

INTERIM REPORT

October - December 2023

www.oxemarine.com

OXE Marine AB (publ)

Interim Report October - December 2023

Fourth Quarter 2023

- Consolidated Net turnover amounted to SEK 62.7 m (SEK 32.1 m).
- Consolidated Gross Profit amounted to SEK 14.4 m (SEK 3.4 m) with a gross margin of 23% (11%).
- Consolidated EBITDA amounted to SEK -12.8 m (SEK -31.1 m).
- The consolidated result for the quarter amounted to SEK -18.5 m (SEK -45.7 m).
- Consolidated EPS and Diluted EPS amounted to SEK -0.06 (SEK -0.17).

January - December 2023

- Consolidated Net turnover amounted to SEK 189.6 m (SEK 148.4 m).
- Consolidated Gross Profit amounted to SEK 38.2 m (SEK 32.2 m) with a gross margin of 20% (22%).
- Consolidated EBITDA amounted to SEK -78.0 m (SEK -60.9 m).
- The consolidated result for the period amounted to SEK -116.4 m (SEK -109.9 m).
- Consolidated EPS and Diluted EPS amounted to SEK -0.38 (SEK -0.43).

Significant events during the fourth quarter

- OXE Marine carried out a directed share issue of SEK 30.2 million.
- OXE Marine announced collaboration with control system manufacturer Uflex.

Significant events during the year

- OXE Marine received orders worth SEK 63 m (USD 5.8 m) to supply a United States Governmental Agency.
- OXE Marine received an order from its exclusive distributor in the Philippines of approximately SEK 9 m (EUR 0.9 m) as a result of an award from the Philippines Coast Guard, total scope 80 engines.
- OXE Marine received orders worth SEK12M (USD1.1M) from United States DLA.
- OXE Marine appointed Paul Frick as new CEO.
- OXE Marine carried out a directed share issue of SEK 30.2 million.
- OXE Marine announced collaborations with Punch Torino and control system manufacturer Uflex.
- OXE Marine's water jet engine was nominated for innovation of the year at the Miami international boat show.
- OXE Marine presented a new concept outboard OXE hybrid 450, the world's first diesel electric hybrid outboard.
- OXE Marine expands in North America by appointing new distributor in Mexico, South America by appointing new distributors in Brazil and Colombia, and in Asia by appointing Creation Co., Ltd as dealers for Japan.
- OXE Marine introduced the OXE configurator, that allows the customers to customize their OXE Diesel Outboard.

Significant events after the reporting period

- OXE Marine signed distributor agreement with SARJ in Sweden and Finland.
- OXE Marine signed distributor agreement with Bota Technik in Poland.

Key Figures	2023		2022		2023		2022	
	Consolidated				OXE Marine AB			
	Oct - Dec	Jan - Dec	Oct - Dec	Jan - Dec	Oct - Dec	Jan - Dec	Oct - Dec	Jan - Dec
Net turnover, KSEK	62 663	189 590	32 145	148 416	42 712	156 899	31 775	133 123
Propulsion	27 089	117 688	22 781	116 978	24 816	106 012	23 325	107 065
Parts & Accessories	35 574	71 902	9 364	31 438	17 896	50 887	8 450	26 058
Gross Profit	14 365	38 182	3 431	32 174	1 461	10 305	3 207	30 421
Gross Margin %	23%	20%	11%	22%	3%	7%	10%	23%
Operating expenses, KSEK	-29 051	-119 606	-31 061	-101 927	-21 752	-85 003	-17 945	-71 096
Other operating income (costs)	1 897	3 417	-3 476	8 831	2 206	3 178	949	-2 532
EBITDA, KSEK	-12 789	-78 007	-31 106	-60 922	-18 085	-71 520	-13 789	-43 207
Net loss for the period, KSEK	-18 512	-116 441	-45 668	-109 896	-22 160	-105 617	-25 724	-88 670
Earnings per share basic, SEK	-0.06	-0.38	-0.17	-0.43	-0.07	-0.35	-0.10	-0.35
Earnings per share diluted* SEK	-0.06	-0.38	-0.17	-0.43	-0.07	-0.35	-0.10	-0.35

* Refer to section Definitions of Key Business Ratios, Diluted Earnings Per Share.

RECORD SALES DURING THE QUARTER

“This was the highest revenue achieved during a quarter, boosted by higher P&A deliveries. Overall, the quarter shows operational improvements compared to previous quarters.”

There was a 95% increase in total sales for the quarter which amounted to SEK 62.7 m (SEK 32.1 m) on a consolidated basis. Going into Q4, we were expecting a strong quarter due to the delivery of a large portion of the USD 5.8m US Governmental Agency order. Approximately 58% was recognised during the quarter with 23% of the order outstanding and with the majority expected to be recognised during 2024. With regards to the order to supply our customer in the Philippines, no deliveries took place during Q4 in accordance with the delivery plan. The remaining approximately 50% of the outstanding 80-engine order to the Philippines Coast Guard will be delivered during the first half of 2024. On the back of these two milestone orders, we have continued to see a growing interest in our products from the governmental segment.

Gross Profit for the quarter increased 319% relative to the same quarter of the previous year. Gross margin amounted to 23% during the quarter (11%). During the quarter there was a one-off inventory adjustment relating to the opening inventory balance going into the quarter, amounting to SEK -4.4 m. Excluding this one-off adjustment, the gross margin for the quarter would have amounted to 30%. During the quarter there was a larger proportion of P&A sales which contributed positively to the gross margin, however this was offset by higher costs of sales in freight costs, price increases from suppliers and increased warranty costs during the quarter.

EBITDA for the quarter amounted to SEK -12.8 m (SEK -31.1 m) representing an improvement of SEK 18.3 m relative to the same quarter of the previous year. EBITDA excluding forex movements and one-off adjustments amounted to SEK -9.7 m (SEK -17.0 m) for the quarter, representing a SEK 7.3 m improvement relative to the same quarter of the previous year (refer to the graph “EBITDA excluding forex movements and one-off adjustments” below). We do see a general improvement in our operating results when comparing with the previous quarters and continue to focus on achieving breakeven.

