

Interim report January - September Q3, 2023

THIRD QUARTER 2023

- Net sales amounted to EUR 57,710 thousand (62,607), a decrease of 7.8% compared with the corresponding period last year. Organic growth amounted to -1.5%.
- Operating earnings (EBIT) amounted to EUR 8,557 thousand (6,441), corresponding to an EBIT margin of 14.8% (10.3).
- Operating earnings before depreciation (EBITDA) amounted to EUR 10,246 thousand (7,842), corresponding to an EBITDA margin of 17.8% (12.5).
- Underlying earnings before depreciation (underlying EBITDA) amounted to EUR 11,492 thousand (8,937), corresponding to an underlying EBITDA margin of 19.9% (14.3).
- Order intake amounted to EUR 61,205 thousand (55,052), an increase of 11.2% compared with the same period last year. Organic growth amounted to 26.8%.
- During the quarter, the operating earnings were affected by the strong sales development in the Bridges & Culverts business unit, as well as by the ongoing efficiency improvement work in all three business units.

JANUARY - SEPTEMBER 2023

- Net sales amounted to EUR 138,319 thousand (158,657), a decrease of 12.8% compared with the corresponding period last year. Organic growth amounted to -8.2%.
- Operating earnings (EBIT) amounted to EUR 7,559 thousand (10,221), corresponding to an EBIT margin of 5.5% (6.4).
- Operating earnings before depreciation (EBITDA) amounted to EUR 12,374 thousand (14,496), corresponding to an EBITDA margin of 8.9% (9.1).
- Underlying earnings before depreciation (underlying EBITDA) amounted to EUR 15,147 thousand (18,275), corresponding to an underlying EBITDA margin of 11.0% (11.5).
- Order intake amounted to EUR 157,760 thousand (180,683), a decrease of 12.7% compared with the same period last year. Organic growth amounted to -6.1%.
- The year's operating earnings have been negatively affected by lower sales mainly due to delays in customers' financing of their projects during the first half of the year. The situation improved during the third quarter, with increased order intake and earnings improvement.
- As of January 1, 2023, the accounting currency and presentation currency is Euro.

COMMENTS FROM THE CEO

ViaCon's best quarter up to now with earnings improvements in all three business units.

During the third quarter, activity increased in most of ViaCon's markets compared to the first half of the year. This is reflected in the group's sales, results and order intake. The situation with delays in ViaCon's customers' financing solutions, which had a negative impact on the first and second quarters, improved in the third quarter. In addition, the intensified efficiency work launched at the end of the second quarter has had a positive effect on our costs during the period.

Sales for the quarter amounted to EUR 57,710 thousand (62,607), a decrease of 7.8% on the previous year. The sales development was related to GeoTechnical Solutions and StormWater Solutions, where we still have some effects from delays in customers financing solutions. Bridges & Culverts Solutions had a very good organic growth of 27.6%. ViaCon has chosen to leave, and divest, non-core operations with sales of around EUR 972 thousand in the corresponding period previous year. By continuing to leave product groups with low profitability, we increase our product margins. Organic growth amounted to -1.5% adjusted for currency effects, divestments and acquisitions.

The operating earnings (EBIT) amounted to EUR 8,557 thousand (6,441), corresponding to an EBIT margin of 14.8% (10.3%). The adjusted operating earnings amounted to EUR 9,802 thousand (7,537), corresponding to an adjusted EBIT margin of 17.0% (12.0%). The operating earnings have been affected by the strong sales development in the Bridges & Culverts business unit as well as by the ongoing efficiency work in all three business units. Cash flow for the quarter was positive, mainly driven by operating profit and changes in working capital.

There are several infrastructure investments taking place around Europe as there is a great need to renew and expand an ageing infrastructure in many countries. Order intake during the quarter was strong and amounted to EUR 61,205 thousand (55,052), corresponding to an organic growth of 26.8%. Our expectation is that order intake will remain at a good level during the autumn.

In June, we decided to intensify the efficiency work initiated in 2022 with the aim of slimming the organization for increased agility and efficiency, which means that ViaCon will reduce the workforce by approximately 180 positions. During the quarter, the initiative progressed according to plan and by the end of September, the reduction of most of these positions was completed. The reduction of the remaining positions will be implemented during the fourth quarter. During the third quarter, the initiative has reduced our costs excluding non-recurring items, compared to the costs we had planned for, by approximately EUR 2.7 million. For the full year 2023, the initiative is expected to contribute to cost savings excluding non-recurring items of approximately EUR 6 million. At the end of the fourth

quarter, we expect this initiative to result in sustainable efficiencies corresponding to approximately EUR 10 million on an annual basis. The non-recurring items linked to this initiative are expected to amount to EUR 2.5-3.0 million, of which EUR 1.2 million have burdened the result in the third quarter. These measures will strengthen ViaCon both in the short and in the long term.

With an increasing order intake and with the ongoing streamlining work, we confidently look forward to a good end to the year.

Stefan Nordström
President and CEO



TEUR	JUL-SEP		JAN-SEP		12 M ROLLING	FULL YEAR
	2023	2022	2023	2022	OCT 22 - SEP 23	2022
Net sales	57,710	62,607	138,319	158,657	198,102	218,440
Earnings before depreciation (EBITDA)	10,246	7,842	12,374	14,496	20,394	22,516
EBITDA margin	17.8%	12.5%	8.9%	9.1%	10.3%	10.3%
Items excluded from underlying EBITDA	1,245	1,095	2,773	3,779	3,340	4,346
Underlying earnings before depreciation (underlying EBITDA)	11,492	8,937	15,147	18,275	23,734	26,862
Underlying EBITDA margin	19.9%	14.3%	11.0%	11.5%	12.0%	12.3%
Operating earnings EBIT	8,557	6,441	7,559	10,221	14,097	16,758
EBIT margin	14.8%	10.3%	5.5%	6.4%	7.1%	7.7%
Items excluded from underlying EBIT	1,245	1,095	2,773	3,779	3,340	4,346
Underlying operating earnings (underlying EBIT)	9,802	7,537	10,332	14,000	17,436	21,104
Underlying EBIT margin	17.0%	12.0%	7.5%	8.8%	8.8%	9.7%
Order intake	61,205	55,052	157,760	180,683	192,844	215,767

Comments on the report

NET SALES, EARNINGS AND PROFITABILITY JULY – SEPTEMBER

Net sales for the Group amounted to EUR 57,710 thousand (62,607), a decrease of 7.8% compared to the corresponding period last year. ViaCon has chosen to leave and divest non-core business with sales of around EUR 972 thousand in the corresponding period last year. Adjusted for currency effects, divestments and acquisitions, organic growth was -1.5% for the quarter.

The Group's operating earnings amounted to EUR 8,557 thousand (6,441), which equates to an operating margin of 14.8% (10.3). Underlying operating earnings totalled EUR 9,802 thousand (7,537), with an operating margin of 17.0% (12.0). Operating earnings for the quarter was positively impacted by the strong sales development in the Bridges & Culverts business unit and by the ongoing efficiency improvements in all three business units. Non-recurring items have burdened the quarterly profit and amounted to EUR -1,245 (-1,095) thousand.

Earnings before depreciation and amortisation amounted to EUR 10,246 thousand (7,842), equating to an EBITDA margin of 17.8% (12.5).

After adjustment of non-recurring items the underlying earnings before depreciation and amortisation amounted to EUR 11,492 thousand (8,937), which resulted in an underlying EBITDA margin of 19.9% (14.3).

The Group's net financial items amounted to EUR -1,932 thousand (-4,089). The net effect of exchange differences amounted to EUR 1,389 thousand (-1,799) and the interest net amounted to EUR -3,206 thousand (-2,200), of which interest expenses for lease liabilities were EUR -181 thousand (-178).

The Group's profit/loss before tax amounted to EUR 6,626 thousand (2,352) and profit/loss after tax to EUR 4,764 (968).

JANUARY – SEPTEMBER

Net sales for the Group amounted to EUR 138,319 thousand (158,657), a decrease of 12.8% compared to last year. The acquired operation in

the Netherlands in 2022 has contributed EUR 725 thousand to net sales for the period. ViaCon has chosen to leave and divest non-core business with sales of around EUR 2,771 thousand in last year. Adjusted for currency effects, divestments and acquisitions, organic growth was -8.2%.

