# **Koskisen Corporation**

Interim report

1 January–30 September 2024

# Koskisen's revenue increased – the profitability of the Sawn Timber Industry segment improved

# July-September 2024 in brief

- Revenue increased and amounted to EUR 67.8 (55.5) million.
- EBITDA increased and amounted to EUR 3.6 (1.3) million.
- The EBITDA margin was 5.4 per cent (2.4).
- Adjusted EBITDA amounted to EUR 3.7 (1.4) million.
- The adjusted EBITDA margin was 5.5 per cent (2.5).
- Operating profit amounted to EUR 0.4 (-1.0) million and was 0.6 per cent (-1.7) of revenue.
- The profit for the financial period amounted to EUR -0.4 (-1.0) million.
- Basic earnings per share were EUR -0.02 (-0.04).

# January-September 2024 in brief

- Revenue increased and amounted to EUR 209.3 (202.6) million.
- EBITDA decreased and amounted to EUR 18.5 (27.8) million.
- The EBITDA margin was 8.9 per cent (13.7).
- Adjusted EBITDA amounted to EUR 18.6 (27.7) million.
- The adjusted EBITDA margin was 8.9 per cent (13.7).
- Operating profit amounted to EUR 10.5 (21.4) million, representing 5.0 per cent (10.6) of revenue.
- The profit for the financial period amounted to EUR 6.7 (17.6) million.
- Basic earnings per share were EUR 0.29 (0.77).

The figures in brackets refer to the comparison period, i.e. the corresponding period in the previous year, unless specified otherwise.

# Profit guidance for 2024 unchanged (published on 16 February 2024)

Koskisen Group's revenue for 2024 is expected to grow from the level of 2023. The adjusted EBITDA margin is expected to be 8–12 per cent.

# Key figures

EUR million	7–9 2024	7–9 2023	Chang e, %	1–9 2024	1–9 2023	Change , %	1–12 2023
Revenue	67.8	55.5	22.1	209.3	202.6	3.3	271.3
EBITDA	3.6	1.3	171.0	18.5	27.8	-33.2	33.0
EBITDA margin, %	5.4	2.4		8.9	13.7		12.2
Adjusted EBITDA	3.7	1.4	171.1	18.6	27.7	-32.8	33.1
Adjusted EBITDA margin, %	5.5	2.5		8.9	13.7		12.2
Operating profit (EBIT)	0.4	-1.0	145.2	10.5	21.4	-51.1	24.4
Operating profit (EBIT) margin, %	0.6	-1.7		5.0	10.6		9.0
Profit for the period	-0.4	-1.0	53.5	6.7	17.6	-61.8	20.2
Basic earnings per share, EUR	-0.02	-0.04		0.29	0.77		0.88
Diluted earnings per share, EUR	-0.02	-0.04		0.29	0.76		0.87
Gross investments	7.3	4.4		17.2	19.4		32.1
Equity per share, EUR				6.4	6.3		6.4
Return on capital employed (ROCE), %				6.4	16.4		12.1
Working capital, end of period				50.4	39.6		37.9
Net cash flow from operating activities				5.4	8.0		14.9
Equity ratio, %				53.4	55.2		54.8
Gearing, %				17.2	-5.9		-1.8

#### **CEO Jukka Pahta:**

Koskisen Group's third-quarter profitability improved year-on-year, with adjusted EBITDA amounting to EUR 3.7 (1.4) million. The adjusted EBITDA margin was 5.5 per cent (2.5). The level of profit performance achieved by the Group is satisfactory in an operating environment characterised by continued uncertainty. The recovery of construction, in particular, has been slower than anticipated. The summer shutdowns took place as planned in July–August, which was reflected seasonally in production volumes and revenue in the third quarter.

The profitability of the Sawn Timber Industry segment improved substantially year-on-year, with EBITDA amounting to EUR 1.7 (-1.0) million. Profitability was improved by increased delivery volumes and the higher price level of sawn timber in the comparison period. The demand situation in the Sawn Timber Industry segment as a whole has not changed significantly, although demand picked up slightly in Finland. Sawn timber inventories in the industry and at Koskisen were at a low level.

Sawn timber production has developed well. The targeted production level, corresponding to an annual output of approximately 400,000 m³, was achieved at the end of the period. The development of shift-specific production efficiency is continuing: production will be run at the dryers' maximum capacity, while simultaneously reducing weekly production shifts and moving maintenance shifts from weekends to weekdays. The development of the new sawmill's production efficiency is gradually starting to be reflected in profitability.

The delivery prices of softwood logs continued to rise slightly, posing a challenge to the profitability of the Sawn Timber Industry segment. In wood sourcing, raw material reserves and inventories were at a good level, and raw material supply was in line with plans.

The profitability of the Panel Industry segment decreased year-on-year, with EBITDA amounting to EUR 1.8 (2.6) million primarily due to increased raw material costs. The market situation for birch plywood was good after the summer, but weakened towards the end of the quarter as the continued weak economic situation in Central Europe was reflected in the market demand for panel products. The aim is now to systematically optimise the inventory levels of panel products to correspond to demand at the different stages of the value chain.

In order to prepare for delays in the recovery of demand, we commenced change negotiations in November with regard to Panel Industry's plywood and chipboard production. The change negotiations enable us to prepare for potential adjustments in production by means of temporary lay-offs if necessary. For chipboard products, which are more dependent on the demand for construction, demand has remained modest. Production was scaled back in a planned manner as necessary.

We have continued to execute our strategy and the related increase in operational efficiency. The primary goal has been to secure the sawmill's production volumes and achieve the targeted level, while continuously improving shift-specific production efficiency.

The log yard investment, which is an integral part of the development of the Sawn Timber Industry segment, is progressing as planned. The log yard will be commissioned on schedule at the beginning of 2025. When completed, the integrated system, which combines all sawmill operations, will boost the efficiency of the production process, significantly improve logistics, material and energy efficiency, and reduce transport-related carbon dioxide emissions. The newest channel kiln was completed and commissioned in June 2024.

The growth of the Panel Industry segment is supported by an expansion investment in Poland to increase the capacity of the Kore business. The expansion is under way and has progressed according to plan, with full production readiness set to be achieved by the end of the year. Small-scale production for selected customers has already begun. In addition to the investment, Kore has focused on the development and reorganisation of internal processes in order to achieve profitability targets.

Systematic measures to accomplish sustainable growth in line with the strategy will continue.

#### **Market situation**

#### Softwood sawn timber

Continued economic uncertainty and the resulting sustained low level of construction activity have affected the demand for softwood sawn timber. The delivery prices of softwood logs were on a slight upward trajectory during the third quarter, and the price level was very high relative to the market price of sawn timber. The reserves of softwood logs remained good.

#### Birch plywood and chipboard

The continued weak economic situation in Central Europe was reflected in the market demand for plywood products, particularly towards the end of the third quarter. The slowdown in construction continues to affect the recovery of demand for chipboard. The availability of Finnish birch logs has improved at least momentarily, which has been reflected in the levels of reserves and inventories being higher than at the corresponding time last year. The price level of energy wood has remained stable. The delivery price of pulpwood, in turn, increased during the past quarter.

# **Economic development**

#### July-September 2024

Consolidated revenue increased in July–September and amounted to EUR 67.8 (55.5) million. The growth in revenue was mainly due to the Sawn Timber Industry segment's improved delivery volumes and slightly higher end product selling prices when compared to the reference period.

Adjusted EBITDA improved and amounted to EUR 3.7 (1.4) million. The increase in EBITDA was mainly due the prices of sawn timber and energy wood being higher than in the comparison period, as well as improved sales volumes.

Operating profit came to EUR 0.4 (-1.0) million. Depreciation, amortisation and impairment amounted to EUR 3.2 (2.3) million. Profit before income tax amounted to EUR -0.6 (-1.3) million, and income tax for the period amounted to EUR 0.1 (0.4) million. The profit for the financial period came to EUR -0.4 (-1.0) million and earnings per share were EUR -0.02 (-0.04).

# January-September

Consolidated revenue increased in January–September and amounted to EUR 209.3 (202.6) million. The growth in revenue was mainly due to the Sawn Timber Industry segment's improved delivery volumes and slightly higher end product selling prices when compared to the reference period.

Adjusted EBITDA declined to EUR 18.6 (27.7) million. The decrease in EBITDA was mainly due to decreased delivery volumes in the Panel Industry segment and the increased costs of wood raw material.

Operating profit came to EUR 10.5 (21.4) million. Depreciation, amortisation and impairment amounted to EUR 8.1 (6.3) million. Profit before income tax amounted to EUR 8.4 (21.3) million and income tax for the period to EUR 1.7 (3.6) million. The profit for the financial period came to EUR 6.7 (17.6) million and earnings per share were EUR 0.29 (0.77).

