

Third quarter 2025

David Pagels, CEO
Joakim Wahlquist, CFO

Cavotec – a leading global cleantech company

- Designs and delivers connections, automation and electrification solutions
- Enables decarbonisation of ports, mines and other industrial applications
- Founded in Sweden 50 years ago
- Successful change of domicile and relocation of our HQs from Switzerland back to Sweden in 2025



An attractive offering in electrification

Ports & Maritime



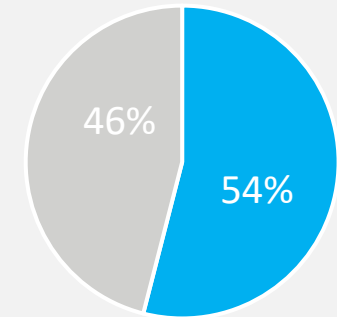
Automated mooring, shore power, crane electrification, and connection and charging systems

Industry



Motorised cable and hose reels, radio remote controls, power connectors, spring driven cables and hose reels

Share of revenue Q325



● Ports & Maritime
● Industry

Services

Systems integration, maintenance, spare parts, inspections, refurbishment, 24/7 service agreements

Strong business drivers

Megatrends



Markets driven by the electrification of society and need to reduce noise

Regulations



Our customers are facing increasing regulations from authorities to reduce emissions and noise

Leading technology and market position



We have leading technology and positions in prioritised market segments

Large installed base



Our large installed base provides an untapped potential for our services offering

Higher order backlog

Order backlog
EUR 126 m
14.0%

Revenue
EUR 35.8 m
-18.8%

Adjusted EBIT
EUR -0.2 m (3.0)

Improved profitability in Industry

Recent key events

- Order signed to deliver the first shore power systems to the Maldives
- Orders for shore power systems with a total value of EUR 9.35 million signed with leading global container shipping company
- First major contract signed with Australian Civmec for the supply of a motorised cable reel



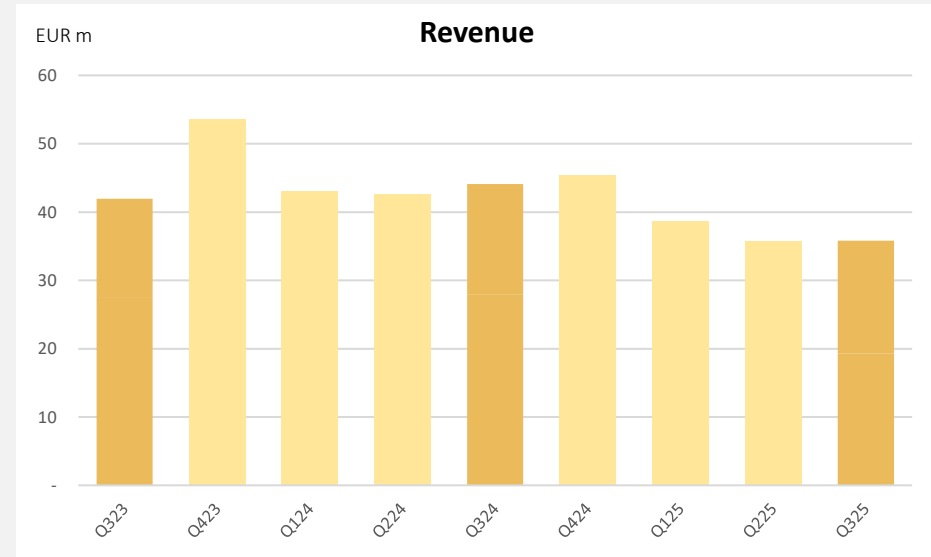
Good order intake

- Order intake 0.5%, EUR 36.3 m (36.1)
 - Driven by demand for Ports & Maritime's product and service offerings
- Order backlog 14.0%, EUR 125.8 m (110.4)
 - Order backlog 0.8% from Q225

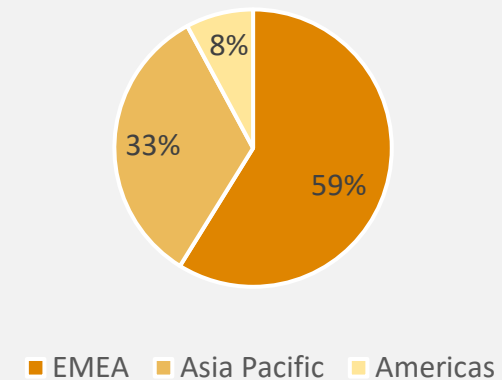


Revenue impacted by continued uncertainty among customers

- Revenue -18.8%, EUR 35.8 m (44.1)
 - Currency effects -1.0%
- Underlying markets remain strong
- Project-driven nature of the business with long delivery times