Operating expenses were SEK -29.1 m for the quarter (SEK -31.1 m). The organisation is lean with a high focus on

productivity and adding value to our customers. There were 47 people in the organisation at the end of 2022 and 51 at the end of 2023. During the year, OXE opened a representative office in Singapore consisting of two full time employees to be closer to the growing Asian market. The size of the global technical service and support team to support the aftermarket has grown during the year with the team consisting of 10 in technical service and support. Our aim is to consistently increase the knowledge of OXE products and have significantly ramped up in the number of training courses held several times a quarter.

Parts & Accessories contributed 57% (15%) of total revenue during the fourth quarter with sales amounting to SEK 35.6 m (SEK 9.4 m). Delivery of P&A to the population of OXE outboards in the market remained strong and was boosted by delivery of the US Governmental order. When looking at delivery of orders in 2023 relative to 2022, the company has approximately doubled the number of SKU's it completed.

The two main R&D projects relate to the OXE Jet-tech and the OXE Hybrid projects. Progress was made during the quarter on the several OXE Jet-Tech beta tested units currently operating on the water. The hybrid project has also continued, with patent approval received for OXE's unique concept. We continue to see high demand for both these areas of innovation with increased focus in 2024 on getting these projects to market.

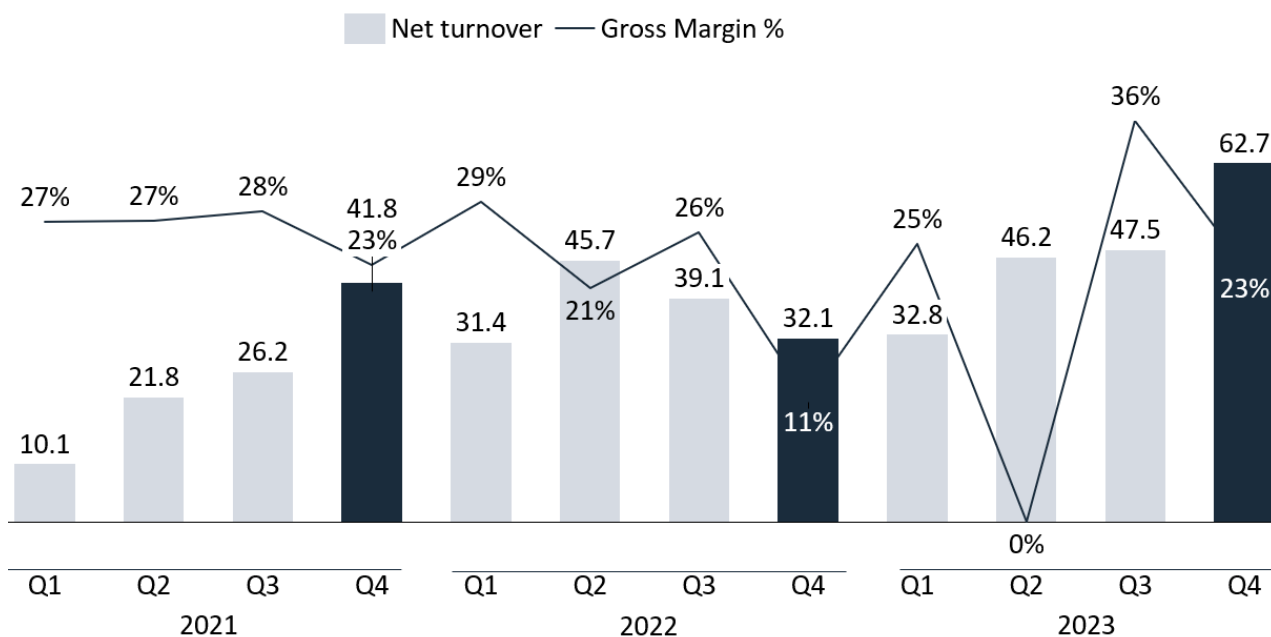
The company invested in a new digital backbone by way of a new ERP system, customer portal, technical support ticketing system and CRM system all based on the Microsoft platform. Even though there is a high level of activity in the company, we still decided to prioritize this investment to handle the growth trajectory the company is on. We went live with the ERP system in the US during the second half of 2023 and went live with the new customer portal at the beginning of 2024. We are confident the new digital platform will support future growth while offering more visibility and functionality to our customers.

During the quarter we carried out a directed share issue of SEK 30.2 m. We are extremely grateful to the supportive shareholders of OXE who continue to support the company and we will continue the hard work to consistently reach new heights. Lastly, I would like to thank the hard-working employees of OXE who continue to show discipline and dedication in taking the company to new heights.

Paul Frick, CEO

Sales (SEKm) and Gross Margin Development (%)

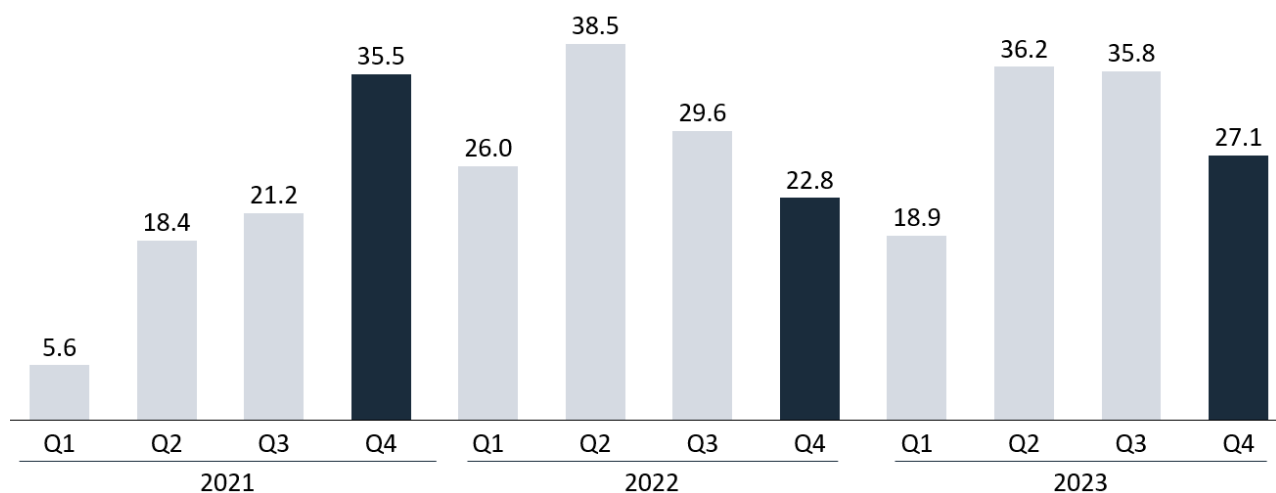
Total sales amounted to SEK 62.7 m (SEK 32.1 m) on a consolidated basis. This quarter represents the highest revenue in a quarter since inception. Comparatively this is an increase of 95% relative to the same quarter of the previous year. The gross margin for the quarter amounted to 23% relative to 11% in the same period of the previous year.