The Group's operating earnings amounted to EUR 7,559 thousand (10,221), which equates to an operating margin of 5.5% (6.4). Underlying operating earnings totalled EUR 10,332 thousand (14,000), with an operating margin of 7.5% (8.8). The operating earnings for the year was negatively impacted by lower sales, mainly due to delays in customers' financing of their projects during the first half of the year. The situation improved in the third quarter, with increased order intake and improved earnings. Non-recurring items have burdened the profit for the period and amounted to EUR -2,773 (-3,779) thousand. They are mainly relating to restructuring costs in connection with the intensified efficiency work.

Earnings before depreciation and amortisation amounted to EUR 12,374 thousand (14,496), equating to an EBITDA margin of 8.9% (9.1).

After adjustment of non-recurring items the underlying earnings before depreciation and amortisation amounted to EUR 15,147 thousand (18,275), which resulted in an underlying EBITDA margin of 11.0% (11.5).

The Group's net financial items amounted to EUR -11,382 thousand (-9,935). The net effect of exchange differences amounted to EUR -2,365 thousand (-2,785) and the interest net amounted to EUR -8,667 thousand (-6,860), of which interest expenses for lease liabilities were EUR -556 thousand (-553).

The Group's profit/loss before tax amounted to EUR -3,823 thousand (286) and profit/loss after tax to EUR -5,646 thousand (-2,035).

CASH FLOW AND INVESTMENTS JANUARY – SEPTEMBER

Cash flow from operating activities for the period was EUR -2,843 thousand (-3,534), of which the cash flow effect of the change in

working capital amounted to EUR -5,013 thousand (-10,504). Cash flow for the period improved compared with the corresponding period last year, mainly due to reduced working capital.

Cash flow from investing activities totalled EUR -2,447 thousand (-6,584), of which investments in intangible and tangible assets amounted to EUR -2,673 thousand (-3,192).

FINANCIAL POSITION

The Group's net debt amounted to EUR 101,647 thousand (103,387). Adjusted net debt excluding lease liabilities amounted to EUR 91,180 thousand (93,005).

Cash and cash equivalents amounted to EUR 17,836 thousand (21,432). In addition, the Group has undrawn revolving credit facilities of EUR 5,000 thousand (-), which meant that cash and cash equivalents available to the Group totalled EUR 22,836 thousand (21,432).

INTENSIFIED EFFICIENCY WORK

In June, a decision was made to intensify the efficiency work initiated in 2022 with the aim of slimming the organization for increased agility and efficiency, which means that ViaCon will reduce the workforce by approximately 180 positions. By the end of September, the reduction of most of these positions were completed. The reduction of the remaining positions will be implemented during the fourth quarter.

During the third quarter, the initiative has reduced ViaCon's costs excluding non-recurring items, compared to the costs we had planned for, by approximately EUR 2.7 million. For the full year 2023, the initiative is expected to contribute to cost savings excluding non-recurring items of approximately EUR 6 million. At the end of the fourth quarter, this initiative is expected to result in sustainable efficiencies corresponding to approximately EUR 10 million on an annual basis.

The non-recurring items linked to this

initiative are expected to amount to EUR 2.5-3.0 million, of which EUR 1.2 million have burdened the result in the third quarter.

MARKET AND OUTLOOK

ViaCon strives to strengthen its market-leading position with strengthened profitability on the European market. Through strategic priorities, ViaCon will grow the business within the Bridges & Culverts Solutions business unit, improve profitability within GeoTechnical Solutions and build the business within StormWater Solutions.

During late 2021 and in 2022, ViaCon has been affected by disruptions in supply chains, long delivery times and some raw material shortages, as well as all-time-high prices among suppliers, but the situation has stabilized during 2023.

Demand for ViaCon's solutions remains good. During the year, high levels of cost inflation and higher interest rates affected the lead times for the customers' decision-making process. In the third quarter, these lead times have returned to a more normal situation but we are prepared for continued market volatility and geopolitical uncertainty.

There are a large number of projects underway in Europe that aim to strengthen the economy and improve an infrastructure that is neglected, where innovative and sustainable projects in the strategic infrastructure sectors will play an important role.

Over time, profitability will be strengthened by us working in a uniform manner towards the same goal and by increasing internal efficiency. ViaCon can thus become a stronger partner for all stakeholders in society and the company will further strengthen its position in terms of future solutions within each business unit. The market continues to grow in infrastructure across Europe and in addition ViaCon is gaining market shares from competing solutions.

Business units

The Group operates in three separate business units: Bridges & Culverts Solutions, GeoTechnical Solutions, and StormWater Solutions. Through these, ViaCon offers reliable and long-lasting products and solutions that are applied in various types of infrastructure projects including, amongst others, roads, railways, airports and storm water management systems.



BRIDGES & CULVERTS SOLUTIONS

The Bridges & Culverts Solutions business unit accounts for approximately 41% of the Group's total sales. The business unit offers solutions for construction, reconstruction, and relining of culverts, bridges, viaducts, grade separations, ecological crossings, tunnels etc. that are used for establishing infrastructural connections and crossings.

The business unit has a pronounced seasonal variation, with the second and third quarters normally being the strongest. There are numerous infrastructure investments around Europe as there is a great need to renew and expand an aging infrastructure in many countries.

Order intake in the third quarter was high compared to the same period last year. During the first half of the year, the order intake was affected by high levels of cost inflation and higher interest rates, which resulted in longer lead times for customers' decision-making processes. During the third quarter, the situation improved, which contributed to a positive sales trend and high level of order intake.

The quarter's net sales amounted to EUR 27,616 thousand (24,044), an increase of 14.9%. Organic growth amounted to 27.6%. Earnings before depreciation amounted to EUR 6,291 thousand (4,276), corresponding to an EBITDA margin of 22.8% (17.8). The underlying earnings before depreciation amounted to EUR 7,145 thousand (5,060), corresponding to an underlying EBITDA margin of 25.9% (21.0). Order intake for the quarter amounted to EUR 31,149 thousand (19,435), an increase of 60.3% compared to last year. Organic growth amounted to 98.6%.

Net sales for January to September amounted to EUR 52,931 thousand (54,462), a decrease of 2.8%. Organic growth amounted to 5.0%. Earnings before depreciation amounted to EUR 4,914 thousand (6,479),



corresponding to an EBITDA margin of 9.3% (11.9). The underlying earnings before depreciation amounted to EUR 6,407 thousand (8,937), corresponding to an underlying EBITDA margin of 12.1% (16.4). Order intake for the period amounted to EUR 66,963 thousand (70,853), a decrease of 5.5% on the corresponding period last year. Organic growth amounted to 6.7%.

MARKET AND OUTLOOK

The business unit benefits from the increase in the use of ecological crossings in order to combine a high level of traffic safety (roads with fences) and protection of wildlife. In addition, many railway investments are being made as part of the total investments in infrastructure and many new high-speed lines are being built.

Renovation of older bridges, especially water bridges, through relining is increasing as the road and rail network in Europe ages (45% of Europe's motorways were built more than 40 years ago). Initiatives such as the EU's green giveaway and the EU's taxonomy are also expected to contribute to increased investment in environmentally friendly solutions.

The business unit's direct customers are road and railway contractors who work on behalf of road and railway authorities.

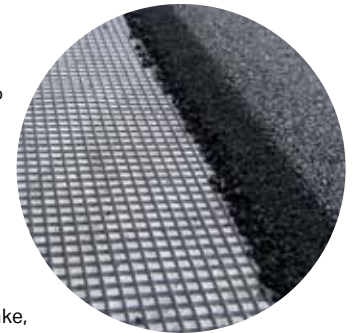


GEOTECHNICAL SOLUTIONS

The GeoTechnical Solutions business unit accounts for approximately 41% of the Group's total sales. The business unit offers customized solutions for soil reinforcement and groundwater protection and technical solutions for different areas of use, such as retaining walls, roads and railways, environmental engineering, as well as solutions with plastic pipes.

Also within this business unit, we can see a seasonal variation where the peak season is normally in the second and third quarters. In the previous year, the business unit had very uneven demand and order intake, with strong growth during parts of 2022, driven by the business unit's customers needing to ensure access to materials. This year, the order intake is of a more normal nature. During the quarter, sales growth was weaker in some individual markets, but the continued sales focus on core products and solutions, combined with efficiency measures, resulted in margin improvements during the quarter.

