

## Exsitec deepens partnership with Konsolidator

**Exsitec has today assumed Swedish and Norwegian customer success and first line support from its partner, the Danish SaaS company Konsolidator A/S. The deal is a natural next step in the partnership that began in April and means that Exsitec takes over full responsibility for, support and customer relations for Konsolidator's customers in Sweden and Norway.**

Konsolidator is a specialized tool that automates the entire consolidation process, from data collection to accurate group reporting. The solution replaces manual processes in Excel and older systems and can be easily integrated with leading accounting systems.

– We are extremely pleased to welcome these customers to Exsitec. Since we initiated our partnership, we have seen great value in Konsolidator's platform, and we use it ourselves for our own group accounting. Taking full responsibility for the Swedish and Norwegian customers now feels like an obvious and exciting step. Our goal is to ensure a seamless transition and add further value through our local presence and expertise in financial management, says Rasmus Toivonen, Delivery Area Manager at Exsitec.

The transition will be managed in close cooperation between Exsitec and Konsolidator to ensure continuity for customers. All agreements and ongoing projects will continue as planned.

– Exsitec is one of the Nordic region's largest players in business support systems and has proven to be the ideal partner for us. The fact that they are now taking over responsibility for our Swedish and Norwegian customers ensures that customers receive the best possible local support and strategic advice. We look forward to continuing to grow together through this deepened partnership, says Claus FINDERUP Grove, CEO of Konsolidator.

The deal is in line with Exsitec's strategy to offer the market's leading cloud solutions to medium and large companies in the Nordics.

– This deal confirms our strategic investment in our business area Insikt. Konsolidator fits perfectly into our portfolio and complements our offerings within Qlik, data warehousing with Fabric, as well as Power BI and Planacy. We look forward to helping our new customers fully leverage digital tools that truly make a difference, says Niklas Ek, Group CEO at Exsitec.

### About Exsitec

Exsitec are experts in digital solutions that make a difference in the customer's business. By combining selected systems and services into a functioning whole, Exsitec creates the conditions for each customer to reach their business goals. The organization is located in Sweden, Norway, Denmark and Finland with 600 ambitious and curious employees who together have combined competence in IT, business management and business development. [www.exsitec.se](http://www.exsitec.se)

The share is traded under the ticker EXS. The Company's Certified Adviser is DNB Carnegie Investment Bank AB.

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**Attachments**

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