# Balance sheet, cash flow and financing

At the end of the review period, Koskisen's equity ratio was 53.4 (55.2) per cent, and gearing was 17.2 (-5.9) per cent.

Cash flow from operating activities amounted to EUR 5.4 (8.0) million in January–September. The effect of the change in working capital was EUR -12.9 (-13.5) million. The most significant item contributing to the change in working capital was the increase in trade receivables, which was mainly due to normal seasonal variation. Trade payables also increased, mainly due to higher raw material prices and increased purchasing volumes. Cash flow from financing activities amounted to EUR -14.9 (-14.5) million, the largest item being dividend payment. Cash flow from investing activities amounted to EUR 5.2 (-30.7) million, of which cash flow from property, plant and equipment, and intangible assets was EUR -14.8 (-10.6) million.

Interest-bearing liabilities at the end of the period amounted to EUR 68.4 (59.0) million, and liquid assets totalled EUR 43.0 (67.5) million. Interest-bearing net liabilities amounted to EUR 25.4 (-8.5) million.

Koskisen's liquidity has remained strong. At the end of the review period, available liquidity amounted to EUR 43.0 (67.5) million, comprising cash and cash equivalents of EUR 31.5 (37.3) million, deposits of EUR 0.0 (20.0) million, and current financial assets at fair value through profit or loss in the amount of EUR 11.5 (10.1) million, the most significant of which was a capital redemption contract. In addition, the company has an unused account limit of EUR 7.2 million.

# **Investments**

Gross investments in tangible and intangible assets amounted to EUR 7.3 (4.4) million for July–September and to EUR 17.2 (19.4) million for January–September. The investments were related to the construction of the new log yard, the channel dryer, the renewal of the beginning of the second planing mill and the new sawmill, among other things. At the end of the period, advance payments and work in progress included EUR 10.8 million related to the construction of the new log yard.

# Sawn Timber Industry

The main products of the Sawn Timber Industry segment are traditional sawn timber, refined planed timber and painted cladding products. In wood procurement, the most important types of wood are softwood and birch logs. Bioenergy from logging residues and plant by-products is produced in Koskisen's leased plants and other nearby heat and power plants.

EUR million	7 <b>–</b> 9 2024	7–9 2023	Change, %	1–9 2024	1–9 2023	Change, %	1–12 2023
Revenue (external)	34.6	24.9	38.8	100.0	86.6	15.4	122.4
EBITDA	1.7	-1.0	275.0	3.9	2.3	69.0	3.3
EBITDA, %	4.8	-3.8		3.9	2.7		2.7
Personnel at the end of the period	177	182	-2.7	177	182	-2.7	173
Deliveries of sawn timber and processed products, 1,000 m <sup>3</sup>	80.1	59.3	35.1	219.6	199.4	10.1	277.6

# Financial and operational development in July-September

Revenue increased substantially and amounted to EUR 34.6 (24.9) million. Revenue growth was driven by the increased delivery volumes of sawn timber and the continued strengthening of the prices of pulpwood and energy wood sold to third parties in wood procurement. The price level of sawn timber also increased year-on-year.

EBITDA improved to EUR 1.7 (-1.0) million. The improvement in EBITDA was due to increased delivery volumes and higher sawn timber prices in the comparison period. The operating rate of the new sawmill increased in September. The targeted production level, corresponding to an annual output of 400,000 m³, was achieved, which supported the improvement of profitability. The reduction in personnel in the Sawn Timber Industry segment was related to increased automation at the new sawmill. The EBITDA margin was 4.8 per cent (-3.8).

There was no significant change in the demand for sawn timber when compared to the corresponding period last year. Construction activity remained at a low level, although there was a slight recovery in Finland. Inventory levels remained low in industry.

Construction of the new log yard progressed according to plan. The finalisation and commissioning of the sorting line began in the latter part of the quarter. The project will be fully completed in early 2025, and log reception will be transferred to the new yard in its entirety during Q1/2025.

The delivery prices of softwood logs were on a slight upward trajectory, which continues to pose a challenge to the profitability of the Sawn Timber Industry segment. In wood sourcing, raw material reserves and inventories were at a good level, and raw material supply was in line with plans. In bioenergy deliveries, volumes were lower than anticipated due to the warm autumn season.

# Financial and operational development in January-September

Revenue increased to EUR 100.0 (86.6) million.

EBITDA improved to EUR 3.9 (2.7) million.

The slowdown in the construction sector was clearly evident in the modest demand in the Sawn Timber Industry segment. Inventory levels remained moderate in spite of sawn timber production turning to growth towards the end of the period.

The direct strike concerning production activities in the early part of the year had a minor impact on sawmill production. During the indirect strikes concerning the supply chain, we did not need to restrict production, but

a significant proportion of customer deliveries were delayed due to the ports being closed. The last of the deliveries postponed from the first quarter were sent to customers in June.

# **Panel Industry**

The main products of the Panel Industry segment are birch plywood, chipboard, thin plywood and veneer. The Kore brand produces interior solutions for various commercial vehicles.

EUR million	7–9 2024	7–9 2023	Change, %	1–9 2024	1–9 2023	Change,	1–12 2023
Revenue (external)	33.1	30.5	8.5	109.3	115.9	-5.7	148.8
EBITDA	1.8	2.6	-32.0	15.2	24.6	-38.5	29.3
EBITDA, %	5.3	8.5		13.9	21.3		19.7
Personnel at the end of the period	685	641	6.9	685	641	6.9	638
Deliveries of panel products (excl. Kore), 1,000 m <sup>3</sup>	28.0	26.4	5.9	95.8	104.7	-8.5	132.5

# Financial and operational development in July-September

Revenue increased to EUR 33.1 (30.5) million. The growth in revenue was mainly due to increased delivery volumes.

EBITDA decreased to EUR 1.8 (2.6) million. The decline in EBITDA was mainly due to increased raw material costs. The EBITDA margin was 5.3 per cent (8.5).

The demand for birch plywood products began to show as a weakening order book at the end of the period. Demand for chipboard remained at a satisfactory level, although the slowdown in construction continues to affect the recovery of demand. Chipboard production was reduced from time to time by means of temporary layoffs, as planned. In the Kore business, demand strengthened year-on-year, although market demand levelled off when compared to the first half of the year.

The investment in the production unit being established in Skwierzyna, Poland, progressed according to plan. The investment covers new production facilities that will make it possible to scale up the Kore business to more than double its current size. The investment supports the expansion of the product range in the Kore business to new end-uses and the growth of the current market area. The total value of the investment is approximately EUR 3 million. The increased number of personnel in the Panel Industry segment is mainly related to the growth of the Kore business.

The situation concerning birch raw material remained good. At the end of the quarter, raw material reserves and inventories were at a higher level than in the comparison period.

# Financial and operational development in January-September

Revenue decreased to EUR 109.3 (115.9) million.

EBITDA declined to EUR 15.2 (24.6) million.

The demand for higher value-added products remained strong through to the summer, but the prolonged uncertainty in key markets began to be reflected in a weakening order backlog at the end of the period. The slowdown in the construction sector was still reflected in the demand for chipboard in particular. Demand in the automotive industry has levelled off slightly after the summer, whereas earlier in the year, investments to increase transport capacity were on the rise.

The direct strike concerning the company's own production activities in the early part of the year resulted in a few lost days of production for the Panel Industry segment. During the indirect strikes, production continued as planned, but some additional costs were incurred from the use of alternative logistics solutions.

# **Strategy**

# Financial targets

Koskisen has set the following long-term financial targets extending over the business cycle, which the company aims to achieve by the end of 2027:

Growth	Revenue of EUR 500 million, including both organic and inorganic growth.
Profitability	Adjusted EBITDA margin averaging 15 per cent over the cycle.
Balance sheet	Maintaining a strong balance sheet.
Dividend policy	Attractive dividend of at least one-third of the net profit each year.

#### Market

Sustainability-related themes will open up new growth opportunities in Koskisen's relevant markets. The green transition and related regulations are the primary drivers of growth for timber products. A significant part of Koskisen's sawn timber is used in construction, binding carbon for a long time. Birch plywood, in turn, is widely used as a renewable raw material in commercial and transport vehicles, as well as various construction and interior decoration solutions. In addition to being used in construction, approximately half of Koskisen's chipboard products are used in furniture and furnishings, for which wood is a responsible, sustainable and increasingly sought-after material.

The global demand for softwood sawn timber is expected to grow by an average of 1.9 per cent per year. Demand in the birch plywood market, on the other hand, is expected to grow globally by 2.3 per cent per year.

On the path to sustainable growth

On 14 May 2024, Koskisen published its updated strategic growth paths and related actions for the strategy period 2024–2027. The core priorities of the growth strategy are to 1) create value for customers, 2) develop the existing operations and 3) take bold steps forward.