The quarter's net sales amounted to EUR 21,904 thousand (29,216), a decrease of 25.0%. Organic growth amounted to -22.2%. Earnings before depreciation amounted to EUR 2,176 thousand (2,164), corresponding to an EBITDA margin of 9.9% (7.4). The underlying earnings before depreciation amounted to EUR 2,465 thousand (2,341), corresponding to an underlying EBITDA margin of 11.3% (8.0). Order intake for the quarter amounted to EUR 22,952 thousand (26,345), a decrease of 12.9% compared to last year. Organic growth



TEUR	JUL-SEP		JAN-SEP		12 M ROLLING FULL YEAR	
	2023	2022	2023	2022	OCT 22 - SEP 23	2022
Net sales	27,616	24,044	52,931	54,462	81,141	82,672
Underlying earnings before depreciation (underlying EBITDA excl. IFRS 16)	7,145	5,060	6,407	8,937	12,234	14,764
Underlying EBITDA margin	25.9%	21.0%	12.1%	16.4%	15.1%	17.9%
Earnings before depreciation (EBITDA excl. IFRS 16)	6,291	4,276	4,914	6,479	10,527	12,092
EBITDA margin	22.8%	17.8%	9.3%	11.9%	13.0%	14.6%
Order intake	31,149	19,435	66,963	70,853	79,345	83,235

amounted to -9.3%.

Net sales for January to September amounted to EUR 60,132 thousand (79,040), a decrease of 23.9%. Organic growth amounted to -20.6%. Earnings before depreciation amounted to EUR 2,632 thousand (5,036), corresponding to an EBITDA margin of 4.4% (6.4). The underlying earnings before depreciation amounted to EUR 3,416 thousand (5,763), corresponding to an underlying EBITDA margin of 5.7% (7.3). Order intake for the period amounted to EUR 66,647 thousand (81,202), a decrease of 17.9% on the corresponding period last year. Organic growth amounted to -14.3%.

TEUR	JUL-SEP		JAN-SEP		12 M ROLLING FULL YEAR	
	2023	2022	2023	2022	OCT 22 - SEP 23	2022
Net sales	21,904	29,216	60,132	79,040	82,133	101,041
Underlying earnings before depreciation (underlying EBITDA excl. IFRS 16)	2,465	2,341	3,416	5,763	4,128	6,475
Underlying EBITDA margin	11.3%	8.0%	5.7%	7.3%	5.0%	6.4%
Earnings before depreciation (EBITDA excl. IFRS 16)	2,176	2,164	2,632	5,036	3,053	5,457
EBITDA margin	9.9%	7.4%	4.4%	6.4%	3.7%	5.4%
Order intake	22,952	26,345	66,647	81,202	82,375	96,930

MARKET AND OUTLOOK

The business unit benefits from the stable and relatively good investment levels in infrastructure. Also, there is growing need for landfill and other environmental solutions where ViaCon offers competitive and sustainable solutions with decades of experience.

The customers are mainly contractors in the road and construction industry as well as project owners in landfills, mines and industry.



STORMWATER SOLUTIONS

The StormWater Solutions business unit accounts for approximately 18% of the Group's total sales. The business unit designs, manufactures and supports in the installation of retention, infiltration and firewater tanks, as well as oil and sand separators. These products are indispensable in solving increasingly common problems such as floodings caused by increased rainfalls due to climate change. Such tanks are mainly used in commercial areas with large, paved surfaces where water drainage, storage and cleaning solutions are required.

Sales increased in most of the business unit's markets, but volume decreases in individual markets resulted in an overall decrease in sales in the quarter. It continues to gain market shares on its established markets and has recently expanded into a number of new markets. Despite a decrease in sales, the



business unit's margins increased as a result of successful efficiency improvements. Although order intake in the third quarter was lower than in the corresponding period last year, demand for the business unit's solutions remains high. The strategic initiatives to build up the business within StormWater Solutions are progressing according to plan.

The quarter's net sales amounted to EUR 8,190 thousand (9,346), a decrease of 12.4%. Organic growth amounted to -13.1%. Earnings before depreciation amounted to EUR 1,047 thousand (781), corresponding to an EBITDA margin of 12.8% (8.4). The underlying earnings before depreciation amounted to EUR 1,150 thousand (916), corresponding to an underlying EBITDA margin of 14.0% (9.8). Order intake for the quarter amounted to EUR 7,104 million (9,272), a decrease of 23.4% compared to last year. Organic growth amounted to -24.2%.

Net sales for January to September amounted to EUR 25,255 thousand (25,155), an increase of 0.4%. Organic growth amounted to 1.1%. Earnings before depreciation amounted to EUR 2,662 thousand (1,031), corresponding to an EBITDA margin of 10.5% (4.1). The underlying earnings before depreciation amounted to EUR 3,158 thousand (1,625), corresponding to an underlying EBITDA margin of 12.5% (6.5). Order intake for the period amounted to EUR 24,150 thousand (28,628), a decrease of 15.6% on the corresponding period last year. Organic growth amounted to -15.2%.

TEUR	JUL-SEP		JAN-SEP		12 M ROLLING FULL YEAR	
	2023	2022	2023	2022	OCT 22 - SEP 23	2022
Net sales	8,190	9,346	25,255	25,155	34,828	34,727
Underlying earnings before depreciation (underlying EBITDA excl. IFRS 16)	1,150	916	3,158	1,625	4,569	3,036
Underlying EBITDA margin	14.0%	9.8%	12.5%	6.5%	13.1%	8.7%
Earnings before depreciation (EBITDA excl. IFRS 16)	1,047	781	2,662	1,031	4,012	2,381
EBITDA margin	12.8%	8.4%	10.5%	4.1%	11.5%	6.9%
Order intake	7,104	9,272	24,150	28,628	31,124	35,602

MARKET AND OUTLOOK

The business unit benefits from additional government regulations which claim to retain rainwater for irrigation, firefighting and infiltration to avoid floodings.

The end customers are investors of storage, industrial and commercial buildings but also of bigger residential buildings. The main customers are civil engineering contractors.

Other information

EMPLOYEES

The average number of employees (FTE) in the Group from January 1 to September 30, 2023 was 734 (792). On the balance sheet date, the number of employees was 717 (797).

RISK AND UNCERTAINTIES

ViaCon is subject to several operational and financial risks, which may affect parts or all of its activities. Exposure to risk is a natural part of running a business and this is reflected in ViaCon's approach to risk management. It aims to identify risks and prevent risks from occurring or to limit any damage resulting from these risks. Risks to the business can be categorised as industry, market and competitive risks, operational risks, strategic risks, sustainability risks and financial risk.

Through the Group's risk management and internal control framework, ViaCon aims to systematically identify, assess and manage risk throughout the Group. Responsibility for risk management and internal control rests primarily with the operation itself, i.e. with the CEO, managers and employees in the operational units and through the work they carry out in accordance with the roles, instructions and guidelines that apply to each of them.

The most significant risks are the economic impact on demand, access to and price variations on raw materials, risks within IT infrastructure and also geopolitical risks. Currency fluctuations and disruptions on the world's financial markets also constitute significant risks. The war in Ukraine has led to increased uncertainty regarding the Group's risks and uncertainties in general. A more detailed description of the Group's risks is found on the pages 50-52 and 79-81 in the Group's annual report for 2022.

SIGNIFICANT EVENTS AFTER THE END OF THE PERIOD

There were no significant events to report after the end of the period.

PARENT COMPANY

As of January 1, 2023, the Parent company has change accounting currency to Euro.

Operating earnings in the Parent Company for the period

amounted to EUR -2,522 thousand (-3,119) and earnings before tax to EUR -11,259 thousand (-14,121). The Parent Company's net debt amounted to EUR 104,727 thousand (95,754) and equity amounted to EUR 2,982 thousand (14,105). Cash and cash equivalents amounted to EUR 130 thousand (111) on the balance sheet date.

OWNERSHIP STRUCTURE AND NUMBER OF SHARES

ViaCon Group AB (publ), is a wholly owned subsidiary of the Norwegian company RI Holding AS with company registration number 923 991 484. ViaCon is part of the Group SRH BridgeCo AS, Oslo, Norway, which prepares consolidated financial statements for the highest level. SRH BridgeCo AS is owned by FSN Capital V. ViaCon's management and other representatives have an indirect ownership in the ViaCon Group by owning 5.0% of the Norwegian parent company RI Holding AS.

The Parent Company's share capital amounts to EUR 45 thousand, divided into 50,100 shares.

SEASONAL VARIATIONS

ViaCon has pronounced seasonal variations during the year, which tie in with the weather conditions and vary from quarter to quarter and from year to year. In addition, the outcome is affected by customers' strategic planning of infrastructure investments over the year. The lowest net sales and operating earnings are usually reflected in the first and fourth quarters.

CHANGE OF PRESENTATION CURRENCY AND PARENT COMPANY'S ACCOUNTING CURRENCY TO EURO

The Extraordinary General Meeting on October 6, 2022, resolved to replace the accounting currency from Swedish kronor to Euro in the Parent Company from January 1, 2023. Furthermore ViaCon has determined to use Euro as the presentation currency in the consolidated financial statements from this date.

