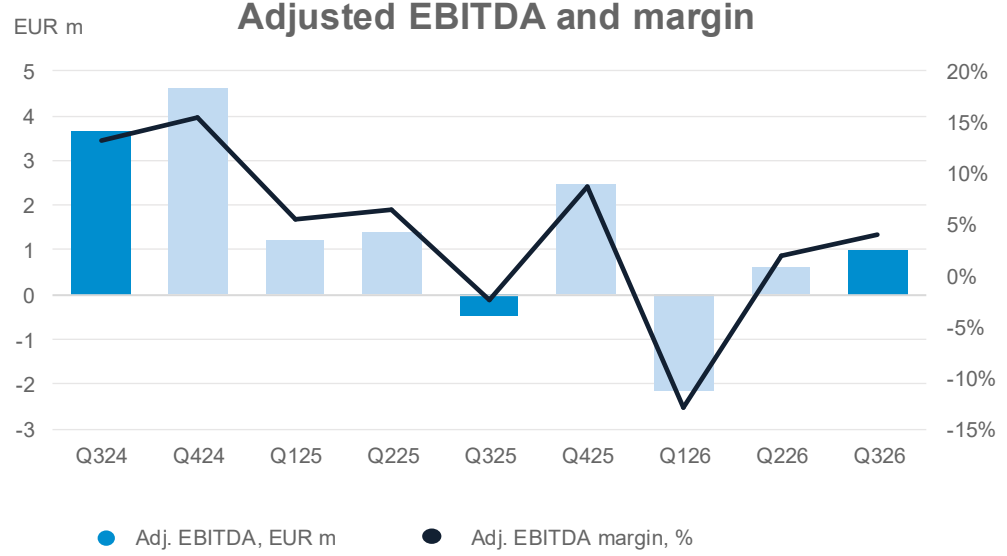
**EUR 1.0 m**

Margin 3.9% (-2.4%)

- Good demand for shore power solutions drove both order intake and revenue






CAVOTEC
We connect the future.