Value creation for customers is achieved through high-quality and customised products, customer-oriented services and innovative solutions. The development of the company's existing operations is focused on enhancing competitiveness and differentiation, product development and the effective implementation of new initiatives. Taking bold steps forward includes investments and potential acquisitions.

The specified strategy supports Koskisen's previously set ambitious goal of achieving a growth leap by the end of 2027. The in-depth strategy work provides the company with a clear direction for achieving this sustainable growth.

One of the key drivers of growth is the new sawmill and the development of the activities that are closely related to it. The new sawmill is the heart of the company's integrated and synergistic business. Increasing sawmill production volumes will also ensure the availability of wood raw material for the needs of the Panel Industry segment through increased wood sourcing volumes and the side streams of sawmill production.

Growth in both the Sawn Timber Industry segment and the Panel Industry segment will be achieved primarily through higher volumes, new wood-based products and the expansion of customer relationships. Naturally, the company will invest in the continuous development of its operations.

The market for the wood products produced by Koskisen is large in scale and ever-growing, driven by the green transition, urbanisation as well as the development of commerce and transport. Wood products that bind carbon for a long time are a key part of a more sustainable circular bioeconomy.

Koskisen helps its customers succeed, mitigate climate change and adapt to the future through its products and services. Further developing the sustainability of the company's operations and value chain through goal-driven sustainability efforts is also a key aspect of the strategy.

The key sustainability targets to be achieved by 2027 were incorporated into Koskisen's strategy. They are as follows: 1) We implement biodiversity measures in the forest environment, 2) We reduce CO<sub>2</sub> emissions in our own activities and our value chain, 3) We make wise use of wood, down to the last particle of sawdust, 4) We promote a safe work environment, and 5) We support well-being at work and competence development. Further targets related to sustainable development have been specified in the Group's sustainability programme. The achievement of the targets will be monitored through the indicators set for them.

#### **Personnel**

The Koskisen Group had an average of 951 (908) employees in July–September 2024 and 945 (897) employees at the end of September. The increase in personnel was mainly related to the expansion of the Kore business in the Panel Industry.

# **Short-term risks and uncertainties**

The Group's most significant short-term risks are related to the availability of raw materials and the management of price changes, negative changes in the general geopolitical situation, the general weakening of the market situation and its effect on market demand, the solvency of customers and the purchasing power of consumers, the delivery capability of suppliers and service providers, the labour market situation, the seasonality of operations, changes in business areas and customer relationships, and the success of the ramp-up of production at the new sawmill. More information on Koskisen Corporation's risks and uncertainties is provided on pages 83–86 of the Annual Report 2023 and in note 3 to the financial statements, starting from page 115.

# **Shares and ownership**

Koskisen's share capital amounts to EUR 1,512,000. On 30 September 2024, the total number of issued shares was 23,025,159 and the total number of outstanding shares was 23,024,073. The company has one series of shares. One share carries one vote at the general meeting. The shares have no nominal value. The company's shares have been listed on Nasdaq Helsinki Oy as of 1 December 2022.

Treasury shares

The company holds 1,086 treasury shares.

Share price and turnover

A total of 1,884,166 of the company's shares were traded on the Helsinki Stock Exchange between 1 January and 30 September 2024, corresponding to 8.2 per cent of the total number of shares. The highest share price was EUR 7.98 and the lowest EUR 5.94. The average price of the shares traded was EUR 6.35. The share turnover was EUR 11,967,562. At the end of the review period, the market capitalisation of the company was EUR 169,004,667.

# Sustainability and reporting of non-financial indicators

In its strategy, Koskisen is committed to promoting the green transition throughout the value chain, from raw material sourcing to final products. The most important sustainability measures at Koskisen are primarily related to the material and raw material efficiency of its own operations and production, minimising emissions, as well as products made from renewable raw materials that bind carbon for a long time.

In raw material procurement, Koskisen invests in the sustainable use of forests. Product development emphasises material efficiency, examples of which include utilising the company's own by-products as raw material in production and energy production, and fossil-free raw materials. In recent years, Koskisen has invested heavily in the use of renewable energy.

Wood products bind carbon for decades. Koskisen's carbon handprint, which illustrates its positive emissions impacts, was more than twice as large as its carbon footprint, which reflects its negative emissions impacts, in 2023. Koskisen reported on its efforts related to sustainability themes and its key sustainability indicators in its Sustainability Review 2023.

On 27 June 2024, Koskisen published a comprehensive sustainability programme that is based on the results of a double materiality assessment and material sustainability topics. The key focus areas of the programme are as follows: 1) wise use of natural resources and promotion of biodiversity, 2) climate change mitigation and adaptation to the future, 3) investments in sustainable circular bioeconomy solutions, and 4) development of occupational safety, well-being at work and competence. Koskisen's sustainability programme is published in full on the company's website at https://koskisen.fi/en/sustainability/sustainability/programme.

The company continues to prepare for reporting in compliance with the Corporate Sustainability Reporting Directive (CSRD) during the current financial year. In addition to ensuring the regulatory compliance of reporting, the ongoing preparations support the achievement of Koskisen's strategic objectives and sustainability management.

# **Annual General Meeting 2024**

The Annual General Meeting of Koskisen Corporation was held in Helsinki on 16 May 2024. The Annual General Meeting adopted the financial statements and the consolidated financial statements and discharged the members of the Board of Directors and the CEO from liability for the financial year 2023. The Annual General Meeting approved the remuneration report for the financial year 2023.

Resolution on the use of the profit shown on the balance sheet

The Annual General Meeting decided that a dividend of EUR 0.32 per share be paid based on the adopted balance sheet for the financial year 2023 and that the profit be recorded in retained earnings. The record date for the payment of the dividend was 20 May 2024, and the dividend was paid on 27 May 2024.

Remuneration of the members of the Board of Directors

The Annual General Meeting decided that the remuneration of the Board of Directors would be kept unchanged as follows: the remuneration of the Chairman of the Board of Directors shall be EUR 5,000 per month and the other members EUR 2,500 per month. The remuneration of the Chairman of the Audit Committee shall be EUR 3,500 per month.

In addition, the Chairman of the Board of Directors shall be paid a meeting fee of EUR 1,000 per meeting and the other members a fee of EUR 500 per meeting. Equivalent meeting fees shall also be paid for the meetings of the Board of Directors' committees. No fee shall be paid for decisions made without convening a meeting.

Compensation for expenses shall be paid in accordance with the company's valid travel policy.

Composition of the Board of Directors

The Annual General Meeting confirmed the number of members of the Board of Directors as six (6).

Pekka Kuusniemi, Kari Koskinen, Eva Wathén, Kalle Reponen, Hanna Masala and Hanna Sievinen were reelected to the Board of Directors of Koskisen Corporation.

Pekka Kuusniemi was elected as the Chairman of the Board of Directors.

Election of the auditor and the auditor's remuneration

The Annual General Meeting decided to re-elect the authorised public accountant firm PricewaterhouseCoopers Oy as the company's auditor. PricewaterhouseCoopers Oy has indicated that it will appoint Markku Launis, Authorised Public Accountant, as the principally responsible auditor of the company. PricewaterhouseCoopers Oy also serves as Koskisen's sustainability reporting auditor for the financial period 2024. The Annual General Meeting decided to pay the auditor's fees according to an invoice approved by the company.

Authorisations granted to the Board of Directors

The Annual General Meeting decided to grant to the Board of Directors the authorisations described in the notice to the Annual General Meeting with regard to authorising the Board of Directors to resolve on the

repurchase of company's own shares and authorising the Board of Directors to resolve on a share issue and the granting of options and other special rights entitling to shares as referred to in Chapter 10, Section 1 of the Finnish Companies Act. The authorisations are valid until 30 June 2025.

Minutes of the Annual General Meeting

The minutes of the Annual General Meeting are available on the company's website at koskisen.fi/agm2024.

The organisational meeting of the Board of Directors

In the organisational meeting held after the Annual General Meeting, the Board of Directors elected Hanna Sievinen as its Vice Chairman.

The following persons were elected as members of the Board of Directors' Audit Committee: Hanna Sievinen as Chairman and Hanna Masala and Eva Wathén as members.

# **Events following the review period**

The company had no significant events after the period.

