



smart eye

Interim Report Q2
January-June 2025

Bridging the gap between humans
and machines for a safer future



EBITDA Positive & solid underlying growth

April - June 2025

- Net sales amounted to SEK 92.1 (89.6) million, an increase of 2.8%. Adjusted for significant negative currency effects from the USD and EUR, underlying growth was a solid 12% in the quarter.
- Gross profit amounted to SEK 82.8 (81.0) million, equivalent to the corresponding period of the previous year. Gross margin amounted to 90% (90%).
- EBITDA improved to SEK 1.0 (-23.2) million. Exchange rates affected EBITDA with SEK -6.3 million. EBITDA excluding FX effect, improved to SEK 7.3 million.
- Operating result amounted to SEK -40.6 (-64.2) million, whereas the amortization of the surplus value, regarding acquisition of Affectiva and iMotions, amounted to SEK -26.5 (-29.2) million.
- Earnings after tax per share were -1.00 (-1.46), and after full dilution -1.00 (-1.46).
- Cash and cash equivalents totals SEK 11.8 million at the end of June. The available cash ending balance, including unutilized credit facilities, amounted to SEK 93.8 million.

January - June 2025

- Net sales amounted to SEK 182.2 (175.7) million, an increase of 3.7% compared to the corresponding period the previous year. Growth excluding exchange rates effects in the six-month period amounted to 8.2%.
- Gross profit amounted to SEK 162.7 (158.3) million, an improvement of SEK 4.4 million compared to last year. Gross margin amounted to 89% (90%).
- EBITDA improved to SEK -16.9 (-46.2) million. Excluding FX effects and one-time items in the first quarter, underlying EBITDA has improved significantly during this period.
- Operating results amounted to SEK -101.9 (-125.7) million, whereas the amortization of the surplus value, regarding acquisition of Affectiva and iMotions, amounted to SEK -55.4 (-57.6) million.
- Result after financial items amounted to SEK -109.3 (-124.9) million.
- Earnings after tax per share were -2.47 (-2.99), and after full dilution -2.47 (-2.99).

Financial summary

		Apr-Jun		Jan-Jun		Full Year
TSEK		2025	2024	2025	2024	2024
Net sales	TSEK	92,123	89,606	182,192	175,708	355,049
Gross profit	TSEK	82,792	81,006	162,738	158,332	318,999
Gross margin	%	89.9	90.4	89.3	90.1	89.8
EBITDA	TSEK	1,013	-23,233	-16,879	-46,216	-82,334
Operating profit/loss	TSEK	-40,559	-64,160	-101,939	-125,671	-250,325
Operating margin	%	neg.	neg.	neg.	neg.	neg.
Profit/loss after tax	TSEK	-37,442	-54,175	-92,545	-110,656	-230,410
Earnings per share	SEK	-1.00	-1.46	-2.50	-2.99	-6.23
Return on total capital	%	-2.69	-3.24	-5.81	-6.63	-14.46
Equity per share	SEK	37.13	45.13	43.06	45.13	43.06
Equity per share after full dilution	SEK	36.25	43.79	42.03	43.79	42.46
Equity ratio	%	77.75	86.14	83.09	86.14	83.09
Number of shares		37,456,653	36,995,768	36,995,768	36,995,768	36,995,768
Number of shares after full dilution		38,362,714	38,130,168	37,901,829	38,130,168	37,516,272
Average number of shares before full dilution		37,456,653	36,995,768	37,423,367	36,292,794	36,646,202
Average number of shares after full dilution		38,362,714	38,130,168	38,329,427	37,427,194	37,166,706

Comments from the CEO

Quarter two came in almost precisely according to our planned base case, with organic growth coming in at a solid 12%. One thing deviated slightly, namely the strengthening of the Swedish krona which affected us more than anticipated. It decreased both topline and Opex, with net effect being positive EBITDA for the first time in a long while, +1 MSEK. Without FX effects our comparable EBITDA came in at +7 MSEK.

Our target for cost savings was achieved with some margin, and we anticipate continued low operational expenses in the third quarter. Together with steady acceleration of the license revenues, quarter three is expected to become even stronger, as per our previous communication.

