

Dataproces maintains its guidance following double-digit growth in the software business

Yesterday, Dataproces published its results for the first quarter of the company's non-calendar financial year, 2026/27.

In the first quarter, Dataproces generated revenue of DKK 8.9 million, compared with DKK 9.6 million in the same period last year. Operating profit measured by EBITDA came in at DKK 0.2 million, against DKK 2.4 million in the same period last year, while EBIT amounted to DKK -2.2 million, down from DKK 0.6 million in the same period last year.

Total revenue and earnings were affected by lower revenue from data analytics and advisory services. Revenue from data analytics and advisory services naturally varies from quarter to quarter, depending on the number and size of the analyses carried out and on the timing of the municipalities' processing of the results. However, the company achieved growth of 15.2% in its software business, which contributed to the company also seeing an increase in ARR, which stood at DKK 29.5 million at the end of the first quarter.

For the full year, the company maintains its guidance and thus expects revenue of DKK 50-53 million, EBITDA of DKK 15-17 million and EBIT of DKK 7-9 million. These expectations do not, however, include potential acquisitions, where the ambition is to realise DKK 7.5-10 million in revenue through acquisitions over the course of the financial year.

In connection with the results, CEO Kasper Lund Nødgaard comments:

We are naturally aware that EBITDA and EBIT in the first quarter are below the same period last year. The difference can primarily be explained by the lower revenue from data analytics and advisory services, where we have historically seen significant fluctuations between individual quarters. At the same time, a larger share of our annual software revenue is not recognised until the third quarter. Owing to the high contribution margin of the software business, this revenue is expected to have a significant positive effect on both EBITDA and EBIT.

We have increased our staff costs by DKK 1.1 million compared with the same period last year as a result of our strategic focus on the German market. We remain just as strong and therefore regard the Q1 performance as fully in line with our own expectations, and we maintain our guidance for the financial year.

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