Helsinki, 15 November 2024

Board of Directors of Koskisen Corporation

# **Financial information**

Part corresponding to IAS 34

# Consolidated statement of comprehensive income

EUR thousand	Note	Jul 1 - Sep 30, 2024	Jul 1 - Sep 30, 2023	Jan 1 - Sep 30, 2024	Jan 1 - Sep 30, 2023	Jan 1 - Dec 31, 2023
Revenue	2	67,762	55,493	209,284	202,573	271,275
Other operating income	3	447	212	1,460	2,671	4,050
Changes in inventories of finished goods and work in progress		-887	1,456	2,883	3,245	922
Change in fair value of forest assets		184	64	67	257	870
Materials and services		-42,565	-36,707	-127,789	-116,281	-156,769
Employee benefit expenses Depreciation, amortisation and		-11,232	-10,427	-36,069	-35,312	-46,890
impairments		-3,197	-2,308	-8,070	-6,348	-8,607
Other operating expenses		-10,075	-8,751	-31,293	-29,401	-40,455
Operating profit (loss)		437	-966	10,474	21,404	24,396
Finance income	8	979	1,047	2,531	2,995	4,573
Finance costs	8	-1,999	-1,394	-4,576	-3,142	-4,910
Finance costs, net		-1,020	-346	-2,045	-147	-337
Profit (loss) before income tax		-583	-1,313	8,429	21,257	24,059
Income tax expense		136	353	-1,690	-3,609	-3,829
Profit (loss) for the period		-446	-959	6,739	17,647	20,230
Other comprehensive income  Items that may be reclassified to profit or loss  Translation differences		21	-163	43	-17	335
Other comprehensive income for the period, net of tax		21	-163	43	-17	335
Total comprehensive income for the period		-425	-1,122	6,782	17,631	20,565
Profit (loss) for the period attributable to:						
Owners of the parent company		-446	-959	6,739	17,647	20,230
Profit (loss) for the period		-446	-959	6,739	17,647	20,230
Total comprehensive income for the period attributable to:						
Owners of the parent company		-425	-1,122	6,782	17,631	20,565
Total comprehensive income		-425	-1,122	6,782	17,631	20,565
Earnings per share for profit attributable to the ordinary equity holders of the parent company:						
Basic earnings per share, EUR	7	-0.02	-0.04	0.29	0.77	0.88
Diluted earnings per share, EUR	7	-0.02	-0.04	0.29	0.76	0.87

The consolidated statement of comprehensive income should be read in conjunction with the accompanying notes.

# **Consolidated balance sheet**

EUR thousand	Note	Sep 30, 2024	Sep 30, 2023	Dec 31, 2023
ASSETS				
Non-current assets				
Property, plant and equipment	5	108,562	86,104	97,508
Forest assets		3,659	2,986	3,599
Right-of-use assets		34,107	26,228	26,159
Intangible assets		1,110	1,313	1,308
Financial assets at fair value through profit or loss	8	207	1,401	960
Other receivables		8	18	11
Deferred tax assets		63	106	88
Total non-current assets		147,714	118,156	129,634
Command accepts				
Current assets		44.000	20.004	27.544
Inventories	0	41,060	36,924	37,544
Trade receivables	8	32,279	28,868	23,365
Other receivables	0	11,037	7,665	10,427
Financial assets at fair value through profit or loss Income tax receivables	8	11,465	10,140	10,625 1,839
Deposits	8	1,185	2,394 20,000	20,000
Cash and cash equivalents	8	31,517	37,350	35,771
Total current assets	0	128,543	143,341	139,571
Total durient assets		120,040	140,041	100,071
Assets held for sale	6	497	-	-
	_			
TOTAL ASSETS		276,755	261,497	269,205
EQUITY AND LIABILITIES				
Equity	7	4.540	4 540	4 540
Share capital	7	1,512	1,512	1,512
Legal reserve	7	16	16	16
Reserve for invested unrestricted equity	7	73,843	73,843	73,843
Treasury shares	7	-3 187	-3	-3
Cumulative translation difference			-208	144
Retained earnings  Profit (loss) for the period		65,043 6,739	51,225 17,647	51,487 20,230
Profit (loss) for the period  Total equity attributable to owners of the parent compar	nv	147,337	17,647 <b>144,032</b>	147,229
Total equity	ııy	147,337	144,032	147,229
Total equity		147,007	144,002	147,223
Liabilities				
Non-current liabilities				
Borrowings	8	27,138	27,427	31,310
Lease liabilities	8	30,001	23,821	23,857
Other long-term employee benefits		3,359	3,262	3,124
Deferred tax liabilities		7,263	4,352	5,697
Provisions		151	98	150
Total non-current liabilities		67,912	58,960	64,138
O considerations				
Current liabilities	0	0.004	E 700	6 404
Borrowings	8	8,024	5,726	6,401
Lease liabilities	8	3,222	2,043	2,132
Derivative liabilities		-	102	-
Advances received	0	877	575	639
Trade payables	8	26,892	25,655 7,504	25,411
Trade payables, payment system	8	6,183	7,594	7,396
Other payables Income tax liabilities		16,282	16,713 61	15,811
Provisions		- 27	61 36	13 35
Total current liabilities		61,506	58,504	57,838
Total liabilities		129,418	117,465	121,976
TOTAL EQUITY AND LIABILITIES		276,755	261,497	269,205
TO THE ENGIN THIS EINDIETTED		210,133	201,737	203,203

The consolidated balance sheet should be read in conjunction with the accompanying notes.

# Consolidated statement of changes in equity

EUR thousand	Share capital	Legal reserve	Reserve for invested unrestricted equity	Treasury shares	Cumulative translation difference	Retained earnings	Total equity attributable to owners of the parent company	Total equity
Equity at Jan 1, 2024	1,512	16	73,843	-3	144	71,717	147,229	147,229
Profit (loss) for the period	-	-		-	-	6,739	6,739	6,739
Other comprehensive income for the period Cumulative translation								
difference	-	-	-	-	43	-	43	43
Total comprehensive income	-		<u>-</u>		43	6,739	6,782	6,782
Transactions with owners:								
Dividend distribution	-	-	-	-	-	-7,368	-7,368	-7,368
Share-based payments	-	-	-	-	-	694	694	694
Total transactions with owners	-	-	-	-	-	-6,674	-6,674	-6,674
Equity at Sep 30, 2024	1,512	16	73,843	-3	187	71,782	147,337	147,337

Attributable to	owners of	the paren	t company
Atti ibutable to	OWING 3 OF	tile paren	LCOIIIPAITY

EUR thousand	Share capital	Legal reserve	Reserve for invested unrestricted equity	Treasury shares	Cumulative translation difference	Retained earnings	Total equity attributable to owners of the parent company	Total equity
Equity at Jan 1, 2023	1,512	16	73,843	-	-191	60,631	135,811	135,811
Profit (loss) for the period	-	-	-	-	-	17,647	17,647	17,647
Other comprehensive income for Cumulative translation difference	or the period -	_	-	-	-17	-	-17	-17
Total comprehensive income	_		-	_	-17	17,647	17,631	17,631
Transactions with owners:								
Dividend distribution	-	-	-	-	-	-9,895	-9,895	-9,895
Share-based payments	-	-	-	-	-	488	488	488
Acquisition of treasury shares		-	-	-3		-	-3	-3
Total transactions with owners	-	-	-	-3	-	-9,407	-9,410	-9,410
Equity at Sep 30, 2023	1,512	16	73,843	-	-208	68,872	144,032	144,032

EUR thousand	Share capital	Legal reserve	Reserve for invested unrestricted equity	Treasury shares	Cumulative translation difference	Retained earnings	Total equity attributable to owners of the parent company	Total equity
Equity at Jan 1, 2023	1,512	16	73,843	-	-191	60,631	135,811	135,811
Profit (loss) for the period  Other comprehensive income for the period	_	-		_		20,230	20,230	20,230
Cumulative translation difference	-	-	-	-	335	-	335	335
Total comprehensive income		<u>-</u>			335	20,230	20,565	20,565
Transactions with owners:								
Osingonjako	-	-	-	-	-	-9,895	-9,895	-9,895
Share-based payments	-	-	-	-	-	751	751	751
Acquisition of treasury shares	-	-	-	-3	-	-	-3	-3
Total transactions with owners	-	-	-	-3	-	-9,144	-9,148	-9,148
Equity at Dec 31, 2023	1,512	16	73,843	-3	144	71,717	147,229	147,229

The consolidated statement of changes in equity should be read in conjunction with the accompanying notes.