Automotive

The main takeaway in Q2 was the acceleration of the OEM production programs, as was observed by the surge in license revenue. This is the well-earned reward for many years of hard work, first to secure the contracts and then to deliver the production-ready software. It's incredibly satisfying to see the number of manufactured cars increase from all geographic markets. Japan, Korea, China, Europe and US, all of them are finally rolling out, with license growth substantially above 100%. A total of 90 models has entered production with 12 OEMs, and we expect that number to continue to increase rapidly. As the non-license revenue decreased, it resulted in 42% organic growth for the whole business unit.

We are in the race for several large ongoing procurements, and as usual we are standing strong thanks to the industry's by far most complete product portfolio combined with our solid reputation as a high quality, trustworthy and dependable supplier. The fact that we have successfully turned



around the company financially is positive. It helps us by decreasing the risk and comforting our present and future customers, the world's largest OEMs. There is continued consolidation going on in the interior sensing industry and two competitors have merged with larger companies during the period, driven by the need for economies of scale, only available for a select few market players including Smart Eye.

Behavioral Research

We came in slightly below target, mainly because of FX and continued headwinds in the US. Other markets have been delivering as expected. We landed in the end with organic growth of -1% for the business area. However, looking at the whole market, we performed better than industry peers, meaning that we likely are increasing our market share. We have seen some positive signs during the summer, so we expect a strong second half of the year, particularly a solid fourth quarter supported by seasonal effects. The business area is both profitable and cash flow positive at current levels.

Final Words

During the spring we recognized that our cost-saving initiatives, combined with license volumes ramp-up, might be enough for positive EBITDA as early as Q2 – and by a narrow margin we succeeded. It opens the door for alternative and more attractive financing options, since it makes us eligible for regular bank credit, should it be needed or wanted. We expect the coming quarters

to be continuously stronger as our customers roll out their car programs. We ended the quarter with 94 MSEK in cash and credit facilities, which we consider sufficient given the strong outlook in the coming quarters. No further cost-saving measures are planned at this stage.

Martin Krantz
CEO Smart Eye

Estimated value of obtained design wins

As of the report for the third quarter of 2018, the company provides information on the estimated market value of obtained design wins at the time of publication of the report. The figures in brackets show the levels at the time of the publication of the preceding report, which in this case was May 13th, 2025.

The total estimated value of the company's 365 (365) design wins announced to date amounted to SEK 8,660 (8,660) million over a product life cycle. 355 design wins referring to DMS and 10 design wins referring to DMS and CMS, equal to Interior Sensing.

If the company's system had been used in all car models on existing platforms by the 23 (23) car manufacturers with whom design wins have been communicated, the estimated value would have amounted to at least SEK 14,230 (14,230) million over a product life cycle.

The calculations have been made by the company based on OEMs estimated production volumes of car models. The production volumes may change due to changed conditions for life cycle estimates of the car platforms.

One of the main reasons for the large number of Driver Monitoring System (DMS) design wins that have been awarded during the last years is due to the legislation that is decided within Europe. Advanced Driver Distraction Warning is already now required for new type approvals starting July 2024 and as of July 2026 all new vehicle registrations will require the same technology. Given the length of an automotive development project most of the OEMs have been making their decisions during 2021 and 2022 to fulfill the legislation once it becomes effective.

Design Win development / (Lifetime balance MSEK)	2023	2024	2025
Estimated revenue over the product life cycle from current design wins	6,715	8,235	8,660
Estimated revenue over the product life cycle from possible additional design wins with existing car manufacturers on existing platforms	3,000	3,215	5,570
Estimated revenue over the product life cycle including current and possible additional design wins with existing car manufacturers on existing platforms	9,715	11,450	14,230

The Group

Revenue

Second quarter 2025

Net sales for the period April to June 2025 amounted to SEK 92.1 (89.6) million. The growth amounted to 2,8% and was affected by the negative currency development relating to dollar and euro during the quarter. Growth excluding exchange rates amounted to 12% in the quarter. Net Sales are mainly driven by Automotive.

Net sales for the **Automotive** business area (Automotive Solutions and Fleet & Aftermarket) during the second quarter were SEK 41.6 million, compared with SEK 32.9 million in the second quarter of the previous year. Organic growth (*definition of "Organic Growth", see page 22*), excluding FX effect and NRE adjustment last year, amounted to 42% and is mainly driven by license revenue and AIS product sales.