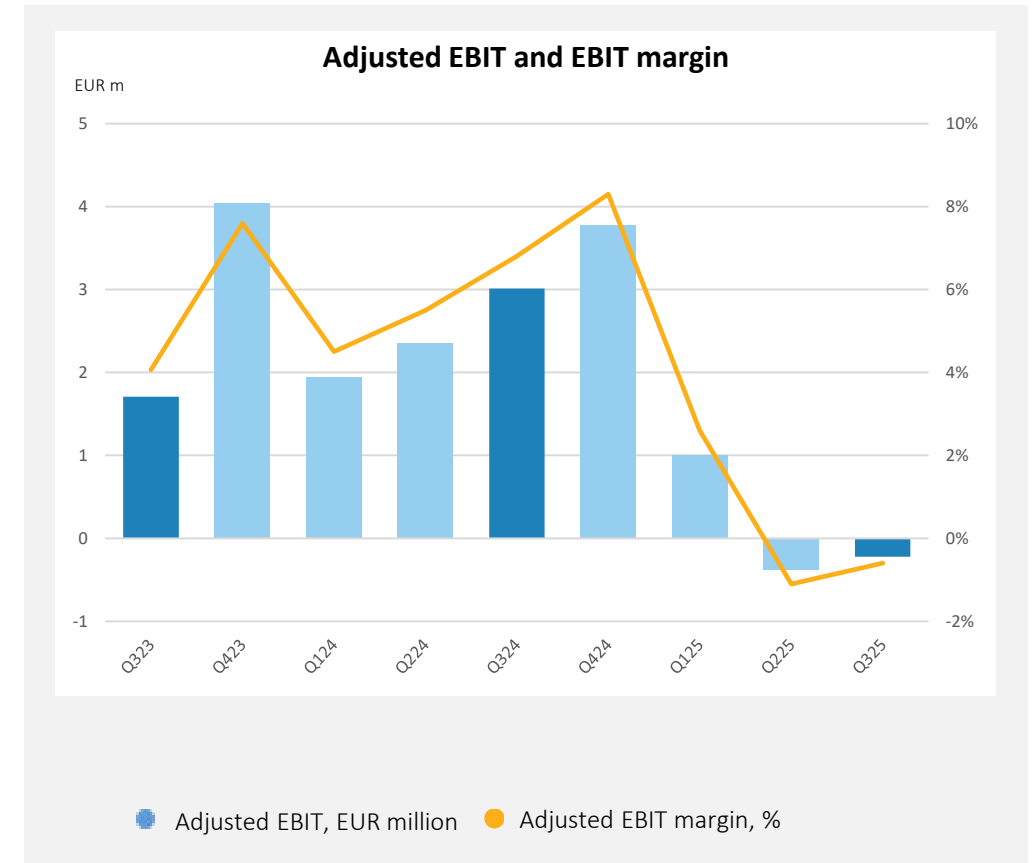


Revenue geographical split Q325



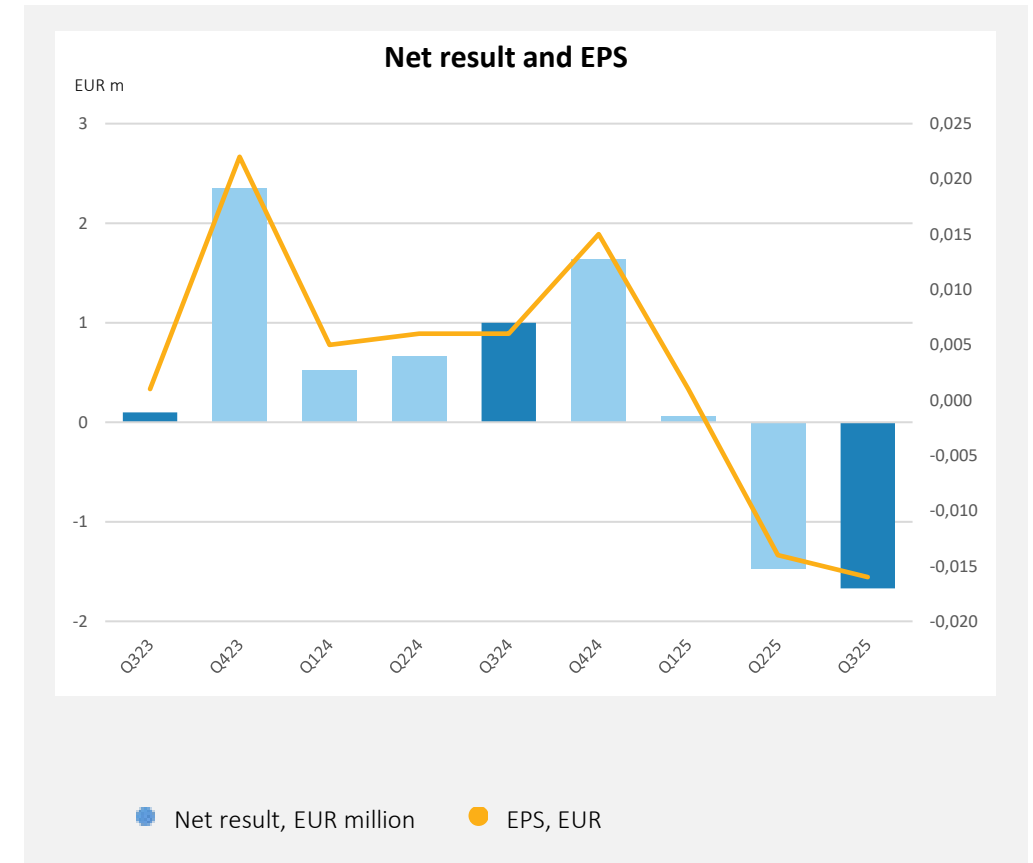
EBIT impacted by the lower revenue and ramp-up

- Adjusted EBIT EUR -0.2 m (3.0)
- Adjusted EBIT margin -0.6% (6.8%)