Note: Results from 2022 and 2023 are consolidated, 2021 relate to OXE Marine AB only.

Sales Propulsion (SEKm)

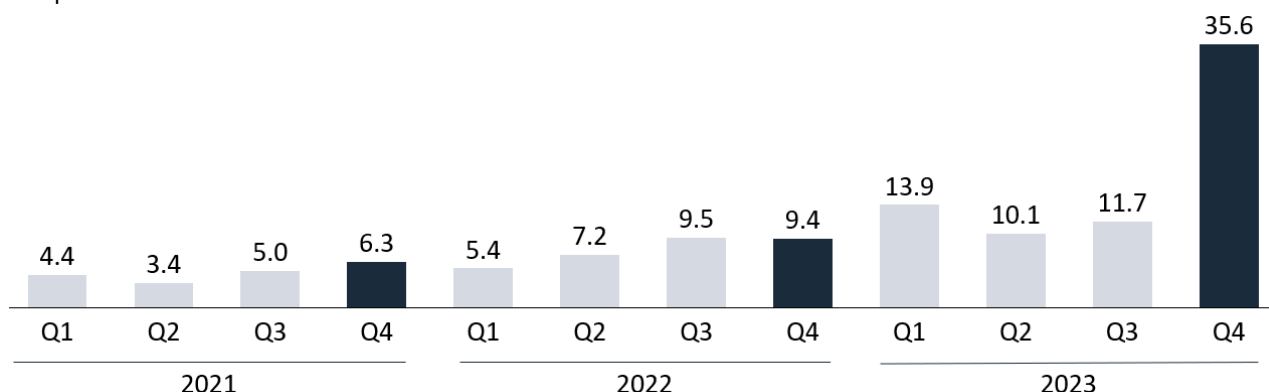
Propulsion sales amounted to SEK 27.1m (SEK 22.8 m) on a consolidated basis, an increase of 19% compared to the same quarter of the previous year.



Note: Results from 2022 and 2023 are consolidated, 2021 relate to OXE Marine AB only.

Sales Parts & Accessories (SEKm)

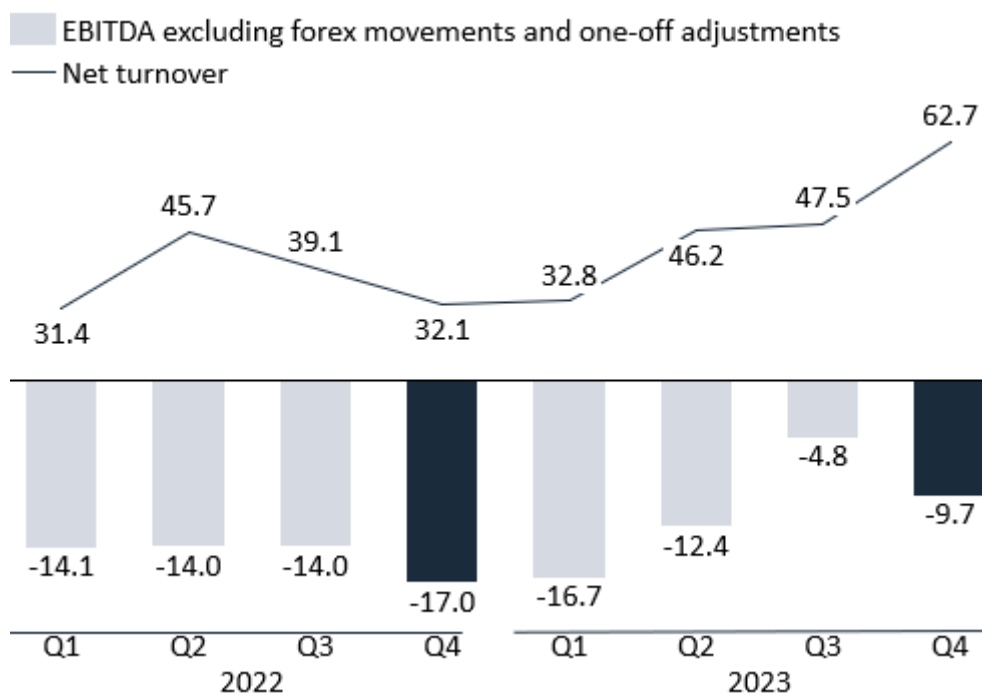
Parts & Accessories (P&A) sales amounted to SEK 35.6 m (SEK 9.4 m) on a consolidated basis, an increase of 279% compared to the same quarter of the previous year. Q4 2023 represented the highest P&A revenue in a quarter since inception.



Note: Results from 2022 and 2023 are consolidated, 2021 relate to OXE Marine AB only.

EBITDA excluding forex movements and one-off adjustments.

EBITDA amounted to SEK -12.8 m (SEK -31.1 m) on a consolidated basis in Q4 2023. The graph below shows the Net turnover per quarter and the EBITDA after adjustments for foreign exchange revaluation effects and one-off adjustments. The foreign exchange revaluation effects amounted to SEK -1.8 m during the quarter. The one-off adjustments amounted to SEK 4.8 m and consisted of inventory revaluation adjustments of SEK 4.4 m relating to the opening inventory balance at the beginning of the quarter, a provision for legal costs amounting to SEK 1.5 m and a decrease in bad debt provision of SEK -1.1 m.