# **Consolidated statement of cash flows**

EUR thousand	Note	Jul 1 - Sep 30, 2024	Jul 1 - Sep 30, 2023	Jan 1 - Sep 30, 2024	Jan 1 - Sep 30, 2023	Jan 1 - Dec 31, 2023
Cash flow from operating activities		00, 202 :	00, 2020	00, 202 :	00, 2020	01, 2020
Profit (loss) for the period		-446	-959	6,739	17,647	20,230
Adjustments:				2,122	,	,
Depreciation, amortisation and impairment		3,197	2,308	8,070	6,348	8,607
Change in the fair value of the forest assets		-184	-64	-67	-257	-870
Gains and losses from sale of non-current				-		
assets	3	6	6	-48	-269	-328
Interest and other finance income and costs	8	1,020	346	2,045	147	337
Income taxes		-136	-353	1,690	3,609	3,829
Change in other long-term employee						
benefits		54	53	162	160	-6
Share-based payments		283	178	694	488	751
Other adjustments		-4	-2	-14	-9	134
Adjustments total		4,236	2,471	12,532	10,217	12,454
Changes in net working capital:		-,	_,	,	,	,
Change in trade and other receivables		-5,033	-1,882	-10,018	-2,012	1,079
Change in trade and other payables		-1,713	9,026	558	-8,768	-9,722
Change in inventories		-259	-5,148	-3,487	-2,728	-3,266
Utilised provisions		6	-27	-8	18	68
Interest received		275	290	1,392	911	1,417
Interest paid		-986	-595	-3,223	-2,472	-4,106
Other financial items received		202	-189	623	383	390
Arrangement fees and other financing costs		202	-103	023	303	330
paid		-106	567	-210	-77	-201
Income taxes paid		673	-2,036	547	-5,082	-3,408
Net cash flow from operating activities		-3,151	1,519	5,445	8,036	14,936
,		-, -	,	,	.,	,
Cash flow from investing activities						
Purchases of property, plant and equipment						
and intangible assets	5	-6,499	-4,253	-15,303	-11,495	-17,067
Proceeds from sale of non-current assets		-	-6	461	945	1,023
Payments for financial assets at fair value						
through profit or loss		-	-	-	-10,000	-10,000
Proceeds from financial assets at fair value						
through profit or loss		-	-	-	9,892	9,892
Investments in deposits		-	-15,000	-	-35,000	-35,000
Repayment of deposits		20,000	10,000	20,000	15,000	15,000
Net cash from investing activities		13,501	-9,259	5,157	-30,658	-36,152
Cash flow from financing activities						
Acquisition of treasury shares	7	-	-3	-	-3	-3
Repayment of borrowings	8	-1,625	-	-4,125	-2,000	-4,500
Repayments of lease liabilities	8	-1,431	-748	-3,373	-2,610	-3,165
Dividends paid		-	-	-7,368	-9,895	-9,895
Net cash from financing activities		-3,055	-751	-14,865	-14,509	-17,563
Net change in cash and cash equivalents		7,296	-8,491	-4,263	-37,130	-38,780
Cash and cash equivalents at the beginning of the	a nariad	24,217	45,904	35,771	74,527	-36,760 74,527
·	io periou	۷ <del>۱</del> ,۷۱	45,304	55,771	14,521	14,021
Effects of exchange rate changes on cash and						
cash equivalents		4_	-63	9	-47	24
Cash and cash equivalents at the end of		24 547	27.250	24 547	27.050	25 774
period		31,517	37,350	31,517	37,350	35,771

The consolidated statement of cash flows should be read in conjunction with the accompanying notes.

# Notes to the Interim report

# 1. General information and basis of preparation

The group's interim financial information concerning Koskisen Corporation and its subsidiaries (Koskisen, the group) has been prepared in accordance with IAS 34 Interim Financial Reporting standard and the preparation principles presented in the group's 2023 financial statements. The reforms and annual improvements to the IFRS standards that entered into force on 1 January 2024 do not have a significant impact on the figures presented. The interim financial information does not include all the supplementary information presented in the consolidated financial statements for the period ended 31 December 2023, and the interim information must be read together with the consolidated financial statements.

The preparation of interim information requires management to use estimates and exercise judgements, which have an impact on the application of the accounting policies and the amounts of assets, liabilities, income and expenses presented. The actual results may differ from these estimates. When preparing the interim data, the significant accounting estimates, and judgment-based decisions made by the management are the same as those applied in the consolidated financial statements prepared for the financial year ended 31 December 2023.

All amounts presented have been rounded, and therefore the sum of individual figures may deviate from the presented total figure.

The Interim report is unaudited.

# 2. Segment information and revenue

# Revenue by segments

	Jul 1 - Sep 30, 2024			Jul 1 - Sep 30, 2023			Jan 1 - Sep 30, 2024			Jan 1 - Sep 30, 2023			Jan 1 - Dec 31, 2023		
EUR thousand	External	Internal	Total	External	Internal	Total	External	Internal	Total	External	Internal	Total	External	Internal	Total
Panel industry	33,135	9	33,144	30,534	1	30,535	109,253	15	109,268	115,868	5	115,872	148,786	9	148,795
Sawn timber industry	34,603	6,301	40,904	24,936	5,290	30,226	99,965	21,261	121,225	86,644	18,645	105,289	122,400	24,823	147,223
Segments total	67,738	6,310	74,048	55,469	5,292	60,761	209,218	21,276	230,494	202,511	18,650	221,161	271,186	24,832	296,018
Other	25	193	218	24	122	146	66	566	632	62	447	509	89	577	666
Elimination of internal sales		-6,503	-6,503		-5,414	-5,414		-21,842	-21,842		-19,097	-19,097		-25,410	-25,410
Total	67,762	-	67,762	55,493	-	55,493	209,284	-	209,284	202,573	-	202,573	271,275	-	271,275

# Revenue by geographical areas

EUR thousand	Jul 1 - Sep 30, 2024	Jul 1 - Sep 30, 2023	Jan 1 - Sep 30, 2024	Jan 1 - Sep 30, 2023	Jan 1 - Dec 31, 2023
Finland	26,386	22,878	82,352	81,546	111,206
Japan	5,919	5,055	16,006	14,690	21,116
Germany	6,756	4,405	19,530	15,942	20,320
Poland	3,814	2,582	11,556	8,838	11,556
Other EU-countries	16,825	14,908	57,211	57,744	75,419
Other countries	8,063	5,665	22,628	23,812	31,658
Total	67,762	55,493	209,284	202,573	271,275

# **EBITDA** by segments

EUR thousand	Jul 1 - Sep 30, 2024	Jul 1 - Sep 30, 2023	Jan 1 - Sep 30, 2024	Jan 1 - Sep 30, 2023	Jan 1 - Dec 31, 2023
Panel Industry	1,769	2,599	15,152	24,632	29,282
Sawn Timber Industry	1,668	-953	3,881	2,296	3,274
Segments total	3,437	1,646	19,033	26,929	32,556
Other 1)	198	-305	-490	823	3,204
Eliminations	-	-	-	-	-2,757
Total	3,634	1,341	18,543	27,751	33,003

<sup>&</sup>lt;sup>1)</sup> Includes the fully owned subsidiary Kosava-Kiinteistöt Oy, which provides real estate management services to the parent company, as well as part of the group's centralised operations that are not allocated to segments.

# Reconciliation of EBITDA to operating profit (loss)

	Jul 1 - Sep	Jul 1 - Sep	Jan 1 - Sep	Jan 1 - Sep	Jan 1 - Dec
EUR thousand	30, 2024	30, 2023	30, 2024	30, 2023	31, 2023
EBITDA	3,634	1,341	18,543	27,751	33,003
Depreciation, amortisation and impairments	-3,197	-2,308	-8,070	-6,348	-8,607
Operating profit (loss)	437	-966	10,474	21,404	24,396

# 3. Other operating income

EUR thousand	Jul 1 - Sep 30, 2024	Jul 1 - Sep 30, 2023	Jan 1 - Sep 30, 2024	Jan 1 - Sep 30, 2023	Jan 1 - Dec 31, 2023
Sale of emission allowances	315	-	984	1,616	2,385
Gains on disposal of property, plant and equipment	-	-6	53	406	484
Grants received	49	68	56	120	294
Firewood sales to forest owners	42	45	166	213	263
Realisation of electricity hedges	-	-	-	-	220
Compensations received	11	33	23	86	106
Lease income	24	21	75	58	93
Other	6	51	103	173	205
Total	447	212	1,460	2,671	4,050

# 4. Share-based incentive plans

On 25 April 2022, the Board of Directors of Koskisen Corporation decided on a share-based incentive program in place for its key employees for the years 2022 to 2026. The incentive program consists of three three year earning periods, which are from 2022 to 2024, from 2023 to 2025 and from 2024 to 2026.

On 13 May 2024, the Board of Directors resolved on the criteria and targets as well as the key employees eligible for the incentive program for the third earning period. The potential receipt and amount of the reward is based, in alignment with the growth strategy, on increase in net sales and accumulated adjusted EBITDA from 1 January 2024 to 31 December 2026 and the person's continued employment with the company.