- Adjustment of EUR 0.3 m in Q325 related to the relocation of HQs



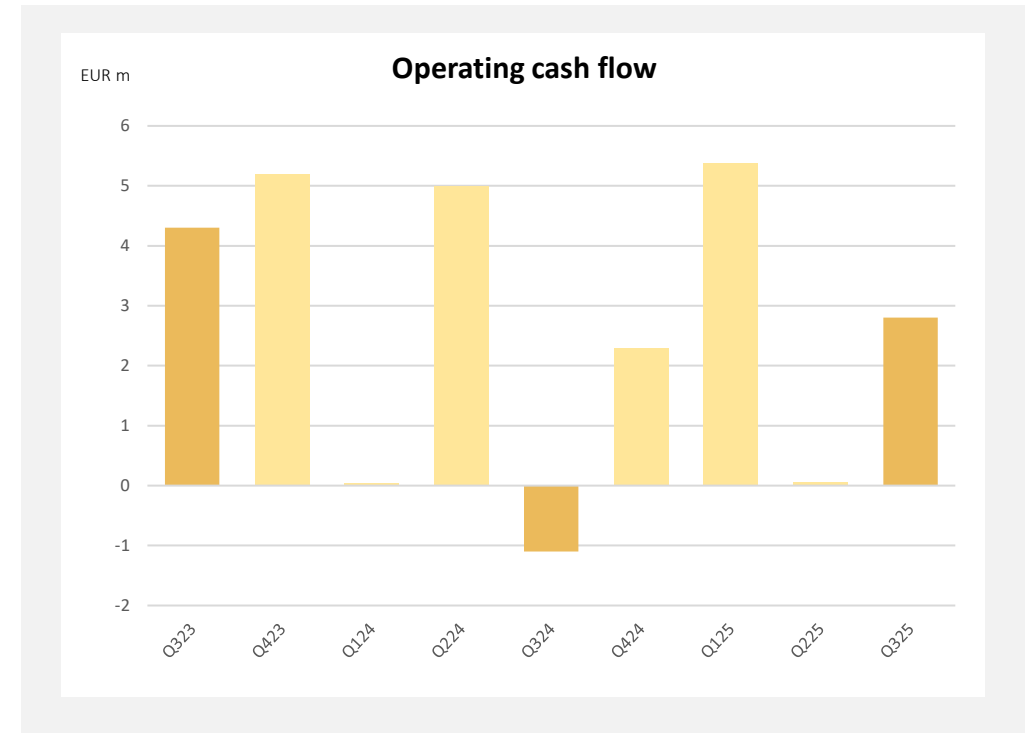
Net result decreased

- Net result EUR -1.7 m (1.0)
- Earnings per share, basic and diluted, EUR -0.016 (0.010)