	Q1-22	Q2-22	Q3-22	Q4-22	Q1-23	Q2-23	Q3-23	Q4-23
EBITDA reported	-12 876	-8 900	-8 040	-31 106	-16 684	-31 701	-10 146	-12 789
FX effect	-1 206	-5 131	-5 970	3 476	-484	-8 817	2 401	-1 831
One off adjustments effect	0	0	0	10 600	1 165	24 300	3 018	4 893
EBITDA after adjustments	-14 082	-14 031	-14 010	-17 030	-16 003	-16 218	-4 727	-9 727

Shareholders

OXE Marine's top ten shareholders as at 31 December 2023 are as follows:

Top 10	Holding	%
PSP Stockholm AB	71 719 962	21.5
Theodor Jeansson Jr.	46 396 851	13.9
Per Lindberg	30 668 887	9.2
Christian von Koenigsegg	29 162 805	8.8
Arne Andersson	21 790 273	6.5
Jonas Wikström	10 350 000	3.1
Sven Sandberg	9 331 408	2.8
Avanza Pension	7 526 542	2.3
Håkan Roos	7 000 000	2.1
Carl Rosvall	7 000 000	2.1

Source: Monitor.

Consolidated Financials

General Information

This interim report covers the Swedish parent company OXE Marine AB (publ), corporate registration number 556889-7226, and its subsidiaries. The parent company is a limited liability company with its registered office in Ängelholm, Sweden. The address of the main office is Metallgatan 6, 262 72 Ängelholm, Sweden.

Interim Report - Basis of Preparation

The interim report is prepared in accordance with the Swedish Annual Accounts Act and BFNAR 2012:1 (K3). The accounting and valuation principles applied are the same as those used in the most recent annual report. The interim report has not been reviewed by the company's auditor.

The interim report should be read together with the 2022 Annual Report. The preparation of the interim report requires the use of accounting estimates and requires management to exercise judgment. For more information refer to the 2022 Annual Report.

The Swedish kronor is the reporting currency, and all figures are presented in KSEK if not stated otherwise.

Estimates and judgments

Preparation of financial statements and application of accounting policies, are often based on assessments, estimates and assumptions that are reasonable at the INTERIM REPORT, Q4 2023 OXE MARINE AB (PUBL)

time when the assessment is made. Estimates are based on historical experience and various other factors that are considered to be reasonable under the circumstances. The results of these are used to assess the carrying values of assets and liabilities, which are not otherwise apparent from other sources. The actual outcome may differ from these estimates. Estimates and assumptions are reviewed regularly.

Risks and uncertainties

The Risk and uncertainties of OXE Marine's business is explained in detail within the 'Risks and Uncertainties' section of the 2022 Annual Report, available on OXE Marine's website. The main risks facing OXE Marine are production risk, changes in exchange rates, rising inflation, rising interest rates, technical development risk and financial risk relating to liquidity due to working capital requirements in the growth phase of the business. The conflict between Russia and Ukraine does not impact the Company's supply chain in the short term. Current macro-economic events including a rising interest rate and inflationary environment is closely monitored. Management will continue to monitor the situation closely.

Financial review

Fourth quarter 2023

Consolidated Net Turnover amounted to SEK 62.7 m (SEK 32.1 m). Comparatively this is an increase of 95% relative to the same quarter of the previous year. Sales from Propulsion amounted to SEK 27.1 m (SEK 22.8 m) and sales from Parts & Accessories amounted to SEK 35.6 m (SEK 9.4 m).

Parts & Accessories contributed 57% (15%) of total revenue in the fourth quarter, with the increase mainly attributable to the delivery of the order received from the US Government.

Gross profit amounted to SEK 14.4 m (SEK 3.4 m) during the quarter, with a gross margin of 23% (11%). During the quarter there was a one-off inventory adjustment relating to the opening inventory balance going into the quarter, amounting to SEK -4.4 m. Excluding this one-off adjustment, the gross margin for the quarter would have amounted to 30%. During the quarter there was a larger proportion of P&A sales which contributed positively to the gross margin, however this was offset by higher costs of sales in freight costs, price increases and increased warranty costs during the quarter.

Operating expenses amounted to SEK -29.1 m (SEK -31.1 m) excluding forex adjustments and depreciation and amortisation. During the quarter there were provision for legal costs amounting to SEK -1.6 m and one-time decrease in bad debt provision of SEK 1.1 m. Excluding these one-off adjustments operating expenses would have been SEK -28.5 m (SEK -25.9 m).

The global organization consisted of 51 people. The US organization consists of 18 people and the Swedish organization 33 (including 2 based in Singapore) as at 31 December 2023. The Company continues to be run as a slim organization and with a cost-conscious mindset.

EBITDA amounted to SEK -12.8 m (SEK -31.1 m). EBITDA excluding foreign exchange effects and one-off adjustments amounted to SEK -9.7 m for the quarter, after excluding SEK -1.8 m in forex movements and SEK 4.8 m in one-off adjustments described above. See illustrations "*EBITDA excluding forex movements and one-off adjustments*" for further comments on EBITDA. The result for the fourth quarter 2023 amounted to SEK -18.5 m (SEK -45.7 m).

Other operating income(costs) consists of foreign exchange movements on foreign denominated working capital movement which had a positive impact of SEK 1.8 m (SEK -3.5 m) in the quarter.

Interest expenses and similar profit/loss items amounted to SEK 1.9 m (SEK -9.7 m) in the quarter. During the quarter there was SEK -2.7 m (SEK -2.4 m) in interest cost, set-off by SEK 4.6 m (SEK -2.4 m) in foreign exchange revaluation adjustments on long-term liabilities denominated in foreign currencies.

Full Year, December 2023

Consolidated Net Turnover amounted to SEK 189.6 m (SEK 148.4 m), an increase of 28% relative to the prior year. Sales from Propulsion amounted to SEK 117.7 m (SEK 116.9 m) and sales from Parts & Accessories amounted to SEK 71.9 m (SEK 31.4 m).

Parts and Accessories grew by 129% year on year. This represented a 38% share of total revenue up from 21.2% in 2022. Excluding the US Governmental order the growth in Parts and Accessories year on year was 50.3%.

