

## Klimator signs major order of SEK 2,8 Millions from Mesta AS

**Mesta AS in Norway is placing orders focused on automated winter maintenance and improved road documentation. The deal strengthens Klimator's position as a leading supplier of data-driven solutions for winter road maintenance in the Nordic market. The base contract is worth SEK 2,8 Millions, of which SEK 2,5 Millions is expected to be delivered during the third and fourth quarters of 2026.**

The two most recently communicated deals demonstrate the commercial potential of Klimator's technology platform and confirm that major infrastructure operators are now scaling up the use of automation and data-driven control in their winter operations. For Klimator, this means:

- Increased recurring revenues linked to more vehicles, road segments, and functionalities.
- Deepened and more integrated solutions within customers' value chains and offerings.
- Additional measurement data that improves the product and algorithms, and thereby future competitiveness.

Søren Pedersen, Head of Winter Maintenance, comments:

*"Norway is at the forefront when it comes to implementing new technology with a strong focus on automation and realizing both cost savings and environmental benefits. The deal with Mesta is a further cornerstone in the renewal taking place within the winter industry. We have worked together for a long time and it is very gratifying to have their continued confidence."*

The deal strengthens Klimator's position in a new and increasingly technology-driven market and illustrates the structural trend where winter road maintenance is shifting from manual, experience-based control to scalable, data-driven, and automated operations – a development where Klimator is well positioned to take a leading role with its ecosystem of both software and hardware.

### For further information

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*Partner Fondkommission AB (phone 0046 31 761 22 30, [www.partnerfk.se](http://www.partnerfk.se)) is the company's Certified Adviser on Nasdaq First North Growth Market.*

**About Klimator**

Klimator AB is a publicly listed software company with over 30 years of research in applied road climatology. Klimator has two innovations – the data platform Road Condition Data (RCD), providing predictive high precision road weather information, and the sensor fusion solution AHEAD providing real-time detective road weather information. With these innovations, Klimator provides precise and reliable road weather information to the winter maintenance and the automotive industries creating safer roads and enabling scalable autonomous driving (AD) and intelligent driver support systems (ADAS). In 2020, Klimator acquired HedeDanmark's business operations within connected sensors to broaden and strengthen Klimator's product portfolio.

*This information is information that Klimator AB (publ) is obliged to make public pursuant to the EU Market Abuse Regulation. The information was submitted for publication, through the agency of the contact persons set out above, at 2026-06-17 14:52 CEST.*