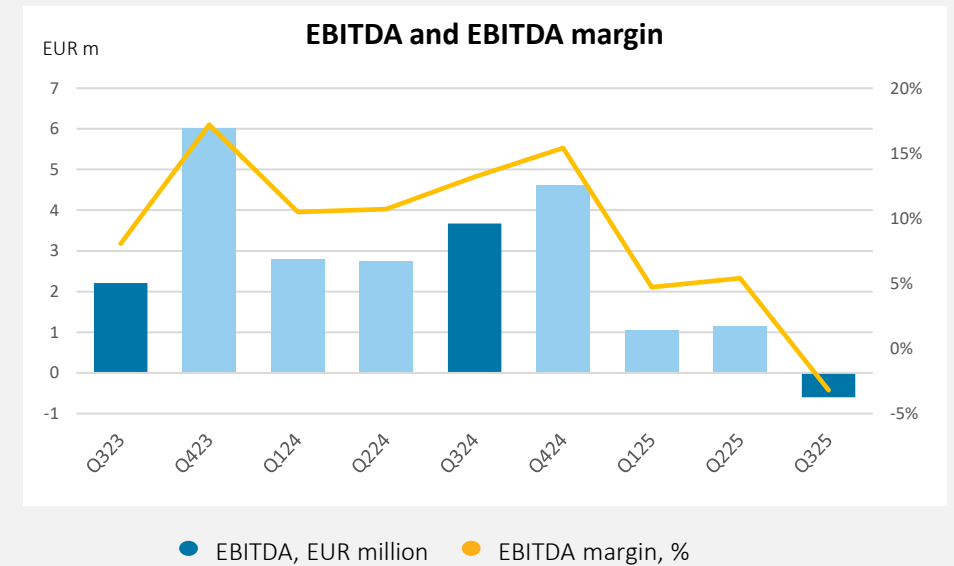
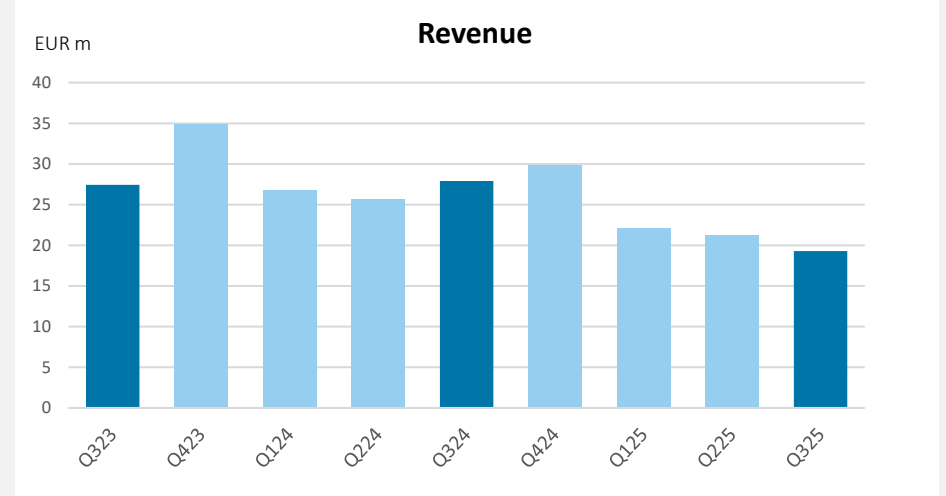
Operating cash flow improved strongly

- Operating cash flow EUR 2.8 m (-1.1)
- Net debt decreased to EUR -13.3 m (-15.3)
- Leverage ratio 1.44x compared to 0.85x Q324 and 1.23x Q225