The change of accounting currency from Swedish kronor to Euro has reduced the currency exposure in both the income statement and balance sheet as well as in other comprehensive income. It will also allow the Group to better match debt with net assets. The reason for the change is the accelerating globalisa-

tion of ViaCon's operations. About 45% of the Group's net assets in subsidiaries are denominated in Euros, as well as all financing in the Parent Company.

Historical values for previously reported periods have been translated at the exchange rates in force at that time. The balance sheet has been translated at the rate on the balance sheet date and the income statement to the average rate. The Group's income statement has been adjusted with previous financial translation differences regarding loans denominated in Euros. These adjustments and the translations effect due to the change of accounting currency in the Parent Company are reported as translation effect from change of presentation currency in the consolidated statement of changes in equity.

AUDIT REVIEW

This report has not been reviewed by ViaCon's auditors.

TRANSLATION

This report is a translation of the Swedish original and in the event of inconsistency or discrepancy between the English and Swedish version of this publication, the Swedish version shall prevail.

All amounts, unless otherwise stated, are rounded to the nearest thousands. The data in parentheses refer to the previous year.

Gothenburg, November 16, 2023
ViaCon Group AB (publ)

Stefan Nordström
President and CEO

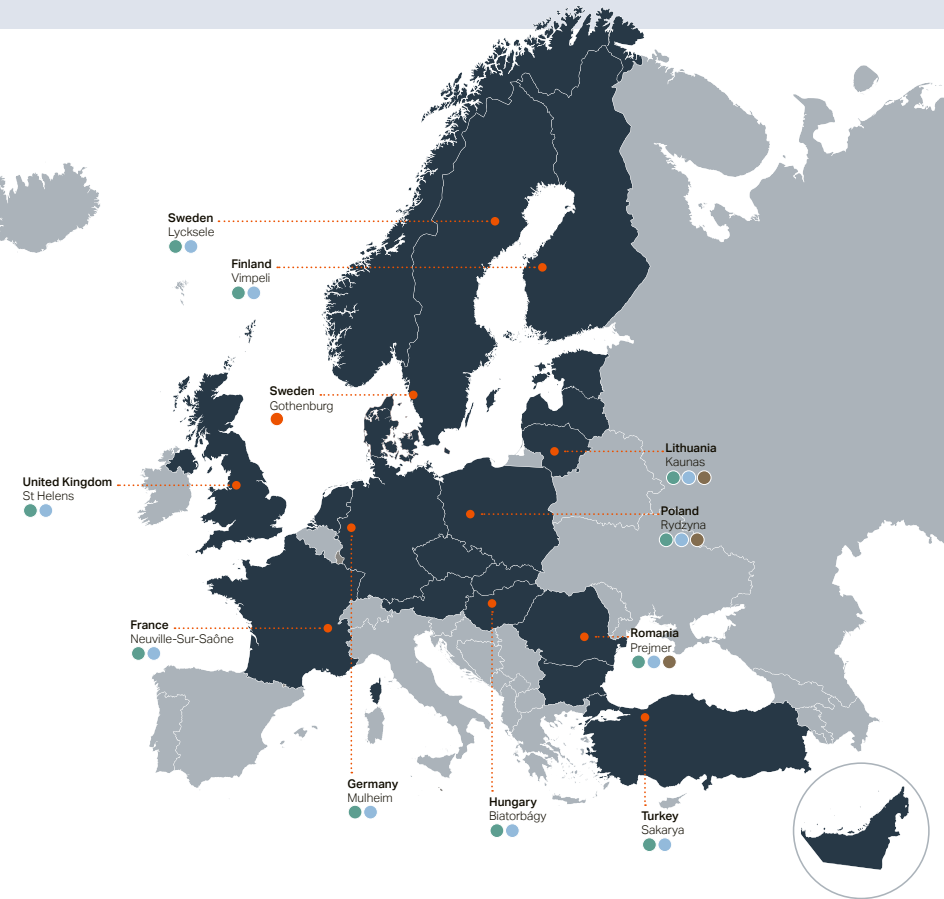
ViaCon in brief

ViaCon is a leading player in the European market with focus on production and technical sales of flexible corrugated steel structures and plastic pipes through the business units Bridges & Culverts Solutions, GeoTechnical Solutions and StormWater Solutions.

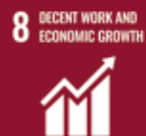
ViaCon aims at the highest standards when it comes to environmental awareness, health and safety. The solutions are designed to minimise carbon footprint with minimum disruptions of traffic at work site, hence handling negative effects on both environment and society.

ViaCon offers its customers a host of distinct state-of-the-art solutions that are long-lasting and designed to meet the challenges of a changing world. ViaCon's solutions support both its customers and the society in reaching the vital sustainable goals.

VIACON CONSTRUCTS CONNECTIONS. CONSCIOUSLY.



ViaCon has identified how the Company best can contribute to UN's 17 global Sustainable Development Goals (SDGs). ViaCon can contribute positively above all to the SDGs outlined below.



8 DECENT WORK AND ECONOMIC GROWTH

ViaCon focuses on safe working environments, code of conduct and long-term employment.



9 INDUSTRY, INNOVATION AND INFRASTRUCTURE

ViaCon creates value for our customers by providing them sustainable solutions tailored towards their specific needs.



12 RESPONSIBLE CONSUMPTION AND PRODUCTION

ViaCon is a trusted partner to all our stakeholders with focus on sustainable solutions during all stages of our consumption, production, transport and utilisation.



13 CLIMATE ACTION

ViaCon invests in new and existing plants and facilities to reduce emission from our own operations as well as from the use of our products. We focus on providing sustainable solutions, on recycling and training.

Consolidated income statement

TEUR	Note	JUL-SEP		JAN-SEP		12 M ROLLING	FULL YEAR
		2023	2022	2023	2022	OCT 22 - SEP 23	2022
Net sales	2,4	57,710	62,607	138,319	158,657	198,102	218,440
Other operating income		272	317	741	1,151	1,247	1,657
Raw materials and consumables used	4	-31,101	-37,594	-76,196	-93,988	-109,504	-127,296
Personnel costs		-9,943	-9,270	-30,560	-28,238	-40,167	-37,845
Depreciation, amortisation and impairment		-1,689	-1,400	-4,815	-4,276	-6,298	-5,758
Other external expenses		-6,691	-8,219	-19,929	-23,085	-29,283	-32,440
Operating earnings		8,557	6,441	7,559	10,221	14,096	16,758
Financial income		1,089	1,188	4,528	2,711	6,194	4,376
Financial expenses	4	-3,021	-5,277	-15,910	-12,646	-19,667	-16,403
Net financial items*)		-1,932	-4,089	-11,382	-9,935	-13,474	-12,027
Earnings before tax		6,626	2,352	-3,823	286	623	4,731
Tax on earnings for the year		-1,862	-1,385	-1,823	-2,320	-3,808	-4,306
Earnings for the period		4,764	968	-5,646	-2,035	-3,186	426
Earnings for the period attributable to:							
Equity holders of the parent company		4,764	968	-5,646	-2,035	-3,186	426
		4,764	968	-5,646	-2,035	-3,186	426
*) of which translation differences in net financial items		1,389	-1,799	-2,365	-2,785	-1,958	-2,378

Consolidated comprehensive income

TEUR	JUL-SEP		JAN-SEP		12 M ROLLING	FULL YEAR
	2023	2022	2023	2022	OCT 22 - SEP 23	2022
Earnings for the period	4,764	968	-5,646	-2,035	-3,186	426
Items that will not be reclassified to income statement in subsequent periods:						
Remeasurements of defined benefit pension plans, net of tax	-	-	-	-	153	153
Items to be reclassified to income statement in subsequent periods:						
Remeasurement of hyperinflation, net of tax	148	-	36	-	498	463
Exchange differences on translation of foreign operations	-3,718	-95	1,584	4,375	-4,418	-1,627
Other comprehensive income for the period, net of tax	-3,571	-95	1,620	4,375	-3,767	-1,011
Total comprehensive income for the period	1,193	872	-4,026	2,341	-6,952	-585
Total comprehensive income attributable to:						
Equity holders of the parent company	1,193	872	-4,026	2,341	-6,952	-585
	1,193	872	-4,026	2,341	-6,952	-585