Gross profit amounted to SEK 38.2 m (SEK 32.2 m) for the full year, with a gross margin of 20% (22%).

Operating expenses amounted to SEK -119.6 m (SEK -101.9 m) excluding forex adjustments and depreciation and amortisation.

EBITDA amounted to SEK -78.0 m (SEK -60.9 m). The result for the period January to December 2023 amounted to SEK -116.4 m (SEK -109.9 m).

Other operating income(costs) mainly consists of foreign exchange movements on foreign denominated working capital movement which had an impact of SEK 3.4 m (SEK 8.8 m) year to date.

Interest expenses and similar profit/loss items amounted to SEK -9.6 m (SEK -19.6 m) year to date. SEK -10.3 m (SEK -10.0 m) relates to interest cost, mainly attributable to the corporate bonds, and SEK -0.7 m (SEK -10.0 m) in foreign exchange revaluation movements on long-term liabilities denominated in foreign currencies.

Assets

As at 30 December 2023, total assets amounted to SEK 339.3 m (SEK 402.8 m), a decrease of SEK -63.5 m relative to end of 2022. OXE Marine's fixed assets at the closing date were SEK 155.7 m (SEK 186.2 m), out of which capitalised R&D amounted to SEK 115.5 m (SEK 136.9 m) and patents and intangible assets

relating to last year's acquisition amounted to SEK 32.9 m (SEK 37.3 m). Capitalised R&D expenses are currently being amortized since the OXE300 project ended and serial production commenced. New R&D projects include the OXE450 Hybrid project (SEK 1.3 m capitalised so far) that was announced at the Miami Boat Show in February.

Inventory amounted to SEK 114.1 m (SEK 138.9 m) at the end of the quarter, a decrease of SEK 24.8 m relative to December 2022.

Accounts Receivable amounted to SEK 34.1 m (SEK 21.0 m). OXE Marine works with the Swedish Export Agency 'Exportkreditnämnden' ("EKN"). EKN promotes Swedish export by issuing state guarantees which protects OXE from bad debts up to a certain percentage and in specific geographies. The Accounts Receivable balance is displayed net of provisions for doubtful debts amounting to SEK 2.6 m (SEK 0.8 m) as at 31 December 2023.

OXE Marine had cash on hand of SEK 28.7 m (SEK 46.3 m) at the end of the quarter. The Company has a working capital facility of USD 5.5m (SEK 55.2m) via its wholly owned US subsidiary, OXE Marine Inc. During the year OXE Marine Inc. made a net drawdown of USD 0.6 m (SEK 6.0 m) on the working capital facility. The facility is on demand, open-ended and subject to a monthly borrowing basis, guaranteed by Powersports Plus LLC. The interest rate on the facility will be SOFR plus 2.65%.

Equity and liabilities

Total equity amounted to SEK 13.4 m (SEK 103.3 m). Total equity in the parent company is SEK 48.3 m and therefore sufficiently positive. During the quarter OXE Marine AB carried out a directed share issue of 29.2 million shares, corresponding to approximately 10 per cent of the number of outstanding shares before the share issue, at a subscription price of SEK 1.00 per share. Management monitors the equity balance and maintains its equity base through equity funding from its shareholders.

Long-term liabilities amounted to SEK 235.2 m (SEK 229.8 m). This balance relates entirely to non-current liabilities in OXE Marine AB and consists of financing from the European Investment Bank ("EIB") and corporate bonds. Effective 15 August 2022, interest on corporate bonds is 7 % per annum with 2% cash, paid out quarterly and 5% accumulated. Interest is capitalized quarterly and added to the bonds' nominal amount. Both the first and second tranches from the EIB, collectively making up EUR 8 m, are interest free.

The EIB has received in total 28,091,521 warrants in OXE which, on the date hereof, which entitles the EIB to subscribe for 31,978,475 shares in OXE, at a subscription price corresponding to the quota value of OXE's shares. The warrants may be exercised at any time until 31 December 2039.

Current liabilities amounted to SEK 78.3 m (SEK 57.9 m) at the end of the quarter, an increase of SEK 20.4 m relative to Q4 2022. Accounts payable amounted to SEK 39.2 m (SEK 29.8 m), an increase of SEK 9.4 m relative to end of December 2022.

Cash Flow

Fourth quarter 2023

On a consolidated basis cash flow from operating activities amounted to SEK -18.4 m (SEK -20.2 m) of which SEK -13.3 m (SEK -34.3 m) related to cashflow from operating activities before changes in working capital. The change in cashflow due to changes in working capital amounted to SEK -5.1 m (SEK 14.1 m) and the largest movement related to positive changes in current receivables amounting to SEK 10.0 m and changes in inventory of SEK 9.9 m offset by negative changes in trade payables amounting to SEK -13.1 m and current liabilities amounting to SEK -11.2 m.

Full Year, December 2023

On a consolidated basis cash flow from operating activities amounted to SEK -50.4 m (SEK -52.6 m) of which SEK -80.2 m (SEK -65.3 m) related to cashflow from operating activities before changes in working capital. The change in cashflow due to changes in working capital amounted to SEK 29.8 m (SEK 12.6 m) and the largest movement related to positive changes in inventories amounting to SEK 24.9 m.

Taxation

The Company has unutilized carry forward tax losses in Sweden amounting to SEK 494.5 m as of 2022. The tax effect has not been recognized as a deferred tax asset in the balance sheet. The Company is currently reporting losses and therefore there is uncertainty around the ability to utilize these tax losses. Furthermore, the ability to utilize these tax losses in the future are influenced by changes in Company shareholding.

