

OPTICEPT DEEPENS COLLABORATION WITH FPS FOOD PROCESS SOLUTIONS

OptiCept Technologies AB (publ) announces that the company has updated and deepened its collaboration with its strategic partner and supplier FPS Food Process Solutions (“FPS”). The new agreement aims to improve cash flow and sales by significantly shortening lead times, from months to weeks, for OptiCept’s PEF systems for the food industry.

Under the new agreement, FPS commits to manufacturing, finance, and continuously keep on stock at least 15 CEPT® generators, a core component of OptiCept’s PEF systems, as well as three OPTICEPT® PEF systems, one for the solid and two for the liquid food segment. This creates the conditions for immediate deliveries and shorter lead times to customers.

The new agreement replaces the remaining deliveries under the order of key components for systems for solid foods that OptiCept received from FPS and which was communicated in May 2024. The new commitment from FPS corresponds in value to the remaining deliveries under that order, that now is cancelled through the new agreement. The agreement reflects the positive belief that both OptiCept and FPS have in seeing the technology as a future standard within a number of different food verticals.

“We are pleased that FPS shares our positive view of the future and is willing to both support us and support the process for faster delivery to customers. Faster deliveries increase our opportunities to close more deals. At the same time, it has a positive effect on both revenue and cash flow by bringing deliveries and payments forward. The collaboration with FPS is further deepened, and we maintain an ongoing dialogue on how the partnership can be developed going forward,” says Thomas Lundqvist, CEO of OptiCept Technologies.

FPS is responsible for the marketing, sales, manufacturing, and installation of OptiCept’s equipment within the solid food segment. Since the second half of 2025, FPS has also been manufacturing systems for liquid foods under a subcontracting agreement, whereby OptiCept provides key components such as critical hardware and software.

FPS Food Process Solutions is a global leading supplier of turnkey systems for freezing, cooling, frying, and food handling. The company delivers process technology equipment to food producers worldwide, with a particularly strong presence in the potato industry. FPS was founded in 2010 and today has sales offices on six continents as well as manufacturing facilities in several parts of the world.

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About Us

OptiCept Technologies AB (publ) provides the food and plant industry with technological solutions that contribute to a more sustainable world and enable climate-smart economic growth. OptiCept optimizes biological processes - Increased extraction from raw material, extended shelf life, reduced waste, and improved quality (taste, aroma, color, nutritional content) of the final product.

The positive effects of technology increase efficiency for our customers, provide better products for the consumers, and minimal impact on our environment. Through patented technology in PEF (pulsed electric field) and VI (Vacuum Infusion), the technology opens up new business opportunities for the food and plant industry worldwide. OptiCept's vision is to contribute to a sustainable world by offering efficient, green, cutting-edge technology that is easy to use in the areas of FoodTech and PlantTech.

The company is located in Lund and the share is traded on the Nasdaq First North Growth Market (ticker: OPTI). The Company's Certified Adviser is Tapper Partners AB.

For further information visit:
[OptiCept Technologies Official Website](#)

Attachments

[OptiCept deepens collaboration with FPS Food Process Solutions](#)