The Board of Directors of Koskisen Corporation decided on 27 June 2024 to add new participants to the earning period 2024–2026, after which the maximum number of participants will be 25. After the change, the maximum number of shares to be distributed for the earning period is a total of 331.000 gross shares. In addition, the Board of Directors decided to add one participant to the earning period 2022–2024, after which the total number of participants will be seven participants. After the change, the maximum number of shares to be distributed for the earning period is a total of 156.000 gross shares.

# 5. Property, plant and equipment

EUR thousand	Land	Buildings and structures	Machinery and equipment	Other tangible assets	Advance payments and construction in progress	Total
Cost at Jan 1, 2024	2,714	82,158	102,648	7,446	18,004	212,970
Additions	12	1,239	5,366	16	10,571	17,203
Disposals	-	-	-1,380	-	-140	-1,520
Reclassifications	-	767	15,347	31	-16,159	-13
Reclassification to assets held for sale	-	-	-3,536	-	<del>-</del>	-3,536
Translation differences	2	29	13	1	2	47
Cost at Sep 30, 2024	2,727	84,193	118,458	7,494	12,279	225,151
Accumulated depreciation and impairment at Jan 1, 2024  Depreciation	<u>.</u>	<b>-40,130</b> -1,574	<b>-71,096</b> -3,011	<b>-4,235</b> -312	<u>-</u>	<b>-115,462</b> -4,898
Accumulated depreciation of disposals and reclassifications	-	-0	974	-	-	974
Reclassification to assets held for sale	-	-	3,039	-	-	3,039
Impairment	-	-	-232	-	-	-232
Translation differences	-	-7	-4	-1	-	-11
Accumulated depreciation and impairment at Sep 30, 2024	-	-41,711	-70,330	-4,548	-	-116,589
Carrying value at Jan 1, 2024 Carrying value at Sep 30,	2,714	42,028	31,551	3,211	18,004	97,508
2024	2,727	42,482	48,128	2,946	12,279	108,562

Gross investments for property, plant and equipment amounted to EUR 17.2 (19.0) million during January to September. The investments were related to the construction of the new log yard, the channel dryer, the renewal of the beginning of the second planing mill and the new sawmill, among other things. At the end of the period, advance payments and work in progress included EUR 10.8 million related to the construction of the new log yard.

EUR thousand	Land	Buildings and structures	Machinery and equipment	Other tangible assets	Advance payments and construction in progress	Total
Cost at Jan 1, 2023	2,734	61,241	95,078	6,061	26,741	191,854
Additions	33	4,835	857	40	13,251	19,017
Disposals	-61	-1,044	-628	-296	-4	-2,033
Reclassifications	-	14,895	788	2,085	-22,297	-4,529
Translation differences	1	21	-30	1	2	-6
Cost at Sep 30, 2023	2,707	79,947	96,066	7,891	17,693	204,303
Accumulated depreciation and impairment at Jan 1, 2023	-	-39,870	-71,297	-4,412	-	-115,579
Depreciation	-	-1,019	-2,698	-254	-	-3,971
Accumulated depreciation of disposals and reclassifications	-	722	628	9	-	1,359
Impairment	-	-	-35	=	-	-35
Translation differences Accumulated depreciation	=	-3	29	-0	-	26
and impairment at Sep 30, 2023	-	-40,170	-73,373	-4,657	-	-118,199
Carrying value at Jan 1, 2023 Carrying value at Sep 30,	2,734	21,370	23,781	1,650	26,741	76,275
2023	2,707	39,777	22,693	3,234	17,693	86,104
EUR thousand	Land	Buildings and structures	Machinery and equipment	Other tangible		Total
EUR thousand Cost at Jan 1, 2023	<u>Land</u> 2,734		and	Other tangible assets	payments and construction	<u>Total</u> 191,854
		structures	and equipment	Other tangible assets 6,061	payments and construction in progress 26,741	
Cost at Jan 1, 2023	2,734	structures 61,241	and equipment 95,078	Other tangible assets 6,061	payments and construction in progress  26,741  15,303	191,854
Cost at Jan 1, 2023 Additions	<b>2,734</b> 33	<b>structures 61,241</b> 7,648	and equipment 95,078 8,604	Other tangible assets 6,061 120 -825	payments and construction in progress  26,741  15,303  -4	<b>191,854</b> 31,708
Cost at Jan 1, 2023 Additions Disposals	<b>2,734</b> 33 -61	<b>61,241</b> 7,648 -1,613	and equipment 95,078 8,604 -3,738	Other tangible assets 6,061 120 -825 2,085	payments and construction in progress 26,741 15,303 -4 -24,044	<b>191,854</b> 31,708 -6,241
Cost at Jan 1, 2023 Additions Disposals Reclassifications	<b>2,734</b> 33 -61 0	<b>61,241</b> 7,648 -1,613 14,738	and equipment 95,078 8,604 -3,738 2,688	Other tangible assets 6,061 120 -825 2,085	payments and construction in progress  26,741  15,303  -4  -24,044  8	<b>191,854</b> 31,708 -6,241 -4,533
Cost at Jan 1, 2023 Additions Disposals Reclassifications Translation differences	<b>2,734</b> 33 -61 0 8	\$\text{structures} \\ 61,241 \\ 7,648 \\ -1,613 \\ 14,738 \\ 144 \\ 82,158	and equipment 95,078 8,604 -3,738 2,688 16 102,648	Other tangible assets 6,061 120 -825 2,085 5 7,446	payments and construction in progress  26,741  15,303  -4  -24,044  8  18,004	191,854 31,708 -6,241 -4,533 182 212,970
Cost at Jan 1, 2023  Additions Disposals Reclassifications Translation differences Cost at Dec 31, 2023  Accumulated depreciation and impairment at Jan 1, 2023	<b>2,734</b> 33 -61 0 8	\$tructures 61,241 7,648 -1,613 14,738 144 82,158	and equipment 95,078 8,604 -3,738 2,688 16 102,648	Other tangible assets 6,061 120 -825 2,085 5 7,446	payments and construction in progress  26,741  15,303  -4  -24,044  8  18,004	191,854 31,708 -6,241 -4,533 182 212,970
Cost at Jan 1, 2023 Additions Disposals Reclassifications Translation differences Cost at Dec 31, 2023 Accumulated depreciation and impairment at Jan 1,	<b>2,734</b> 33 -61 0 8	\$\text{structures} \\ 61,241 \\ 7,648 \\ -1,613 \\ 14,738 \\ 144 \\ 82,158	and equipment 95,078 8,604 -3,738 2,688 16 102,648	Other tangible assets 6,061 120 -825 2,085 5 7,446 -4,412 -358	payments and construction in progress  26,741  15,303  -4  -24,044  8  18,004	191,854 31,708 -6,241 -4,533 182 212,970
Cost at Jan 1, 2023 Additions Disposals Reclassifications Translation differences Cost at Dec 31, 2023  Accumulated depreciation and impairment at Jan 1, 2023 Depreciation Accumulated depreciation of	<b>2,734</b> 33 -61 0 8	\$tructures 61,241 7,648 -1,613 14,738 144 82,158  -39,870 -1,503	and equipment 95,078 8,604 -3,738 2,688 16 102,648 -71,297 -3,523	Other tangible assets 6,061 120 -825 2,085 5 7,446 -4,412 -358	payments and construction in progress  26,741  15,303  -4  -24,044  8  18,004	191,854 31,708 -6,241 -4,533 182 212,970 -115,579 -5,385
Cost at Jan 1, 2023  Additions Disposals Reclassifications Translation differences Cost at Dec 31, 2023  Accumulated depreciation and impairment at Jan 1, 2023 Depreciation Accumulated depreciation of disposals and reclassifications	<b>2,734</b> 33 -61 0 8	\$tructures 61,241 7,648 -1,613 14,738 144 82,158  -39,870 -1,503	and equipment 95,078 8,604 -3,738 2,688 16 102,648 -71,297 -3,523	Other tangible assets 6,061 120 -825 2,085 5 7,446 -4,412 -358	payments and construction in progress  26,741  15,303  -4  -24,044  8  18,004	191,854 31,708 -6,241 -4,533 182 212,970 -115,579 -5,385 5,548
Cost at Jan 1, 2023 Additions Disposals Reclassifications Translation differences Cost at Dec 31, 2023  Accumulated depreciation and impairment at Jan 1, 2023 Depreciation Accumulated depreciation of disposals and reclassifications Impairment	<b>2,734</b> 33 -61 0 8	\$tructures 61,241 7,648 -1,613 14,738 144 82,158  -39,870 -1,503  1,272	and equipment 95,078 8,604 -3,738 2,688 16 102,648 -71,297 -3,523 3,738 -35	Other tangible assets 6,061 120 -825 2,085 5 7,446 -4,412 -358	payments and construction in progress  26,741  15,303  -4  -24,044  8  18,004	191,854 31,708 -6,241 -4,533 182 212,970 -115,579 -5,385 5,548 -35

#### 6. Assets held for sale

The machines and equipment of the decommissioned old sawmill have been classified as assets held for sale during the period. A sales contract has been made for these, according to which they will be dismantled and transferred to the new owner during the current year and 2025, and ownership will be transferred in accordance with the agreed payment schedule.