Consolidated balance sheet

TEUR	Note	30 SEP 2023	30 SEP 2022	31 DEC 2022	1 JAN 2022
ASSETS					
Non-current assets					
Intangible assets		42,994	42,365	42,984	40,985
Property, plant and equipment		26,078	24,799	26,084	24,854
Right-of-use assets		9,993	10,457	9,661	11,835
Financial assets		1,277	970	986	713
Deferred tax assets		3,030	3,565	2,077	2,595
Total non-current assets		83,372	82,156	81,792	80,982
Current assets					
Inventories		17,124	25,961	18,039	22,243
Accounts receivable	4	37,752	38,502	31,076	27,017
Other current receivables		8,388	5,869	5,009	5,067
Cash and cash equivalents		17,836	21,432	28,042	19,476
Total current assets		81,101	91,764	82,166	73,803
TOTAL ASSETS		164,473	173,920	163,958	154,785
EQUITY AND LIABILITIES					
Equity					
Share capital		45	46	45	49
Other contributed capital		39,173	39,976	39,173	34,364
Other reserves		-3,563	855	-5,147	-3,520
Retained earnings including earnings for the period		-36,835	-42,228	-30,847	-35,622
Total equity		-1,180	-1,350	3,225	-4,729
Liabilities					
Non-current liabilities					
Deferred tax liabilities		674	692	786	1,020
Pension obligations		645	891	628	812
Other provisions		1,504	754	820	769
Bond	3	98,126	97,041	97,421	96,141
Liabilities to credit institutions		0	73	48	198
Other non-current interest-bearing liabilities		8,468	8,347	8,133	17,000
Total non-current liabilities		109,417	107,797	107,837	115,941
Current liabilities					
Liabilities to credit institutions		11,521	17,403	12,321	2,753
Accounts payable	4	22,081	24,969	20,358	19,779
Other current interest-bearing liabilities		1,999	2,035	1,925	2,310
Other current liabilities	4	20,634	23,066	18,292	18,731
Total current liabilities		56,236	67,473	52,897	43,573
TOTAL EQUITY AND LIABILITIES		164,473	173,920	163,958	154,785

Consolidated statement of changes in equity

TEUR	30 SEP 2023	30 SEP 2022	31 DEC 2022
Opening balance as of beginning of period	3,225	-4,729	-4,729
Translation effect from change of presentation currency from SEK to EUR	-	-6,465	1,036
Comprehensive income			
Earnings for the period	-5,646	-2,035	426
Other comprehensive income net of tax	1,620	4,375	-1,011
Total comprehensive income	-4,026	2,341	-585
Transactions with shareholders			
Dividends	-378	-	-
Shareholders' contribution	-	7,503	7,503
Total transactions with shareholders	-378	7,503	7,503
Closing balance as of end of period	-1,180	-1,350	3,225
Attributable to:			
Equity holders of the parent company	-1,180	-1,350	3,225
Closing balance as of end of period	-1,180	-1,350	3,225

Consolidated net debt composition

TEUR	30 SEP 2023	30 SEP 2022	31 DEC 2022
Non-current interest-bearing liabilities	-106,594	-105,461	-105,602
Pension obligations	-645	-891	-628
Current interest-bearing liabilities	-13,521	-19,438	-14,247
Financial interest-bearing receivables	1,277	970	986
Cash and cash equivalents	17,836	21,432	28,042
Net debt (-)	-101,647	-103,387	-91,449

Consolidated cash flow statement

TEUR	JUL-SEP		JAN-SEP		FULL YEAR
	2023	2022	2023	2022	2022
Operating activities					
Earnings after financial items	6,626	2,352	-3,823	286	4,731
Adjustments for items not included in cash flow*)	828	5,213	9,332	9,251	8,715
Taxes paid	-1,448	-1,167	-3,339	-2,566	-3,867
Cash flow from operating activities before changes in working capital	6,006	6,398	2,170	6,970	9,580
Cash flow from changes in working capital					
Increase (-)/ Decrease (+) in inventories	4,365	5,703	672	-3,791	4,415
Increase (-)/ Decrease (+) in accounts receivable	-2,506	2,318	-9,726	-13,369	-4,833
Increase (+)/ Decrease (-) in accounts payables	-1,327	-4,224	2,734	5,201	192
Change in other current receivables and liabilities	1,133	2,048	1,307	1,454	-1,453
Cash flow from operating activities	7,671	12,243	-2,843	-3,534	7,900
Investing activities					
Acquisition of property, plant and equipment and intangible assets	-1,106	-756	-2,673	-3,192	-4,367
Acquisition of subsidiaries	-	-1,850	-	-3,700	-3,700
Disposal of subsidiaries	-	-346	-	-346	-346
Divestment of property, plant and equipment	83	94	226	654	810
Cash flow from investing activities	-1,023	-2,857	-2,447	-6,584	-7,603
Financing activities					
Proceeds from borrowings	4,092	6,213	5,686	18,153	18,339
Repayment of borrowings	-5,757	-1,483	-5,894	-3,571	-8,569
Dividend to Parent Company shareholders	-	-	-378	-	-
Paid group contributions	-	-42	-	-42	-42
Repayment of leases liabilities	-800	-584	-2,421	-2,229	-3,336
Cash flow from financing activities	-2,465	4,105	-3,008	12,311	6,392
Net increase/decrease in cash	4,183	13,491	-8,298	2,194	6,689
Reconciliation of cash and cash equivalents					
Cash and cash equivalents as of beginning of the period	14,957	8,698	28,042	19,476	19,476
Cash flow for the period	4,183	13,491	-8,298	2,194	6,689
Translation differences in cash and cash equivalents	-1,305	-757	-1,908	-237	1,877
Cash and cash equivalents at the end of the period	17,836	21,432	17,836	21,432	28,042
*) Adjustments for items not included in cash flow					
Depreciation of non-current assets	1,688	1,400	4,815	4,276	5,758
Net currency gains/ losses	-1,300	172	2,162	1,371	1,757
Net financial items	517	2,610	1,740	3,084	936
Loss on sale of subsidiaries	-	967	-	967	967
Gains and losses on sale of tangible assets etc	-61	42	-176	-258	-303
Impairment of inventory	24	-9	164	-236	-186
Change in restructuring provisions	-59	-	610	-	-
Other	18	31	19	47	-213
Total	828	5,213	9,332	9,251	8,715

Alternative Performance Measures (APM)

Earnings before depreciation (EBITDA)

TEUR	JUL-SEP		JAN-SEP		12 M ROLLING	FULL YEAR
	2023	2022	2023	2022	OCT 22 - SEP 23	2022
Net sales	57,710	62,607	138,319	158,657	198,102	218,440
Operating earnings (EBIT)	8,557	6,441	7,559	10,221	14,097	16,758
Depreciation, amortisation and impairment	1,689	1,400	4,815	4,276	6,298	5,758
Earnings before depreciation (EBITDA)	10,246	7,842	12,374	14,496	20,394	22,516
EBITDA margin	17.8%	12.5%	8.9%	9.1%	10.3%	10.3%

APMs are used by ViaCon for annual and periodic financial reporting to provide a better understanding of the company's underlying financial performance for the period.

Underlying EBITDA and underlying EBIT are also used by management to drive performance in terms of target setting. These measures are adjusted IFRS measures defined, calculated and used in a consistent and transparent manner over time and across the Group where relevant.

Consolidated adjusted income statement

TEUR	JUL-SEP		JAN-SEP		12 M ROLLING	FULL YEAR
	2023	2022	2023	2022	OCT 22 - SEP 23	2022
Net sales	57,710	62,607	138,319	158,657	198,102	218,440
Earnings before depreciation (EBITDA)	10,246	7,842	12,374	14,496	20,394	22,516
Items excluded from underlying EBITDA	1,245	1,095	2,773	3,779	3,340	4,346
Underlying earnings before depreciation (underlying EBITDA)	11,492	8,937	15,147	18,275	23,734	26,862
Underlying EBITDA margin	19.9%	14.3%	11.0%	11.5%	12.0%	12.3%
Operating earnings EBIT	8,557	6,441	7,559	10,221	14,097	16,758
Items excluded from underlying EBIT	1,245	1,095	2,773	3,779	3,340	4,346
Underlying operating earnings (underlying EBIT)	9,802	7,537	10,332	14,000	17,436	21,104
Underlying EBIT margin	17.0%	12.0%	7.5%	8.8%	8.8%	9.7%
Non-recurring items						
Implementation new strategy and restructuring	-	177	-	1,285	440	1,725
Capital efficiency	-	203	-	583	84	666
Acquisition	-	1	-	225	-2	222
Divestment	-	435	-	968	-9	959
Restructuring and efficiency program	1,197	-	2,232	-	2,232	-
Other	48	280	540	718	596	774
Total non-recurring items	1,245	1,095	2,773	3,779	3,340	4,346

Alternative Performance Measures (APM) - cont.

