

## Klimator signs new contract with Danish municipality valued at approximately SEK 0.9 million

**Klimator AB (publ) has signed a new agreement with a Danish municipality for the deployment of the decision support platform Saltera Road Status, Saltera IoT Road Weather Stations, and the implementation of BM System. The base contract is valued at approximately SEK 0.9 million, of which SEK 0.7 million is expected to be recognized as revenue during the third and fourth quarters of 2026. The agreement includes the delivery of both hardware and software.**

### **Continued strong demand for Klimator's ecosystem**

The contract is a confirmation of the increasing demand for Klimator's integrated ecosystem for intelligent winter road maintenance. Ongoing digitalization and the automation of manual processes continue to be key drivers in the market.

"We are seeing strong demand and significant interest in all products within our ecosystem. In addition to delivering detailed road weather forecasts and recommended actions that help our customers reduce salt and Co2, we also support them in simplifying manual routines and creating more efficient operational workflows. This latest municipal customer is yet another validation that our strategy and product portfolio are well aligned with market needs and well timed," says Søren Pedersen, Head of Winter Maintenance.

### **Implementation ahead of the coming winter season**

Implementation is scheduled to commence in the third quarter of 2026 with the installation of Saltera IoT Road Weather Stations, configuration of Saltera Road Status, and the implementation and integration of BM Systems. Commissioning is planned ahead of the coming winter season, when the new platform is expected to be fully operational.

The project further strengthens Klimator's position in the Nordic market for intelligent winter road maintenance and represents another important reference for the company's leading data-driven decision support offering for winter roads.

### **For further information**

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**About Klimator**

Klimator AB is a publicly listed software company with over 30 years of research in applied road climatology. Klimator has two innovations – the data platform Road Condition Data (RCD), providing predictive high precision road weather information, and the sensor fusion solution AHEAD providing real-time detective road weather information. With these innovations, Klimator provides precise and reliable road weather information to the winter maintenance and the automotive industries creating safer roads and enabling scalable autonomous driving (AD) and intelligent driver support systems (ADAS). In 2020, Klimator acquired HedeDanmark's business operations within connected sensors to broaden and strengthen Klimator's product portfolio.

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