An asset or disposal group is classified as held for sale if its carrying amount will be recovered principally through a sale transaction rather than through continuing use of the asset. For this to be the case, the asset or disposal group must be available for immediate sale in its present condition subject only to terms that are usual and customary for sales of such assets or disposal groups and its sale must be highly probable. These assets, or the assets and liabilities in the disposal group, are presented separately in the consolidated balance sheet and are valued at the lower of its carrying amount and fair value less costs to sell. Depreciation is not performed on long-term assets classified as held for sale or being part of a disposal group classified as held for sale.

#### 7. Equity and earnings per share

EUR thousand	Total number of shares outstanding (pcs)	Treasury shares (pcs)	Total number of issued shares (pcs)	Share capital	Reserve for invested unrestricted equity
Jan 1, 2023	23,002,659	-	23,002,659	1,512	73,843
Directed share issue without consideration, management	9,000	-	9,000	-	-
Acquisition of treasury shares	-1,086	1,086	-	-	-
Dec 31, 2023  Directed share issue without consideration, management	23,010,573	1,086	23,011,659	1,512 -	73,843
Sep 30, 2024	23,024,073	1,086	23,025,159	1,512	73,843

Koskisen Corporation has one series of shares and all shares are equally entitled to dividends. One share carries one vote at the general meeting.

On 16 February 2024 Koskisen Corporation's Board of Directors decided on a free share issue directed to the company's CEO and CFO as part of management remuneration based on the authorisation given by the annual general meeting on 11 May, 2023. The issued shares were registered in the trade register on 28 February 2024. The total number of shares increased to 23,025,159 shares when the CEO and CFO were given 13,500 new shares. The value of the second instalment of the reward related to the completion of the listing to Koskisen's CEO corresponds to 18,000 shares, half of which was paid in cash to cover the withholding tax. The value of the second installment of the reward to Koskisen's CFO corresponds to 9,000 shares, half of which was paid in cash to cover the withholding tax.

	Jul 1 - Sep 30, 2024	Jul 1 - Sep 30, 2023	Jan 1 - Sep 30, 2024	Jan 1 - Sep 30, 2023	Jan 1 - Dec 31, 2023
Earning per share					
Profit (loss) for the period attributable to the owners of the parent company (EUR)	-446,429	-959,234	6,738,853	17,647,453	20,230,125
Weighted average number of shares outstanding during the period	23,024,073	23,010,632	23,021,531	23,010,060	23,010,189
Diluted weighted average number of shares outstanding during the period	23,230,378	23,183,475	23,227,471	23,182,903	23,182,729
Basic earnings per share (EUR)	-0.02	-0.04	0.29	0.77	0.88
Diluted earnings per share (EUR)	-0.02	-0.04	0.29	0.76	0.87

#### 8. Financial assets and liabilities

		Sep 30, 2024	Sep 30, 2023	Dec 31, 2023
	Fair value hierarchy			
EUR thousand	level	Carrying value	Carrying value	Carrying value
Financial assets measured at amortised cost				
Trade receivables	-	32,279	28,868	23,365
Deposits 1)	-	<u>-</u>	20,000	20,000
Cash and cash equivalents	-	31,517	37,350	35,771
Total financial assets measured at amortised cost		63,796	86,218	79,136
Financial assets measured at fair value through profit or loss				
Capital redemption contracts	1	11,120	10,140	10,625
Derivatives	2	539	1,388	947
Other assets measured at fair value through profit or loss	3	14	14	14
Total financial assets measured at fair value through profit or loss		11,672	11,541	11,585
Financial liabilities measured at amortised cost				
Loans from financial institutions	2	35,162	33,153	37,711
Lease liabilities	-	33,223	25,864	25,989
Trade payables	-	26,892	25,655	25,411
Trade payables, payment system	-	6,183	7,594	7,396
Total financial liabilities measured at amortised cost		101,460	92,265	96,507
Financial liabilities measured at fair value through profit or loss				
Derivative liabilities	2	-	102	<u>-</u>
Total financial liabilities measured at fair value through profit or loss		-	102	-

<sup>1)</sup> Time deposits with a maturity of over three months

The fair value of the loans from financial institutions has been determined by discounting the future cash flows at the estimated market interest rate at the time of reporting. The company has estimated that the contractual interest rate of the loans is reasonably close to the market interest rate and has not made an adjustment to the discount rate at which the fair values are determined, in which case the fair values of the loans correspond to their nominal value. Since the company's loans from financial institutions have variable interest rates, the rise in market interest rates during the period has been directly reflected in the group's interest expenses and has therefore not affected the fair value of the loans.

The fair value of derivatives is estimated based on the present value of future cash flows, using market prices on the valuation date, and the fair value of capital redemption contracts is estimated on the basis of counterparty quotes. Changes in the fair value of derivatives and capital redemption contracts are recognised in financial income and expenses, which are detailed below.

The fair value hierarchy levels are given in the table above.

Koskisen's loans from financial institutions contain covenants that have been fulfilled in the presented periods.

# Changes in financial liabilities

The change in financial liabilities during the period is mainly due to loan repayments.

The table below shows the maturity of the financial liabilities.

							Total	
	Q4						contractual	Carrying
EUR thousand	/2024	2025	2026	2027	2028	2029-	cash flows	amount
Sep 30, 2024								
Loans from financial institutions	3,258	9,679	14,384	3,567	3,426	5,448	39,762	35,162
Lease liabilities	1,420	6,227	4,663	4,405	4,316	27,212	48,244	33,223
Trade payables	26,892	-	-	-	-	-	26,892	26,892
Trade payables, payment system 1)	6,314	-	-	-	-	-	6,314	6,183
Total	37,884	15,906	19,047	7,972	7,743	32,660	121,211	101,460
							Total	
	Q4						contractual	Carrying
EUR thousand	/2023	2024	2025	2026	2027	2028-	cash flows	amount
Sep 30, 2023								
Loans from financial institutions	3,313	7,389	7,871	12,627	1,882	6,079	39,162	33,153
Lease liabilities	991	4,765	3,379	2,791	2,545	25,969	40,440	25,864
Derivative liabilities	102	-	-	-	-	-	102	102
Trade payables	25,655	-	-	-	-	-	25,655	25,655
Trade payables, payment system 1)	7,744	-	-	-	-	-	7,744	7,594
Total	37,805	12,153	11,250	15,418	4,427	32,049	113,103	92,368
							Total	
							contractual	Carrying
EUR thousand	2024	2025	2026	2027	2028	2028-	cash flows	amount
Dec 31, 2023								
Loans from financial institutions	7,877	9,237	13,993	3,246	3,180	5,086	42,619	37,711
Lease liabilities	4,979	3,523	2,848	2,565	2,458	23,472	39,846	25,989
Trade payables	25,411	-	-	-	-	-	25,411	25,411
Trade payables, payment system 1)	7,437	-	-	-	-	-	7,437	7,396
Total	45,704	12,759	16,841	5,811	5,639	28,559	115,313	96,507

<sup>&</sup>lt;sup>1)</sup>Trade payables under the payment system are payable on demand, so the company reports them as short-term debt. Accumulated interest and interest for the 45 days notice period have been added to the contractual cash flows of these.

# Interest rate risk management

Koskisen's loans from financial institutions expose the group to cash flow interest rate risk. There have been no changes in Koskisen's interest rate risk hedging policy, but the group's management constantly evaluates the magnitude of open risk and the need for additional hedging. Koskisen has interest rate swaps with a total nominal value of EUR 30 million. The changes in the fair value of the interest rate swaps offset the income state effects of the loan's interest rate changes, protecting the group from interest rate risk, even though the swaps are not one-to-one with the group's loans from financial institutions. The interest rate swap agreements are valid until 2025.

#### Finance income and costs

EUR thousand	Jul 1 - Sep 30, 2024	Jul 1 - Sep 30, 2023	Jan 1 - Sep 30, 2024	Jan 1 - Sep 30, 2023	Jan 1 - Dec 31, 2023
Finance income					
Interest income	267	509	1,041	1,590	2,299
Foreign exchange gains Gains on capital redemption	63	268	278	794	879
contracts	348	108	495	140	625
Gains on interest rate derivatives	194 106	65 97	607 110	372 97	606 162
Gains on foreign currency derivatives		_	110		
Other finance income	-0	0	1	3	3
Total	979	1,047	2,531	2,995	4,573
Finance costs Interest expenses from lease					
liabilities	-588	-503	-1,596	-1,570	-2,079
Foreign exchange losses	-219	-110	-373	-622	-961
Interest expenses from borrowings 1)	-942	-405	-1,943	-405	-934
Losses on interest rate derivatives	-307	-58	-429	-58	-554
Losses on foreign currency					
derivatives	102	-266	-73	-333	-175
Other financial expenses	-45	-51	-161	-155	-206
Total	-1,999	-1,394	-4,576	-3,142	-4,910
Finance income and costs total	-1,020	-346	-2,045	-147	-337

 $<sup>^{1)}</sup>$ Interest expenses from borrowings are capitalised fully for the sawmill investment for the period 1 January - 30 June 2023.