Operating working capital

TEUR	30 SEP 2023	30 SEP 2022	31 DEC 2022
Inventories	17,124	25,961	18,039
Accounts receivables	37,752	38,502	31,076
Contract assets	4,142	1,858	1,553
Prepayment to suppliers	1,023	1,173	751
Accounts payable	-22,081	-24,969	-20,358
Contract liabilities	-3,929	-4,168	-2,055
Operating working capital (OPWC)	34,031	38,357	29,006

Consolidated liquidity

TEUR	30 SEP 2023	30 SEP 2022	31 DEC 2022
Cash and cash equivalents	17,836	21,432	28,042
Undrawn credit facilities	5,000	0	5,000
Total available liquidity	22,836	21,432	33,042

Consolidated adjusted net debt composition

TEUR	30 SEP 2023	30 SEP 2022	31 DEC 2022
Net debt (-)	-101,647	-103,387	-91,449
Less interest-bearing liabilities attributable to lease liabilities	10,467	10,382	10,058
Adjusted net debt (-), excluding leases liabilities	-91,180	-93,005	-81,392

Group quarterly overview

TEUR	2023			2022				2021			
	Q3	Q2	Q1	Q4	Q3	Q2	Q1	Q4	Q3	Q2	Q1
Income statement											
Net sales	57,710	50,075	30,534	59,783	62,607	61,091	34,959	46,113	61,659	53,030	31,068
Earnings before depreciation (EBITDA)	10,246	4,151	-2,023	8,020	7,842	7,898	-1,243	1,509	10,427	7,106	784
EBITDA margin	17.8%	8.3%	-6.6%	13.4%	12.5%	12.9%	-3.6%	3.3%	16.9%	13.4%	2.5%
Underlying earnings before depreciation (underlying EBITDA)	11,492	5,398	-1,742	8,587	8,937	9,209	130	3,172	11,130	8,030	1,254
Underlying EBITDA margin	19.9%	10.8%	-5.7%	14.4%	14.3%	15.1%	0.4%	6.9%	18.1%	15.1%	4.0%
Operating earnings EBIT	8,557	2,603	-3,600	6,537	6,441	6,536	-2,757	170	9,048	5,639	-429
EBIT margin	14.8%	5.2%	-11.8%	10.9%	10.3%	10.7%	-7.9%	0.4%	14.7%	10.6%	-1.4%
Underlying operating earnings (underlying EBIT)	9,802	3,850	-3,320	7,104	7,537	7,848	-1,384	1,833	9,751	6,563	41
Underlying EBIT margin	17.0%	7.7%	-10.9%	11.9%	12.0%	12.8%	-4.0%	4.0%	15.8%	12.4%	0.1%
Earnings for the period after tax	4,764	-4,029	-6,381	2,460	968	2,365	-5,367	-3,452	4,025	4,886	-11,596
Balance sheet											
Non-current assets	83,372	84,160	82,725	81,792	82,156	83,727	81,112	80,982	69,119	65,426	60,323
Current assets	81,101	80,865	75,569	82,166	91,764	89,326	85,808	73,803	89,483	93,587	81,809
Equity	-1,180	-2,373	-2,549	3,225	-1,350	-471	-10,330	-4,729	588	-2,784	-32,209
Non-current liabilities	109,417	109,065	108,213	107,837	107,797	107,855	115,782	115,941	96,900	99,031	121,062
Current liabilities	56,236	58,334	52,630	52,897	67,473	65,670	61,468	43,573	61,114	62,766	53,280
Other											
Net debt (-)	-101,647	-105,808	-101,494	-91,449	-103,387	-111,694	-108,178	-99,026	-78,813	-86,704	-103,685
Adjusted net debt (-), excluding leases liabilities	-91,180	-95,668	-91,284	-81,392	-93,005	-100,852	-97,040	-87,462	-68,800	-79,043	-96,474

Segment reporting

As of January 2021, when a new organisation was implemented, the Group is divided into three different business units: Bridges & Culverts Solutions, GeoTechnical Solutions och StormWater Solutions. These three business units are the segments at which management and the Board carries out follow-ups. The chief operating decision maker in the Group is the President and CEO, who runs the operation together with the other members of the Group management

The segments' accounting policies adhere to the same policies as those applied in the preparation of the consolidated financial statements.

Key measures for management and reporting are net sales, underlying earnings before depreciation and underlying operating earnings.

The effect of IFRS 16 is applied at Group level and is not allocated to the different segments.

TEUR	Bridges & Culverts Solutions		GeoTechnical Solutions		StormWater Solutions		Not allocated items IFRS16		ViaCon Group	
	JUL-SEP		JUL-SEP		JUL-SEP		JUL-SEP		JUL-SEP	
	2023	2022	2023	2022	2023	2022	2023	2022	2023	2022
Net sales	27,616	24,044	21,904	29,216	8,190	9,346	0	0	57,710	62,607
Earnings before depreciation (EBITDA)	6,291	4,276	2,176	2,164	1,047	781	732	620	10,246	7,842
EBITDA margin	22.8%	17.8%	9.9%	7.4%	12.8%	8.4%			17.8%	12.5%
Non-recurring items excluded from underlying EBITDA	855	783	288	177	103	135	0	0	1,245	1,095
Underlying earnings before depreciation (underlying EBITDA)	7,145	5,060	2,465	2,341	1,150	916	732	620	11,492	8,937
Underlying EBITDA margin	25.9%	21.0%	11.3%	8.0%	14.0%	9.8%			19.9%	14.3%
Depreciation, amortisation and impairment	457	414	321	188	292	274	619	524	1,689	1,400
Operating earnings (EBIT)	5,833	3,862	1,855	1,976	755	507	113	95	8,557	6,441
EBIT margin	21.1%	16.1%	8.5%	6.8%	9.2%	5.4%			14.8%	10.3%
Non-recurring items excluded from underlying EBIT	855	783	288	177	103	135	-	-	1,245	1,095
Underlying operating earnings (EBIT)	6,688	4,645	2,144	2,154	858	642	113	95	9,802	7,537
Underlying EBIT margin	24.2%	19.3%	9.8%	7.4%	10.5%	6.9%			17.0%	12.0%
Non-recurring items										
Implementation new strategy and restructuring	-	97	-	48	-	32	-	-	-	177
Capital efficiency	-	99	-	62	-	42	-	-	-	203
Acquisition	-	0	-	1	-	0	-	-	-	1
Divestment	-	435	-	-	-	-	-	-	-	435
Restructuring and efficiency program	830	-	275	-	92	-	-	-	1,197	-
Other	24	150	13	68	10	62	-	-	48	280
Total non-recurring items	855	781	288	179	103	135	-	-	1,245	1,095

Segment reporting

	Bridges & Culverts Solutions		GeoTechnical Solutions		StormWater Solutions		Not allocated items IFRS16		ViaCon Group	
	JAN-SEP		JAN-SEP		JAN-SEP		JAN-SEP		JAN-SEP	
TEUR	2023	2022	2023	2022	2023	2022	2023	2022	2023	2022
Net sales	52,931	54,462	60,132	79,040	25,255	25,155	0	0	138,319	158,657
Earnings before depreciation (EBITDA)	4,914	6,479	2,632	5,036	2,662	1,031	2,166	1,950	12,374	14,496
EBITDA margin	9.3%	11.9%	4.4%	6.4%	10.5%	4.1%			8.9%	9.1%
Non-recurring items excluded from underlying EBITDA	1,493	2,458	784	727	495	594			2,773	3,779
Underlying earnings before depreciation (underlying EBITDA)	6,407	8,937	3,416	5,763	3,158	1,625	2,166	1,950	15,147	18,275
Underlying EBITDA margin	12.1%	16.4%	5.7%	7.3%	12.5%	6.5%			11.0%	11.5%
Depreciation, amortisation and impairment	1,342	1,192	832	572	846	831	1,795	1,680	4,815	4,276
Operating earnings (EBIT)	3,572	5,287	1,800	4,464	1,817	200	370	270	7,559	10,221
EBIT margin	6.7%	9.7%	3.0%	5.6%	7.2%	0.8%			5.5%	6.4%
Non-recurring items excluded from underlying EBIT	1,493	2,458	784	727	495	594	-	-	2,773	3,779
Underlying operating earnings (EBIT)	5,065	7,745	2,584	5,191	2,312	794	370	270	10,332	14,000
Underlying EBIT margin	9.6%	14.2%	4.3%	6.6%	9.2%	3.2%			7.5%	8.8%
Non-recurring items										
Implementation new strategy and restructuring	-	740	-	249	-	296	-	-	-	1,285
Capital efficiency	-	298	-	159	-	126	-	-	-	583
Acquisition	-	139	-	39	-	47	-	-	-	225
Divestment	-	968	-	-	-	-	-	-	-	968
Restructuring and efficiency program	1,272	-	674	-	286	-	-	-	2,232	-
Other	221	314	110	280	209	125	-	-	540	718
Total non-recurring items	1,493	2,458	784	727	495	594	-	-	2,773	3,779
Other disclosures										
Operating working capital assets	26,085	23,772	23,015	30,536	10,941	13,186	-	-	60,041	67,495
Operating working capital liabilities	-13,596	-11,186	-9,559	-12,704	-2,855	-5,247	-	-	-26,010	-29,137
Operating working capital (OPWC)	12,489	12,587	13,456	17,832	8,086	7,939	-	-	34,031	38,357