For the **Behavioral Research** business area (Research Instruments, Media Analytics and iMotions), net sales during the second quarter amounted to SEK 50.5 (56.7) million. Excluding FX effect, net sales declined with -1%. Net Sales for iMotions and Research Instrument are in line with last year. Media Analytics report lower revenue than last year, mainly due renegotiated long-term contracts.

January - June 2025

Net sales amounted to SEK 182.2 (175.7) million, which is an increase of 4%. Net Sales growth excluding FX effect amounted to 8%

Net sales for the **Automotive** business area (Automotive Solutions and Fleet & Aftermarket) were SEK 80.8 million, compared with SEK 65.6 million for the same period the previous year. Organic growth (*definition of "Organic Growth", see page 22*), excluding FX effect and NRE adjustment last year, amounted to 39% and

is mainly driven by license revenue and AIS product sales.

Behavioral Research business area (Research Instruments, Media Analytics and iMotions), net sales during the period amounted to SEK 101.4 (110.1) million. Net Sales, excluding FX effect, decreases by -3% and is mainly driven by Research Instruments and Media Analytics.

Results

Second quarter 2025

EBITDA amounted to SEK 1.0 (-23.2) million. Exchange rates impact on profitability amounted to SEK -6.3 million. The improved result is driven by higher license revenue, higher AIS sales, reduction in workforce and other cost savings.

The operating result for the second quarter totaled SEK -40.6 (-64.2) million.

Amortization of the surplus value created in conjunction with the Affectiva and iMotions acquisitions amounted to SEK -26.5 (-29.2) million in the quarter. The depreciation of financial leasing affected the result with SEK -2.2 (0) million.

Financial net amounted to SEK -3.5 (0.8) million. Interest and other financing costs increased during the quarter and negatively affected the net result.

January - June 2025

EBITDA amounted to SEK -16.9 (-46.2) MSEK. The improved result is driven by higher license revenue, reduction in workforce and other cost savings activities, which offset negative impact from exchange rate and less NRE revenue during the period.

Operating loss amounted to SEK -101.9 (-125.7) million. Amortization of the surplus value created in conjunction with the Affectiva and iMotions acquisition amounted to SEK -55.4 (-57.6) million.

Financial net amounted to SEK -7.4 (0.7) million. Interest and other financing costs increased and negatively affected the net result.

Financial position

Cash and cash equivalents at the end of June amounted to SEK 11.8 million. Available cash ending balance including credit facilities amounted to SEK 93.8 and consist of bank overdraft facilities of SEK 20 million and DKK 8.0 million, and an additional unutilized credit facilities of SEK 50 million.

Total amount of credit facilities amounts to SEK 182 million, whereof SEK 100 million were utilized at the end of June.

Cash flow during the quarter amounted to SEK 2.2 million, whereof cash flow from financing activities amounted to SEK 39.7 million. Cash flow excluding financing activities amounted to SEK -37.5 million, whereof operating activities amounted to -5.7 million and investment activities SEK -31.9 million.

Important events during the period

Annual General Meeting 2025

Smart Eye Aktiebolag AB's (publ) Annual General Meeting (AGM) 2025 **took place at 16.00 on Tuesday May 13th 2025, at Masthammsgatan 3, floor 3, SE-413 27 Gothenburg.**

The protocol can be read here:

smarte.se/investors/annual-general-meetings

If you have any other questions about the Annual General Meeting 2025, please contact us at: arsstamma@smarte.se

New Japanese OEM Customer

Smart Eye has signed an agreement to deliver its DMS software for two new car models from a leading Japanese automaker.

As a Tier-1 supplier, the company is strengthening its role as a strategic partner to OEMs. Production is set to begin in 2027, with the order valued at SEK 200 million and an upsell potential of over SEK 2.4 billion.

3 New Interior Sensing AI Design Wins with Major Korean Car Manufacturer

Smart Eye has been selected to deliver its Automotive Interior Sensing AI software, combining Driver Monitoring System (DMS) and Cabin Monitoring System (CMS) functionalities, to three new car models. The estimated revenue of the order is SEK 75 million based on estimated product life cycle projections.

New Design Win for AIS from a European Luxury Sports Car OEM

Smart Eye has been selected by an existing customer to deliver its AIS product, which combines hardware and software in a Driver Monitoring System (DMS), to an additional car model. The estimated revenue from the order is SEK 50 million, based on projected product life cycle estimates.