# 9. Contingent liabilities and liability commitments

EUR thousand	Sep 30, 2024	Sep 30, 2023	Dec 31, 2023
Liabilities for which collaterals have been given			
Loans from financial institutions	18,000	23,000	20,500
Account and guarantee limits in use at the balance sheet date			
Accout limit	-	-	-
Guarantee limit	83	83	83
Mortgages			
Real estate mortgages	307,200	307,200	307,200
Company mortgages	181,551	181,551	181,551
Guarantees			
Advance payment, delivery, etc. guarantees	83	83	83

Koskisen has committed to a total of EUR 6.4 million in payments related to investments. The commitments are mainly related to the log yard in Järvelä.

# **Calculation formulas for key figures**

Items affecting comparability are unusual material items outside the ordinary course of business that relate to (i) costs related to reorganisations, (ii) impairment charges, (iii) the gain or loss from the sale of businesses or significant fixed assets and (iv) costs related to the Listing. Items affecting comparability is presented to reflect the underlying business performance of Koskisen and to enhance comparability between periods. Koskisen believes that items affecting comparability provide meaningful supplemental information by excluding items outside the ordinary course of business that reduce comparability between periods.

EBITDA	=	Operating profit (loss) + Depreciation, amortisation and impairments			
		EBITDA is an indicator used to measure Koskisen's performance.			
EBITDA margin, per cent	=	EBITDA x	100		
		Revenue			
		EBITDA margin is an indicator used to measure Koskisen's performance.			
Adjusted EBITDA	=	EBITDA + Items affecting comparability			
		Adjusted EBITDA is an indicator used to measure Koskisen's performance. Adjusted EBITDA is presented in addition to EBITDA to reflect the underlying business performance and to enhance comparability between periods. Koskisen believes that adjusted EBITDA provides meaningful supplemental information by excluding items outside the ordinary course of business that reduce comparability between periods.			
Adjusted EBITDA margin, per cent	=	Adjusted EBITDA	100		
		Revenue			
		Adjusted EBITDA margin is an indicator used to measure Koskisen's performance. Adjusted EBITDA margin is presented in addition to EBITDA margin to reflect the underlying business performance and to enhance comparability between periods. Koskisen believes that adjusted EBITDA margin provides meaningful supplemental information by excluding items outside the ordinary course of business that reduce comparability between periods.			
EBIT margin, per cent	=	Operating profit (loss)	100		
		Revenue			
		EBIT margin is an indicator used to measure Koskisen's performance.			
Adjusted FBIT	=	Operating profit (loss) + Items affecting comparability			

Adjusted EBIT is an indicator used to measure Koskisen's performance. Adjusted EBIT is presented in addition to operating profit (loss) to reflect the underlying business performance and to enhance comparability between periods. Koskisen believes that adjusted EBIT provides meaningful supplemental information by excluding items outside the ordinary course of business that reduce comparability between periods.

Adjusted EBIT

per cent x 100 Revenue Adjusted EBIT margin is an indicator used to measure Koskisen's performance. Adjusted EBIT margin is presented in addition to EBIT margin to reflect the underlying business performance and to enhance comparability between periods. Koskisen believes that adjusted EBIT margin provides meaningful supplemental information by excluding items outside the ordinary course of business that reduce comparability between periods. Basic earnings per share, EUR Profit (loss) for the period attributable to owners of the parent company ------Weighted average number of ordinary Shares outstanding during the period Basic earnings per Share reflects the distribution of Koskisen's results to its shareholders. Diluted earnings per share, EUR Profit (loss) for the period attributable to owners of the parent company \_\_\_\_\_\_ Weighted average number of ordinary Shares outstanding during the period + Weighted average number of all dilutive instruments potentially to be converted into Shares Diluted earnings per share reflects the distribution of Koskisen's results to its shareholders. Capital employed Total assets - Current liabilities Capital employed reflects the capital tied to Koskisen's operations and it is used to calculate return on capital employed. Liquid assets Current financial assets at fair value through profit or loss + Deposits + Cash and cash equivalents Liquid assets reflects the amount of cash and other assets that are readily convertible to cash.

Adjusted EBIT margin,

Net debt	=	Borrowings + Lease liabilities - Liquid assets		
		Net debt is an indicator used to assess Koskisen's total external debt financing.		
Net debt/EBITDA, ratio	=	Net debt	v 400	
		EBITDA (last 12 months)	x 100	
		Net debt/EBITDA is an indicator used to assess the level of Koskisen's financial risk and the level of Koskisen's indebtedness.		
Working capital	=	Inventories + Trade receivables + Other receivables - Advances received Trade payables - Trade payables, payment system	∍d -	
		Working capital is an indicator used to monitor the level of direct net varietied to Koskisen's operations.		
Equity ratio, per cent	=	Total equity	x 100	
		Total assets - Advances received	X 100	
		Equity ratio measures Koskisen's solvency and ability to meet its liabiliti the long term.	es in	
Gearing, per cent	=	Net debt	x 100	
		- Total equity		
		Gearing is a measure used to assess Koskisen's financial leverage.		
Return on capital employed, per cent	=	Operating profit (loss) (last 12 months)		
			x 100	
		Return on capital employed reflects the return of capital tied to Koskiser operations.	า'ร	

# **Reconciliation of Alternative Performance Measures**

The following table sets forth a reconciliation of the Alternative Performance Measures as at the dates and for the periods indicated:

EUR thousand	Jul 1 - Sep 30, 2024	Jul 1 - Sep 30, 2023	Jan 1 - Sep 30, 2024	Jan 1 - Sep 30, 2023	Jan 1 - Dec 31, 2023
Items affecting comparability					_
Costs related to reorganisations	89	32	89	32	326
The gain (-) or loss (+) from sale of businesses	_	_	-48	-109	-190
or significant fixed assets			-40	-109	-190
Items affecting comparability	89	32	41	-77	137
	Jul 1 - Sep	Jul 1 - Sep	Jan 1 - Sep	Jan 1 - Sep	Jan 1 - Dec
EUR thousand EBITDA	30, 2024	30, 2023	30, 2024	30, 2023	31, 2023
Operating profit (loss)	437	-966	10,474	21,404	24,396
Depreciation, amortisation and impairments	3,197	2,308	8,070	6,348	8,607
EBITDA	3,634	1,341	18,543	27,751	33,003
	Jul 1 - Sep	Jul 1 - Sep	Jan 1 - Sep	Jan 1 - Sep	Jan 1 - Dec
EUR thousand	30, 2024	30, 2023	30, 2024	30, 2023	31, 2023
EBITDA margin, per cent					_
EBITDA	3,634	1,341	18,543	27,751	33,003
Revenue	67,762	55,493	209,284	202,573	271,275
EBITDA margin, per cent	5.4 %	2.4 %	8.9 %	13.7 %	12.2 %
	Jul 1 - Sep	Jul 1 - Sep	Jan 1 - Sep	Jan 1 - Sep	Jan 1 - Dec
EUR thousand	30, 2024	30, 2023	30, 2024	30, 2023	31, 2023
Adjusted EBITDA					
Operating profit (loss)	437	-966	10,474	21,404	24,396
Depreciation, amortisation and impairments	3,197	2,308	8,070	6,348	8,607
Items affecting comparability	89	32	41	-77	137
Adjusted EBITDA	3,724	1,374	18,585	27,674	33,140
EUD they sound	Jul 1 - Sep	Jul 1 - Sep	Jan 1 - Sep	Jan 1 - Sep	Jan 1 - Dec
EUR thousand Adjusted EBITDA margin, per cent	30, 2024	30, 2023	30, 2024	30, 2023	31, 2023
Adjusted EBITDA	2 724	1 274	10 505	27.674	22 140
Revenue	3,724	1,374	18,585	27,674	33,140
Adjusted EBITDA margin, per cent	67,762 <b>5.5</b> %	55,493 <b>2.5 %</b>	209,284 <b>8.9 %</b>	202,573 <b>13.7</b> %	271,275 <b>12.2</b> %
Adjusted EDITOA margin, per cent	J.J %	2.5 %	0.9 %	13.1 70	12.2 70