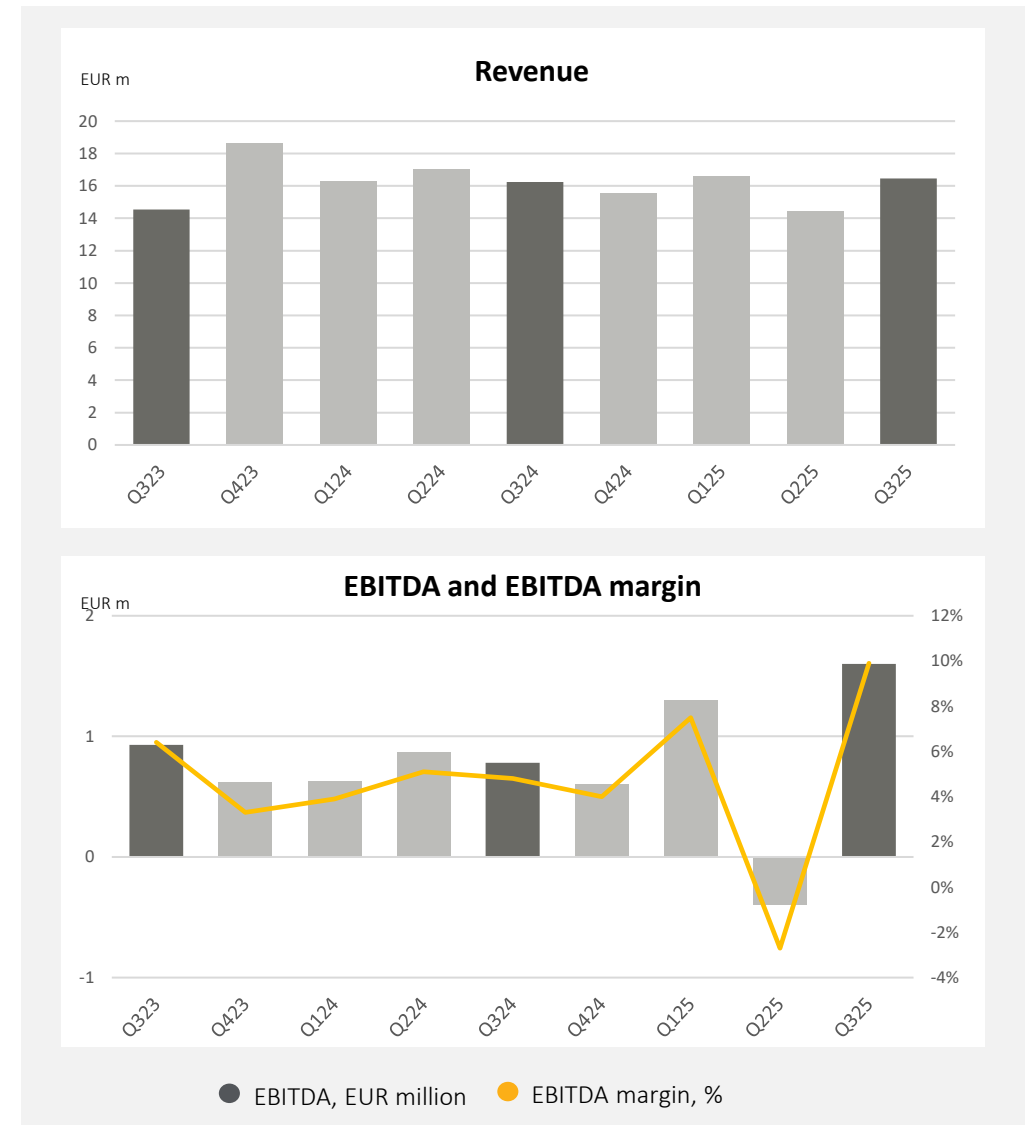
Ports & Maritime

- Order intake 4.2%, EUR 21.9 m (21.0)
- Order backlog 16.4%, EUR 103.1 m (88.5)
- Revenue -30.6%, EUR 19.3 m (27.9)
 - Currency impact of -1.0%
- EBITDA EUR -0.6 m (3.7)
- EBITDA margin -3.2% (13.2%)



Industry – strong EBITDA improvement

- Order intake -4.7%, EUR 14.5 m (15.2)
- Order backlog 4.0%, EUR 22.7 m (21.9)
- Revenue 1.4%, EUR 16.5 m (16.2)
 - Currency impact -1.0%
- EBITDA 109%, EUR 1.6 m (0.8)
- EBITDA margin 9.9% (4.8%)



Solid position in strong underlying markets

- Continued uncertainty among customers
- Strong underlying market driven by electrification, reduce noise levels and lower emissions
- Attractive offering
- Strategic review
- Strong momentum in the organisation



Q&A

Forth quarter report 20 February 2026