Driver Monitoring System with Alcohol Impairment Detection

Smart Eye announced an upgraded version of its AIS system, now equipped with real-time alcohol intoxication detection and over-the-air (OTA) capabilities. The upgraded system is the first of its kind to detect alcohol-related impairment through DMS – helping vehicle manufacturers meet growing regulatory demands while offering fleets a powerful tool for operational efficiency.

Smart Eye Introduces AI ONE: A Full-Feature DMS in a Single Compact Unit

Smart Eye announced the launch of AI ONE: a complete DMS built into one compact, self-contained unit. With camera, image sensor, processing hardware, and software integrated from the start, AI ONE connects directly to the vehicle network — no external ECU or domain controller required. By combining all core components into a single unit, AI ONE removes the need for external ECUs and extensive cabling. For manufacturers, that means fewer integration points, faster development, and a DMS that fits into tighter spaces and leaner system designs.

Events after the end of the period

Incentive program

The company announced 21st of July that a total of 419,790 shares has been allotted to participants in the program after the performance target was met. To cover social security costs related to the allotment, an additional 77,490 shares have been sold via financial intermediary. In total, 497,280 shares have been added through the exercise of warrants from series 2025:1. The shares have been delivered to participants at no cost, in accordance with the terms of the program. The new shares correspond to a dilution of approximately 1.3% of the total number of shares in the company.

Parent company

Revenue

Second quarter 2025

Net sales for the period April to June 2025 amounted to SEK 55.3 (47.8) million, which amounted to an increase of 16% compared with the same period last year. The growth is driven by Automotive.

January – June 2025

Net sales for the period January to June 2025 amounted to SEK 107.3 (99.0) million. Growth in the period amounted to 8%, driven by Automotive, which offset negative sales development for Research Instruments.

Results

Second quarter 2024

The operating result for the second quarter totaled SEK -24.2 (-43.7) million. The improved result is driven by higher license revenue, higher AIS sales, downsizing and other cost savings.

January – June 2025

The operating result for the first two quarters totaled SEK -64.0 (-72.2) million. The improved result is an effect of higher sales and lower operational expenses.

Significant risks and uncertainties in summary

Operational risks

The business operations are subject to risk factors that could impact on the company's commercial and financial position. The risks relate in part to development operations proceeding as planned and in part to the company's success in recruiting qualified personnel to the necessary extent.

The U.S. administration's tariff policy and government-funded research policies related to universities may have a negative impact on our business. However, most vehicle models that use the company's technology are currently sold and manufactured outside the USA. Europe, driven by regulatory developments, is representing the largest area of growth. It is also worth noting that the tariffs apply primarily to hardware, which accounts for a smaller portion of the company's net sales.

Financial risks

A positive cash flow is essential for long-term investment in the competitiveness of the Group. Demand and production of car models related to the Group's design wins significantly impact on the company's license revenues and ultimately when the company reaches profitability and a positive cash flow. The company is currently financed through share capital and credit pending a positive cash flow.

As sales increase, the company will face an increased currency exposure since most of the company's sales will be denominated in a currency other than Swedish kronor.

Market risks

Eye tracking is an emerging technology, whereby the company's products are currently used in behavioral research and as integrated products in the automotive industry. Regarding the Automotive business segment, a delay or the non-materialization of an eye tracking launch in the automotive industry could entail a risk of a lower-than-expected growth rate. The future growth rate is strongly connected to the introduction of legislation in the European Union.

In the Research business area, the biggest market risk is the availability of funding in the academic field. A general decline in funding could be partly offset by an increased penetration of the market as the presence of the group's technology is still emerging.

Otherwise, regarding risks and uncertainties, refer to the 2024 Annual Report, page 50-51.

Transactions with related parties

Except for shared-based incentive programs and intercompany transactions there were no transactions with related parties during the period.

Share Information

The Company is listed on Nasdaq First North Growth Market. Certified Adviser is Bergs Securities.

Number of shares

The number of shares as of June 30th totals to 37,456,653. In July 497,280 shares have

been added through the exercise of warrants from series 2025:1 referring to the 2022 years incentive program.