Financial calendar

- 2023 Annual Report – 19 April 2024 07:00 CET
- Q1 2024 Interim Report – 3 May 2024 07:00 CET
- AGM – 3 MAY 2024 13:00 CET
- Q2 2024 Interim Report – 26 July 2024 07:00 CET
- Q3 2024 Interim Report – 25 October 2024 07:00 CET

All times indicated above are CEST/CET

Consolidated Financial Statements for the Period to 31 December 2023

Consolidated Income Statement

<i>(amounts in KSEK)</i>	2023	2022	2023	2022
	Oct - Dec	Oct - Dec	Jan - Dec	Jan - Dec
Net Turnover	62 663	32 145	189 590	148 416
Propulsion	27 089	22 781	117 688	116 978
Parts & Accessories	35 574	9 364	71 902	31 438
Goods for resale	-48 298	-28 714	-151 408	-116 242
Gross Profit	14 365	3 431	38 182	32 174
External costs (including R&D expenditure)	-16 771	-20 627	-71 842	-52 101
Capitalised R&D expenditure	0	625	705	625
Personnel costs	-12 280	-11 059	-48 469	-50 451
Depreciation and Amortisation	-7 428	-10 968	-29 646	-30 250
Other operating income (costs)	1 897	-3 476	3 417	8 831
Total operating costs	-34 582	-45 505	-145 835	-123 346
Operating Loss	-20 217	-42 074	-107 653	-91 172
Interest expenses and similar profit/loss items	1 978	-4 830	-9 695	-19 960
Loss after financial items	-18 239	-46 904	-117 348	-111 132
Taxation	-273	1 236	907	1 236
Net loss for the period	-18 512	-45 668	-116 441	-109 896

Consolidated Balance Sheet

<i>(amounts in KSEK)</i>	31 Dec 23	31 Dec 22
ASSETS		
Fixed Assets		
Intangible assets		
Capitalised expenditure for development and similar work	115 525	136 936
Concessions, patents, licenses, trademarks etc.	32 996	37 343
Total intangible assets	148 521	174 279
Tangible assets		
Improvement expenditure on leaseholds	1 097	1 348
Equipment, tools and installations	5 932	9 992
Total tangible assets	7 029	11 340
Financial assets		
Deferred tax assets	122	536
Total financial assets	122	536
Total fixed assets	155 672	186 155
Currents assets		
Inventory etc		
Inventory	114 115	138 997
Advance payments to suppliers	2 121	6 404
Total inventory etc	116 236	145 401
Current receivables		
Accounts receivables	34 109	21 036
Other receivables	1 795	1 538
Prepaid expenses and accrued income	2 794	2 319
Total current receivables	38 698	24 893
Cash on hand and in bank	28 694	46 307
Total current assets	183 628	216 601
TOTAL ASSETS	339 300	402 756

Consolidated Balance Sheet

<i>(amounts in KSEK)</i>	31 Dec 23	31 Dec 22
EQUITY AND LIABILITIES		
Equity		
Share capital	9 993	9 117
Other capital contributions	718 927	604 293
Loss brought forward incl loss for the period	-715 559	-510 120
TOTAL EQUITY	13 361	103 290
Provisions		
Deferred tax liability	6 500	7 300
Other provisions	5 927	4 517
Total provisions	12 427	11 817
Long-term liabilities		
Corporate bonds	146 461	140 730
Liabilities to finance institutions	88 768	89 026
Total long-term liabilities	235 229	229 756
Current liabilities		
Liabilities to finance institutions	6 025	0
Advance payments from customers	15 504	9 855
Accounts payable	39 222	29 763
Current tax liabilities	1 336	1 443
Other liabilities	1 405	1 671
Accrued expenses and deferred income	14 791	15 161
Total current liabilities	78 283	57 893
EQUITY AND LIABILITIES	339 300	402 756

Consolidated Statement of Cash Flows

<i>(amounts in KSEK)</i>	2023	2022	2023	2022
	Oct - Dec	Oct - Dec	Jan - Dec	Jan - Dec
Operating Activities				
Results before financial items	-20 217	-42 074	-107 653	-91 172
Adjustments for items not included in cash flow*	7 855	8 639	30 760	27 390
Interest paid	-905	-898	-3 258	-1 554
Cash flow from operating activities before changes in working capital	-13 267	-34 333	-80 151	-65 336
Cash flow from changes in working capital				
Change in Inventories	9 863	11 949	24 882	36 539
Change in accounts receivable	-719	3 461	-13 073	-2 855
Change in other current receivables	10 027	-165	3 551	3 244
Change in Trade payables	-13 095	-7 932	9 459	-15 462
Change in other current liabilities	-11 164	6 837	4 906	-8 733
Cash flow from operating activities	-18 355	-20 183	-50 426	-52 603
Investing Activities				
Acquisitions: cash acquired	-	-	-	11 282
Investments in property, plant and equipment	-412	-	-916	-2 602
Divestments in property, plant and equipment	141	85	572	85
Investments in intangible fixed assets	-	-625	-705	-625
Cash flow from Investing activities	-271	-540	-1 049	8 140
Financing activities				
Proceeds from new share issue	28 271	68 845	28 271	68 845
Option premium	-	-	-	56
Proceeds from loans	-	-	6 025	15 529
Repayment of loans	-2 168	-15 529	-	-19 528
Cash flow from financing activities	26 103	53 316	34 296	64 902
Cash flow for the period	7 477	32 593	-17 179	20 439
Cash and bank balances at the beginning of the period	22 237	10 749	46 307	23 451
Exchange rate difference in cash and bank balances	-1 020	2 965	-434	2 417
Cash and bank balances at the end of the period	28 694	46 307	28 694	46 307

*Adjustments not included in the cashflow for the current period includes adjustments of depreciation of SEK 7.5 m and non-cash forex adjustments of SEK 0.3 m.

Consolidated Statement of Changes in Equity

<i>(amount in KSEK)</i>	2023	2022
	1 Jan - 30 Dec	1 Jan - 30 Dec
Opening balance equity (1 Jan)	103 290	46 651
Loss for the period	-116 441	-109 896
New share issue less transaction costs	28 271	167 610
Option premium	0	56
Forex exchange revaluation reserve*	-1 759	-1 131
Closing balance equity	13 361	103 290

*Forex exchange revaluation relating to shares in subsidiaries were reclassified from other operating costs to forex exchange revaluation reserve in equity for movements during the year in accordance with accounting practices.