Segment reporting

TEUR	Bridges & Culverts Solutions		GeoTechnical Solutions		StormWater Solutions		Not allocated items IFRS16		ViaCon Group	
	12 M ROLLING OCT 22 - SEP 23	FULL YEAR 2022	12 M ROLLING OCT 22 - SEP 23	FULL YEAR 2022	12 M ROLLING OCT 22 - SEP 23	FULL YEAR 2022	12 M ROLLING OCT 22 - SEP 23	FULL YEAR 2022	12 M ROLLING OCT 22 - SEP 23	FULL YEAR 2022
Net sales	81,141	82,672	82,133	101,041	34,828	34,727	-	-	198,102	218,440
Earnings before depreciation (EBITDA)	10,527	12,092	3,053	5,457	4,012	2,381	2,802	2,587	20,394	22,516
EBITDA margin	13.0%	14.6%	3.7%	5.4%	11.5%	6.9%			10.3%	10.3%
Non-recurring items excluded from underlying EBITDA	1,707	2,672	1,075	1,018	557	656	-	-	3,340	4,346
Underlying earnings before depreciation (underlying EBITDA)	12,234	14,764	4,128	6,475	4,569	3,036	2,802	2,587	23,734	26,862
Underlying EBITDA margin	15.1%	17.9%	5.0%	6.4%	13.1%	8.7%			12.0%	12.3%
Depreciation, amortisation and impairment	1,765	1,615	1,071	811	1,129	1,115	2,333	2,218	6,298	5,758
Operating earnings (EBIT)	8,762	10,477	1,982	4,646	2,883	1,266	469	369	14,097	16,758
EBIT margin	10.8%	12.7%	2.4%	4.6%	8.3%	3.6%			7.1%	7.7%
Non-recurring items excluded from underlying EBIT	1,707	2,672	1,075	1,018	557	656	-	-	3,340	4,346
Underlying operating earnings (EBIT)	10,470	13,149	3,057	5,664	3,440	1,922	469	369	17,436	21,104
Underlying EBIT margin	12.9%	15.9%	3.7%	5.6%	9.9%	5.5%			8.8%	9.7%
Non-recurring items										
Implementation new strategy and restructuring	150	890	255	504	34	330	-	-	440	1,725
Capital efficiency	47	345	17	176	20	146	-	-	84	666
Acquisition	-1	138	-0	38	-0	46	-	-	-2	222
Divestment	-9	959	-	-	-	-	-	-	-9	959
Restructuring and efficiency program	1,272	-	674	-	286	-	-	-	2,232	-
Other	248	341	130	300	217	133	-	-	596	774
Total non-recurring items	1,707	2,672	1,075	1,018	557	656	-	-	3,340	4,346
Other disclosures										
Operating working capital assets	22,459	20,146	11,662	19,183	9,845	12,090	-	-	43,966	51,419
Operating working capital liabilities	-11,442	-9,032	-6,716	-9,861	-1,128	-3,521	-	-	-19,286	-22,413
Operating working capital (OPWC)	11,017	11,114	4,946	9,322	8,716	8,570	-	-	24,679	29,006

Condensed income statement parent company

TEUR	JUL-SEP		JAN-SEP		FULL YEAR
	2023	2022	2023	2022	2022
Net sales	-	-	-	-	-
Other operating income	2,218	1,551	6,734	4,659	8,112
Total operating income	2,218	1,551	6,734	4,659	8,112
Personnel costs	-1,296	-1,063	-4,412	-3,289	-4,164
Depreciation, amortisation and impairment	-7	-4	-16	-11	-15
Other external expenses	-2,041	-1,866	-4,828	-4,478	-8,952
Operating earnings	-1,126	-1,382	-2,522	-3,119	-5,019
Dividend	-	-	-	-	9,410
Financial income	384	21	1,067	167	49
Financial expenses	-3,971	-4,579	-9,804	-11,170	-18,629
Net financial items	-3,587	-4,559	-8,737	-11,003	-9,170
Group contribution	-	-	-	-	1,035
Earnings before tax	-4,714	-5,941	-11,259	-14,121	-13,154
Tax on earnings for the period	-	-	-	-	-
Earnings for the period	-4,714	-5,941	-11,259	-14,121	-13,154

Other comprehensive income and net income are consistent since there are no items in other comprehensive income.

Condensed balance sheet parent company

TEUR	Note	30 SEP 2023	30 SEP 2022	31 DEC 2022	1 JAN 2022
ASSETS					
Non-current assets					
Property, plant and equipment		44	44	46	-
Participations in group companies		109,762	112,008	109,758	119,095
Other non-current receivables		334	129	192	-
Total non-current assets		110,140	112,181	109,996	119,095
Current assets					
Current receivables from group companies		6,180	14,372	14,700	5,650
Other current receivables		426	572	1,001	529
Cash and cash equivalents		130	111	69	-
Total current assets		6,735	15,056	15,770	6,179
TOTAL ASSETS		116,875	127,237	125,766	125,274
EQUITY AND LIABILITIES					
Equity					
Restricted equity		45	46	45	49
Non-restricted equity		2,936	14,059	14,570	21,305
Total equity		2,982	14,105	14,615	21,354
Liabilities					
Non-current liabilities					
Bond	3	98,126	92,467	97,421	94,457
Non-current liabilities to group companies		-	0	-	7,746
Other non-current liabilities		415	161	239	-
Total non-current liabilities		98,542	92,627	97,660	102,203
Current liabilities					
Liabilities to credit institutions		10,000	15,000	10,000	-
Current liabilities to group companies		579	364	147	101
Other current liabilities and provisions		4,772	5,140	3,344	1,616
Total current liabilities		15,351	20,505	13,491	1,717
TOTAL EQUITY AND LIABILITIES		116,875	127,237	125,766	125,274

NOTE 1

ACCOUNTING PRINCIPLES

This interim report has, for the Group, been prepared in accordance with IAS 34 Interim Financial Reporting and the Swedish Annual Accounts Act. The financial reporting for the Parent Company has been prepared in accordance with the Swedish Annual Accounts Act and RFR 2 Accounting for legal entities. The accounting policies applied are unchanged compared to those outlined in the 2022 Annual report with the following exception:

As of January 1, 2023, ViaCon has changed the Group's presentation currency from Swedish kronor to Euro, which means that all financial reports will henceforth be presented in Euros. From the same date, the Parent company has also changed the accounting currency to Euros. For reporting comparative values in previously reported periods, IAS 8 – Accounting Policies, Changes in Accounting Estimates and Errors is applied.

All amounts in EUR thousand unless otherwise stated. Figures in parentheses refer to the previous year. Some figures are rounded, and amounts might not always appear to match when added up.

NOTE 2

NET SALES BY GEOGRAPHIC REGION

The Group receives most of its income from Eastern and Western Europe. Poland is the Group's single largest market with a share of 24.4% (19.2). There is no single customer in the Group whose revenue exceeds 10% of the Group's net sales.

The table below presents the distribution of the Group's income from external customers based on the geographic market.

	JAN-SEP	
	2023	2022
Sweden	13,066	18,910
Nordic (excl. Sweden)	16,252	23,711
Baltic	19,703	28,344
Eastern Europe (excl. Baltic)	60,275	56,727
Western Europe (excl. Nordic)	27,839	29,175
Other	1,184	1,791
Total	138,319	158,657

NOTE 3

FINANCIAL INSTRUMENTS

Financial liabilities are recognised at amortised cost. Financial liabilities include senior covered bonds with variable interest, issued on November 4, 2021 and due in 2025, to the value of EUR 100 million. The carrying amount of the bonds on September 30, 2023 amounted to EUR 98,126 thousand (97,041) and the fair value was EUR 86,250 thousand (93,500).