Share-based incentive scheme

At the AGM 13th May 2025 it was resolved on the adoption of a long-term incentive program in the form of performance-based share options directed at employees within the Smart Eye group. The maximum number of performance shares will amount to 652,000.

The company has had two current incentive programs adopted by the AGM 2nd May 2023 and the AGM 17th May 2024.

Total number of warrants referring to the abovementioned programs amounts to 1,868,400, with an expected dilution of 4.9%.

Dividend policy

The Company is in a development phase, and any surpluses are scheduled for reinvestment in the Company's development. The Board is not intending to submit a dividend proposal.

Accounting policies

The interim report has been prepared in accordance with the Annual Accounts Act and the general advice and guidelines of the Swedish Accounting Standards Board, BFNAR 2012:1, Annual Reports and Consolidated Financial Statements (K3).

This interim report has not been reviewed by the company's auditor.

Signing of the report

The Board of Directors and the CEO assure that the interim report provides a fair overview of the Parent Company's and the Group's operations, position and results and describes the significant risks and uncertainties in the Parent Company and the companies included in the Group.

Gothenburg, August 27th, 2025

Anders Jöfelt
Chairman of the board

Lars Olofsson
Board member

Mats Krantz
Board member

Magnus Jonsson
Board member

Maria Hedengren
Board member

Cecilia Wachtmeister
Board member

Andreas Anyuru
Board member

Martin Krantz
CEO

Smart Eye Aktiebolag (publ)

Condensed Consolidated Statement of Income

TSEK	Apr-Jun 2025	Apr-Jun 2024	Jan-Jun 2025	Jan-Jun 2024	Full year 2024
Net sales	92,123	89,606	182,192	175,708	355,049
Cost of goods sold	-9,331	-8,600	-19,454	-17,376	-36,050
Gross Profit	82,792	81,006	162,738	158,332	318,999
Sales expenses	-35,811	-42,627	-77,488	-86,164	-170,427
Administrative expenses	-35,673	-42,060	-79,714	-88,293	-166,860
Research and development expenses	-48,572	-60,301	-107,411	-110,799	-232,416
Other operating income	4,314	1,931	9,533	4,448	9,608
Other operating expenses	-7,609	-2,109	-9,597	-3,195	-9,229
Operating profit/loss	-40,559	-64,160	-101,939	-125,671	-250,325
Financial income and expenses					
Interest income and similar profit items	38	1,091	68	1,252	2,022
Interest expenses and similar loss items	-3,544	-236	-7,457	-517	-4,430
Total financial income and expenses	-3,506	855	-7,389	735	-2,408
Profit/loss after financial items	-44,065	-63,305	-109,328	-124,936	-252,733
Tax on the result for the period	6,623	9,130	16,783	14,280	22,323
Result for the period	-37,442	-54,175	-92,545	-110,656	-230,410

Condensed Consolidated Balance Sheet

TSEK	2025-06-30	2024-06-30	2024-12-31
ASSETS			
Intangible assets	1,318,718	1,432,832	1,444,809
Tangible assets	27,448	13,775	32,209
Deferred tax asset	243,649	219,842	232,946
Total fixed assets	1,589,815	1,666,449	1,709,964
Inventories	28,835	25,513	28,766
Trade receivables	55,680	52,384	53,553
Current tax receivables	4,650	6,373	3,967
Other current receivables	6,505	4,615	5,949
Prepaid expenses and accrued income	91,440	72,964	92,549
Current receivables	158,275	136,336	156,018
Cash and cash equivalents	11,770	110,084	22,402
Total current assets	198,880	271,933	207,186
TOTAL ASSETS	1,788,695	1,938,381	1,917,150

Condensed Consolidated Balance Sheet

TSEK	2025-06-30	2024-06-30	2024-12-31
Shareholders' equity			
Share Capital	3,746	3,700	3,700
Other contributed Equity	2,434,810	2,406,109	2,406,106
Other Equity	-1,047,880	-740,086	-816,787
Total shareholders' equity	1,390,676	1,669,723	1,593,019
Deferred tax liabilities	107,974	125,513	127,762
Provisions	107,974	125,513	127,762
Other long-term debt	28,717	3,862	1,744
Other debt to credit institutions	108,017	768	11,562
Non-current liabilities	136,734	4,630	13,306
Interest-bearing liabilities	0	0	25,000
Other debt to credit institutions	8,680	2,084	11,198
Advance payments from customer	1,068	574	762
Trade payables	23,266	26,450	27,194
Tax liabilities	624	0	512
Other current debt	7,265	5,448	8,081
Accrued expenses and prepaid income	112,408	103,960	110,316
Current liabilities	153,311	138,515	183,063
TOTAL SHAREHOLDERS' EQUITY AND LIABILITIES	1,788,695	1,938,381	1,917,150