Parent Company Financial Statements

<i>(amounts in KSEK)</i>	2023		2022	
	Oct - Dec	Oct - Dec	Jan - Dec	Jan - Dec
Net Turnover*	42 712	31 775	156 899	133 123
Propulsion	24 816	23 325	106 012	107 065
Parts & Accessories	17 896	8 450	50 887	26 058
Goods for resale	-41 251	-28 568	-146 594	-102 702
Gross Profit	1 461	3 207	10 305	30 421
External costs (including R&D expenditure)	-13 108	-11 506	-53 858	-35 356
Capitalised R&D expenditure	0	625	705	625
Personnel costs	-8 644	-7 064	-31 850	-36 365
Depreciation and Amortisation	-6 225	-7 378	-24 790	-26 160
Other operating income (costs)	2 206	949	3 178	-2 532
Total operating costs	-25 771	-24 374	-106 615	-99 788
Operating Loss	-24 310	-21 167	-96 310	-69 367
Interest expenses and similar profit/loss items	2 150	-4 557	-9 307	-19 303
Loss after financial items	-22 160	-25 724	-105 617	-88 670
Taxation	0	0	0	0
Net loss for the period	-22 160	-25 724	-105 617	-88 670

* Net Turnover includes intercompany sales to subsidiaries amounting to SEK 20.8 m during Q4 2023, SEK 10.8 m during Q4 2022, SEK 59.0 m during Jan-Dec 2023, SEK 34.3 m during Jan-Dec 2022.

Parent Company Balance Sheet

<i>(amounts in KSEK)</i>	31 Dec 23	31 Dec 22
ASSETS		
Fixed Assets		
Intangible assets		
Capitalised expenditure for development and similar work	115 525	136 936
Concessions, patents, licenses, trademarks etc.	1 445	1 908
Total intangible assets	116 970	138 844
Tangible assets		
Improvement expenditure on leaseholds	11	172
Equipment, tools and installations	3 165	5 022
Total Tangible assets	3 176	5 194
Financial assets		
Shares in group companies	100 001	100 001
Total financial assets	100 001	100 001
Total fixed assets	220 147	244 039
Currents assets		
Inventory etc		
Inventory	96 967	101 566
Advance payments to suppliers	2 121	6 404
Total inventory etc	99 088	107 970
Current receivables		
Accounts receivables	19 455	17 646
Receivables from group companies	11 518	4 432
Other receivables	1 795	1 538
Prepaid expenses and accrued income	1 958	1 546
Total current receivables	34 726	25 162
Cash on hand and in bank	16 821	46 269
Total current assets	150 635	179 401
TOTAL ASSETS	370 782	423 440

Parent Company Balance Sheet

<i>(amounts in KSEK)</i>	31 Dec 23	31 Dec 22
EQUITY AND LIABILITIES		
Restricted equity		
Share capital	9 993	9 117
Development fund	87 295	103 612
Total restricted equity	97 288	112 729
Non-restricted equity		
Share Premium	631 632	604 237
Retained loss	-575 002	-502 649
Loss for the period	-105 617	-88 670
Total non-restricted equity	-48 987	12 918
TOTAL EQUITY	48 301	125 647
Provisions		
Other provisions	5 927	4 517
Total provisions	5 927	4 517
Long-term liabilities		
Corporate bonds	146 461	140 730
Liabilities to finance institutions	88 768	89 026
Total non-current liabilities	235 229	229 756
Current liabilities		
Liabilities to finance institutions	0	0
Advance payments from customers	6 623	9 554
Accounts payable	26 172	22 001
Liabilities to group companies	31 974	18 819
Current tax liabilities	1 336	1 443
Other liabilities	1 001	1 131
Accrued expenses and deferred income	14 219	10 572
Total current liabilities	81 325	63 520
TOTAL EQUITY AND LIABILITIES	370 782	423 440

Parent company Statement of Cash Flows

<i>(amounts in KSEK)</i>	2023		2022	
	Oct - Dec	Oct - Dec	Jan - Dec	Jan - Dec
Operating Activities				
Results before financial items	-24 310	-21 167	-96 310	-69 367
Adjustments for items not included in cash flow*	6 448	7 065	25 203	23 187
Interest paid	-741	-656	-2 871	-905
Cash flow from operating activities before changes in working capital	-18 603	-14 758	-73 978	-47 085
Cash flow from changes in working capital				
Change in Inventories	3 781	6 524	4 599	12 006
Change in accounts receivable	8 553	1 110	-1 809	-2 885
Change in other current receivables	14 421	-5 123	-3 472	-3 928
Change in Trade payables	-16 347	-28 762	4 171	-9 488
Change in other current liabilities	-9 098	10 916	13 634	8 466
Cash flow from operating activities	-17 293	-30 093	-56 855	-42 914
Investing Activities				
Investments in property, plant and equipment	-98	-	-193	-1 092
Divestments in property, plant and equipment	-	85	-	126
Investments in intangible fixed assets	-	-625	-705	-625
Cash flow from Investing activities	-98	-540	-898	-1 591
Financing activities				
Proceeds from new share issue	28 271	68 845	28 271	68 845
Option premium	-	-	-	56
Repayment of loans	-	-	-	-4 000
Cash flow from financing activities	28 271	68 845	28 271	64 901
Cash flow for the period	10 880	38 212	-29 482	20 396
Cash and bank balances at the beginning of the period	6 016	8 103	46 269	23 451
Exchange rate difference in cash and bank balances	-75	-46	34	2 422
Cash and bank balances at the end of the period	16 821	46 269	16 821	46 269

*Adjustments not included in the cashflow for the current period includes adjustments of depreciation of SEK 6.2 m and non-cash forex adjustments of SEK 0.2 m.

