



## East Capital Group expands sales team to support strong momentum and growing demand for real assets

**East Capital Group is pleased to announce the expansion of its sales team with the appointment of Vanessa Linzander. The recruitment reflects continued strong momentum and high client flows, particularly from institutional investors, and underlines the group's focus on further strengthening its distribution capabilities.**

The expansion comes at a time of strong demand for East Capital Group's strategies, with increasing interest across real assets. In her new role, Vanessa Linzander will focus on institutional sales, with particular emphasis on real assets, supporting the group's growth ambitions in this area.

Strengthening coverage in the DACH region remains a key priority. Working alongside Anja Wahlscheidt in institutional sales, the appointment of Vanessa Linzander further reinforces an already strong team by adding further institutional and real assets expertise. Vanessa's fluency in German and international background complements the existing coverage and supports continued close and long-term engagement with institutional investors across the region.

*"Given the strong momentum and consistently high flows we are seeing especially from institutional investors, it is critical for us to further strengthen the sales team. Vanessa is an excellent fit for East Capital Group, bringing a rare combination of deep institutional experience, strong real assets expertise and an international profile that aligns very well with our client base and growth priorities,"* says Nikodemus Dahlgren, Head of Sales, East Capital Group.

Vanessa Linzander joins East Capital Group from Första AP-fonden (AP1), where she most recently served as Senior Portfolio Manager, Alternative Investments. She brings more than 15 years of experience across real estate, infrastructure and other alternative assets, with a strong background in portfolio management, fund and co-investment strategies, ESG integration and collaboration with global institutional investors.

*"I am very much looking forward to joining East Capital Group at a time of strong momentum. The breadth and quality of the investment platform, the clear focus on real assets and sustainability, and the strength of the institutional client base make this a very compelling opportunity,"* says Vanessa Linzander.

The expansion of the sales team also comes as East Capital Group prepares for what is expected to be a very active real estate year. The group is currently gearing up for the pre-marketing of East Capital Real Estate Fund V, alongside other initiatives and projects that it expects to communicate more about shortly.

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**Contact information**

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**East Capital Group**

East Capital Group is a global asset manager based in Sweden since 1997. We offer a range of investment solutions within equities, fixed income securities, real estate and alternatives. The essence of our business is not only to find attractive investment opportunities, but also to work to drive positive change, influencing industries around the world to become more sustainable. We have a broad range of international investors including leading institutions, companies and private individuals.

Within East Capital Group you will find East Capital - specialising in emerging and frontier market strategies, East Capital Real Estate - managing commercial real estate investments in Central and Eastern Europe, Espiria - offering bespoke global and Nordic equities and fixed income strategies, and Adrigo - a Nordic long/short fund strategy targeting absolute returns. East Capital Group owns 49% of Cicero Fonder and 51% of Hjerta AB.

For further information please visit our website: [www.eastcapital.group](http://www.eastcapital.group)

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**Image Attachments**

[Vanessa Linzander](#)