Condensed Consolidated change in Shareholders' Equity

TSEK	Share capital	Other contributed Equity	Other Equity	Total equity
Opening balance 2024-01-01	3,519	2,250,275	-695,238	1,558,555
Set-off issue	15	12,266		12,281
New issue	165	149,985		150,150
Issue costs		-8,085		-8,085
<i>Deferred tax referring to issue costs</i>		<i>1,665</i>		<i>1,665</i>
Option program 2021			1,297	1,297
Incentive program 2022			4,618	4,618
Incentive program 2023			2,943	2,943
Incentive program 2024			1,961	1,961
Translation difference			98,043	98,043
Profit/loss for the year			-230,410	-230,410
Shareholders' equity 2024-12-31	3,700	2,406,106	-816,787	1,593,019
Opening balance 2025-01-01	3,700	2,406,106	-816,787	1,593,019
Set-off issue*	46	28,704		28,750
Incentive program 2022			2,423	2,423
Incentive program 2023			1,500	1,500
Incentive program 2024			2,220	2,220
Translation difference			-144,691	-144,691
Profit/loss for the year			-92,545	-92,545
Shareholders' equity 2025-06-30	3,746	2,434,810	-1,047,880	1,390,676

The share capital consists of 37,456,653 shares with a quota value of SEK 0.1.

*Offset issue was registered during the year and the share capital was increased by a total of SEK 46,088.50 (carried out in Q1 2025).

Condensed Consolidated Cash Flow Analysis

TSEK	Apr-Jun 2025	Apr-Jun 2024	Jan-Jun 2025	Jan-Jun 2024	Full Year 2024
Operating activities					
Operating profit/loss after depreciation	-42,803	-64,160	-104,183	-125,671	-250,325
Reversal of depreciation	41,572	40,927	85,060	79,455	167,991
Reversal of non-cash items	1,445	719	-1,289	5,823	8,829
Financial payments received	38	1,091	52	1,252	2,022
Financial disbursements	-6,045	-236	-9,722	-517	-8,989
Tax paid	-27	0	-50	0	-469
<i>Cash flow from operating activities before changes in working capital</i>	-5,819	-21,659	-30,131	-39,659	-80,941
Change in working capital					
Change in inventories	-388	-643	-69	-3,805	-7,058
Change in trade receivables	1,445	-8,905	-2,127	1,916	747
Change in other current receivables	8,576	-5,673	5,638	-27,578	-44,650
Change in trade payables	-1,189	7,087	-3,905	5,710	6,454
Changes in other current liabilities	-7,773	5,999	1,242	3,772	9,528
<i>Changes in working capital</i>	671	-2,135	779	-19,985	-34,979
Cash flow from operating activities	-5,712	-23,794	-29,352	-59,644	-115,920
Investment activities					
Acquisition of intangible assets	-30,723	-24,697	-54,388	-48,391	-102,882
Acquisition of tangible assets	-1,161	-480	-1,795	-1,032	-1,976
Cash flow from investment activities	-31,885	-25,177	-56,183	-49,423	-104,858
Financing activities					
New issue	0	-3	0	142,122	142,119
Change in short-term credit facilities	0	0	0	0	25,000
Short-term liabilities	39,658	0	75,000	0	0
Non-current liabilities	0	-2,136	0	-2,841	-2,841
Cash flow from financing activities	39,658	-2,139	75,000	139,281	164,278
<i>Translation difference</i>	98	-22	-97	136	-831
Cash flow	2,160	-51,132	-10,632	30,351	-57,331
Opening cash and cash equivalents	9,610	161,216	22,402	79,733	79,733
Closing cash and cash equivalents	11,770	110,084	11,770	110,084	22,402