Parent Company Statement of Changes in Equity

<i>(amount in KSEK)</i>	2023		2022	
	1 Jan - 30 Dec		1 Jan - 30 Dec	
Opening balance equity (1 Jan)		125 647		46 651
Loss for the period		-105 617		-88 670
New share issue less transaction costs		28 271		167 610
Option premium		0		56
Closing balance equity		48 301		125 647

Key Performance Indicators

<i>(amounts in KSEK)</i>	2023 Consolidated				2022 Consolidated			
	Oct-Dec	Jul-Sep	Apr-Jun	Jan-Mar	Oct-Dec	Jul-Sep	Apr-Jun	Jan-Mar
Net turnover	62 663	47 510	46 247	32 846	32 145	39 135	45 731	31 405
Propulsion	27 089	35 768	36 171	18 996	22 781	29 635	38 523	26 039
Parts & Accessories	35 574	11 742	10 076	13 850	9 364	9 500	7 209	5 365
Gross Profit	14 365	17 010	122	8 149	3 431	10 062	9 653	9 028
Gross Margin %	23%	36%	0%	25%	11%	26%	21%	29%
EBITDA, KSEK	-12 789	-10 146	-31 701	-16 684	-31 106	-8 040	-8 900	-12 876
Net loss for the period	-18 512	-17 505	-47 847	-26 823	-45 668	-20 131	-20 586	-23 511
Cash on hand	28 694	22 237	16 081	25 105	46 307	10 749	18 730	14 135
Intangible fixed assets	148 521	155 183	161 742	167 769	174 279	175 816	181 461	187 044
Total Equity	13 361	-668	25 370	72 128	103 290	79 322	101 372	121 959
Total Assets	339 300	352 723	357 451	381 175	402 756	384 537	404 414	419 882
Equity Asset ratio	4%	0%	7%	19%	26%	21%	25%	29%
Total shares outstanding	333 268 067	304 068 067	304 068 067	304 068 067	304 068 067	254 945 260	254 945 260	254 945 260
Average number of shares	310 415 893	304 068 067	304 068 067	304 068 067	264 022 300	254 945 260	254 945 260	231 322 807
Earnings per share, basic	-0.06	-0.06	-0.14	-0.09	-0.17	-0.08	-0.08	-0.10
Diluted earnings per share*	-0.06	-0.06	-0.14	-0.09	-0.17	-0.08	-0.08	-0.10
Number of employees	51	49	44	48	47	51	56	54

<i>(amounts in KSEK)</i>	2023 Parent Company				2022 Parent Company			
	Oct-Dec	Jul-Sep	Apr-Jun	Jan-Mar	Oct-Dec	Jul-Sep	Apr-Jun	Jan-Mar
Net turnover	42 712	37 187	45 298	31 702	31 775	31 873	43 896	25 579
Propulsion	24 816	25 043	36 144	20 009	23 325	24 473	38 197	21 070
Parts & Accessories	17 896	12 144	9 154	11 693	8 450	7 400	5 699	4 509
Gross Profit	1 461	10 090	-10 195	8 949	3 207	8 568	13 370	5 276
Gross Margin %	3%	27%	-23%	28%	10%	27%	30%	21%
EBITDA, KSEK	-18 085	-11 111	-35 286	-7 038	-13 789	-9 111	-5 262	-15 045
Net loss for the period	-22 160	-16 970	-50 450	-16 037	-25 724	-20 609	-16 664	-25 673
Cash on hand	16 821	6 016	11 592	19 853	46 269	8 103	11 312	4 478
Intangible fixed assets	116 970	122 660	128 248	133 305	138 844	144 983	150 628	156 211
Total Equity	48 301	42 190	59 160	109 609	125 647	82 525	103 135	119 799
Total Assets	370 782	392 858	397 833	409 653	423 440	394 592	405 949	418 735
Equity Asset ratio	13%	11%	15%	27%	30%	21%	25%	29%
Total shares outstanding	333 268 067	304 068 067	304 068 067	304 068 067	304 068 067	254 945 260	254 945 260	254 945 260
Average number of shares	310 415 893	304 068 067	304 068 067	304 068 067	264 022 300	254 945 260	254 945 260	231 322 807
Earnings per share, basic	-0.07	-0.06	-0.17	-0.05	-0.10	-0.08	-0.07	-0.10
Diluted earnings per share*	-0.07	-0.06	-0.17	-0.05	-0.10	-0.08	-0.07	-0.10
Number of employees	33	31	27	31	30	33	40	42

* Refer to section Definitions of Key Business Ratios, Diluted Earnings Per Share.

Definition and Key Business Ratios

Net Turnover

Main operating revenues and other revenue net of warranty costs, discounts and credit notes. Net turnover is split into two segments, Propulsion and Parts & Accessories.

Gross Profit / Gross Margin %

Net Turnover less goods for resale. Gross margin (%) is the calculated gross profit expressed as a percentage of total turnover.

EBITDA

Earnings before interest tax, depreciation and amortization and after the capitalization of research and development and patent cost. EBITDA includes other income and losses attributable to foreign exchange revaluation of working capital balances.

Profit/loss after financial items

Profits after financial items and costs, but before taxes. Financial items include interest expense and similar profit and loss items and includes foreign exchange revaluation of foreign debt balances.

Number of employees

Number of employees at the end of the financial period.

Earnings Per Share, Basic (“EPS”)

Net Profit/Loss for the period to average number of shares outstanding as at 31 Dec 2023. The average number of shares during the period 1 Jan – 31 December 2023 amounted to 310 415 893. The total number of shares at the end of the period amounted to 333 268 067.

Diluted Earnings Per Share (“DEPS”)

Due to the company being in a loss position, diluted earnings per share is equal to earnings per shares. The total amount of shares and dilutive instruments (outstanding warrants that are in-the-money) as at 31 December 2023 was 365 246 542.

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Certified Adviser

FNCA Sweden AB is Certified Adviser for OXE Marine AB (publ).

OXE Marine AB (publ) is obligated to make this information public pursuant to the EU Market Abuse Regulation. The information was provided by the contacts above to be submitted for publication on 29 February 2024, 07:00 CET.

OXE Marine AB (publ) has, after several years of development, constructed the OXE Diesel, the world's first diesel outboard engine in the high-power segment. OXE Diesel has a unique belt driven propulsion system that allows a hydraulic multi-friction gearbox to be mounted. This means that the engine can handle significantly higher loads than a traditional outboard engine. OXE's OXE diesel has a horizontally mounted engine as opposed to a traditional outboard with a vertically mounted engine.

All products developed by OXE are built on the core value of Engineering the Future. The OXE Diesel product line is no exception. Utilizing modern diesel powerheads from the automotive industry, heavy duty gearbox design and patented belt transmission system provides for robust outboards with inboard features and high torque capacity.

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