# Industry – strong order intake

**ORDER INTAKE**

**EUR 19.3 m**

+33.2% vs EUR 14.5 m

**ORDER BACKLOG**

**EUR 28.9 m**

+27.0% vs EUR 22.7 m

**REVENUE**

**EUR 18.0 m**

+9.5% vs EUR 16.5 m

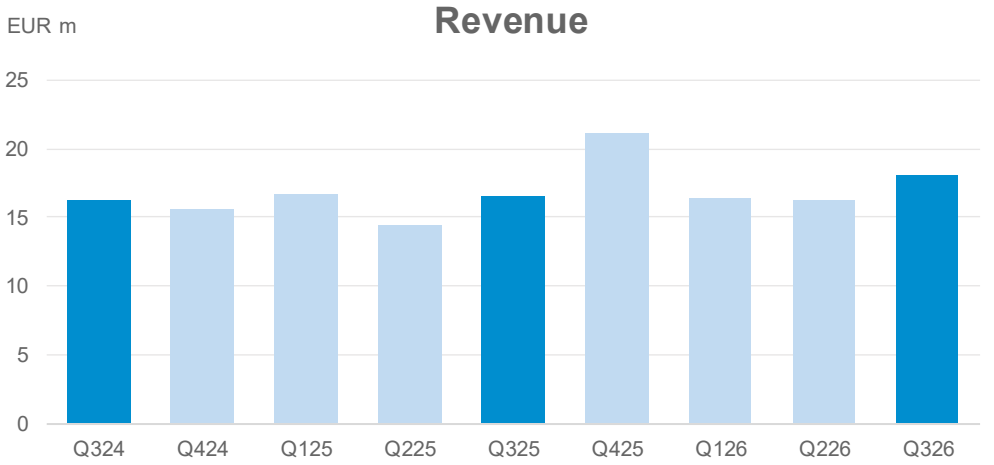
**ADJUSTED EBITDA**

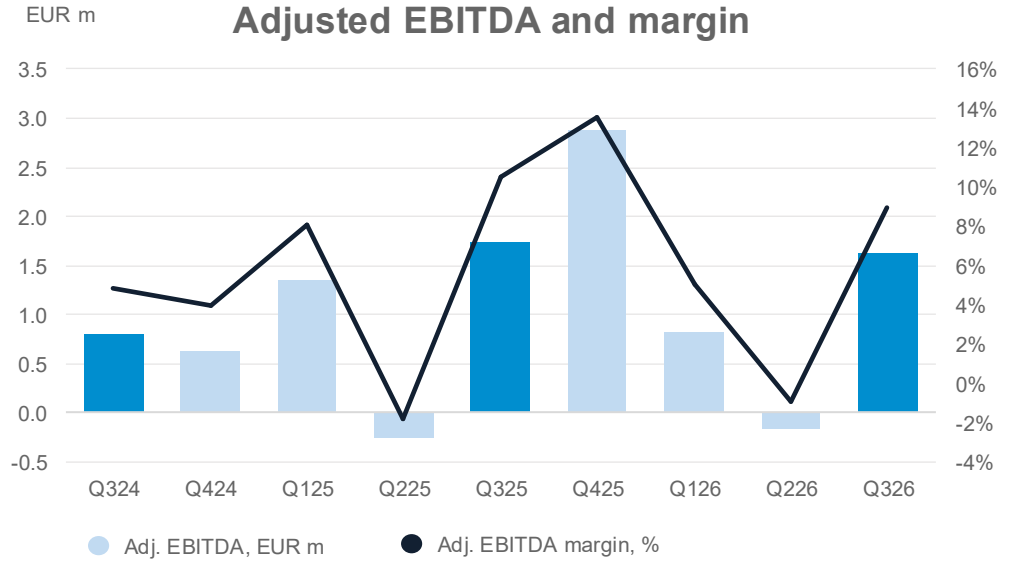
**EUR 1.6 m**

Margin 9.0% (10.5%)

- Revenue driven by deliveries of **motorised cable reels** and demand for services






CAVOTEC
We connect the future.

# Strong operating cash flow

OPERATING CASH FLOW

## EUR 7.8 m

**vs EUR 2.8 m in Q3 2025**

Higher result and improved working capital

NET DEBT

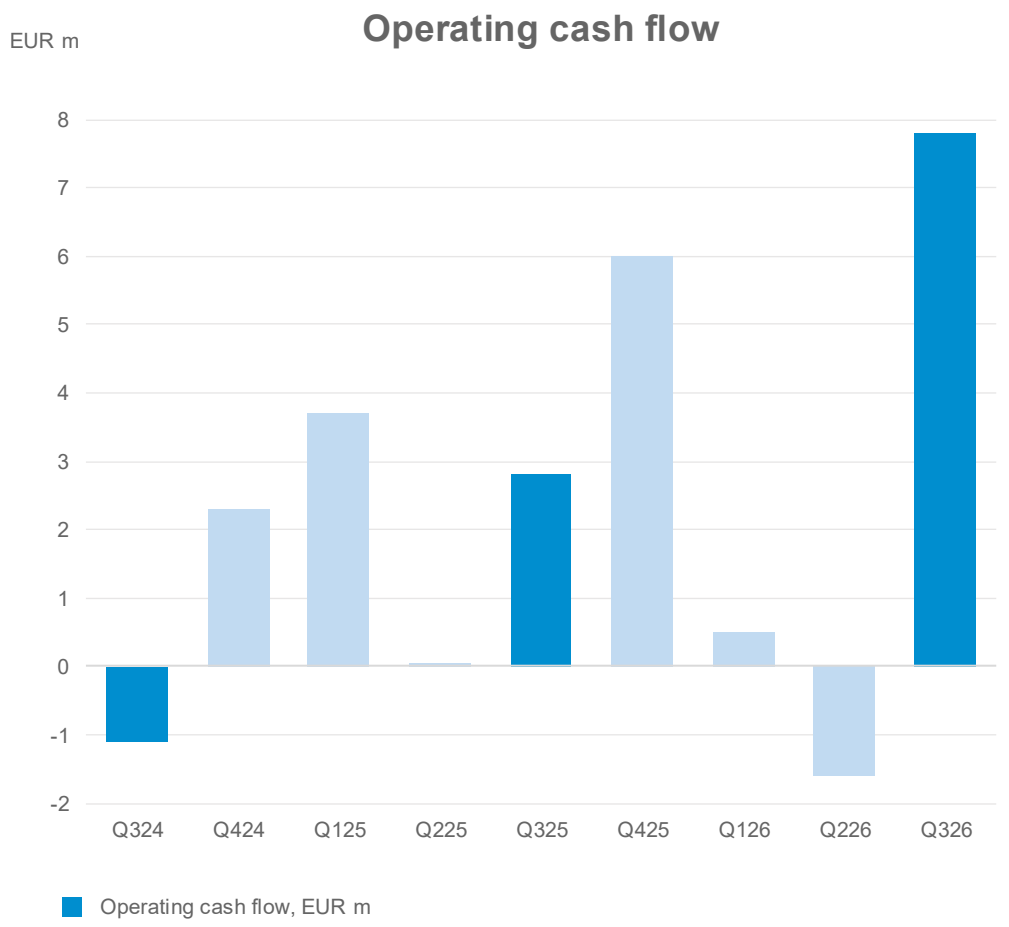
**EUR -3.2 m**

from EUR -10.9 m at 30 June 2026

LEVERAGE RATIO

**0.52x**

from 2.33x at 30 June 2026




CAVOTEC
We connect the future.

# Strong revenue growth and operating cash flow

**Strong order and revenue growth** across the Cavotec Group

**Strong operating cash flow** in the quarter

**All-time high order backlog** of EUR 160 million

**Competitive offering** and operate within attractive customer segments

**Growing underlying markets**, driven by the megatrends electrification, automation and regulations

**Cost-saving measures** well underway to shape a stronger Cavotec


Crane electrification and motorized reels


MoorMaster automated mooring


Shore power system

CAVOTEC
We connect the future.

# Q&A

Fourth quarter report 19 February 2027

CAVOTEC
We connect the future.