

## OPTICEPT AND FPS ACCELERATE PRODUCTION RATES

Food Process Solutions ("FPS") calls for the delivery of more CEPT units on the order placed with OptiCept Technologies (ticker: OPTI) in May 2024 corresponding to 38% of the total order value. To ensure the shortest possible lead times, FPS also finances purchases of parts for production against stock for the remaining systems on the order. The decisions were made after a successful launch in the US and Asia.

FPS is now calling for production corresponding to 38% of the order and at the same time finances the volume purchase of materials for cost reduction and short lead times. In total, FPS has called for a total of 44% of the total order value, estimated at SEK 43.5 - 60 million.

"The fact that FPS is now calling for additional production and also financing the purchase of all materials for the full order is very helpful. This means lower costs going forward while ensuring fast deliveries for both solid and liquid foods. In addition, it does not hurt our cashflow." Says Thomas Lundqvist, CEO of OptiCept Technologies.

Last week OptiCept participated in the Pack Expo in Chicago, where the co-produced solid food unit, OptiCEPT® S7, was launched to the US market. The week after this launch, the product was introduced to the Southeast Asian market in connection with the opening of FPS's new production and technology center in Zhongshan. The new production center has already manufactured the first OptiCEPT® S7 device. At the site, which covers 43,000 square meters, customers will be able to run OptiCEPT® S7 in a full production line.

"We are in the second of two fantastic weeks together with FPS. After a very successful launch of OptiCEPT® S7 in the US, we have now met many Chinese potato processors and can now add more exciting business opportunities to those we already have ongoing from last week and earlier. Continues Thomas Lundqvist, CEO of OptiCept Technologies.

The launch of OptiCEPT® S7 is now continuing in Europe with participation in Europe's largest trade fair for the potato industry, INTERPOM in Belgium, where OptiCept will continue to demonstrate the benefits of PEF on-site with FPS on November 24-26.



## Contacts

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## About Us

OptiCept Technologies AB (publ) provides the food and plant industry with technological solutions that contribute to a more sustainable world and enable climate-smart economic growth. OptiCept optimizes biological processes - Increased extraction from raw material, extended shelf life, reduced waste, and improved quality (taste, aroma, color, nutritional content) of the final product.

The positive effects of technology increase efficiency for our customers, better products for the consumers, and minimal impact on our environment. Through patented technology in PEF (pulsed electric field) and VI (Vacuum Infusion), the technology opens up new business opportunities for the food and plant industry worldwide. OptiCept's vision is to contribute to a sustainable world by offering efficient green cutting-edge technology that is easy to use in the areas of FoodTech and PlantTech.

The company is located in Lund and the share is traded on the Nasdaq First North Growth Market (ticker: OPTI). The Company's Certified Adviser is Carnegie Investment Bank AB (publ).

For further information visit:

**OptiCept Technologies Official Website** 

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