Condensed Parent Company's Statement of Income

TSEK	Apr-Jun 2025	Apr-Jun 2024	Jan-Jun 2025	Jan-Jun 2024	Full year 2024
Net sales	55,335	47,830	107,312	98,973	196,279
Cost of goods sold	-5,470	-4,555	-10,336	-8,821	-18,496
Total operating revenue	49,865	43,275	96,976	90,152	177,783
Sales expenses	-19,354	-24,506	-41,060	-48,764	-98,746
Administrative expenses	-25,081	-29,133	-59,811	-55,709	-104,249
Research and development expenses	-25,896	-33,212	-59,334	-58,994	-131,049
Other operating income	3,370	1,857	8,031	3,997	8,236
Other operating expenses	-7,113	-1,950	-8,882	-2,918	-7,170
Operating profit/loss	-24,209	-43,669	-64,080	-72,236	-155,195
Financial income and expenses					
Interest income and similar profit items	39	1,094	57	1,343	2,169
Interest expenses and similar loss items	-3,160	-22	-6,579	-123	-2,879
Total financial income and expenses	-3,121	1,072	-6,522	1,220	-710
Profit/loss after financial items	-27,330	-42,597	-70,602	-71,016	-155,905
Tax on the result for the period	5,630	8,774	14,544	12,964	27,307
Result for the period	-21,700	-33,823	-56,058	-58,052	-128,598

Condensed Parent Company's Balance Sheet

TSEK	2025-06-30	2024-06-30	2024-12-31
ASSETS			
Intangible assets	328,632	230,224	253,932
Tangible assets	7,055	8,867	8,101
Financial assets	1,454,040	1,414,495	1,437,321
Total fixed assets	1,789,727	1,653,586	1,699,354
Inventories	27,726	24,761	27,749
Trade receivables	27,582	24,553	24,499
Receivables from Group companies	588	6,560	243
Current tax receivables	4,650	6,373	3,967
Other current receivables	3,051	2,500	3,319
Prepaid expenses and accrued income	89,743	64,641	86,250
Current receivables	125,614	104,627	118,278
Cash and cash equivalents	5,226	96,734	9,192
Total current assets	158,566	226,122	155,219
TOTAL ASSETS	1,948,293	1,879,708	1,854,573

Condensed Parent Company's Balance Sheet

TSEK	2025-06-30	2024-06-30	2024-12-31
Shareholders' equity			
Restricted equity			
Share capital	3,746	3,700	3,700
Share premium fund	21,914	21,914	21,914
Fund for development costs	324,218	226,621	253,917
	349,879	252,236	279,531
Unrestricted equity			
Share premium fund	2,412,896	2,384,194	2,384,192
Retained profit	-1,018,402	-804,492	-825,646
Profit/loss for the year	-56,058	-58,052	-128,598
	1,338,436	1,521,650	1,429,948
Total shareholders' equity	1,688,315	1,773,885	1,709,479
Other long term-debt	28,546	3,570	1,546
Non-current liabilities	128,546	3,570	1,546
Interest-bearing liabilities	0	0	25 000
Advance payments from customer	1,068	574	762
Trade payables	18,743	19,947	20,962
Debt to Group companies	46,471	29,378	39,754
Other current debt	6,978	4,857	7,304
Accrued expenses and prepaid income	58,172	47,497	49,766
Current liabilities	131,432	102,253	143,548
TOTAL SHAREHOLDERS' EQUITY AND LIABILITIES	1,948,293	1,879,708	1,854,573

Condensed Parent Company's Change in Shareholders' Equity

TSEK	Share capital	Share premium fund (restricted)	Fund for development costs (restricted)	Share premium fund (unrestricted)	Other un-restricted equity	Profit/loss for the year	Total equity
Opening balance 2024-01-01	3,519	21,914	205,377	2,228,360	-761,757	-26,167	1,671,246
Appropriation of profit					-26,167	26,167	
Set-off issue	15			12,266			12,281
New issue	165			149,985			150,150
Issue costs				-8,085			-8,085
<i>Deferred tax referring to issue costs</i>				1,665			1,665
Option program 2021					1,297		1,297
Incentive program 2022					4,618		4,618
Incentive program 2023					2,943		2,943
Incentive program 2024					1,961		1,961
Fund for development costs			77,705		-77,705		
Reversal of fund for development costs			-29,164		29,164		
Profit/loss for the year						-128,598	-128,598
Shareholders' equity 2024-12-31	3,700	21,914	253,917	2,384,192	-825,646	-128,598	1,709,479
Opening balance 2025-01-01	3,700	21,914	253,917	2,384,192	-825,646	-128,598	1,709,479
Appropriation of profit					-128,598	128,598	
Set-off issue*	46			28,704			28,750
Incentive program 2022					2,423		2,423
Incentive program 2023					1,500		1 500
Incentive program 2024					2,220		2 220
Fund for development costs			91,517		-91,517		
Reversal of fund for development costs			-21,216		21,216		
Profit/loss for the year						-56,058	-56,058
Shareholders' equity 2025-06-30	3,746	21,914	324,218	2,412,896	-1,018,402	-56,058	1,688,315