The parent company has in previous periods, up until December 2022, applied hedging of net investments in euros and thus the total bond loan has not been revalued at current exchange rates. Due to the company changing its accounting currency from Swedish kronor to euros as of January 1, 2023, the company no longer applies hedge accounting of net investment as from December 2022 and has thus taken into account the entire revaluation of the corporate bond in the parent company.

NOTE 4

TRANSACTIONS WITH RELATED PARTIES

Related companies refer to companies owned by ViaCon's ultimate parent company SRH BridgeCo AS. It primarily concerns companies within the Saferoad group, a sister group to ViaCon.

	JAN - SEP	
	2023	2022
Sales of goods, services and other		
Related companies	135	258

	JAN - SEP	
	2023	2022
Purchase of goods, services and other		
Related companies	-2	-8

	JAN - SEP	
	2023	2022
Financial expense		
Related companies	0	-331

	RECEIVABLES		LIABILITIES	
	30 SEP 2023	30 SEP 2022	30 SEP 2023	30 SEP 2022
Balance sheet				
Related companies	53	61	131	243

DEFINITIONS

Average number of employees (FTE)

The total number of hours worked divided by normal annual working hours, expressed as the number of full-time positions.

EBIT margin (operating margin)

Operating earnings after depreciation and amortisation as a percentage of net sales for the year.

EBITDA margin (EBITDA margin)

Earnings before depreciation and amortisation as a percentage of net sales for the year.

Equity

Recognised equity including non-controlling interests.

Liquidity

Liquidity consist of cash and cash equivalents, undrawn credit facilities and marketable securities.

Net cash/net debt

Interest-bearing liabilities less interest-bearing assets, all calculated at year-end.

Organic growth

Change in core business adjusted for currency effects, investments and divestments.

Working capital

Current assets less current non-interest-bearing liabilities.

Operating working capital (OPWC)

Inventories, accounts receivable, and contract assets less prepayment to suppliers, accounts payable, and contract liabilities.

Alternative performance measures (APM)

APMs are used by ViaCon for annual and periodic financial reporting to provide a better understanding of the company's underlying financial performance for the period. Underlying EBITDA is also used by management to drive performance in terms of target setting. These measured are adjusted IFRS measures defined, calculated and used in a consistent and transparent manner over time and across the Group where relevant.

Earnings before depreciation and amortisation (EBITDA)

EBITDA is operating result before depreciation and amortisation of tangible and intangible assets.

Underlying operating earnings (underlying EBIT)

Underlying EBIT is defined as EBIT adjusted for material items which are not regarded as part of underlying business performance for the period, such as costs related to acquisitions and divestments, major restructuring costs and closure costs, gains and losses of disposals of businesses and operating assets as well as other major effects of a special nature.

Underlying earnings before depreciation and amortisation (underlying EBITDA)

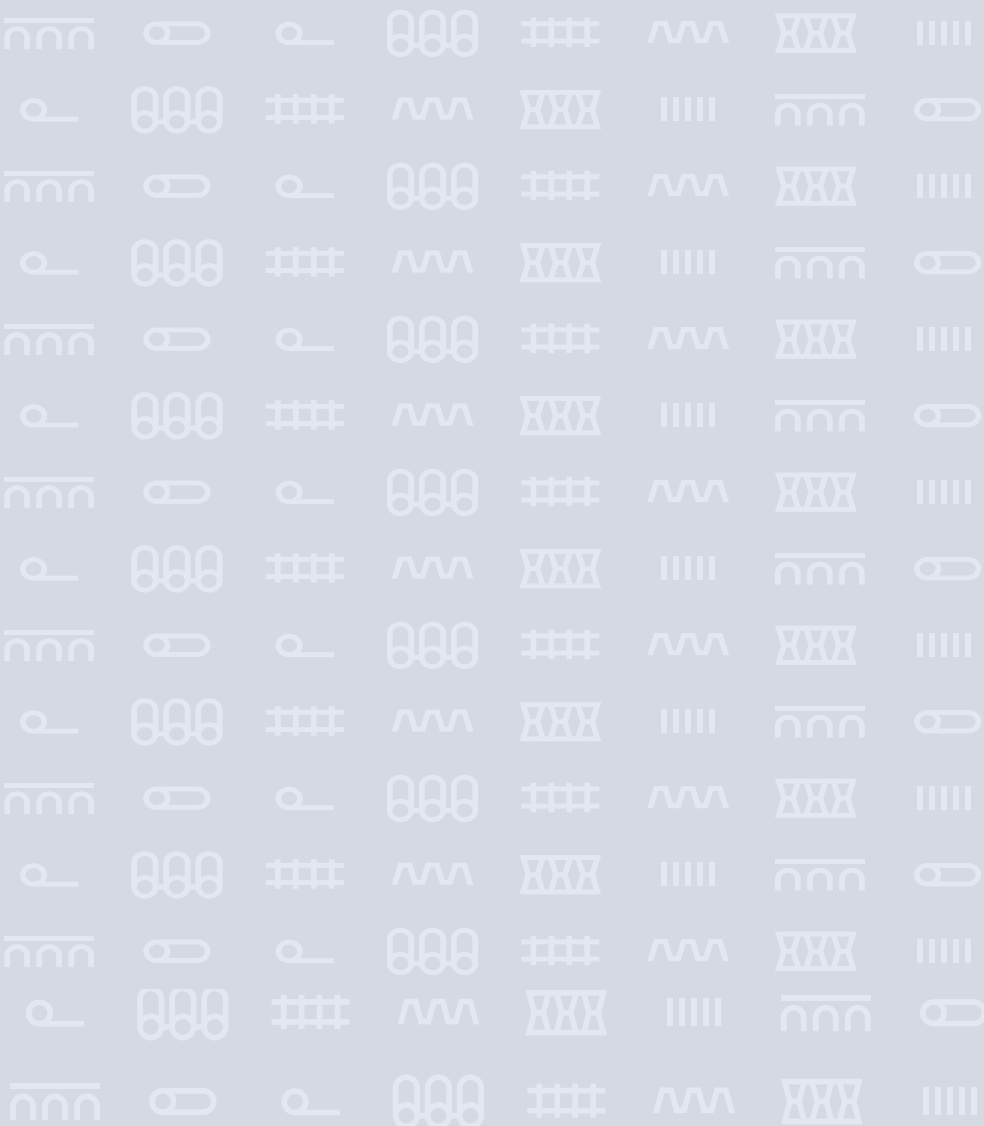
Underlying EBITDA is defined as EBITDA adjusted for material items which are not regarded as part of underlying business performance for the period, such as costs related to acquisitions and divestments, major restructuring costs and closure costs, gains and losses of disposals of businesses and operating assets as well as other major effects of a special nature.

Adjusted net cash/debt

Interest-bearing liabilities less interest-bearing assets, less lease liabilities, all calculated at year-end.

Operating working capital

Operating working capital include directly attributable items together with such items that can be reliably allocated to the respective segment. The items consist of inventories, accounts receivable, and contract assets less prepayment to suppliers, accounts payable, and contract liabilities.



This is information that ViaCon Group AB (publ) is obliged to make public pursuant to the EU Market Abuse Regulation. The information was submitted for publication, through the agency of the contact person set out above, at 14:30 CET on 16 November 2023.

Financial calendar

Full Year report, January - December 2023	February 23, 2024
Annual report 2023	April 29, 2024
Interim report, January - March 2024	May 23, 2024
Half year report, January - June 2024	August 29, 2024
Interim report, January - September 2024	November 13, 2024
Full Year report, January - December 2024	February 24, 2025

The reports can be found on ViaCon's website at www.viacongroup.com on their date of publication.

Contact

Stefan Nordström, President and CEO
Tel: +46 706 32 13 06, e-mail: stefan.nordstrom@viacongroup.com

Philip Delborn, CFO
Tel: +46 702 12 52 64, e-mail: philip.delborn@viacongroup.com

ViaCon Group AB (publ), Björklundabacken 3, 436 57 Hovås, Sweden, www.viacongroup.com

Presentation of the report

A live presentation of the financial results and development for the period followed by a Q&A session will be held as follows:

Date: November 17, 2023
Time: 10:00-11:00 CET
Presenters: CEO Stefan Nordström and CFO Philip Delborn
Link to webcast: ViaCon Group Q3 presentation – Finwire (<https://www.finwire.tv/webcast/viacon-group/q3-2023/>)

The session will be recorded and available to watch on-demand via the link above.