The share capital consists of 37,456,653 shares with a quota value of SEK 0.1.

*Offset issue was registered during the year and the share capital was increased by a total of SEK 46,088,50 (carried out in Q1 2025).

Condensed Parent Company's Cash Flow Analysis

TSEK	Apr-Jun 2025	Apr-Jun 2024	Jan-Jun 2025	Jan-Jun 2024	Full Year 2024
Operating activities					
Operating profit/loss after depreciation	-26,453	-43,669	-66,324	-72,236	-155,195
Reversal of depreciation	9,815	8,458	19,181	16,672	34,241
Reversal of non-cash items	1,939	1,421	3,968	2,903	6,268
Financial payments received	38	1,094	41	1,343	2,271
Financial disbursements	-6,066	-22	-9,716	-123	-8,587
Tax paid	0	0	0	0	0
<i>Cash flow from operating activities before changes of working capital</i>	-20,727	-32,718	-52,850	-51,441	-121,002
Change in working capital					
Change in inventories	592	109	24	-3,053	-6,041
Change in trade receivables	716	-6,384	-2,650	1,162	7,776
Change in other current receivables	-3,669	-6,627	3,325	-20,583	-47,026
Change in trade payables	-1,565	6,376	-2,196	5,114	6,130
Change in other current liabilities	12,432	12,460	12,336	1,387	14,768
<i>Changes in working capital</i>	8,506	5,934	10,839	-15,973	-24,394
Cash flow from operating activities	-12,221	-26,784	-42,011	-67,414	-145,396
Investment activities					
Acquisition of intangible assets	-23,841	-18,374	-42,324	-38,007	-77,704
Acquisition of tangible assets	-144	-479	-511	-1,031	-1,845
Issued loan Group company	0	0	0	0	0
<i>Cash flow from investment activities</i>	-23,985	-18,853	-42,835	-39,038	-79,549
Financing activities					
New issue	0	-3	0	142,122	142,119
Change in short-term credit facilities	39,658	0	80,881	0	25,000
Amortization loan Group company	0	0	0	0	5,955
<i>Cash flow from financing activities</i>	39,658	-3	80,881	142,122	173,074
Cash flow	3,452	-45,640	-3,966	35,671	-51,871
Opening cash and cash equivalents	1,774	142,374	9,192	61,063	61,063
Closing cash and cash equivalents	5,226	96,734	5,226	96,733	9,192

Definition of key ratios

Organic Growth

Excluding exchange rate variance and items affecting comparability.

Equity ratio

Equity and untaxed reserves (less deferred tax) as a ratio of total assets.

Operating profit/loss

Profit/loss before financial items, costs and tax.

Operating margin

Operating profit as a ratio of net operating revenue.

EBITDA

Operating profit before depreciation and amortization.

Return on total capital

Profit after tax as a ratio of average total capital during the period.

Earnings per share

Profit for the period divided by the number of outstanding shares at the end of the period.

Earnings per share after full dilution

Profit for the period divided by the number of outstanding shares after full dilution at the end of the period.

Performed only when result is positive.

Equity per share

Equity divided by the number of shares at the end of the period.

Equity per share after full dilution

Equity divided by the number of shares after full dilution at the end of the period.

Calendar

Interim report Jul-Sep, November 14th, 2025

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Smart Eye is the leading provider of Human Insight AI, technology that understands, supports and predicts human behavior in complex environments. The company is on a mission to bridge the gap between humans and machines for a safe and sustainable future. Supported by Affectiva and iMotions – companies acquired in 2021 – Smart Eye’s multimodal software and hardware solutions provide unparalleled insight into human behavior.

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